



Finance and Administration Services Department

**PURCHASING DIVISION**

115 S. Andrews Avenue, Room 212, Fort Lauderdale, Florida 33301 | 954-357-6066 | FAX 954-357-8535 | [broward.org/Purchasing](http://broward.org/Purchasing)  
 Hours of Operation: Monday through Friday 8:30 a.m. to 5:00 p.m.

**AWARD/REJECTION MEMORANDUM**

<p><b>RECOMMENDED VENDOR</b></p> <p>Vendor: Trio Development Corporation</p> <p>Vendor Number: VC00020477</p> <p>Award: \$10,669,350.00</p> <p>Initial Award Amount: \$10,669.350.00</p> <p>Potential Award Amount: \$17,782.250.00</p> <p>Agree to accept P-Cards <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No</p>	<p><b>RECOMMENDATION FOR AWARD</b></p>	<p><b>OR</b></p>	<p><b>RECOMMENDATION TO REJECT</b></p> <p><input type="checkbox"/> Reject</p> <p>IN SECTION 21.30.f.3 (b), AFTER ALL BIDS ARE ANY OR ALL BIDS MAY BE REJECTED BY THE DIRECTOR OF PURCHASING</p> <p><b>BASIS OF REJECTION</b></p> <p><input type="checkbox"/> Does not meet specifications: [identify section/area]</p> <p><input type="checkbox"/> Single bidder: pricing not fair/reasonable [include justification]</p> <p><input type="checkbox"/> Non-responsive (did not conform to any/all material aspects of solicitation): [identify area]</p> <p><input type="checkbox"/> Non-responsive (does not have adequate resources to meet specifications): [identify area]</p> <p><input type="checkbox"/> Other Reason: [include justification]</p>
<p><b>AWARD JUSTIFICATION</b></p> <p><input checked="" type="checkbox"/> Price Analysis – See attached Price Analysis</p> <p><input type="checkbox"/> Clarification <input type="checkbox"/> Waiver*</p> <p><small>*IN ACCORDANCE WITH THE BROWARD COUNTY PROCUREMENT CODE, SECTION 21.30.F.1(C), A MINOR OR NON-SUBSTANTIVE LACK OF CONFORMITY MAY BE CONSIDERED A TECHNICALITY OR IRREGULARITY AND MAY BE WAIVED BY THE APPROPRIATE AWARD AUTHORITY.</small></p>			

**SOLICITATION INFORMATION**

Requisition No.: WWE0001036      Folder No: 2122386      Solicitation No. PNC2122386B1

Solicitations Title: Sewer Lift Station Rehabilitation and Repair      Client Agency: Water and Wastewater Services

**ADDITIONAL INFORMATION AND/OR SUMMARY**

The purpose of this procurement is for an open-end contract to provide service lift station rehabilitation and repairs for Water and Wastewater Services. Services include by-pass pumping, wet well repair and restoration, replacement of top slabs, hatches, pumps, pipes, valves, control panels, electrical services, connection panels, underground vaults, excavating and backfilling for an initial three-year term in the amount of \$10,669,350.00 which includes allowances in the amount of \$285,000 with two one-year renewal periods for a potential five-year amount of \$17,782,250.00.

Water and Wastewater Services has reviewed the bid submitted by Trio Development Corporation and concurs with the recommendation for award. Two final vendor performance evaluations have been completed for Trio Development Corporation; the firm has an overall rating of 4.71 out of a possible rating of 5.0.

This procurement carries a 25% performance and payment guaranty. The Purchasing Agent confirmed with the surety that Trio Development Corporation has the capacity to obtain the required guaranty.

In accordance with the Broward County Workforce Investment Program, Broward County Administrative Code, Section 19.211, these services are subject to the Workforce Investment Program. Trio Development has agreed to be bound to the contractual obligations of the Workforce Investment Program



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Short-summary for Sole Source/Sole Brand purchases over \$100,000.

Purchasing Agent: **Nancy Olesen** Digitally signed by Nancy Olesen  
Date: 2021.05.19 07:47:00 -04'00' Date:

Purchasing Manager: **CHRISTINE CALHOUN** Digitally signed by CHRISTINE CALHOUN  
Date: 2021.05.18 13:12:51 -04'00' Date:

**SOLICITATION METHOD**

- Invitation for Bid
- Emergency\*
- Sole Source\*
- Sole Brand\*
- One Reasonable Source
- Standardized by
  - Board: [Insert Date] or
  - Director of Purchasing: [Insert Date]
- Piggyback

*\*(Sole Source/Sole Brand, Emergency, and Single Bids over \$100,000 must be added to the monthly activity report to the Board of County Commissioners, and a copy of this Award Memorandum Checklist should be uploaded to your final PO or Procurement Contract)*

**SOLICITATION POSTING AND RESPONSES**

Posted on: March 22, 2021  
Opened on: April 7, 2021  
  
Number of responses: 5  
Number of declinations: 0

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**SOLICITATION TERM AND BASIS OF AWARD**

- Fixed (One time procurement)       Open-End (Initial period & renewals)

Initial Term: Three Year

Number of Option(s) to Renew: 2

Renewal Term(s): 2, One-year renewals

**NOTE: RESULTANT CONTRACT PERIOD FROM THE SOLICITATION TERM SHALL BEGIN ON DATE OF AWARD.**

- Low       Responsive       Responsible  
 Single       Split Award\*       Multiple Award\*\*  
 N/A

\* Award by Different Line Item or Different Group to more than one Bidder)  
 \*\* Award Same Line or Same Group to more than one Bidder ( i.e. Primary, Secondary Tertiary, etc.)

**OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT (OESBD)**

- OESBD has reviewed this solicitation and this firm is a certified Small Business Enterprise (SBE), and therefore is considered a responsive and responsible bidder under the OESBD provisions of this contract.
- Due to no responses received from SBE vendors during the original solicitation, this solicitation was re-bid to the open market. Per OESBD, no goals were applied to the re-solicitation,
- This project has been designated a sole source/sole brand, reasonable sole source/brand, or emergency procurement by the Director of Purchasing, therefore, this project is not subject to the OESBD requirements.
- OESBD reviewed this solicitation and determined it should be solicited to open market with no assigned goals.
- The Office of Economic and Small Business Development (OESBD) established a County Business Enterprise (CBE) goal of 30% for this contract. Trio Development Corporation committed to 30.82% participation which was reviewed and approved by the OESBD.

**This award/rejection authority memorandum checklist approves the posting of the Recommendation for Award and the following:**


- a.  In accordance with the Broward County Procurement Code Section 21.14.d, the Director of Purchasing shall approve purchases up to \$400,000, and over \$400,000 and up to \$500,000 jointly with the County Administrator.
- b.  In accordance with the Broward County Procurement Code Section 21.14.d, award bids up to \$500,000, provided that more than one bidder has submitted a response.
- c.  In accordance with the Broward County Procurement Code Section 21.47(b)(2) award bids in any amount over \$500,000, contingent upon no bidder has been determined to be non-responsive or non-responsible, no protests have been filed, and more than one bidder has submitted a response, and further provided that no Commissioner has expressed an objection within five (5) days after receiving notice of intended award from the Purchasing Division.
- d.  In accordance with Broward County Procurement Code Section 21.30.f.3 (b), Rejection After Bid Opening. After any vendor offer is opened, any or all offers may be rejected by the Purchasing Director or designee, includes those bids in which there is only one responsive vendor.
- e.  In accordance with the Broward County Procurement Code Section 21.30.F.1(c), a minor or non-substantive lack of conformity may be considered a technicality or irregularity and may be waived by the appropriate award authority. Refer to Recommendation for Award, Award Justification (above).
- f.  In accordance with the County Administrative Policy and Procedures, 10.G: Repairs, if a firm fixed price is not available for equipment repair, a unit must be taken to a repair shop for disassembly and determination of repair costs, and repair.

This approval authority is for posting the Recommendation of Award only. Agenda will be submitted for award by the  
 g.  Board of County Commissioners.

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<p><b>APPROVAL AUTHORITY FOR AWARDS</b></p> <p><input checked="checked" type="checkbox"/> APPROVE      <input type="checkbox"/> DISAPPROVE All Above Requirements</p> <p> Digitally signed by BRENDA BILLINGSLEY Date: 2021.06.04 09:11:34 -04'00'</p> <p>BRENDA BILLINGSLEY _____ Director of Purchasing                                  Date</p>	<p><b>APPROVAL AUTHORITY FOR AWARDS (\$400,001 - \$500,000)</b></p> <p><input type="checkbox"/> APPROVE      <input type="checkbox"/> DISAPPROVE Per Above Requirements a.</p> <p>_____ County Administrator                                  Date</p>
<p><b>ATTACHMENTS:</b></p> <p><input checked="checked" type="checkbox"/> Bid Tab      <input checked="checked" type="checkbox"/> OESBD Memo      <input checked="checked" type="checkbox"/> Using Agency Concurrence      <input type="checkbox"/> Certificate of Insurance</p> <p><input checked="checked" type="checkbox"/> Price Analysis      <input type="checkbox"/> Sole Source      <input type="checkbox"/> Sole Brand      <input type="checkbox"/> Emergency Memo</p> <p><input type="checkbox"/> Purchasing Agent Report      <input type="checkbox"/> Other</p>	