

June 28, 2019

Ms. Kaitlyn Kerr
City of Pompano Beach
1801 Northeast 6th Street
Pompano Beach, Florida 33060

Dear Ms. Kerr:

On January 1, 2019, the Florida Minimum Wage increased by twenty-one (21) cents per hour to \$8.46. This letter will serve as a formal request to increase our bill rate from \$11.09 per hour to \$11.30 per hour, effective immediately.

The annual financial impact is listed below:

$278 \text{ Guard/Supervisor Hours Per Day} \times 180 \text{ Days} \times \$11.30 = \$565,452.00$

$278 \text{ Guard/Supervisor Hours Per Day} \times 30 \text{ Days} \times \$11.30 = \$94,242.00$

The new annualized contract value would be \$659,694.00. This increase reflects the pay increase of the school crossing guards to the new rate of \$8.46 per hour. There are no administrative fees and/or expenses associated with this bill rate increase. Please let me know if there is any additional information we can provide to facilitate your decision-making process.

Thank you for your time and consideration of our request.

Sincerely,



Buffy A. Butler.