

# THE SCHOOL DISTRICT OF OSCEOLA COUNTY, FLORIDA

## SCHOOL BOARD AGENDA ITEM



DATE: Apr 19, 2016

☐ Presentation

☐ Consent

TO: SCHOOL BOARD MEMBERS

☐ Information

☒ Regular

FROM: DR. DEBRA PACE, SUPERINTENDENT

**SUBJECT/  
RECOMMENDATION:**

Approve Bid Award #SDOC-16-B-087-LH, Playground Equipment, Surfacing, Installation and Repair

**FINANCIAL SOURCE:**

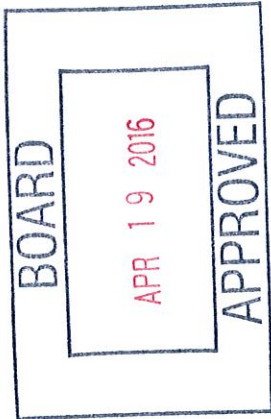
Funds are available through Internal and General Funds

**EXECUTIVE SUMMARY:**

The purpose of this Invitation to Bid is to establish a term contract for playground equipment, surfacing, installation and repair for District use. Staff recommends awarding this bid to the following twelve (12), responsive and responsible bidders listed below.

Advanced Recreation Concepts, LLC, Melbourne, FL; Florida Play Structures & Water Features, Inc., Plant City, FL; Lanier Plans, Inc. dba Korkat, Carrollton, GA; Legacy Construction Services, Inc. dba Pro Playgrounds, Tallahassee, FL; Miller Recreation Equipment & Design, Inc., Bradenton, FL; Miracle Recreation C/O Miller Recreation Equipment & Design, Inc., Bradenton, FL; Play Space Services, Inc., Melbourne, FL; Playmore West, Inc., Fort Myers, FL; Shade Systems, Inc., Ocala, FL; Site Horizons, LLC, Winter Garden, FL; Top Line Recreation, Inc., Deltona, FL; and Xccent, Inc., Wyoming, MN

This bid is for a three (3) year term, with one (1) optional, one (1) year renewal period.



### SOLICITATION INFORMATION

Solicitation Type

Information

This bid replaces a 2014 bid.

#### Vendor Information

	Local	Other	Total
Vendors Notified:	3	210	213
Vendors Responded:	0	15	15
Vendors Awarded:	0	12	12

#### Vendorlink

For additional information regarding this solicitation, please visit Vendorlink at:  
<https://vendorlink.osceola.org/vendor/common/searchsolicitations.aspx>.

Type in ID Number:

### DISTRICT FOCUS AREA(S):

☐ **STUDENT ACHIEVEMENT:** Grow and strengthen instructional practices to increase the academic achievement of all students

☐ **CLIMATE:** Cultivate and sustain a safe and positive environment where students are engaged in their learning and the rights of all individuals are protected and respected.

☒ **FINANCE/EFFICIENT OPERATIONS:** Closely monitor and manage District finances and operations in order to sustain educational program priorities over the long term and provide transparency to the public.

### DISTRICT GOAL(S):

☐ Establish a culture of continuous improvement.

☐ Ensure the education system is differentiated for each learner with the goal to reduce the achievement gap for each student.

☐ Instructional decisions will be based upon the analysis of student data.

☐ The District will reduce the number of students scoring at level 1 or 2 on the State Assessments in Reading and Writing.

☐ Increase the graduation rate at all high schools.

☐ Restructure the organization & leadership at the District Office to reduce administrative costs & provide direct supervision of schools by superintendent.

☒ Establish system of accountability to ensure appropriate management of resources at all levels to provide efficient & fiscally responsible practice.

☐ Build capacity in leadership for the future of the District.

☐ Implement a HR & professional development system that places an emphasis on high levels of performance & a system which supports employee improvement.

☐ Establish practice which is firm, fair and consistent in all dealings both internally and externally.

☐ Improve the quality, integrity and consistency of our communications with all stakeholders.

☐ Establish a climate of individual trustworthiness and trust among all stakeholders in the educational community.

☐ Enhance relationships with students, parents, employees, Board and community for the mutual benefit of the District.

☐ Ensure students and staff have a safe learning environment.

Submitted by: Stacey McMillian, Executive Director, Contract Services

Staff Recommended by: Sarah E. Graber, Chief Business & Finance Officer

*Signature*

# THE SCHOOL DISTRICT OF OSCEOLA COUNTY, FLORIDA

Purchasing/Property Records/Warehouse

817 Bill Beck Boulevard, Building 2000 • Kissimmee • Florida 34744-4492

Phone: 407-870-4630 • Fax: 407-870-4616 • [www.osceolaschools.net](http://www.osceolaschools.net)

## SCHOOL BOARD MEMBERS

- District 1 – Jay Wheeler  
407-973-4141
- District 2 – Kelvin Soto  
407-361-2462
- District 3 – Tim Weisheyer  
407-361-0235
- District 4 – Clarence Thacker, Chair  
407-361-7906
- District 5 – Ricky Booth, Vice Chair  
407-818-9464



**Superintendent**

Dr. Debra Pace

**Executive Director of Contract Services**

Stacey McMillian

**Supervisor of Purchasing**

Cheryl M. Jessee, CPPB, FCCM

April 20, 2016

Ms. Margo Talbot  
Shade Systems, Inc.  
4150 SW 19th Street  
Ocala, FL 34474

RECEIVED  
APR 25 2016

BY: \_\_\_\_\_



RE: Bid # SDOC-16-B-087-LH, Playground Equipment, Surfacing, Installation and Repair

Dear Ms. Talbot:

The School Board of Osceola County, Florida, meeting in official session on April 19, 2016, voted to award the above mentioned solicitation to the following companies:

Advances Recreational Concepts, LLC  
Florida Play Structures & Water Features, Inc.  
Lanier Plans, Inc. dba Korkat  
Legacy Construction Services, Inc. dba Pro Playgrounds  
Miller Recreation Equipment & Design, Inc.  
Miracle Recreation C/O Miller Recreation Equipment & Design, Inc  
Play Space Services, Inc.  
Playmore West, Inc.  
Shade System, Inc.  
Site Horizons, LLC  
Top Line Recreation, Inc.  
Xccent, Inc.

Melbourne, FL  
Plant City, FL  
Carrollton, GA  
Tallahassee, FL  
Bradenton, FL  
Bradenton, FL  
Melbourne, FL  
Fort Myers, FL  
Ocala, FL  
Winter Garden, FL  
Deltona, FL  
Wyoming, MN


You may view the tab sheet for this bid on VendorLink.

**This letter is ONLY notification of award of the solicitation.** Purchase Orders shall be placed as needed.

Please send your certificate of insurance naming the School Board of Osceola County as additionally insured to the Senior Buyer listed below.

Should you have any questions, please feel free to call Linda Hysell, Senior Buyer at 407-343-8604 or by email at [hysellli@osceola.k12.fl.us](mailto:hysellli@osceola.k12.fl.us).

Sincerely,

  
Cheryl Jessee, CPPB, FCCM  
Supervisor of Purchasing

CMJ/lh

CC: Sarah Graber, Chief Business and Finance Officer  
Bid Folder

<b>SUBMIT TO:</b> The School District of Osceola County, Florida Purchasing Department, Building 2000 817 Bill Beck Blvd. Kissimmee, FL 34744		<h2 style="text-align: center;">INVITATION TO BID</h2> <p>AN EQUAL OPPORTUNITY EMPLOYER  <a href="https://vendorlink.osceola.org/vendor/common/searchsolicitations.aspx">https://vendorlink.osceola.org/vendor/common/searchsolicitations.aspx</a></p> <p>Date issued: <b>February 10, 2016</b></p>
<b>CONTACT PERSON:</b> <b>Linda Hysell</b>		
Telephone #: 407.870.4630 Fax #: 407.870.4616		
<b>TITLE:</b> <b>Playground Equipment, Surfacing, Installation &amp; Repair</b>	<b>NUMBER:</b> <b>SDOC-16-B-087-LH</b>	<b>SUBMITTAL DEADLINE:</b> <b>March 17, 2016 at 2:00 PM</b>
<b>PRE PROPOSAL CONFERENCE - DATE, TIME AND LOCATION:</b> <b>February 24, 2016, 9:00 AM at 817 Bill Beck Blvd, Bldg 2000, Kissimmee, FL 34744</b>		<b>SUBMITTALS RECEIVED AFTER ABOVE DATE AND TIME WILL NOT BE CONSIDERED</b>
<b>FIRM'S "LEGAL" NAME (As described in the Section Titled "Florida Department of State, Division of Corporations Registration Requirements within this ITB.):</b> <b>Shade Systems, Inc.</b>		<b>Florida Division of Corporation Document Number:</b> <b>P03000006734</b>
<b>MAILING ADDRESS:</b> <b>4150 SW 19th Street</b>	I hereby certify that I have read and understand the requirements of this Invitation To Bid and that I, as the Bidder, will comply with all requirements of this offer and any contract(s) and/or other transactions required by this award. <div style="text-align: center;"> <input checked="checked" type="checkbox"/> <b>X</b> </div>	
<b>CITY - STATE - ZIP:</b> <b>Ocala, FL 34474</b>	<div style="display: flex; justify-content: space-between;"> <div> <b>Authorized Signature</b>    <b>Margo Talbot</b> </div> <div> <b>Typed</b>    </div> </div>	
<b>TELEPHONE NO:</b> <b>(352) 237-0135</b>	<b>Name</b> <b>Customer Service Manager 03-15-2016</b>	
<b>FAX NO:</b> <b>(352) 2256</b>	<b>Title</b> <b>margo@shadesystemsinc.com</b>	
<b>FEDERAL ID NO. OR SOCIAL SECURITY NO.</b> <b>42-1571783</b>	<b>Date</b>  	
<b>Email Address</b>  		
<b>THIS FORM MUST BE COMPLETED AND RETURNED WITH YOUR RESPONSE</b> <b>GENERAL CONDITIONS AND INSTRUCTIONS</b> <b>**** PLEASE READ CAREFULLY ****</b>		
<p>Individuals covered by the Americans with Disabilities Act of 1990 in need of accommodations to attend public openings or meetings sponsored by the School District of Osceola County Purchasing Department shall contact the Purchasing Department at 407.870.4630, at least five (5) days prior to the scheduled opening or meeting.</p>		

1. **SUBMISSION OF OFFERS:** All offers shall be submitted in a sealed envelope or package. The invitation number, title, and opening date shall be clearly displayed on the outside of the sealed envelope or package. The delivery of responses to the School District of Osceola County Purchasing Department prior to the specified date and time is solely and strictly the responsibility of the offeror. Any submittal received in the Purchasing Department after the specified date and time will not be considered.  
  
Responses shall be submitted on forms provided by the School Board. Additional information may be attached to the submittal. Facsimile submissions are NOT acceptable. No offer may be modified after acceptance. No offer may be withdrawn after opening for a period of sixty (60) days unless otherwise specified.
2. **EXECUTION OF OFFER:** Offer shall contain a manual signature in the space(s) provided for a representative authorized to legally bind the offeror to the provisions therein. All spaces requesting information from the offeror shall be completed. Responses shall be typed or printed in ink. Use of erasable ink or pencil is not permitted. Any correction made by the offeror to any entry must be initialed.
3. **OPENING:** The bid/proposal shall be opened at the date, time and place mentioned in solicitation/invitation, as it may be amended in the sole discretion of the School Board. Pursuant to subsection 119.071(1)(b) Florida Statutes (2011) sealed bids, proposals or replies received by the School Board pursuant to a competitive solicitation are exempt from the Public Records Act (Chapter 119) and Section 24(a), Article 1 of the Florida Constitution until such time as the School Board provides notice of an intended decision or until thirty (30) days after opening the bids, proposals, or final replies, whichever is earlier.
4. **PUBLIC RECORD:** The School Board is governed by the Public Record Law, Chapter 119, Florida Statutes. Pursuant to Chapter 119 only trade secrets as defined in Section 812.081, Florida Statute shall be exempt from disclosure.
5. **CLARIFICATION/CORRECTION OF ENTRY:** The School Board reserves the right to allow for the clarification of questionable entries and the correction of OBVIOUS MISTAKES.
6. **INTERPRETATION/ADDENDA:** Any questions concerning conditions and specifications shall be directed to the designated contact person. Those interpretations which may affect the eventual outcome of the invitation/offer shall be furnished in writing to prospective offerors.  
  
No interpretation shall be considered binding unless provided in writing by the School District Purchasing Department in the form of an addendum. Any addenda issued shall be acknowledged by signature and returned with offeror's response.  
  
Failure to acknowledge addenda may result in the offer not being considered.

**BID SUBMITTAL FORM**

TO: The School District of Osceola County, Florida  
Purchasing Department, Building 2000  
817 Bill Beck Blvd.  
Kissimmee, Florida 34744-4492

The undersigned hereby declare that [firm name] Shade Systems, Inc.  
\_\_\_\_\_ has carefully examined the specifications to furnish:

**PLAYGROUND EQUIPMENT, SURFACING, INSTALLATION & REPAIRS**

for which Bid Submittals were advertised to be received **no later than 2:00 p.m., local time, on March 17, 2016** and further declare that will furnish the playground equipment, surfacing, installation & repairs according to specifications.

1. Playground Equipment (only)	Catalog Name	Date	Discount
a. Catalog - Shade Systems	Product Catalog	2015	25%
b. Catalog			
c. Catalog			
d. Catalog			
e. Catalog			
f. Catalog			
<i>If additional space is needed, attach additional pages on company letterhead in above format.</i>			
<b>2. Installation of playground Equipment</b> To be based on a firm fixed percentage of the equipment cost (the total cost after discount has been taken, but before freight has been added).		The firm, fixed percentage is <u>140</u> % (Shade Systems product only)	
<b>3. Is your written factory certification for the installation of playground equipment attached?</b>		<u>  X  </u> Yes <u>      </u> No (We are the manufacturer)	
<b>4. If you are using a subcontractor for the installation of playground equipment list the Certified Installer's Company Name:</b>		Name: _____	
<b>5. Does your company provide repair service</b>		<u>      </u> Yes <u>      </u> <u>  X  </u> No \$ _____/hour	



4150 S.W. 19 Street - Ocala, FL 34474 - Tel: 1-800-609-6066 - FAX: 352-237-2256 - www.shadesystemsinc.com

## PRICES FOR PRODUCTS WITH TURN-N-SLIDE

Price List No. TNS010116OS

**1-800-609-6066**

(eff. 01/01/16)

Model #	W x L	8' high	10' high	12' high	14' high	Ship Wt (lbs up to 10' high)	Ship Wt (lbs for 12')	Ship Wt (lbs for 14')
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### SQUARES:

S1010	10 x 10	\$ 3,328.00	\$ 3,861.33	\$4,394.67	n/a	691	n/a	n/a
S1212	12 x 12	3,461.33	3,994.67	4,661.33	n/a	704	n/a	n/a
S1515	15 x 15	4,394.67	4,661.33	5,194.67	n/a	782	n/a	n/a
S2020	20 x 20	4,928.00	5,461.33	5,994.67	n/a	841	1,739	n/a
S2525	25 x 25	7,394.67	7,928.00	8,461.33	9,261	1,992	2,232	2,472
S3030	30 x 30	10,328.00	11,128.00	11,528.00	12,928	2,292	2,532	2,772
S3535	35 x 35	15,994.67	16,728.00	17,594.67	18,195	2,554	3,328	3,568
S4040	40 x 40	20,594.67	21,594.67	21,994.67	23,995	2,993	3,353	3,713
S4545	45 x 45	28,394.67	29,128.00	29,994.67	30,795	3,914	4,154	4,394
S5050	50 x 50	33,861.33	35,328.00	36,661.33	40,328	4,274	4,553	5,868
S6060	60 x 60	42,261.33	43,728.00	45,061.33	47,195	6,569	6,962	7,356

### RECTANGLES:

R1015	10 x 15	\$ 3,928	\$ 4,461	\$ 5,328	n/a	755	n/a	n/a
R1020	10 x 20	4,461	4,728	5,528	n/a	782	n/a	n/a
R1520	15 x 20	4,728	5,200	5,995	n/a	810	1,708	n/a
R0830	8 x 30	6,261	6,888	n/a	n/a	746	n/a	n/a
R1530	15 x 30	6,661	6,996	7,461	n/a	1,582	1,774	n/a
R1225	12 x 25	4,728	4,966	5,795	n/a	827	918	n/a
R1425	14 x 25	4,861	5,596	6,661	n/a	838	929	n/a
R1825	18 x 25	5,595	6,296	7,061	n/a	1,566	1,758	n/a
R2025	20 x 25	5,995	6,596	7,461	n/a	1,577	1,769	n/a
R2030	20 x 30	6,861	7,546	7,995	8,861	1,610	1,802	1,994
R2035	20 x 35	10,661	11,196	11,861	12,395	1,644	1,836	2,028
R2040	20 x 40	12,395	12,996	13,461	14,261	1,682	1,874	2,066
R2530	25 x 30	12,395	12,996	13,461	14,261	1,653	1,865	2,056
R2535	25 x 35	13,061	13,715	14,261	15,061	2,134	2,326	3,295
R2540	25 x 40	13,061	13,715	14,261	15,061	2,134	2,326	3,295
R2738	27 x 38	15,156	15,956	16,796	18,476	2,196	2,486	3,055
R3035	30 x 35	13,061	13,715	14,261	15,061	2,134	2,326	3,295
R3040	30 x 40	14,528	15,596	16,795	17,595	2,200	3,083	3,361
R3045	30 x 45	17,661	18,896	19,995	20,995	2,274	3,157	3,436
R3050	30 x 50	18,528	19,896	20,461	21,328	2,953	3,232	3,510
R3550	35 x 50	19,861	20,856	21,595	22,928	3,024	3,302	3,581
R4050	40 x 50	23,795	24,296	24,795	26,928	4,018	4,296	4,574
R4055	40 x 55	26,595	27,996	29,128	30,395	4,154	4,433	4,711
R4060	40 x 60	31,528	33,196	34,328	39,928	4,292	4,571	5,886
R5060	50 x 60	37,995	39,996	41,328	44,395	4,532	5,732	6,126



4150 S.W. 19 Street - Ocala, FL 34474 - Tel: 1-800-609-6066 - FAX: 352-237-2256 - www.shadesystemsinc.com

## PRICES FOR PRODUCTS WITH TURN-N-SLIDE

Price List No. TNS010116OS

**1-800-609-6066**

(eff. 01/01/16)

Model #	W x L	8' high	10' high	12' high	14' high	Ship Wt (lbs up to 10' high)	Ship Wt (lbs for 12')	Ship Wt (lbs for 14')
<b>SHADE KITES:</b>		7'/14' posts	8'/16' posts	9'/17' posts	10'/18' posts			
SK1515	15 x 15	\$ 6,261	\$ 6,661	n/a	n/a	962	n/a	n/a
SK1818	18 x 18	6,595	6,995	7,728	8,261	1,243	1,710	n/a
SK2020	20 x 20	6,995	7,595	8,128	8,661	1,443	1,736	1,928
SK2525	25 x 25	9,461	9,861	10,261	10,795	2,084	2,324	2,564
SK3030	30 x 30	11,995	12,728	13,461	14,328	2,392	2,632	2,872
<b>HEXAGONS:</b>								
H16	16 dia.	\$ 8,928	\$ 9,528	\$ 10,661	n/a	1,109	1,187	n/a
H20	20 dia.	9,128	9,661	10,861	n/a	1,152	1,289	n/a
H25	25 dia.	10,461	11,795	12,328	13,528	1,211	1,348	2,845
H27	27 dia.	11,128	12,595	13,261	14,595	1,235	1,372	2,869
H30	30 dia.	12,195	13,661	14,595	16,061	1,272	2,618	2,906
H35	35 dia.	14,661	15,995	16,461	17,928	2,395	2,683	2,971
H40	40 dia.	15,995	16,795	17,861	19,195	3,572	3,692	4,084
H45	45 dia.	25,795	27,261	28,128	29,728	4,684	5,020	5,260
H50	50 dia.	35,395	36,661	37,861	39,328	5,683	5,923	6,163
<b>OCTAGONS:</b>								
O25	25 dia.	\$ 12,595	\$ 13,461	\$ 14,328	\$ 15,128	1,598	1,781	1,963
O27	27 dia.	15,261	16,595	17,528	18,795	1,628	3,424	3,808
O30	30 dia.	15,461	16,795	17,728	19,061	3,085	3,469	3,853
O33	33 dia.	16,728	18,595	19,395	21,261	3,132	3,516	3,900
O35	35 dia.	18,061	20,461	21,395	22,328	3,164	3,548	3,708
O40	40 dia.	22,595	25,928	26,995	28,195	4,286	4,446	4,606
O45	45 dia.	28,728	32,461	34,061	38,661	5,620	5,940	6,260
O50	50 dia.	38,501	40,341	41,408	47,128	6,820	7,140	7,460
<b>T-CANTILEVERS:</b>								
TC0818	8 x 18	\$ 5,595	\$ 5,861	\$ 6,128	n/a	723	1,048	n/a
TC1218	12 x 18	6,128	6,395	6,661	n/a	1,048	1,128	n/a
TC1425	14 x 25	7,061	7,461	7,861	n/a	1,092	1,172	n/a
TC1430	14 x 30	7,461	7,861	8,261	n/a	1,120	1,200	n/a
TC1630	16 x 30	7,995	8,395	8,795	n/a	1,560	1,752	n/a
TC1830	18 x 30	8,661	9,061	9,461	n/a	1,610	1,802	n/a
<b>OFFSET T-CANTILEVERS:</b>								
OTC1020	10 x 20	\$ 6,128	\$ 6,395	\$ 6,661	n/a	1,048	1,128	n/a
OTC1220	12 x 20	6,528	6,795	7,195	n/a	1,098	1,178	n/a
OTC1420	14 x 20	6,928	7,195	7,595	n/a	1,148	1,178	n/a
OTC1025	10 x 25	6,661	6,928	7,328	n/a	1,048	1,128	n/a
OTC1225	12 x 25	7,061	7,328	7,728	n/a	1,098	1,178	n/a
OTC1425	14 x 25	7,461	7,728	8,128	n/a	1,142	1,192	n/a
OTC1030	10 x 30	7,328	7,595	7,995	n/a	1,098	1,178	n/a
OTC1230	12 x 30	7,728	7,995	8,395	n/a	1,142	1,192	n/a
OTC1430	14 x 30	8,128	8,395	8,795	n/a	1,192	1,242	n/a



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## PRICES FOR PRODUCTS WITH TURN-N-SLIDE

Price List No. TNS010116OS

**1-800-609-6066**

(eff. 01/01/16)

Model #	W x L	8' high	10' high	12' high	14' high	Ship Wt (lbs up to 10' high)	Ship Wt (lbs for 12')	Ship Wt (lbs for 14')
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### SINGLE CANTILEVERS:

SC1920	19 x 20	\$ 7,995	\$ 8,395	\$ 9,728	n/a	1,907	2,099	n/a
SC1925	19 x 25	8,661	9,061	10,928	n/a	1,934	2,126	n/a
SC1930	19 x 30	9,328	9,861	10,395	n/a	1,972	2,164	n/a
SC1940	19 x 40	18,766	19,750	20,790	n/a	2,634	2,826	n/a
SC2525	25 x 25	10,128	10,528	11,728	n/a	2,234	2,426	n/a
SC2530	25 x 30	11,461	11,861	13,061	n/a	2,334	2,526	n/a

### DOUBLE CANTILEVERS:

DC3820	38 x 20	\$ 14,661	\$ 15,461	\$ 16,261	n/a	2,634	2,826	n/a
DC3825	38 x 25	15,995	16,795	17,595	n/a	2,677	2,869	n/a
DC3830	38 x 30	17,328	18,128	18,928	n/a	2,732	2,924	n/a

### DOUBLE POST HIP CANTILEVER:

HC1422	14 x 22	\$ 4,395	\$ 4,661	n/a	n/a	686	n/a	n/a
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### SHADE WALK:

SW0815	8 x 15	\$ 4,795	\$ 5,061	n/a	n/a	850	n/a	n/a
SW0830	8 x 30	6,661	6,928	n/a	n/a	1,140	n/a	n/a
SW1015	10 x 15	5,595	5,861	n/a	n/a	858	n/a	n/a
SW1030	10 x 30	7,461	7,728	n/a	n/a	1,290	n/a	n/a

### SINGLE POST PYRAMIDS:

SP0808	8 x 8	\$ 3,728	\$ 3,861	n/a	n/a	404	n/a	n/a
SP1010	10 x 10	3,861	3,995	n/a	n/a	424	n/a	n/a
SP1212	12 x 12	3,995	4,128	n/a	n/a	446	n/a	n/a
SP1515	15 x 15	4,528	4,661	n/a	n/a	478	n/a	n/a
SP2020	20 x 20	7,328	7,595	n/a	n/a	940	n/a	n/a

### OFFSET SINGLE POST PYRAMIDS:

OSP0808	8 x 8	\$ 4,395	\$ 4,528	n/a	n/a	424	n/a	n/a
OSP1010	10 x 10	4,528	4,661	n/a	n/a	444	n/a	n/a
OSP1212	12 x 12	4,661	4,795	n/a	n/a	466	n/a	n/a
OSP1515	15 x 15	5,328	5,461	n/a	n/a	498	n/a	n/a

### SINGLE POST UMBRELLAS:

U16	16 dia.	\$ 4,795	\$ 4,928	n/a	n/a	720	n/a	n/a
U18	18 dia.	5,061	5,195	n/a	n/a	840	n/a	n/a
U20	20 dia.	5,328	5,461	n/a	n/a	960	n/a	n/a

### TORNADO:

TN121612		\$ 7,955		n/a	n/a	720	n/a	n/a
TN152015		9,328		n/a	n/a	960	n/a	n/a

### NOTES:

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All prices include powder-coated finish on metal components in standard Shade

Systems colors as shown in our catalog. Add \$300.00 per special color.

Key to Models: S=Square, R=Rectangle, SK=Shade Kite, H=Hexagon, O=Octagon, TC=T-Cantilever,

SC=Single Cantilever, DC=Double Cantilever, HC=Double Post Hip Cantilever,

SP=Single Post Pyramid, U=Single Post Umbrella, Sngl U=Single Post Umbrella,

OSP=Offset Single Post Pyramid, SW=Shade Walk



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## PRICES FOR SAILS, CAFÉ UMBRELLAS & MISC ITEMS

Price List No. MISC010116OC

**1-800-609-6066**

(eff. 01/01/16)

Model #	Description	\$
<b>POST PADS:</b>		
P400	Pad for 4" Column	448
P500	Pad for 5" Column	448
P600	Pad for 6" Column	501
P800	Pad for 8" Column	568
P1000	Pad for 10" Column	635
P1200	Pad for 12" Column	741
P1400	Pad for 14" Column	835
P1600	Pad for 16" Column	928

### 3-SIDED SAILS:

SAT2514	Up to 25' per side triangular canopy with 3 support columns -max. 14' high per column	14,218
SAT2514A	Add another triangular up to 25' per side with 1 column - max. 14'	8,531
SAT2520	Up to 25' per side triangular canopy with 3 support columns -max. 20' high per column	21,329
SAT2520A	Add another triangular up to 25' per side with 1 column - max. 20'	12,797
SAT3514	Up to 35' per side triangular canopy with 3 support columns max 14' high per column	16,588
SAT3514A	Add another triangular up to 35' per side with 1 column - max. 14'	9,953
SAT3520	Up to 35' per side triangular canopy with 3 support columns -max. 20' high per column	23,699
SAT3520A	Add another triangular up to 35' per side with 1 column - max. 20'	14,220
SAT4514	Up to 45' per side triangular canopy with 3 support columns -max. 14' high per column	18,959
SAT4514A	Add another triangular up to 45' per side with 1 column - max. 14'	11,375
SAT4520	Up to 45' per side triangular canopy with 3 support columns -max. 20' high per column	26,070
SAT4520A	Add another triangular up to 45' per side with 1 column - max. 20'	15,642
SAT5514	Up to 55' per side triangular canopy with 3 support columns -max. 14' high per column	21,329
SAT5514A	Add another triangular up to 55' per side with 1 column - max. 14'	12,797
SAT5520	Up to 55' per side triangular canopy with 3 support columns -max. 20' high per column	28,440
SAT5520A	Add another triangular up to 55' per side with 1 column - max. 20'	17,064

### 4-SIDED SAILS:

SAF2514	Up to 25' per side (4-sided) canopy with 4 support columns -max. 14' high per column	14,218
SAF2514A	Add another 4-sided canopy up to 25' per side with 2 column - max. 14' high	11,374
SAF2520	Up to 25' per side (4-sided) canopy with 4 support columns -max. 20' high per column	21,329



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Price List No. MISC010116OC

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(eff. 01/01/16)

Model #	Description	\$\$
<b>4-SIDED SAILS (CONTINUED):</b>		
SAF2520A	Add another 4-sided canopy up to 25' per side with 2 column - max. 20' high	17,063
SAF3514	Up to 35' per side (4-sided) canopy with 4 support columns max 14' high per column	22,117
SAF3514A	Add another 4-sided canopy up to 35' per side with 2 column - max. 14' high	13,270
SAF3520	Up to 35' per side (4-sided) canopy with 4 support columns -max. 20' high per column	23,700
SAF3520A	Add another 4-sided canopy up to 35' per side with 2 column - max. 14' high	18,960
SAF4514	Up to 45' per side (4-sided) canopy with 4 support columns -max. 20' high per column	18,959
SAF4514A	Add another 4-sided canopy up to 45' per side with 2 column - max. 14' high	15,167
SAF4520	Up to 45' per side (4-sided) canopy with 4 support columns -max. 20' high per column	26,070
SAF4520A	Add another 4-sided canopy up to 45' per side with 2 column - max. 20' high	20,856
SAF5514	Up to 55' per side (4-sided) canopy with 4 support columns -max. 14' high per column	21,329
SAF5514A	Add another 4-sided canopy up to 55' per side with 2 column - max. 14' high	17,063
SAF5520	Up to 55' per side (4-sided) canopy with 4 support columns -max. 20' high per column	28,440
SAF5520A	Add another 4-sided canopy up to 55' per side with 2 column - max. 20' high	22,752

### CAFÉ UMBRELLAS:

CS1010W	Café Umbrella, 10'x10' Square, Single, WeatherNet™ Fabric w/standard portable base with weight stones	5,996
CS1212W	Café Umbrella, 12'x12' Square, Single, WeatherNet™ Fabric w/standard portable base with weight stones	6,496
CS1515W	Café Umbrella, 15'x15' Square, Single, WeatherNet™ Fabric w/standard portable base with weight stones	7,496
CD1020W	Café Umbrella, 10'x20' Square, Double, WeatherNet™ Fabric w/standard portable base with weight stones	10,996
CD1224W	Café Umbrella, 12'x24' Square, Double, WeatherNet™ Fabric w/standard portable base with weight stones	11,996
CD1530W	Café Umbrella, 15'x30' Square, Double, WeatherNet™ Fabric w/standard portable base with weight stones	13,996
CHS14W	Café Umbrella, 14' dia. Hexagon, Single, WeatherNet™ Fabric w/standard portable base with weight stones	6,996
CHD14W	Café Umbrella, 14' dia. Hexagons, Double, WeatherNet™ Fabric w/standard portable base with weight stones	12,996

### CAFÉ UMBRELLAS BASE ALTERNATES:

BASESM	Permanent Base for surface mounting	No cost option
BASEIG	Permanent Base for in ground mounting w/sleeve (single	1,120

### CAFÉ UMBRELLAS VALANCES:

CSVAL10	Set of Valances (plain) for Single Square – 10'x10'	396
CSVAL12	Set of Valances (plain) for Single Square – 12'x12'	496



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(eff. 01/01/16)

Model #	Description	\$
<b>CAFÉ UMBRELLAS VALANCES (CONTINUED):</b>		
CSVAL15	Set of Valances (plain) for Single Square – 15'x15'	696
CDVAL10	Set of Valances (plain) for Double Square – 10'x20'	796
CDVAL12	Set of Valances (plain) for Double Square – 12'x24'	996
CDVAL15	Set of Valances (plain) for Double Square – 15'x30'	1,396
CHSVAL	Set of Valances (plain) for Single Hexagon	596
CHDVAL	Set of Valances (plain) for Double Hexagon	1,196
CSP1P10	Set of Valances with contrasting Piping for Sgl Square – 10'x10'	696
CSP1P12	Set of Valances with contrasting Piping for Sgl Square – 12'x12'	846
CSP1P15	Set of Valances with contrasting Piping for Sgl Square – 15'x15'	1,196
CDP1P10	Set of Valances with contrasting Piping for Dbl Square – 10'x20'	1,392
CDP1P12	Set of Valances with contrasting Piping for Dbl Square – 12'x24'	1,692
CDP1P15	Set of Valances with contrasting Piping for Dbl Square – 15'x30'	2,392
CHSP1P	Set of Valances with contrasting for Single Hexagon	996
CHDP1P	Set of Valances with contrasting for Double Hexagon	1,996
CSGUT10	Gutter for Single Square – 10'x10'	296
CSGUT12	Gutter for Single Square – 12'x12'	346
CSGUT15	Gutter for Single Square – 15'x15'	396
<b>MISC CHARGES AND OPTIONS:</b>		
PMT	Pier Mount Column -up to 6"	480
PMT6	Pier Mount Column -over 6"	640
ENGDWG	Professional Engineer Sealed Drawings	800
ENGCAL	Professional Engineer Sealed Calculations	800
SPCOL	Special Color charge	400
TWOTONESK	Two-tone fabric color charge -Shade Kite	640
TWOTONESP	Two-tone fabric color charge -Single Post	960
TWOTONEL	Two-tone fabric color charge -Other	1307

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