

EXHIBIT 9 A

Creative City Collaborative Pompano Beach
Budget: October 1, 2016 - December 31, 2016



Description	Amphitheater	Cultural Center	Total
STAFF			
Salaries	\$ 85,313	\$ 90,938	\$ 176,250
Taxes & Benefits	\$ 17,063	\$ 18,188	\$ 35,250
Total: Personnel	\$ 102,375	\$ 109,125	\$ 211,500
Artist Fees	\$ 300,000		
Programming expenses	\$ 217,500		
Marketing	\$ 60,000		
Subtotal: Amp Programming	\$ 577,500		\$ 577,500
Cultural Center Opening Weekend Celebration Programming		\$ 37,500	
Cultural Center Opening Weekend Marketing		\$ 12,500	
Artist Fees		\$ 28,000	(1)
Programming expenses		\$ 5,250	(1)
Marketing		\$ 5,250	(1)
Subtotal: Cultural Center Programming		\$ 88,500	\$ 88,500
Total: Events	\$ 577,500	\$ 88,500	\$ 666,000
Business Expenses	\$ 3,200	\$ -	\$ 3,200
Facilities		\$ -	\$ -
Operations	\$ 11,188	\$ 4,188	\$ 15,376
Contract Services	\$ 11,250	\$ 5,000	\$ 16,250
Membership & Conferences	\$ 1,250	\$ 5,000	\$ 6,250
Total: General Operating	\$ 26,888	\$ 14,188	\$ 41,076
Total Expenses	\$ 706,763	\$ 211,813	\$ 918,576
Total Earned Revenue	\$ 355,388	\$ -	\$ 355,388
			\$ 563,188 (2)
Provided by the City			
Maintenance, Mobile Stage, General Ground Cleaning, and Utilities			
Maintain Cultural Center Building and Equipment, and Utilities			
Foundation Revenue	\$ 22,680	\$ -	\$ 22,680

Sum (1) = \$38,500

(2) 90 day contracted amount. This is a maximum amount.

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Full Time Staff

Cultural Arts Creatives, Inc.

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Position	Staff	Amphitheater	Cultural Center	Total
President / CEO	Alyona Ushe	\$ 15,000	\$ 15,000	\$ 30,000
Amp GM / Production	Michelle Gabriel	\$ 17,500	\$ -	\$ 17,500
VP, Communications	Lyle Cayce	\$ 15,938	\$ 5,313	\$ 21,250
VP, Administration	Jody Leshinsky	\$ 8,750	\$ 8,750	\$ 17,500
Director of Community Outreach & Business Development	Sharon Stone-Walker	\$ 9,375	\$ 9,375	\$ 18,750
Curator	Byron Swart	\$ -	\$ 13,750	\$ 13,750
Box Office Manager	Vacant	\$ 6,250	\$ 6,250	\$ 12,500
Creative Manager	Ary Milligan	\$ 4,375	\$ 4,375	\$ 8,750
Operations Manager / Technical Director CC	Michael Tipton	\$ -	\$ 20,000	\$ 20,000
Social Media	Vacant	\$ 4,375	\$ 4,375	\$ 8,750
Admin	Vacant	\$ 3,750	\$ 3,750	\$ 7,500
Subtotal		\$ 85,313	\$ 90,938	\$ 176,250
Taxes & Benefits		\$ 17,063	\$ 18,188	\$ 35,250
Grand Total		\$ 102,375	\$ 109,125	\$ 211,500

EVENT EXPENSES**EXHIBIT 9 A****October 1, 2016 - December 31, 2016****The Amphitheater Concert Expenses**

Programming

Pompano Beach Arts Programming

Event Expenses

Travel/Hotels	\$ 2,500.00
Box Office	\$ 500.00
Front of the House	\$ 150.00
Artist Fee	\$ 60,000.00
Light Tower / Barricade	\$ 2,000.00
Backline	\$ 6,000.00
Radios	\$ 150.00
Runners	\$ 2,000.00
Sound & Light	\$ 10,000.00
License Fees	\$ 400.00
Life Safety	\$ 800.00
Security / Police	\$ 10,000.00
Cleaning	\$ 1,000.00
Stage Hands	\$ 4,000.00
Catering/Receptions	\$ 4,000.00

Total · Event Expenses	\$ 103,500.00
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Marketing	\$ 12,000.00
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Total · Pompano Beach Arts Programming

Total Amp Programming per event	\$ 115,500.00
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Amphitheater: 5 concerts	\$ 577,500.00
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Cultural Center:

Artist Fees/Per Event	\$ 4,000.00
Marketing/Per event	\$ 750.00
Technical/Production - Per Event	\$ 750.00


Cultural Center:	\$ 38,500.00 *
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*assumes 7 events to accommodate events booked in advance

Operating Expenses

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Expense	Cultural Center	Amphitheater
General Operating		
Business Expenses		
Merchant Processing Fees	0.00	3,000.00
License	0.00	200.00
Total 60900 · Business Expenses	0.00	3,200.00
Facilities		
Equipment Rental	0.00	0.00
Maintenance		
Facility Services	0.00	0.00
Facilities maintenance/upkeep	0.00	0.00
Total Maintenance	0.00	0.00
Operations		
Office Supplies	0.00	2,625.00
Production Supplies	0.00	750.00
Software	0.00	625.00
Books, Subscriptions, Reference	312.50	312.50
Postage, Mailing Service	625.00	625.00
Telephone, Internet, Web	0.00	1,500.00
Website maintenance	750.00	750.00
Printing & Coping	0.00	1,500.00
Insurance -(General Liability, D&O, Other)	2,500.00	2,500.00
Operations	4,187.50	11,187.50
Memberships	5,000.00	1,250.00
Contract Services		
IT services	0.00	1,250.00
Outside Contract Services	0.00	0.00
Interns	0.00	0.00
Publicist	0.00	0.00
Audit	5,000.00	10,000.00
Contract Services	5,000.00	11,250.00
Total Annual Expense	14,187.50	26,887.50

Amphitheater Revenue: October 1, 2016 - December 31, 2016					EXHIBIT 9 A	
Amphitheater	# of events	Average Ticket and/or Event	Capacity	Anticipated Attendance	Revenue	Foundation
Headliner	5	\$ 45	2,800	60%	\$ 340,200	
Pompano Beach Surcharge	5	\$ 3	2,800	60%		\$ 22,680.00
Food & Beverage Revenue	5	\$ 2,500		100%	\$ 11,250	
Merchandise	5	\$ 875			\$ 3,938	
Total: Amphitheater					\$ 355,388	\$ 22,680.00