



CITY OF MARCO ISLAND

Finance Department
50 Bald Eagle Drive
Marco Island, Florida 34145
(239) 389-5000

August 23, 2019

Raymond Pool
Hawkins, Inc. DBA Hawkins Water Treatment Group
2263 Clark St.
Apopka, FL 32703

Extension of the Contract #16-026 – Water and Wastewater Treatment Chemicals

The aforementioned contract is hereby extended for an additional 3-year term - October 1, 2019 through September 30, 2022 – under the existing terms and conditions, as well as the pricing, as outlined in the Exhibit "A".

Michael McNeese
City Manager

Lina Upham
Purchasing and Risk Manager
Deputy City Clerk

Jeffrey Poteet
General Manager
Water and Sewer Dept.

Exhibit "A"

RECEIVED



CITY OF MARCO ISLAND

AUG 22 2019

Finance Department
50 Bald Eagle Drive
Marco Island, Florida 34145
(239) 389-5000

CITY OF MARCO ISLAND

August 5, 2019

Chuck Pool
Hawkins, Inc. DBA Hawkins Water Treatment Group
2263 Clark St.
Apopka, FL 32703

Re: Extension of Contract #16-026 – Water and Wastewater Treatment Chemicals


It is my pleasure to inform you that Hawkins, Inc. DBA Hawkins Water Treatment Group has been recommended for renewal of Contract 16-026 for 1. Antiscalant (RO Membranes) @; 2. Ammonium Sulfate (NH₃SO₄); 3. Citric Acid (C₆H₈O₇) powder/granulated; and 4. Citric Acid (C₆H₈O₇) liquid for an additional 3-year term. If you agree to this renewal, please sign below. If you do not wish to renew, please provide an explanation for your decision.


Yes, please renew this contract:

Attached is the new pricing for the period October 1, 2019 to September 30, 2022. *Please be advised that per Section 2 of the contract any price increases are limited to the Consumer Price Index for All Urban Consumers (CPI-U) increases for the South Region Size B/C as reported for October to September of each year.*

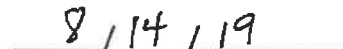
Please use the existing pricing until September 30, 2022.


No, we do not wish to renew. *Please provide an explanation.*



Signature


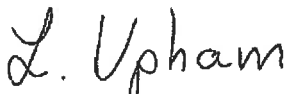
Name



Date


Title

Sincerely,



Lina Upham, CPPB
Purchasing and Risk Manager
Deputy City Clerk
City of Marco Island
Tel. (239) 389-5011
LUpham@cityofmarcoisland.com



August 20, 2019

City of Marco Island
Attn: Lina Upham, CPPB

RE: Contract #16-026
Price Revisions

Good Afternoon Lina,

We have reviewed the pricing for the above referenced contract extension period of 10/1/2019 – 9/30/2020 and unfortunately, we are not able to renew the current pricing. Hawkins would like to offer the following unit price revisions. The price adjustments are based on current market pricing and modifications from our suppliers. If Marco Island agrees to the following price revisions, the contract would continue under the same terms & conditions.

The following is the proposed pricing of the chemicals related to this contract:

1. AntiScalant-AWC A102Plus	\$ 500.00/drum	Prev. \$376.00/drum
2. AS4000	\$ 1.89/gal	Prev. \$ 1.67/gal
3. Citric Acid Powder	\$ 1.04/pound	Prev. \$ 1.04/pound
4. Citric Acid Liquid	\$ 8.99/gal	Prev. \$ 9.43/gal

Hawkins has price support on the AWC A102Plus for the next 3 years. We look forward to continued service to City of Marco island; if you need any additional information please do not hesitate to contact us.

Please let us know your decision.

Yours truly,

Raymond Pool
SE Region Manager

