



**NEPTUNE**  
TECHNOLOGY GROUP

October 8, 2019

City of Pompano Beach

Attn: Mr. Nathaniel Watson

Subject: Sole Source Representative

Dear Mr. Watson

Neptune Technology Group, Inc. is the sole manufacturer of its products. Terry Gullett is the sole or exclusive representative for Neptune Technology Group, Inc. within the state of Florida for the purchase of new products, OEM repair parts, repairs and maintenance.

Sunstate Meter and Supply is Neptune's Sole Source Distributor for the State of Florida, but Pompano Beach is a direct customer of Neptune, therefore you receive the better pricing of a 35% discount off of list prices.

Your contact for Neptune Technology Group, Inc. is:

Terry Gullett, Florida Representative  
1600 Alabama Highway 229  
Tallahassee, Alabama 36078  
Cell – 407-493-5385  
Email: [tgullett@neptunetg.com](mailto:tgullett@neptunetg.com)

If you have questions regarding this issue, please contact Terry at 407-493-5385.

Sincerely,

*Terry Gullett*

Terry Gullett  
Senior Territory Manager  
Neptune Technology Group