



CITY OF POMPANO BEACH

2019 Fleet Menu Pricing

City Departments	Class	Year	Make & Model	Description	Enterprise Delivered Price Including Aftermarket Items*	Total Monthly Lease Payment	Annual Payment	Total Annual Payment by Quantity	Reduced Book Value at Term	Projected Resale Value at Term per Vehicle	Anticipated Equity at Term Per Vehicle	Combined Equity at Term for Respective Vehicle Quantities	Quantity
Planning, Zoning, Streets, Rec. Activities,	Full Size Pick-up Truck	2019	Chevy Silverado 1500	WT 4x4 Dbl Cab	\$27,089.70	\$477.54	\$5,730.48	\$22,921.92	\$5,161.50	\$17,000.00	\$11,838.50	\$47,354.00	4
Solid Waste & Rec. Activites	Compact Pickup	2019	Nissan Frontier	SV 4x2 King Cab 6ft. box 125.9 in. WB	\$20,949.55	\$394.72	\$4,736.64	\$9,473.28	\$2,732.95	\$12,000.00	\$9,267.05	\$18,534.10	2
Solid Waste	Mid-Size SUV	2019	Ford Explorer	XLT 4x2	\$33,238.55	\$578.55	\$6,329.75	\$6,329.75	\$6,182.80	\$15,500.00	\$9,317.20	\$9,317.20	1
Public Communications	Large SUV	2019	Ford Expedition	XLT 4x2	\$43,779.00	\$807.99	\$9,695.88	\$9,695.88	\$4,389.40	\$18,000.00	\$13,610.60	\$13,610.60	1
Facilities Maintenance	Cargo Van	2019	Ford Transit	Transit 250 Base	\$35,804.00	\$660.45	\$7,925.40	\$7,925.40	\$3,587.60	\$16,000.00	\$12,412.40	\$12,412.40	1
Rec. Activities	Passenger Van	2019	Ford Transit	Transit 350 Wheel Chair Van w/ Lift	\$56,948.00	\$858.07	\$10,296.84	\$10,296.84	\$4,714.80	\$21,000.00	\$16,285.20	\$16,285.20	1
Facilities Maintenance	1 Ton Chassis	2019	Ford F-350 Chassis	F-350 XL 4x4 Cab & Chassis	\$35,150.00	\$609.92	\$7,319.04	\$7,319.04	\$6,692.60	\$20,000.00	\$13,307.40	\$13,307.40	1
Streets & Grounds	1 1/2 Ton Chassis	2019	Chevy Silverado 4500	4500 WT 4x2 Chassis w/Aluminum Dump body	\$60,260.22	\$998.88	\$11,986.56	\$23,973.12	\$5,483.42	\$36,000.00	\$30,516.58	\$61,033.16	2
								\$97,935.23					\$191,854.06

All Lease Payments based on 60-month Term to residual book value or RBV, and \$0 money down on vehicles (Exceptions:\$5,500 downpayment required for each of the Chevy 4500 dump body vehicles and \$10,000 downpayment on the wheelchair passenger van). NO over mileage fees, wear & tear penalties or early termination charges. \$495 Service Charge will be due upon lease termination or vehicle disposal

***ALL lighting packages and requested aftermarket items are capitalized into the delivered price of the vehicle**

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open - End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle. ALL LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR. LEASE CHARGE- INTEREST AND MANAGEMENT FEE INCLUDED IN MONTHLY PAYMENTS
 Lessee hereby authorizes this vehicle order, agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement and agrees that Lessor shall have the right to collect damages in the event Lessee fails or refuses to accept delivery of the ordered vehicle.
 Lessee certifies that it intends that more than 50% of the use of the vehicle is to be in a trade or business of the Lessee.

LESSEE City of Pompano Beach, Florida

BY _____ TITLE _____ DATE _____

1 Capitalized Price of Vehicle May be Adjusted to Reflect Final Manufacturer's Invoice. Lessee Hereby Assigns to Lessor any Manufacturer Rebates And/Or Manufacturer Incentives Intended for the Lessee, Which Rebates And/Or Incentives Have Been Used By Lessor to Reduce the Capitalized Price of the Vehicle.
 2 Monthly Lease Charge Will Be Adjusted to Reflect the Interest Rate on the Delivery Date (Subject to a Floor).