

Ranking Analysis Details T-02-22 Beach Equipment Concession

|                                    | Total Potential Points | Boucher Brothers Management, Inc. | On The Beach Inc. |
|------------------------------------|------------------------|-----------------------------------|-------------------|
| <b>Committee Member</b>            | Potential Points       |                                   |                   |
| <b>Kate Belcher</b>                |                        |                                   |                   |
| Prior Experience                   | 0-15                   | 15                                | 5                 |
| Qualifications of Personnel        | 0-10                   | 10                                | 7                 |
| Availability of Personnel          | 0-10                   | 10                                | 6                 |
| Proximity of the Nearest Office    | 0-5                    | 1                                 | 5                 |
| Financial Responsibility           | 0-20                   | 20                                | 13                |
| Equipment and Services             | 0-20                   | 17                                | 15                |
| Payment guarantee to the City      | 0-20                   | 18                                | 10                |
|                                    | <b>Total =</b>         | <b>91</b>                         | <b>61</b>         |
| <b>Committee Member</b>            | Potential Points       |                                   |                   |
| <b>Scott Moore</b>                 |                        |                                   |                   |
| Prior Experience                   | 0-15                   | 15                                | 10                |
| Qualifications of Personnel        | 0-10                   | 10                                | 5                 |
| Availability of Personnel          | 0-10                   | 10                                | 5                 |
| Proximity of the Nearest Office    | 0-5                    | 2                                 | 5                 |
| Financial Responsibility           | 0-20                   | 15                                | 15                |
| Equipment and Services             | 0-20                   | 15                                | 15                |
| Payment guarantee to the City      | 0-20                   | 20                                | 15                |
|                                    | <b>Total =</b>         | <b>87</b>                         | <b>70</b>         |
| <b>Committee Member</b>            | Potential Points       |                                   |                   |
| <b>Nguyen Tran</b>                 |                        |                                   |                   |
| Prior Experience                   | 0-15                   | 15                                | 5                 |
| Qualifications of Personnel        | 0-10                   | 8                                 | 2                 |
| Availability of Personnel          | 0-10                   | 10                                | 2                 |
| Proximity of the Nearest Office    | 0-5                    | 3                                 | 5                 |
| Financial Responsibility           | 0-20                   | 15                                | 5                 |
| Equipment and Services             | 0-20                   | 15                                | 5                 |
| Payment guarantee to the City      | 0-20                   | 20                                | 10                |
|                                    | <b>Total =</b>         | <b>86</b>                         | <b>34</b>         |
| <b>Committee Member</b>            | Potential Points       |                                   |                   |
| <b>Jo Wagenhals</b>                |                        |                                   |                   |
| Prior Experience                   | 0-15                   | 15                                | 15                |
| Qualifications of Personnel        | 0-10                   | 9                                 | 8                 |
| Availability of Personnel          | 0-10                   | 8                                 | 6                 |
| Proximity of the Nearest Office    | 0-5                    | 5                                 | 1                 |
| Financial Responsibility           | 0-20                   | 15                                | 18                |
| Equipment and Services             | 0-20                   | 10                                | 15                |
| Payment guarantee to the City      | 0-20                   | 18                                | 18                |
|                                    | <b>Total =</b>         | <b>80</b>                         | <b>81</b>         |
| <b>Committee Members (Average)</b> | Potential Points       |                                   |                   |
| Prior Experience                   | 0-15                   | 15                                | 9                 |
| Qualifications of Personnel        | 0-10                   | 9                                 | 6                 |
| Availability of Personnel          | 0-10                   | 10                                | 5                 |
| Proximity of the Nearest Office    | 0-5                    | 3                                 | 4                 |
| Financial Responsibility           | 0-20                   | 16                                | 13                |
| Equipment and Services             | 0-20                   | 14                                | 13                |
| Payment guarantee to the City      | 0-20                   | 19                                | 13                |
|                                    | <b>Average Score =</b> | <b>86</b>                         | <b>62</b>         |
| <b>Committee Members (Total)</b>   | Potential Points       |                                   |                   |
| Prior Experience                   | 0-60                   | 60                                | 35                |
| Qualifications of Personnel        | 0-40                   | 37                                | 22                |
| Availability of Personnel          | 0-40                   | 38                                | 19                |
| Proximity of the Nearest Office    | 0-20                   | 11                                | 16                |
| Financial Responsibility           | 0-80                   | 65                                | 51                |
| Equipment and Services             | 0-80                   | 57                                | 50                |
| Payment guarantee to the City      | 0-80                   | 76                                | 53                |
|                                    | <b>Grand Total=</b>    | <b>344</b>                        | <b>246</b>        |