

MEMORANDUM

Human Resources

DATE: September 15, 2016

TO: Dennis W. Beach, City Manager

FROM: Ed Beecher, Human Resources Director

SUBJECT: Request for Contract Renewal

Group Health and Dental Benefits

Blue Cross and Blue Shield of Florida, Inc.

Pursuant to the labor contracts with the City's labor unions, the City is required to provide major medical group health benefits to all full time employees. The City's current provider, Blue Cross/Blue Shield of Florida, Inc. (BCBS), has provided these services since fiscal year 2000 and has demonstrated excellent service to the City and plan members.

Background:

A Request for Proposal (RFP) was received in July, 2010, and Blue Cross/Blue Shield of Florida, Inc. was selected as the most responsive bidder and awarded the bid. In September, 2013, the program was reviewed and the City Commission approved the renewal and continuation of the current program. We have reviewed the feasibility of placing this coverage out for RFP, however, do not believe it is in the best interest of the City to do so. Attached is a comparison of premium costs of local governmental agencies — Exhibit I, showing that the City is currently receiving an excellent level of benefits for the premium paid, taking into consideration the renewal, our City's claims experience and demographics. Additionally, the proposed renewal is below the South Florida annual medical trend increase for medical and prescription programs which is estimated at 10%.

BCBS has provided the City with confirmation of a 7.9% rate increase (PPO and HMO) and NO increase in the cost for dental, with NO change in the level of coverage, deductibles or co-payments. A summary of the renewal rates are attached as Exhibit II. Additionally, the City will receive a one-time payment during this policy year of \$100,000, to be used towards the City's employee wellness initiatives.

To: Dennis W. Beach, City Manager From: Ed Beecher, Risk Manager

Date: September 15, 2016

Page: 2

Further, since the City will continue its "ProShare" agreement with BCBS, which allows the City to be eligible for an additional reimbursement type payment from BCBS, based on the City's claim experience during the term, with a final calculation made at the end of the upcoming policy period 9/30/17, and paid within the next policy period, usually in the February timeframe of the following year. With this current renewal, the City will be eligible for the mentioned ProShare payment and will be enrolled to extend the ProShare terms for three years. As an example, in March 2014, the City received a payment of \$405,302 from the last ProShare agreement ending in 2013. Overall renewal is based on a one-year term, with the City having the option to extend based on performance and rates, as determined by the City.

Recommendation:

Accordingly, it is the recommendation of the Risk Management Division that the current contract with BCBS be renewed as stated above for group health and dental coverage.

EB/ (Beeedd/manager/BCBS2016 renewal)

Eddie Beecher

From:

Eppl, George < George. Eppl@bcbsfl.com>

Sent:

Tuesday, July 05, 2016 3:29 PM

To:

Eddie Beecher

Cc:

Franklin, Yolanda

Subject:

City of Pompano Beach #98854 10/1/16 renewal

Attachments:

98854-16-H.xls

Good afternoon sir

Per our prior conversation I have attached the finalized renewal calc for 10/1/16. The new rates are included. Per your request of the wellness funds, I have approval for the \$100,000. Just like last year I will need an email requiring your approval of the language below. Please cut & paste and send back to me.

Florida Blue will provide the City of Pompano Beach with a wellness contribution in the amount of \$100,000 upon renewal on October 1, 2016. However, should the City fail to renew its Health plan policy with Florida Blue on October 1, 2017, we will require that the City repay \$50,000 to Florida Blue.

Let me know if you have questions.

Make it a great day!

GEO

Strategic Account Executive (407) 833-7703



In the pursuit of health

Florida Blue is a trade name of Blue Cross and Blue Shield of Florida, Inc., Blue Cross and Blue Shield of Florida, Inc., and its subsidiary and affiliate companies are not responsible for errors or omissions in this e-mail message. Any personal comments made in this e-mail do not reflect the views of Blue Cross and Blue Shield of Florida, Inc. The information contained in this document may be confidential and intended solely for the use of the individual or entity to whom it is addressed. This document may contain material that is privileged or protected from disclosure under applicable law. If you are not the intended recipient or the individual responsible for delivering to the intended recipient, please (1) be advised that any use, dissemination, forwarding, or copying of this document IS STRICTLY PROHIBITED; and (2) notify sender immediately by telephone and destroy the document. THANK YOU.

City of Pompano Beach #98854

for the renewal beginning 10-1-2016

Experience Period: Incurred 2-1-2015 through 1-31-2016; Paid 2-1-2015 through 4-30-2016

9/16/16 12:22 PM

Current Benefits: HMO Plan LGNQ04 & \$10/20/40 Rx nonstandard PPO Plan 0702 & 10/20/40 Rx nonstandard

Incurred Claims	\$7,567,958
Benefit Adjustment Factor	1.0000
Adjusted Incurred Claims	\$7,567,958
Less Claims Over \$210,000	\$0
Remove Large Claims Below \$210,000	\$0
Claims After Large Claims Removed	\$7,567,958
Trend @ 20 Months	1.1796
Trended Claims	\$8,927,453
Restore Large Claims Below \$210,000	\$0
Pooling Charge @ \$210,000	\$633,849
Trended and Pooled Claims	\$9,561,302
Change in Contract Size	1.0065
Claims @ Current Contracts	\$9,623,450
Retention	\$1,482,667
Required Annual Premium	\$11,106,117
Retention % of Premium	13.35%

HMO Plan LGNQ04 & \$10/20/40 Rx nonstr	Single	Family		
Current Contracts	163	143	306	
Current Rates	\$556.87	\$1,492.47	\$304,193	\$3,650,316
Renewal Rates @ ATB Rate Action	\$600.97	\$1,610.67	\$328,284	\$3,939,407

PPO Plan 0702 & 10/20/40 Rx nonstd	Single	Family		
Current Contracts	282	156	438	
Current Rates	\$815.70	\$1,873.00	\$522,215	\$6,266,585
Renewal Rates @ ATB Rate Action	\$880.30	\$2,021.34	\$563,574	\$6,762,884

Div RM1 & RM2 based off PPO Plan 0702	Single	<u>E+1</u>	Family		
Current Contracts	30	5	4	39	
Current Rates	\$611.86	\$1,223.70	\$1,669.04	\$31,150	\$373,806
Renewal Rates @ ATB Rate Action	\$660.32	\$1,320.62	\$1,801.23	\$33,618	\$403,411

TOTAL Current Premium \$10,290,707
TOTAL Required Premium \$11,106,117
Composite Required Renewal Rate Action 1.0792
Composite Required Renewal Rate Action 7.92%

CITY OF POMPANO BEACH, FLORIDA - Benefit Summary - Effective 10/01/2016

The information contained in this benefit summary includes benefit changes required as a result of the Patient Protection And Affordable Care Act (PPACA), otherwise known as Health Care Reform (HCR). Please note that plan benefits are subject to change and may be revised based on guidance and regulations issued by the Secretary of Health and Human Services (HHS) or other applicable federal agency.

COST SHARING Maximums shown are Per Benefit Period (BPM) unless noted	BlueChoice PPO Plan 0702	BlueCare HMO Plan 4
Deductible (DED) (Per Person/Family Agg) In-Network Out-of-Network	\$250/ \$500 Combined w/ln-Ntwk	Not Applicable
Coinsurance (% paid by Member) In-Network Out-of-Network	10% 20%	Not Applicable
Out of Pocket Maximum (Per Person/Family Agg) In-Network Out-of-Network Lifetime Maximum	Includes only Coins; Excludes Rx \$1,000 / \$2,000 Combined w/In-Ntwk	Includes all Copays (including Rx) \$1,500 / \$3,000 Not Applicable No Maximum
	AL PROVIDER SERVICE	
Physician Office Visit In-Network Family Physician In-Network Specialist Out-of-Network	\$15 \$15 DED + 20%	\$10 \$10 Not Covered
Maternity (Due at initial visit only) In-Network Specialist Out-of-Network	\$15 DED + 20%	\$10 Not Covered
E-Office Visit Services In-Network Family Physician In-Network Specialist Out-of-Network	\$15 \$15 DED + 20%	\$10 \$10 Not Covered
Allergy Injections In-Network Family Physician In-Network Specialist Out-of-Network	\$5 \$5 \$5	\$5 \$5 Not Covered
Provider Services at Hospital and ER In-Network Family Physician In-Network Specialist Out-of-Network	DED + 10% DED + 10% DED + 20%	\$0 \$0 Not Covered

COST SHARING Maximums shown are Per Benefit Period (BPM) unless noted	BlueChoice PPO Plan 0702	BlueCare HMO Plan 4
Provider Services at Locations Other than Office, Hospital or ER In-Network Family Physician	DED + 10%	\$0
In-Network Specialist Out-of-Network	DED + 10% DED + 20%	\$0 Not Covered
Radiology, Pathology and Anesthesiology Provider Services at Ambulatory Surgical Center In-Network Specialist Out-of-Network	DED + 10% DED + 20%	\$0 Not Covered
Advanced Imaging Svces in Physician's Office (MRI,MRA, PET, CT, Nuclear Medicine		
In-Network Family Physician & Specialist Out-of-Network	\$15 DED + 20%	\$0 Not Covered
	VE CARE-UNLIMITED	
Adult Wellness Office Services		
In-Network Family Physician	\$0	\$10 FP
In-Network Specialist	\$0	\$10 FP Not
Out-of-Network	20% (No DED)	Covered
Colonoscopies (Routine)	Age 50+ then Frequency Schedule Applies	Age 50+ then Frequency Schedule Applies
In-Network	\$0	\$0
Out-of-Network	20% (No DED)	Not Covered
Mammograms (Routine and Dx) In-Network Out-of-Network	\$0 \$0	\$0 Not Covered
Well Child Office Visits In-Network Family Physician	\$0	\$10 FP
In-Network Specialist Out-of-Network	\$0 20% (No DED)	\$10 SP Not Covered
	NT CARE / CONVENIEN	IT CARE
Ambulance Maximum (per Day) In-Network Out-of-Network	No Maximum DED + 10% In-Ntwk DED + 10%	No Maximum \$0 Not Covered
Convenient Care Centers (CCC)	THE TOTAL PROPERTY OF THE PARTY	
In-Network Out-of-Network	\$15 FP DED + 20%	\$10 FP Not Covered
Urgent Care Centers (UCC) In-Network Out-of-Network	\$15 SP DED + 20%	\$10 SP Not Covered

COST SHARING Maximums shown are Per Benefit Period (BPM) unless noted	BlueChoice PPO Plan 0702	BlueCare HMO Plan 4
FACILITIES-HOSPITAL / SURGICAL CTR /	LAB / INDEPENDENT DIAGN	OSTIC TESTING FACILITY
Inpatient Hospital (Per Admit DED) In-Network Out-Of-Network	\$100 PAD + DED +10% \$250 PAD + DED +20%	\$100/Day Max \$300 Not Covered
Inpatient Rehabilitation Maximum	21 Days	21 Days
Outpatient Hospital (Per Visit) In-network-for Surgical Services In-Network for all other services Out-of-Network	\$0 DED + 10% DED + 20%	\$0 \$0 Not Covered
Therapy at Outpatient Hospital In-Network	DED + 10%	\$5
Out-of-Network	DED + 20%	Not Covered
Emergency Room (Per Visit DED) In-Network Out-of-Network	\$0 PVD + DED + 10% \$0 PVD + DED + 20%	\$25 \$25
Ambulatory Surgical Center		
In-Network-for Surgical Services In-Network-for all other services Out-of-Network	\$0 DED + 10% DED + 20%	\$0 \$0 Not Covered
Independent Clinical Lab		
In-Network Out-of-Network	10% (No DED) 20% (No DED)	\$0 Not Covered
Independent Diagnostic Testing Facility - Xrays and AIS (Includes Physician Services)		
In-Network - Advanced Imaging Services (AIS)	DED + 10%	\$10
In-Network - Other Diagnostic Services	DED + 10%	\$10
Out-of-Network	DED + 20%	Not Covered
	AND SUBSTANCE ABI	JSE
Inpatient Hospitalization In-Network Out-of-Network	\$0 20% (No DED)	\$0 Not Covered
Outpatient Hospitalization (per visit) In-Network Out-of-Network	\$0 20% (No DED)	\$0 Not Covered
Provider Services at Hospital and ER In-Network Family Physician or	\$0	\$0
Specialist Out-of-Network Provider	\$0	Not Covered

COST SHARING Maximums shown are Per Benefit Period (BPM) unless noted	BlueChoice PPO Plan 0702	BlueCare HMO Plan 4
Physician Office Visit In-Network Family Physician or	\$0	\$0
Specialist Out-of-Network Provider	20% (No DED)	Not Covered
Emergency Room Facility Services (per visit) In-Network	\$0	\$0
Out-of-Network	\$0	\$0
Provider Services at Locations other than Hospital, Office and ER In-Network Family Physician In-Network Specialist Out-of-Network Provider	\$0 \$0 20% (No DED)	\$0 \$0 Not Covered
	SERVICES AND LOCAT	IONS
Birthing Center In-Network Out-of-Network	DED + 10% DED + 20%	\$0 Not Covered
Diabetic Supplies* In-Network Out-of-Network	RX Coverage 50%	\$0 Not Covered
Diabetic Equipment ** In-Network Out-of-Network	DED + 10% DED + 20%	\$0 Not Covered
Durable Medical Equipment, Prosthetics, Orthotics BPM In-Network	No Maximum DED + 10%	No Maximum \$0
Out-of-Network Enteral Formula In-Network Out-of-Network	DED + 20% \$2,500 Maximum DED + 10% DED + 20%	Not Covered \$2,500 Maximum \$0 Not Covered
Home Health Care BPM In-Network Out-of-Network	50 Visits DED + 10% DED + 20%	Not Covered No Maximum \$0 Not Covered
Hospice In-Network Out-of-Network	No Maximum DED + 10% DED + 20%	No Maximum \$0 Not Covered
Outpatient Therapy and Spinal Manipulations BPM	50Visits (Max of 26 Spinal Manips also Applies)	No Maximum. Auth Req for Therapy
Skilled Nursing Facility BPM In-Network Out-of-Network	120 Days DED + 10% DED + 20%	90 Days \$0 Not Covered

COST SHARING Maximums shown are Per Benefit Period (BPM) unless noted	BlueChoice PPO Plan 0702	BlueCare HMO Plan 4
PRES	CRIPTION DRUGS	
Deductible	\$0	\$0
In-Network Retail (30 Days) Generic/Preferred Brand/Non- Preferred Mail Order (90 Days) Generic/Preferred Brand/Non- Preferred	\$10/\$20/\$40 \$20/\$40/\$80	\$10/\$20/\$40 \$20/\$40/\$80
Out-of-Network Retail (30 Days) Generic/Preferred Brand/Non- Preferred Mail Order (90 Days) Generic/Preferred Brand/Non- Preferred	50% / 50% / 50% 50% / 50% / 50%	Not Covered

* Diabetic Supplies (lancets, strips, etc.) are covered under the Rx benefit.

PPO Plan 0702

Copay does not apply towards deductible or maximum out of pocket amounts.

*Maximum Out Of Pocket includes <u>only</u> the Coinsurance amounts and excludes any Deductibles and Copayments.

HMO Plan 4

*Maximum Out of Pocket includes all copays. Prescription copays included

PBM= Per Benefit Maximum **DED** = Deductible **PAD** = Per Admission Deductible **IDTF** = Independent Diagnostic Testing Facility AIS= Advanced Imaging Services (Cat Scan)

This is not an insurance contract or Benefit Booklet. The above Benefit Summary is only a partial description of the many benefits and services covered by Blue Cross and Blue Shield of Florida, Inc., an independent licensee of the Blue Cross and Blue Shield Association. For a complete description of benefits and exclusions, please see Blue Cross and Blue Shield of Florida's Benefit Booklet and Schedule of Benefits; their terms prevail.

^{**} Diabetic Equipment (insulin pumps, tubing) are always covered under the medical benefit.

Dental Benefit Summary

Group Name: City of Pompano Beach Benefits Beginning: 10/1

Benefit Plan Year: 12 Months Following Effective Date Participating Dentist

Deductible: (For Basic and Major Services Only)

Per Person Per Plan Year

Per Family Per Plan Year

\$100

S100

Non-Participating Dentist

Non-Participating Dentist

S50

S50
S100

In-network deductible credits apply to out-of-network deductible and out-of-network deductible credits apply to in-network deductible.

	We Pay	You	We Pay	You Pay**
Preventive [†]	100° o	000	100%	00 0
Basic [†]	80° o	20° o	$80^{o}\sigma$	20° 0
Major [†]			50° o	50%
	50° o	50° o		

Services:

Preventive Oral Evaluations (Exams)

Preventive Prophylaxis (Cleanings) - Adult/Child

Preventive Fluoride Treatment - Child

Preventive Bitewing X-rays

Basic X-rays – Intraoral/Complete Series/Panoramic

Basic Sealants

Basic Space Maintainers

Basic Amalgam Restorations (Silver Fillings)

Basic Resin-Based Restorations – Anterior and Posterior

Basic Extractions – Routine and Surgical

Basic Root Canal Therapy
Basic Periodontal Treatment

Major Crowns - Single Restorations

Major Osseous Surgery
Major Complete Dentures
Major Partial Dentures

Major Fixed Partial Dentures (Bridges)

Major Surgical placement of implant body; endosteal implant

Major Implant supported porcelain fused to metal crown (titanium, high noble metal)

Waiting Period: (Major Services)

None

Orthodontia Services:

All Insureds

Orthodontia Lifetime Maximum

\$1,000

BlueDental Pays

100%

Benefit Waiting Period

Plan Year Maximum Benefit Per Person:

N/A \$1,000

Rollover Benefits Included:

No

The information provided above is a summary of benefits for group certificates. 50383-899 and 50408-1099. It is intended to highlight key points of the Dental Plan and is provided to the employees as an aid in deciding whether to enroll in the Plan. This summary should in no way be construed as part of the contract. Possession of this summary in no way implies coverage nor does it guarantee benefits under the plan. *Some limitations may apply. *Percentage of fee schedule. *Percentage of fee schedule, plus balance of charges, if any. Note. Non-Participating Dentists may charge fees in excess of our Fee Schedule and may bill you for the difference. Customer Service call. 1-888-223-4892, have your Florida Combined ID number ready

Exhibit I Public Sector Group Health Rate Survey 2016

City of Boca Raton:

Full-time Employees: 1046

Florida Blue - POS with HRA*

(Deductible in-network: \$1,500 per person, \$2,250 per person +1, \$3,000 per person +2 or more, and out-of-network \$3,000 per person, \$4,500 per person + 1 and \$6,000 per person + 2 or more. City offers HRA of \$500 emp., \$1,500 emp +1, or \$3,000 emp +2>. In-network 20% after CYD, out-of-network 50% after CYD. Prex: Generic \$10, Preferred \$50, Non Preferred \$125.)

EE \$471.30 ES \$1,027.98 EC \$920.77 FAM \$1,541.39

EE \$480.09 *(Same level of benefit as PPO, except without HRA funding by City)

ES \$1,008.20 EC \$888.18 FAM \$1,440.28

City of Boynton Beach:

Full-time Employees: 900

CIGNA

(Deductible in-network: \$2,500 per person, \$5,000 per family and out-of-network \$5,000 per person, \$10,000 per family. Office visit \$0/ Specialist Office \$0 once the plan year deductible is met. Out of pocket maximum – (in-network) single \$5,000, family \$10,000, (out-of-network) single \$10,000, family \$20,000. Prex: \$10/25/50 after plan year deductible is met.)

EE \$668.89 ES \$1,299.65 EC \$1,206.70 FAM \$1,633.74

City of Coconut Creek:

Full-time Employees: 323

CIGNA - OPEN ACCESS PLUS

(Deductible in-network: \$1,000 per person, \$2,000 per family and out-of-network \$4,000 per person and \$8,000 per family. Office visit \$30/ Specialist Office \$50, co-insurance In-network 10% after CYD, out-of-network 30% after CYD. Prex: \$15/35/60/80.)

EE \$827.89 ES \$1,485.79

EC \$1,410.45

FAM \$2,007.09

CIGNA - OPEN ACCESS-IN

(Deductible in-network: \$1,000 per person, \$2,000 per family and out-of-network –No benefit. Office visit \$30/ Specialist Office \$50, co-insurance In-network 10% after CYD, out-of-network – No benefit. Prex: \$15/35/60.)

EE \$637.52

ES \$1,143.96

EC \$1,085.97

FAM \$1,545.23

City of Oakland Park

Full-time Employees: 214

HUMANA – Option 1 POS Open Access

(Deductible in-network: \$250 per person, \$500 per family and out-of-network \$750 per person, \$1,500 per family. Office visit \$25/ Specialist Office \$40 after CYD, co-insurance In-network 0% after CYD, out-of-network 30%. Prex: \$10/40/60, after CYD.)

EE \$767.18

ES \$1,396.27 EC \$1,265.85

FAM \$2,140.44

HUMANA – Option 2 HMO

(Deductible in-network: \$2,000 per person, \$4,000 per family and out-of-network not offered. Office visit \$0/ Specialist Office \$0 after CYD, co-insurance In-network 0% after CYD, out-of-network not offered in HMO. Prex: \$0 after CYD).

EE \$520.41

ES \$947.15

EC \$858.68

FAM \$1,451.95

City of Sunrise

Full-time Employees: 1060

AvMed – Option 1 PPO (Effective 1/1/16)

(Deductible in-network: \$500 per person, \$1,000 per family and out-of-network \$1,000 per person, \$2,000 per family. Office visit \$30/ Specialist Office \$60 after CYD, Emergency Room & outpatient surgery 20% co-insurance after CYD, Hospital stay 20% co-insurance after CYD, out-of-network 40%. Prex: \$10/50/100, in-network specialty drugs 25%, out-of-network 50% co-insurance, after CYD.

EE \$842.26 FAM \$2,167.93

AvMed – Option 2 HMO (Effective 1/1/16)

(Deductible in-network: \$0 per person, \$0 per family and out-of-network \$1,000 per person, \$3,000 per family. Office visit \$20/ Specialist Office \$35 after CYD, Emergency Room & outpatient surgery \$200 co-pay/visit, Hospital stay \$100 co-pay/day for first 3 days. No out-of-network coverage. Prex: \$10/50/75).

EE \$659.16 FAM \$1,696.70

Exhibit II City of Pompano Beach

Blue Cross / Blue Shield of Florida, Inc. Group Health and Dental Rate History

Fiscal Year	Group Health Rates - Monthly	Dental Rates - Monthly	% Rate Change from Previous FY (Blended HMO/PPO % Rate Chg)	Approx. Medical Trend % Change for S. FL. Govts Health & Prex	Notes/Comments:
2015-16	HMO EE 556.87 Fam 1,492.47 PPO (IAFF, Gen-Non Barg) EE 815.70 Fam 1,873.00	EE 26.00 Fam 84.59	9.77% Health/ 5% Dental 9.6% blended	10-12%	
2014-15	HMO EE 508.46 Fam 1,362.74 PPO (IAFF, Gen-Non Barg) EE 744.80 Fam 1,710.19	EE 23.58 Fam 76.72	6.5% Health/ 0% Dental 5.8% blended	12-14%	
2013-14	HMO EE 477.43 Fam 1,279.57 PPO (Gen-Non Barg) EE 699.34 Fam 1,605.81 PPO (IAFF) EE 707.50 Fam 1,624.33	EE 23.58 Fam 76.72	1.9% Health/ 7% Dental 2.2% blended	10%	City received \$405,302 ProShare payment 3/14.
2012-13	HMO EE 468.53 Fam 1,255.71 PPO (Gen-Non Barg) EE 686.39 Fam 1,575.87 PPO (IAFF) EE 694.31 Fam 1,596.04	EE 22.04 Fam 71.70	8.1%	10%	
2011-12	HMO EE 433.50 Fam 1,161.83 PPO (Gen-Non Barg) EE 635.08 Fam 1,458.06 PPO (IAFF) EE 642.40 Fam 1,474.87	EE 22.04 Fam 71.70	4.87 % Fire 3.67% Gen-Non Barg w \$250 ded.	8-12%	City received \$289,614 ProShare payment 7/12.
2010-11	HMO EE 413.37 Fam 1,107.88 PPO EE 612.57	EE 22.04 Fam 71.70	(1%)	8-14%	Plan realized actual decrease due to dental rate reduction of 1%. City received payment of \$100,000, 1/11, towards City's wellness efforts.
2009-10	Fam 1,406.38 HMO EE 413.37 Fam 1,107.88 PPO EE 612.57 Fam 1,406.38	EE 23.30 Fam 75.84	5%	10-15.9%	