

Jeff English
City of Pompano Beach
Purchasing Department
954-786-4098 – Office

Subject: Sole Source Representative

Dear Mr. English:

Neptune Technology Group, Inc. is the sole manufacture of its products. Terry Gullett is the sole or exclusive representative for Neptune Technology Group, Inc_ within the state of Florida for the purchase of new water meters and OEM repair parts.



Sunstate Meter and Supply is Neptune's Sole Source Distributor for the State of Florida, but City of Pompano Beach is a direct customer of Neptune, therefore you receive better pricing on water meters due to removing the Distribution layer, and you receive a 35% discount off of list prices on water meter parts.

Your contact for Neptune Technology Group, Inc. is:

Terry Gullett, Florida Representative
1600 Alabama Highway 229
Tallasse, Alabama 36078
Cell – 407-493-5385
Email: tgullett@neptunetg.com

If you have questions regarding this issue, please contact Terry at 407-493-5385.

Sincerely,

Terry Gullett

Terry Gullett
Senior Territory Manager
Neptune Technology Group