

ADDENDUM "1"

**CITY OF POMPANO BEACH
FISCAL YEAR 2017**

FUNDING FOR NON-FOR-PROFIT ORGANIZATIONS

1. Legal Name of Organization: Impact Broward
2. Mailing Address: 4701 NW 33 Ave. Fort Lauderdale, Florida 33309
3. Date of Incorporation: 1970
 - 3a. Does your corporation/organization fall within Section 501(c)(3) and Section 501(a) of the Internal Revenue Code? Yes X No
(Please attach proof of tax exempt status)
4. Chief Executive Officer: Peter Kaldes

Official Title: President & CEO Telephone #: 954-484-7117
5. Contact Person (if different from above):Diane Smith Telephone #: 954-484-7117
6. Provide a brief description of the organizations goals and objectives:

Impact Broward, Inc. is the premier organization for older adults who want to remain active, healthy, and involved in their communities by contributing time to improve the lives of others. Our mission is to impact and enrich our community by engaging individuals through service to meet critical needs of children, veterans, adults and nonprofits in Broward County. We accomplish this by tutoring and mentoring children; by providing support and companionship to frail elderly and adults with disabilities; by providing peer support to veterans and by placing volunteers with nonprofit organizations where their skills and experience enhance the capacity of services to our community. Our older adult volunteers impact education, health, human services, public safety needs, community and economic development, art and culture, and the environment.
7. Amount of funding requested: \$1,000
8. Provide a brief description of how City funds would be spent and identifying the community need(s) to be addressed. This should include what exactly will be provided and to how many people (City residents).

The funding will be utilized to support the Senior Companion Program that utilizes low income adults 55 years of age and older as volunteers to provide weekly in-home companionship and supportive services to elderly and disabled adults and to offer respite to their caregivers throughout Broward County. The weekly visits to the elderly and disabled adults by the senior companions

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reduce their isolation, increase their positive mental health, improve their quality of life and enable them to live independently in their own homes. Last fiscal year the Senior Companion Program utilized the services of 120 older adult volunteers who provided 82,293 hours of volunteer services to 456 elderly, disabled adults and caregivers throughout Broward County. The Senior Companion Program has a match requirement of 10% of our \$327,043 annual federal allocation or \$32,704. This year the need for volunteers is greater than ever due to the economy. Funding received from the City of Pompano Beach will be utilized to meet a portion of the required match.

The funding from the City of Pompano Beach will be utilized to support the tax free stipends of ten residents of Pompano Beach who are volunteers working with our Senior Companion Program. The ten senior companion volunteers provide weekly supportive and companionship services to 30 elderly and disabled adults residing in Pompano Beach.

9. How will the recommended funding compliment the array of City services currently being provided to City residents?

The recommended funding from the City of Pompano Beach will complement the array of City services currently being provided to City residents because there is no other agency in Broward County that recruits, trains and matches volunteers to provide companionship, supportive and respite services to elderly individuals, disabled adults and caregivers to provide weekly in-home visits. The senior companions provide information and linkages to community resources to the clients they visit that enable them to continue to live independently at home with dignity.

10. Will the recommended grant amount result in the leveraging of additional funds from the County, State, Federal or other foundations/agencies which require a local match like a contribution from the City of Pompano Beach? Yes X No

- 10a. If yes, what is the ratio of this other funding to the City's recommended funding?
1-9

The Senior Companion Program requires a match and the funding received from local sources is utilized to meet the match requirement along with in-kind contributions. The \$1,000 grant will be applied to meet the match required for the Senior Companion Program. The total required match for the program is \$32,704.

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11. Does your organization receive support from the County or other cities? Yes X No

11a. If yes, please list the amount(s) and source(s).

2016-2017

School Board of Broward County \$170,000
Broward County Libraries \$34,419
Coral Springs Community Chest \$1,500

City of Plantation CDBG \$8,416
City of Hollywood CDBG \$10,300
City of Fort Lauderdale CDBG \$18,780

12. What percentage of your organization's budget is direct delivery of service as opposed to "overhead"? 85%

13. PERFORMANCE MEASURES

Please list below the various levels of service [performance measures] that your organization will be providing to residents of the City of Pompano Beach.

	Most Recently Completed Year 2015	Current Year Estimated 2016	Next Year Proposed 2017
Total Persons Served	4693	4700	4700
Number of Pompano Beach residents served	125	135	135
Senior Companion Program	10 senior companions 30 Pompano Beach residents	10 senior companions 30 Pompano Beach residents	10 senior companions 30 Pompano Beach residents

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14. Agency Budget Information: *Please note that Total Resources Available and Total Resources Allocated should be EQUAL for each fiscal year.*

		Last Year Adopted 2016	Current Year Proposed 2017
Resource Available:			
City of Pompano Beach		500	1,000
Federal Funding		964,214	977,422
State Funding		115,848	115,104
Other Local Government Funding		222,399	232,115
Foundation Grants		218,013	204,683
User Fees		0	0
Other Revenue Sources		247,848	511,590
Total Resources Available		1,768,822	2,041,914

Resource Allocated:			
Salaries		677,768	705,056
Benefits and Taxes		141,897	147,556
Supplies		9,158	9,330
Contractual Services		40,160	39,942
Capital Outlay [Equipment]		11,224	12,200
Other		888,615	1,127,830
Total Resources Allocated		1,768,822	2,041,914

- *Please provide line item detail for expenses over \$10,000*

Line Item Details For Expenses over \$10,000 in 2017 Budget

IMPACT BROWARD									
BUDGET - Fiscal Year July 1, 2016- June 30, 2017									
ACCT NOs.	FGP	SCP	RELIEF	RSVP	FUND DEV.	MGMT / ADMIN	TOTAL		
REVENUE	540	800	900	102	181	180	A		
Grants/Foundations									
41104113/4111	530,249	327,043		120,130			\$ 977,422		
4130 Federal - CNCS United Way	107,050						\$ 107,050		
4125 School Board	170,000						\$ 170,000		
4136 Broward County Library	34,419						\$ 34,419		
4120 Arcawide Council on Aging			115,104				\$ 115,104		
4139 Taylor & Bryant		30,000					\$ 30,000		
4149 Community Foundation		-					\$ -		
4132 AD Heanderson	52,683						\$ 52,683		
4139 Batchelor Foundation							\$ -		
4139 B J's Wholesale							\$ -		
4124 City of Plantation	-	8,416					\$ 8,416		
4120 Jewish Federation			12,000				\$ 12,000		
4122 Jim Moran Foundation		55,000	20,000				\$ 75,000		
4139 GSK Cares		-					\$ -		
4139 Coral Springs Community Chest							\$ -		
4139 Law Enforcement Trust Fund				10,000			\$ 10,000		
4144 City of Hollywood Oct '15 - Jun '16	7,367						\$ 7,367		
4139 American Express Foundation							\$ -		
4139 City of Pompano		500					\$ 500		
41210 Peacock Foundation Inc.							\$ -		
City of Fort Lauderdale (Oct '16 - Sep '17 - 9 mo in this year)		18,780					\$ 18,780		
Other income									
4145 Interest Income						150	\$ 150		
Events									
41421 Awards Luncheon					40,000		\$ 40,000		
Program-centric Fundraising events					20,000		\$ 20,000		
Board Awareness Events					10,000		\$ 10,000		
Deferred revenue - Whole Foods				11,273			\$ 11,273		
41415 Advisory Council - Chili Cookoff & Walk/Run					5,000		\$ 5,000		
Non-event Solicitations									
Grants/State, County, City					25,000		\$ 25,000		
Individual Contributions - Board give/get					100,000		\$ 100,000		
Individual Contributions - Other					15,240		\$ 15,240		
Corporate Foundations/Family Foundations					56,100		\$ 56,100		
Corporate Partnerships/impACT Business					100,000		\$ 100,000		
Contributions - Corporate					14,000		\$ 14,000		
4151/4152/4131 Annual Campaigns					20,000		\$ 20,000		
Revenue Sub-Total	\$ 901,768	\$ 439,739	\$ 147,104	\$ 141,403	\$ 405,340	\$ 150	\$ 2,035,504		
4201-4226 In-Kind Revenue	2,300	2,300	600	500	-	710	\$ 6,410		
TOTAL REVENUE	\$ 904,068	\$ 442,039	\$ 147,704	\$ 141,903	\$ 405,340	\$ 860	\$ 2,041,914		
Revenue by program before in-kind / total revenue before in-kind								100%	
								60.00%	9.00%
								15.00%	5.00%

IMPACT BROWARD

BUDGET - Fiscal Year July 1, 2016- June 30, 2017

ACCT NOs.	FGP	SCP	RELIEF	RSVP	FUND DEV	MGMT / ADMIN	TOTAL
	540	800	900	102	181	180	A
EXPENSES							
Salaries							
5001 CEO	15,260	7,462	2,493	4,250	81,020	15	\$ 110,500
5003 COO	36,073	15,193	5,077	4,877	13,750	30	\$ 75,000
5049 CFO	22,024	6,822	2,280	7,512	6,256	18,107	\$ 63,000
5002 Staff Accountant	15,720	4,199	1,403	1,348	3,850	12,256	\$ 38,776
5018 FGP Program Coordinator	32,800	-	-	-	-	-	\$ 32,800
5042 RSVP Program Director	-	-	-	50,000	-	-	\$ 50,000
5006 SCP Prpgram Director / Compliance Director	2,745	49,415	-	2,745	-	-	\$ 54,906
5008 FGP Program Director	52,500	-	-	-	-	-	\$ 52,500
5032 SCP Coordinator S. Convery	-	31,480	-	-	-	-	\$ 31,480
5045 ESC Manager / Volunteer Admin (Pollack)	-	-	-	15,912	-	-	\$ 15,912
5021 FGP Area Coordinator - SV	15,630	-	-	-	-	-	\$ 15,630
5023 FGP Area Coordinator - JD	15,857	-	-	-	-	-	\$ 15,857
5007 RELIEF Program Coordinator (Van Voorhis)	-	-	38,950	-	-	-	\$ 38,950
5030 FGP Area Coordinator - SC	15,324	-	-	-	-	-	\$ 15,324
5031 M. Torres	-	-	18,720	-	-	-	\$ 18,720
5011 J. Keepler	9,663	4,725	1,579	1,517	17,493	9	\$ 34,986
5029 VHV Coordinator (Knight)/Shalkin/Wilson	-	-	-	19,500	-	-	\$ 19,500
PT Case Manager	-	21,216	-	-	-	-	\$ 21,216
Total Salaries	\$ 233,597	\$ 140,512	\$ 70,501	\$ 107,661	\$ 122,369	\$ 30,416	\$ 705,056
Benefits							
51010, 51030 Med, Dental, Life, Gap Insurance	24,663	18,803	8,766	6,981	4,829	4,707	\$ 68,750
51051 Contribution to Retirement for EEs	2,336	1,405	705	1,077	1,224	304	\$ 7,051
Total Benefits	\$ 26,999	\$ 20,208	\$ 9,471	\$ 8,058	\$ 6,053	\$ 5,011	\$ 75,800
Taxes							
52100 FICA	17,870	10,749	5,393	8,236	9,361	2,327	\$ 53,937
52150 State Unemployment	1,384	521	662	692	334	126	\$ 3,718
55160 Workers Comp.	4,672	2,810	1,410	2,153	2,447	608	\$ 14,101
Total Taxes	\$ 23,926	\$ 14,080	\$ 7,466	\$ 11,081	\$ 12,142	\$ 3,061	\$ 71,756
Maintenance, Repair, Lease Equip.	\$ 7,320	\$ 1,830	\$ 732	\$ 610	\$ 610	\$ 1,098	\$ 12,200
Professional Fees							
54010 Audit	8,700	2,175	870	725	725	1,305	\$ 14,500
54250 Other Professional Services	-	-	-	-	-	2,400	\$ 2,400
53010 Computer Service Fees	10,771	2,693	1,077	898	898	1,616	\$ 17,952
53200 Payroll Outsourcing Fees	858	215	746	72	72	129	\$ 2,090
53210 Website/Database	-	-	-	-	3,000	-	\$ 3,000
Total Professional Fees	\$ 20,329	\$ 5,082	\$ 2,693	\$ 1,694	\$ 4,694	\$ 5,449	\$ 39,942
Insurance							
55010 General Liability	3,900	915	390	325	325	585	\$ 6,500

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BUDGET - Fiscal Year July 1, 2016- June 30, 2017									
ACCT NOs	FGP	SCP	RELIEF	RSVP	FUND DEV.	MGMT / ADMIN	TOTAL		
53060	540	800	900	102	181	180	A		
	1,200	300	120	100	100	180	\$ 2,000		
Total Insurance	\$ 5,100	\$ 1,275	\$ 510	\$ 425	\$ 425	\$ 765	\$ 8,500		
56010	\$ 135	\$ 135		\$ 450	\$ 430	\$ 850	\$ 2,000		
Memberships									
57010	\$ 8,853	\$ 9,147	\$ 3,081	\$ 8,098	\$ 3,199	\$ 21,447	\$ 53,825		
Rent									
Printing/Publications									
58010	1,200	300	120	100	100	180	\$ 2,000		
58250	2,400	600	240	200	200	360	\$ 4,000		
58100	30	8	3	3	3	5	\$ 50		
Total Printing	\$ 3,630	\$ 908	\$ 363	\$ 303	\$ 303	\$ 545	\$ 6,050		
59010	\$ 4,066	\$ 1,017	\$ 407	\$ 339	\$ 339	\$ 610	\$ 6,777		
Telephone									
59100	\$ 2,100	\$ 525	\$ 210	\$ 175	\$ 175	\$ 315	\$ 3,500		
Postage									
60010, 60020	\$ 5,592	\$ 1,398	\$ 559	\$ 466	\$ 466	\$ 839	\$ 9,320		
Supplies									
61010	\$ 3,050	\$ 800	\$ 1,200	\$ 575	\$ 650	\$ 1,100	\$ 7,375		
Travel - Local									
Conference/Conv/Meetings									
62010	12,718	4,625	-	5,000	2,500	2,500	\$ 27,343		
62015	250	250	250	250	500	500	\$ 2,000		
62020	1,000	500	50	500	1,200	2,700	\$ 5,950		
Total Conference/Conv.	\$ 13,968	\$ 5,375	\$ 300	\$ 5,750	\$ 4,200	\$ 5,700	\$ 35,293		
Assistance to Individuals									
63010	435,164	224,421	45,000	-			\$ 704,585		
63050	5,000	900	200	1,200			\$ 7,300		
63100	85,000	61,000	15,000	10,800			\$ 171,800		
63150	10,000	2,000	-	3,600			\$ 15,600		
63200	1,000	-	-	-			\$ 1,000		
63200	2,500	-	-	-			\$ 2,500		
63220	1,000	480	690	50			\$ 2,220		
63250	800	800		2,435			\$ 4,035		
63260	2,000	500	-	-			\$ 2,500		
Total Assistance to Individuals	\$ 542,464	\$ 290,101	\$ 60,890	\$ 18,085	\$ -	\$ -	\$ 911,540		
Bank Costs	\$ -	\$ -	\$ -	\$ -	\$ 2,500	\$ 2,100	\$ 4,600		

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BUDGET - Fiscal Year July 1, 2016- June 30, 2017									
ACCT NOs.		FGP	SCP	RELIEF	RSVP	FUND DEV.	MGMT / ADMIN	TOTAL	
	Fundraising Expenses	540	800	900	102	181	180	A	
62030	Awards Luncheon					20,000		\$ 20,000	
62040	Program-centric Fundraising events					10,000		\$ 10,000	
	Advisory Council Events -Chili Cookoff/Walk					2,500		\$ 2,500	
	Corporate Sponsorship/impACT Business					39,948		\$ 39,948	
	CEO Costs to fundraise					8,880		\$ 8,880	
	Miscellaneous Expenses	\$ 640			\$ -	\$ 3		\$ 643	
	Sub-Total Expenses	\$ 901,768	\$ 492,392	\$ 158,383	\$ 163,770	\$ 239,885	\$ 79,306	\$ 2,035,504	
	Fund Balance	\$ -	\$ (52,653)	\$ (11,279)	\$ (22,367)	\$ 165,455	\$ (79,156)	\$ -	
	In-Kind								
67050	Volunteer Food donation for inservice/events	500	500		500			\$ 1,500	
67200	Volunteer Training	1,800	1,800	600	-	-	710	\$ 4,910	
	Total In-Kind Expense	\$ 2,300	\$ 2,300	\$ 600	\$ 500	\$ -	\$ 710	\$ 6,410	
	TOTAL EXPENSE	\$ 904,068	\$ 494,692	\$ 158,983	\$ 164,270	\$ 239,885	\$ 80,016	\$ 2,041,914	
68010	Depreciation Expense							\$ 6,708	
	INCOME OVER EXPENSE	\$ 0	\$ (52,653)	\$ (11,279)	\$ (22,367)	\$ 165,455	\$ (79,156)	\$ (0)	
	Allocate Income from Fund Development to Pr	-	52,653	11,279	22,367	(165,455)	79,156	-	
	GRAND TOTAL - Income Over Expenses	\$ 0	\$ -	\$ -	\$ -	\$ (0)	\$ -	\$ (0)	