



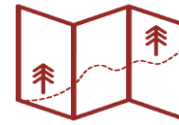




PORTFOLIO TITLE: [Tires, Tubes and Services \(2019 - 2024\)](#)
LEAD STATE: State of Iowa

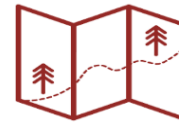
<p><u>OVERVIEW:</u></p> <p>The Master Agreements in this portfolio offer tire products and services through contractors’ retail distribution networks for all NASPO ValuePoint Participating States.</p>	<p><u>INITIAL TERM:</u> 5 years</p> <p><u>RENEWALS:</u> None</p> <p><u>TOTAL TERM POSSIBLE:</u> 5 years</p>			
<p><u>PRODUCT CATEGORIES:</u></p> <table border="0"> <tr> <td data-bbox="167 682 776 1031"> <p><u>TIRES</u> Pursuit and Performance Automobile/Passenger Vehicles Light Duty Trucks Medium Commercial/Heavy Duty Trucks /Buses Off-the-Road OTR and Low Speed Off Highway Agricultural/Farm Industrial Specialty Tubes</p> </td> <td data-bbox="808 682 1268 1178"> <p><u>OPTIONAL SERVICE OFFERINGS</u> Tire Installation with purchase in store Change tire, dismount, and mount Flat repair Rotate mounted tires New valve stem rubber or metal Wheel balance Alignment Services Emergency Roadside Assistance Studding Siping Used tire recycle and disposal Bulk Disposal of Tires Tire pressure monitoring system (TPMS)</p> </td> <td data-bbox="1284 863 1425 995">  </td> </tr> </table>		<p><u>TIRES</u> Pursuit and Performance Automobile/Passenger Vehicles Light Duty Trucks Medium Commercial/Heavy Duty Trucks /Buses Off-the-Road OTR and Low Speed Off Highway Agricultural/Farm Industrial Specialty Tubes</p>	<p><u>OPTIONAL SERVICE OFFERINGS</u> Tire Installation with purchase in store Change tire, dismount, and mount Flat repair Rotate mounted tires New valve stem rubber or metal Wheel balance Alignment Services Emergency Roadside Assistance Studding Siping Used tire recycle and disposal Bulk Disposal of Tires Tire pressure monitoring system (TPMS)</p>	
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<p><u>SUPPLIERS AVAILABLE:</u></p> <ul style="list-style-type: none"> ✓ The Goodyear Tire and Rubber Company ✓ Bridgestone Americas Tire Operations, LLC ✓ Continental Tire the Americas, LLC 	<p><u>KEY BENEFITS:</u></p> <ol style="list-style-type: none"> 1. Provides a wide variety of tires and tubes and related products/services 2. Products and services are provided through local dealer network, allowing public agencies to do business locally 3. Deeper discounts available to purchasing entity for large purchases 4. Multiple lines of low-rolling resistance tires available 5. Fixed discount percentage from price list for 5-years 			


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<p><u>PRICING:</u></p> <p>Master Agreement pricing reflects minimum discounts percentages per authorized category. Contract prices do not include delivery of tires. Delivery cost and terms are to be established in the Participating Addendum. Refer to the contractor’s current “Pricing Summary Sheet” posted on the contractor’s page of the ValuePoint website.</p>													
<p><u>PROCUREMENT BACKGROUND:</u></p> <p>These contracts are the result of the publicly posted NASPO ValuePoint solicitation number RFP1118005083 led by the State of Iowa.</p>													
<p><u>STATES ON SOURCING TEAM:</u></p> <ul style="list-style-type: none"> ★ Iowa – Lead State ★ Connecticut ★ Utah ★ Montana ★ Oklahoma ★ Massachusetts ★ Washington 	<p><u>SOLICITATION INFORMATION:</u></p> <p>Type: Request for Proposal (RFP)</p> <p>Solicitation Number: 1118005083</p> <p>Date Released: May 21, 2018</p> <p>Date Closed: July 18, 2018</p>												
<p><u>PUBLIC POSTING OF SOLICITATION:</u></p> <p>Solicitation was publicly advertised from May 18, 2018 to July 18, 2018.</p> <ul style="list-style-type: none"> • Website Posted On: May 18, 2018 • Posting Link: https://bidopportunities.iowa.gov/ • Number of Days Solicitation was Publicly Posted: 62 • Number of Amendments Posted: 6 	<p><u>PUBLIC OPENING</u></p> <p>Sealed responses were opened by the lead state after the closing date of the RFP.</p> 												
<p><u>VENDOR RESPONSES:</u></p> <ul style="list-style-type: none"> • Number of Vendor Responses Received: 4 • Number of Non-Responsive Vendor Responses: 0 • Number of Vendor Responses Evaluated: 4 	<p><u>EVALUATIONS:</u></p> <p>Responses were evaluated by the members of the Sourcing Team during the period of July 19, 2018 through August 15, 2018.</p>												
<p><u>EVALUATION CRITERIA:</u></p> <table border="0" style="width: 100%;"> <tr> <td style="text-align: center;">Pass/Fail</td> <td style="text-align: center;">Scored Criterion</td> </tr> <tr> <td>Minimum Requirements and Experience</td> <td>Offeror’s Experience, Background and References</td> </tr> <tr> <td>Licensing Requirements</td> <td>Ability to Meet the Scope of Work</td> </tr> <tr> <td>Offeror Single Point of Contact</td> <td>Availability of Products</td> </tr> <tr> <td>Shipping to Using Entity</td> <td>Service Areas</td> </tr> <tr> <td>Returns</td> <td>Offeror’s Resolution of Issues with Approved Distributors</td> </tr> </table>		Pass/Fail	Scored Criterion	Minimum Requirements and Experience	Offeror’s Experience, Background and References	Licensing Requirements	Ability to Meet the Scope of Work	Offeror Single Point of Contact	Availability of Products	Shipping to Using Entity	Service Areas	Returns	Offeror’s Resolution of Issues with Approved Distributors
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<p>Product Guarantee and Adjustment Emergency Vehicle Service Priority Green purchasing requirements</p>	<p>Compliance of Approved Distributors Customer Service Offeror Relationship with Approved Distributors Usage Fee and Reporting Plan Ability to Support the NASPO ValuePoint eMarket Center Ability to Promote the NASPO ValuePoint Agreement Optional Services Specifications</p>
<p>SCORING: Responses were scored according to the RFP’s Evaluation Criteria. A minimum technical score of 420 points was required to move on to cost evaluation. Anyone interested in receiving a copy of the scoring that was used to determine the awards for this RFP should contact the Lead State as identified on the portfolio’s NASPO ValuePoint website.</p>	
<p>AWARD: The RFP allowed for multiple vendor awards. The Lead State reserved the right in its discretion to determine the number of awards based on the best interests of the Lead State and NASPO ValuePoint cooperative.</p>	
<p><u>PUBLIC POSTING OF AWARD:</u> Award Posting Start: September 13, 2018 Award Posting End: NA Posting Link: https://bidopportunities.iowa.gov/ Total Days Posted: NA Vendors Awarded: 3</p>	<p><u>AWARDED VENDORS:</u></p> <ul style="list-style-type: none"> ▪ MA 19101 The Goodyear Tire and Rubber Company ▪ MA 19102 Bridgestone Americas Tire Operations, LLC ▪ MA 19103 Continental Tire the Americas, LLC 

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