



**Physio Control, Inc.**  
**11811 Willows Road NE**  
**P.O. Box 97006**  
**Redmond, WA 98073-9706 U.S.A**  
**www.physio-control.com**  
**tel (800) 442.1142**  
**fax (800) 772.3340**

**Quote Number** 00167138  
**Create Date** 3/14/2019 10:17 AM  
**Quote Expiration Date** 06/12/2019  
**Quote Consultant** Adalid Colon  
 954-464-0813  
 EAVV57

## Service Plan Quote

Account: 03741403	Service Plan Detail
Chief Frank Galgano CITY OF POMPANO BEACH 120 SW 3RD ST POMPANO BEACH, FL 33060 (954) 224-8457 frank.galgano@copbfl.com	Type Renewal Service Plan Start Date 05/01/2019 Service Plan End Date 04/30/2023 Reference Plan DS015797 Billing Frequency Quarterly Terms All quotes subject to credit approval and the following terms and conditions Net Terms NET 30 Promotion Coverage Details-Brochure <a href="http://www.physio-control.com/ServicePlans/">www.physio-control.com/ServicePlans/</a>
Notes	
Service plan customers receive 15% discount on Accessories and Disposables.	

Product	Start Date	End Date	Qty	Term List Price	Disc %	Annual Net Price Per Unit	Term Net Price Per Unit	Extended Term Net Price
LP15-PCPVOS-4-POS Renewal	05/01/2019	04/30/2023	17	7,200.00	15.00	1,530.00	6,120.00	104,040.00
LP15-PCPVOS-1-POS Renewal	11/15/2019	04/30/2020	2	1,800.00	15.00	1,530.00	705.50	1,411.00 *
LP15-PCPVOS-3-POS Renewal	05/01/2020	04/30/2023	2	5,400.00	15.00	1,530.00	4,590.00	9,180.00
LP15-PCPVOS-1-POS Renewal	01/03/2020	04/30/2020	2	1,800.00	15.00	1,530.00	501.77	1,003.54 *
LP15-PCPVOS-3-POS Renewal	05/01/2020	04/30/2023	2	5,400.00	15.00	1,530.00	4,590.00	9,180.00
LUCAS-PCPVOS-4-POS Renewal	05/01/2019	04/30/2023	7	5,616.00	15.00	1,193.40	4,773.60	33,415.20
LUCAS-PCPVOS-1-POS Renewal	11/15/2019	04/30/2020	2	1,404.00	15.00	1,193.40	550.29	1,100.58 *
LUCAS-PCPVOS-3-POS Renewal	05/01/2020	04/30/2023	2	4,212.00	15.00	1,193.40	3,580.20	7,160.40
LUCAS-PCPVOS-1-POS Renewal	01/03/2020	04/30/2020	2	1,404.00	15.00	1,193.40	391.38	782.76 *
LUCAS-PCPVOS-3-POS Renewal	05/01/2020	04/30/2023	2	4,212.00	15.00	1,193.40	3,580.20	7,160.40

\* Denotes Proration

Product Descriptions provided below signature line.

Subtotal	USD 174,433.88
Estimated Tax	USD 0.00
Estimated Shipping & Handling	USD 0.00
<b>Grand Total</b>	<b>USD 174,433.88</b>
Pricing Summary Totals	
List Price Total	USD 206,380.28
Total Discount	USD -31,946.40

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**THIS IS NOT AN INVOICE**

Estimated Tax + S&H

USD 0.00

**Tax will be calculated at time of invoice and is based on the Ship To location where product will be shipped.**

GRAND TOTAL FOR THIS QUOTE

USD 174,433.88

Please provide a company issued Purchase Order that includes Billing and Shipping Address.

PO must reference payment terms of Net 30 days.

**- OR -**

**Required information if no Purchase Order is provided**

<b>Billing Address</b> <input type="checkbox"/> same as address on quote <hr/> Account Name <hr/> Address <hr/> City <hr/> State <span style="margin-left: 100px;">Zip Code</span> <hr/> <b>Accounts Payable Contact Information</b> <hr/> Accounts Payable Contact <hr/> Accounts Payable Email <hr/> <b>Authorized Customer Signature</b> <hr/> Name <hr/> Title <hr/>	<b>Shipping Address</b> <input type="checkbox"/> same as Billing Address <hr/> Account Name <hr/> Address <hr/> City <hr/> State <span style="margin-left: 100px;">Zip Code</span> <hr/> Accounts Payable Phone Number <hr/> <b>Customer is Tax Exempt?</b> <input type="checkbox"/> Yes <input type="checkbox"/> No <hr/> Signature <hr/> Date <hr/>
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**Optional information:**

Special Ship to Address

Comments

For Multiple End Users, please attach a supporting document with End User name, physical location, product type and quantity

Reference Number LS/03741403/197471/00167138

Product	Product Description
LP15-PCPVOS-4-POS Renewal	LIFEPAK15 Service - 4 YEAR. On-site ProCare Prevent Coverage. Annual Payments. Includes: -Services performed at customer?s location by a Physio-Control Technical Specialist -Parts and labor necessary to restore device to original specifications -Annual Preventive Maintenance and inspections including quality assurance documentation -Discounts on accessories, disposables, and upgrades -Updates to the latest software version -Preconfigured loaner device provided if needed -Battery Replacement Service
LP15-PCPVOS-1-POS Renewal	LIFEPAK15 Service - 1 YEAR. On-site ProCare Prevent Coverage for LIFEPAK 15 Includes: -Services performed at customer?s location by a Physio-Control Technical Specialist -Parts and labor necessary to restore device to original specifications -Annual Preventive Maintenance and inspections including quality assurance documentation -Discounts on accessories, disposables, and upgrades -Updates to the latest software version -Preconfigured loaner device provided if needed -Battery Replacement Service
LP15-PCPVOS-3-POS Renewal	LIFEPAK15 Service - 3 YEAR. On-site ProCare Prevent Coverage. Annual Payments. Includes: -Services performed at customer?s location by a Physio-Control Technical Specialist -Parts and labor necessary to restore device to original specifications -Annual Preventive Maintenance and inspections including quality assurance documentation -Discounts on accessories, disposables, and upgrades -Updates to the latest software version -Preconfigured loaner device provided if needed -Battery Replacement Service
LP15-PCPVOS-1-POS Renewal	LIFEPAK15 Service - 1 YEAR. On-site ProCare Prevent Coverage for LIFEPAK 15 Includes: -Services performed at customer?s location by a Physio-Control Technical Specialist -Parts and labor necessary to restore device to original specifications -Annual Preventive Maintenance and inspections including quality assurance documentation -Discounts on accessories, disposables, and upgrades -Updates to the latest software version -Preconfigured loaner device provided if needed -Battery Replacement Service
LP15-PCPVOS-3-POS	LIFEPAK15 Service - 3 YEAR. On-site ProCare Prevent Coverage. Annual Payments. Includes: -Services

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Renewal	performed at customer's location by a Physio-Control Technical Specialist -Parts and labor necessary to restore device to original specifications -Annual Preventive Maintenance and inspections including quality assurance documentation -Discounts on accessories, disposables, and upgrades -Updates to the latest software version -Preconfigured loaner device provided if needed -Battery Replacement Service
LUCAS-PCPVOS-4-POS Renewal	LUCAS Service - 4 YEAR. On-site ProCare Prevent Coverage. Annual Payments. On-site ProCare Prevent Coverage for LUCAS? Includes: -Services performed at customer's location by a Physio-Control Technical Specialist -Parts and labor necessary to restore device to original specifications -Annual Preventive Maintenance and inspections including quality assurance documentation -Discounts on accessories, disposables, and upgrades -Updates to the latest software version -Preconfigured loaner device provided if needed
LUCAS-PCPVOS-1-POS Renewal	LUCAS Service - 1 YEAR. On-site ProCare Prevent Coverage. On-site ProCare Prevent Coverage for LUCAS? Includes: -Services performed at customer's location by a Physio-Control Technical Specialist - Parts and labor necessary to restore device to original specifications -Annual Preventive Maintenance and inspections including quality assurance documentation -Discounts on accessories, disposables, and upgrades -Updates to the latest software version -Preconfigured loaner device provided if needed
LUCAS-PCPVOS-3-POS Renewal	LUCAS Service - 3 YEAR. On-site ProCare Prevent Coverage. Annual Payments. On-site ProCare Prevent Coverage for LUCAS? Includes: -Services performed at customer's location by a Physio-Control Technical Specialist -Parts and labor necessary to restore device to original specifications -Annual Preventive Maintenance and inspections including quality assurance documentation -Discounts on accessories, disposables, and upgrades -Updates to the latest software version -Preconfigured loaner device provided if needed
LUCAS-PCPVOS-1-POS Renewal	LUCAS Service - 1 YEAR. On-site ProCare Prevent Coverage. On-site ProCare Prevent Coverage for LUCAS? Includes: -Services performed at customer's location by a Physio-Control Technical Specialist - Parts and labor necessary to restore device to original specifications -Annual Preventive Maintenance and inspections including quality assurance documentation -Discounts on accessories, disposables, and upgrades -Updates to the latest software version -Preconfigured loaner device provided if needed
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<b>Service Plan Summary</b>
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List of covered equipment by location will be provided upon Customer's signature of this quote.
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