

EVALUATION CRITERIA

E-24-21

Residential and Commercial Solid Waste Collection Services

Proposer COASTAL WASTE

| <u>Line</u> | <u>Criteria</u> | <u>Point Range</u> | <u>Score</u> |
|--------------|--|--------------------|-------------------|
| 1 | Qualifications and References Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients. | 0-20 | <u>20</u> |
| 2 | Technical Proposal (Resources and Methodology) Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources | 0-20 | <u>20</u> |
| 3 | Financial Proposal <ul style="list-style-type: none"> • Option 1 <ul style="list-style-type: none"> ○ Residential 0-30 points ○ Commercial 0-15 points • Option 2 <ul style="list-style-type: none"> ○ Bulk only 0-45 • Option 3 <ul style="list-style-type: none"> ○ Combination of Options 1 & 2 ○ Residential 0-30 points ○ Commercial 0-15 points | 0-45 | <u>45</u> |
| 4 | Added Value & Enhancements Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions. <u>PORTABLE TOILETS</u> | 0-15 | <u>15</u> |
| Total | | 0-100 | <u>100</u> |

A ~~37.3~~ 41.4
 B ~~32.3~~ 41.4
 C ~~32.3~~ 41.4

COMMENTS:

VERY DETAILED PACKAGE INCLUDING QUALIFICATIONS, REFERENCES
TRANSITION PLAN, TIMELINE OF DELIVERY FOR ALL SERVICES. GOOD
DETAIL PLAN FOR CUSTOMER SERV, COMMUNICATION, CHARGES, ETC
INFORMATION ON VEHICLES, TECHNOLOGY, TRACKING,



Signature of Evaluator

8-17-2021

Date

GEORGE BUENAVENTURA

Printed Name

EVALUATION CRITERIA

E-24-21

Residential and Commercial Solid Waste Collection Services

Proposer EASTERN WASTE

| <u>Line</u> | <u>Criteria</u> | <u>Point Range</u> | <u>Score</u> |
|--------------|--|--------------------|--------------|
| 1 | <p>Qualifications and References</p> <p>Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects.</p> <p>References and recommendations from previous clients.</p> | 0-20 | <u>12</u> |
| 2 | <p>Technical Proposal (Resources and Methodology)</p> <p>Adequacy of amount of quality resources assigned to the project.</p> <p>Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines.</p> <p>Financial resources</p> | 0-20 | <u>14</u> |
| 3 | <p>Financial Proposal</p> <ul style="list-style-type: none"> • Option 1 ○ Residential 0-30 points ○ Commercial 0-15 points • Option 2 ○ Bulk only 0-45 • Option 3 ○ Combination of Options 1 & 2 ○ Residential 0-30 points ○ Commercial 0-15 points | 0-45 | <u>40</u> |
| 4 | <p>Added Value & Enhancements</p> <p>Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions.</p> | 0-15 | <u> </u> |
| Total | | 0-100 | <u>66</u> |

A
B
C



COMMENTS:

ONLY PROVIDES QUALIFICATIONS FOR BULK SERVICES, VENDOR
IS A SUB-CONTRACTOR FOR WASTE MANAGEMENT AND ITS PROVIDING
BULK PICK-UP IN THE CITY.

2/17/2021

GEORGE BUENOVENTURA

Signature of Evaluator

Date

Printed Name

EVALUATION CRITERIA

E-24-21

Residential and Commercial Solid Waste Collection Services

Proposer FCC's

| <u>Line</u> | <u>Criteria</u> | <u>Point Range</u> | <u>Score</u> |
|--------------|--|--------------------|--------------|
| 1 | Qualifications and References Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients. | 0-20 | <u>20</u> |
| 2 | Technical Proposal (Resources and Methodology) Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources | 0-20 | <u>20</u> |
| 3 | Financial Proposal <ul style="list-style-type: none"> • Option 1 <ul style="list-style-type: none"> ○ Residential 0-30 points ○ Commercial 0-15 points • Option 2 <ul style="list-style-type: none"> ○ Bulk only 0-45 • Option 3 <ul style="list-style-type: none"> ○ Combination of Options 1 & 2 ○ Residential 0-30 points ○ Commercial 0-15 points | 0-45 | <u>43</u> |
| 4 | Added Value & Enhancements Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions. | 0-15 | <u>5</u> |
| Total | | 0-100 | <u>88</u> |

A 40.8 ✓
 B 37.8 ✓
 C 37.6 ✓

CRIME PREVENTION COLLABORATION WITH LAW ENFORCEMENT.

COMMENTS:

VERY GOOD PACKAGE, VAST EXPERIENCE NATIONAL & INTERNATIONAL
GOOD QUALIFICATIONS, TRANSITION PLAN, TIMELINE ON DELIVERY, ETC.
COMMUNITY INVOLVEMENT, TRACKING SYSTEM, GPS ON VEHICLES
ORGANIZATION CHART AND STAFFING OPTIONS



8/18/2021

GEORGE BUENAVENTURA

Signature of Evaluator

Date

Printed Name

EVALUATION CRITERIA

E-24-21

Residential and Commercial Solid Waste Collection Services

Proposer REPUBLIC SERVICES.

| <u>Line</u> | <u>Criteria</u> | <u>Point Range</u> | <u>Score</u> |
|-------------|---|--------------------|--------------|
| 1 | Qualifications and References Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients. | 0-20 | <u>15</u> |
| 2 | Technical Proposal (Resources and Methodology) Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources | 0-20 | <u>15</u> |
| 3 | Financial Proposal <ul style="list-style-type: none"> • Option 1 ○ Residential 0-30 points ○ Commercial 0-15 points • Option 2 ○ Bulk only 0-45 • Option 3 ○ Combination of Options 1 & 2 ○ Residential 0-30 points ○ Commercial 0-15 points | 0-45 | <u>35</u> |
| 4 | Added Value & Enhancements Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions. | 0-15 | <u>15</u> |
| | Total | 0-100 | <u>80</u> |

A ~~29.8~~ 33.2
 B ~~28.6~~ 32.1
 C ~~28.4~~ 31.8

BULK & BATTERY RECYCLING
 PUBLIC OUTREACH FUND

COMMENTS:

OK PRESENTATION, NATIONAL COMPANY WITH SERVICES TO VARIOUS COUNTIES & CITIES IN FLORIDA.

NO BULK PICK-UP / LIQUIDATED DAMAGES (11) / 99% RELIABLE ?

B/18/2021 GEORGE BUENAVENTURA
 Signature of Evaluator Date Printed Name

EVALUATION CRITERIA

E-24-21

Residential and Commercial Solid Waste Collection Services

Proposer WASTE MANAGEMENT

| <u>Line</u> | <u>Criteria</u> | <u>Point Range</u> | <u>Score</u> |
|-------------|---|--------------------|--------------|
| 1 | Qualifications and References Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients. | 0-20 | <u>20</u> |
| 2 | Technical Proposal (Resources and Methodology) Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources | 0-20 | <u>20</u> |
| 3 | Financial Proposal <ul style="list-style-type: none"> • Option 1 ○ Residential 0-30 points ○ Commercial 0-15 points • Option 2 ○ Bulk only 0-45 • Option 3 ○ Combination of Options 1 & 2 ○ Residential 0-30 points ○ Commercial 0-15 points | 0-45 | <u>40</u> |
| | A 37.7 36.1 B 29.7 34.1 C 29.7 34.1 | | |
| 4 | Added Value & Enhancements Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions. | 0-15 | <u>15</u> |
| | Total | 0-100 | <u>95</u> |

COMMENTS:

* NO EXTENSION PRICES WILL BE GIVEN TO THE CITY, VERY GOOD PRESENTATION, COVER ALL ASPECTS OF THE CONTRACT.

Signature of Evaluator

Date

Printed Name

8/18/2021

GEORGE BUENAVENTURA

EVALUATION CRITERIA

E-24-21

Residential and Commercial Solid Waste Collection Services

Proposer WASTE PRO

| <u>Line</u> | <u>Criteria</u> | <u>Point Range</u> | <u>Score</u> |
|-------------|--|--------------------|--------------|
| 1 | Qualifications and References Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients. | 0-20 | <u>8</u> |
| 2 | Technical Proposal (Resources and Methodology) Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources | 0-20 | <u>12</u> |
| 3 | Financial Proposal <ul style="list-style-type: none"> • Option 1 <ul style="list-style-type: none"> ○ Residential 0-30 points ○ Commercial 0-15 points • Option 2 <ul style="list-style-type: none"> ○ Bulk only 0-45 • Option 3 <ul style="list-style-type: none"> ○ Combination of Options 1 & 2 ○ Residential 0-30 points ○ Commercial 0-15 points | 0-45 | <u>30</u> |
| | A 29.5 33.4 B 28.2 32.1 C 28.- 31.9 | | |
| 4 | Added Value & Enhancements Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions. | 0-15 | <u>10</u> |
| | Total | 0-100 | <u>60</u> |

COMMENTS:



Signature of Evaluator

8/19/2021

Date

GEORGE BUENAVENTURA

Printed Name

EVALUATION CRITERIA

E-24-21

Residential and Commercial Solid Waste Collection Services

Proposer Coastal

| <u>Line</u> | <u>Criteria</u> | <u>Point Range</u> | <u>Score</u> |
|--------------|--|--------------------|---|
| 1 | Qualifications and References Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients. | 0-20 | 19 |
| 2 | Technical Proposal (Resources and Methodology) Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources | 0-20 | 19 |
| 3 | Financial Proposal <ul style="list-style-type: none"> • Option 1 <ul style="list-style-type: none"> ○ Residential 0-30 points ○ Commercial 0-15 points • Option 2 <ul style="list-style-type: none"> ○ Bulk only 0-45 • Option 3 <ul style="list-style-type: none"> ○ Combination of Options 1 & 2 ○ Residential 0-30 points ○ Commercial 0-15 points | 0-45 | A 37.3 41.4 B 37.3 41.4 C 37.3 41.4 <hr/> 111.9 |
| 4 | Added Value & Enhancements Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions. | 0-15 | 11 |
| Total | | 0-100 | |

COMMENTS:

- local Pompano firm
- Exec Staff has sig waste EXP
- Competitive Rates
- Will purchase new assets



9/7/21

Brian Donovan

Signature of Evaluator

Date

Printed Name

EVALUATION CRITERIA

E-24-21

Residential and Commercial Solid Waste Collection Services

Proposer Eastern Waste

| <u>Line</u> | <u>Criteria</u> | <u>Point Range</u> | <u>Score</u> |
|--------------|---|--------------------|--------------|
| 1 | <p>Qualifications and References</p> <p>Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects.</p> <p>References and recommendations from previous clients.</p> | 0-20 | <u>10</u> |
| 2 | <p>Technical Proposal (Resources and Methodology)</p> <p>Adequacy of amount of quality resources assigned to the project.</p> <p>Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines.</p> <p>Financial resources</p> | 0-20 | <u>10</u> |
| 3 | <p>Financial Proposal</p> <ul style="list-style-type: none"> • Option 1 <ul style="list-style-type: none"> ○ Residential 0-30 points ○ Commercial 0-15 points • Option 2 <ul style="list-style-type: none"> ○ Bulk only 0-45 • Option 3 <ul style="list-style-type: none"> ○ Combination of Options 1 & 2 ○ Residential 0-30 points ○ Commercial 0-15 points | 0-45 | <u>10</u> |
| 4 | <p>Added Value & Enhancements</p> <p>Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions.</p> | 0-15 | <u>8</u> |
| Total | | 0-100 | <u>38</u> |

COMMENTS:

Bulk
 - Only 1 service option #2
 - Have Exp w/ the City
 - Doing Bulk in Pompano since '05 w/ Waste Mgt.

[Signature]
 Signature of Evaluator

9/7/21
 Date

Brian Donovan
 Printed Name

EVALUATION CRITERIA

E-24-21

Residential and Commercial Solid Waste Collection Services

Proposer FCC ENV.

| <u>Line</u> | <u>Criteria</u> | <u>Point Range</u> | <u>Score</u> |
|--------------|---|--------------------|--|
| 1 | Qualifications and References Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients. | 0-20 | <u>17</u> |
| 2 | Technical Proposal (Resources and Methodology) Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources | 0-20 | <u>17</u> |
| 3 | Financial Proposal <ul style="list-style-type: none"> • Option 1 ○ Residential 0-30 points ○ Commercial 0-15 points • Option 2 ○ Bulk only 0-45 • Option 3 ○ Combination of Options 1 & 2 ○ Residential 0-30 points ○ Commercial 0-15 points | 0-45 | _____ A 40.8 B 37.8 30 C 37.6 <hr/> 114.2 |
| 4 | Added Value & Enhancements Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions. | 0-15 | <u>10</u> |
| Total | | 0-100 | _____ |

COMMENTS:

- Well established company
- large amount of assets
- purchase trucks to support the city
- good Transition Plan

[Signature]
Signature of Evaluator

9/7/21
Date

Brian Donovan
Printed Name

EVALUATION CRITERIA

E-24-21

Residential and Commercial Solid Waste Collection Services

Proposer Republic EWS

| <u>Line</u> | <u>Criteria</u> | <u>Point Range</u> | <u>Score</u> |
|--------------|--|--------------------|---|
| 1 | Qualifications and References Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients. | 0-20 | <u>17</u> |
| 2 | Technical Proposal (Resources and Methodology) Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources | 0-20 | <u>16</u> |
| 3 | Financial Proposal <ul style="list-style-type: none"> • Option 1 <ul style="list-style-type: none"> ○ Residential 0-30 points ○ Commercial 0-15 points • Option 2 <ul style="list-style-type: none"> ○ Bulk only 0-45 • Option 3 <ul style="list-style-type: none"> ○ Combination of Options 1 & 2 ○ Residential 0-30 points ○ Commercial 0-15 points | 0-45 | _____ A 29.8 29.5 33.2 B 28.6 28.6 32.0 (B) C 28.4 28.4 31.8 86.2 |
| 4 | Added Value & Enhancements Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions. | 0-15 | <u>11</u> |
| Total | | 0-100 | _____ |

COMMENTS:

- Serves a number of local Communities
- Will Keep the 6 day schedule
- Low turnover among staff


 Signature of Evaluator

9/7/21
 Date

Brian Donovan
 Printed Name

EVALUATION CRITERIA

E-24-21

Residential and Commercial Solid Waste Collection Services

Proposer Waste Mgt

| <u>Line</u> | <u>Criteria</u> | <u>Point Range</u> | <u>Score</u> |
|--------------|--|--------------------|---|
| 1 | Qualifications and References Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients. | 0-20 | <u>20</u> |
| 2 | Technical Proposal (Resources and Methodology) Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources | 0-20 | <u>19</u> |
| 3 | Financial Proposal <ul style="list-style-type: none"> • Option 1 <ul style="list-style-type: none"> ○ Residential 0-30 points ○ Commercial 0-15 points • Option 2 <ul style="list-style-type: none"> ○ Bulk only 0-45 • Option 3 <ul style="list-style-type: none"> ○ Combination of Options 1 & 2 ○ Residential 0-30 points ○ Commercial 0-15 points | 0-45 | _____ A 31.7 36.1 B 29.7 34.1 C 29.7 34.1 <u>91.1</u> |
| 4 | Added Value & Enhancements Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions. | 0-15 | <u>13</u> |
| Total | | 0-100 | _____ |

COMMENTS:

- w/ city since '74
- 66 employees who live in Pompano
- Strong emphasis on safety of drivers


 Signature of Evaluator

9/7/21
 Date

Brian Donovan
 Printed Name

EVALUATION CRITERIA

E-24-21

Residential and Commercial Solid Waste Collection Services

Proposer Waste Pro

| <u>Line</u> | <u>Criteria</u> | <u>Point Range</u> | <u>Score</u> |
|--------------|--|--------------------|--|
| 1 | Qualifications and References Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients. | 0-20 | 17 |
| 2 | Technical Proposal (Resources and Methodology) Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources | 0-20 | 14 |
| 3 | Financial Proposal <ul style="list-style-type: none"> • Option 1 <ul style="list-style-type: none"> ○ Residential 0-30 points ○ Commercial 0-15 points • Option 2 <ul style="list-style-type: none"> ○ Bulk only 0-45 • Option 3 <ul style="list-style-type: none"> ○ Combination of Options 1 & 2 ○ Residential 0-30 points ○ Commercial 0-15 points | 0-45 | A 29.5 33.4 B 28.2 32.1 C 28.0 31.9 25.7 |
| 4 | Added Value & Enhancements Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions. | 0-15 | 10 |
| Total | | 0-100 | |

COMMENTS:

- Only bid on solid waste, no bulk
- Pick-up.
- Propose 5 day service
- Have sig Exp. + good transition plan

[Signature]

9/2/21

Brian Donovan

Signature of Evaluator

Date

Printed Name

EVALUATION CRITERIA

E-24-21

Residential and Commercial Solid Waste Collection Services

Proposer COASTAL WASTE

| <u>Line</u> | <u>Criteria</u> | <u>Point Range</u> | <u>Score</u> |
|--------------|---|--------------------|--------------|
| 1 | <p>Qualifications and References</p> <p>Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects.</p> <p>References and recommendations from previous clients.</p> | 0-20 | <u>20</u> |
| 2 | <p>Technical Proposal (Resources and Methodology)</p> <p>Adequacy of amount of quality resources assigned to the project.</p> <p>Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines.</p> <p>Financial resources</p> | 0-20 | <u>19</u> |
| 3 | <p>Financial Proposal</p> <ul style="list-style-type: none"> • Option 1 <ul style="list-style-type: none"> ○ Residential 0-30 points ○ Commercial 0-15 points • Option 2 <ul style="list-style-type: none"> ○ Bulk only 0-45 • Option 3 <ul style="list-style-type: none"> ○ Combination of Options 1 & 2 ○ Residential 0-30 points ○ Commercial 0-15 points | 0-45 | _____ |
| | <p>A- 37.3 41.4 (circled)</p> <p>B- 37.3 41.4 (circled)</p> <p>C- 37.3 41.4 (circled)</p> | | |
| 4 | <p>Added Value & Enhancements</p> <p>Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions.</p> | 0-15 | <u>15</u> |
| Total | | 0-100 | _____ |

COMMENTS:

Company Roots Go To 1950's. Executive And Lead Management Have Long History In Garbage Industry & In Contracts For Pompano Beach. Local Company. Lowest Residential Rate By FAR. Many Pompano Beach Residents Work For Them.

[Signature]

Sep. 7, 2021

Russell Ketchum

Signature of Evaluator

Date

Printed Name

EVALUATION CRITERIA

E-24-21

Residential and Commercial Solid Waste Collection Services

Proposer EWS

| <u>Line</u> | <u>Criteria</u> | <u>Point Range</u> | <u>Score</u> |
|--------------|---|--------------------|--|
| 1 | Qualifications and References Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients. | 0-20 | <u>20</u> |
| 2 | Technical Proposal (Resources and Methodology) Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources | 0-20 | <u>20</u> |
| 3 | Financial Proposal <ul style="list-style-type: none"> • Option 1 ○ Residential 0-30 points ○ Commercial 0-15 points • Option 2 ○ Bulk only 0-45 • Option 3 ○ Combination of Options 1 & 2 ○ Residential 0-30 points ○ Commercial 0-15 points | 0-45 | A- 45 45 <input checked="" type="radio"/> B- 45 45 <input checked="" type="radio"/> C- 45 45 <input checked="" type="radio"/> |
| 4 | Added Value & Enhancements Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions. | 0-15 | <u>15</u> |
| Total | | 0-100 | _____ |

COMMENTS:

BEEN Bulk ADVISOR for City SINCE 2005. GREAT JOB. NO OTHER COMPANY HAS RESPONDED ON RFP. WORK WITH ALL ADVISERS. HELPED Pompano BEACH RECOVER FROM HURRICANE IRMA IN RECORD TIME.

[Signature]

SEP. 7, 2021

RUSSELL KETCHUM

Signature of Evaluator

Date

Printed Name

EVALUATION CRITERIA

E-24-21

Residential and Commercial Solid Waste Collection Services

Proposer KCC

| <u>Line</u> | <u>Criteria</u> | <u>Point Range</u> | <u>Score</u> |
|--------------|---|--------------------|--|
| 1 | <p>Qualifications and References</p> <p>Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects.</p> <p>References and recommendations from previous clients.</p> | 0-20 | <u>17</u> |
| 2 | <p>Technical Proposal (Resources and Methodology)</p> <p>Adequacy of amount of quality resources assigned to the project.</p> <p>Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines.</p> <p>Financial resources</p> | 0-20 | <u>17</u> |
| 3 | <p>Financial Proposal</p> <ul style="list-style-type: none"> • Option 1 <ul style="list-style-type: none"> ○ Residential 0-30 points ○ Commercial 0-15 points • Option 2 <ul style="list-style-type: none"> ○ Bulk only 0-45 • Option 3 <ul style="list-style-type: none"> ○ Combination of Options 1 & 2 ○ Residential 0-30 points ○ Commercial 0-15 points | 0-45 | <p>A-40.8 40.8 (B)</p> <p>B-37.8 37.8 (B)</p> <p>C-37.6 37.6 (B)</p> |
| 4 | <p>Added Value & Enhancements</p> <p>Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions.</p> | 0-15 | <u>15</u> |
| Total | | 0-100 | _____ |

COMMENTS:

Very Old & ESTABLISHED COMPANY. HIGHEST RESIDENTIAL RATE. VERY STRONG COMMITMENT TO COMMUNITY INVOLVEMENT & EDUCATIONAL AS SPONSORSHIP.



SEP. 7 2021



Signature of Evaluator

Date

Printed Name

EVALUATION CRITERIA

E-24-21

Residential and Commercial Solid Waste Collection Services

Proposer REPUBLIC SERVICES

| <u>Line</u> | <u>Criteria</u> | <u>Point Range</u> | <u>Score</u> |
|--------------|--|--------------------|---|
| 1 | Qualifications and References Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients. | 0-20 | <u>16</u> |
| 2 | Technical Proposal (Resources and Methodology) Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources | 0-20 | <u>12</u> |
| 3 | Financial Proposal <ul style="list-style-type: none"> • Option 1 <ul style="list-style-type: none"> ○ Residential 0-30 points ○ Commercial 0-15 points • Option 2 <ul style="list-style-type: none"> ○ Bulk only 0-45 • Option 3 <ul style="list-style-type: none"> ○ Combination of Options 1 & 2 ○ Residential 0-30 points ○ Commercial 0-15 points | 0-45 | A-29.8 33.2 B-28.6 32.0 C-28.4 31.8 |
| 4 | Added Value & Enhancements Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions. | 0-15 | <u>11</u> |
| Total | | 0-100 | _____ |

COMMENTS:

2nd Largest Company in Nation. Proposal Poor Quality. Based Operation in Louisiana. Many Legal Disclosures and Liquidated Damages.



Sep. 7, 2021

RUSSELL KETCHUM

Signature of Evaluator

Date

Printed Name

EVALUATION CRITERIA

E-24-21

Residential and Commercial Solid Waste Collection Services

Proposer WASTE MANAGEMENT

| <u>Line</u> | <u>Criteria</u> | <u>Point Range</u> | <u>Score</u> |
|--------------|--|--------------------|---|
| 1 | Qualifications and References Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients. | 0-20 | <u>20</u> |
| 2 | Technical Proposal (Resources and Methodology) Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources | 0-20 | <u>20</u> |
| 3 | Financial Proposal <ul style="list-style-type: none"> • Option 1 <ul style="list-style-type: none"> ○ Residential 0-30 points ○ Commercial 0-15 points • Option 2 <ul style="list-style-type: none"> ○ Bulk only 0-45 • Option 3 <ul style="list-style-type: none"> ○ Combination of Options 1 & 2 ○ Residential 0-30 points ○ Commercial 0-15 points | 0-45 | A- 31.7 36.1 (A) B- 29.7 34.1 (B) C- 29.7 34.1 (B) |
| 4 | Added Value & Enhancements Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions. | 0-15 | <u>15</u> |
| Total | | 0-100 | _____ |

COMMENTS:

*Incumbent. Vendor since 1994. Many Pompano Beach Residents As Employees.
 No Transition Issues Since No Change In Trailer. Very Strong Safety Programs.*

[Signature]

Sep. 7, 2021

Russell Ketchum

Signature of Evaluator

Date

Printed Name

EVALUATION CRITERIA

E-24-21

Residential and Commercial Solid Waste Collection Services

Proposer Waste Pro

| <u>Line</u> | <u>Criteria</u> | <u>Point Range</u> | <u>Score</u> |
|--------------|--|--------------------|---|
| 1 | Qualifications and References Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients. | 0-20 | <u>18</u> |
| 2 | Technical Proposal (Resources and Methodology) Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources | 0-20 | <u>15</u> |
| 3 | Financial Proposal <ul style="list-style-type: none"> • Option 1 <ul style="list-style-type: none"> ○ Residential 0-30 points ○ Commercial 0-15 points • Option 2 <ul style="list-style-type: none"> ○ Bulk only 0-45 • Option 3 <ul style="list-style-type: none"> ○ Combination of Options 1 & 2 ○ Residential 0-30 points ○ Commercial 0-15 points | 0-45 | A-29.5 33.4 B-28.2 32.1 C-28.0 31.9 |
| 4 | Added Value & Enhancements Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions. | 0-15 | <u>11</u> |
| Total | | 0-100 | _____ |

COMMENTS:

Very Fast Growing Company to Launch. Has Multiple Liquidated Damages to the Past Three Years Relating to Contractual Obligations Proposing Going to a 5-Day A Week Service.

[Signature]

SEP 7, 2021

RUSSELL KETCHUM

Signature of Evaluator

Date

Printed Name

EVALUATION CRITERIA

E-24-21

Residential and Commercial Solid Waste Collection Services

Proposer Coastal Waste & Recycling

| <u>Line</u> | <u>Criteria</u> | <u>Point Range</u> | <u>Score</u> |
|-------------|--|--------------------|--------------|
| 1 | Qualifications and References Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients. | 0-20 | <u>18</u> |
| 2 | Technical Proposal (Resources and Methodology) Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources | 0-20 | <u>15</u> |
| 3 | Financial Proposal <ul style="list-style-type: none"> Option 1 <ul style="list-style-type: none"> Residential 0-30 points Commercial 0-15 points Option 2 <ul style="list-style-type: none"> Bulk only 0-45 Option 3 <ul style="list-style-type: none"> Combination of Options 1 & 2 Residential 0-30 points Commercial 0-15 points | 0-45 | _____ |
| | * tools over Davie contract from Waste Mgt. <u>efficient</u> | | |
| | provided historical time line | 41.4 | A 37.3 |
| | 100 Porta Johns / YR | 41.4 | B 37.3 |
| | \$75K towards city claim still | 41.4 | C 37.3 |
| 4 | Added Value & Enhancements Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions. | 0-15 | <u>10</u> |
| | Total 11 Miami Contracts Hialeah, Ft Lauderdale Broward County Schols | 0-100 | _____ |

COMMENTS:

Formed 2017/completed 11 Acquisitions SE FL Market
 470 Employees, 250 Trucks, 11 facilities → John C 228 Employees Pompano Bch
 City DelRay (17K units), PB County Unincorporated (76K units)
 Started Davie June 21 134 New Trucks Not Sub Bulk

Robert McCaughan

Signature of Evaluator

9/7/21

Date

Robert McCaughan

Printed Name

EVALUATION CRITERIA

E-24-21

Residential and Commercial Solid Waste Collection Services

Proposer Eastern Waste Systems

Bulk Award only

| <u>Line</u> | <u>Criteria</u> | <u>Point Range</u> | <u>Score</u> |
|--------------|---|--------------------|--------------|
| 1 | <p>Qualifications and References Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients.</p> | 0-20 | <u>15</u> |
| 2 | <p>Technical Proposal (Resources and Methodology) Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources</p> | 0-20 | <u>15</u> |
| 3 | <p>Financial Proposal</p> <ul style="list-style-type: none"> • Option 1 <ul style="list-style-type: none"> ○ Residential 0-30 points ○ Commercial 0-15 points • Option 2 <ul style="list-style-type: none"> ○ Bulk only 0-45 • Option 3 <ul style="list-style-type: none"> ○ Combination of Options 1 & 2 ○ Residential 0-30 points ○ Commercial 0-15 points | 0-45 | _____ |
| 4 | <p>Added Value & Enhancements Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions.</p> | 0-15 | <u>0</u> |
| Total | | 0-100 | _____ |

founded 2003

since 2005 been Sub in Pompano

6 Mediated Routes/day A

18 Trucks B

C

? Did not see any in proposal

COMMENTS:

Acceptable? - how rank/evaluate

* Option 2 only (Residential Bulk only) * Not Perfected

Curtesy Used by Waste Mgt to collect Yard Waste Bulk (15 YRS)

60 EWS employees collect Bulk

100K homes Tri County Area

Robert McCaughan

9/7/21

Robert A. McCaughan

Signature of Evaluator

Date

Printed Name

EVALUATION CRITERIA

E-24-21

Residential and Commercial Solid Waste Collection Services

Proposer FCC Environmental Services

| <u>Line</u> | <u>Criteria</u> | <u>Point Range</u> | <u>Score</u> |
|-------------|---|--------------------|----------------------------|
| 1 | Qualifications and References Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients. | 0-20 | <u>18</u> |
| 2 | Technical Proposal (Resources and Methodology) ✓ Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources | 0-20 | <u>18</u> |
| 3 | Financial Proposal <ul style="list-style-type: none"> Option 1 <ul style="list-style-type: none"> Residential 0-30 points Commercial 0-15 points Option 2 <ul style="list-style-type: none"> Bulk only 0-45 Option 3 <ul style="list-style-type: none"> Combination of Options 1 & 2 Residential 0-30 points Commercial 0-15 points | 0-45 | _____ |
| | <ul style="list-style-type: none"> A 15K/YR - Scholarships B 20K/YR charity B 50K/YR - Educational fund Full time Community Collaborator GPS & Routing Tech | | A 40.8 B 37.8 C 37.6 |
| 4 | Added Value & Enhancements Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions. | 0-15 | <u>15</u> |
| | Total <u>Houston, TX</u> | 0-100 | _____ |

COMMENTS:

↑
 5 FL locations (Pg 10)
 Established 1911. 5K municipalities / 1.3M containers / 17K trucks
 dedicated trucks
 40 trucks (CWB)
 Real-time technology service verification w/m hour

Robert McCaughan

9/7/21

Robert A McCaughan

Signature of Evaluator

Date

Printed Name

EVALUATION CRITERIA

E-24-21

Residential and Commercial Solid Waste Collection Services

Proposer Republic Services of FL

| <u>Line</u> | <u>Criteria</u> | <u>Point Range</u> | <u>Score</u> |
|-------------|---|--------------------|--|
| 1 | Qualifications and References Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients. | 0-20 | <u>20</u> |
| 2 | Technical Proposal (Resources and Methodology) Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources | 0-20 | <u>15</u> |
| 3 | Financial Proposal <ul style="list-style-type: none"> • Option 1 ○ Residential 0-30 points ○ Commercial 0-15 points • Option 2 ○ Bulk only 0-45 • Option 3 ○ Combination of Options 1 & 2 ○ Residential 0-30 points ○ Commercial 0-15 points | 0-45 | 33.2 A 29.8 32.0 B 28.6 31.8 C 28.4 |
| 4 | Added Value & Enhancements Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions. | 0-15 | <u>10</u> |
| | Total <u>31 trucks</u> | | |

Been in Broward for 40 YRS -
100,000 people
sunrise / Coconut Creek

involved multiple municipal organizations

← Ft. Lauderdale?

COMMENTS:

4) states / 345 collector operators / 35K Employees / 2400 cities (4 Broward)

Enhancements - Join city charter Commerce

Public outreach - 2 \$500,00 Scholarships (pdf 62)

Two Touch a tree - school grade

Robert A McCaughan

9/7/21

Robert A McCaughan

Signature of Evaluator

Date

Printed Name

EVALUATION CRITERIA

E-24-21

Residential and Commercial Solid Waste Collection Services

Proposer Waste Management Inc.

| <u>Line</u> | <u>Criteria</u> | <u>Point Range</u> | <u>Score</u> | | | | | | | | | |
|--------------|---|--------------------|----------------------------------|------|------|---|------|------|---|------|--|-------------------------|
| 1 | Qualifications and References ✓ Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients. | 0-20 | <u>20</u> | | | | | | | | | |
| 2 | Technical Proposal (Resources and Methodology) ✓ Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources | 0-20 | <u>18</u> | | | | | | | | | |
| 3 | Financial Proposal <ul style="list-style-type: none"> • Option 1 <ul style="list-style-type: none"> ○ Residential 0-30 points ○ Commercial 0-15 points • Option 2 <ul style="list-style-type: none"> ○ Bulk only 0-45 • Option 3 <ul style="list-style-type: none"> ○ Combination of Options 1 & 2 ○ Residential 0-30 points ○ Commercial 0-15 points | 0-45 | _____ _____ _____ _____ | | | | | | | | | |
| | → \$15K/YR scholarships \$6K/YR environmental projects \$4K/YR Environmental Art Project * Best Trained Drivers | | _____ _____ _____ _____ | | | | | | | | | |
| 4 | Added Value & Enhancements Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions. | 0-15 | <u>12</u> | | | | | | | | | |
| | <table border="0"> <tr> <td>36.1</td> <td>A</td> <td>31.7</td> </tr> <tr> <td>34.1</td> <td>B</td> <td>29.7</td> </tr> <tr> <td>34.1</td> <td>C</td> <td>29.7</td> </tr> </table> | 36.1 | A | 31.7 | 34.1 | B | 29.7 | 34.1 | C | 29.7 | | _____ _____ _____ |
| 36.1 | A | 31.7 | | | | | | | | | | |
| 34.1 | B | 29.7 | | | | | | | | | | |
| 34.1 | C | 29.7 | | | | | | | | | | |
| Total | | 0-100 | _____ | | | | | | | | | |

COMMENTS:

Served Pompano 50+ Years, 78YRS Mgt Experience

162K customers, 170 Routes/day

Pompano Contract 24K customers + 3.3 commercial

Robert A Mc Caughan

9/7/21

Robert A Mc Caughan

Signature of Evaluator

Date

Printed Name

EVALUATION CRITERIA

E-24-21

Residential and Commercial Solid Waste Collection Services

Proposer Waste Pro of FL

| <u>Line</u> | <u>Criteria</u> | <u>Point Range</u> | <u>Score</u> |
|-------------|---|--------------------|------------------------------------|
| 1 | Qualifications and References Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. History and performance of firm/project team on similar projects. References and recommendations from previous clients. | 0-20 | <u>18</u> |
| 2 | Technical Proposal (Resources and Methodology) Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources | 0-20 | <u>15</u> |
| 3 | Financial Proposal <ul style="list-style-type: none"> Option 1 <ul style="list-style-type: none"> Residential 0-30 points Commercial 0-15 points Option 2 <ul style="list-style-type: none"> Bulk only 0-45 Option 3 <ul style="list-style-type: none"> Combination of Options 1 & 2 Residential 0-30 points Commercial 0-15 points | 0-45 | <u>29.5</u> |
| | <p><i>good transition Plan and schedule</i></p> <p>33.4 A</p> <p>32.1 B</p> <p>31.9 C</p> <p>Customer Communicator Web page, Hurricane flyer, Ed videos Scholarships - \$10K/YR (4x2.5) \$12K/YR Community event sponsorship PC's for Wounded Vets</p> | | 28.2 28.0 |
| 4 | Added Value & Enhancements Any additional benefit to the City, commercial or residential sectors that has not been requested within this RFP. Overall point distribution will be based from all proposed added value and enhancement submissions. | 0-15 | <u>10</u> |
| | Total | 0-100 | <u>(PDF 10)</u> |

COMMENTS:

75 operating locations - 270 cities/counties

Service 150 municipalities SE USA - 4 Broward Cities, Area of Palm Beach County, Port St Lucie, St Lucie County (24 contracts (pdf 29))

11 Route Trucks (RT)

13 Cart Drivers

continued 7

** Lots of transitions*

Robert McCaughan

9/7/21

Robert McCaughan

Signature of Evaluator

Date

Printed Name