

Analysis Comparison, Ranking 03/16/18, RFP E-10-18
Inspection and Cleaning of Storm Water Systems and Utilities Jet-Vac On-Call Service

| | Total Potential Points | Clean Grounds, Inc. | Envirowaste Services Group, Inc. | Hinterland Group, Inc. | Jennings Engineering and Construction (IMR Contracting) | Shenandoah General Const. Co. | TeleVac South |
|-------------------------------------|------------------------|---------------------|----------------------------------|------------------------|---|-------------------------------|---------------|
| Committee Member | Potential Points | | | | | | |
| <u>Steve Almyda</u> | | | | | | | |
| Experience Expertise and References | 0-20 | 15 | 20 | 15 | 15 | 10 | 20 |
| Proximity of Nearest Office | 0-20 | 10 | 10 | 10 | 20 | 20 | 20 |
| Resources and Methodology | 0-30 | 5 | 25 | 30 | 5 | 30 | 30 |
| Cost | 0-30 | 10 | 5 | 25 | 30 | 10 | 20 |
| | Total = | 40 | 60 | 80 | 70 | 70 | 90 |

| | | | | | | | |
|-------------------------------------|------------------|----|----|----|----|----|----|
| Committee Member | Potential Points | | | | | | |
| <u>Ben Bray</u> | | | | | | | |
| Experience Expertise and References | 0-20 | 10 | 16 | 18 | 10 | 5 | 19 |
| Proximity of Nearest Office | 0-20 | 10 | 5 | 10 | 18 | 5 | 20 |
| Resources and Methodology | 0-30 | 10 | 24 | 24 | 10 | 5 | 25 |
| Cost | 0-30 | 10 | 5 | 25 | 15 | 15 | 20 |
| | Total = | 40 | 50 | 77 | 53 | 30 | 84 |

| | | | | | | | |
|---------------------------------------|------------------|----|----|----|----|----|----|
| Committee Member | Potential Points | | | | | | |
| <u>Shana-Roy Coombs-Gordon</u> | | | | | | | |
| Experience Expertise and References | 0-20 | 10 | 15 | 15 | 5 | 10 | 20 |
| Proximity of Nearest Office | 0-20 | 5 | 5 | 5 | 20 | 20 | 20 |
| Resources and Methodology | 0-30 | 10 | 20 | 20 | 5 | 20 | 25 |
| Cost | 0-30 | 7 | 5 | 20 | 20 | 15 | 20 |
| | Total = | 32 | 45 | 60 | 50 | 65 | 85 |

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|-------------------------------------|------------------|----|----|----|----|----|----|
| Committee Member | Potential Points | | | | | | |
| <u>Brian Donovan</u> | | | | | | | |
| Experience Expertise and References | 0-20 | 15 | 15 | 18 | 10 | 10 | 20 |
| Proximity of Nearest Office | 0-20 | 10 | 10 | 10 | 20 | 20 | 20 |
| Resources and Methodology | 0-30 | 17 | 18 | 16 | 10 | 15 | 25 |
| Cost | 0-30 | 13 | 8 | 20 | 30 | 10 | 20 |
| | Total = | 55 | 51 | 64 | 70 | 55 | 85 |

| | | | | | | | |
|-------------------------------------|------------------|----|----|----|----|----|----|
| Committee Member | Potential Points | | | | | | |
| <u>Michael Taylor</u> | | | | | | | |
| Experience Expertise and References | 0-20 | 15 | 20 | 20 | 15 | 5 | 20 |
| Proximity of Nearest Office | 0-20 | 10 | 5 | 10 | 20 | 20 | 20 |
| Resources and Methodology | 0-30 | 15 | 25 | 30 | 10 | 25 | 30 |
| Cost | 0-30 | 10 | 5 | 25 | 30 | 15 | 20 |
| | Total = | 50 | 55 | 85 | 75 | 65 | 90 |

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| | | | | | | | |
|-------------------------------------|------|----|----|----|----|----|----|
| Committee Members (Average) | | | | | | | |
| Experience Expertise and References | 0-20 | 13 | 17 | 17 | 11 | 8 | 20 |
| Proximity of Nearest Office | 0-20 | 9 | 7 | 9 | 20 | 17 | 20 |
| Resources and Methodology | 0-30 | 11 | 22 | 24 | 8 | 19 | 27 |
| Cost | 0-30 | 10 | 6 | 23 | 25 | 13 | 20 |
| Average Score = | | 43 | 52 | 73 | 64 | 57 | 87 |

| | | | | | | | |
|-------------------------------------|-------|-----|-----|-----|-----|-----|-----|
| Committee Members (Total) | | | | | | | |
| Experience Expertise and References | 0-100 | 65 | 86 | 86 | 55 | 40 | 99 |
| Proximity of Nearest Office | 0-100 | 45 | 35 | 45 | 98 | 85 | 100 |
| Resources and Methodology | 0-150 | 57 | 112 | 120 | 40 | 95 | 135 |
| Cost | 0-150 | 50 | 28 | 115 | 125 | 65 | 100 |
| Grand Total= | | 217 | 261 | 366 | 318 | 285 | 434 |