

EVALUATION CRITERIA

E-20-21 Janitorial Services

Proposer ELITE

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Scoring</u>
1	<b>Relevant experience and qualifications with similar projects</b> Longevity of business organization. Experience with other contracts of a similar type The past performance of the Proposer on contracts with the City and any other entities in terms of quality of work and compliance with performance schedules. Key personnel Experience. Note: The Committee may solicit information from previous clients, including the City, relevant information concerning the Proposer's record of past performance.	0-40	<u>0</u>
2	<b>Knowledge of site and conditions:</b> Demonstrate knowledge of each site, capable of supplying quality workmanship and supplies	0-30	<u>0</u>
3	<b>Scheduling and Cost:</b>	0-30	<u>18</u>
<b>Total</b>		0-100	<u>18</u>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS:

VENDOR DID NOT SUBMIT A FORMAL PROPOSAL  
WITH RELEVANT INFORMATION ON THE COMPANY  
AND PREVIOUS JOBS, EXPERIENCE, PERFORMANCE, ETC.



7/29/2022

GEORGE BUEARVENENT

Signature of Evaluator

Date

Printed Name

EVALUATION CRITERIA

E-20-21 Janitorial Services

Proposer ENCORPASS

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Scoring</u>
1	<b>Relevant experience and qualifications with similar projects</b> Longevity of business organization. Experience with other contracts of a similar type The past performance of the Proposer on contracts with the City and any other entities in terms of quality of work and compliance with performance schedules. Key personnel Experience. Note: The Committee may solicit information from previous clients, including the City, relevant information concerning the Proposer's record of past performance.	0-40	<u>40</u>
2	<b>Knowledge of site and conditions:</b> Demonstrate knowledge of each site, capable of supplying quality workmanship and supplies	0-30	<u>28</u>
3	<b>Scheduling and Cost:</b>	0-30	<u>24</u>
<b>Total</b>		0-100	<u>92</u>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

**COMMENTS:**

Very good proposal, lots of experience with  
Govt entities. Good detail and approach on  
schedule and services.



Signature of Evaluator

7/28/2021

Date

GEORGE BUENAVENTURA

Printed Name

EVALUATION CRITERIA

E-20-21 Janitorial Services

Proposer J STARF

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Scoring</u>
1	<p><b>Relevant experience and qualifications with similar projects</b>                      Longevity of business organization.                      Experience with other contracts of a similar type                      The past performance of the Proposer on contracts with the City and any other entities in terms of quality of work and compliance with performance schedules.                      Key personnel Experience.                      Note: The Committee may solicit information from previous clients, including the City, relevant information concerning the Proposer's record of past performance.</p>	0-40	<u>30</u>
2	<p><b>Knowledge of site and conditions:</b>                      Demonstrate knowledge of each site, capable of supplying quality workmanship and supplies</p>	0-30	<u>25</u>
3	<p><b>Scheduling and Cost:</b></p>	0-30	<u>26</u>
<b>Total</b>		0-100	<u>81</u>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS:

NOT ABLE TO GET REFERENCES FROM BROWARD  
COUNTY SCHOOL DISTRICT. PAST PERFORMANCE WITH  
OTHER ENTITIES NOT VERY SIMILAR ON TYPE AND SCOPE



Signature of Evaluator

7/28/2021

Date

GEORGE BUENAVENTURA

Printed Name

EVALUATION CRITERIA

E-20-21 Janitorial Services

Proposer Overtime

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Scoring</u>
1	<b>Relevant experience and qualifications with similar projects</b> Longevity of business organization. Experience with other contracts of a similar type The past performance of the Proposer on contracts with the City and any other entities in terms of quality of work and compliance with performance schedules. Key personnel Experience. <u>Note:</u> The Committee may solicit information from previous clients, including the City, relevant information concerning the Proposer's record of past performance.	0-40	<u>28</u>
2	<b>Knowledge of site and conditions:</b>  Demonstrate knowledge of each site, capable of supplying quality workmanship and supplies	0-30	<u>20</u>
3	<b>Scheduling and Cost:</b>	0-30	<u>25</u>
<b>Total</b>		0-100	<u>73</u>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS:

CONTACTED CITY OF DEKRAH BUT NOT ABLE

TO GET ANY REFERENCES.

[Signature]

7/28/2018

GEORGE BURNAKIS

Signature of Evaluator

Date

Printed Name

EVALUATION CRITERIA

E-20-21 Janitorial Services

Proposer SUNSHINE

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Scoring</u>
1	<p><b>Relevant experience and qualifications with similar projects</b>                      Longevity of business organization.                      Experience with other contracts of a similar type                      The past performance of the Proposer on contracts with the City and any other entities in terms of quality of work and compliance with performance schedules.                      Key personnel Experience.                      Note: The Committee may solicit information from previous clients, including the City, relevant information concerning the Proposer's record of past performance.</p>	0-40	<u>40</u>
2	<p><b>Knowledge of site and conditions:</b>                      Demonstrate knowledge of each site, capable of supplying quality workmanship and supplies</p>	0-30	<u>23</u>
3	<p><b>Scheduling and Cost:</b></p>	0-30	<u>28</u>
<b>Total</b>		0-100	<del>98</del> <b>96</b>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS:

VENDOR HAS DONE AN OUTSTANDING JOB FOR THE PAST  
YEAR, ONLY REASON FOR NEW BID WAS AN INCREASE  
ON HOURLY WAGES.



7/28/2021

GEORGE BUENAVENTURA

Signature of Evaluator

Date

Printed Name

EVALUATION CRITERIA

E-20-21 Janitorial Services

Proposer VSSI

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Scoring</u>
1	<b>Relevant experience and qualifications with similar projects</b> Longevity of business organization. Experience with other contracts of a similar type The past performance of the Proposer on contracts with the City and any other entities in terms of quality of work and compliance with performance schedules. Key personnel Experience. <u>Note:</u> The Committee may solicit information from previous clients, including the City, relevant information concerning the Proposer's record of past performance.	0-40	<u>30</u>
2	<b>Knowledge of site and conditions:</b>  Demonstrate knowledge of each site, capable of supplying quality workmanship and supplies	0-30	<u>25</u>
3	<b>Scheduling and Cost:</b>	0-30	<u>25</u>
	<b>Total</b>	0-100	<u>80</u>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

NO TIER 1/TIER 2

**COMMENTS:**

VENDOR HAS A GOOD PROPOSAL, BUT FEEL THE TASK  
OF BEEN PERFORMED TO A HIGH LEVEL. ESTIMATE  
IS THE HIGHEST OF ALL, VENDOR RATED 3 MUNICIPALITIES  
AS OF 2018 TO PRESENT.

7/28/2021

GEORGINA BUENAVENTURA

Signature of Evaluator

Date

Printed Name

EVALUATION CRITERIA

E-20-21 Janitorial Services

Proposer ELITE

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Scoring</u>
1	<b>Relevant experience and qualifications with similar projects</b> Longevity of business organization. Experience with other contracts of a similar type The past performance of the Proposer on contracts with the City and any other entities in terms of quality of work and compliance with performance schedules. Key personnel Experience. <u>Note:</u> The Committee may solicit information from previous clients, including the City, relevant information concerning the Proposer's record of past performance.	0-40	<u>20</u>
2	<b>Knowledge of site and conditions:</b> Demonstrate knowledge of each site, capable of supplying quality workmanship and supplies	0-30	<u>20</u>
3	<b>Scheduling and Cost:</b>	0-30	<u>15</u>
<b>Total</b>		0-100	<u>55</u>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS:

*Per SUBMITTAL Pricing Extremely High*



Signature of Evaluator

*28 July '21*

Date



Printed Name

EVALUATION CRITERIA

E-20-21 Janitorial Services

Proposer ENCOMPASS CS1

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Scoring</u>
1	<b>Relevant experience and qualifications with similar projects</b> Longevity of business organization. Experience with other contracts of a similar type The past performance of the Proposer on contracts with the City and any other entities in terms of quality of work and compliance with performance schedules. Key personnel Experience. <u>Note:</u> The Committee may solicit information from previous clients, including the City, relevant information concerning the Proposer's record of past performance.	0-40	<u>25</u>
2	<b>Knowledge of site and conditions:</b>  Demonstrate knowledge of each site, capable of supplying quality workmanship and supplies	0-30	<u>26</u>
3	<b>Scheduling and Cost:</b>	0-30	<u>10</u>
	<b>Total</b>	0-100	<u>61</u>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS:

Pricing High. Good Submission

[Signature]

Signature of Evaluator

28 July 2021

Date

RUSSELL KETCHUM

Printed Name



EVALUATION CRITERIA

E-20-21 Janitorial Services

Proposer JANITORIAL 5 STAR

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Scoring</u>
1	<b>Relevant experience and qualifications with similar projects</b> Longevity of business organization. Experience with other contracts of a similar type The past performance of the Proposer on contracts with the City and any other entities in terms of quality of work and compliance with performance schedules. Key personnel Experience. <u>Note:</u> The Committee may solicit information from previous clients, including the City, relevant information concerning the Proposer's record of past performance.	0-40	<u>30</u>
2	<b>Knowledge of site and conditions:</b>  Demonstrate knowledge of each site, capable of supplying quality workmanship and supplies	0-30	<u>25</u>
3	<b>Scheduling and Cost:</b>	0-30	<u>20</u>
	<b>Total</b>	0-100	<u>75</u>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS:

Currently Doing Tier. 100% Local. Some Performance Issues.

[Signature]

Signature of Evaluator

28 July 2021

Date

Russell Keranen

Printed Name

EVALUATION CRITERIA

E-20-21 Janitorial Services

Proposer OVERTIME BUILDING

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Scoring</u>
1	<b>Relevant experience and qualifications with similar projects</b> Longevity of business organization. Experience with other contracts of a similar type The past performance of the Proposer on contracts with the City and any other entities in terms of quality of work and compliance with performance schedules. Key personnel Experience. <u>Note:</u> The Committee may solicit information from previous clients, including the City, relevant information concerning the Proposer's record of past performance.	0-40	<u>35</u>
2	<b>Knowledge of site and conditions:</b>  Demonstrate knowledge of each site, capable of supplying quality workmanship and supplies	0-30	<u>27</u>
3	<b>Scheduling and Cost:</b>	0-30	<u>18</u>
<b>Total</b>		0-100	<u>80</u>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS:

Appears to be Max of A Staffing Co. Not Able to  
confirm Delray Beach Rep.



Signature of Evaluator

28 July 2021  
Date

  
Printed Name

Printed Name

EVALUATION CRITERIA

E-20-21 Janitorial Services

Proposer SUNSHINE CLEANING

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Scoring</u>
1	<b>Relevant experience and qualifications with similar projects</b> Longevity of business organization. Experience with other contracts of a similar type The past performance of the Proposer on contracts with the City and any other entities in terms of quality of work and compliance with performance schedules. Key personnel Experience. <u>Note:</u> The Committee may solicit information from previous clients, including the City, relevant information concerning the Proposer's record of past performance.	0-40	<u>35</u>
2	<b>Knowledge of site and conditions:</b>  Demonstrate knowledge of each site, capable of supplying quality workmanship and supplies	0-30	<u>29</u>
3	<b>Scheduling and Cost:</b>	0-30	<u>25</u>
	<b>Total</b>	<b>0-100</b>	<u>89</u>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS:

Good Company. Good REFERENCES, Been in Business Since 1976.

[Signature]

Signature of Evaluator

28 July 2021

Date

Russell KETCHEN

Printed Name

EVALUATION CRITERIA

E-20-21 Janitorial Services

Proposer 1531

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Scoring</u>
1	<b>Relevant experience and qualifications with similar projects</b> Longevity of business organization. Experience with other contracts of a similar type The past performance of the Proposer on contracts with the City and any other entities in terms of quality of work and compliance with performance schedules. Key personnel Experience. <u>Note:</u> The Committee may solicit information from previous clients, including the City, relevant information concerning the Proposer's record of past performance.	0-40	<u>35</u>
2	<b>Knowledge of site and conditions:</b>  Demonstrate knowledge of each site, capable of supplying quality workmanship and supplies	0-30	<u>26</u>
3	<b>Scheduling and Cost:</b>	0-30	<u>18</u>
	<b>Total</b>	0-100	<u>79</u>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS:

LARGE COMPANY. PRICING GOOD, BUT ESCALATES OVER YEARS TO HIGHER THAN OTHERS. ZERO LOCAL BUSINESS.

[Signature]

Signature of Evaluator

23 July 2021

Date

RUSSELL KETCHUM

Printed Name

EVALUATION CRITERIA

E-20-21 Janitorial Services

Proposer Elite

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Scoring</u>
1	<b>Relevant experience and qualifications with similar projects</b> Longevity of business organization. Experience with other contracts of a similar type The past performance of the Proposer on contracts with the City and any other entities in terms of quality of work and compliance with performance schedules. Key personnel Experience. <u>Note:</u> The Committee may solicit information from previous clients, including the City, relevant information concerning the Proposer's record of past performance.	0-40	<u>0</u>
2	<b>Knowledge of site and conditions:</b>  Demonstrate knowledge of each site, capable of supplying quality workmanship and supplies	0-30	<u>0</u>
3	<b>Scheduling and Cost:</b>	0-30	<u>15</u>
	<b>Total</b>	0-100	<u>15</u>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

**COMMENTS:**

Vendor is extremely higher than the other  
bids. They did not submit a complete  
proposal



7-28-2021

Shaun Roles

Signature of Evaluator

Date

Printed Name

EVALUATION CRITERIA

E-20-21 Janitorial Services

Proposer Encompass

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Scoring</u>
1	<b>Relevant experience and qualifications with similar projects</b> Longevity of business organization. Experience with other contracts of a similar type The past performance of the Proposer on contracts with the City and any other entities in terms of quality of work and compliance with performance schedules. Key personnel Experience. <u>Note:</u> The Committee may solicit information from previous clients, including the City, relevant information concerning the Proposer's record of past performance.	0-40	<u>40</u>
2	<b>Knowledge of site and conditions:</b>  Demonstrate knowledge of each site, capable of supplying quality workmanship and supplies	0-30	<u>20</u>
3	<b>Scheduling and Cost:</b>	0-30	<u>25</u>
	<b>Total</b>	0-100	<u>85</u>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

**COMMENTS:**

Great professional proposal with a detailed  
service plan.



Signature of Evaluator

7-28-21

Date

Shawn Roles

Printed Name

EVALUATION CRITERIA

E-20-21 Janitorial Services

Proposer 5 star

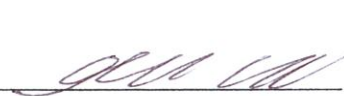
<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Scoring</u>
1	<b>Relevant experience and qualifications with similar projects</b> Longevity of business organization. Experience with other contracts of a similar type The past performance of the Proposer on contracts with the City and any other entities in terms of quality of work and compliance with performance schedules. Key personnel Experience. Note: The Committee may solicit information from previous clients, including the City, relevant information concerning the Proposer's record of past performance.	0-40	<u>25</u>
2	<b>Knowledge of site and conditions:</b>  Demonstrate knowledge of each site, capable of supplying quality workmanship and supplies	0-30	<u>20</u>
3	<b>Scheduling and Cost:</b>	0-30	<u>20</u>
<b>Total</b>		0-100	<u>65</u>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

**COMMENTS:**

Hand written proposal. No references

Poor performance on current city projects.



7-28-21

Shawn Roles

Signature of Evaluator

Date

Printed Name

EVALUATION CRITERIA

E-20-21 Janitorial Services

Proposer Overtime

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Scoring</u>
1	<b>Relevant experience and qualifications with similar projects</b> Longevity of business organization. Experience with other contracts of a similar type The past performance of the Proposer on contracts with the City and any other entities in terms of quality of work and compliance with performance schedules. Key personnel Experience. <u>Note:</u> The Committee may solicit information from previous clients, including the City, relevant information concerning the Proposer's record of past performance.	0-40	<u>25</u>
2	<b>Knowledge of site and conditions:</b>  Demonstrate knowledge of each site, capable of supplying quality workmanship and supplies	0-30	<u>20</u>
3	<b>Scheduling and Cost:</b>	0-30	<u>20</u>
	<b>Total</b>	0-100	<u>65</u>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

**COMMENTS:**

No References. Staffing Company

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Signature of Evaluator

7-28-21

Date

Shaun Roles

Printed Name



EVALUATION CRITERIA

E-20-21 Janitorial Services

Proposer Sunshine

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Scoring</u>
1	<p><b>Relevant experience and qualifications with similar projects</b>                      Longevity of business organization.                      Experience with other contracts of a similar type                      The past performance of the Proposer on contracts with the City and any other entities in terms of quality of work and compliance with performance schedules.                      Key personnel Experience.                      Note: The Committee may solicit information from previous clients, including the City, relevant information concerning the Proposer's record of past performance.</p>	0-40	<u>40</u>
2	<p><b>Knowledge of site and conditions:</b>                      Demonstrate knowledge of each site, capable of supplying quality workmanship and supplies</p>	0-30	<u>20</u>
3	<p><b>Scheduling and Cost:</b></p>	0-30	<u>25</u>
<b>Total</b>		0-100	<u>85</u>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

**COMMENTS:**

Being our current vendor will save time and money. There has been several complaints and issues, but the Sunshine staff was very responsive when problems occurred.



7-28-21

Shawn Roles

Signature of Evaluator

Date

Printed Name

EVALUATION CRITERIA

E-20-21 Janitorial Services

Proposer USS I

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Scoring</u>
1	<p><b>Relevant experience and qualifications with similar projects</b>                      Longevity of business organization.                      Experience with other contracts of a similar type                      The past performance of the Proposer on contracts with the City and any other entities in terms of quality of work and compliance with performance schedules.                      Key personnel Experience.  <u>Note:</u> The Committee may solicit information from previous clients, including the City, relevant information concerning the Proposer's record of past performance.</p>	0-40	<u>30</u>
2	<p><b>Knowledge of site and conditions:</b>                       Demonstrate knowledge of each site, capable of supplying quality workmanship and supplies</p>	0-30	<u>20</u>
3	<p><b>Scheduling and Cost:</b></p>	0-30	<u>25</u>
<b>Total</b>		0-100	<u>75</u>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS:

No Tier1/Tier2 Not local

Good staffing procedure and quality

Sustainable products.



7-28-21

Shaun Roles

Signature of Evaluator

Date

Printed Name