

## EVALUATION CRITERIA

E-24-21

## Residential and Commercial Solid Waste Collection Services

Proposer COASTAL WASTE

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1	<b>Qualifications and References</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>20</u>
2	<b>Technical Proposal (Resources and Methodology)</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources	0-20	<u>20</u>
3	<b>Financial Proposal</b> <ul style="list-style-type: none"> <li>Option 1 <ul style="list-style-type: none"> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul> </li> <li>Option 2 <ul style="list-style-type: none"> <li>Bulk only 0-45</li> </ul> </li> <li>Option 3 <ul style="list-style-type: none"> <li>Combination of Options 1 &amp; 2</li> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul> </li> </ul>	0-45	<u>45</u>
4	<b>Added Value &amp; Enhancements</b> Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions. <u>PORTABLE TOILETS</u>	0-15	<u>15</u>
<b>Total</b>		0-100	<u>100</u>

COMMENTS:

VERY DETAILED PACKAGE INCLUDING QUALIFICATIONS, REFERENCES  
TRANSITION PLAN, TIMELINE OF DELIVERY FOR ALL SERVICES. GOOD  
DETAIL PLAN FOR CUSTOMER SERV, COMMUNICATION, CHARGES, ETC  
INFORMATION ON VEHICLES, TECHNOLOGY, TRACKING,



Signature of Evaluator

8-17-2021

Date

GEORGE BUENAVENTURA

Printed Name

## EVALUATION CRITERIA

E-24-21

## Residential and Commercial Solid Waste Collection Services

Proposer EASTERN WASTE

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1	<b>Qualifications and References</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>12</u>
2	<b>Technical Proposal (Resources and Methodology)</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources	0-20	<u>14</u>
3	<b>Financial Proposal</b> <ul style="list-style-type: none"> <li>Option 1 <ul style="list-style-type: none"> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul> </li> <li>Option 2 <ul style="list-style-type: none"> <li>Bulk only 0-45</li> </ul> </li> <li>Option 3 <ul style="list-style-type: none"> <li>Combination of Options 1 &amp; 2</li> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul> </li> </ul>	0-45	<u>40</u>
4	<b>Added Value &amp; Enhancements</b> Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions.	0-15	<u>1</u>
<b>Total</b>		<b>0-100</b>	<u>66</u>

COMMENTS:

Only provides qualifications for Bulk services, Vendor  
is a sub-contractor for waste management as its providing  
bulk pick-up in the city.



Signature of Evaluator

3/17/2021

Date

GEORGE BUENOVENTURA

Printed Name

## EVALUATION CRITERIA

E-24-21

## Residential and Commercial Solid Waste Collection Services

Proposer FCC's

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1	<b>Qualifications and References</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>20</u>
2	<b>Technical Proposal (Resources and Methodology)</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources	0-20	<u>20</u>
3	<b>Financial Proposal</b> <ul style="list-style-type: none"> <li>Option 1 <ul style="list-style-type: none"> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul> </li> <li>Option 2 <ul style="list-style-type: none"> <li>Bulk only 0-45</li> </ul> </li> <li>Option 3 <ul style="list-style-type: none"> <li>Combination of Options 1 &amp; 2</li> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul> </li> </ul>	0-45	<u>43</u>
4	<b>Added Value &amp; Enhancements</b> Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions.	0-15	<u>5</u>
<b>Total</b>		0-100	<u>88</u>

A 40.8 ✓  
B 37.8 ✓  
C 37.6 ✓

CRIME PREVENTION COLLABORATION WITH  
LAW ENFORCEMENT.

COMMENTS:

VERY GOOD PACKAGE, VAST EXPERIENCE NATIONAL & INTERNATIONAL  
GOOD QUALIFICATIONS, TRANSITION PLAN, TIMELINE ON DELIVERY, ETC.  
COMMUNITY INVOLVEMENT, TRACKING SYSTEM, GPS ON VEHICLES  
ORGANIZATION CHART AND STAFFING OPTIONS



Signature of Evaluator

8/18/2021

Date

GEORGE BUENAVENTURA

Printed Name



# EVALUATION CRITERIA

E-24-21

## Residential and Commercial Solid Waste Collection Services

Proposer REPUBLIC SERVICES.

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1	<b>Qualifications and References</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>15</u>
2	<b>Technical Proposal (Resources and Methodology)</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources	0-20	<u>15</u>
3	<b>Financial Proposal</b> <ul style="list-style-type: none"> <li>Option 1               <ul style="list-style-type: none"> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul> </li> <li>Option 2               <ul style="list-style-type: none"> <li>Bulk only 0-45</li> </ul> </li> <li>Option 3               <ul style="list-style-type: none"> <li>Combination of Options 1 &amp; 2</li> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul> </li> </ul>	0-45	<u>35</u>
4	<b>Added Value &amp; Enhancements</b> Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions.	0-15	<u>15</u>
<b>Total</b>		0-100	<u>80</u>

A ~~29.8~~ 33.2  
 B ~~28.6~~ 32.1  
 C ~~28.4~~ 31.8

BULK & BATTERY RECYCLING  
 PUBLIC OUTREACH FUND

### COMMENTS:

OK PRESENTATION, NATIONAL COMPANY WITH SERVICES TO  
VARIOUS COUNTIES & CITIES IN FLORIDA.

NO BULK PICK-UP / LIQUIDATED DAMAGES (11) / 99% RELIABLE ?

Signature of Evaluator

Date

Printed Name

8/18/2021

GEORGE BUENAVENTURA

## EVALUATION CRITERIA

E-24-21

## Residential and Commercial Solid Waste Collection Services

Proposer WASTE MANAGEMENT

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1	<b>Qualifications and References</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>20</u>
2	<b>Technical Proposal (Resources and Methodology)</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources	0-20	<u>20</u>
3	<b>Financial Proposal</b> <ul style="list-style-type: none"> <li>Option 1 <ul style="list-style-type: none"> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul> </li> <li>Option 2 <ul style="list-style-type: none"> <li>Bulk only 0-45</li> </ul> </li> <li>Option 3 <ul style="list-style-type: none"> <li>Combination of Options 1 &amp; 2</li> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul> </li> </ul>	<div style="text-align: right;"> A <del>37.7</del> 36.1  B <del>29.7</del> 34.1  C <del>29.7</del> 34.1 </div>	0-45 <u>40</u>
4	<b>Added Value &amp; Enhancements</b> Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions.	0-15	<u>15</u>
<b>Total</b>		0-100	<u>95</u>

**COMMENTS:**

\* No extension prices will be giving to the city, very good presentation, cover all aspects of the contract.

Signature of Evaluator

Date

Printed Name

8/18/2021GEORGE BUENAVENTURA

## EVALUATION CRITERIA

E-24-21

## Residential and Commercial Solid Waste Collection Services

Proposer WASTE PRO

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1	<b>Qualifications and References</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>8</u>
2	<b>Technical Proposal (Resources and Methodology)</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources	0-20	<u>12</u>
3	<b>Financial Proposal</b> <ul style="list-style-type: none"> <li>Option 1</li> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> <li>Option 2</li> <li>Bulk only 0-45</li> <li>Option 3</li> <li>Combination of Options 1 &amp; 2</li> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul>	0-45	<u>30</u>
4	<b>Added Value &amp; Enhancements</b> Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions.	0-15	<u>10</u>
<b>Total</b>		0-100	<u>60</u>

A ~~29.5~~ 33.4  
B ~~28.2~~ 32.1  
C ~~28.0~~ 31.9

COMMENTS:


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Signature of Evaluator

8/19/2021

Date

GEORGE BUENAVENTURA

Printed Name



## EVALUATION CRITERIA

E-24-21

## Residential and Commercial Solid Waste Collection Services

Proposer Coastal

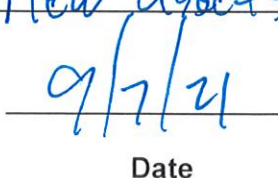
<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1	<b>Qualifications and References</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>19</u>
2	<b>Technical Proposal (Resources and Methodology)</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources	0-20	<u>19</u>
3	<b>Financial Proposal</b> <ul style="list-style-type: none"> <li>Option 1               <ul style="list-style-type: none"> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul> </li> <li>Option 2               <ul style="list-style-type: none"> <li>Bulk only 0-45</li> </ul> </li> <li>Option 3               <ul style="list-style-type: none"> <li>Combination of Options 1 &amp; 2</li> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul> </li> </ul>	0-45	<div style="text-align: right;"> <u>111.9</u>            A <del>37.3</del> 41.4            B <del>37.3</del> 41.4            C <del>37.3</del> 41.4            111.9         </div>
4	<b>Added Value &amp; Enhancements</b> Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions.	0-15	<u>11</u>
<b>Total</b>		0-100	_____

COMMENTS:

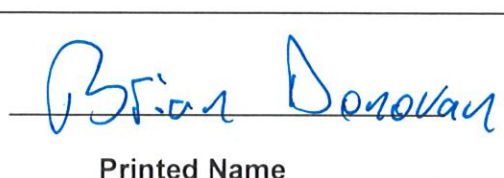
- local Pompano firm
- Exec Staff has sig waste EXP
- Competitive Rates
- Will purchase New assets



Signature of Evaluator



Date



Printed Name

## EVALUATION CRITERIA

E-24-21

## Residential and Commercial Solid Waste Collection Services

Proposer Eastern Waste

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1	<b>Qualifications and References</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>10</u>
2	<b>Technical Proposal (Resources and Methodology)</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources	0-20	<u>10</u>
3	<b>Financial Proposal</b> <ul style="list-style-type: none"> <li>Option 1 <ul style="list-style-type: none"> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul> </li> <li>Option 2 <ul style="list-style-type: none"> <li>Bulk only 0-45</li> </ul> </li> <li>Option 3 <ul style="list-style-type: none"> <li>Combination of Options 1 &amp; 2</li> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul> </li> </ul>	0-45	<u>10</u>
4	<b>Added Value &amp; Enhancements</b> Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions.	0-15	<u>8</u>
<b>Total</b>		0-100	<u>38</u>

COMMENTS:

Bulk  
- Only 1 service option #2  
- Have Exp w/ the City  
- Doing Bulk in Pompano since '05 w/ waste Mgt.

Signature of Evaluator

Date

Printed Name

9/7/21Brian Donovan



## EVALUATION CRITERIA

E-24-21

## Residential and Commercial Solid Waste Collection Services

Proposer FCC ENV.

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1	<b>Qualifications and References</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>17</u>
2	<b>Technical Proposal (Resources and Methodology)</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources	0-20	<u>17</u>
3	<b>Financial Proposal</b> <ul style="list-style-type: none"> <li>Option 1 <ul style="list-style-type: none"> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul> </li> <li>Option 2 <ul style="list-style-type: none"> <li>Bulk only 0-45</li> </ul> </li> <li>Option 3 <ul style="list-style-type: none"> <li>Combination of Options 1 &amp; 2</li> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul> </li> </ul> <div style="margin-left: 400px;"> A 40.8  B 37.8 <del>40</del>  C 37.6  <u>116.2</u> </div>	0-45	_____
4	<b>Added Value &amp; Enhancements</b> Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions.	0-15	<u>10</u>
<b>Total</b>		0-100	_____

COMMENTS:

- Well established company
- Large Amount of assets
- Purchase trucks to support the city
- good Transition Plan

  
Signature of Evaluator

9/7/21  
Date

Brian Donovan  
Printed Name

## EVALUATION CRITERIA

E-24-21

## Residential and Commercial Solid Waste Collection Services

Proposer

Republic EWS

LineCriteriaPoint  
RangeScore**1 Qualifications and References**

Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects.

References and recommendations from previous clients.

0-20

17

**2 Technical Proposal (Resources and Methodology)**

Adequacy of amount of quality resources assigned to the project.

Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines.

Financial resources

0-20

16

**3 Financial Proposal**

0-45

- Option 1

- Residential 0-30 points

- Commercial 0-15 points

- Option 2

- Bulk only 0-45

- Option 3

- Combination of Options 1 & 2

- Residential 0-30 points

- Commercial 0-15 points

A ~~29.8~~ ~~29.5~~ 33.2B ~~28.6~~ ~~28.6~~ 32.0C ~~28.4~~ ~~28.4~~ 31.8

86.2

**4 Added Value & Enhancements**

0-15

11

Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions.

**Total**

0-100

**COMMENTS:**

- Serves a number of local Communities  
 - Will Keep the 6 day schedule  
 - Low turnover among staff



Signature of Evaluator

9/7/21

Date

Brian Donovan

Printed Name



## EVALUATION CRITERIA

E-24-21

## Residential and Commercial Solid Waste Collection Services

Proposer Waste Mgt

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1	<b>Qualifications and References</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>20</u>
2	<b>Technical Proposal (Resources and Methodology)</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources	0-20	<u>19</u>
3	<b>Financial Proposal</b> <ul style="list-style-type: none"> <li>Option 1 <ul style="list-style-type: none"> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul> </li> <li>Option 2 <ul style="list-style-type: none"> <li>Bulk only 0-45</li> </ul> </li> <li>Option 3 <ul style="list-style-type: none"> <li>Combination of Options 1 &amp; 2</li> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul> </li> </ul>	0-45	<u>          </u>
	<div style="text-align: right;"> A 31.7 36.1  B 29.7 34.1  C 29.7 34.1  <u>91.1</u> </div>		
4	<b>Added Value &amp; Enhancements</b> Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions.	0-15	<u>13</u>
<b>Total</b>		0-100	<u>          </u>

COMMENTS:

- w/ city since '74
- 66 employees who live in Pompano
- Strong emphasis on safety of drivers



Signature of Evaluator

9/7/21

Date

Brian Donovan

Printed Name



## EVALUATION CRITERIA

E-24-21

## Residential and Commercial Solid Waste Collection Services

Proposer Waste Pro

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1	<b>Qualifications and References</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>17</u>
2	<b>Technical Proposal (Resources and Methodology)</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources	0-20	<u>14</u>
3	<b>Financial Proposal</b> <ul style="list-style-type: none"> <li>Option 1 <ul style="list-style-type: none"> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul> </li> <li>Option 2 <ul style="list-style-type: none"> <li>Bulk only 0-45</li> </ul> </li> <li>Option 3 <ul style="list-style-type: none"> <li>Combination of Options 1 &amp; 2</li> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul> </li> </ul> <div style="margin-left: 400px;"> <p>A 29.5 33.4</p> <p>B 28.2 32.1</p> <p>C 28.0 31.9</p> <p><u>85.7</u></p> </div>	0-45	<u>      </u>
4	<b>Added Value &amp; Enhancements</b> Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions.	0-15	<u>10</u>
<b>Total</b>		0-100	<u>      </u>

COMMENTS:

- Only bid on solid waste, no bulk
- Pick-up.
- Propose 5 day service
- Have sig Exp. + good transition plan



Signature of Evaluator

9/7/21

Date

Brian Donovan

Printed Name

## EVALUATION CRITERIA

E-24-21

## Residential and Commercial Solid Waste Collection Services

Proposer

COASTAL WASTELineCriteriaPoint  
RangeScore**1 Qualifications and References**

Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects.

References and recommendations from previous clients.

0-20

20**2 Technical Proposal (Resources and Methodology)**

Adequacy of amount of quality resources assigned to the project.

Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines.

Financial resources

0-20

19**3 Financial Proposal**

- Option 1
  - Residential 0-30 points
  - Commercial 0-15 points
- Option 2
  - Bulk only 0-45
- Option 3
  - Combination of Options 1 & 2
  - Residential 0-30 points
  - Commercial 0-15 points

0-45

A- ~~37.3~~ 41.4 (B)  
 B- ~~37.3~~ 41.4 (B)  
 C- ~~37.3~~ 41.4 (B)

0-15

15**4 Added Value & Enhancements**

Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions.

**Total**

0-100

COMMENTS:

Company Roots Go to 1950's. Executive And Lead Management Have Long History In Garbage Industry & In Contracts For Pompano Beach. Local Company. Lowest Residential Rate By FAR. Many Pompano Beach Residents Work For Them.

Sep. 7, 2021

Signature of Evaluator

Date

Printed Name



## EVALUATION CRITERIA

E-24-21

## Residential and Commercial Solid Waste Collection Services

Proposer EWS

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1	<b>Qualifications and References</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>20</u>
2	<b>Technical Proposal (Resources and Methodology)</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources	0-20	<u>20</u>
3	<b>Financial Proposal</b> <ul style="list-style-type: none"> <li>Option 1 <ul style="list-style-type: none"> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul> </li> <li>Option 2 <ul style="list-style-type: none"> <li>Bulk only 0-45</li> </ul> </li> <li>Option 3 <ul style="list-style-type: none"> <li>Combination of Options 1 &amp; 2</li> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul> </li> </ul> <p style="text-align: center;"> A-45 45 <del>45</del>  B-45 45 <del>45</del>  C-45 45 <del>45</del> </p>	0-45	<u>45</u>
4	<b>Added Value &amp; Enhancements</b> Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions.	0-15	<u>15</u>
<b>Total</b>		0-100	<u>100</u>

COMMENTS:

BEEN Bulk HAULER for City SINCE 2005. GREAT JOB. NO OTHER COMPANY HAS RESPONDED ON RFP. WORK WITH ALL HAULERS. HELPED Pompano BEACH RECOVER FROM HURRICANE IRMA IN RECORD TIME.



Signature of Evaluator

SEP. 7, 2021

Date

RUSSELL KETCHUM

Printed Name



## EVALUATION CRITERIA

E-24-21

## Residential and Commercial Solid Waste Collection Services

Proposer KCC

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1	<b>Qualifications and References</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>17</u>
2	<b>Technical Proposal (Resources and Methodology)</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources	0-20	<u>17</u>
3	<b>Financial Proposal</b> <ul style="list-style-type: none"> <li>Option 1 <ul style="list-style-type: none"> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul> </li> <li>Option 2 <ul style="list-style-type: none"> <li>Bulk only 0-45</li> </ul> </li> <li>Option 3 <ul style="list-style-type: none"> <li>Combination of Options 1 &amp; 2</li> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul> </li> </ul> <p><i>A-40.8 40.8</i> <i>B-37.8 37.8</i> <i>C-37.6 37.6</i></p>	0-45	<u>15</u>
4	<b>Added Value &amp; Enhancements</b> Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions.	0-15	<u>15</u>
<b>Total</b>		0-100	<u>        </u>

COMMENTS:

*Very old & ESTABLISHED Company. Highest Residential Rate. Very Strong Commitment To Community Involvement & Educational & Sponsorship.*



Signature of Evaluator

*Sep. 7 2021*

Date

*RUSSELL KETCHUM*

Printed Name

## EVALUATION CRITERIA

E-24-21

## Residential and Commercial Solid Waste Collection Services

Proposer

REPUBLIC SERVICESLineCriteriaPoint  
RangeScore**1 Qualifications and References**

Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects.

References and recommendations from previous clients.

0-20

16**2 Technical Proposal (Resources and Methodology)**

Adequacy of amount of quality resources assigned to the project.

Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines.

Financial resources

0-20

12**3 Financial Proposal**

- Option 1
  - Residential 0-30 points
  - Commercial 0-15 points
- Option 2
  - Bulk only 0-45
- Option 3
  - Combination of Options 1 & 2
  - Residential 0-30 points
  - Commercial 0-15 points

A-29.8 33.2  
B-28.6 32.0  
C-28.4 31.8

0-45

**4 Added Value & Enhancements**

Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions.

0-15

11**Total**

0-100

COMMENTS:

2<sup>nd</sup> Largest Company in Nation. Proposal Poor Quality. Based  
Operation in Louisiana. Many Legal Disclosures and Liquidated Damages.

Signature of Evaluator

Sep. 7, 2021

Date

Russell Ketchum

Printed Name



## EVALUATION CRITERIA

E-24-21

## Residential and Commercial Solid Waste Collection Services

Proposer WASTE MANAGEMENTLineCriteriaPoint  
RangeScore**1 Qualifications and References**

0-20

20

Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects.

References and recommendations from previous clients.

**2 Technical Proposal (Resources and Methodology)**

0-20

20

Adequacy of amount of quality resources assigned to the project.

Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines.

Financial resources

**3 Financial Proposal**

0-45

- Option 1
  - Residential 0-30 points
  - Commercial 0-15 points
- Option 2
  - Bulk only 0-45
- Option 3
  - Combination of Options 1 & 2
  - Residential 0-30 points
  - Commercial 0-15 points

A-31.7 36.1 (X)  
 B-29.7 34.1 (X)  
 C-29.7 34.1 (X)

**4 Added Value & Enhancements**

0-15

15

Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions.

**Total**

0-100

COMMENTS:

Incumbent. Vendor since 1974. Many Pompano Beach Residents As Employees.  
 No Transition Issues Since No Change In Owner. Very Strong Safety Program.



Sep. 7, 2021



Signature of Evaluator

Date

Printed Name



## EVALUATION CRITERIA

E-24-21

## Residential and Commercial Solid Waste Collection Services

Proposer LASSE PRO

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1	<b>Qualifications and References</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>18</u>
2	<b>Technical Proposal (Resources and Methodology)</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources	0-20	<u>15</u>
3	<b>Financial Proposal</b> <ul style="list-style-type: none"> <li>Option 1 <ul style="list-style-type: none"> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul> </li> <li>Option 2 <ul style="list-style-type: none"> <li>Bulk only 0-45</li> </ul> </li> <li>Option 3 <ul style="list-style-type: none"> <li>Combination of Options 1 &amp; 2</li> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul> </li> </ul>	0-45	<div style="text-align: center;"> <del>A-29.5</del> 33.4 <del>(B)</del>  <del>B-28.2</del> 32.1 <del>(B)</del>  <del>C-28.0</del> 31.9 <del>(B)</del> </div>
4	<b>Added Value &amp; Enhancements</b> Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions.	0-15	<u>11</u>
<b>Total</b>		0-100	_____

COMMENTS:

*Very Fast Growing Company in Kansas. Has Multiple Liquidated Damages in the past three years relating to contractual obligations. Proposing going to a 5-day a week service.*



Signature of Evaluator

*SEP 7, 2021*

Date

*RUSSELL KETCHUM*

Printed Name

## EVALUATION CRITERIA

E-24-21

## Residential and Commercial Solid Waste Collection Services

Proposer Coastal Waste & Recycling

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1	<b>Qualifications and References</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>18</u>
2	<b>Technical Proposal (Resources and Methodology)</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources	0-20	<u>15</u>
3	<b>Financial Proposal</b> <ul style="list-style-type: none"> <li>Option 1               <ul style="list-style-type: none"> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul> </li> <li>Option 2               <ul style="list-style-type: none"> <li>Bulk only 0-45</li> </ul> </li> <li>Option 3               <ul style="list-style-type: none"> <li>Combination of Options 1 &amp; 2</li> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul> </li> </ul>	0-45	_____
4	<b>Added Value &amp; Enhancements</b> Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions.	0-15	<u>10</u>
Total <u>11 Miami Contracts</u> <u>Broward County Schols</u>		0-100	_____

COMMENTS:Formed 2017/completed 11 Acquisitions SE FL Market470 Employees, 250 Trucks, 11 facilities John C228 Employees  
Pompano BchCity Del Ray (17K units), PB County Unincorporated (76K units)Started Davie June 21 134 New Trucks Not Sub BulkRobert McCaughan9/7/21Robert McCaughan

Signature of Evaluator

Date

Printed Name



## EVALUATION CRITERIA

E-24-21

## Residential and Commercial Solid Waste Collection Services

Proposer Eastern Waste Systems [ Bulk Award  
only ]

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1	<b>Qualifications and References</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>15</u>
2	<b>Technical Proposal (Resources and Methodology)</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources	0-20	<u>15</u>
3	<b>Financial Proposal</b> <ul style="list-style-type: none"> <li>Option 1</li> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> <li>Option 2</li> <li>Bulk only 0-45</li> <li>Option 3</li> <li>Combination of Options 1 &amp; 2</li> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul>	0-45	_____
4	<b>Added Value &amp; Enhancements</b> Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions.	0-15	<u>0</u>
<b>Total</b>		0-100	_____

COMMENTS:

Acceptable? - how rank/evaluate  
 \* Option 2 only (Residential Bulk only) \* Not Preferred  
 Currently Used by Waste Mgt to collect Yard Waste Bulk (15 YRS)  
 60 EWS employees collect Bulk  
 100K homes Tri County Area

Robert A. McCaughan

Signature of Evaluator

9/7/21

Date

Robert A. McCaughan

Printed Name



## EVALUATION CRITERIA

E-24-21

## Residential and Commercial Solid Waste Collection Services

Proposer FCC Environmental Services

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1	<b>Qualifications and References</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>18</u>
2	<b>Technical Proposal (Resources and Methodology)</b> ✓ Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources <i>good transition plan</i>	0-20	<u>18</u>
3	<b>Financial Proposal</b> <ul style="list-style-type: none"> <li>Option 1 <ul style="list-style-type: none"> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul> </li> <li>Option 2 <ul style="list-style-type: none"> <li>Bulk only 0-45</li> </ul> </li> <li>Option 3 <ul style="list-style-type: none"> <li>Combination of Options 1 &amp; 2</li> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul> </li> </ul> <i>*15K/YR - Scholarships</i> <i>*20K/YR charity</i> <i>*50K/YR - Educational material</i> <i>Full time Community Collaboration</i> <i>GPS &amp; Routing Tech</i>	0-45	<u>40.8</u> <u>37.8</u> <u>37.6</u>
4	<b>Added Value &amp; Enhancements</b> Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions.	0-15	<u>15</u>
Total <u>Houston, TX</u>		0-100	_____

COMMENTS:

*5 FL locations (Pg 10)*  
*Established 1911. 5K municipalities / 1.3M containers / 17K trucks*  
*dedicated trucks*

*40 trucks (CWB)*

*Real-time technology service verification w/in hour*

*Robert McCaughan*

*9/7/21*

*Robert A McCaughan*

Signature of Evaluator

Date

Printed Name

## EVALUATION CRITERIA

E-24-21

## Residential and Commercial Solid Waste Collection Services

Proposer Republic Services of FL

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1	<b>Qualifications and References</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>20</u>
2	<b>Technical Proposal (Resources and Methodology)</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources	0-20	<u>15</u>
3	<b>Financial Proposal</b> • Option 1 ○ Residential 0-30 points ○ Commercial 0-15 points • Option 2 ○ Bulk only 0-45 • Option 3 ○ Combination of Options 1 & 2 ○ Residential 0-30 points ○ Commercial 0-15 points	0-45	33.2 A 29.8 32.0 B 28.6 31.8 C 28.4 10
4	<b>Added Value &amp; Enhancements</b> Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions.	0-15	10
Total <u>31 trucks</u>		0-100	
<b>COMMENTS:</b> 41 states / 345 collection operations / 35K Employees / 2400 cities (4 Broward) Enhancements - Join City Charter Commerce Public Outreach - 2 \$500,00 Scholarships (pdf 62) Two Truck a truck - school grade Robert A McCaughy 9/7/21 Robert A McCaughy			
Signature of Evaluator		Date	Printed Name

Been in Broward for 40 YRS -  
100,000 people

sunrise / Coconut Creek

involved multiple municipal  
organizations

Ft Lauderdale?



## EVALUATION CRITERIA

E-24-21

## Residential and Commercial Solid Waste Collection Services

Proposer Waste Management Inc.

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1	<b>Qualifications and References</b> ✓ Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>20</u>
2	<b>Technical Proposal (Resources and Methodology)</b> ✓ Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources	0-20	<u>18</u>
3	<b>Financial Proposal</b> <ul style="list-style-type: none"> <li>Option 1 <ul style="list-style-type: none"> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul> </li> <li>Option 2 <ul style="list-style-type: none"> <li>Bulk only 0-45</li> </ul> </li> <li>Option 3 <ul style="list-style-type: none"> <li>Combination of Options 1 &amp; 2</li> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul> </li> </ul>	0-45	_____
4	<b>Added Value &amp; Enhancements</b> Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions.	0-15	<u>12</u>
<b>Total</b>		0-100	_____

\$15K/YR scholarships  
 \$6K/YR environmental projects  
 \$4K/YR Environmental Art Project

\* Best Trained Drivers

36.1 A 31.7  
 34.1 B 29.7  
 34.1 C 29.7

COMMENTS:

Served Pompano 50+ Years, 78YRS Mgt Experience  
 162K customers, 170 Routes/day  
 Pompano Contract 24K customers + 3.3 commercial

Robert A. McCaughan

Signature of Evaluator

9/7/21

Date

Robert A. McCaughan

Printed Name



## EVALUATION CRITERIA

E-24-21

## Residential and Commercial Solid Waste Collection Services

Proposer Waste Pro of FL

<u>Line</u>	<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1	<b>Qualifications and References</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>18</u>
2	<b>Technical Proposal (Resources and Methodology)</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources	0-20	<u>15</u>
3	<b>Financial Proposal</b> <ul style="list-style-type: none"> <li>Option 1 <ul style="list-style-type: none"> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul> </li> <li>Option 2 <ul style="list-style-type: none"> <li>Bulk only 0-45</li> </ul> </li> <li>Option 3 <ul style="list-style-type: none"> <li>Combination of Options 1 &amp; 2</li> <li>Residential 0-30 points</li> <li>Commercial 0-15 points</li> </ul> </li> </ul>	0-45	<u>29.5</u>
4	<b>Added Value &amp; Enhancements</b> Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions.	0-15	<u>10</u>

Total

0-100

COMMENTS:

75 operating locations - 270 cities/counties (PDF 10)

Service 150 municipalities SE USA - 4 Broward Cities, Area of Palm Beach County, Port St Lucie, St Lucie County (24 contracts (pdf 29))

11 Route Trucks (RT)

13 Cart Drivers

Continued 7

\* Lots of transitions

Robert McCaughan9/7/21Robert McCaughan

Signature of Evaluator

Date

Printed Name