

**EVALUATION CRITERIA**  
**RFP E-02-21 Pompano Beach Fire Rescue Medical Director**

**VENDOR NAME:** Cambridge Consulting

	Criteria	Point Range	Score
1.	Qualification and Experience. Qualifications of the Provider and related experience (5+ years) providing Emergency Medical Service Medical Direction and/or related services.	0-30	<u>25</u>
2.	Understanding of Objectives. Full understanding of the overall needs of PBFR and City for such services, as presented in the narrative proposal	0-50	<u>30</u>
3.	Proposal Presentation. Clarity and ease of assessment of the entire proposal (including material presentation.)	0-10	<u>8</u>
4.	Cost. Including the overall value and quality of the Provider, project- task budget and itemized cost breakdowns.	0-10	<u>3</u>
	<b>Total:</b>	100	<u>66</u>

**COMMENTS** This is an out-of-state consulting group; the physician is in Davenport, Florida; there is mention of using other consultants without naming the consultants; and the proposal is the highest cost.

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11/12/2020

Date

Chad Brocato

Printed Name

**EVALUATION CRITERIA**  
**RFP E-02-21 Pompano Beach Fire Rescue Medical Director**

**VENDOR NAME:** JC EMS Services

	Criteria	Point Range	Score
1.	Qualification and Experience. Qualifications of the Provider and related experience (5+ years) providing Emergency Medical Service Medical Direction and/or related services.	0-30	<u>30</u>
2.	Understanding of Objectives. Full understanding of the overall needs of PBFR and City for such services, as presented in the narrative proposal	0-50	<u>40</u>
3.	Proposal Presentation. Clarity and ease of assessment of the entire proposal (including material presentation.)	0-10	<u>9</u>
4.	Cost. Including the overall value and quality of the Provider, project- task budget and itemized cost breakdowns.	0-10	<u>9</u>
<b>Total:</b>		100	<u>88</u>

**COMMENTS** Good qualifications; Other candidates have more experience as a medical director for an EMS agency;

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Date

Chad Brocato

Printed Name

**EVALUATION CRITERIA**  
**RFP E-02-21 Pompano Beach Fire Rescue Medical Director**

**VENDOR NAME:** John Halpern, DO, PA

	Criteria	Point Range	Score
1.	Qualification and Experience. Qualifications of the Provider and related experience (5+ years) providing Emergency Medical Service Medical Direction and/or related services.	0-30	<u>25</u>
2.	Understanding of Objectives. Full understanding of the overall needs of PBFR and City for such services, as presented in the narrative proposal	0-50	<u>45</u>
3.	Proposal Presentation. Clarity and ease of assessment of the entire proposal (including material presentation.)	0-10	<u>9</u>
4.	Cost. Including the overall value and quality of the Provider, project- task budget and itemized cost breakdowns.	0-10	<u>10</u>
	<b>Total:</b>	100	<u>89</u>

**COMMENTS** Very good qualifications; other candidates have medical director experience with a fire-rescue entity; good proposal; other candidates have direct experience with Pompano Beach; and lowest cost of all proposals.

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**EVALUATION CRITERIA**  
**RFP E-02-21 Pompano Beach Fire Rescue Medical Director**

**VENDOR NAME:** Richard Paley, MD, LLC

	Criteria	Point Range	Score
1.	Qualification and Experience. Qualifications of the Provider and related experience (5+ years) providing Emergency Medical Service Medical Direction and/or related services.	0-30	<u>30</u>
2.	Understanding of Objectives. Full understanding of the overall needs of PBFR and City for such services, as presented in the narrative proposal	0-50	<u>50</u>
3.	Proposal Presentation. Clarity and ease of assessment of the entire proposal (including material presentation.)	0-10	<u>10</u>
4.	Cost. Including the overall value and quality of the Provider, project- task budget and itemized cost breakdowns.	0-10	<u>9</u>
	<b>Total:</b>	100	<u>99</u>

**COMMENTS** Very good qualifications; medical director for Lighthouse Point; medical director for Lauderhill; long-standing medical director experience; and direct experience with Pompano Beach Fire Rescue as current associate medical director.

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Chad Brocato

Printed Name

**EVALUATION CRITERIA**  
**RFP E-02-21 Pompano Beach Fire Rescue Medical Director**

**VENDOR NAME:** CAMBRIDGE

	Criteria	Point Range	Score
1.	Qualification and Experience. Qualifications of the Provider and related experience (5+ years) providing Emergency Medical Service Medical Direction and/or related services.	0-30	<u>27</u>
2.	Understanding of Objectives. Full understanding of the overall needs of PBFR and City for such services, as presented in the narrative proposal	0-50	<u>22</u>
3.	Proposal Presentation. Clarity and ease of assessment of the entire proposal (including material presentation.)	0-10	<u>8</u>
4.	Cost. Including the overall value and quality of the Provider, project- task budget and itemized cost breakdowns.	0-10	<u>5</u>
	<b>Total:</b>	100	<u>62</u>

**COMMENTS** \_\_\_\_\_  
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11/20/20

Date

FRANK GALGANO

Printed Name

**EVALUATION CRITERIA**  
**RFP E-02-21 Pompano Beach Fire Rescue Medical Director**

**VENDOR NAME:** JCEMS

	<b>Criteria</b>	<b>Point Range</b>	<b>Score</b>
1.	Qualification and Experience. Qualifications of the Provider and related experience (5+ years) providing Emergency Medical Service Medical Direction and/or related services.	0-30	<u>25</u>
2.	Understanding of Objectives. Full understanding of the overall needs of PBFR and City for such services, as presented in the narrative proposal	0-50	<u>36</u>
3.	Proposal Presentation. Clarity and ease of assessment of the entire proposal (including material presentation.)	0-10	<u>10</u>
4.	Cost. Including the overall value and quality of the Provider, project- task budget and itemized cost breakdowns.	0-10	<u>10</u>
	<b>Total:</b>	100	<u>81</u>

**COMMENTS** \_\_\_\_\_  
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11/20/20

FRANK GALGANO

Date

Printed Name

**EVALUATION CRITERIA**  
**RFP E-02-21 Pompano Beach Fire Rescue Medical Director**

**VENDOR NAME:** DR. HALPERN

	Criteria	Point Range	Score
1.	Qualification and Experience. Qualifications of the Provider and related experience (5+ years) providing Emergency Medical Service Medical Direction and/or related services.	0-30	<u>28</u>
2.	Understanding of Objectives. Full understanding of the overall needs of PBFR and City for such services, as presented in the narrative proposal	0-50	<u>30</u>
3.	Proposal Presentation. Clarity and ease of assessment of the entire proposal (including material presentation.)	0-10	<u>8</u>
4.	Cost. Including the overall value and quality of the Provider, project- task budget and itemized cost breakdowns.	0-10	<u>10</u>
	<b>Total:</b>	100	<u>76</u>

**COMMENTS** A local medical director with vast understanding of EMS services and EMS education.

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11/20/20

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FRANK GALGANO

Printed Name

**EVALUATION CRITERIA**  
**RFP E-02-21 Pompano Beach Fire Rescue Medical Director**

**VENDOR NAME:** RICHARD J. PALEY

	Criteria	Point Range	Score
1.	Qualification and Experience. Qualifications of the Provider and related experience (5+ years) providing Emergency Medical Service Medical Direction and/or related services.	0-30	<u>35</u>
2.	Understanding of Objectives. Full understanding of the overall needs of PBFR and City for such services, as presented in the narrative proposal	0-50	<u>38</u>
3.	Proposal Presentation. Clarity and ease of assessment of the entire proposal (including material presentation.)	0-10	<u>9</u>
4.	Cost. Including the overall value and quality of the Provider, project- task budget and itemized cost breakdowns.	0-10	<u>10</u>
	<b>Total:</b>	100	<u>92</u>

**COMMENTS** An engaged, and heavily involved locally known networked medical director with a vast knowledge of EMS education and experience with Fire Rescue entities.

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11/20/20

FRANK GALGANO

Date

Printed Name



**EVALUATION CRITERIA**  
**RFP E-02-21 Pompano Beach Fire Rescue Medical Director**

**VENDOR NAME:** Cambridge Consulting Group

	Criteria	Point Range	Score
1.	Qualification and Experience. Qualifications of the Provider and related experience (5+ years) providing Emergency Medical Service Medical Direction and/or related services.	0-30	<u>20</u>
2.	Understanding of Objectives. Full understanding of the overall needs of PBFR and City for such services, as presented in the narrative proposal	0-50	<u>40</u>
3.	Proposal Presentation. Clarity and ease of assessment of the entire proposal (including material presentation.)	0-10	<u>5</u>
4.	Cost. Including the overall value and quality of the Provider, project- task budget and itemized cost breakdowns.	0-10	<u>2</u>
	<b>Total:</b>	100	<u>67</u>

**COMMENTS** National virtual medical direction is not what Pompano Beach is looking for.  
The actual medical director is off-site and an associate medical director is not identified.  
Lacks experience with Pompano Beach EMS or EMS in Broward County.  
The cost is above current budget.

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11-12-2020

Date

Michael Hohl

Printed Name

**EVALUATION CRITERIA**  
**RFP E-02-21 Pompano Beach Fire Rescue Medical Director**

**VENDOR NAME:** JC EMS Services, LLC

	Criteria	Point Range	Score
1.	Qualification and Experience. Qualifications of the Provider and related experience (5+ years) providing Emergency Medical Service Medical Direction and/or related services.	0-30	<u>27</u>
2.	Understanding of Objectives. Full understanding of the overall needs of PBFR and City for such services, as presented in the narrative proposal	0-50	<u>47</u>
3.	Proposal Presentation. Clarity and ease of assessment of the entire proposal (including material presentation.)	0-10	<u>10</u>
4.	Cost. Including the overall value and quality of the Provider, project- task budget and itemized cost breakdowns.	0-10	<u>10</u>
	<b>Total:</b>	100	<u>94</u>

**COMMENTS** Very good qualifications. Very familiar with Pompano Beach EMS. Dr. Cunha was previous associate medical director at Pompano Beach. Experience with Pompano Beach in protocol development and teaching.

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11-12-2020

Date

Michael Hohl

Printed Name

**EVALUATION CRITERIA**  
**RFP E-02-21 Pompano Beach Fire Rescue Medical Director**

**VENDOR NAME:** John Halpern, DO

	Criteria	Point Range	Score
1.	Qualification and Experience. Qualifications of the Provider and related experience (5+ years) providing Emergency Medical Service Medical Direction and/or related services.	0-30	<u>28</u>
2.	Understanding of Objectives. Full understanding of the overall needs of PBFR and City for such services, as presented in the narrative proposal	0-50	<u>45</u>
3.	Proposal Presentation. Clarity and ease of assessment of the entire proposal (including material presentation.)	0-10	<u>10</u>
4.	Cost. Including the overall value and quality of the Provider, project- task budget and itemized cost breakdowns.	0-10	<u>10</u>
	<b>Total:</b>	100	<u>93</u>

**COMMENTS** Vast experience in emergency medicine and as an EMS medical director.  
No direct experience with Pompano Beach EMS or with fire rescue based EMS.

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11-12-2020

Date

Michael Hohl

Printed Name

**EVALUATION CRITERIA**  
**RFP E-02-21 Pompano Beach Fire Rescue Medical Director**

**VENDOR NAME:** Richard Paley, MD

	Criteria	Point Range	Score
1.	Qualification and Experience. Qualifications of the Provider and related experience (5+ years) providing Emergency Medical Service Medical Direction and/or related services.	0-30	<u>29</u>
2.	Understanding of Objectives. Full understanding of the overall needs of PBFR and City for such services, as presented in the narrative proposal	0-50	<u>48</u>
3.	Proposal Presentation. Clarity and ease of assessment of the entire proposal (including material presentation.)	0-10	<u>10</u>
4.	Cost. Including the overall value and quality of the Provider, project- task budget and itemized cost breakdowns.	0-10	<u>10</u>
	<b>Total:</b>	100	<u>97</u>

**COMMENTS** Excellent qualifications in emergency medicine and as an EMS medical director.  
Very familiar with Pompano Beach EMS - previous associate medical director.  
Experience with Pompano Beach in protocol development and teaching.  
Medical director at Lighthouse Point - automatic aide with Pompano Beach.

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Date

Michael Hohl

Printed Name

EVALUATION CRITERIA  
RFP E-02-21 Pompano Beach Fire Rescue Medical Director

VENDOR NAME: Cambridge Consulting Group

	Criteria	Point Range	Score
1.	Qualification and Experience. Qualifications of the Provider and related experience (5+ years) providing Emergency Medical Service Medical Direction and/or related services.	0-30	<u>23</u>
2.	Understanding of Objectives. Full understanding of the overall needs of PBFR and City for such services, as presented in the narrative proposal	0-50	<u>41</u>
3.	Proposal Presentation. Clarity and ease of assessment of the entire proposal (including material presentation.)	0-10	<u>8</u>
4.	Cost. Including the overall value and quality of the Provider, project- task budget and itemized cost breakdowns.	0-10	<u>5</u>
	<b>Total:</b>	100	<u>77</u>

COMMENTS Cost prohibitive -  
Not sure how we would do with remote service  
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11/12/2020

Date

Jean Lafalaise

Printed Name

**EVALUATION CRITERIA**  
**RFP E-02-21 Pompano Beach Fire Rescue Medical Director**

**VENDOR NAME:** JC EMS Consulting

	Criteria	Point Range	Score
1.	Qualification and Experience. Qualifications of the Provider and related experience (5+ years) providing Emergency Medical Service Medical Direction and/or related services.	0-30	<u>28</u>
2.	Understanding of Objectives. Full understanding of the overall needs of PBFR and City for such services, as presented in the narrative proposal	0-50	<u>42</u>
3.	Proposal Presentation. Clarity and ease of assessment of the entire proposal (including material presentation.)	0-10	<u>9</u>
4.	Cost. Including the overall value and quality of the Provider, project- task budget and itemized cost breakdowns.	0-10	<u>7</u>
	<b>Total:</b>	100	<u>86</u>

**COMMENTS** Qualified and highly familiar with our sytem

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Date

Jean Lafalaise

Printed Name

**EVALUATION CRITERIA**  
**RFP E-02-21 Pompano Beach Fire Rescue Medical Director**

**VENDOR NAME:** John Halpern

	Criteria	Point Range	Score
1.	Qualification and Experience. Qualifications of the Provider and related experience (5+ years) providing Emergency Medical Service Medical Direction and/or related services.	0-30	<u>30</u>
2.	Understanding of Objectives. Full understanding of the overall needs of PBFR and City for such services, as presented in the narrative proposal	0-50	<u>45</u>
3.	Proposal Presentation. Clarity and ease of assessment of the entire proposal (including material presentation.)	0-10	<u>8</u>
4.	Cost. Including the overall value and quality of the Provider, project- task budget and itemized cost breakdowns.	0-10	<u>7</u>
	<b>Total:</b>	100	<u>90</u>

**COMMENTS** Well-diversified experience.

Compared to the others, however, shows limited experience working in the fire-rescue environment

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Date

Jean Lafalaise

Printed Name

**EVALUATION CRITERIA**  
**RFP E-02-21 Pompano Beach Fire Rescue Medical Director**

**VENDOR NAME:** Richard Paley

	Criteria	Point Range	Score
1.	Qualification and Experience. Qualifications of the Provider and related experience (5+ years) providing Emergency Medical Service Medical Direction and/or related services.	0-30	<u>28</u>
2.	Understanding of Objectives. Full understanding of the overall needs of PBFR and City for such services, as presented in the narrative proposal	0-50	<u>48</u>
3.	Proposal Presentation. Clarity and ease of assessment of the entire proposal (including material presentation.)	0-10	<u>9</u>
4.	Cost. Including the overall value and quality of the Provider, project- task budget and itemized cost breakdowns.	0-10	<u>9</u>
	<b>Total:</b>	100	<u>94</u>

**COMMENTS** Known entity, with deep knowledge of our system.

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