

EVALUATION CRITERIA

RFP T-01-22 Repairs and Calibration of Flow Meters and Related Devices

Proposer: PC CONTROLS INC.

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Scoring</u>
1	<b>Experience and Expertise</b> <ul style="list-style-type: none"> <li>Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project.</li> </ul>	0-25	<u>25</u>
2	<b>References</b> <ul style="list-style-type: none"> <li>History and performance of firm/project team on similar projects.</li> <li>References and recommendations from previous clients.</li> </ul>	0-20	<u>20</u>
3	<b>Resources and Methodology</b> <ul style="list-style-type: none"> <li>Adequacy of amount of quality resources assigned to the project.</li> <li>Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.</li> </ul>	0-25	<u>20</u>
4	<b>Cost</b> <ul style="list-style-type: none"> <li>Adequacy of amount of quality resources assigned to the project.</li> <li>Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.</li> </ul>	0-30	<u>25</u>
<b>Total</b>		<b>0-100</b>	<u>90</u>

List the reasons for this evaluation (justify the rating/scoring):

- COMPANY MOST EXPERIENCED W/ OUR INSTRUMENTATION  
 - LONG HISTORY OF QUICK RESPONSE TO NEEDS AND GOOD JOB PERFORMANCE  
 - REFERENCES - CALLED LOCAL UTILITY - "THEY DO GREAT JOB"  
 - COST - REASONABLE COST - 2<sup>ND</sup> LOWEST EXCEPT FOR 2<sup>ND</sup> TECH - LOWEST.  
 - 3 TECHS  
 - SERVICE ALL BRANDS - PROVIDE 24 <sup>ON</sup> HR CALL SERVICE.

PHIL HYER  
Signature of Evaluator

4/13/22  
Date

PHIL HYER  
Printed Name

EVALUATION CRITERIA

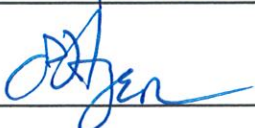
RFP T-01-22 Repairs and Calibration of Flow Meters and Related Devices

Proposer: TRI NOVA INC

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Scoring</u>
1	<b>Experience and Expertise</b> <ul style="list-style-type: none"> <li>• Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project.</li> </ul>	0-25	<u>15</u>
2	<b>References</b> <ul style="list-style-type: none"> <li>• History and performance of firm/project team on similar projects.</li> <li>• References and recommendations from previous clients.</li> </ul>	0-20	<u>10</u>
3	<b>Resources and Methodology</b> <ul style="list-style-type: none"> <li>• Adequacy of amount of quality resources assigned to the project.</li> <li>• Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.</li> </ul>	0-25	<u>15</u>
4	<b>Cost</b> <ul style="list-style-type: none"> <li>• Adequacy of amount of quality resources assigned to the project.</li> <li>• Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.</li> </ul>	0-30	<u>20</u>
<b>Total</b>		<b>0-100</b>	<u>60</u>

List the reasons for this evaluation (justify the rating/scoring):

- SUBMITTAL STATES 2 TECHS NEAR POMPANO BUT DOESN'T SAY WHERE THEY ARE LOCATED
- NO MENTION OF EXP W/ HALL EQUIPMENT
- MARK UP ONLY ADDRESSES PRODUCT THEY SELL - IS SILENT TO OTHERS - INCOMPLETE AS TO MARK-UPS OTHER THAN WHAT <sup>SUBMITTAL</sup> THEY REP.
- CHECKED REFERENCE - BEST TECH OUT OF AREA (BILLY JONES) HAD SOME SERVICE ISSUES THAT HAD TO BE ESCALATED UP ORGANIZATION TO BE RESOLVED
- NO MENTION OF PROVIDING 24 HR RESPONSE.

      4/13/22      Phil Hyer

Signature of Evaluator

Date

Printed Name



EVALUATION CRITERIA

RFP T-01-22 Repairs and Calibration of Flow Meters and Related Devices

Proposer: UNIVERSAL CONTROLS INSTRUMENT SERVICES, INC

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Scoring</u>
1	<b>Experience and Expertise</b> <ul style="list-style-type: none"> <li>Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project.</li> </ul>	0-25	<u>20</u>
2	<b>References</b> <ul style="list-style-type: none"> <li>History and performance of firm/project team on similar projects.</li> <li>References and recommendations from previous clients.</li> </ul>	0-20	<u>15</u>
3	<b>Resources and Methodology</b> <ul style="list-style-type: none"> <li>Adequacy of amount of quality resources assigned to the project.</li> <li>Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.</li> </ul>	0-25	<u>20</u>
4	<b>Cost</b> <ul style="list-style-type: none"> <li>Adequacy of amount of quality resources assigned to the project.</li> <li>Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.</li> </ul>	0-30	<u>15</u>
<b>Total</b>		<b>0-100</b>	<u><b>70</b></u>

List the reasons for this evaluation (justify the rating/scoring):

— SUBMITTAL REPRESENTS STAFF w/ KNOWLEDGE — ONE  
USED TO WORK WITH HACH — NOT STATED HOW CLOSE  
THEY ARE LOCATED — NO 24 HR ON CALL  
— COPB EXPERIENCE of company — RESPONSE TIME LONGER THAN  
EXPECTED — FLOW METER CALIBRATION  
RESULTED IN 2 YR OLD METER  
NEEDING REPLACED (?)  
REFERENCES — LOCAL REFERENCE (WPB) BAD PHONE # COULD NOT REACH  
COST — HIGHEST OF ALL SUBMITTALS —

  
Signature of Evaluator

4/13/22  
Date

PHIL HYER  
Printed Name

EVALUATION CRITERIA

RFP T-01-22 Repairs and Calibration of Flow Meters and Related Devices

Proposer: PC Controls

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Scoring</u>
1	<b>Experience and Expertise</b> <ul style="list-style-type: none"><li>• Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project.</li></ul>	0-25	<u>25</u>
2	<b>References</b> <ul style="list-style-type: none"><li>• History and performance of firm/project team on similar projects.</li><li>• References and recommendations from previous clients.</li></ul>	0-20	<u>20</u>
3	<b>Resources and Methodology</b> <ul style="list-style-type: none"><li>• Adequacy of amount of quality resources assigned to the project.</li><li>• Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.</li></ul>	0-25	<u>25</u>
4	<b>Cost</b> <ul style="list-style-type: none"><li>• Adequacy of amount of quality resources assigned to the project.</li><li>• Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.</li></ul>	0-30	<u>28</u>
	<b>Total</b>	0-100	<u>98</u>

List the reasons for this evaluation (justify the rating/scoring):

Reasonable cost  
Three techs  
15 yrs exp at Pompano Utilities  
24 hour service  
good local references

  
Signature of Evaluator

4/13/2022  
Date

Richard Johnson  
Printed Name



EVALUATION CRITERIA

RFP T-01-22 Repairs and Calibration of Flow Meters and Related Devices

Proposer: TRINOVA

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Scoring</u>
1	<b>Experience and Expertise</b> <ul style="list-style-type: none"> <li>Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project.</li> </ul>	0-25	<u>25</u>
2	<b>References</b> <ul style="list-style-type: none"> <li>History and performance of firm/project team on similar projects.</li> <li>References and recommendations from previous clients.</li> </ul>	0-20	<u>20</u>
3	<b>Resources and Methodology</b> <ul style="list-style-type: none"> <li>Adequacy of amount of quality resources assigned to the project.</li> <li>Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.</li> </ul>	0-25	<u>20</u>
4	<b>Cost</b> <ul style="list-style-type: none"> <li>Adequacy of amount of quality resources assigned to the project.</li> <li>Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.</li> </ul>	0-30	<u>30</u>
	<b>Total</b>	<b>0-100</b>	<u>95</u>

List the reasons for this evaluation (justify the rating/scoring):

Large Company but no local office.  
6 technicians - 2 minutes away (How many)  
References for utilities of similar size  
never mentioned in proposal ability to provide 24 hour response.  
Best cost

  
 Signature of Evaluator

4/13/2022  
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Richard Johnson  
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EVALUATION CRITERIA


RFP T-01-22 Repairs and Calibration of Flow Meters and Related Devices

Proposer: UNIVERSAL Controls

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Scoring</u>
1	<b>Experience and Expertise</b> <ul style="list-style-type: none"><li>• Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project.</li></ul>	0-25	<u>25</u>
2	<b>References</b> <ul style="list-style-type: none"><li>• History and performance of firm/project team on similar projects.</li><li>• References and recommendations from previous clients.</li></ul>	0-20	<u>20</u>
3	<b>Resources and Methodology</b> <ul style="list-style-type: none"><li>• Adequacy of amount of quality resources assigned to the project.</li><li>• Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.</li></ul>	0-25	<u>20</u>
4	<b>Cost</b> <ul style="list-style-type: none"><li>• Adequacy of amount of quality resources assigned to the project.</li><li>• Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.</li></ul>	0-30	<u>20</u>
	<b>Total</b>	0-100	<u>85</u>

List the reasons for this evaluation (justify the rating/scoring):

twice the cost  
not local (most experienced tech)  
only 3 techs  
claim 24 hour response but not proven  
in previous opportunities

  
Signature of Evaluator

4/13/2022  
Date

Richard Johnson  
Printed Name

EVALUATION CRITERIA

RFP T-01-22 Repairs and Calibration of Flow Meters and Related Devices

Proposer: PC Controls Inc.

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Scoring</u>
1	<b>Experience and Expertise</b> <ul style="list-style-type: none"> <li>Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project.</li> </ul>	0-25	<u>24</u>
2	<b>References</b> <ul style="list-style-type: none"> <li>History and performance of firm/project team on similar projects.</li> <li>References and recommendations from previous clients.</li> </ul>	0-20	<u>18</u>
3	<b>Resources and Methodology</b> <ul style="list-style-type: none"> <li>Adequacy of amount of quality resources assigned to the project.</li> <li>Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.</li> </ul>	0-25	<u>23</u>
4	<b>Cost</b> <ul style="list-style-type: none"> <li>Adequacy of amount of quality resources assigned to the project.</li> <li>Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.</li> </ul>	0-30	<u>28</u>
	<b>Total</b>	<b>0-100</b>	<u>93</u>

List the reasons for this evaluation (justify the rating/scoring):

PC Controls services all brands of Instrumentation. They provide a 24 hour "on call service". They are a local  
Broward County business. Cost for Tech 1= \$69/hr from 7am-4pm. All other hours are \$103.40. Tech 2 \$35.00/hr  
for service between 7am-4pm. All other hours \$52.50. Certification fee is \$50 per transmitter. They do charge  
a 3 hour minimum as well as a \$10 fuel charge per visit. Parts markup is 1.2.

Randal Rennekamp

4-7-2022

Randal Rennekamp

Signature of Evaluator

Date

Printed Name



EVALUATION CRITERIA

RFP T-01-22 Repairs and Calibration of Flow Meters and Related Devices

Proposer: Trinova Inc.

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Scoring</u>
1	<b>Experience and Expertise</b> <ul style="list-style-type: none"> <li>Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project.</li> </ul>	0-25	<u>23</u>
2	<b>References</b> <ul style="list-style-type: none"> <li>History and performance of firm/project team on similar projects.</li> <li>References and recommendations from previous clients.</li> </ul>	0-20	<u>18</u>
3	<b>Resources and Methodology</b> <ul style="list-style-type: none"> <li>Adequacy of amount of quality resources assigned to the project.</li> <li>Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.</li> </ul>	0-25	<u>23</u>
4	<b>Cost</b> <ul style="list-style-type: none"> <li>Adequacy of amount of quality resources assigned to the project.</li> <li>Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.</li> </ul>	0-30	<u>24</u>
<b>Total</b>		<b>0-100</b>	<b><u>88</u></b>

List the reasons for this evaluation (justify the rating/scoring):

Trinova has 5 techs in the Lakeland Florida area. 2 tech. are within minutes of Pompano Beach. Cost is the same  
for lead tech as well as 2nd tech and are as follows. \$65.00/hr. for hours between 7am-4pm. All other hours are  
\$97.50/hr. Certification fees are \$49 per instrument. Parts markup 1.1. There will be a 4 hour minimum charge.  
Travel is charged both ways. Fuel surcharge is \$10 and will be adjusted as fuel prices increase. City must provide  
calibration standards or get charged at a 1.2 multiplier for standards and instrument specific tooling.

Randal Rennekamp

4-7-2022

Randal Rennekamp

Signature of Evaluator

Date

Printed Name



EVALUATION CRITERIA

RFP T-01-22 Repairs and Calibration of Flow Meters and Related Devices

Proposer: Universal Controls Instrumentation Services Inc.

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Scoring</u>
1	<b>Experience and Expertise</b> <ul style="list-style-type: none"> <li>Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project.</li> </ul>	0-25	<u>23</u>
2	<b>References</b> <ul style="list-style-type: none"> <li>History and performance of firm/project team on similar projects.</li> <li>References and recommendations from previous clients.</li> </ul>	0-20	<u>18</u>
3	<b>Resources and Methodology</b> <ul style="list-style-type: none"> <li>Adequacy of amount of quality resources assigned to the project.</li> <li>Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.</li> </ul>	0-25	<u>23</u>
4	<b>Cost</b> <ul style="list-style-type: none"> <li>Adequacy of amount of quality resources assigned to the project.</li> <li>Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.</li> </ul>	0-30	<u>20</u>
<b>Total</b>		<b>0-100</b>	<u>84</u>

List the reasons for this evaluation (justify the rating/scoring):

Response time stated is 24 hours. They service all brands of instrumentation. Travel time is charged  
at half the normal hourly rate and is typically from West Palm Beach. No Mileage fees charged. Their per hour  
fees are \$103.40 during the hours between 7am-4pm. All other hours are \$195.00 per hour. Same for Tech 1&2.  
They charge a "Certification Fee of \$115 per transmitter for certifications. Parts markup=1.1  
All techs have 20 plus years of experience.

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Randal Rennekamp

4-7-2022

Randal Rennekamp

Signature of Evaluator

Date

Printed Name