



**City of Pompano Beach
UTILITIES ADMINISTRATION**

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MEMORANDUM No.26-57

DATE: June 23, 2026

TO: Gregory P. Harrison, City Manager

VIA: Brian Donovan, Assistant City Manager

FROM: Renuka Mohammed, Utilities Director

CC: Phil Hyer, Utilities Treatment Plants Superintendent
Mondy Claude, Utilities Business Operations Analyst

SUBJECT: Odyssey Manufacturing Company Piggyback Agreement for Sodium Hypochlorite Supply

Purpose

To obtain City Commission approval authorizing the execution of a piggyback agreement with Odyssey Manufacturing Company for the purchase and delivery of sodium hypochlorite utilizing Clay County Utility Authority (CCUA) ITB No. 20/21-A5 Chemical Supplier Contract.

Background

The Utilities Department currently utilizes sodium hypochlorite as a critical treatment chemical for potable water disinfection at the Water Treatment Plant and reuse water production at the Reuse Treatment Plant. Sodium hypochlorite is essential for maintaining regulatory compliance, protecting public health, and supporting uninterrupted treatment operations. The product is distributed by Odyssey Manufacturing Company, a vendor specializing in water treatment chemical manufacturing and distribution services. Odyssey currently supplies sodium hypochlorite to numerous municipalities and utility agencies throughout Florida and has extensive experience supporting municipal water treatment operations through multiple public utility contracts statewide.

The City previously piggybacked CCUA's contract with Odyssey Manufacturing Company via Resolution 2025-131; however, the prior renewal expired on March 7, 2026. CCUA renewed the competitively solicited contract effective March 8, 2026, through March 7, 2027, with one additional renewal option remaining. Odyssey Manufacturing Company has agreed to allow the City of Pompano Beach to continue participating under the renewed piggyback agreement.

Under the renewed agreement, the delivered unit cost for sodium hypochlorite will increase from \$1.53 per gallon to \$1.60 per gallon per tanker load, with no fuel surcharge adjustments. This represents an increase of approximately 4.6% over the current contract pricing. Clay County Utility Authority

determined the pricing adjustment to be reasonable based on current market conditions, transportation costs, and comparable municipal bid pricing throughout Florida.

The proposed piggyback agreement will allow the Utilities Department to continue securing reliable deliveries of sodium hypochlorite on an as-needed basis while maintaining uninterrupted treatment operations, stable chemical inventory, and compliance with drinking water and reuse water regulatory requirements.

Fiscal Impact

Funding is available in the Water Treatment Plant Chemicals Account No. 412-3320-533.52-05 and the Reuse Treatment Plant Chemicals Account No. 412-3340-533.52-05. The fiscal impact of this agreement shall not exceed the amounts annually appropriated within the Utilities Department chemical operating budgets. Future funding remains subject to annual appropriation and operational needs.

Supports Strategic Goals, Objectives, Policies

Strategic Plan: Goal 4 (Item 6): Superior Capacity for Growth through Quality, Sustainable Development - Expand and enhance utility infrastructure - water, wastewater, and stormwater.

Comprehensive Plan: Goal 7A: Provide safe, reliable, sustainable, cost-effective potable water to all residents and businesses within the City's water utility service areas and make the capital improvements necessary to maintain or improve potable water services.

Recommendation

Utilities recommends that the City Commission approve and authorize execution of the piggyback agreement with Odyssey Manufacturing Company, utilizing Clay County Utility Authority ITB No. 20/21-A5 for the purchase and delivery of sodium hypochlorite necessary to support Water Treatment Plant and Reuse Treatment Plant operations.

Applicable Attachments

- Agreement 13217- Odyssey Manufacturing
- Odyssey Manufacturing Pricing Proposal
- Resolution 2025-131