

EVALUATION CRITERIA

RFP E-13-19 – Furnishing Operation and Maintenance of Ice Vending Machine in Alsdorf Park

VENDOR NAME: Kool Water + Ice

<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1 Revenue Sharing Percentage Guarantee to City Price (Maximum Points - 40) *The Proposer providing the highest percentage to the City will receive the maximum of 40 points. Points will be awarded to other proposers in the following manner: $40 - [40 \text{ points} \times (\text{highest percentage} - \text{lowest percentage}) / \text{highest percentage}]$ Note: If the result is a negative number, the score assigned will be 0 Example: Proposal 1: 10% Proposal, 2: 12%, Proposal 3: 15% Proposal 1 being the lowest, would achieve a score of 26 points Proposal 2 would achieve a score of 32 points, and Proposal 3 would achieve a score of 40 points calculated as follows: $40 - [40 \times (15\% - 10\%) / 15\%] = 40 \text{ points}$	0-40	<u>32</u>
2 Project Approach, Experience and Expertise	0-30	<u>30</u>
3 Vending Options The Proposer providing the most amount of options in this category will receive maximum points. For example, does the proposer offer different options of machines, does the ice sell in bulk, in bags, does the ice machine offer water, etc.	0-30	<u>30</u>
Total	0-100	<u>92</u>

*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

- cheaper per bag price, 2 different bag options
- more available ice on demand

• Currently working in "ice vending" field with 3 years experience

• using local Business for paid install

• 2 different bag options

khaw

0.12.19

Kate Bekler

Signature of Evaluator

Date

Printed Name

EVALUATION CRITERIA

RFP E-13-19 – Furnishing Operation and Maintenance of Ice Vending Machine in Alsdorf Park

VENDOR NAME: Kool water & Ice

<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1 Revenue Sharing Percentage Guarantee to City Price (Maximum Points - 40) *The Proposer providing the highest percentage to the City will receive the maximum of 40 points. Points will be awarded to other proposers in the following manner: $40 - [40 \text{ points} \times (\text{highest percentage} - \text{lowest percentage}) / \text{highest percentage}]$ Note: If the result is a negative number, the score assigned will be 0 Example: Proposal 1: 10% Proposal, 2: 12%, Proposal 3: 15% Proposal 1 being the lowest, would achieve a score of 26 points Proposal 2 would achieve a score of 32 points, and Proposal 3 would achieve a score of 40 points calculated as follows: $40 - [40 \times (15\% - 10\%) / 15\%] = 40 \text{ points}$	0-40	<u>40</u>
2 Project Approach, Experience and Expertise	0-30	<u>29</u>
3 Vending Options The Proposer providing the most amount of options in this category will receive maximum points. For example, does the proposer offer different options of machines, does the ice sell in bulk, in bags, does the ice machine offer water, etc.	0-30	<u>26</u>
Total	0-100	<u>95</u>

*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

Reasonable pricing & sharing

Mach. options 850 lbs

Demand → upgrade capacity

*Used Machines price 500



6/12/19

Brian Donovan

Signature of Evaluator

Date

Printed Name

EVALUATION CRITERIA

RFP E-13-19 – Furnishing Operation and Maintenance of Ice Vending Machine in Alsdorf Park

VENDOR NAME: Southern Cross Ice

<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1 Revenue Sharing Percentage Guarantee to City Price (Maximum Points - 40) *The Proposer providing the highest percentage to the City will receive the maximum of 40 points. Points will be awarded to other proposers in the following manner: $40 - [40 \text{ points} \times (\text{highest percentage} - \text{lowest percentage}) / \text{highest percentage}]$ Note: If the result is a negative number, the score assigned will be 0 Example: Proposal 1: 10% Proposal, 2: 12%, Proposal 3: 15% Proposal 1 being the lowest, would achieve a score of 26 points Proposal 2 would achieve a score of 32 points, and Proposal 3 would achieve a score of 40 points calculated as follows: $40 - [40 \times (15\% - 10\%) / 15\%] = 40 \text{ points}$	0-40	<u>32</u>
2 Project Approach, Experience and Expertise	0-30	<u>27</u>
3 Vending Options The Proposer providing the most amount of options in this category will receive maximum points. For example, does the proposer offer different options of machines, does the ice sell in bulk, in bags, does the ice machine offer water, etc.	0-30	<u>23</u>
Total	0-100	<u>82</u>

*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

- Business for 1yr Wrap Machine
- tiered payment system 500lbs
- reasonable prices
- Capacity?

[Signature]
Signature of Evaluator

6/12/19
Date

Brian Donohue
Printed Name

EVALUATION CRITERIA

RFP E-13-19 – Furnishing Operation and Maintenance of Ice Vending Machine in Alsdorf Park

VENDOR NAME: Kool Water & Ice PB, LLC

<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1 Revenue Sharing Percentage Guarantee to City Price (Maximum Points - 40) *The Proposer providing the highest percentage to the City will receive the maximum of 40 points. Points will be awarded to other proposers in the following manner: $40 - [40 \text{ points} \times (\text{highest percentage} - \text{lowest percentage}) / \text{highest percentage}]$ Note: If the result is a negative number, the score assigned will be 0 Example: Proposal 1: 10% Proposal, 2: 12%, Proposal 3: 15% Proposal 1 being the lowest, would achieve a score of 26 points Proposal 2 would achieve a score of 32 points, and Proposal 3 would achieve a score of 40 points calculated as follows: $40 - [40 \times (15\% - 10\%) / 15\%] = 40 \text{ points}$	0-40	<u>32</u>
2 Project Approach, Experience and Expertise	0-30	<u>30</u>
3 Vending Options The Proposer providing the most amount of options in this category will receive maximum points. For example, does the proposer offer different options of machines, does the ice sell in bulk, in bags, does the ice machine offer water, etc.	0-30	<u>28</u>
Total	0-100	<u>90</u>

*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

- Proposes IM1000 (Kooler Ice) - used machines, < 3 yrs old. does this indicate optional 16lb button will be installed? 16lb = 2.50
32lb = 4.50
COPB = 20%
- Stores 850 lbs ice (on demand) - only 3yrs exp. w/ice vending
- can upgrade to larger machines if demand warrants - produce 80 (16lbs) p/day ^{IM2500}
- does not specify how timely Repair will be conducted

Tammy Good

6-10-19

Tammy Good

Signature of Evaluator

Date

Printed Name

EVALUATION CRITERIA

RFP E-13-19 – Furnishing Operation and Maintenance of Ice Vending Machine in Alsdorf Park

VENDOR NAME: Southern Cross Ice and Water, LLC

<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1 Revenue Sharing Percentage Guarantee to City Price (Maximum Points - 40) *The Proposer providing the highest percentage to the City will receive the maximum of 40 points. Points will be awarded to other proposers in the following manner: 40 – [40 points X (highest percentage – lowest percentage) / highest percentage] Note: If the result is a negative number, the score assigned will be 0 Example: Proposal 1: 10% Proposal, 2: 12%, Proposal 3: 15% Proposal 1 being the lowest, would achieve a score of 26 points Proposal 2 would achieve a score of 32 points, and Proposal 3 would achieve a score of 40 points calculated as follows: 40 – [40 X (15%-10%) / 15%] = 40 points	0-40	<u>40</u>
2 Project Approach, Experience and Expertise	0-30	<u>15</u>
3 Vending Options The Proposer providing the most amount of options in this category will receive maximum points. For example, does the proposer offer different options of machines, does the ice sell in bulk, in bags, does the ice machine offer water, etc.	0-30	<u>30</u>
Total	0-100	<u>85</u>

*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

- Business \leq 1yr old, no existing machines in operation
- Prices (1) 10lb bag - \$4.00 \rightarrow 80 bags x 8 weekend day = 640 bags x \$4 = \$2560 x .25⁰⁶ = \$640
- open air pagoda \rightarrow increase ice production
- wrappable?

Tammy Good
Signature of Evaluator

6-10-19
Date

Tammy Good
Printed Name

