

FINAL ORDINAL RANKING
RFP- E-07-21 Parking Operation Management Services

<u>FIRM NAME</u>	<u>RANK</u>
Denison Parking Inc.	<u>2</u>
Lanier Parking Meter Services LLC	<u>4</u>
Laz Parking LLC	<u>3</u>
One Parking, Inc.	<u>1</u>

Provide the reasons/justification for this ranking below:

COMMENTS Very good presentations overall from all four firms.

One Parking has presented the City with the lowest cost for parking operations.

All firms responded to the additional questions the panel requested and presented an itemized

line item budget that could be compared to one another.

SIGNATURE NOTE:

I have reviewed the Proposal using the Evaluation Criteria stated in the solicitation and outlined above. By Typing my name below, I certify that this information is correct and will serve as my "signature" for purposes of confirming my evaluation below.

1/20/2020

Date

Erjeta Diamanti

Printed Name

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One Parking, Inc.	<u>1</u>

Provide the reasons/justification for this ranking below:

COMMENTS THE RANKINGS WERE BASED UPON THE FOLLOWING KEY
FACTORS, IN ORDER OF PRIORITY: (1) PRICING; (2) STAFFING AND
ABILITY TO SUPPLEMENT IN EMERGENCIES; (3) TECHNOLOGY IN ORDER TO
SPEED UP ENTERING & EXITING GARAGE; (4) LOCAL EXPERIENCE; (5)
INSURANCE COSTS; (6) NEW TECHNOLOGY COSTS

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1/20/2021

Date

Christopher J. Brown

Printed Name

CHRISTOPHER J. BROWN

FINAL ORDINAL RANKING
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Laz Parking LLC	<u>4</u>
One Parking, Inc.	<u>2</u>

Provide the reasons/justification for this ranking below:

COMMENTS LAZ: good recommendations to revise entry/exit garage ^{flush/gateless}

Lanier - claimed largest "beach community" parking operations

Denison - emphasized cross training employees

One Parking - Clarified the difference between 1st and second submission

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Date

Robert McCaughan

Printed Name

Robert McCaughan

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One Parking, Inc.	<u>1</u>

Provide the reasons/justification for this ranking below:

COMMENTS One Parking's initial submittal was impressive
and their presentation was very thorough and comprehensive. They're working with Master
Developer, E2L, on our proposed development. They're familiar with our technologies and are the
ones that selected NuPark (President was former CEO of incumbent when it was let), and their
costs are less than all the other proposals.

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Date

John Sfiropoulos

Printed Name

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Provide the reasons/justification for this ranking below:

COMMENTS _____

One Parking submitted the most comprehensive proposal with a detailed technology, _____
innovation discussion. They have experience in West Palm Beach (Rosemary Square), the Isle _____
Casino, Ft. Meyers, Indianapolis etc. Agreed to hire existing General Manager currently working _____
with Denison Parking (encumbent). Staff has been at forefront of technological developments. _____

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1/20/2021

Date

Suzette Sible

Printed Name

S. Sible