

EVALUATION CRITERIA

E-07-21 Parking Operation Management Services

Proposer Demson Parking Inc.

<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
<b>1 Experience and Expertise</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project.	0-25	<u>23</u>
<b>2 References</b> History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>18</u>
<b>3 Resources and Methodology</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.	0-25	<u>20</u>
<b>4 Cost</b> Including the overall project-task budget and itemized cost breakdowns.	0-30	<u>26</u>
<b>Total</b>	<b>0-100</b>	<u>0 87</u>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

**COMMENTS:**

PROPOSAL PUT TOGETHER WELL, EXPERIENCED WITH POMPANO BEACH,  
HAS AN EXCELLENT HANDLE ON NEW TECHNOLOGY, HAS HAD AN ISSUE WITH  
PERSONNEL, SOME GOOD, SOME NOT EXPERIENCED.

**IMPORTANT NOTE:**

I have reviewed the Proposal using the Evaluation Criteria stated in the solicitation and outlined above. By Typing my name below, I certify that this information is correct and will serve as my "signature" for purposes of confirming my evaluation below.

01/05/2020  
Date

CHRISTOPHER J BROWN  
Printed Name

EVALUATION CRITERIA

E-07-21 Parking Operation Management Services

Proposer Lamer Parking  
Meter Services LLC

Criteria	Point Range	Score
<b>1 Experience and Expertise</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project.	0-25	18
<b>2 References</b> History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	15
<b>3 Resources and Methodology</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.	0-25	15
<b>4 Cost</b> Including the overall project-task budget and itemized cost breakdowns.	0-30	25
<b>Total</b>	0-100	0 73

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

**COMMENTS:**

VERY FAIR PRICING, LACK OF TECHNOLOGY DISCUSSION  
ON DISCUSSION OF POMPANO'S NEEDS AND OPPORTUNITIES  
REFERENCES SEEMED WEAK.

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01/05/2021  
Date

CHRISTOPHER J BROWN  
Printed Name

EVALUATION CRITERIA

E-07-21 Parking Operation Management Services

Proposer LAZ Florida Parking LLC

Criteria	Point Range	Score
<b>1 Experience and Expertise</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project.	0-25	17
<b>2 References</b> History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	14
<b>3 Resources and Methodology</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.	0-25	13
<b>4 Cost</b> Including the overall project-task budget and itemized cost breakdowns.	0-30	24
<b>Total</b>	<b>0-100</b>	<u>0</u> 68

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

**COMMENTS:**

HAVE FEW COMMENTS

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11/5/2021  
Date

CHRISTOPHER J BROWN  
Printed Name

EVALUATION CRITERIA

subject = E-07-21 Parking Operation Management Services

Proposer One Parking Inc.

Criteria	Point Range	Score
<b>1 Experience and Expertise</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project.	0-25	24
<b>2 References</b> History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	18
<b>3 Resources and Methodology</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.	0-25	24
<b>4 Cost</b> Including the overall project-task budget and itemized cost breakdowns.	0-30	20
<b>Total</b>	<b>0-100</b>	<b>0 86</b>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

**COMMENTS:**

BEST PROPOSAL ON MANAGEMENT AND NEW TECHNOLOGY,  
 ARE CREATORS OF 2 WAY MONITOR, LINKED WITH SMARTING,  
 BUT PRICE WAS OUT OF LINE, SEEMED AS IF THERE WAS  
 A MATH ERROR.

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01/05/2020

CHRISTOPHER J BROWN

Date

Printed Name

purchasing@capfl.com

EVALUATION CRITERIA

E-07-21 Parking Operation Management Services

Proposer DENISON PARKING INC

<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
<b>1 Experience and Expertise</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project.	0-25	<u>25</u>
<b>2 References</b> History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>20</u>
<b>3 Resources and Methodology</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.	0-25	<u>25</u>
<b>4 Cost</b> Including the overall project-task budget and itemized cost breakdowns.	0-30	<u>25</u>
<b>Total</b>	<b>0-100</b>	<u><b>95</b></u>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

**COMMENTS:**

Proposal well-written and good recommendations provided to improve the existing service.

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Technology driven. Difficulties in the presentation of the cost breakdown.

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1/5/2021  
Date

Erjeta Diamanti  
Printed Name

EVALUATION CRITERIA

E-07-21 Parking Operation Management Services

Proposer Lanier Parking Meter Services, LLC

<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
<b>1 Experience and Expertise</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project.	0-25	<u>25</u>
<b>2 References</b> History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>15</u>
<b>3 Resources and Methodology</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.	0-25	<u>20</u>
<b>4 Cost</b> Including the overall project-task budget and itemized cost breakdowns.	0-30	<u>25</u>
<b>Total</b>	<b>0-100</b>	<u><b>85</b></u>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

**COMMENTS:**

Great experience, good presentation of their approaches as the Ambassador Program

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and the recommendation for a “softer and gentler” approach to parking enforcement. However,

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there was not much discussion/recommendations about technology and innovation.

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1/5/2021

Date

Erjeta Diamanti

Printed Name

EVALUATION CRITERIA

E-07-21 Parking Operation Management Services

Proposer LAZ Florida Parking LLC

<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
<b>1 Experience and Expertise</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project.	0-25	<u>25</u>
<b>2 References</b> History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>15</u>
<b>3 Resources and Methodology</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.	0-25	<u>15</u>
<b>4 Cost</b> Including the overall project-task budget and itemized cost breakdowns.	0-30	<u>28</u>
<b>Total</b>	<b>0-100</b>	<u><b>83</b></u>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

**COMMENTS:**

I like the staff efficiency graphs presented however, I noticed the litigations

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section, although they have Pricing was easy to follow but overall did not provide

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explanation on what Pompano would get as it pertains to staffing.

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Not much discussion on the new technology we can implement and improve the existing service.

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1/5/2021

Date

Erjeta Diamanti

Printed Name

EVALUATION CRITERIA

E-07-21 Parking Operation Management Services

Proposer One Parking, Inc.

<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
<b>1 Experience and Expertise</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project.	0-25	<u>25</u>
<b>2 References</b> History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>20</u>
<b>3 Resources and Methodology</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.	0-25	<u>25</u>
<b>4 Cost</b> Including the overall project-task budget and itemized cost breakdowns.	0-30	<u>28</u>
<b>Total</b>	<b>0-100</b>	<u><b>98</b></u>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

**COMMENTS:**

Very good proposal overall; focused on technology and there were no litigations.

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I like the marketing plan they presented. Pricing breakdown was easy to follow however, there was a

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lack of information on how many employees will be designated to Pompano. Highest price.

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1/5/2021

Date

Erjeta Diamanti

Printed Name



EVALUATION CRITERIA

E-07-21 Parking Operation Management Services

Proposer Denison Parking

<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
<b>1 Experience and Expertise</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project.	0-25	<u>22</u>
<b>2 References</b> ✓ History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>20</u>
<b>3 Resources and Methodology</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.	0-25	<u>25</u>
<b>4 Cost</b> \$1K/month, garage; St enpact \$3K/month Including the overall project-task budget and itemized cost breakdowns.	0-30	<u>30</u>
<b>Total</b>	0-100	<u>97</u>

Valet 750/month

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS:

clear understanding of scope as they hold current contract

good history similar parking operations

manages 150 properties across country

makes good recommendations (remove cash machines)  
 showed good comparison tickets issued / ticket paid

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1/5/21

Date

Robert McCaughan Robert McCaughan

Printed Name

EVALUATION CRITERIA

E-07-21 Parking Operation Management Services

Proposer Lanier Parking

<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
<b>1 Experience and Expertise</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project.	0-25	<u>20</u>
<b>2 References</b> History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>18</u>
<b>3 Resources and Methodology</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.	0-25	<u>20</u>
<b>4 Cost</b> <i>provided expense but not mgt fee</i> Including the overall project-task budget and itemized cost breakdowns.	0-30	<u>25</u>
<b>Total</b> <i>only for new garage</i>	0-100	<u>83</u>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS:

Manages over 100 municipal accounts nationwide  
provided good summary chart of municipal checks w/ type & perline  
including wilton Manor / del ray  
Addressed COVID procedures

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1/5/21  
Date

Robert McCaughan *Robert McCaughan*  
Printed Name

EVALUATION CRITERIA

E-07-21 Parking Operation Management Services

Proposer Laz Florida

<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
<b>1 Experience and Expertise</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project.	0-25	<u>18</u>
<b>2 References</b> History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>20</u>
<b>3 Resources and Methodology</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.	0-25	<u>20</u>
<b>4 Cost</b> <i>provided cost/space, mgmt fee?</i> Including the overall project-task budget and itemized cost breakdowns.	0-30	<u>30</u>
<b>Total</b>	0-100	<u>88</u>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS:

*3<sup>rd</sup> largest parking company in US; 1M parking spaces  
 Chicago; OSU The NYC Housing authority 3,141 locations  
 good summary chart of clients w number spaces  
 good transit plan; discussion of COVID  
 \$ SK to custody organization*

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1/5/21

Date

Robert McCaughan *Robert McCaughan*

Printed Name

EVALUATION CRITERIA

E-07-21 Parking Operation Management Services

Proposer One Parking

<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
<b>1 Experience and Expertise</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project.	0-25	<u>25</u>
<b>2 References</b> History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>15</u>
<b>3 Resources and Methodology</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.	0-25	<u>25</u>
<b>4 Cost</b> Including the overall project-task budget and itemized cost breakdowns.	0-30	<u>20</u>
<b>Total</b>	0-100	<u>85</u>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

**COMMENTS:**

CEO former Perissa employee Mark Pratt  
 60 years experience ; 100 contracts Nationwide 95 locations  
 proposed smartly to increase revenues.  
 good transition plan, good references

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1/5/21

Date

Robert McCaughan Robert McCaughan

Printed Name

EVALUATION CRITERIA

E-07-21 Parking Operation Management Services

Proposer Denison Parking

<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
<b>1 Experience and Expertise</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project.	0-25	<u>25</u>
<b>2 References</b> History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>18</u>
<b>3 Resources and Methodology</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.	0-25	<u>25</u>
<b>4 Cost</b> Including the overall project-task budget and itemized cost breakdowns.	0-30	<u>25</u>
<b>Total</b>	<b>0-100</b>	<u><b>93</b></u>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

**COMMENTS:**

Encumbent for approx. 6 years with no major issues. Not the largest firm, but other clients include Fort Meyers and City of Indianapolis. 3rd largest in bid price with valet bid accounting for major difference among bidders. Denison has worked valet for the restaurants for 2 years.

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1/5/2021  
Date

Suzette Sible  
Printed Name

*S. Sible*

EVALUATION CRITERIA

E-07-21 Parking Operation Management Services

Proposer Lanier

<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
<b>1 Experience and Expertise</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project.	0-25	<u>18</u>
<b>2 References</b> History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>18</u>
<b>3 Resources and Methodology</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.	0-25	<u>15</u>
<b>4 Cost</b> Including the overall project-task budget and itemized cost breakdowns.	0-30	<u>28</u>
<b>Total</b>	<b>0-100</b>	<u><b>79</b></u>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

**COMMENTS:**

Acquired by Reef last year. However, unto their own, refs included

smaller clients such as Wilton Manors, LBTS, Delray. Staffing plan was not detailed, so difficult to

see number and titles of staff to be assigned. Similar in bid price to LAZ. Pier Garage bid seems

low compared to others.

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1/5/2021

Date

Suzette Sibble

Printed Name

*S. Sibble*

EVALUATION CRITERIA

E-07-21 Parking Operation Management Services

Proposer LAZ

<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
<b>1 Experience and Expertise</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project.	0-25	<u>18</u>
<b>2 References</b> History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>20</u>
<b>3 Resources and Methodology</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.	0-25	<u>15</u>
<b>4 Cost</b> Including the overall project-task budget and itemized cost breakdowns.	0-30	<u>25</u>
<b>Total</b>	<b>0-100</b>	<b><u>78</u></b>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

**COMMENTS:**

Good national experience. Discussed litigation in 2016. Did not

present a detailed staff plan so not clear number and titles of positions to be assigned. Refs included <sup>+</sup>

South Miami, Miami Beach (enf), City of Chicago etc.

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1/5/2021

Date

Suzette Sible

Printed Name

EVALUATION CRITERIA

E-07-21 Parking Operation Management Services

Proposer One Parking

<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
<b>1 Experience and Expertise</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project.	0-25	<u>25</u>
<b>2 References</b> History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>20</u>
<b>3 Resources and Methodology</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.	0-25	<u>25</u>
<b>4 Cost</b> Including the overall project-task budget and itemized cost breakdowns.	0-30	<u>20</u>
<b>Total</b>	<b>0-100</b>	<u><b>90</b></u>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

**COMMENTS:**

Very detailed proposal in terms of technology, innovation, marketing plan.

Works out at the isle currently and current staff previously worked for Denison Parking and is part

Oceanside possible dev. team now. Highest price proposal. Detailed staff plan with titles.

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1/5/2021

Date

Suzette Sible

Printed Name



EVALUATION CRITERIA

E-07-21 Parking Operation Management Services

Proposer Denison

<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
<b>1 Experience and Expertise</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project.	0-25	<u>25</u>
<b>2 References</b> History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>20</u>
<b>3 Resources and Methodology</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.	0-25	<u>25</u>
<b>4 Cost</b> Including the overall project-task budget and itemized cost breakdowns.	0-30	<u>20</u>
<b>Total</b>	<b>0-100</b>	<u><b>90</b></u>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

**COMMENTS:**

In operation since the 30's, working in Pompano since 2015. Manage over 150 properties in 10-states.

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Heavy experience with software and equipment. Robust documentation & collection processes.

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Recommending purchase of 2-vehicles for enforcement, new enforcement software, T2 Mobile Pay.

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Management costs were detailed but only defined the other expense line - need clarification.

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1/5/2021

Date

John Sfiropoulos

Printed Name

EVALUATION CRITERIA

E-07-21 Parking Operation Management Services

Proposer Lanier

<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
<b>1 Experience and Expertise</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project.	0-25	<u>16</u>
<b>2 References</b> History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>20</u>
<b>3 Resources and Methodology</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.	0-25	<u>17</u>
<b>4 Cost</b> Including the overall project-task budget and itemized cost breakdowns.	0-30	<u>26</u>
<b>Total</b>	<b>0-100</b>	<u><b>79</b></u>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

**COMMENTS:**

2019 acquired by REEF Technology. Lanier listed Wilton Manors and Delray as direct experience.

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Costs were well presented @ \$4.3 M over 5 yrs. Some litigation.

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Average submittal overall - very general and no specifics for Pompano. Other than covid operating

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plan that they expanded on heavily, they just superficially glossed over some other topics.

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**IMPORTANT NOTE:**

I have reviewed the Proposal using the Evaluation Criteria stated in the solicitation and outlined above. By Typing my name below, I certify that this information is correct and will serve as my "signature" for purposes of confirming my evaluation below.

1/5/2021

Date

John Sfiropoulos

Printed Name

EVALUATION CRITERIA

E-07-21 Parking Operation Management Services

Proposer Laz

<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
<b>1 Experience and Expertise</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project.	0-25	<u>19</u>
<b>2 References</b> History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>20</u>
<b>3 Resources and Methodology</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.	0-25	<u>20</u>
<b>4 Cost</b> Including the overall project-task budget and itemized cost breakdowns.	0-30	<u>26</u>
<b>Total</b>	<b>0-100</b>	<u><b>85</b></u>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

**COMMENTS:**

Quite a bit of municipal and university clients totaling 240,000 spaces with extensive event parking experience.


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Costs were well presented @ \$4.3 M over 5 years.

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Good info on audits & pci compliance, other areas lacking (how to improve outstanding collections,

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whether to use existing vehicles or purchase/lease, # of personnel to commit, etc.) Previous litigation 

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EVALUATION CRITERIA

E-07-21 Parking Operation Management Services

Proposer One Parking

<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
<b>1 Experience and Expertise</b> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project.	0-25	<u>20</u>
<b>2 References</b> History and performance of firm/project team on similar projects. References and recommendations from previous clients.	0-20	<u>20</u>
<b>3 Resources and Methodology</b> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources.	0-25	<u>21</u>
<b>4 Cost</b> Including the overall project-task budget and itemized cost breakdowns.	0-30	<u>24</u>
<b>Total</b>	<b>0-100</b>	<b><u>85</u></b>

\*0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

**COMMENTS:**

Founded in 2004. President was former CEO of Denison. WPB Rosebury Square Developeent (4 garages/3 valet points).

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Working with Master Developer E2L on our proposed development which is a plus.

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Familiar with our technologies and made several recommendations. Very nice submittal.

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Costs were well presented however, @\$1.2 M more over 5 yrs than other proposals.

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