

Region 4 Education Service Center (ESC)

Contract # R192002

for

Maintenance, Repair and Operations (MRO) Supplies and Equipment

with

W.W. Grainger, Inc.

Effective: April 1, 2020

The following documents comprise the executed contract between the Region 4 Education Service Center and W.W. Grainger, Inc. effective April 1, 2020:

- I. Appendix A; Vendor Contract
- II. Offer & Contract Signature Form
- III. Supplier's Response to the RFP, incorporated by reference



Executive Summary

On behalf of W.W. Grainger, Inc., it is a privilege to submit our response to the Region 4 & OMNIA Partners Maintenance, Repair & Operations (MRO), Supplies, Parts, Equipment, Materials & Related Services Request for Proposal # 19-20. We value Region 4 and OMNIA's enduring commitment to keep citizens and employees safe and facilities well-maintained. We pledge the broadest and most comprehensive access to MRO product and services, tailored for today's government's requirements while robust and flexible to be relevant in 5 years.

Grainger serves all public sector agencies, small, medium and large across all 50 states and their political subdivisions, the District of Columbia and US Territories. Our breadth is reflected in our \$1.3 billion in US inventory, 1.7 million products, 14 Distribution Centers with 16.5 million square feet and 250 US branch locations, each carrying nearly \$1 million of inventory. Investment in systems is driven by a focus that products are available and delivered when needed. 95% of customers receive next day product delivery; 99.6% of in-stock orders are shipped within 24 hours. This broad offering is promoted by opportunities for small businesses.

Grainger distributes the most comprehensive line of MRO products and service categories and anything MRO related. Within each category, our offering is of substantial scale and breadth. We compete emphatically with specialized distributors and manufacturers across all MRO market segments. We continually evaluate products and services to remain relevant to our customers. We add products and suppliers daily; every 18 months we add more than 300,000 products.

Our investment in Grainger Team members and our IT and supply chain systems generate value added opportunities to our product and service offerings. A seamless agreement implementation plan is led by an experienced workforce to support legacy members and ease the transition of new members. Our commitment to sustainability and green initiatives is reflected in access to 114,000 products and expertise assisting in determining the right green substitute. A centralized technical product support team with in-depth product expertise, including sourcing, provides Region 4 and OMNIA members access to skills, experience and insight across all product lines and MRO vocations.

Grainger will support Region 4 members and agencies in achieving additional cost savings and efficiencies over the duration of the Contract by leveraging our years of experience in saving customers time and money. Grainger's core value proposition is centered on helping customers identify ways to "take costs out of their business," specifically in the areas of time, space and dollar savings. KeepStock® Inventory Management Solutions help agencies, institutions and businesses better understand their inventory and reduce the costs associated with managing it. The portfolio provides Customer-Managed (CMI) and Vendor-Managed (VMI) inventory options, including Vending, Onsite, and Managed MRO. Solutions range from simple to complex serving varying needs. Many solutions can be fully integrated with a facility's purchasing system or Grainger.com.

Grainger works with well-recognized safety suppliers for facility and product surveys, along with fee-based OSHA certification and training programs to help Region 4 and OMNIA members stay compliant. Our strong relationships within the safety industry enable us to offer hassle-free services, training, including turn-key product and program solutions from our safety suppliers as well as third-party service providers.

Grainger's innovation in e-commerce and digital solutions are driven by government agency's embrace of advanced technology efficiencies. Our e-commerce and digital platforms are easier to search, navigate, check out and allow access to transactional data than when the current agreement was renewed. Our contract offer provides a relevant e-commerce incentive program enabling agencies to take advantage of advanced technology.

Our technical competency assists agency operations and audit responsibilities via more accessible invoice and spend information. We provide quality MRO product and services at competitive prices while being a meaningful resource to drive agency productivity and integrity strictures. Grainger team member expertise and experience, technical innovation, financial strength, and track record contributes to mission effectiveness and efficiency.

Grainger's pricing offer is available nationwide and encompasses all categories. It presents extensive availability of exact match market basket items and access to Grainger's extensive catalog at competitive pricing. Grainger is offering a unique incentive program that will drive cost savings measures across a customer's entire organization. The offer presented will open expanded opportunities for new members. Grainger pricing is more market based, and lower than prior list prices; a larger category discount percentage offered by a competitor may not yield a lower product price.



Grainger's employees who work and live in every state are committed to supporting their communities. Grainger has had a presence in the state of Texas since 1934 with over 1,300 Grainger team members living and working in Texas. Grainger is committed to the community and in 2018 donated more than \$36 million to nonprofit organizations in cash and product. In Texas, through the Grainger Matching Charitable Gifts Program, Grainger donated more than \$82,200 to charitable organizations including the Houston Habitat for Humanity and the Susan G. Komen Breast Cancer Foundation. Since 2001, Grainger has donated more than \$19 million in cash and product to the Red Cross, and currently serves as a \$1 million Red Cross Annual Disaster Giving Program (ADGP) member. Grainger is also a sponsor of the Home Fire Campaign, donating more than 90,000 smoke alarms since 2014. Finally, Grainger is a partner of its Missing Maps Project where team members use computers to identify buildings and infrastructure in "unmapped" areas across the world to provide the Red Cross and emergency responders with better access in times of disaster.

Grainger has been privileged to partner with Region 4 and OMNIA in their dedication to keep citizens and employees safe and facilities well-maintained. Our response reflects our commitment to these values.

Respectfully submitted,

A handwritten signature in blue ink, appearing to read "Ron Price".

Ron Price

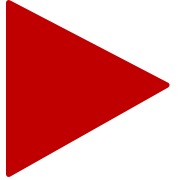
Sr. Government Sales Manager

W.W. Grainger, Inc.

Ron.Price@grainger.com

979-224-6794

TAB 1 ♦ Contract and Offer and Contract Signature Form (Appendix A)



APPENDIX A

CONTRACT

This Contract ("Contract") is made as of February 25, 2020 by and between W.W. Grainger, Inc. ("Contractor") and Region 4 Education Service Center ("Region 4 ESC") for the purchase of Maintenance, Repair and Operations (MRO) Supplies & Equipment ("the products and services").

RECITALS

WHEREAS, Region 4 ESC issued Request for Proposals Number R 19-20 for _____ ("RFP"), to which Contractor provided a response ("Proposal"); and

WHEREAS, Region 4 ESC selected Contractor's Proposal and wishes to engage Contractor in providing the services/materials described in the RFP and Proposal;

WHEREAS, both parties agree and understand the following pages will constitute the Contract between the Contractor and Region 4 ESC, having its principal place of business at 7145 West Tidwell Road, Houston, TX 77092.

WHEREAS, Contractor included, in writing, any required exceptions or deviations from these terms, conditions, and specifications; and it is further understood that, if agreed to by Region 4 ESC, said exceptions or deviations are incorporated into the Contract.

WHEREAS, this Contract consists of the provisions set forth below, including provisions of all attachments referenced herein. In the event of a conflict between the provisions set forth below and those contained in any attachment, the provisions set forth below shall control.

WHEREAS, the Contract will provide that any state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies") may purchase products and services at prices indicated in the Contract upon the Public Agency's registration with OMNIA Partners.

- 1) Term of agreement. The term of the Contract is for a period of three (3) years unless terminated, canceled or extended as otherwise provided herein. Region 4 ESC shall have the right to renew the Contract for two (2) additional one-year periods or portions thereof. Region 4 ESC shall review the Contract prior to the renewal date and notify the Contractor of Region 4 ESC's intent renew the Contract. Contractor may elect not to renew by providing three hundred sixty-five days' (365) notice to Region 4 ESC. Notwithstanding the expiration of the initial term or any subsequent term or all renewal options, Region 4 ESC and Contractor may mutually agree to extend the term of this Agreement. Contractor acknowledges and understands Region 4 ESC is under no obligation whatsoever to extend the term of this Agreement.
- 2) Scope: Contractor shall perform all duties, responsibilities and obligations, set forth in this agreement, and described in the RFP, incorporated herein by reference as though fully set forth herein.

- 3) Form of Contract. The form of Contract shall be the RFP, the Offeror's proposal and Best and Final Offer(s).
- 4) Order of Precedence. In the event of a conflict in the provisions of the Contract as accepted by Region 4 ESC, the following order of precedence shall prevail:
 - i. This Contract
 - ii. Offeror's Best and Final Offer
 - iii. Offeror's proposal
 - iv. RFP and any addenda
- 5) Commencement of Work. The Contractor is cautioned not to commence any billable work or provide any material or service under this Contract until Contractor receives a purchase order for such work or is otherwise directed to do so in writing by Region 4 ESC.
- 6) Entire Agreement (Parol evidence). The Contract, as specified above, represents the final written expression of agreement. All agreements are contained herein and no other agreements or representations that materially alter it are acceptable.
- 7) Assignment of Contract. No assignment of Contract may be made without the prior written approval of Region 4 ESC. Contractor is required to notify Region 4 ESC when any material change in operations is made (i.e. bankruptcy, change of ownership, merger, etc.).
- 8) Novation. If Contractor sells or transfers all assets or the entire portion of the assets used to perform this Contract, a successor in interest must guarantee to perform all obligations under this Contract. Region 4 ESC reserves the right to accept or reject any new party. A change of name agreement will not change the contractual obligations of Contractor.
- 9) Contract Alterations. No alterations to the terms of this Contract shall be valid or binding unless authorized and signed by Region 4 ESC.
- 10) Adding Authorized Distributors/Dealers. Contractor is prohibited from authorizing additional distributors or dealers, other than those identified at the time of submitting their proposal, to sell under the Contract without notification and prior written approval from Region 4 ESC. Contractor must notify Region 4 ESC each time it wishes to add an authorized distributor or dealer. Purchase orders and payment can only be made to the Contractor unless otherwise approved by Region 4 ESC. Pricing provided to members by added distributors or dealers must also be less than or equal to the Contractor's pricing.
- 11) TERMINATION OF CONTRACT
 - a) Cancellation for Non-Performance or Contractor Deficiency. Region 4 ESC may terminate the Contract if purchase volume is determined to be low volume in any 12-month period. Region 4 ESC reserves the right to cancel the whole or any part of this Contract due to failure by Contractor to carry out any obligation, term or condition of the contract. Region 4 ESC may issue a written deficiency notice to Contractor for acting or failing to act in any of the following:
 - i. Providing material that does not meet the specifications of the Contract;
 - ii. Providing work or material was not awarded under the Contract;
 - iii. Failing to adequately perform the services set forth in the scope of work and specifications;

- iv. Failing to complete required work or furnish required materials within a reasonable amount of time;
- v. Failing to make progress in performance of the Contract or giving Region 4 ESC reason to believe Contractor will not or cannot perform the requirements of the Contract; or
- vi. Performing work or providing services under the Contract prior to receiving an authorized purchase order.

Upon receipt of a written deficiency notice, Contractor shall have ten (10) days to provide a satisfactory response to Region 4 ESC. Failure to adequately address all issues of concern may result in Contract cancellation. Upon cancellation under this paragraph, all goods, materials, work, documents, data and reports prepared by Contractor under the Contract shall immediately become the property of Region 4 ESC.

- b) Termination for Cause. If, for any reason, Contractor fails to fulfill its obligation in a timely manner, or Contractor violates any of the covenants, agreements, or stipulations of this Contract Region 4 ESC reserves the right to terminate the Contract immediately and pursue all other applicable remedies afforded by law. Such termination shall be effective by delivery of notice, to the Contractor, specifying the effective date of termination. In such event, all documents, data, studies, surveys, drawings, maps, models and reports prepared by Contractor will become the property of the Region 4 ESC. If such event does occur, Contractor will be entitled to receive just and equitable compensation for the satisfactory work completed on such documents.
- c) Delivery/Service Failures. Failure to deliver goods or services within the time specified, or within a reasonable time period as interpreted by the purchasing agent or failure to make replacements or corrections of rejected articles/services when so requested shall constitute grounds for the Contract to be terminated. In the event Region 4 ESC must purchase in an open market, Contractor agrees to reimburse Region 4 ESC, within a reasonable time period, for all expenses incurred.
- d) Force Majeure. If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and full particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.

The term Force Majeure as employed herein, shall mean acts of God, strikes, lockouts, or other industrial disturbances, act of public enemy, orders of any kind of government of the United States or the State of Texas or any civil or military authority; insurrections; riots; epidemics; landslides; lighting; earthquake; fires; hurricanes; storms; floods; washouts; droughts; arrests; restraint of government and people; civil disturbances; explosions, breakage or accidents to machinery, pipelines or canals, or other causes not reasonably within the control of the party claiming such inability. It is understood and agreed that the settlement of strikes and lockouts shall be entirely within the discretion of the party having the difficulty, and that the above requirement that any Force Majeure shall be remedied with all reasonable dispatch shall not require the settlement of strikes and lockouts by acceding to the demands of the opposing party or parties when such settlement is unfavorable in the judgment of the party having the difficulty.

- e) Standard Cancellation. Region 4 ESC may cancel this Contract in whole or in part by providing written notice. The cancellation will take effect 30 business days after the other party receives the notice of cancellation. After the 30th business day all work will cease following completion of final purchase order.

- 12) Licenses. Contractor shall maintain in current status all federal, state and local licenses, bonds and permits required for the operation of the business conducted by Contractor. Contractor shall remain fully informed of and in compliance with all ordinances and regulations pertaining to the lawful provision of services under the Contract. Region 4 ESC reserves the right to stop work and/or cancel the Contract if Contractor's license(s) expire, lapse, are suspended or terminated.
- 13) Survival Clause. All applicable software license agreements, warranties or service agreements that are entered into between Contractor and Region 4 ESC under the terms and conditions of the Contract shall survive the expiration or termination of the Contract. All Purchase Orders issued and accepted by Contractor shall survive expiration or termination of the Contract.
- 14) Delivery. Conforming product shall be shipped within 7 days of receipt of Purchase Order. If delivery is not or cannot be made within this time period, the Contractor must receive authorization for the delayed delivery. The order may be canceled if the estimated shipping time is not acceptable. All deliveries shall be freight prepaid, F.O.B. Destination and shall be included in all pricing offered unless otherwise clearly stated in writing.
- 15) Inspection & Acceptance. If defective or incorrect material is delivered, Region 4 ESC may make the determination to return the material to the Contractor at no cost to Region 4 ESC. The Contractor agrees to pay all shipping costs for the return shipment. Contractor shall be responsible for arranging the return of the defective or incorrect material.
- 16) Payments. Payment shall be made after satisfactory performance, in accordance with all provisions thereof, and upon receipt of a properly completed invoice.
- 17) Price Adjustments. Should it become necessary or proper during the term of this Contract to make any change in design or any alterations that will increase price, Region 4 ESC must be notified immediately. Price increases must be approved by Region 4 ESC and no payment for additional materials or services, beyond the amount stipulated in the Contract shall be paid without prior approval. All price increases must be supported by manufacturer documentation, or a formal cost justification letter. Contractor must honor previous prices for thirty (30) days after approval and written notification from Region 4 ESC. It is the Contractor's responsibility to keep all pricing up to date and on file with Region 4 ESC. All price changes must be provided to Region 4 ESC, using the same format as was provided and accepted in the Contractor's proposal.

Price reductions may be offered at any time during Contract. Special, time-limited reductions are permissible under the following conditions: 1) reduction is available to all users equally; 2) reduction is for a specific period, normally not less than thirty (30) days; and 3) original price is not exceeded after the time-limit; 4) change in market conditions.

- 18) Audit Rights. Contractor shall, at its sole expense, maintain appropriate due diligence of all purchases made by Region 4 ESC and any entity that utilizes this Contract. Region 4 ESC reserves the right to audit the accounting for a period of three (3) years from the time such purchases are made. This audit right shall survive termination of this Agreement for a period of one (1) year from the effective date of termination. Region 4 ESC shall have the authority to conduct random audits of Contractor's pricing at Region 4 ESC's sole cost and expense. Notwithstanding the foregoing, in the event that Region 4 ESC is made aware of any pricing being offered that is materially inconsistent with the pricing under this agreement, Region 4 ESC shall have the ability to conduct an extensive audit of Contractor's pricing at Contractor's

sole cost and expense. Region 4 ESC may conduct the audit internally or may engage a third-party auditing firm. In the event of an audit, the requested materials shall be provided in the format and at the location designated by Region 4 ESC.

- 19) Discontinued Products. If a product or model is discontinued by the manufacturer, Contractor may substitute a new product or model if the replacement product meets or exceeds the specifications and performance of the discontinued model and if the discount is the same or greater than the discontinued model.
- 20) New Products/Services. New products and/or services that meet the scope of work may be added to the Contract. Pricing shall be equivalent to the percentage discount for other products. Contractor may replace or add product lines if the line is replacing or supplementing products, is equal or superior to the original products, is discounted similarly or greater than the original discount, and if the products meet the requirements of the Contract. No products and/or services may be added to avoid competitive procurement requirements. Region 4 ESC may require additions to be submitted with documentation from Members demonstrating an interest in, or a potential requirement for, the new product or service. Region 4 ESC may reject any additions without cause.
- 21) Options. Optional equipment for products under Contract may be added to the Contract at the time they become available under the following conditions: 1) the option is priced at a discount similar to other options; 2) the option is an enhancement to the unit that improves performance or reliability.
- 22) Warranty Conditions. All supplies, equipment and services shall include manufacturer's minimum standard warranty and one (1) year labor warranty unless otherwise agreed to in writing.
- 23) Site Cleanup. Contractor shall clean up and remove all debris and rubbish resulting from their work as required or directed. Upon completion of the work, the premises shall be left in good repair and an orderly, neat, clean, safe and unobstructed condition.
- 24) Site Preparation. Contractor shall not begin a project for which the site has not been prepared, unless Contractor does the preparation work at no cost, or until Region 4 ESC includes the cost of site preparation in a purchase order. Site preparation includes, but is not limited to: moving furniture, installing wiring for networks or power, and similar pre-installation requirements.
- 25) Registered Sex Offender Restrictions. For work to be performed at schools, Contractor agrees no employee or employee of a subcontractor who has been adjudicated to be a registered sex offender will perform work at any time when students are or are reasonably expected to be present. Contractor agrees a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at Region 4 ESC's discretion. Contractor must identify any additional costs associated with compliance of this term. If no costs are specified, compliance with this term will be provided at no additional charge.
- 26) Safety measures. Contractor shall take all reasonable precautions for the safety of employees on the worksite and shall erect and properly maintain all necessary safeguards for protection of workers and the public. Contractor shall post warning signs against all hazards created by its operation and work in progress. Proper precautions shall be taken pursuant to state law

and standard practices to protect workers, general public and existing structures from injury or damage.

- 27) Smoking. Persons working under the Contract shall adhere to local smoking policies. Smoking will only be permitted in posted areas or off premises.
- 28) Stored materials. Upon prior written agreement between the Contractor and Region 4 ESC, payment may be made for materials not incorporated in the work but delivered and suitably stored at the site or some other location, for installation at a later date. An inventory of the stored materials must be provided to Region 4 ESC prior to payment. Such materials must be stored and protected in a secure location and be insured for their full value by the Contractor against loss and damage. Contractor agrees to provide proof of coverage and additionally insured upon request. Additionally, if stored offsite, the materials must also be clearly identified as property of Region 4 ESC and be separated from other materials. Region 4 ESC must be allowed reasonable opportunity to inspect and take inventory of stored materials, on or offsite, as necessary. Until final acceptance by Region 4 ESC, it shall be the Contractor's responsibility to protect all materials and equipment. Contractor warrants and guarantees that title for all work, materials and equipment shall pass to Region 4 ESC upon final acceptance.
- 29) Funding Out Clause. A Contract for the acquisition, including lease, of real or personal property is a commitment of Region 4 ESC's current revenue only. Region 4 ESC retains the right to terminate the Contract at the expiration of each budget period during the term of the Contract and is conditioned on a best effort attempt by Region 4 ESC to obtain appropriate funds for payment of the contract.
- 30) Indemnity. Contractor shall protect, indemnify, and hold harmless both Region 4 ESC and its administrators, employees and agents against all claims, damages, losses and expenses arising out of or resulting from the actions of the Contractor, Contractor employees or subcontractors in the preparation of the solicitation and the later execution of the Contract. Any litigation involving either Region 4 ESC, its administrators and employees and agents will be in Harris County, Texas.
- 31) Marketing. Contractor agrees to allow Region 4 ESC to use their name and logo within website, marketing materials and advertisement. Any use of Region 4 ESC name and logo or any form of publicity, inclusive of press releases, regarding this Contract by Contractor must have prior approval from Region 4 ESC.
- 32) Certificates of Insurance. Certificates of insurance shall be delivered to the Region 4 ESC prior to commencement of work. The Contractor shall give Region 4 ESC a minimum of ten (10) days' notice prior to any modifications or cancellation of policies. The Contractor shall require all subcontractors performing any work to maintain coverage as specified.
- 33) Legal Obligations. It is Contractor's responsibility to be aware of and comply with all local, state, and federal laws governing the sale of products/services and shall comply with all laws while fulfilling the Contract. Applicable laws and regulation must be followed even if not specifically identified herein.

- and standard practices to protect workers, general public and existing structures from injury or damage.
- 27) Smoking. Persons working under the Contract shall adhere to local smoking policies. Smoking will only be permitted in posted areas or off premises.
- 28) Stored materials. Upon prior written agreement between the Contractor and Region 4 ESC, payment may be made for materials not incorporated in the work but delivered and suitably stored at the site or some other location, for installation at a later date. An inventory of the stored materials must be provided to Region 4 ESC prior to payment. Such materials must be stored and protected in a secure location and be insured for their full value by the Contractor against loss and damage. Contractor agrees to provide proof of coverage and additionally insured upon request. Additionally, if stored offsite, the materials must also be clearly identified as property of Region 4 ESC and be separated from other materials. Region 4 ESC must be allowed reasonable opportunity to inspect and take inventory of stored materials, on or offsite, as necessary. Until final acceptance by Region 4 ESC, it shall be the Contractor's responsibility to protect all materials and equipment. Contractor warrants and guarantees that title for all work, materials and equipment shall pass to Region 4 ESC upon final acceptance.
- 29) Funding Out Clause. A Contract for the acquisition, including lease, of real or personal property is a commitment of Region 4 ESC's current revenue only. Region 4 ESC retains the right to terminate the Contract at the expiration of each budget period during the term of the Contract and is conditioned on a best effort attempt by Region 4 ESC to obtain appropriate funds for payment of the contract.
- 30) Indemnity. Contractor shall protect, indemnify, and hold harmless both Region 4 ESC and its administrators, employees and agents against all claims, damages, losses and expenses arising out of or resulting from the actions of the Contractor, Contractor employees or subcontractors in the preparation of the solicitation and the later execution of the Contract. Any litigation involving either Region 4 ESC, its administrators and employees and agents will be in Harris County, Texas.
- 31) Marketing. Contractor agrees to allow Region 4 ESC to use their name and logo within website, marketing materials and advertisement. Any use of Region 4 ESC name and logo or any form of publicity, inclusive of press releases, regarding this Contract by Contractor must have prior approval from Region 4 ESC.
- 32) Certificates of Insurance. Certificates of insurance shall be delivered to the Region 4 ESC prior to commencement of work. The Contractor shall give Region 4 ESC a minimum of ten (10) days' notice prior to any modifications or cancellation of policies. The Contractor shall require all subcontractors performing any work to maintain coverage as specified.
- 33) Legal Obligations. It is Contractor's responsibility to be aware of and comply with all local, state, and federal laws governing the sale of products/services and shall comply with all laws while fulfilling the Contract. Applicable laws and regulation must be followed even if not specifically identified herein.

and standard practices to protect workers, general public and existing structures from injury or damage.

- 27) Smoking. Persons working under the Contract shall adhere to local smoking policies. Smoking will only be permitted in posted areas or off premises.
- 28) Stored materials. Upon prior written agreement between the Contractor and Region 4 ESC, payment may be made for materials not incorporated in the work but delivered and suitably stored at the site or some other location, for installation at a later date. An inventory of the stored materials must be provided to Region 4 ESC prior to payment. Such materials must be stored and protected in a secure location and be insured for their full value by the Contractor against loss and damage. Contractor agrees to provide proof of coverage and additionally insured upon request. Additionally, if stored offsite, the materials must also be clearly identified as property of Region 4 ESC and be separated from other materials. Region 4 ESC must be allowed reasonable opportunity to inspect and take inventory of stored materials, on or offsite, as necessary. Until final acceptance by Region 4 ESC, it shall be the Contractor's responsibility to protect all materials and equipment. Contractor warrants and guarantees that title for all work, materials and equipment shall pass to Region 4 ESC upon final acceptance.
- 29) Funding Out Clause. A Contract for the acquisition, including lease, of real or personal property is a commitment of Region 4 ESC's current revenue only. Region 4 ESC retains the right to terminate the Contract at the expiration of each budget period during the term of the Contract and is conditioned on a best effort attempt by Region 4 ESC to obtain appropriate funds for payment of the contract.
- 30) Indemnity. Contractor shall protect, indemnify, and hold harmless both Region 4 ESC and its administrators, employees and agents against all claims, damages, losses and expenses arising out of or resulting from the actions of the Contractor, Contractor employees or subcontractors in the preparation of the solicitation and the later execution of the Contract. Any litigation involving either Region 4 ESC, its administrators and employees and agents will be in Harris County, Texas.
- 31) Marketing. Contractor agrees to allow Region 4 ESC to use their name and logo within website, marketing materials and advertisement. Any use of Region 4 ESC name and logo or any form of publicity, inclusive of press releases, regarding this Contract by Contractor must have prior approval from Region 4 ESC.
- 32) Certificates of Insurance. Certificates of insurance shall be delivered to the Region 4 ESC prior to commencement of work. The Contractor shall give Region 4 ESC a minimum of ten (10) days' notice prior to any modifications or cancellation of policies. The Contractor shall require all subcontractors performing any work to maintain coverage as specified.
- 33) Legal Obligations. It is Contractor's responsibility to be aware of and comply with all local, state, and federal laws governing the sale of products/services and shall comply with all laws while fulfilling the Contract. Applicable laws and regulation must be followed even if not specifically identified herein.

OFFER AND CONTRACT SIGNATURE FORM

The undersigned hereby offers and, if awarded, agrees to furnish goods and/or services in strict compliance with the terms, specifications and conditions at the prices proposed within response unless noted in writing.

Company Name . W.W. Grainger, Inc.
Address . 100 Grainger Parkway
City/State/Zip . Lake Forest, IL 60045
Telephone No. . 979-224-6794
Email Address . Ron.Price@grainger.com
Printed Name . Ron Price
Title . Sr. Government Sales Manager
Authorized signature 

Accepted by Region 4 ESC:

Contract No. R192002

Initial Contract Term April 1, 2020 to March 31, 2023


Region 4 ESC Authorized Board Member

2/25/2020
Date

Margaret S. Bass
Print Name


Region 4 ESC Authorized Board Member

2/25/2020
Date

Carmen T. Moreno
Print Name

Appendix B

TERMS & CONDITIONS ACCEPTANCE FORM

Signature on the Offer and Contract Signature form certifies complete acceptance of the terms and conditions in this solicitation and draft Contract except as noted below with proposed substitute language (additional pages may be attached, if necessary). The provisions of the RFP cannot be modified without the express written approval of Region 4 ESC. If a proposal is returned with modifications to the draft Contract provisions that are not expressly approved in writing by Region 4 ESC, the Contract provisions contained in the RFP shall prevail.

Check one of the following responses:

- Offeror takes no exceptions to the terms and conditions of the RFP and draft Contract.

(Note: If none are listed below, it is understood that no exceptions/deviations are taken.)

- Offeror takes the following exceptions to the RFP and draft Contract. All exceptions must be clearly explained, reference the corresponding term to which Offeror is taking exception and clearly state any proposed modified language, proposed additional terms to the RFP and draft Contract must be included:

(Note: Unacceptable exceptions may remove Offeror’s proposal from consideration for award. Region 4 ESC shall be the sole judge on the acceptance of exceptions and modifications and the decision shall be final.)

| Section/Page | Term, Condition, or Specification | Exception/Proposed Modification | Accepted (For Region 4 ESC’s use) |
|--|--|--|-----------------------------------|
| I. Scope of Work. Customer Support. Page 3 | Contractor shall provide timely and accurate technical advice and sales support to Region 4 ESC staff and Participating Agencies. Contractor shall respond to such requests within one (1) working day after receipt of the request. | Contractor shall provide timely and accurate technical advice and sales support to Region 4 ESC staff and Participating Agencies. Contractor shall respond to such requests within one (1) working day after receipt of the request or as otherwise mutually agreed upon. | Accepted |
| IV. Product/Services Specification. Product/Price Updates. Page 12 | New products/services may be added during the term of the contract upon written request providing it is within the original scope of this RFP. All requests are subject to review and approval by Region 4 ESC. At no time is the Supplier allowed to unilaterally change products or pricing. | New Market Basket or Customized Core List products/services may be added during the term of the contract upon written request providing it is within the original scope of this RFP. All requests are subject to review and approval by Region 4 ESC. At no time is the Supplier allowed to unilaterally change Market Basket or Customized Core List products or pricing. | Accepted |

| | | | |
|---|--|--|-----------------|
| V. Pricing – Electronic Price Lists. Page 14 | The discount proposed shall remain the same throughout the term of the contract and at all renewal options. All pricing must be verifiable and auditable from the date of the contract award. At a minimum, the Contractor must hold the proposed price list firm for the first 12 months after the contract award. | The discount proposed shall remain the same throughout the term of the contract and at all renewal options. All pricing must be verifiable and auditable from the date of the contract award. At a minimum, the Contractor must hold the proposed Market Basket or Customized Core List price list firm for the first 12 months after the contract award. | Accepted |
| VI. Evaluation Process and Criteria. 2. a) Products/Pricing. d. Page 14 | Electronic price lists must contain manufacturer part #, Offeror part # (if different from manufacturer part #); description; manufacturers list price and net price to Region 4 ESC and participating members (including freight). | Electronic price lists must contain manufacturer part #, Offeror part # (if different from manufacturer part #); description; manufacturers-product/service list price and net price to Region 4 ESC and participating members (including freight). | Accepted |
| Appendix A. Draft Contract. 11) Termination of Contract. b) Termination for Cause. Page 19 | Termination for Cause. If, for any reason, Contractor fails to fulfill its obligation in a timely manner, or Contractor violates any of the covenants, agreements, or stipulations of this Contract Region 4 ESC reserves the right to terminate the Contract immediately and pursue all other applicable remedies afforded by law. | Termination for Cause. If, for any reason, Contractor fails to fulfill its obligation in a timely manner, or Contractor violates any of the covenants, agreements, or stipulations of this Contract and fails to cure such defect within 10 days of receipt of a notice of default from Region 4 ESC , Region 4 ESC reserves the right to terminate the Contract immediately and pursue all other applicable remedies afforded by law. | Accepted |
| Appendix A. Draft Contract. 14) Delivery. Page 20 | Delivery. Conforming product shall be shipped within 7 days of receipt of Purchase Order. If delivery is not or cannot be made within this time period, the Contractor must receive authorization for the delayed delivery. The order may be canceled if the estimated shipping time is not acceptable. All deliveries shall be freight prepaid, F.O.B. Destination and shall be included in all pricing offered. | Delivery. Conforming product shall be shipped within 7 days of receipt of Purchase Order or as otherwise mutually agreed upon . If delivery is not or cannot be made within this time period, the Contractor must receive authorization for the delayed delivery. The order may be canceled if the estimated shipping time is not acceptable. All deliveries shall be freight prepaid, F.O.B. Destination and | Accepted |

| | | | |
|--|---|---|-----------------|
| | unless otherwise clearly stated in writing. | shall be included in all pricing offered unless otherwise clearly stated in writing. | |
| Appendix A. Draft Contract. 20) New Products/Services. Page 20 | <p>New Products/Services.</p> <p>New products and/or services that meet the scope of work may be added to the Contract. Pricing shall be equivalent to the percentage discount for other products. Contractor may replace or add product lines if the line is replacing or supplementing products, is equal or superior to the original products, is discounted similarly or greater than the original discount, and if the products meet the requirements of the Contract. No products and/or services may be added to avoid competitive procurement requirements. Region 4 ESC may require additions to be submitted with documentation from Members demonstrating an interest in, or a potential requirement for, the new product or service. Region 4 ESC may reject any additions without cause.</p> | <p>New Products/Services.</p> <p>New products and/or services that meet the scope of work may be added to the Contract. Pricing shall be subject equivalent to the percentage discount for applicable other-products category. Contractor may replace or add product lines if the line is replacing or supplementing products, is equal or superior to the original products, is discounted similarly or greater than the original discount, and if the products meet the requirements of the Contract. No products and/or services may be added to avoid competitive procurement requirements. Region 4 ESC may require additions to be submitted with documentation from Members demonstrating an interest in, or a potential requirement for, the new product or service. Region 4 ESC may reject any additions without cause.</p> | Accepted |
| [REDACTED] | [REDACTED] | [REDACTED] | |
| [REDACTED] | [REDACTED] | [REDACTED] | |
| [REDACTED] | [REDACTED] | [REDACTED] | |
| [REDACTED] | [REDACTED] | [REDACTED] | |
| [REDACTED] | [REDACTED] | [REDACTED] | |
| [REDACTED] | [REDACTED] | [REDACTED] | |
| [REDACTED] | [REDACTED] | [REDACTED] | |
| [REDACTED] | [REDACTED] | [REDACTED] | |
| [REDACTED] | [REDACTED] | [REDACTED] | |
| [REDACTED] | [REDACTED] | [REDACTED] | |
| [REDACTED] | [REDACTED] | [REDACTED] | |



7145 West Tidwell Road ~ Houston, Texas 77092
(713)-462-7708
www.esc4.net

NOTICE TO OFFEROR

ADDENDUM NO. 1

Solicitation Number 19-20

Request for Proposal (“RFP”)
by

Region 4 Education Service Center (“ESC”)
for
Maintenance, Repair and Operations (MRO) Supplies & Related Services

SUBMITTAL DEADLINE: Tuesday, December 3, 2019, 2:00 PM CENTRAL TIME

This Addendum No. 1 amends the Request for Proposals (RFP) for Maintenance, Repair and Operations (MRO) Supplies & Related Services 19-20 (“Addendum”).

To the extent of any discrepancy between the original RFP and this Addendum, this Addendum shall prevail.

This Addendum No. 1 is hereby issued to:

1. Correct Non-Mandatory Pre-Proposal Conference time:

NON-MANDATORY PRE-PROPOSAL CONFERENCE


Offerors are strongly encouraged, but not required to participate in a pre-proposal conference with the Business Operations Specialist, which will be held on November 12, 2019 at 2:00 pm in the Region 4 ESC offices located at 7145 West Tidwell Road, Houston Texas 77092. To attend the conference, potential Offeror must notify Crystal Wallace, Business Operations Specialist, at cwallace@esc4.net, by November 6, 2019. Offeror’s who are unable to attend in person but would like to call in must also send an email to request call in instructions. The purpose of this conference is to clarify the contents of this RFP in order to prevent any misunderstanding of Region 4 ESC’s position. Any doubt as to the requirements of this RFP or any apparent omission or discrepancy should be presented to Region 4 ESC at this conference. Region 4 ESC will then determine the appropriate action necessary, if any, and may issue a written addendum to the RFP. Oral statements or instructions will not constitute an addendum to this RFP.

RECEIPT OF ADDENDUM ACKNOWLEDGEMENT

Offeror shall acknowledge this addendum by signing below and include in their proposal response.

Company Name W.W. Grainger, Inc.

Contact Person Ron Price

Signature 

Date 111819

Crystal Wallace
Region 4 Education Service Center
Business Operations Specialist



7145 West Tidwell Road ~ Houston, Texas 77092
(713)-462-7708
www.esc4.net

NOTICE TO OFFEROR

ADDENDUM NO. 2

Solicitation Number 19-20

Request for Proposal (“RFP”)
by

Region 4 Education Service Center (“ESC”)
for
Maintenance, Repair and Operations (MRO) Supplies & Related Services

SUBMITTAL DEADLINE: Monday, December 9, 2019, 2:00 PM CENTRAL TIME

This Addendum No. 2 amends the Request for Proposals (RFP) for Maintenance, Repair and Operations (MRO) Supplies & Related Services 19-20 (“Addendum”).

To the extent of any discrepancy between the original RFP and this Addendum, this Addendum shall prevail.

This Addendum No. 2 is hereby issued to change;

1. SUBMITTAL DEADLINE: Monday, December 9, 2019, 2:00 PM CENTRAL TIME
2. DEADLINE FOR RECEIPT OF QUESTIONS: November 21, 2019
3. Page 39 – Change first paragraph labeled “M” to “L”.
4. Appendix E – Products & Services Pricing and market basket has been amended and is attached.
5. Additions to Appendix C – ADDITIONAL REQUIRED DOCUMENTS

Appendix C, DOC # 5

SPECIAL CONDITIONS

The below clauses are applicable to the Offer; by Submitting a Sealed Proposal the Offeror is accepting these Special Conditions:

Conflicts of Interest

No employee, officer, or agent may participate in the selection, award, or administration of a contract supported by a FEMA award if he or she has a real or apparent conflict of interest. Such a conflict would arise when the employee, officer, or agent, any member of his or her immediate family, his or her partner, or an organization which employs or is about to employ any of these parties, has a financial or other interest in or a tangible personal benefit from a firm considered for award. 2 C.F.R. § 200.318(c)(1); See also Standard Form 424D, ¶ 7; Standard Form 424B, ¶ 3.

i. FEMA considers a “financial interest” to be the potential for gain or loss to the employee, officer, or agent, any member of his or her immediate family, his or her partner, or an organization which employs or is about to employ any of these parties as a result of the particular procurement. The prohibited financial interest may arise from ownership of certain financial instruments or investments such as stock, bonds, or real estate, or from a salary, indebtedness, job offer, or similar interest that might be affected by the particular procurement. ii. FEMA considers an “apparent” conflict of interest to exist where an actual conflict does not exist, but where a reasonable person with knowledge of the relevant facts would question the impartiality of the employee, officer, or agent participating in the procurement. c. Gifts. The officers, employees, and agents of Region 4 ESC nor the Participating Public Agency (“NFE”) must neither solicit nor accept gratuities, favors, or anything of monetary value from contractors or parties to subcontracts. However, NFE’s may set standards for situations in which the financial interest is de minimus, not substantial, or the gift is an unsolicited item of nominal value. 2 C.F.R. § 200.318(c)(1). d. Violations. The NFE’s written standards of conduct must provide for disciplinary actions to be applied for violations of such standards by officers, employees, or agents of the NFE. 2 C.F.R. § 200.318(c)(1). For example, the penalty for a NFE’s employee may be dismissal, and the penalty for a contractor might be the termination of the contract.

Contractor Integrity

A contractor must have a satisfactory record of integrity and business ethics. Contractors that are debarred or suspended as described in Chapter III, ¶ 6.d must be rejected and cannot receive contract awards at any level.

Public Policy

A contractor must comply with the public policies of the Federal Government and state, local government, or tribal government. This includes, among other things, past and current compliance with the:

- a. Equal opportunity and nondiscrimination laws
- b. Five affirmative steps described at 2 C.F.R. § 200.321(b) for all subcontracting under contracts supported by FEMA financial assistance; and FEMA Procurement Guidance June 21, 2016 Page IV- 7
- c. Applicable prevailing wage laws, regulations, and executive orders

Affirmative Steps

For any subcontracting opportunities, Contractor must take the following Affirmative steps:

1. Placing qualified small and minority businesses and women's business enterprises on solicitation lists;
2. Assuring that small and minority businesses, and women's business enterprises are solicited whenever they are potential sources;
3. Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority businesses, and women's business enterprises;
4. Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises; and
5. Using the services and assistance, as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce;

Federal Requirements

Services issued under this contract may be in response to an emergency or disaster recovery situation and eligible for federal funding; Services issued in response to an emergency or disaster recovery situation are subject to and must comply with all federal requirements applicable to the funding. The remaining items below, located in this Special Conditions section, are activated and required when federal funding may be utilized.

2 C.F.R. § 200.326 and 2 C.F.R. Part 200, Appendix II, Required Contract Clauses

1. Termination for Convenience:

The right to terminate this Contract for the convenience of Region 4 ESC is retained by Region 4 ESC. In the event of a termination for convenience by Region 4 ESC, Region 4 ESC shall, at least ten (10) calendar days in advance, deliver written notice of the termination for convenience to Contractor. Upon Contractor's receipt of such written notice, Contractor immediately shall cease the performance of the Work and shall take reasonable and appropriate action to secure and protect the Work then in place. Contractor shall then be paid by Region 4 ESC, in accordance with the terms and provisions of the Contract Documents, an amount not to exceed the actual labor costs incurred, the actual cost of all materials installed and the actual cost of all materials stored at the project site or away from the project site, as approved in writing by Region 4 ESC but not yet paid for and which cannot be returned, and actual, reasonable and documented demobilization costs, if any, paid by Contractor and approved by Region 4 ESC in connection with the Scope of Work in place which is completed as of the date of termination by Region 4 ESC and that is in conformance with the Contract Documents, less all amounts previously paid for the Work. No amount ever shall be owed or paid to Contractor for lost or anticipated profits on any part of the Scope of Work not performed or for consequential damages of any kind.

2. Equal Employment Opportunity:

Region 4 ESC highly encourages Contractors to implement Affirmative Action practices in their employment programs. This means Contractor should not discriminate against any employee or applicant for employment because of race, color, religion, sex, pregnancy, sexual orientation, political belief or affiliation, age, disability or genetic information.

During the performance of this contract, the contractor agrees as follows:

(1) The contractor will not discriminate against any employee or applicant for employment because of race, color, religion, sex, sexual orientation, gender identity, or national origin. The contractor will take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, color, religion, sex, sexual orientation, gender identity, or national origin. Such action shall include, but not be limited to the following: Employment, upgrading, demotion, or transfer, recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the contracting officer setting forth the provisions of this nondiscrimination clause.

(2) The contractor will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, or national origin.

(3) The contractor will not discharge or in any other manner discriminate against any employee or applicant for employment because such employee or applicant has inquired about, discussed, or disclosed the compensation of the employee or applicant or another employee or applicant. This provision shall not apply to instances in which an employee who has access to the compensation information of other employees or applicants as a part of such employee's essential job functions discloses the compensation of such other employees or applicants to individuals who do not otherwise have access to such information, unless such disclosure is in response to a formal complaint or charge, in furtherance of an investigation, proceeding, hearing, or action, including an investigation conducted by the employer, or is consistent with the contractor's legal duty to furnish information.

(4) The contractor will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice to be provided by the agency contracting officer, advising the labor union or workers' representative of the contractor's commitments under section 202 of Executive Order 11246 of September 24, 1965, and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

(5) The contractor will comply with all provisions of Executive Order 11246 of September 24, 1965, and of the rules, regulations, and relevant orders of the Secretary of Labor.

(6) The contractor will furnish all information and reports required by Executive Order 11246 of September 24, 1965, and by the rules, regulations, and orders of the Secretary of Labor, or pursuant thereto, and will permit access to his books, records, and accounts by the contracting agency and the Secretary of Labor for purposes of investigation to ascertain compliance with such rules, regulations, and orders.

(7) In the event of the contractor's non-compliance with the nondiscrimination clauses of this contract or with any of such rules, regulations, or orders, this contract may be canceled, terminated or suspended in whole or in part and the contractor may be declared ineligible for further Government contracts in accordance with procedures authorized in Executive Order 11246 of September 24, 1965, and such other sanctions may be imposed and remedies invoked as provided in Executive Order 11246 of September 24, 1965, or by rule, regulation, or order of the Secretary of Labor, or as otherwise provided by law.

(8) The contractor will include the provisions of paragraphs (1) through (8) in every subcontract or purchase order unless exempted by rules, regulations, or orders of the Secretary of Labor issued pursuant to section 204 of Executive Order 11246 of September 24, 1965, so that such provisions will be binding upon each subcontractor or vendor. The contractor will take such action with respect to any subcontract or purchase order as may be directed by the Secretary of Labor as a means of enforcing such provisions including sanctions for noncompliance: *Provided*, however, that in the event the contractor becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction, the contractor may request the United States to enter into such litigation to protect the interests of the United States.

3. “During the performance of this contract, the contractor agrees as follows:

- (1) The contractor will not discriminate against any employee or applicant for employment because of race, color, religion, sex, or national origin. The contractor will take affirmative action to ensure that applicants are employed, and that employees are treated during employment without regard to their race, color, religion, sex, or national origin. Such action shall include, but not be limited to the following: Employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided setting forth the provisions of this nondiscrimination clause.
- (2) The contractor will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive considerations for employment without regard to race, color, religion, sex, or national origin.
- (3) The contractor will send to each labor union or representative of workers with which he has a collective bargaining agreement or other contract or understanding, a notice to be provided advising the said labor union or workers' representatives of the contractor's commitments under this section, and shall post copies of the notice in conspicuous places available to employees and applicants for employment.
- (4) The contractor will comply with all provisions of Executive Order 11246 of September 24, 1965, and of the rules, regulations, and relevant orders of the Secretary of Labor.

- (5) The contractor will furnish all information and reports required by Executive Order 11246 of September 24, 1965, and by rules, regulations, and orders of the Secretary of Labor, or pursuant thereto, and will permit access to his books, records, and accounts by the administering agency and the Secretary of Labor for purposes of investigation to ascertain compliance with such rules, regulations, and orders.
- (6) In the event of the contractor's noncompliance with the nondiscrimination clauses of this contract or with any of the said rules, regulations, or orders, this contract may be canceled, terminated, or suspended in whole or in part and the contractor may be declared ineligible for further Government contracts or federally assisted construction contracts in accordance with procedures authorized in Executive Order 11246 of September 24, 1965, and such other sanctions as may be imposed and remedies invoked as provided in Executive Order 11246 of September 24, 1965, or by rule, regulation, or order of the Secretary of Labor, or as otherwise provided by law.
- (7) The contractor will include the portion of the sentence immediately preceding paragraph (1) and the provisions of paragraphs (1) through (7) in every subcontract or purchase order unless exempted by rules, regulations, or orders of the Secretary of Labor issued pursuant to section 204 of Executive Order 11246 of September 24, 1965, so that such provisions will be binding upon each subcontractor or vendor. The contractor will take such action with respect to any subcontract or purchase order as the administering agency may direct as a means of enforcing such provisions, including sanctions for noncompliance: Provided, however, That in the event a contractor becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction by the administering agency the contractor may request the United States to enter into such litigation to protect the interests of the United States.”

4. Davis Bacon Act and Copeland Anti-Kickback Act.

- a. Applicability of Davis-Bacon Act. The Davis-Bacon Act only applies to the emergency Management Preparedness Grant Program, Homeland Security Grant Program, Nonprofit Security Grant Program, Tribal Homeland Security Grant Program, Port Security Grant Program, and Transit Security Grant Program. **It does not apply to other FEMA grant and cooperative agreement programs, including the Public Assistance Program.**
- b. All prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. §§ 3141-3144 and 3146-3148) as supplemented by Department of Labor regulations at 29 C.F.R. Part 5 (Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction)). See 2 C.F.R. Part 200, Appendix II, ¶ D.
- c. In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week.
- d. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

- e. In contracts subject to the Davis-Bacon Act, the contracts must also include a provision for compliance with the Copeland “Anti-Kickback” Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations at 29 C.F.R. Part 3 (Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States). The Copeland Anti-Kickback Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to FEMA.
- f. The regulation at 29 C.F.R. § 5.5(a) does provide the required contract clause that applies to compliance with both the Davis-Bacon and Copeland Acts. However, as discussed in the previous subsection, the Davis-Bacon Act does not apply to Public Assistance recipients and subrecipients. **In situations where the Davis-Bacon Act does not apply, neither does the Copeland “Anti-Kickback Act.”** However, for purposes of grant programs where both clauses do apply, FEMA requires the following contract clause:

“Compliance with the Copeland “Anti-Kickback” Act.

- (1) Contractor. The contractor shall comply with 18 U.S.C. § 874, 40U.S.C. § 3145, and the requirements of 29 C.F.R. pt. 3 as may be applicable, which are incorporated by reference into this contract.
- (2) Subcontracts. The contractor or subcontractor shall insert in any subcontracts the clause above and such other clauses as the FEMA may by appropriate instructions require, and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime contractor shall be responsible for the compliance by any subcontractor or lower tier subcontractor with all of these contract clauses
- (3) Breach. A breach of the contract clauses above may be grounds for termination of the contract, and for debarment as a contractor and subcontractor as provided in 29 C.F.R. § 5.12.”

5. Contract Work Hours and Safety Standards Act.

- a. Applicability: This requirement applies to all FEMA grant and cooperative agreement programs.
- b. Where applicable (see 40 U.S.C. § 3701), all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations at 29 C.F.R. Part 5. See 2 C.F.R. Part 200, Appendix II, ¶ E.
- c. Under 40 U.S.C. § 3702, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the workweek.
- d. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or

transmission of intelligence.

- e. The regulation at 29 C.F.R. § 5.5(b) provides the required contract clause concerning compliance with the Contract Work Hours and Safety Standards Act:

“Compliance with the Contract Work Hours and Safety Standards Act.

- (1) Overtime requirements. No contractor or subcontractor contracting for any part of the contract work which may require or involve the employment of laborers or mechanics shall require or permit any such laborer or mechanic in any workweek in which he or she is employed on such work to work in excess of forty hours in such workweek unless such laborer or mechanic receives compensation at a rate not less than one and one-half times the basic rate of pay for all hours worked in excess of forty hours in such workweek.
- (2) Violation; liability for unpaid wages; liquidated damages. In the event of any violation of the clause set forth in paragraph (1) of this section the contractor and any subcontractor responsible therefor shall be liable for the unpaid wages. In addition, such contractor and subcontractor shall be liable to the United States (in the case of work done under contract for the District of Columbia or a territory, to such District or to such territory), for liquidated damages. Such liquidated damages shall be computed with respect to each individual laborer or mechanic, including watchmen and guards, employed in violation of the clause set forth in paragraph (1) of this section, in the sum of \$10 for each calendar day on which such individual was required or permitted to work in excess of the standard workweek of forty hours without payment of the overtime wages required by the clause set forth in paragraph (1) of this section.
- (3) Withholding for unpaid wages and liquidated damages. The (write in the name of the Federal agency or the loan or grant recipient) shall upon its own action or upon written request of an authorized representative of the Department of Labor withhold or cause to be withheld, from any moneys payable on account of work performed by the contractor or subcontractor under any such contract or any other Federal contract with the same prime contractor, or any other federally-assisted contract subject to the Contract Work Hours and Safety Standards Act, which is held by the same prime contractor, such sums as may be determined to be necessary to satisfy any liabilities of such contractor or subcontractor for unpaid wages and liquidated damages as provided in the clause set forth in paragraph (2) of this section.
- (4) Subcontracts. The contractor or subcontractor shall insert in any subcontracts the clauses set forth in paragraph (1) through (4) of this section and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime contractor shall be responsible for compliance by any subcontractor or lower tier subcontractor with the clauses set forth in paragraphs (1) through (4) of this section.”

6. Rights to Inventions Made Under a Contract or Agreement.

- a. Stafford Act Disaster Grants. This requirement **does not apply to the Public Assistance**, Hazard Mitigation Grant Program, Fire Management Assistance Grant Program, Crisis Counseling Assistance and Training Grant Program, Disaster Case Management Grant Program, and Federal Assistance to Individuals and Households – Other Needs Assistance Grant Program, as

FEMA awards under these programs do not meet the definition of “funding agreement.”

b. If the FEMA award meets the definition of “funding agreement” under 37 C.F.R. § 401.2(a) and the non-Federal entity wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that “funding agreement,” the non-Federal entity must comply with the requirements of 37 C.F.R. Part 401 (Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements), and any implementing regulations issued by FEMA. See 2 C.F.R. Part 200, Appendix II, ¶ F.

c. The regulation at 37 C.F.R. § 401.2(a) currently defines “funding agreement” as any contract, grant, or cooperative agreement entered into between any Federal agency, other than the Tennessee Valley Authority, and any contractor for the performance of experimental, developmental, or research work funded in whole or in part by the Federal government. This term also includes any assignment, substitution of parties, or subcontract of any type entered into for the performance of experimental, developmental, or research work under a funding agreement as defined in the first sentence of this paragraph.

7. Clean Air Act and the Federal Water Pollution Control Act. Contracts of amounts in excess of \$150,000 must contain a provision that requires the contractor to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. §§ 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. §§ 1251-1387). Violations must be reported to FEMA and the Regional Office of the Environmental Protection Agency. See 2 C.F.R. Part 200, Appendix II, ¶ G.

a. The following provides a sample contract clause concerning compliance for contracts of amounts in excess of \$150,000:

“Clean Air Act

(1) The contractor agrees to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act, as amended, 42 U.S.C.

§ 7401 et seq.

(2) The contractor agrees to report each violation to the (name of the state agency or local or Indian tribal government) and understands and agrees that the (name of the state agency or local or Indian tribal government) will, in turn, report each violation as required to assure notification to the (name of recipient), Federal Emergency Management Agency, and the appropriate Environmental Protection Agency Regional Office.

(3) The contractor agrees to include these requirements in each subcontract exceeding \$150,000 financed in whole or in part with Federal assistance provided by FEMA.

Federal Water Pollution Control Act

(1) The contractor agrees to comply with all applicable standards, orders or regulations issued pursuant to the Federal Water Pollution Control Act, as amended, 33 U.S.C. 1251 et seq.

(2) The contractor agrees to report each violation to the (name of the state agency or local or Indian tribal government) and understands and agrees that the (name of the state agency or local or Indian tribal government) will, in turn, report each violation as required to assure notification to the (name of recipient), Federal Emergency Management Agency, and the appropriate Environmental Protection Agency Regional Office.

(3) The contractor agrees to include these requirements in each subcontract exceeding \$150,000 financed in whole or in part with Federal assistance provided by FEMA.”

8. Debarment and Suspension.

- a. Applicability: This requirement applies to all FEMA grant and cooperative agreement programs.
- b. Non-federal entities and contractors are subject to the debarment and suspension regulations implementing Executive Order 12549, *Debarment and Suspension* (1986) and Executive Order 12689, *Debarment and Suspension* (1989) at 2 C.F.R. Part 180 and the Department of Homeland Security’s regulations at 2 C.F.R. Part 3000 (Non procurement Debarment and Suspension).
- c. These regulations restrict awards, subawards, and contracts with certain parties that are debarred, suspended, or otherwise excluded from or ineligible for participation in Federal assistance programs and activities. See 2 C.F.R. Part 200, Appendix II, ¶ H; and *Procurement Guidance for Recipients and Subrecipients Under 2 C.F.R. Part 200 (Uniform Rules): Supplement to the Public Assistance Procurement Disaster Assistance Team (PDAT) Field Manual* Chapter IV, ¶ 6.d, and Appendix C, ¶ 2 [hereinafter *PDAT Supplement*]. A contract award must not be made to parties listed in the SAM Exclusions. SAM Exclusions is the list maintained by the General Services Administration that contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. SAM exclusions can be accessed at www.sam.gov. See 2 C.F.R. § 180.530; *PDAT Supplement*, Chapter IV, ¶ 6.d and Appendix C, ¶ 2.
- d. In general, an “excluded” party cannot receive a Federal grant award or a contract within the meaning of a “covered transaction,” to include subawards and subcontracts. This includes parties that receive Federal funding indirectly, such as contractors to recipients and subrecipients. The key to the exclusion is whether there is a “covered transaction,” which is any non-procurement transaction (unless excepted) at either a “primary” or “secondary” tier. Although “covered transactions” do not include contracts awarded by the Federal Government for purposes of the non-procurement common rule and DHS’s implementing regulations, it does include some contracts awarded by recipients and subrecipient.
- e. Specifically, a covered transaction includes the following contracts for goods or services:
 - (1) The contract is awarded by a recipient or subrecipient in the amount of at least \$25,000.
 - (2) The contract requires the approval of FEMA, regardless of amount.
 - (3) The contract is for federally required audit services.
 - (4) A subcontract is also a covered transaction if it is awarded by the contractor of a recipient or subrecipient and requires either the approval of FEMA or is in excess of \$25,000.
- d. The following provides a debarment and suspension clause. It incorporates an optional method of verifying that contractors are not excluded or disqualified:

“Suspension and Debarment

- (1) This contract is a covered transaction for purposes of 2 C.F.R. pt. 180 and 2 C.F.R. pt. 3000. As such the contractor is required to verify that none of

the contractor, its principals (defined at 2 C.F.R. § 180.995), or its affiliates (defined at 2 C.F.R. § 180.905) are excluded (defined at 2 C.F.R. § 180.940) or disqualified (defined at 2 C.F.R. § 180.935).

(2) The contractor must comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C and must include a requirement to comply with these regulations in any lower tier covered transaction it enters into.

(3) This certification is a material representation of fact relied upon by (insert name of subrecipient). If it is later determined that the contractor did not comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C, in addition to remedies available to (name of state agency serving as recipient and name of subrecipient), the Federal Government may pursue available remedies, including but not limited to suspension and/or debarment.

(4) The bidder or proposer agrees to comply with the requirements of 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C while this offer is valid and throughout the period of any contract that may arise from this offer. The bidder or proposer further agrees to include a provision requiring such compliance in its lower tier covered transactions.”

9. Byrd Anti-Lobbying Amendment.

- a. Applicability: This requirement applies to all FEMA grant and cooperative agreement programs.
- b. Contractors that apply or bid for an award of \$100,000 or more must file the required certification. See 2 C.F.R. Part 200, Appendix II, ¶ I; 44 C.F.R. Part 18; *PDAT Supplement*, Chapter IV, 6.c; Appendix C, ¶ 4.
- c. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. § 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award. See *PDAT Supplement*, Chapter IV, ¶ 6.c and Appendix C, ¶ 4.
- d. The following provides a Byrd Anti-Lobbying contract clause:

“Byrd Anti-Lobbying Amendment, 31 U.S.C. § 1352 (as amended)

Contractors who apply or bid for an award of \$100,000 or more shall file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Each tier shall also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the recipient.”

APPENDIX A, 44 C.F.R. PART 18 – CERTIFICATION REGARDING LOBBYING

Certification for Contracts, Grants, Loans, and Cooperative Agreements (To be

submitted with each bid or offer exceeding \$100,000)

The undersigned [Contractor] certifies, to the best of his or her knowledge, that:

1. No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.
3. The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by 31, U.S.C. § 1352 (as amended by the Lobbying Disclosure Act of 1995). Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The Contractor, W.W. Grainger, Inc., certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the Contractor understands and agrees that the provisions of 31 U.S.C. § 3801 *et seq.*, apply to this certification and disclosure, if any.



Signature of Contractor's Authorized Official

Ron Price, Sr. Government Sales Manager

Name and Title of Contractor's Authorized Official

111819

Date"

10. Procurement of Recovered Materials.

- a. Applicability: This requirement applies to all FEMA grant and cooperative agreement programs.
- b. A non-Federal entity that is a state agency or agency of a political subdivision of a

state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, Pub. L. No. 89-272 (1965) (codified as amended by the Resource Conservation and Recovery Act at 42 U.S.C. § 6962). See 2 C.F.R. Part 200, Appendix II, ¶ J; 2 C.F.R. § 200.322; *PDAT Supplement*, Chapter V, ¶ 7.

- c. The requirements of Section 6002 include procuring only items designated in guidelines of the EPA at 40 C.F.R. Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired by the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.
- d. The following provides the clause that a state agency or agency of a political subdivision of a state and its contractors can include in contracts meeting the above contract thresholds:

“(1) In the performance of this contract, the Contractor shall make maximum use of products containing recovered materials that are EPA- designated items unless the product cannot be acquired—

- (i) Competitively within a timeframe providing for compliance with the contract performance schedule;
- (ii) Meeting contract performance requirements; or
- (iii) At a reasonable price.

(2) Information about this requirement, along with the list of EPA- designate items, is available at EPA’s Comprehensive Procurement Guidelines web site, <https://www.epa.gov/smm/comprehensive-procurement-guideline-cpg-program>.”

11. Additional FEMA Requirements.

- a. The Uniform Rules authorize FEMA to require additional provisions for non-Federal entity contracts. FEMA, pursuant to this authority, requires or recommends the following:
- b. Changes.

To be eligible for FEMA assistance under the non-Federal entity’s FEMA grant or cooperative agreement, the cost of the change, modification, change order, or constructive change must be allowable, allocable, within the scope of its grant or cooperative agreement, and reasonable for the completion of project scope. FEMA recommends, therefore, that a non-Federal entity include a changes clause in its contract that describes how, if at all, changes can be made by either party to alter the method, price, or schedule of the work without breaching the contract. The language of the clause may differ depending on the nature of the contract and the end-item procured.

- c. Access to Records.

All non-Federal entities must place into their contracts a provision that all contractors and their successors, transferees, assignees, and subcontractors acknowledge and agree to comply with applicable provisions governing Department and FEMA access to records, accounts, documents, information, facilities, and staff. See DHS Standard Terms and Conditions, v 3.0, ¶ XXVI (2013).

- d. The following provides a contract clause regarding access to records:

“Access to Records. The following access to records requirements apply to this contract:

(1) The contractor agrees to provide (insert name of state agency or local or Indian tribal government), (insert name of recipient), the FEMA Administrator, the Comptroller General of the United States, or any of their authorized representatives access to any books, documents, papers, and records of the Contractor which are directly pertinent to this contract for the purposes of making audits, examinations, excerpts, and transcriptions.

(2) The Contractor agrees to permit any of the foregoing parties to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed.

(3) The contractor agrees to provide the FEMA Administrator or his authorized representatives access to construction or other work sites pertaining to the work being completed under the contract.”

12. DHS Seal, Logo, and Flags.

- a. All non-Federal entities must place in their contracts a provision that a contractor shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre-approval. See DHS Standard Terms and Conditions, v 3.0, ¶ XXV (2013).
- b. The following provides a contract clause regarding DHS Seal, Logo, and Flags: “The contractor shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre- approval.”

13. Compliance with Federal Law, Regulations, and Executive Orders.

- a. All non-Federal entities must place into their contracts an acknowledgement that FEMA financial assistance will be used to fund the contract along with the requirement that the contractor will comply with all applicable federal law, regulations, executive orders, and FEMA policies, procedures, and directives.
- b. The following provides a contract clause regarding Compliance with Federal Law, Regulations, and Executive Orders: “This is an acknowledgement that FEMA financial assistance will be used to fund the contract only. The contractor will comply will all applicable federal law, regulations, executive orders, FEMA policies, procedures, and directives.”

14. No Obligation by Federal Government.

- a. The non-Federal entity must include a provision in its contract that states that the Federal Government is not a party to the contract and is not subject to any obligations or liabilities to the non-Federal entity, contractor, or any other party pertaining to any matter resulting from the contract.
- b. The following provides a contract clause regarding no obligation by the Federal Government: “The Federal Government is not a party to this contract and is not subject to any obligations or liabilities to the non-Federal entity, contractor, or any other party pertaining to any matter resulting from the contract.”

15. Program Fraud and False or Fraudulent Statements or Related Acts.

- a. The non-Federal entity must include a provision in its contract that the contractor acknowledges that 31 U.S.C. Chap. 38 (Administrative Remedies for False Claims and Statements) applies to its actions pertaining to the contract.
- b. The following provides a contract clause regarding Fraud and False or Fraudulent or Related Acts: "The contractor acknowledges that 31 U.S.C. Chap. 38 (Administrative Remedies for False Claims and Statements) applies to the contractor's actions pertaining to this contract."

Additional contract clauses per 2 C.F.R. § 200.325

For applicable construction/reconstruction/renovation and related services: A payment and performance bond are both required for 100 percent of the contract price. A "performance bond" is one executed in connection with a contract to secure fulfillment of all the contractor's obligations under such contract. A "payment bond" is one executed in connection with a contract to assure payment as required by law of all persons supplying labor and material in the execution of the work provided in the contract.

Offeror agrees to comply with all terms and conditions outlined in the Special Conditions section of this solicitation.

Offeror's Name: W.W. Grainger, Inc.

Address, City, State, and Zip Code: 100 Grainger Parkway, Lake Forest, IL 60045

Phone Number: 979-224-6794 Fax Number: NA

Printed Name and Title of Authorized Representative: Ron Price, Sr. Government Sales Manager

Email Address: Ron.Price@grainger.com

Signature of Authorized Representative:  Date: 111819

QUESTIONNAIRE

Please provide responses to the following questions that address your company's operations, organization, structure and processes for providing products and services.

1. Diversity Programs

- Do you currently have a diversity program or any diversity partners that you do business with? Yes No
(If the answer is yes, attach a statement detailing the structure of your program, along with a list of your diversity alliances and a copy of their certifications.)

[Please see Grainger's Diversity Program information located immediately after the Acknowledgment page.](#)

2. Diverse Vendor Certification Participation

Region 4 ESC encourages the use of under-utilized businesses (HUB), minority and women business enterprises (MWBE), and small and/or disadvantages business enterprises (SBE) both as prime and subcontractors. Offerors shall indicate below whether or not they and/or any of their subcontractors (and if so which) hold certification in any of the classified areas and include proof of such certification with their response.

a. Minority Women Business Enterprise

Respondent certifies that this firm is an MWBE Yes No

List certifying agency: _____

b. Small Business Enterprise (SBE) or Disadvantaged Business Enterprise (DBE)

Respondent certifies that this firm is a SBE or DBE Yes No

List certifying agency: _____

c. Historically Underutilized Businesses (HUB)

Respondent certifies that this firm is a HUB Yes No

List certifying agency: _____

d. Historically Underutilized Business Zone Enterprise (HUBZone)

Respondent certifies that this firm is a HUBZone Yes No

List certifying agency: _____

e. Other

Respondent certifies that this firm is a recognized diversity certificate holder Yes No

List certifying agency: _____

3. Has Offeror made and is Offeror committed to continuing to take all affirmative steps set forth in 2 CFR 200.321 as it relates to the scope of work outlined in this solicitation? Yes No
- 6.


DOC #7 For applicable construction/reconstruction/renovation and related services, a bid guarantee is required not less than five percent (5%) of the total bid. Surety shall provide a copy of the Power of Attorney authorizing the Executing Agent the authority to execute the bid bond documents and bind the Surety to the bid bond conditions. The bid bond shall have a corporate Surety that is licensed to conduct business in Texas and authorized to underwrite bonds in the amount of the bid bond. For the purposes of this solicitation, the total bid is to be \$60,000,000.

RECEIPT OF ADDENDUM ACKNOWLEDGEMENT

Offeror shall acknowledge this addendum by signing below and include in their proposal response.

Company Name W.W. Grainger, Inc.

Contact Person Ron Price

Signature 

Date 111819

Crystal Wallace
Region 4 Education Service Center
Business Operations Specialist

Supplier Diversity Program

Grainger recognizes the importance of Supplier Diversity. Grainger has over 20 years of successful experience offering diverse companies opportunities through two core programs:

1. Tier II: Grainger's Supplier Diversity Program
2. Tier I: Distributor Alliance Program

As responsible corporate citizens, we are committed to supporting the growth of diverse businesses, giving these companies the opportunity to compete for our business.

Grainger's Tier II Supplier Diversity Program | Grainger's Tier II Supplier Diversity Program affords Region 4 with access to diverse manufacturers and suppliers through our catalogs and distribution channels. Started in 1999, Grainger's Supplier Diversity Program is designed to grow this sector of the economy while helping customers get their jobs done with quality products from Diverse Business Enterprises (DBEs).



The economic impact of this program continues to increase. Grainger's Tier II Supplier Diversity program includes **over 270 DBEs** and offers **more than 91,000 items** across 1600+ product categories. Grainger also offers products from over 2000 Small Business Enterprises (SBEs), offering more than 300,000 products. The model is truly a win/win because DBEs can concentrate on what they do best and leave the logistics and distribution of their products to Grainger.

Grainger's Tier II Supplier Diversity Program affords our customers with access to DBE products through all our ordering methods (Grainger.com, Redbook Catalog, phone, fax, walk-in, etc.), and distribution channels. Grainger's customers benefit from one-stop shopping, and supplier diversity reporting upon request. Registered suppliers are audited monthly to maintain active supplier diversity certificates.

- Products from diverse manufacturers and suppliers are identified on Grainger's website and within our catalog and index with the diversity symbol to the right.
- Customers can locate the offering from diverse suppliers by searching "Supplier Diversity" on Grainger.com.
- Additionally, customers can filter on the left-sidebar by "Supplier Diversity" while searching on Grainger.com.



Supplier recruitment is a continuous activity at Grainger. Our company website includes a link to our supplier diversity registration portal. Certified businesses that register are available for referrals to buying decision makers when product review, RFP, or spot buying opportunities occur. Grainger also includes DBEs to meet our customer's unique product requirements through Grainger's Sourcing program, if or when the customer's desired products are not currently available in Grainger's general catalog. In 2018, 180 DBEs, and 1700 SBEs participated in Grainger's Sourcing program, subject to terms and conditions.

Grainger seeks to increase the number of products acquired from diverse companies in several ways. Grainger is proud to be a corporate member of the Women's Business Enterprise National Council (WBENC) and has been a member of the National LGBT Chamber of Commerce (NGLCC) since 2014. Grainger participates in a wide range of conferences and seminars to assist diverse businesses to establish or strengthen themselves. Grainger's Portal invites diverse suppliers to consider doing business with Grainger.

Grainger pursues outreach opportunities with diverse organizations to understand their member offerings and to promote opportunities with Grainger. These include the following associations or agencies:



- National Minority Supplier Development Council (NMSDC)
- Women’s Business Enterprise National Council (WBENC)
- Small Business Administration (SBA)
- National Gay and Lesbian Chamber of Commerce (NGLCC)
- Veteran Owned Businesses
- Veteran Associations

Grainger’s Tier I Distributor Alliance Program | Grainger’s Distributor Alliance Program responds to corporate and government regulatory and policy requirements for the procurement of MRO goods and services from Diverse Business Enterprises (DBEs).

Since 2006, the Distributor Alliance (DA) Program has helped customers support DBEs while consolidating MRO purchases. Over 50 DA DBEs resell the full 1.7 million products offered by Grainger and provide services to customers with mandated procurement goals to support small businesses and provide employment opportunities to women, minority and veteran-owned businesses. The DA DBE is one of the many points of contact for the customer, including regional business managers who mentor the diverse DA DBE and act as a liaison between Grainger, the end customer and the DA DBE.

As with all of our catalog suppliers, we monitor each DBE’s performance with a monthly balanced scorecard. We provide feedback and offer assistance in performance areas where improvement is needed. We seek to provide meaningful focus in pragmatic areas where efficiency can be gained and effectiveness can be improved.

As noted above, for both Supplier Diversity and Distributor Alliance, Grainger is proud to be a member of the National Minority Supplier Development Council and to support several NMSDC Regional Councils. We are corporate members of the Woman’s Business Enterprise National Council. To demonstrate our commitments, and to recruit diverse suppliers for line review and customer proposal opportunities, we participate in M/WBE Business Opportunity Fairs and other events that support M/WBE businesses.

Grainger’s Current Small Business Suppliers

Presented below are Grainger’s Tier 2 Suppliers as of April 2019.

| Vendor Name | Diversity Class | | | | | | |
|--------------------------------|-----------------|-------|----------|--------------------------------|---------------------------------------|------|--------------------------------|
| | Veteran | Women | Minority | Handicapped-owned and operated | Historically Underutilized Businesses | LBGT | Disadvantaged Business Concern |
| CAROLINA GLOVE COMPANY | x | x | | | | | |
| MOTOR SPECIALTY, INC. | x | x | | | | | |
| ROHTEK LLC | x | | x | | | | |
| DR. DIESEL TECHNOLOGIES | x | | x | | | | |
| PRIMAX MFG & TRADING INC. | x | | x | | | | |
| RIGGERS SAFETY LLC | x | | | x | | | |
| HUSKY CORP DBA SUR&R | x | | | x | | | |
| EIGHTH AVENUE ENTERPRISE | x | | | x | | | |
| MILHAM SUPPLY COMPANY INC. | x | | | x | | | |
| POWERHOUSE TWO INC | x | | | x | | | |
| INSINGER MACHINE COMPANY, INC. | x | | | x | | | |
| PETOSKEY PLASTICS, INC. | x | | | | x | | |

| Vendor Name | Diversity Class | | | | | | |
|------------------------------------|-----------------|-------|----------|--------------------------------|---------------------------------------|------|--------------------------------|
| | Veteran | Women | Minority | Handicapped-owned and operated | Historically Underutilized Businesses | LBGT | Disadvantaged Business Concern |
| ALLEGRO INDUSTRIES, INC. | x | | | | | | |
| THE TAPMATIC CORPORATION | x | | | | | | |
| FRASER OPTICS LLC | x | | | | | | |
| SE-KURE DOMES & MIRRORS INC | x | | | | | | |
| AST INDUSTRIES INC DBA ANTI-SEIZE | x | | | | | | |
| PETERSEN MANUFACTURING CO. | x | | | | | | |
| KEN FORGING, INC. | x | | | | | | |
| MICRON INDUSTRIES CORPORATION | x | | | | | | |
| LB KISH COMPANY | x | | | | | | |
| LEE SPRING COMPANY LLC | x | | | | | | |
| PRECISION HOSE INC | x | | | | | | |
| BERKSHIRE CORPORATION | x | | | | | | |
| ASSOCIATED EQUIPMENT CORPORATION | x | | | | | | |
| GROVHAC INC. | x | | | | | | |
| CURRAN MFG CORP | x | | | | | | |
| ENVIRONMENTAL TEST PRODUCTS, LLC | x | | | | | | |
| PRO TAPES AND SPECIALTIES, INC. | x | | | | | | |
| SAFETYTOOLS LLC | x | | | | | | |
| JAECE INDUSTRIES INC | x | | | | | | |
| ABBOTT ALUMINUM INC. DBA | x | | | | | | |
| EMPIRE VENTILATION EQUIPMENT CO | x | | | | | | |
| ADVANTECH MANUFACTURING INC. | x | | | | | | |
| HYGENALL CORPORATION | x | | | | | | |
| PRECISION STAINLESS, INC | x | | | | | | |
| STENNER PUMP COMPANY | x | | | | | | |
| SAFTCART | x | | | | | | |
| CUSTOM COMPOUNDERS, INC. | x | | | | | | |
| ROCKFORD SILK SCREEN PROCESS, INC. | x | | | | | | |
| BUCKEYE PAPER COMPANY INC. | x | | | | | | |
| FABRICATED METAL LLC | x | | | | | | |
| SYNCO CHEMICAL CORPORATION | x | | | | | | |
| HILTON TRADING CORP DBA ACCUBANKER | | x | x | | | | |
| MIGHTY LIFT INC | | x | x | | | | |
| SOUTHERN FASTENERS AND SUPPLY INC | | x | x | | | | |
| LFC LLC DBA GENUINE GRIP FOOTWEAR | | x | x | | | | |
| LIBERTY GLOVE INC | | x | x | | | | |
| VO BAKER COMPANY | | x | x | | | | |
| EZ DUPE, INC | | x | x | | | | |

| Vendor Name | Diversity Class | | | | | | |
|-------------------------------------|-----------------|-------|----------|--------------------------------|---------------------------------------|------|--------------------------------|
| | Veteran | Women | Minority | Handicapped-owned and operated | Historically Underutilized Businesses | LBGT | Disadvantaged Business Concern |
| SW SAFETY SOLUTIONS INC. | | x | x | | | | |
| NATIVE GREEN | | x | x | | | | |
| AKTION, INC. | | x | x | | | | |
| LOYAL INTERNATIONAL INC. DBA NUSSET | | x | x | | | | |
| ADVANCE COMPONENTS, INC. | | x | | | x | | |
| S E INTERNATIONAL INC. | | x | | | x | | |
| D&B INDUSTRIAL SAFETY SUPPLY INC. | | x | | | x | | |
| RETRAC, INC. DBA THINK SAFE, INC. | | x | | | x | | |
| EVERLIGHTS INC | | x | | | | | |
| CASCO MANUFACTURING SOLUTIONS INC | | x | | | | | |
| ACME SERVICE CORP | | x | | | | | |
| PETROCHEM, INC. | | x | | | | | |
| AUTOTEX | | x | | | | | |
| LAVELLE INDUSTRIES, INC. | | x | | | | | |
| WORLD PREP LLC | | x | | | | | |
| AMERICAN MOVING SUPPLIES, INC. | | x | | | | | |
| CASTER CONNECTION INC | | x | | | | | |
| AK LTD | | x | | | | | |
| JELMAR, LLC. | | x | | | | | |
| LVD ACQUISITION LLC DBA OASIS INTL | | x | | | | | |
| CS HYDE COMPANY | | x | | | | | |
| BISHOP WISECARVER CORPORATION | | x | | | | | |
| HD SALES GROUP INC. | | x | | | | | |
| RAE PRODUCTS AND CHEMICALS, CORP | | x | | | | | |
| GEMINI PRECISION MACHINING INCORPOR | | x | | | | | |
| CLEAROUNDS COMMUNICATIONS, INC. | | x | | | | | |
| MAXLITE INC | | x | | | | | |
| CROWN PRODUCTS LLC | | x | | | | | |
| COBRA SYSTEMS INC | | x | | | | | |
| MERCURY FLOOR MACHINES INC | | x | | | | | |
| MEALS FOR ALL INC | | x | | | | | |
| LYNKTEC LLC | | x | | | | | |
| AMERICOVER, INC. | | x | | | | | |
| PLISZKAS ADVENTURES DBA HEADLINE IT | | x | | | | | |
| VENUS LAB DBA EARTH FRIENDLY PROD | | x | | | | | |
| JDV PRODUCTS INC | | x | | | | | |
| API INDUSTRIES INC DBA ALUF PLASTIC | | x | | | | | |
| BAYHEAD PRODUCTS CORPORATION | | x | | | | | |

| Vendor Name | Diversity Class | | | | | | |
|-------------------------------------|-----------------|-------|----------|--------------------------------|---------------------------------------|------|--------------------------------|
| | Veteran | Women | Minority | Handicapped-owned and operated | Historically Underutilized Businesses | LBGT | Disadvantaged Business Concern |
| FIRE SAFETY INT, INC. DBA FSI NA | | x | | | | | |
| GBG ENTERPRISES INC | | x | | | | | |
| B & L DISTRIBUTORS, INC. | | x | | | | | |
| ANEROB LLC DBA PETERSEN BRANDS | | x | | | | | |
| NADCO TAPES & LABELS INC | | x | | | | | |
| MUMSER, INC. DBA BA PRODUCTS CO. | | x | | | | | |
| ASSEMBLY TOOL SPECIALIST INC. | | x | | | | | |
| GASKETS INC. | | x | | | | | |
| ELLIOTT SPECIALTY PRODUCTS INC. | | x | | | | | |
| EX-CELL KAISER LLC | | x | | | | | |
| VEE GEE SCIENTIFIC INC. | | x | | | | | |
| COLUMBIA SANITARY PRODUCTS, INC. | | x | | | | | |
| EQUIPMENT SUPPLY COMPANY | | x | | | | | |
| WAXIE#S ENTERPRISES, INC. | | x | | | | | |
| SIBLEY LABORATORIES LLC | | x | | | | | |
| IMPACT ABSORBENTS INC | | x | | | | | |
| CP INDUSTRIES | | x | | | | | |
| COPE PLASTICS INC. | | x | | | | | |
| ANDWIN SCI, DIV OF THE ANDWIN CORP. | | x | | | | | |
| MIDLAND SCIENTIFIC INC | | x | | | | | |
| EXCELTA CORPORATION | | x | | | | | |
| FIELD CONTROLS LLC | | x | | | | | |
| DEFELSKO CORPORATION | | x | | | | | |
| BONDHUS CORPORATION | | x | | | | | |
| SPECTRA MERCHANDISING INTERNATIONAL | | x | | | | | |
| ABSORBENT SPECIALTY PRODUCTS, LLC. | | x | | | | | |
| OUR REMEDY LLC DBA | | x | | | | | |
| ELECTRIC MOTORS & SPECIALTIES, INC | | x | | | | | |
| MILES LUBRICANTS LLC | | x | | | | | |
| FASTENATION, INC. | | x | | | | | |
| DUOBED LLC | | x | | | | | |
| LOVE LESS ASH CO DBA DUSTLESS TECH | | x | | | | | |
| MR. PRODUCTS INC / MR. CHAIN | | x | | | | | |
| QUINCY LAB INC. | | x | | | | | |
| EXCLUSIVE IMPORTS, INC | | x | | | | | |
| STX, INC DBA ALTA INDUSTRIES | | x | | | | | |
| NEOLOGIC DISTRIBUTION INC | | x | | | | | |
| DIY INDUSTRIES INC | | x | | | | | |

| Vendor Name | Diversity Class | | | | | | |
|-------------------------------------|-----------------|-------|----------|--------------------------------|---------------------------------------|------|--------------------------------|
| | Veteran | Women | Minority | Handicapped-owned and operated | Historically Underutilized Businesses | LBGT | Disadvantaged Business Concern |
| GLOBAL STEEL PRODUCTS CORPORATION | | x | | | | | |
| GRAYMILLS CORPORATION | | x | | | | | |
| ILLEN PRODUCTS LTD DBA IMPRINT PLUS | | x | | | | | |
| HATCHMED CORP | | x | | | | | |
| SAVE PHACE, INC. | | x | | | | | |
| STRIDE TOOL LLC | | x | | | | | |
| 84 LUMBER COMPANY | | x | | | | | |
| SAMTECH LLC DBA MASSIF | | x | | | | | |
| CONSOLIDATED CORDAGE CORP | | x | | | | | |
| METAL PREP A BRAZELLE CORPORATION | | x | | | | | |
| KLEENTEC | | x | | | | | |
| UNIVERSAL MEDICAL INC | | x | | | | | |
| A2Z CONSOLIDATED SUPPLY | | x | | | | | |
| LED LIGHTING SOLUTIONS GLOBAL LLC | | x | | | | | |
| MASTER MANUFACTURING CO | | x | | | | | |
| MAXIT DESIGNS, INC. | | x | | | | | |
| PAN AMERICAN TOOL CORPORATION | | x | | | | | |
| SAN DIEGO OCEAN ENTERPRISES INC | | x | | | | | |
| POSI LOCK PULLER INC. | | x | | | | | |
| TAPESOUTH INC. | | x | | | | | |
| ERB INDUSTRIES INC. | | x | | | | | |
| SAGINAW PRODUCTS CORP | | x | | | | | |
| STOCK ELECTRONICS | | x | | | | | |
| SINGER SAFETY COMPANY | | x | | | | | |
| DAVIES MOLDING, LLC | | x | | | | | |
| RED DEVIL EQUIPMENT COMPANY | | x | | | | | |
| SPECTRUM LAB DBA SPECRUM CHEM MFG. | | x | | | | | |
| TRESTER HOIST & EQUIPMENT | | x | | | | | |
| PRO SCIENTIFIC INC. | | x | | | | | |
| PLAST-O-MATIC VALVES, INC. | | x | | | | | |
| CREST MANUFACTURING INC | | x | | | | | |
| ONYXX GROUP LLC | | x | | | | | |
| CARBIDE CO LLC DBA MONSTER TOOL CO. | | x | | | | | |
| WISCONSIN OVEN DISTRIBUTORS, LLC | | x | | | | | |
| SHOPTOUGH LLC | | x | | | | | |
| WENCON DEV. INC. DBA QUICK MOUNT PV | | x | | | | | |
| ECO TREND CASES LLC | | x | | | | | |
| ARTU-USA, INC. | | x | | | | | |

| Vendor Name | Diversity Class | | | | | | |
|-------------------------------------|-----------------|-------|----------|--------------------------------|---------------------------------------|------|--------------------------------|
| | Veteran | Women | Minority | Handicapped-owned and operated | Historically Underutilized Businesses | LBGT | Disadvantaged Business Concern |
| EMULTEC, INC. | | | x | | x | | |
| SIMPSON ELECTRIC COMPANY | | | x | | x | | |
| GRAPE SOLAR INC | | | x | | | | |
| SOLARTECH POWER INC | | | x | | | | |
| CEC INDUSTRIES LTD. | | | x | | | | |
| RESSVEN INC DBA E JAMES & COMPANY | | | x | | | | |
| AUTOTECH TECHNOLOGIES, LP DBA AVG | | | x | | | | |
| ULTRAVIOLET DEVICES INC | | | x | | | | |
| ARMOR CONCEPTS LLC | | | x | | | | |
| TURF INC. | | | x | | | | |
| ECO ABSORBENT TECHNOLOGIES INC | | | x | | | | |
| CLEVELAND CONTROLS, DIVISION OF UNI | | | x | | | | |
| IDEAL SHIELD LLC | | | x | | | | |
| AVEN INC. | | | x | | | | |
| UNITED SCIENTIFIC SUPPLIES INC. | | | x | | | | |
| BIOSAN LABORATORIES INC | | | x | | | | |
| QSPAC INDUSTRIES INC. | | | x | | | | |
| TRICO PRODUCTS CORPORATION | | | x | | | | |
| MJ MAY MATERIAL SPECIALISTS INC | | | x | | | | |
| BUILDING HEALTH CHECK, LLC | | | x | | | | |
| LW SCIENTIFIC, INC. | | | x | | | | |
| DDS, INC. | | | x | | | | |
| BEAED LP | | | x | | | | |
| JESCO LIGHTING GROUP LLC | | | x | | | | |
| PAN PACIFIC ELECTRONICS, INC. | | | x | | | | |
| THE DELAWARE PAINT COMPANY | | | x | | | | |
| INDUSTRIAL MAINTENANCE SUPPLY | | | x | | | | |
| ACTEK MFG. & ENG. | | | x | | | | |
| BATTERIES PLUS | | | x | | | | |
| NEWBORN BROTHERS CO., INC. | | | x | | | | |
| OFFICEMATE INTERNATIONAL CORP | | | x | | | | |
| STARDUST SPILL PRODUCTS, LLC | | | x | | | | |
| IBS SOLUTIONS CORPORATION | | | x | | | | |
| R & R TEXTILE MILLS, INC. | | | x | | | | |
| POWER DRIVE LLC. | | | x | | | | |
| TEMPCO | | | x | | | | |
| BYOGLOBE LLC | | | x | | | | |
| ATLANTIC BLOWERS | | | x | | | | |

| Vendor Name | Diversity Class | | | | | | |
|-------------------------------------|-----------------|-------|----------|--------------------------------|---------------------------------------|------|--------------------------------|
| | Veteran | Women | Minority | Handicapped-owned and operated | Historically Underutilized Businesses | LBGT | Disadvantaged Business Concern |
| ACTION CHEMICAL, INC. | | | x | | | | |
| MAT ENGINE TECHNOLOGIES, LLC. | | | x | | | | |
| LTS CHICAGO ENTERPRISES INC. | | | x | | | | |
| VALTRA, INC. | | | x | | | | |
| MESA SAFE COMPANY INC. | | | x | | | | |
| GENERAL TOOL INC | | | x | | | | |
| PORTAGAS, INC. | | | x | | | | |
| WOOSTER PRODUCTS INC. | | | x | | | | |
| STEREN ELECTRONICS INTL LLC | | | x | | | | |
| CHOCTAW-KAUL DISTRIBUTION COMPANY | | | x | | | | |
| JEIO TECH INC. | | | x | | | | |
| KEYSTONE VOCATIONAL SERVICES INC | | | | x | | | |
| ALPHAPOINTE | | | | x | | | |
| DALLAS LIGHTHOUSE FOR THE BLIND | | | | x | | | |
| ACCESS: SUPPORTS FOR LIVING | | | | x | | | |
| LIBERTY ENTERPRISES INC NYSARC | | | | x | | | |
| VIA TECHNOLOGIES | | | | x | | | |
| BEACON LIGHTHOUSE, INC. | | | | x | | | |
| BESTWORK INDUSTRIES FOR BLIND | | | | x | | | |
| SOUTH TEXAS LIGHTHOUSE FOR THE BLD | | | | x | | | |
| CENTRAL ASSOC FOR BLIND VIS IMPAIR | | | | x | | | |
| CHICAGO LIGHTHOUSE INDUSTRIES | | | | x | | | |
| VISIONCORPS | | | | x | | | |
| CINCINNATI ASSOCIATION FOR BLIND | | | | x | | | |
| TRI-INDUSTRIES, NFP | | | | x | | | |
| ENVISION, INC. | | | | x | | | |
| NEWVIEW OKLAHOMA INC | | | | x | | | |
| HORIZON IND./EAST TEXAS LIGHTHOUSE | | | | x | | | |
| INDUSTRIES FOR THE BLIND | | | | x | | | |
| INDUSTRIES FOR THE BLIND, INC. | | | | x | | | |
| LIGHTHOUSE FOR BLIND NEW ORLEANS | | | | x | | | |
| THE LIGHTHOUSE OF HOUSTON | | | | x | | | |
| LOUISIANA ASSOCIATION FOR THE BLIND | | | | x | | | |
| MISSISSIPPI INDUSTRIES FOR BLIND | | | | x | | | |
| OUTLOOK NEBRASKA INC. | | | | x | | | |
| L C INDUSTRIES | | | | x | | | |
| TRAVIS ASSOCIATION FOR THE BLIND | | | | x | | | |
| WINSTON-SALEM INDUSTRIES | | | | x | | | |

| | Diversity Class | | | | | | |
|------------------------------------|-----------------|-------|----------|--------------------------------|---------------------------------------|------|--------------------------------|
| Vendor Name | Veteran | Women | Minority | Handicapped-owned and operated | Historically Underutilized Businesses | LBGT | Disadvantaged Business Concern |
| WICRAFT, INC | | | | x | | | |
| CREATIVE SALES COMPANY | | | | | x | | |
| INDUSTRIAL MAGNETICS, INC. | | | | | x | | |
| B & P MANUFACTURING | | | | | x | | |
| MATERIAL CONTROL INC DBA COTTERMAN | | | | | x | | |
| THE MASTER PRODUCTS COMPANY | | | | | x | | |
| EAZYPOWER CORPORATION | | | | | x | | |
| BOX ENCLOSURES, INC. | | | | | | x | |
| INDUSTRIAL PNEUMATIC & SUPPLY CO | | | | | | | x |



7145 West Tidwell Road ~ Houston, Texas 77092
(713)-462-7708
www.esc4.net

NOTICE TO OFFEROR

ADDENDUM NO. 3

Solicitation Number 19-20

Request for Proposal ("RFP")
by

Region 4 Education Service Center ("ESC")
for
Maintenance, Repair and Operations (MRO) Supplies & Related Services

SUBMITTAL DEADLINE: Monday, December 9, 2019, 2:00 PM CENTRAL TIME

This Addendum No. 3 Amends Appendix E – Pricing File for Maintenance, Repair and Operations (MRO) Supplies & Related Services 19-20 ("Addendum").

To the extent of any discrepancy between the original RFP and this Addendum, this Addendum shall prevail.

This Addendum No. 3 is hereby issued to change;


1. Please utilize the revised Appendix E – Pricing File (labeled Version 3 on tab 1) attached. Please do not modify the formatting on this document.
2. An updated Pre-Proposal meeting notes file has been posted.

RECEIPT OF ADDENDUM ACKNOWLEDGEMENT

Offeror shall acknowledge this addendum by signing below and include in their proposal response.

Company Name W.W. Grainger, Inc.

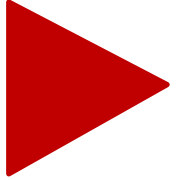
Contact Person Ron Price

Signature 

Date 112219

Crystal Wallace
Region 4 Education Service Center
Business Operations Specialist

Tab 2 ♦ Products & Services Pricing and Market Basket (Appendix E)



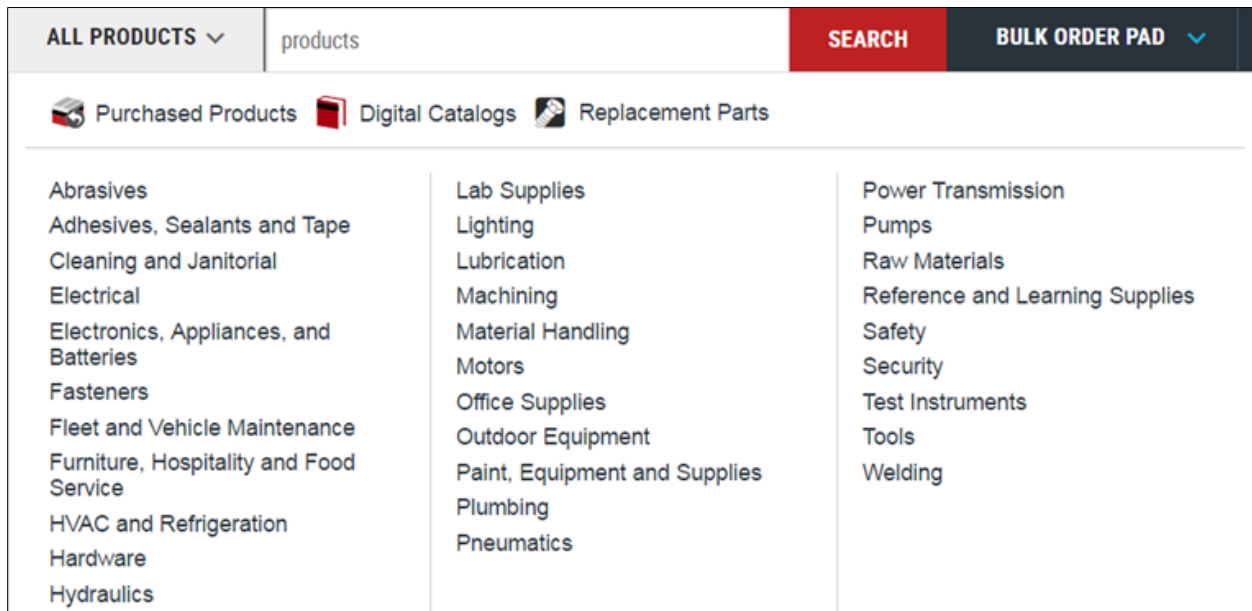
IV. PRODUCT/SERVICES SPECIFICATION

It is the intention of Region 4 ESC to establish a contract with a highly qualified Offeror(s) for **Maintenance, Repair and Operations (MRO) Supplies & Related Services** on a national level. Offeror(s) shall, at the request of Region 4 ESC, provide these covered products and associated services under the terms of this RFP and the CONTRACT TERMS AND CONDITIONS.

The scope of this RFP shall include but not limited to the following Product Categories:

- Adhesives, Sealants & Tape
- Air Filters
- Appliances
- Building Materials
- Cabinets, Countertops & Related Materials
- Cleaning Equipment and Supplies
- Electrical Supplies & Equipment
- Emergency Preparedness
- Fasteners, Hardware, Hand Tools
- General Maintenance Supplies
- Green/Sustainable products
- HVAC Supplies
- Ice Machines & Refrigeration
- Irrigation Equipment & Supplies
- Janitorial Supplies
- Landscaping Supplies
- Lighting, Ballasts, and Bulbs
- Lubricants, Sealants and Paint
- Machine & Cutting Tools
- Material Handling & Storage Supplies
- Measuring Tools & Test Instruments
- Motors, Pumps
- Outdoor Garden Supplies & Equipment
- Paint, Equipment & Supplies
- Plumbing Supplies
- Pneumatic Tools
- Power Tools & Accessories
- Raw Materials
- Safety & Security Related Items
- Swimming Pool Chemicals
- Tools (general purpose & machine)
- Window Treatments
- Services (installation, glass cutting, rental, etc.)
- Welding & Soldering
- Other related categories

Grainger offers the broadest product breadth in the industry, with **over 1.7 million products** covering more than **32 MRO categories**. Grainger’s strategy is to distribute the most comprehensive line of MRO products and service categories and anything related to small, medium and large commercial, government and institutional customers. Critical to our approach is an offering of scale and breadth encompassing each category represented below in the screen shot. We compete directly and emphatically with specialized distributors and manufacturers across the MRO market. We use a range of specialty suppliers for our sourcing offer including local and national product vendors. We continually evaluate products and services to remain relevant to our customers. We add products and suppliers on a daily basis. During the past 18 months we added more than 300,000 products in top categories such as safety, hardware, electrical, and cleaning.



Supplies/Balance of Line

Respondents are encouraged to offer everything in their entire catalogue that falls within the scope of MRO Supplies. Region 4 ESC reserves the right to reject parts of offerings that it deems to fall outside the scope of the RFP. All products offered shall be new, unused and of the latest design and technology.

In addition to the categories offered in the RFP, Grainger’s Sourcing Team procures facilities maintenance products and services beyond the Grainger catalog. With access to more than 5 million products and more than 16,000 national and local suppliers, the team provides a total solution for ALL 32 MRO categories and associated sub-categories to acquire infrequent and low demand items. Grainger has business relationships with manufacturers critical to Member operations.

Related Services

Respondents should submit auditable pricing for any and all related services offered.

Grainger Catalog Services:

Grainger offers a diverse portfolio of services that are customized to each customer's unique circumstances. Pricing will be discussed and coordinated for Member approval.

Fee and Non-Fee Based Services:

A full listing of Grainger's Fee and Non-Fee Based Services are included in **Exhibit 1**.

Grainger Product Sourcing:

Region 4 and Participating Public Agencies can purchase through Grainger's Sourcing arm, which reaches out to Grainger's network of non-catalog suppliers to provide access to over five million additional products and services. The pricing and discounts set forth above do not apply to items purchased through Grainger's Sourcing arm. Pricing will be quoted on a case-by-case basis. Grainger Sourcing Terms and Conditions apply to any Sourced purchases. *The pricing model for Sourced Products is based on current market conditions and is competitive for spot buy situations on a per order basis.*

Training & Education

The ability to provide on-site and/or online training and education programs/seminars.

Customer Training

Grainger will provide contract and ordering training at no additional cost to ensure your personnel are familiar with the benefits of your new contract and how to order products and materials. Below are proven training programs available to all of your members:

| No Cost Instructional Training | In Person | Virtual | Literature |
|--|-----------|---------|------------|
| Contract | | | |
| • Details of the award | | | |
| • Price and discounts specific to Market Basket items | | | |
| • Customer service and wide-variety of order processing support channels | ✓ | ✓ | ✓ |
| • Introduction of the local Sales and Customer Service support staff | | | |
| Ordering | | | |
| • Online Ordering - Grainger.com | | | |
| • Phone | | | |
| • Email | ✓ | ✓ | ✓ |
| • Fax | | | |
| • KeepStock | | | |
| Customer Service Processes | | | |
| • How to Engage | | | |
| • Hours of Operation | ✓ | ✓ | ✓ |
| • Problem Resolution | | | |
| • Technical Support | | | |
| Product | | | |
| • Delivery | | | |
| • Return Policy | ✓ | ✓ | ✓ |
| • Training | | | |
| • Warranty | | | |

Technical Training: Grainger offers training seminars led by an industry-experienced, certified team of third-party instructors. Participants receive hands-on safety and industrial skills development that can be applied on the job immediately. Training can be scheduled on-site at customer locations or off-site at scheduled locations across the U.S. Examples include:

- Proto Tools Hand Tool Safety Seminar
- Dewalt Power Tools
- Fire-Resistant Workwear Training
- Fall Protection Training
- Hearing Protection & Conservation Training
- Gas Detection Equipment Training
- Arc Flash Awareness Seminar
- Fuses & Power Distribution Training
- Climbing Pro Ladder Training
- Spill Containment Training

Please see **Exhibit 2 Grainger’s Technical Skill and Safety Training.**

Safety Training: Grainger works with well-recognized safety suppliers for facility and product surveys, along with fee-based OSHA certification and training programs to help you stay compliant. Our strong relationships within the safety industry enable us to offer hassle-free services, including turn-key product and program solutions from our safety suppliers as well as third-party service providers.

New Products: Training for new products is scheduled through Grainger’s local Government Account Managers, local branch personnel and / or General Catalog manufacturers and suppliers. Grainger will work with Region 4 and OMNIA Members to identify any new products for which you need to coordinate training.

FREE On the Job Webinar Series: Grainger.com provides current industry information and helpful updates. Grainger will provide trends and updates on its “On the Job Webinar Series” covering areas such as:

- Safety
- OSHA Regulations
- Productivity
- Procurement & Inventory Management
- Green Solutions
- Emergency Preparedness

On the Job Webinar Series




Grainger's KnowHowSM: Grainger.com has been a destination for our customers to purchase products for more than 20 years. As an expansion of how our customers use our website to serve as a solution resource, Grainger's KnowHowSM is designed to provide insights and information to customers who are looking for ways to save time and money, while increasing productivity.

GRAINGER KnowHow™

SAFETY & HEALTH OPERATIONS EQUIPMENT **INDUSTRY**

PUBLIC SECTOR


Here you'll find the tools and information to help you succeed in the federal, state, local, public safety, waterworks or education public sector. Topics include workplace diversity, supplier diversity programs, moving EdTech forward and Distributor Alliance opportunities.



PUBLIC SECTOR

Fire and Smoke Barriers: Is Your Campus up to Code?


6/12/19



PUBLIC SECTOR

Why College Will Soon Be About Creddegrees and Co-Ops


4/19/19



PUBLIC SECTOR


Will Your Campus Be Ready Should OSHA Come Calling?

3/21/19



PUBLIC SECTOR


Preventive Maintenance 102: Centralizing Campus Inventory and Maintenance



PUBLIC SECTOR

The Evolution of Diversity in Procurement

4/23/18



PUBLIC SECTOR

Preventive Maintenance 101: Six Areas of Campus You Can't Neglect

4/5/18

Screen shot of Grainger's KnowHow page showing the various articles for topics relevant to different sectors of government and additional "Tabs" of information available.

Environmentally Preferred Product Training

| Specific Sanitation Value Add Programs | |
|---|---|
| Key Supplier | Description |
| Diversey / Greenguard Certification | Minimize contaminants introduced to the air during cleaning and improve indoor air quality. Greenguard certification identifies the proper products, tools and processes to clean the facility. Diversey supports certification efforts via on-site setup, training and system auditing. |
| Diversey / Floor Care Productivity Survey | Improve productivity, appearance and reduce waste in your floor care processes. Diversey provides support via a facility survey identifying potential improvements to your current floor care program. Identifies opportunities to realize potential cost savings in overall labor costs and/or chemical usage costs. |

| Specific Sanitation Value Add Programs | |
|---|--|
| Key Supplier | Description |
| Georgia-Pacific / Dispenser Refurbish, Recycle, Reuse (RRR) Program | Providing an end of life solution for old paper towel and toilet paper dispensers. GP team removes old dispensers and reuses components. Old dispenser components are utilized in manufacturing new products, such as computers and automobile parts. Dispensers are picked up at the end user's location. |
| Georgia-Pacific / LEED® Calculator & LEED® Reporting | For customers interested in earning LEED® credits under the LEED® v4 Operations & Maintenance (O+M) Rating System. Georgia Pacific can generate a report for you illustrating & calculating how GP Pro products can support your efforts. Reports can be downloaded and provided to your LEED auditor. |
| Georgia-Pacific / Battery Recycling Program | Reduce the number of batteries in landfills. Through this service boxes are provided to enable the collection of used batteries in the area of your choice. Boxes are picked up at the facility and new boxes are provided for continued collection and environmental disposition. |
| GOJO / Dispenser Disposal & Recovery | GOJO will coordinate the removal, transport, and sustainable disposal of old hand soap and sanitizer dispenser materials when completing a GOJO managed dispenser installation project. This is a great option for large installation/conversion projects and a great way to support sustainability initiatives within your facilities. |
| GOJO / Pre-Installation Site Survey | For large hand soap & sanitizer installation or conversion projects (> 250 dispensers), GOJO will conduct a site walk-thru with material planning and project management. This service addresses challenges related to storage space |
| Rubbermaid / Innovative Solutions Mobile Showroom | Discover more ways to reduce cost, improve productivity and enhance employee safety. Rubbermaid's mobile showcase vehicle provides an interactive experience and hands-on demonstrations featuring innovative solutions. |
| Rubbermaid / Recycling Solutions | Explore solutions designed to support your recycling efforts. Rubbermaid's mobile showcase vehicle presents innovative solutions to help you achieve your recycling goals |
| Rubbermaid / Waste Audits | For those interested in waste-reduction or recycling initiatives Rubbermaid offers on-site audits designed to help educate users on the impact of implementing a recycling system. This service provides an evaluation of current waste stream habits and processes and diversion practices and provides recommendations and assistance in designing a recycling system. |
| Rubbermaid / Site Assessments & ROI Calculators | Rubbermaid representatives share their expertise and recommendations through an on-site assessment with ROI calculators to support recycling, hand hygiene and many other common facility initiatives. |
| Rubbermaid / LEED® Certification Support | For customers pursuing LEED Certification Rubbermaid offers a site visit providing guidance, product recommendation and support with LEED implementation initiatives. |
| New Pig Spill Preparedness Program | Spill Risk Assessment to fully understand your risks and get you into compliance with EPA & OSHA regulations |
| Grainger Safety Assessment | Grainger Field Safety Specialist provides comprehensive audit to determine safety issues and provide solutions to address violations. |

Medical Emergency Response Training: instructors are experienced industry professionals, including EMTs, paramedics and nurses, with extensive field knowledge to pass on to students. Through an instructor add-on course or online training portal, users will gain access to the training course with the ability to take the course on ANY mobile device, tablet, or pc with internet connection. These training courses are designed for those needing to complete a yearly refresher course or new certification. Please see **Exhibit 3** for further details.

Other Services

Other value-add services not included in above categories including trade-ins, leasing, financing and include the pricing structure for each of these items.

Grainger offers the following services for customers:

1. **Customer Sample Program:** Grainger offers customers reasonable Consumable and Non-Consumable sales samples available for customers.
2. **Return Policy:** Grainger offers up **to 1 year after purchase** to return a product in accordance with our return policy. (See Section V Pricing).

Ordering Capabilities

- The successful Offeror shall provide an electronic on-line catalogue and have a fully operational website that enables on-line ordering by the individual member agencies. Features shall include, product lookup that indicates Region 4 contract price; ability to set purchasing authorization limits; ability to download order invoice history reports.

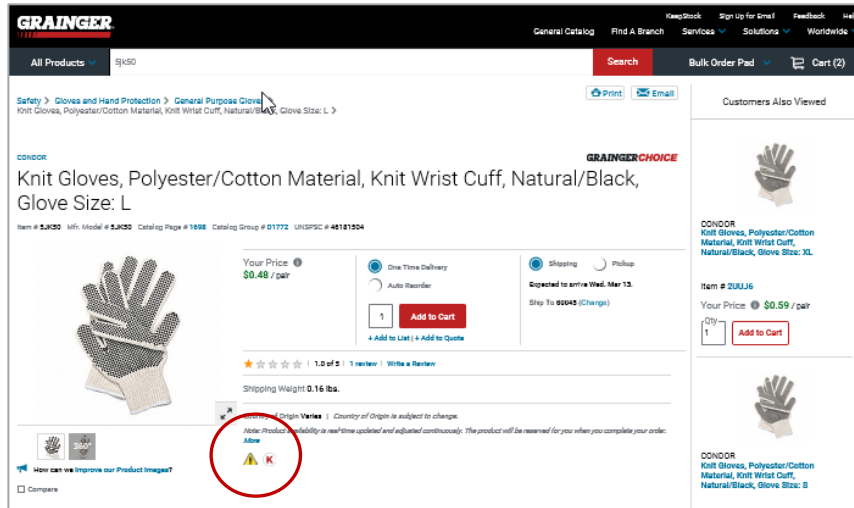
Grainger's web-based ordering system (eCommerce purchasing system) has a proven record as the largest e-Retailer in the MRO industry. Grainger has the most comprehensive website platform with user friendly and customer-focused flexible web portals, mobile apps, and eProcurement offerings in the industry. The solutions deliver "Easy to Find," "Easy to Use," and "Easy to Connect" procurement solutions that help the Region 4 and OMNIA members save time and money.

With our eCommerce capabilities, customers may choose to order over the Internet through Grainger.com, place mobile app order, or order through a procurement solution such as Ariba, Workday, or Jaggaer. Below are the Grainger capabilities for ordering and invoicing.

Ordering Capacity: Grainger's multichannel sales approach lets customers choose how they want to do business with us. It also gives them the flexibility of ordering in ways that best suit their needs. These sales channels include:

- **Internet / ecommerce**
- **Email**
- **Toll Free Telephone**
- **Retail / branch locations**
- **Fax**
- **Inside and outside sales representatives**
- **Grainger's KeepStock® inventory management systems**
- **Mobile App**

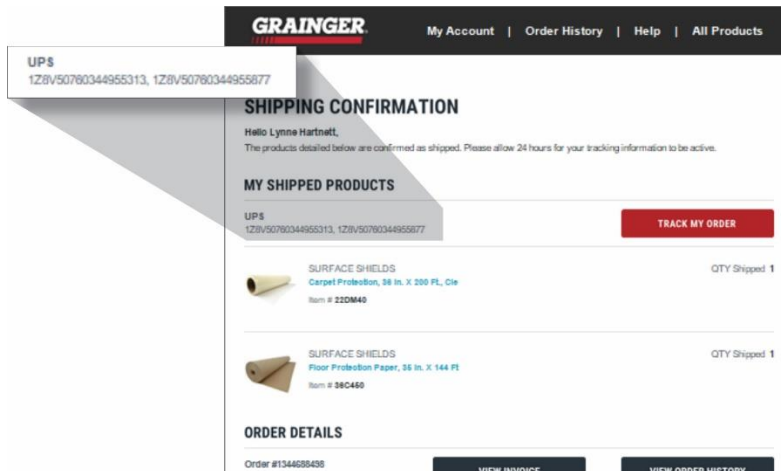
Display Contract Pricing: Once logged on to Grainger.com or if accessing Grainger product via a Grainger punch-out, all Region 4/OMNIA contract pricing will be clearly displayed on item detail pages, within search results and in the shopping cart. Furthermore, the Region 4/Omnia market basket products will be clearly identified with the red "K" on the item detail page, search results and in the shopping cart.



Region 4 and OMNIA will be able to easily determine market basket items by finding the red “K”.

Order Status & Tracking: The Region 4 and OMNIA Members can use Grainger.com to track the status of any pending order, regardless of ordering channel (online, phone, fax, e-mail). Members can determine shipment status, backorder status, and partial order shipments, will call order pick-ups and order cancellations for orders placed within the past 36 months by clicking on the Order History link at the top of any Grainger.com page.

The Region 4 and OMNIA Members will receive a shipment notification with carrier tracking information once an order has shipped.



Tracking information can easily be accessed from the shipment notification.

Search Options: Grainger.com allows the Region 4 and OMNIA Members to search and filter by the following attributes:

- Keyword(s)
- Region 4/OMNIA’s Market Basket items
- Manufacturer/brand
- Manufacturer model number
- National Stock Number (NSN)
- Grainger item number
- Region 4/OMNIA’s number

- Supplier Diversity products
- Green products (Logo for green)
- Categories or product index

Grainger's extensive investment in technology, specifically "search capability", is further represented by the following Search functionality:

Wildcard Search: By using an asterisk (*), end users may perform a wildcard search. If a Member is looking for a model number but doesn't remember the full number, the end user may type in the first three characters followed by an asterisk (*). Grainger's site will search all of the model numbers that start with those three characters.

Refined Search: End users may further refine their search results by clicking "Search Within these Results". This feature filters the search results by an additional keyword or description. In addition, Members may further refine their search term by "Product Categories", "Brand" or "Price". As refinements are made, detailed technical specifications are shown to allow Members to narrow down to the exact product, quickly procure it, and resume work.

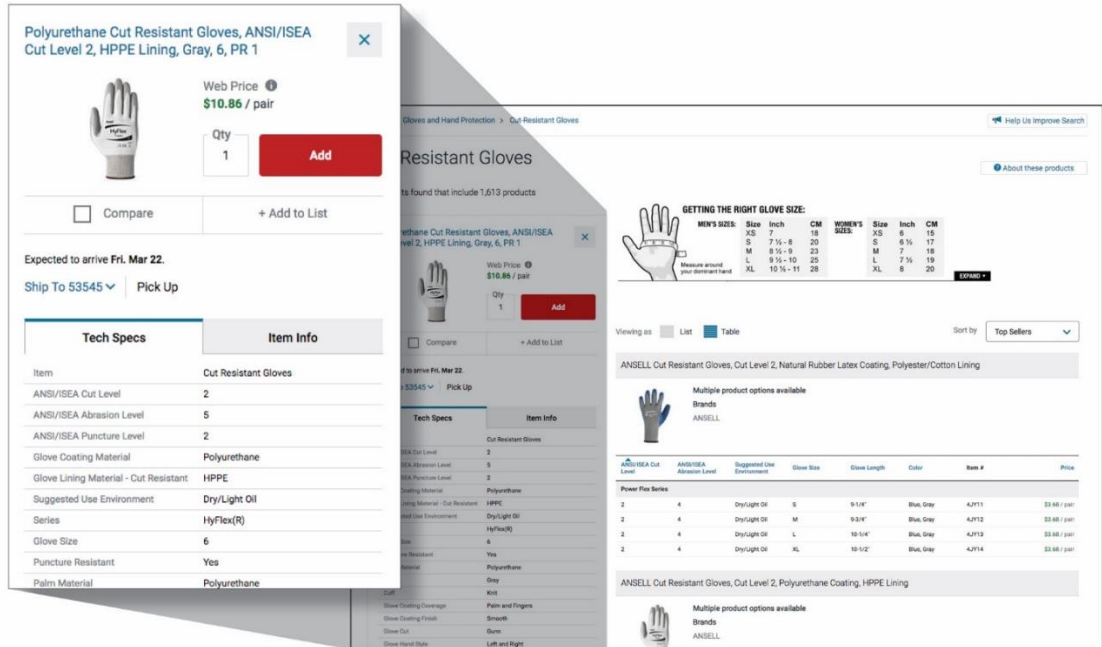
Once a search result is presented, Members may:

- Add or remove refinements to their search without leaving the results page
- Refine their results by product specifications
- Sort by price, availability, model number, brand name and more
- See additional product information without leaving the results page
- View items in table format for easier comparison
- View a Mini-Item Detail Page for quick reference
 - ✓ Find Green and Supplier Diversity products quickly
 - ✓ Use Search results to compare up to eight products at a time
 - ✓ See product availability in real time during checkout

Search Suggestions (Type Ahead): This functionality provides suggested terms, item numbers, product categories, and brands as the user inputs a search term or item number as presented below. Additionally, it retains a search term history and recommends products.

View Previously Purchased: Grainger has a feature allowing users to narrow their search results to those products they have purchased in the past. This makes it easier to find the products you need.

Mini Item Detail Page (IDP): When viewing like products in table format, users can click on any of the individual items to view a mini-IDP containing basic information on the product, and an ability to add that item to the cart.



GRAINGER
 FOR THE ONES WHO GET IT DONE

Sign Up for Email | Feedback | Help | Español

General Catalog | Find A Branch | Services | Solutions | Worldwide

All Products | Enter keyword, item, model or replacement part number. Search | Bulk Order Pad | Cart

My Account \ Download Order History | Want to pay an invoice? Please call us at 1-800-GRAINGER (1-800-472-4643). Print

DAN WHITAKER

Download Order History

Order History | Purchased Products | Download Order History

▲ Order History Download Files will be available for 3 days from request date.

Request Order History Report

Download My Orders | All Types of Orders | 3 Months | CSV file | Generate File

Your Reports

| Request Date | Description | Status |
|--------------|---|----------|
| 05/20/2016 | My order history, All Types of Orders, 3 months, CSV file | Download |

The Region 4 and OMNIA Members can select search criteria to search order history. Order history information is available online for the previous 36 months.

Technical Assistance: Grainger offers multiple forms of technical assistance on Grainger.com.

Click-To-Chat: Grainger offers Click-to-Chat Assistance for Members on Grainger.com and punch-out integrations. Agents are available from 7 am to 5 pm, Monday – Friday, in all time zones to assist Members with their product questions or anything related to the purchasing process. Agents in the click-to-chat function can access technical product experts to answer detailed questions on product application or specifications affording OMNIA Members a prompt means to get answers to their questions.

Can I help you with anything today?

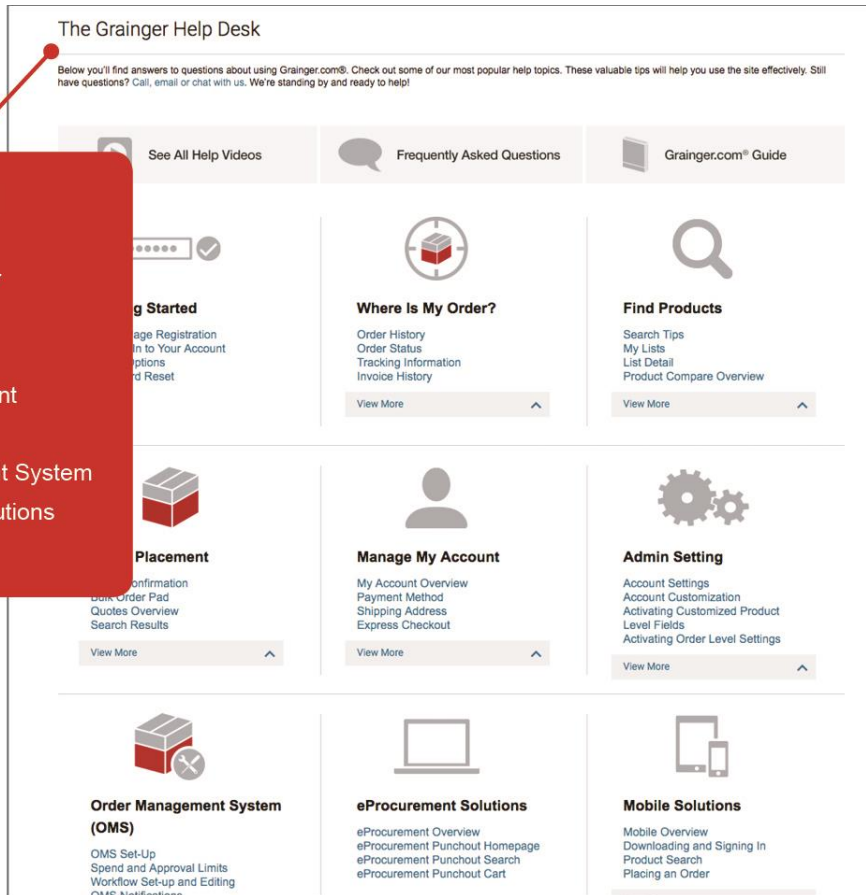
Chat Now | Not today

Please don't invite me again.

Members can chat live with a Customer Service Representative (CSR) on Grainger.com. Once "Chat Now" is clicked, a message box opens up allowing members to communicate with the CSA

Help Button: Grainger.com offers a "help" button featured on the top right of every page of Grainger.com to access additional information.

- Key Help Topics:**
- Getting Started
 - Where is My Order
 - Find Products
 - Order Placement
 - Manage My Account
 - Admin Setting
 - Order Management System
 - eProcurement Solutions
 - Mobile Solutions



The Region 4 and OMNIA Members can quickly and easily find answers to the most commonly asked questions and received guidance while shopping on Grainger.com.

Personal Lists and Profiles: The Region 4 and OMNIA Members can create “Personal Lists” on Grainger.com and punch-out integrations for frequently purchased items. Multiple personal lists can be created and shared among Members using the same Grainger account to streamline the acquisition process. This functionality allows Members to:

- Create lists by product category, service location, usage, or specifications and then organize those lists in folders
- Order directly from their list by clicking "Add to Order" next to any item
- Assign a location to a list allowing for easy access of that list from the Grainger Mobile app
- Add min/max quantities, bin locations, and print labels of the items in your list for easy inventory tracking
- Share lists with other people on the same account, so they can view and order from other Members’ Personal Lists
- Add or delete products on the list, combine lists or organize lists in multiple folders
- Shared usage of these easy-to-access lists can assist the Region 4 and OMNIA Members in consolidating product orders, avoiding duplication and driving product standardization to reduce costs
- To keep a record of previous purchases

Technical Data and Documentation: Grainger's General Catalog is available in its entirety on Grainger.com and includes technical data and illustrations.

Safety Data Sheets (Formerly MSDS): The Region 4 and OMNIA Members may view and print SDS online at Grainger.com.

Videos, CAD Drawings, 360° Spins: Users have the ability to see a complete view from various angles of many products from the Item Details page.

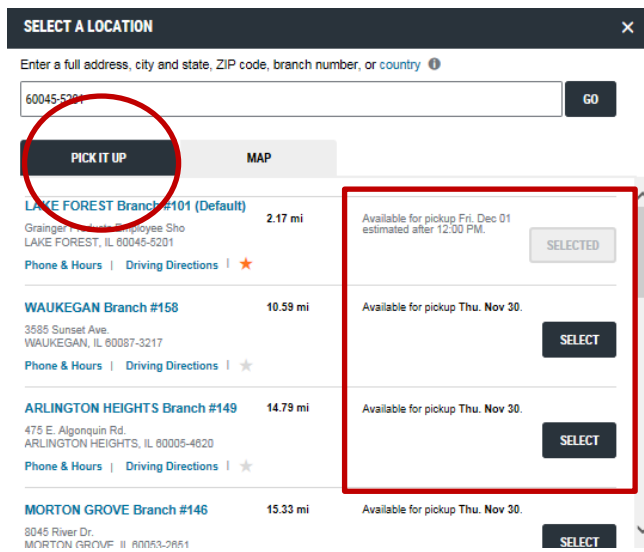
Identification of Alternate Green Products: The Region 4 and OMNIA Members can easily identify environmentally preferable products on Grainger.com. When searching for products simply look for our Green Leaf icon. This indicates that the select product has a UL validated certification and/or attribute. On Grainger.com members can filter any product search results to view environmentally preferable options.



Grainger provides the Region 4 and OMNIA Members with the ability to shop for all certified products by clicking the certification logo provided on the grainger.com/green website. In addition, end users have the ability to narrow search results in order to identify environmentally preferable certifications and attributes that meet their specific requirements. All EPP products on Grainger's shelves will have EPP product labels.

Product Availability by Location: The Region 4 and OMNIA Members are able to determine real-time product availability by Grainger location.

Grainger.com enables the Region 4 & OMNIA Members to check the real-time product availability and expected arrival date of shipped orders.



End users can designate a default branch within their account profile or allow Grainger.com to provide availability based on the branch closest to their location.

By selecting “Pick Up” members can see which branch location has the item in stock

Mobile Apps: The Grainger mobile app includes most of the same great capabilities as mentioned above on Grainger.com as well as a few unique features for a mobile workforce. Omnia members can use the Grainger app to find product, view and share product details, purchase product, approve requisitions, check order status and history, chat with an agent for help and much more. Grainger has apps for iPhone, iPad and Android devices as well as a mobile optimized web page.

In addition to the same great search features found on Grainger.com, the Grainger mobile app includes barcode scanning, item number scanning, voice search and location-based lists to streamline purchasing of commonly used items. Users can also establish KeepStock CMI programs and scan KS barcodes with the Grainger app. The Grainger mobile apps make it easy for you to get the supplies you need while you are on the go.

Workflow Management Controls: The Region 4 and OMNIA Members are able to control and manage their workflow and spend management when registered and logged into Grainger.com. Grainger’s order management system allows the member greater purchasing control and visibility through customizable and flexible spend management authorizations. The workflow controls described here are administered by the individual Purchasing Entity.

Grainger's online Order Management System allows Members to:

- Establish an approval process for orders that exceed Member-specified dollar limits
- Set a budget for individual users on a per week, month or year and then track their spend with reporting
- Designate a specific user as default approvals
- Apply spend limits & default approvers across multiple users or groups of users
- Add notes to the order as it is sent for approval

- Modify delivery and payment information on orders submitted for approval
- Add, remove or change item quantities on orders submitted for approval
- Apply a payment method from your profile to a pending order
- Set order approval rules based on Market Basket items

Work Order Integration: Grainger also offers the ability to integrate Computerized Maintenance Management Systems (CMMS)/ Work Order systems with the purchasing process to allow for reconciliation of purchases to work orders. This type of integration aligns work order data to product orders and packing slips for streamlined receiving and assigns product cost to the work order for a full view of project costs.

Grainger has established full integrations with some CMMS/work order systems, which allow users to click out to a Grainger site for shopping. Other integrations have been established enabling flat file transfers to automate the reconciliation of work orders and purchases. Grainger's eCommerce Solutions Managers can assess current work order and purchasing processes and streamline this process with the solutions mentioned above.

Grainger has multiple ways to receive an invoice including electronic invoicing:

- Individual invoices per shipment
- EDI invoicing
- P-Card invoicing
- Email invoicing
- Summary Billing

Invoicing Process: Grainger uses our enterprise system (SAP) that allows us to select the type of billing the Region 4 and OMNIA Members require. After the order is placed into our system and the delivery process completed (picked up or shipped out), the invoicing process begins.

- Member is sent an invoice according to the method required (email, electronic, other)
 - ✓ **Email:** Invoice is sent to the Member automatically to the identified email addresses in the system
 - ✓ **Electronic:** Invoice is sent to the Member electronically in cXML, EDI, xCBL or flat file format. Grainger has a team of analysts to work with you through implementation and testing of these electronic invoicing formats and build in certain customizations to meet your needs. Electronic invoicing allows your users to easily access invoice data within your system for easier reconciliation and payment.

Invoice and Packing Slips on Grainger.com

Omnia members have the ability to search order history and review invoices and packing slips of all Grainger orders on Grainger.com. This makes the reconciliation of procurement card purchases much easier.

Summary Invoicing: Summary Invoicing (**Summary Billing**) is available for the Region 4 and OMNIA Members. Grainger's summary billing is an invoicing system that simplifies Members' procurement process while reducing internal costs. We will provide a single bill containing a periodic summary of purchasing activity (monthly, semi-monthly, or weekly). By receiving a summary bill rather than individual invoices for each transaction, Members will have fewer pages to approve and fewer checks to write. This reduction in procurement process steps will save you both time and money.

If Members meets the requirements for Grainger's Summary Billing program and chooses to participate in this cost savings program, Members will decide:

1. Manner in which bill is sorted
2. Cycle ending day

Summary billing sorts and subtotals individual invoices over a specified time. Members may select from more than twenty sorting options. Each month, Members will receive a bill approximately one week after the selected cycle-end date.

- Contractors shall have items either delivered to the customer's jobsite or available for pickup at the closest Supplier Retail location.

Grainger's company owned distribution network makes inventory available to customers on a just-time-time basis. Grainger branches and DCs tailor inventory to Member location demands to ensure product is available for immediate pick-up, same-day shipment or same-day delivery. Products and services are offered throughout the United States, the District of Columbia and US Territories.

Product/Price Updates

- New products/services may be added during the term of the contract upon written request providing it is within the original scope of this RFP. All requests are subject to review and approval by Region 4 ESC. At no time is the Supplier allowed to unilaterally change products or pricing.

Grainger agrees not to change price unilaterally on the Category Percent Discounts and the Core List as submitted on Exhibit E.

Price Proposal Section of the National Core List Exhibit E, net prices will be held firm for 12 months from the contract award date ("Contract Year"). This data will be based on the information accumulated throughout the term of the contract. A review of this data is critical to ensure that the Region 4 and Participating Public Agencies continue to receive the most significant savings on the items they purchase the most.

Core List individual net prices will be held firm from the date of the Member Core List implementation through the balance of the applicable Contract Year.

As purchasing tendencies, market conditions or Region 4/OMNIA Member habits change over the contract term, Grainger will work with the Member to update the Member Core List items to reflect those changes. Thereafter, the updated Member Core List items' net prices will be held firm through the applicable Contract Year.

As stated above in the Price Proposal Section, products not in the National Core List or in the Customized Core List, Category Discounts will apply to the www.grainger.com Contract Reference Price (CRP) at time of transaction ("CRP"). The CRP may change three times annually, generally on January 1, May 1 and August 1 ("Adjustment Dates") and prices for products priced with a Category Discount may increase, decrease, or remain the same as a result.

- Successful Offeror shall be responsible for notifying Region 4 of all obsolete and discontinued products in writing and in a timely manner.

In the event a Core List item is discontinued, the parties will find a mutually agreeable replacement item and add such replacement item to the Core List. Grainger will review the Core List items on an annual basis to assure continued customization and relevance.

V. PRICING - ELECTRONIC PRICE LISTS

- Market Basket – Provides for the deepest discounts, as listed on the category discount sheet on a variety of products to Region 4 and participating agencies. Products in this list represent the largest annual spend in terms of dollars and/or highest volume in terms of quantity. Pricing for Market Basket items shall be available to all participating agencies. The Market Basket is included as Appendix E.

[Please see Grainger's completed Appendix E](#)

- Functional Alternatives – Provide items which can be substitutes for the corresponding items on the Market Basket which might provide better value but meet the same need. Items in the Functional Alternatives section of the price page will be evaluated as value-add items for the National Program. Pricing for Functional Alternatives shall be provided to all participating agencies.

[Please see Grainger's completed Appendix E](#)

- Respondents shall offer pricing for products based on a discount off a price list specified; *i.e.* wholesale price; catalog; retail POS for each category with limited exceptions specifically identified in each price file. Discounts for each category are to be indicated on the Category Discount tab of Appendix E.

[Please see Grainger's completed Appendix E](#)

- Respondents are encouraged to offer additional discounts for one-time delivery of large single orders to Region 4 ESC and participating members. Region 4 ESC intends, and participating members should seek, to negotiate additional price concessions based on quantity purchases of any products offered under the Contract.

Customer Specific Pricing (CSP) – In addition to the Core List Program, Grainger will offer additional competitive discounts and pricing in those cases where the Region 4 and/or Participating Public Agencies make high volume and/or repetitive product purchases.

- Customized Core List by Agency, individual and regional core lists – In addition to the Core List, Offerors may provide customized core list to agencies. Participating agencies may also request to create their own customized core list.

Grainger is offering, at a minimum, a **Custom Core List** per Participating Public Agency. This list will allow our dedicated sales staff to work directly with each Participating Public Agency to determine special pricing on specific items which may include seasonal products.

- In addition, Contractor(s) may conduct sales promotions involving price reductions for a specified lesser period. Contractor(s) shall submit to Region 4 ESC documentation identifying the proposed (1) starting and ending dates of the promotion, (2) products involved, and (3) promotional prices compared to then-authorized prices. Promotional prices shall be available to Region 4 ESC and all participating members. Upon approval, the Contractor shall provide conspicuous notice of the promotion.
- Respondents must submit products, services, warranties, etc. in price list.

Please see Grainger's completed Appendix E for product and services information.

Policies on Replacements & Returns: Grainger's standard return policy reads as follows: Returns for Grainger products must be made within one (1) year from the date of purchase, unless otherwise indicated. Returned product must be in original packaging, unused, undamaged and in saleable condition. Proof of purchase is required. Grainger will either replace the product or issue a credit for the purchase price.

Restocking Charges: There are no restocking fees for Grainger catalog items. Returns of non-General Catalog items may be subject to a restocking charge.

Warranty: Grainger's standard warranty reads as follows - All products sold are warranted by Grainger only to purchasers for resale or for use in business or original equipment manufacturer. The warranty covers defects in workmanship or materials, under normal use, for one year from date of purchase from Grainger, unless otherwise stated in the product listing in the General Catalog.

Any part which is determined by Grainger to be defective in material or workmanship and returned to a Grainger branch or authorized service location, as Grainger designates, with shipping costs prepaid, will be, as the exclusive remedy, repaired or replaced, at Grainger's option.

Currently items in the General Catalog have a minimum one-year warranty. Some items carry an additional manufacturer's warranty that is passed through to customers. As a service to our customers, Grainger can obtain copies of the consumer warranties from the warrantor and furnish them free of charge.

- Installation charges shall be clearly identified when applicable.

Fee and Non-fee-based charges will be identified. Grainger will assist Region 4 and OMNIA Members in working with manufacturers, suppliers and third-party installers, as to product, equipment, maintenance and related training programs. These programs include manufacturer-certified set up, product installation, post-installation services and maintenance services. **Exhibit 1** provides Grainger's value-added fee and non-fee MRO related solutions. Services provided by third-party providers may be subject to a fee agreement between Grainger and the provider. Grainger will continue to adjust services offered as solutions become available.

Grainger's offerings of value-added support services of products or equipment include:

- Grainger's network of installers provides turnkey and/or labor-only fixed fee installation and support services.
 - Turnkey service offerings include materials, labor, recycling, rebate administration and tax deduction documentation, if applicable.
 - Currently Grainger has identified 65 companies that have satisfied our vetting process. All companies used by Grainger are licensed, insured, qualified and capable of performing in accordance with Member service requirements.
- Respondent shall detail the methodology by which shipping and/or delivery charges will be calculated for: a) Orders placed on the contractor website; b) Orders picked up at the retail store/storefront location; c) Orders delivered by supplier employees.

Grainger's offer for the Region 4 and OMNIA includes standard pre-paid freight for all catalog orders to all Agencies residing in large metropolitan areas and residing in rural areas shipped to our Grainger facilities or direct to the customer. Grainger team members process all orders for end users, including assistance provided by our contact centers. Grainger engages third party carrier companies to deliver orders to our customers. Some third-party suppliers or manufacturers may ship product direct to Grainger customers. Any non-standard shipping charges are calculated at the time of the order.

- Prices lists will be used to establish the extent of a manufacturer’s product lines, services, warranties, etc. that are available from a particular offeror and the pricing per item.

Please see Grainger’s completed Appendix E.

Grainger proposes to update the custom core list on an annual basis per contract year. Upon mutual approval of both parties this custom list will be active for the full 12 months of the next contract year. Grainger reserves the right to adjust pricing to reflect market conditions. These adjustments may include unforeseen significant increases in supplier’s costs resulting from changes in laws or regulations, impositions of tariffs, currency fluctuations, increases in commodity prices, or other changes in conditions not reasonably foreseeable to Grainger.

- The discount proposed shall remain the same throughout the term of the contract and at all renewal options. All pricing must be verifiable and auditable from the date of the contract award. At a minimum, the Contractor must hold the proposed price list firm for the first 12 months after the contract award.

Category Discounts proposed will remain firm through the duration of the contract. As stated above in the Product/Price updates Section, products not in the National Core List or in the Customized Core List, Category Discounts will apply to the www.grainger.com Contract Reference Price (CRP) at time of transaction (“CRP”). The CRP may change three times annually, generally on January 1, May 1 and August 1 (“Adjustment Dates”) and prices for products priced with a Category Discount may increase or decrease as a result.

VI. EVALUATION PROCESS AND CRITERIA

1. A committee will review and evaluate all responses and make a recommendation for award of Contract(s). The recommendation for Contract awards will be based on the predetermined criteria factors outlined in this section, where each factor is assigned a point value based on its importance. In evaluating the responses, the following predetermined criteria is considered:
 - a) Products/Pricing (40 Points)
 - b) Performance Capability (30 Points)
 - c) Qualification and Experience (20 Points)
 - d) Value Add (10 Points)
2. Offeror’s proposal should, at a minimum, include the following for Region 4 ESC’s evaluation:

a) Products/Pricing

- a. Complete Appendix E – Price Sheet for Products/Services/Market Basket/Core List

Please see Grainger’s completed Appendix E

- b. Provide details of and propose, special manufacturer's offers, minimum order quantity, free goods program, total annual spend, etc.

Grainger is offering, at a minimum, a **Custom Core List** per Participating Public Agency. This list will allow our dedicated sales staff to work directly with each Participating Public Agency to determine special pricing on specific items which may include seasonal products, special manufacture offers, consumable and non-consumable sales samples. Region 4/OMNIA and Participating Public Agencies can purchase through Grainger's Sourcing arm, which reaches out to Grainger's network of non-catalog suppliers to provide access to over five million additional products and services. The pricing and discounts set forth above do not apply to items purchased through Grainger's Sourcing arm. Pricing will be quoted on a case-by-case basis. Grainger Sourcing Terms and Conditions apply to any Sourced purchases. The pricing model for Sourced Products is based on current market conditions and is competitive for spot buy situations on a per order basis.

Minimum Order Quantity: Grainger does not have a minimum order requirement.

Rebates

Grainger Incentive Program: Grainger is committed to offering incentives and rebates to all aspects of Public Agency use. To qualify Region4 / OMNIA Members must:

1. Affiliate to this contract
2. Grow purchases under the Agreement and/or
3. Purchase more than 50% of spend via a Grainger approved ecommerce channel
4. Spend a minimum of \$25,000 annually in the contract year

The following are the newly enhanced Incentive Programs being offered through this contract.

- **Incentive Growth:** Grainger will provide the Region 4/OMNIA Members an incentive fee tied to annual incremental purchase growth. If the Member increases its net annual spend from Grainger 10% or more over the previous contract year members can earn 2% paid on the growth dollars. If the Member increases its net annual spend from Grainger 20% or more over the previous contract year members can earn 4% paid on the growth dollars.
- **eCommerce Incentive:** Grainger will provide the Region 4/OMNIA members that purchase more than a 50% of spend from Grainger through a Grainger approved ecommerce channel with a 2% ecommerce incentive fee (ecommerce Incentive Fee) paid annually on all ecommerce spend for the contract year.

Net Annual Spend Defined: *Net Annual Spend is calculated for the contract year and is defined as the total invoice price of all contract year purchases less:*

1. Refunds
2. Credits on returns
3. Discounts
4. The monies paid on any purchases pursuant to the Grainger Distributor Alliance Program

- c. Contractor(s) shall offer Region 4 ESC and participating agencies any published price reduction during the Contract term.

As stated above in the Price Proposal Section the National Core List net prices will be held firm for 12 months from the contract award date ("Contract Year"). In the event a Core List item is discontinued, the parties will find a mutually agreeable replacement item and add such replacement item to the Core List. Grainger will review the Core List items on an annual basis to assure continued customization and relevance. This data will be based on the information accumulated throughout the term of the contract. A review of this data is critical to ensure that the Region 4 and Participating Public Agencies continue to receive the most significant savings on the items they purchase the most.

As stated above in the Price Proposal Section Member Core List individual net prices will be held firm from the date of the Member Core List implementation through the balance of the applicable Contract Year. As purchasing tendencies, market conditions or Region 4/OMNIA Member habits change over the contract term Grainger will work with the Region 4/OMNIA Member to update the Member Core List items to reflect those changes. Thereafter, the updated Member Core List items' net prices will be held firm through the applicable Contract Year.

As stated above in the Price Proposal Section products not in the National Core List or in the Customized Core List, Category Discounts will apply to the www.grainger.com Contract Reference Price (CRP) at time of transaction ("CRP"). The CRP may change three times annually, generally on January 1, May 1 and August 1 ("Adjustment Dates") and prices for products priced with a Category Discount may increase or decrease as a result.

- d. Region 4 ESC requests pricing be submitted as not to exceed pricing. Unlike fixed pricing, the Contractor can adjust submitted pricing lower if needed but, cannot exceed original pricing submitted. Contractor must allow for lower pricing to be available for similar product and service purchases. Cost plus pricing as a primary pricing structure is not acceptable.

Grainger's prices for items sold to Buyer will not exceed the price for the same or similar items sold to other government customers for the same or similar quantities of product in a similar product mix, under the same or similar terms and conditions. Buyer acknowledges, however, that due to the vast numbers of items sold by Seller and Seller's extensive customer base, as well as the different ways customer's structure requests for proposals and bids, Grainger cannot assure Buyer that items sold to other customers for products won't be sold at a better price or discount. Even within the Master Agreement, since Grainger will provide Customized Market Baskets as noted in above, Region 4/OMNIA Participating Agencies will receive different pricing and discounts on products. This is also true for other customers.

- e. Electronic price lists must contain manufacturer part #, Offeror part # (*if different from manufacturer part #*); description; manufacturers list price and net price to Region 4 ESC and participating members (including freight).

Grainger's price list for Region 4/OMNIA members will contain manufacturer part #, Grainger part #, description, Contract Reference Price (CRP) and net price to Region 4 and participating members.

- f. Media submitted for price list must include the respondents' company name, name of the solicitation, and date on Flash Drive (i.e. Jump Drives).

[Grainger has included all required information on our flash drive.](#)

- g. Please submit price lists and/or catalogs in excel or delimited format only minimizing file size.

[Please see Exhibit E for price list.](#)

| CATEGORY | MANUFACTURER NAME | FIXED DISCOUNT OFF GRAINGER'S CONTRACT REFERENCE PRICE, CRP |
|-------------------|-----------------------------------|---|
| Lighting | GE LIGHTING | 20% |
| | LITHONIA LIGHTING | |
| | LUMAPRO | |
| | ADVANCE | |
| | PHILIPS | |
| | STREAMLIGHT | |
| | RECYCLEPAK | |
| | PELICAN | |
| | LIGHT EFFICIENT DESIGN | |
| | LUTRON | |
| Electrical | SQUARE D | 21% |
| | HUBBELL WIRING DEVICE-KELLEMS | |
| | POWER FIRST | |
| | EATON BUSSMANN | |
| | SCHNEIDER ELECTRIC | |
| | GRAINGER APPROVED | |
| | DAYTON | |
| | EATON | |
| | TRIPP LITE | |
| | SOUTHWIRE | |
| Appliance | BUNN | 16% |
| | CARLSLE | |
| | CUSINART | |
| | FRIGIDAIRE | |
| | GRAINGER APPROVED | |
| | ICE-O-MATIC | |
| | MARVEL SCIENTIFIC | |
| | SCOTSMAN | |
| | DANBY | |
| | SHARP | |
| Batteries | DURACELL | 16% |
| | ENERGIZER | |
| | RAYOVAC | |
| | DAYTON | |
| | GRAINGER APPROVED | |
| | PANASONIC | |
| | POWER XP | |
| | EXTECH | |
| | TRILOGY | |
| | EDWARDS | |
| Electronics | MOTOROLA | 16% |
| | MONOPRICE | |
| | KENWOOD | |
| | RITRON | |
| | UNIDEN | |
| | ICOM | |
| | VIDEO MOUNT PRODUCTS | |
| | SPECO TECHNOLOGIES | |
| | BENJAMIN MOORE | 10% |
| | DEM-KOTE | |
| Paint | RUST-OLEUM | |
| | CABOT | |
| | KRYLON | |
| | ZINSSER | |
| | ARMSTRONG | |
| | PRATT AND LAMBERT | |
| | DUPLI-COLOR | |
| | GRAINGER APPROVED | |
| | DUMOND | |
| | FABORY | 32% |
| Fasteners | GRAINGER APPROVED | |
| | DEWALT ENGINEERED BY POWERS | |
| | RED HEAD | |
| | TAMPER-PRUF SCREW | |
| | KEN FORGING | |
| | HELL-COIL | |
| | MKT FASTENING | |
| | TAPCON | |
| | SIMPSON STRONG-TIE ANCHOR SYSTEMS | |
| | WESTWARD | 10% |
| Outdoor Equipment | HONDA | |
| | GRAINGER APPROVED | |
| | PREMIERE | |
| | GENERAC | |
| | MI-T-M | |
| | TOUGH GUY | |
| | ECHO | |
| | CHAPIN | |
| | DEWALT | |
| | BRADY | 18% |
| Safety | GRAINGER APPROVED | |
| | CONDOR | |
| | HONEYWELL MILLER | |
| | 3M DBI-SALA | |
| | NOTRAX | |
| | PIG | |
| | MASTER LOCK | |
| | BRADY SPC.ABSORBENTS | |
| | EAGLE | |
| | TIMBERLAND PRO | |
| REEBOK | | |
| WOLVERINE | | |
| DUNLOP | | |

Grainger is representing our top manufactures sold for the listed categories offered. Gis offering our complete manufacture off of 16,000 supplier manufactures. Full manufacture listing available upon request.

In addition to the categories offered in the RFP, Grainger's Sourcing Team procures facilities maintenance products and services beyond the Grainger catalog. With access to more than 5 million products and more than 16,000 national and local suppliers, the team provides a total solution for ALL 32 MRO categories and associated sub-categories to acquire infrequent and low demand items. Grainger has business relationships with manufacturers critical to Member operations.

Some Grainger categories are not an exact match to available drop down listings. Accordingly, these categories can be found on the "Others" tab.

REGION 4 ESC
RFP #19-20

MAINTENANCE, REPAIR AND OPERATIONS (MRO) SUPPLIES & RELATED SERVICES

| | | |
|--|-------------------------|--|
| | KEEN | |
| | HONEYWELL SERVUS | |
| | THOROGOOD SHOES | |
| | TINGLEY | |
| | BELLEVILLE | |
| | CAROLINA SHOE | |
| | ANSELL | |
| | CONDOR | |
| | 3M | |
| | MICROFLEX | |
| | DUPONT | |
| | MCR SAFETY | |
| | MSA | |
| | HONEYWELL HOWARD LEIGHT | |
| | GRAINGER APPROVED | |
| | SALISBURY | |

Additional Items to include in a National Market Basket

| CATEGORY | MANUFACTURER NAME | FIXED DISCOUNT OFF GRAINGER'S CONTRACT REFERENCE PRICE |
|-----------------------|----------------------------|--|
| Cleaning: Consumables | GEORGIA-PACIFIC | 23% |
| | TOUGH GUY | |
| | GOJO | |
| | WYPALL | |
| | DIVERSEY | |
| | ABILITY ONE | |
| | PURELL | |
| | GRAINGER APPROVED | |
| | CRC | |
| | SIMPLE GREEN | |
| Cleaning: Other | TOUGH GUY | 16% |
| | RUBBERMAID | |
| | DAYTON | |
| | 3M | |
| | VIKAN | |
| | UNGER | |
| | NOBLES | |
| | TENNANT | |
| | DEWALT | |
| | SANITAIRE | |
| Hand Tools | WESTWARD | 11% |
| | PROTO | |
| | RIDGID | |
| | KLEIN TOOLS | |
| | STANLEY | |
| | GREENLEE | |
| | SK PROFESSIONAL TOOLS | |
| | CRESCENT JOBOX | |
| | MILWAUKEE | |
| | WILTON | |
| HVAC: Filters | AIR HANDLER | 37% |
| | GLOBAL FINISHING SOLUTIONS | |
| | DRI-EAZ | |
| | DAYTON | |
| | KOCH | |
| | BINKS | |
| | APRILAIRE | |
| | EXTRACT-ALL | |
| | HONEYWELL | |
| | ULTRA-SUN | |
| HVAC: Other | DAYTON | 15% |
| | FRIEDRICH | |
| | FRIGIDAIRE | |
| | HONEYWELL | |
| | AIR KING | |
| | MOVINCOOL | |
| | POWER BREEZER | |
| | NU-CALGON | |
| | PORTACOOOL | |
| | QMARK | |
| Material Handling | GRAINGER APPROVED | 8% |
| | DAYTON | |
| | RUBBERMAID | |
| | WERNER | |
| | AKRO-MILS | |
| | COTTERMAN | |
| | TENNSCO | |
| | DURHAM | |
| | HARRINGTON | |
| | LITTLE GIANT | |
| Welding | MILLER ELECTRIC | 8% |
| | WESTWARD | |
| | LINCOLN ELECTRIC | |
| | VICTOR | |
| | BERNZOMATIC | |
| | HARRIS | |
| | STEINER | |
| | WELLER | |
| | TECHSPRAY | |
| | UNIWELD | |
| Motors | DAYTON | 16% |
| | MARATHON MOTORS | |
| | CENTURY | |
| | WEG | |
| | BALDOR ELECTRIC | |

| | | |
|---|-------------------------|-----|
| | AMETEK LAMB | |
| | LEESON | |
| | SCHNEIDER ELECTRIC | |
| | FASCO | |
| | DART CONTROLS | |
| Paint, Equipment and Supplies (expanded Paint Category) | RUST-OLEUM | 10% |
| | POLAR PLASTICS | |
| | WOOSTER | |
| | GRAINGER APPROVED | |
| | GRACO | |
| | BINKS | |
| | KRYLON INDUSTRIAL | |
| | RAE | |
| | PREMIER | |
| | SUNNYSIDE | |
| Plumbing: Pipe, Valves, Fittings | GRAINGER APPROVED | 18% |
| | REDHAT | |
| | PARKER | |
| | WATTS | |
| | APOLLO | |
| | VIEGA PROGRESS | |
| | MILWAUKEE VALVE | |
| | GF PIPING SYSTEMS | |
| | MUELLER INDUSTRIES | |
| | ANVIL | |
| Plumbing: Other | SLOAN | 18% |
| | ARMSTRONG | |
| | ELKAY | |
| | ZURN | |
| | GRAINGER APPROVED | |
| | CHICAGO FAUCETS | |
| | RHEEM-RUUD | |
| | AMERICAN STANDARD | |
| | 3M AQUA-PURE | |
| | PENTAIR/PENTEK | |
| Pneumatics | SPEEDAIRE | 8% |
| | INGERSOLL RAND | |
| | REELCRAFT | |
| | GRAINGER APPROVED | |
| | ARO | |
| | GAST | |
| | PARKER | |
| | CHICAGO PNEUMATIC | |
| | WILKERSON | |
| | LEGRIS | |
| Power Tools | MILWAUKEE | 8% |
| | DEWALT | |
| | RIDGID | |
| | MAKITA | |
| | BOSCH | |
| | DAYTON | |
| | WESTWARD | |
| | DREMEL | |
| | JET | |
| | METABO | |
| Power Transmission | DAYTON | 17% |
| | TB WOOD'S | |
| | CONTINENTAL | |
| | TSUBAKI | |
| | VIBCO | |
| | NTN | |
| | SKF | |
| | RULAND MANUFACTURING | |
| | DUFF-NORTON | |
| | BL | |
| Security | MOTOROLA | 15% |
| | MASTER LOCK | |
| | GRAINGER APPROVED | |
| | TYDENBROOKS | |
| | TOUGH GUY | |
| | BANNER STAKES | |
| | 5.11 TACTICAL | |
| | MR. CHAIN | |
| | GARRETT METAL DETECTORS | |
| | TENSABARRIER | |
| All Others Not Listed | | 5% |

Rebates

Grainger Incentive Program: Grainger is committed to offering incentives and rebates to all aspects of Public Agency use. To qualify Region4 / OMNIA Members must:

1. Affiliate to this contract
2. Grow purchases under the Agreement and/or
3. Purchase more than 50% of spend via a Grainger approved ecommerce channel
4. Spend a minimum of \$25,000 annually in the contract year

The following are the newly enhanced Incentive Programs being offered through this contract.

Incentive Growth: Grainger will provide the Region 4/OMNIA Members an incentive fee tied to annual incremental purchase growth. If the Member increases its net annual spend from Grainger 10% or more over the previous contract year members can earn 2% paid on the growth dollars. If the Member increases its net annual spend from Grainger 20% or more over the previous contract year members can earn 4% paid on the growth dollars.

eCommerce Incentive: Grainger will provide the Region 4/OMNIA members that purchase more than a 50% of spend from Grainger through a Grainger approved ecommerce channel with a 2% ecommerce incentive fee (ecommerce Incentive Fee) paid annually on all ecommerce spend for the contract year.

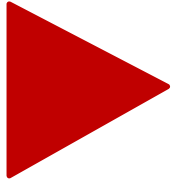
Net Annual Spend Defined: *Net Annual Spend is calculated for the contract year and is defined as the total invoice price of all contract year purchases less:*

1. Refunds
2. Credits on returns
3. Discounts
4. The monies paid on any purchases pursuant to the Grainger Distributor Alliance Program

Warranty: Grainger's standard warranty reads as follows - All products sold are warranted by Grainger only to purchasers for resale or for use in business or original equipment manufacturer. The warranty covers defects in workmanship or materials, under normal use, for one year from date of purchase from Grainger, unless otherwise stated in the product listing in the General Catalog. Any part which is determined by Grainger to be defective in material or workmanship and returned to a Grainger branch or authorized service location, as Grainger designates, with shipping costs prepaid, will be, as the exclusive remedy, repaired or replaced, at Grainger's option. Currently items in the General Catalog have a minimum one-year warranty. Some items carry an additional manufacturer's warranty that is passed through to customers. As a service to our customers, Grainger can obtain copies of the consumer warranties from the warrantor and furnish them free of charge.

The category discounts and Percent Discount Off listed on the Core-MktBsk tab are applied to Grainger's Contract Reference Price (CRP). Introduced in 2017, CRP is the product pricing basis for contract customers. CRP is market-based and lower than our historic List Price and thus makes more products attractively priced and simplifies the purchasing process. CRP is stable and only subject to change three times per year. Because CRP is lower than Grainger's prior List Price, contract category discounts are also lower. It is therefore important to compare the "final" product prices, as a larger discount percentage offered by a competitor may not yield a lower final product price.

Tab 3 ♦ Performance Capability



b) Performance Capability

- a. Include a detailed response to Appendix D, Exhibit A, OMNIA Partners Response for National Cooperative Contract. Responses should highlight experience, demonstrate a strong national presence, describe how Offeror will educate its national sales force about the Contract, describe how products and services will be distributed nationwide, include a plan for marketing the products and services nationwide, and describe how volume will be tracked and reported to OMNIA Partners.

Grainger has provided a detailed response to Appendix D, Exhibit A OMNIA Partners Response for National Cooperative Contract.

- b. The successful Offeror will be required to sign Appendix D, Exhibit B, OMNIA Partners Administration Agreement prior to Contract award. Offerors should have any reviews required to sign the document prior to submitting a response. Offeror's response should include any proposed exceptions to OMNIA Partners Administration Agreement on Appendix B, Terms and Conditions Acceptance Form.

Grainger has reviewed Appendix B and provided a Letter of Clarification.

- c. Include completed Appendix D, Exhibits F. Federal Funds Certifications and G. New Jersey Business Compliance.

Grainger has included a completed Appendix D Exhibit F and Exhibit G.

- d. Describe how Offeror responds to emergency orders.

Should a Region 4/OMNIA member have an emergency request during normal working hours, they can call Grainger customer support for assistance. They can let the Customer Service Representative (CSR) know they have an emergency order and they can "push" the order through the system for same day shipment and delivery.

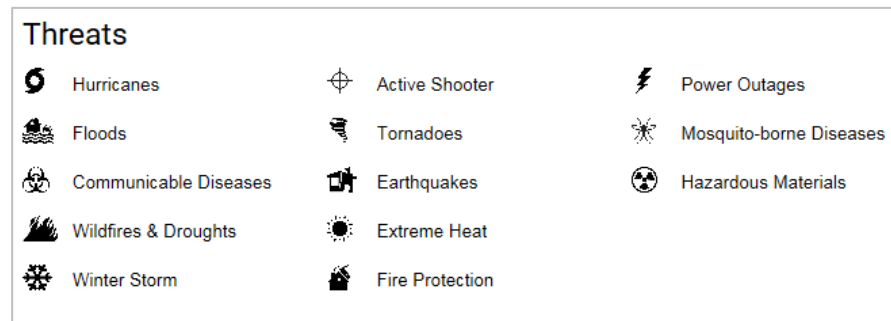
Grainger's standard operations include shipping in-stock items the same day when the order is received by 4:00PM. at the shipping facility. Using commercial carriers, such as UPS, 97% of our customers receive shipments the following business day. Additionally, Grainger uses local delivery sources, such as messenger services or common carriers, which can guarantee emergency deliveries.

Grainger's after-hours emergency service provides product fulfillment after standard Grainger branch business hours through a toll-free number (1-800-CALL-WWG). Service is throughout the US. Calls are routed to one of our US based Grainger Call Centers. A Call Center employee then contacts a local Grainger branch employee, via phone, and relays the customer information.

Grainger's branch employees are committed to contacting the customer within 60 minutes of the initial customer call to arrange to meet the customer at the local Grainger branch to fulfill the emergency order.

Emergency 24/7 and Disaster Support: Grainger is committed to serving our local communities in their greatest time of need. This begins with a pro-active approach that develops preparedness-focused relationships with federal, state and local first-responders and other relevant government agencies. Pro-active relationships are the key in providing support to help our communities prepare, respond and recover from emergency situations.

Each year our supply chain and inventory management teams collaborate to develop forecasts and inventory strategies to fulfill the abnormal spikes in demand that often occur in large scale disasters such as hurricanes, floods, wild fires, winter storms and other emergency events. An incremental inventory investment is made and critical supplies and equipment are strategically pre-positioned within our network of more than 250 Branches and 14 Regional Distribution Centers. This approach enables planning discussions to align customer needs with our emergency inventory plans well before disaster strikes and expedite the delivery of critical supplies to affected areas. Additionally, the products and solutions offered reflect Grainger's all-hazards philosophy as well as guidance from authorities such as FEMA, the CDC, DHH, the American Red Cross, as well as years of company experience supported by historical customer demand data.



Grainger's online emergency preparedness landing page if filed with resources and information on products and services which directly addresses many of the needs for emergency preparedness

Grainger offers the following during emergency situations:

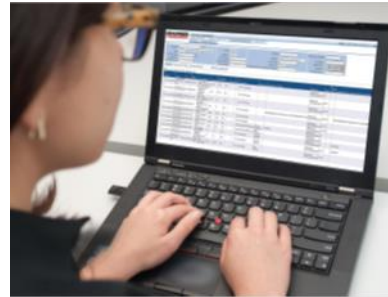
- Branch Operational Hours extended up to 24 hours a day as required
- Experienced Customer Service Representatives available 24/7 at 800-CALL-WWG
- Emergency preparedness catalogs, capabilities guide and emergency checklists
- Internet landing page on grainger.com dedicated to threat-specific solutions, products and resources
- In any emergency, large or small, our pricing and services remain as provided in the contract

- e. Describe Offeror's customer service/problem resolution process. Include hours of operation, number of services, etc.

Grainger has three customer contact centers with over 2,000 Customer Support Associates located in Janesville, WI; Waterloo, IA; and Phoenix, AZ. Grainger contact centers are available **24 hours a day, 7 days a week** to assist our customers through phone, chat and email.

Each 2,000 Customer Service Associate (CSA) has use of state-of-the-art technology tools needed to address inquiries and ensure Region 4 and OMNIA Member's expectations are met.

Grainger's online system and network gives its government sellers and customer service representatives immediate online access to real time Member account information to help Members and provide information including, but not limited to: Status of orders (shipped or pending) as well as:



- Backorder status
- Contract pricing
- Category discounts
- Product availability
- Product information
- Account and billing questions
- Contract compliance
- Technical product support
- Cross referencing

- f. Describe Offeror's invoicing process.

Grainger offers Region 4 multiple options to receive their invoices:

- Individual invoices per shipment
- EDI invoicing
- P-Card invoicing
- Email invoicing
- Summary Billing

Email Invoicing and **Summary Billing** do not require customization and therefore are readily available to help save you time and money.

PAGE 1

| | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|---|--|-------------------------|-----------|----------------|------------|--------------|------------|----------|------------|------------|------------|------------|--------|-------------|-----|-------------|---------|--------------|------|----------------|--------------|---------|-----------------|-----------------|--------------|---------------|------------|-------------|------------|--|
| <p>GRAINGER // // // // 5852 HARRISON AVE. ROCKFORD, IL 61108-8127 www.grainger.com</p> <p>SHIP TO ATTN: ATTENTION SAMPLE COMPANY 123 ADDRESS CT KINGSTON IL 60145-0000</p> <p>BILL TO SAMPLE COMPANY 123 ADDRESS CT KINGSTON IL 60145-0000</p> | <p style="text-align: center;">ORIGINAL INVOICE</p> <table border="0" style="width: 100%;"> <tr> <td>GRAINGER ACCOUNT NUMBER</td> <td>800001166</td> </tr> <tr> <td>INVOICE NUMBER</td> <td>9198830003</td> </tr> <tr> <td>INVOICE DATE</td> <td>12/04/2013</td> </tr> <tr> <td>DUE DATE</td> <td>01/03/2014</td> </tr> <tr> <td>AMOUNT DUE</td> <td>\$1,698.86</td> </tr> </table> <table border="0" style="width: 100%;"> <tr> <td>PO NUMBER:</td> <td>123456</td> </tr> <tr> <td>PO RELEASE:</td> <td>333</td> </tr> <tr> <td>DEPARTMENT:</td> <td>7777777</td> </tr> <tr> <td>PROJECT/JOB:</td> <td>4444</td> </tr> <tr> <td>REQUISITIONER:</td> <td>REQUIST NAME</td> </tr> <tr> <td>CALLER:</td> <td>SHARON CARPENTE</td> </tr> <tr> <td>CUSTOMER PHONE:</td> <td>555-555-5555</td> </tr> <tr> <td>ORDER NUMBER:</td> <td>1188485007</td> </tr> <tr> <td>INCO TERMS:</td> <td>FOB ORIGIN</td> </tr> </table> <p style="text-align: center;">THANK YOU!</p> <p style="text-align: center; border: 1px solid black; padding: 2px;"> FEI NUMBER 38-159298 FOR QUESTIONS ABOUT THIS INVOICE OR ACCOUNT CALL 1-800-472-4643 </p> | GRAINGER ACCOUNT NUMBER | 800001166 | INVOICE NUMBER | 9198830003 | INVOICE DATE | 12/04/2013 | DUE DATE | 01/03/2014 | AMOUNT DUE | \$1,698.86 | PO NUMBER: | 123456 | PO RELEASE: | 333 | DEPARTMENT: | 7777777 | PROJECT/JOB: | 4444 | REQUISITIONER: | REQUIST NAME | CALLER: | SHARON CARPENTE | CUSTOMER PHONE: | 555-555-5555 | ORDER NUMBER: | 1188485007 | INCO TERMS: | FOB ORIGIN | |
| GRAINGER ACCOUNT NUMBER | 800001166 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| INVOICE NUMBER | 9198830003 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| INVOICE DATE | 12/04/2013 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| DUE DATE | 01/03/2014 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| AMOUNT DUE | \$1,698.86 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| PO NUMBER: | 123456 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| PO RELEASE: | 333 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| DEPARTMENT: | 7777777 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| PROJECT/JOB: | 4444 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| REQUISITIONER: | REQUIST NAME | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| CALLER: | SHARON CARPENTE | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| CUSTOMER PHONE: | 555-555-5555 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| ORDER NUMBER: | 1188485007 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| INCO TERMS: | FOB ORIGIN | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

Each customer invoice includes a toll-free number to call to resolve any issues or questions.

Payment Options: Our contract customers typically have an open account allowing them to be invoiced per their contract for their orders; however, Grainger offers the option to pay at time of purchase, either online or if the order is being picked up at a branch, the customer can pay with cash upon arrival.

- **Electronic Payment (ACH/EFT):** Corporate Trade Exchange-820 (CTX-820) ACH/EFT Format is our required method of electronic payment. This allows remittance detail to be included with your payment file, which allows Grainger to promptly and accurately reconcile your payment.
- **Procurement Cards:** Grainger accepts all types of VISA, MasterCard, Discover Card and American Express (AMEX) cards as a means of payment. (When a customer purchases from Grainger with a credit/procurement card, the credit card company will bill the customer. Therefore, the customer will not receive an invoice from Grainger). **The customer will receive a packing slip with each purchase that serves as the receipt.**

Email (Paperless) Invoicing: Email invoicing is an automatic transmission of all invoice activity for prior day to one email address. Customers reduce the cost of processing payments for goods purchased by leveraging email invoicing by eliminating opening, sorting and scanning or keying paper invoices, manual (paper) forwarding, or research and follow-up for lost invoices.

Benefits of email invoicing:

- Faster - Get your Grainger invoice the day after your order ships.
- Easier - Electronic sharing saves time and reduces paper routing.
- Sustainable - Less paper helps reduce recycling costs and frees up storage space.

Summary Billing (Consolidated Invoicing): Grainger's summary billing is an invoicing system that simplifies Region 4's procurement process while reducing internal costs. We will provide a single bill containing a periodic summary of purchasing activity (monthly, semi-monthly, or weekly). By receiving a summary bill rather than individual invoices for each transaction, Region 4 will have fewer pages to approve and fewer checks to write. This reduction in procurement process steps will save you both time and money.

If Region 4 meets the requirements for Grainger's Summary Billing program and chooses to participate in this cost savings program, Region 4 will decide:

1. Manner in which bill is sorted
2. Cycle ending day

Summary billing sorts and subtotals individual invoices over a specified time. Region 4 may select from more than twenty sorting options. Each month, Region 4 will receive a bill approximately one week after the selected cycle-end date.

- g. Describe Offeror's contract implementation/customer transition plan. As an example, attach a high-level project schedule, with milestones from each implementation phase. Include training that customer will receive as part of the transition.

Grainger acknowledges success of the Region 4/OMNIA contract begins with an effective plan, embraced by Region 4/OMNIA members, to educate, inform, and go to market strategy. Grainger will utilize a combination of communications and marketing programs to drive contract awareness, demonstrate contract value, and promote a call to action towards existing Region 4 staff. In addition, Grainger will partner with OMNIA, industry experts, and business partners to implement the contract.

Grainger will collaborate with Region 4 and OMNIA Partners to mutually align on communication channels, messaging content, and delivery targets and timing to demonstrate a strong partnership across our organizations when marketing the Region 4 contract and its benefits.

Grainger will designate a dedicated implementation project manager to execute and deploy all major milestones of the Master agreement.

DEFINE – Within first 10 days of award

Create a mutually agreed upon joint communication campaign, including:

Assign marketing and communication exports to create messages and tools for internal and external purposes to include:

- a. Upon notice of award, Grainger will provide Executive Leadership endorsement and support. Throughout Grainger, messages will endorse the new Master Agreement as a viable option for Participating Public Entities and will highlight the value and benefits of the new contract.
- b. Grainger will collaborate with Region 4/OMNIA Partners and distribute a co-branded press release providing highlights of Grainger's award position and contract benefits.
- c. Grainger will collaborate with Region 4/OMNIA Partners and announce Grainger's award position and contract benefits through mutually agreed upon social media sites such as Twitter, Facebook, LinkedIn, and YouTube.
- d. Update dedicated OMNIA Partners Grainger internal website with Region 4 contract information and benefits.
- e. Grainger will partner with the Region 4 to identify Key Agencies and Key Stakeholders at each one.

PLAN - Within first 30 days of award

Grainger and Region 4 will create a mutually agreed upon contract execution and education strategy including:

- A. Grainger will conduct a Joint Planning Workshop with Region 4 leadership to determine contract Key Performance Metrics and determine the specific goals/initiatives of Region 4. We will create a Site Execution Plan, which will be deployed to the Sales Team.
- B. As part of the Joint Planning Workshop, Grainger and Region 4 / OMNIA Partners will align on the following to include:
 1. Marketing
 2. Education/Training
 3. Contract Performance Metrics
 4. Annual Contract Awareness
 5. Customer Growth/Penetration
 6. Segment Strategy

LAUNCH – Within 30-60 days of Award

Grainger, Region 4, and OMNIA Partners will partner together to educate respective teams of the new contract terms, differentiators, and go-to market tactics that will be used to ensure growth and transition will be smooth.

A. Marketing

Provide to Region 4 mutually agreed upon co-branded collateral pieces including, contract benefit presentations, services and solutions marketing collaterals, and case studies.

B. Education/Training

- a. Grainger leadership will ensure comprehensive understanding of the Region 4/OMNIA Partners contract terms, benefits, and solutions through regional Kick-Off Calls, and regional focused Site Execution Plans for Grainger Sales Team members
- b. Grainger's Government Sales team will have comprehensive knowledge of the new agreement to present the benefits of this agreement to all eligible agencies.
- c. Conduct dedicated training - In person and virtual meetings – to key Region 4 personnel on the new Grainger's offering
- d. Provide seller action plans and timelines to achieve implementation success criteria
- e. Conduct, at minimum, quarterly contract educational calls with Grainger Sales and Customer Service teams

C. Contract Performance Metrics

Grainger will utilize sales reporting to ensure all goals and objectives are met. Grainger will provide periodic updates on the contract's revenue performance and affiliation growth through Stakeholder updates and business reviews as requested.

D. Annual Contract Awareness

- a. Business Reviews with Region 4 Procurement Officer and Key Agencies
- b. Conduct webinars for Region 4 staff as well as live meetings, to refresh knowledge of contract benefits, promote key initiatives, share customer level success stories, as well as product offerings/promotions
- c. Provide customer compliance metrics and reporting as requested

E. Customer Growth/Penetration Efficiencies

Work with Region 4/OMNIA Staff to identify areas of opportunity for additional savings offered through this contract. Grainger will use reporting, supplier experts, and consulting business partners to identify key areas the Region 4/OMNIA members can take advantage of.

- h. Describe the financial condition of Offeror.

Grainger (GWW) is a publicly held Fortune 500 company and is the leading North America MRO provider.

2018 highlights include:

- Company sales of \$11.2 billion, up 8% from 2017
- Volume growth of 8% versus 2016
- Cash generated from operations of \$1.1 billion with free cash flow of \$940 million, up 3% from 2016

This and other detailed financial information is found in Grainger's 2018 Annual Report which is attached or found <http://invest.grainger.com/phoenix.zhtml?c=76754&p=irol-irhome>

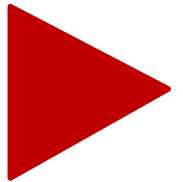
- i. Contractors that have retail stores shall have appropriate procedures in place to ensure contract pricing on all product lines to member agencies. Describe how agencies choosing to pick up orders will receive the correct contract pricing. Indicate how volume will be tracked and reported to OMNIA Partners.

Grainger's pricing team will apply coding to all of Region 4's agency and member account numbers (locations) within our company wide SAP Business Enterprise System. This coding will include pricing and freight terms, as well as all contract terms and conditions unique to your agreement. **No matter what ordering channel is used, your specific contract pricing will be available to all locations.**

- j. Payment terms/options. Include standard payment terms, early payment discounts and forms of payment accepted. Also state the Convenience Fee, if allowable, per the Visa Operating Regulations.

Grainger's offer includes NET 30 payment terms.

Tab 4 ♦ Qualification and Experience



c) Qualification and Experience

- a. Provide a brief history of the Offeror, including year it was established and corporate office location.

W.W. Grainger, Inc., founded in 1927, was incorporated in the State of Illinois in 1928. Grainger is a publicly held Fortune 500 company with shares traded on the New York Stock Exchange (NYSE). Grainger is the leading North American provider of maintenance, repair and operating (MRO) supplies. Grainger's capabilities include:

- A strategic US distribution network of 250 branches and 14 distribution centers.
- An extensive product line of more than 1.7 million products and over \$1.3 billion of on-hand inventory
- 97% of customers receive next day product delivery; 99.6% of in-stock orders are shipped within 24 hours.
- Proven experience in negotiating and implementing multi-state, complex, nationwide contracts.

Grainger's investment in exceptional service, value-added programs, eProcurement solutions, KeepStock® inventory management solutions, a technology driven supply chain and physical presence throughout the US enables commercial, government and institutional customers to keep their people safe and facilities well-maintained.

Grainger is the incumbent provider of MRO products and services to Region 4 / OMNIA Partners. We remain committed to providing a contract of scope and scale meeting every MRO requirement at a competitive value to government agencies across the US.

- b. Describe Offeror's reputation in the marketplace.

Grainger is a broad line, business-to-business distributor of MRO supplies and other related products and services. More than 3.5 million customers worldwide trust on Grainger for products in categories such as safety, material handling and metalworking, along with services like inventory management and technical support. Our customers represent a broad collection of industries, including commercial, government, healthcare and manufacturing. From Grainger's efforts in the industry, we have received the following recognition:



Awards and Recognition

Grainger is honored to be recognized by influential publications and organizations around the world as a responsible company and a top place to work.

DOW JONES SUSTAINABILITY INDEX
LEADING SUSTAINABILITY-DRIVEN
COMPANY IN 2018



CARBON DISCLOSURE PROJECT



BLACK ENTERPRISE
2018 LIST OF TOP EXECUTIVES
IN CORPORATE DIVERSITY



1ST PLACE
INDUSTRIAL DISTRIBUTION
2018 BIG 50 LIST



HUMAN RIGHTS CAMPAIGN
FOUNDATION 100% CORPORATE
EQUALITY INDEX 2018

4TH CONSECUTIVE YEAR



BARRON'S 8TH MOST SUSTAINABLE
COMPANY IN THE U.S. 2019



DISABILITY EQUALITY INDEX
2018 HIGH SCORE FOR
BEST PLACE TO WORK



1ST PLACE
DIVERSIFIED WHOLESALERS
FORTUNE MOST ADMIRABLE COMPANIES 2018



WOMEN'S CHOICE AWARD
2018 BEST PLACE TO WORK FOR
MILLENNIALS



ECOVADIS SILVER CSR RATING 2018



FTSE4GOOD MEMBER



FTSE4Good

- 1st Industrial Distribution 2018 BIG 50 List
- 1st Diversified Wholesalers Fortune Most Admired Companies 2018
- Human Rights Campaign Foundation 100% Corporate Equality Index 2018: 4th Consecutive Year
- Barron's 8th Most Sustainable Company in the US 2019
- Women's Choice Award 2018 Best Place to Work for Millennials
- EcoVadis Silver CSR Rating 2018
- Dow Jones Sustainability Indexes Leading Sustainability-Driven Company 2018
- Disability Equality Index 2018 High Score for Best Place to Work
- Black Enterprise 2018 List of Top Executives in Corporate Diversity
- Carbon Disclosure project
- FTSE4GOOD Member

c. Describe Offeror's reputation of products and services in the marketplace

Grainger has had a presence in the state of Texas since 1934 with over 1,300 Grainger team members living and working in Texas. **Grainger is committed to the community and in 2018 donated more than \$36 million to nonprofit organizations in cash and product.** In Texas, Grainger donated more than \$82,200 to charitable organizations such as the Houston Habitat for Humanity and the Susan G. Komen Breast Cancer Foundation through the Grainger Matching Charitable Gifts Program.

Since 2001, Grainger has donated more than \$19 million in cash and product to the Red Cross, and currently serves as a \$1 million Red Cross Annual Disaster Giving Program (ADGP) member. Grainger is also a sponsor of the Home Fire Campaign, donating more than 90,000 smoke alarms since 2014. Finally, Grainger is a partner of its Missing Maps Project where team members use computers to identify buildings and infrastructure in "unmapped" areas across the world to provide the Red Cross and emergency responders with better access in times of disaster. The Grainger Tools for Tomorrow® scholarship program supports students studying the skilled trades, public safety or supply chain management. Half of all scholarships are offered to veterans of the U.S. Armed Forces. The participating schools in Texas are Lee College, Lone Star College and South Texas College.

d. Describe the experience and qualification of key employees.

The following team members will provide primary support to Region 4:

| Name / Title | Qualifications | Role |
|---|---|---|
| Ron Price Sr. Government National Sales Manager | <ul style="list-style-type: none"> 9 Years with Grainger Former roles in Grainger: District Sales Manager, Account Manager 15 Years Industrial Distribution experience | <ul style="list-style-type: none"> Primary point of contact for Region 4 & OMNIA key personnel Responsible for contract management and administration |
| Vasanti Brandl Texas Government Sales Manager | <ul style="list-style-type: none"> 12 Years with Grainger 18 Years with Brady Corporation 30 years in the industry | <ul style="list-style-type: none"> Promote and leverage government cooperative contracts with higher education customers in Texas Participates in Business Review Meetings Ensure a high level of customer support to all Region 4 Members Provides onsite Member support |
| Joe Burroughs Houston District Sales Manager | <ul style="list-style-type: none"> 3 Years with Grainger Former Field Sales Manager, National Sales Manager at former company 10+ years in sales management | <ul style="list-style-type: none"> Direct Oversight to Account Manager Escalate Member issues if needed to ensure resolution Ensures the value of the Region 4 contract is communicated to all current affiliates and potential members |
| Dee Webster Government Account Manager | <ul style="list-style-type: none"> 7 years with Grainger 8 years with UPS HACCP and OSHA certifications | <ul style="list-style-type: none"> Dedicated Region 4 Government Account Manager Ensure a high level of customer support to all Region 4 Members Participates in Business Review Meetings Provides onsite Member support |

Sales Personnel | Grainger’s team of 560 dedicated government sellers is located throughout all 50 states and provides full geographic coverage of all state and local government members. They are specifically trained to manage government contracts and customers. All Grainger’s sellers participate in Public Sector training and are required to certify annually their Government Compliance Training and Grainger’s Code of Ethics. Other training includes Procurement Integrity and industry specific training to understand the challenges of the Public Sector customers.

Across all Grainger disciplines is an understanding and commitment to how government agencies purchase goods and services, how agencies are funded and the compliance and transparency responsibilities that accompany the sector.

Technicians | Grainger's **Field Safety Specialists** bring in-field education, experience and expertise to help customers address a wide range of safety and health questions and issues assisting with injury reduction, compliance improvement, risk assessment, and productivity improvements.

Our teams' Primary accreditations conferred by the Board of Certified Safety Professionals include:

- Certified Safety Professional (CSP)
- Associate Safety Professional (ASP)
- Safety Trained Supervisor (STS)

Secondary affiliations and designations include:

- *Qualified Safety Sales Professional Certification (QSSP*, conferred by the International Safety Equipment Association (ISEA))
- Hazard Analysis & Critical Control Points (HACCP, Food Safety Certification)
- OSHA-30 hour and OSHA-10 hour
- OSHA 500 and 501 (General Industry and Construction Industry Trainers)
- Numerous Supplier and Manufacturer Training

Grainger **Onsite Team Members** are qualified in inventory management techniques, ordering processes, customer communications, inventory analytics, the breadth of Grainger product and service offerings. Regularly scheduled Onsite Team Members are available to help manage inventory and providing customized, knowledgeable support including unanticipated needs.

Grainger's **Technical Product Support Team** is a Tier 2 customer service group dedicated to helping customers identify the right product for their application, troubleshoot issues, and provide expert advice and knowledge. Our team members have over 1000 years of combined hand on experience in their respective fields, including: Master Electricians, HVAC Service, Master Plumbers, Certified Safety Coordinators, Foundry Shop Foremen, Technical School instructors, City Maintenance Foremen, Manufacturing Assembly, Pneumatics Specialists and Pump Sales Engineers.

- e. Describe Offeror's experience working with the government sector.

In the government sector, Grainger understands the values and processes associated with public procurement. Grainger's Sales Team is specifically dedicated to and focused on government agencies. We understand the budgetary processes that agencies rely on and the competitive and transparency requirements related to acquiring goods and services. We align the compliance strictures of the sector with delivering MRO products and services across the wide span of governmental responsibilities to agencies small and large.

Sales and Team members receive annual ethics and compliance training focused on the government sector. With Grainger’s experience and relationship with suppliers, we remain a steadfast partner in delivering expeditious response and proven reliability in emergencies. In any emergency, large or small, our pricing and services remain as provided in the contract.

- f. Describe past litigation, bankruptcy, reorganization, state investigations of entity or current officers and directors.

W.W. Grainger, Inc. is a publicly held company with over 24,600 employees, numerous locations, involved in international operations, and is party to thousands of contracts and other relationships. From time to time the Company is involved in various other legal and administrative proceedings that are incidental to its business, including claims related to product liability, general negligence, contract disputes, environmental issues, wage and hour laws, intellectual property, employment practices, regulatory compliance or other matters and actions brought by employees, consumers, competitors, suppliers or governmental entities. As a government contractor selling to federal, state and local governmental entities, the Company is also subject to governmental or regulatory inquiries or audits or other proceedings, including those related to pricing compliance. It is not expected that the ultimate resolution of any of these matters will have, either individually or in the aggregate, a material adverse effect on the Company’s consolidated financial position or results of operations. While Grainger cannot provide you with all of the specific information you request with respect to each lawsuit, Grainger can state that, to the best of its knowledge and belief, without conducting exhaustive investigations or inquiries, there are no lawsuits that, if unfavorably concluded against this company would have a material adverse impact on its financial condition or ability to do business.

Grainger has never filed for bankruptcy.

- g. Provide a minimum of 5 customer references relating to the products and services within this RFP. Include entity name, contact name and title, contact phone and email, city, state, and years serviced.

Grainger has provided five (5) references below relating to the products and services within this RFP.

| | |
|------------------------------|---|
| Customer Name | City of Houston |
| Contact Name / Title | Jerry Adams, Chief Procurement Officer |
| Contact Phone / Email | 832-393-9126 jerry.adams@houstontx.gov |
| City, State | Houston, Texas |
| Years Serviced | 8+ |

| | |
|------------------------------|---|
| Customer Name | Northeast ISD |
| Contact Name / Title | David Bohannon, Executive Director of Purchasing |
| Contact Phone / Email | (210) 404-0405 dbohan@neisd.net |
| City, State | San Antonio, TX |
| Years Served | 20+ |

| | |
|------------------------------|---|
| Customer Name | Cypress Fairbanks ISD |
| Contact Name / Title | Severin Castro, Director of Purchasing |
| Contact Phone / Email | 281-897-4576 Severin.castro@cfisd.net |
| City, State | Houston, TX |
| Years Served | 10+ |

| | |
|------------------------------|---|
| Customer Name | SSC Services at Texas A&M |
| Contact Name / Title | Ted Dawson, Resident Director of Operations |
| Contact Phone / Email | (903) 352-2231 ted.dawson@sscscserv.com |
| City, State | College Station, Texas |
| Years Served | 8+ |

| | |
|------------------------------|---|
| Customer Name | UT Supply Chain Alliance |
| Contact Name / Title | Kevin Scott, MBA, Manager, Contracts |
| Contact Phone / Email | (713) 563-1311 KDScott11@mdanderson.org |
| City, State | Houston, Texas |
| Years Served | 8 years |

h. Provide any additional information relevant to this section.

Grainger is offering an innovative solution aimed at benefiting Region 4/OMNIA members and the Participating Public Agencies. Our offer includes but is not limited to meaningful benefits, a newly revised incentive program, an advanced technology driven supply chain, and solutions tailored for the Government Sector.

Grainger’s contract solution benefits the Region 4/OMNIA Members and Participating Public Agencies by:

- A **dedicated** Public Sector Sales team for the Region 4 and OMNIA Members whose purpose, training, and solutions public agency’s expectations for compliance, value, and service.
- A competitive price offer covering all Grainger categories including a newly revised incentive program that reaches all aspects of the Region 4 and OMNIA member operations
- A comprehensive reporting model for Government customers aligned to specific requirements across acquisition, operations and audit.
- A National core list of frequently purchased items by cities, counties and education customers

- A National functional alternative SKU list parallel to the market basket offered to all participating agencies.
- Region 4 and OMNIA member **Custom Core List**
- Distributor Alliance Program for local small business participation
- Experience with and expertise and knowledge of the Region 4.
- Extensive product line and related services of over 1.7 million SKUs covering 32 MRO categories with \$1.3 billion available inventory
- Over 16,000 sourcing suppliers to meet specialty needs for items not offered in Grainger's catalog
- Ongoing engagement with the Region 4 personnel to address contract expectations, changing priorities, and highlight new MRO products and innovative solutions Same day / next day product shipping with standard Pre-Paid Freight /


Grainger Specialized Government Solutions | From state agencies, education, and local municipalities, Grainger has built key solutions that go beyond MRO including: Department of Transportation, Corrections, Law Enforcement, Firefighting, Emergency Medical Services, and Waterworks.

School/Campus Security: Our Public Safety Program Managers provide a team of resources to help REGION 4 Members understand best practices in physical security and help prioritize improvement needs based upon an organization's specific needs. These resources are available to provide guidance and expertise on the selection of solutions including access controls, security camera systems, communications, metal detectors, evacuation-egress solutions, AED and bleeding control kits and much more to enhance facility safety and security.

Third-party services are also available to assist members develop threat-assessments, develop emergency plans and deliver Active Shooter Training Programs for administrators and staff. Please see **Exhibit 4 Campus Security Brochure** and **Exhibit 5 Primary Ed School Safety and Security**

Career Technical Education (CTE): From skilled trades like metalworking and manufacturing to public safety and healthcare, Grainger's product line supports the range of CTE and the Skilled Trades. Grainger presents a market differentiation in that its Government Education Account Managers have knowledge and experience directly related to CTE-Career Technical Education. Each Education Account Manager is trained on the importance, tools and resources related to CTE-Career Technical Education. Grainger also has dedicated Metal Working Specialists to assist with Welding/Metalworking classroom set up and design. Grainger partners with strategic suppliers to offer CTE-Career Technical Education (CTE) student discounts and specialty training.

Grainger invests in the future of the skilled trade workforce through our **Grainger Tools for Tomorrow**[®] scholarship program. Each year, Grainger works with the American Association of Community Colleges to provide two scholarships of \$2,000 each at participating community colleges in the U.S. Please see **Exhibit 6 Tools for Tomorrow** and **Exhibit 7 Career Technical Education Equipment**.

Grainger is a proud member of ACTE (Association for  Career and Technical Education).

Miller AugmentedArc System: Supporting Grainger's CTE initiatives, Miller's welding training systems create a mixed reality in real time for effective learning. With this innovative and cost-effective system, several welders can be trained simultaneously without the Member needing to invest in equipment or consumables.



AugmentedArc™

The industry's most realistic welding simulation system

The AugmentedArc system improves the efficiency and economy of classroom education with augmented reality technology that's ideal for beginner and intermediate-level students. Users wear a specially designed helmet that shows them images of the real world, augmented with computer-generated images of metal workpieces, weld arcs and weld beads. The result is a simulation that closely resembles live-arc welding — without using an actual arc or consuming wire, shielding gas or coupons.

AugmentedArc provides a simulation that closely resembles live arc welding — without using an actual arc or consumables.

The advertisement features a blue header with the product name, a central text block describing the system's benefits, and a photograph of the equipment including a blue Miller power source, a welding helmet, cables, and a metal stand. A small callout box at the bottom right of the image contains a quote about the simulation's realism.

Workorder Integration: Grainger can integrate workorder/computerized maintenance management systems to the Member's procurement system. Grainger partners with Dude Solutions' Click2Buy to integrate a workorder process directly to Grainger's complete offering. Click2Buy is cloud-based and helps Members automate the purchase process, from request to procurement to payment to closeout. Click2Buy works across multiple departments without disrupting respective workflows.

Department of Transportation and Public Works: Grainger has products and solutions compliant with the Federal Motor Carrier Safety Regulations and offers HAZMAT online courses to DOT shipping labels and handbooks. Our solutions increase productivity, reduce maintenance backlog and increase the lifespan of your equipment and other assets.



Corrections: Grainger offers food trays, uniforms and mattresses, metal detectors, security cameras, energy-efficient solutions, and personal protective equipment.

Law Enforcement: Grainger offers thousands of items including tactical vests, cutaway armor, carrier vests and specific body part protective armor.

Firefighting: Grainger offers firefighter gear, search and rescue equipment, and fire station essentials that meet or exceed industry standards. Grainger's After-Hours Emergency Services help emergency service agencies get exactly what they need.

Emergency Medical Services: Grainger offers an extensive selection of EMS and rescue supplies designed to help comfort, manage and transfer patients during emergency situations, and bariatric boards, stretcher and first aid cots, immobilizers, trauma kits as well as CPR masks to help you safely and efficiently transport patients.

Waterworks: Grainger offers pumps, testing equipment and meters to blowers, lab supplies and personal protective equipment, we've got top-quality items to help you maintain your critical waterworks infrastructure. Solutions Include Security, Inventory Management, Energy Efficiency, and Emergency Preparedness.



Distribution Capabilities | Region 4 and OMNIA Members product orders are available for immediate pick-up, same-day shipment, or same-day delivery. Grainger's standard operations encompass the following capabilities:

1. **On-hand Inventory:** Over \$1.3 billion in on-hand inventory immediately available to deliver to our customers to provide over 95% with next day service.
2. **Customer Specific Inventory Stored Locally:** Storage of customer-specific inventory at local branches or distribution centers to mitigate potential stock-outs in emergencies.

3. **Immediate Shipment:** 99.6% of in-stock products ship within 24 hours from Grainger's North American network of distribution centers. Grainger ships in-stock orders received by 4:00 pm local time on the day the order is received. Through the use of commercial carriers, such as UPS, customers receive most shipments the following business day. Additionally, Grainger uses local delivery sources for emergency and other expedited requests.
4. **Large Square Footage:** Grainger's distribution network represents approximately 25 million square feet, making Grainger one of the largest square footage suppliers in the industry
5. **State of the Art Technology in DCs:** State-of-the-art, LEED Certified distribution centers quickly process customer orders and speed the pick-pack-ship activities for our warehouse personnel.
6. **Knowledgeable Branch Personnel Support:** Grainger branch personnel provide support and services Monday – Friday, 8am – 5pm to assist customers. Services include:
 - Technical product support
 - Search and select product assistance (in person, phone or email)
 - Order placement
 - Maintain and manage customer specific inventory
 - Product return services
 - Call ahead "Will-Call" support for customer product needs
7. **Integrated Distribution Network:** Grainger communications networks link branches and distribution centers across the country to allow total asset visibility to meet customer needs expeditiously. This results in almost instantaneous transmittal of product inventory and shipment information. When a Grainger Customer Service Associate (CSA) receives a customer inquiry, the CSA not only has access to the local branch inventory records but access to the national inventory records for the product at each branch and distribution center across the nation.

Grainger ships in-stock orders received by 4:00 pm local time on the day the order is received. Through commercial carriers, such as UPS, customers receive most shipments the following business day. Grainger uses local delivery sources, such as messenger services or common carriers, which assure emergency and other expedited deliveries.



d) Value Add

- a. Provide any additional information related to products and services Offeror proposes to enhance and add value to the Contract.

Grainger will support Region 4/OMNIA members and agencies in achieving additional cost savings and efficiencies over the duration of the Contract by leveraging our years of experience in saving customers time and money. Grainger’s core value proposition is centered on helping customers identify ways to “take costs out of their business,” specifically in the areas of time, space and dollar savings.

KeepStock Inventory Management Solutions

Evolved Onsite Offer

Our KeepStock offer helps customers to **take costs out**, increasing **productivity** and decreasing **expenses**, to save **time, money and space**.

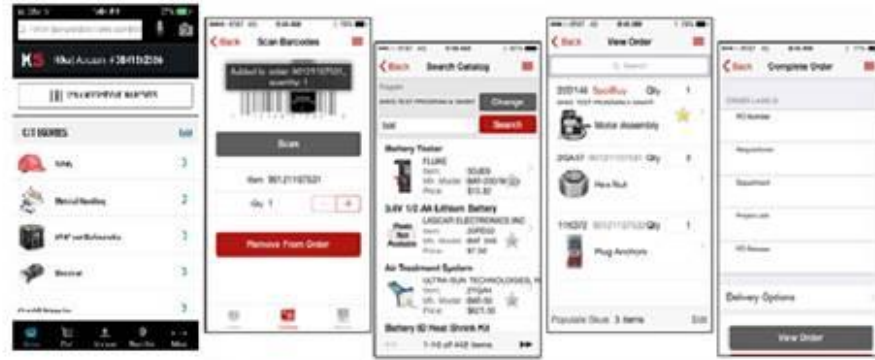


KeepStock® Inventory Management Solutions help agencies, institutions and businesses better understand their inventory and reduce the costs associated with managing it. **The portfolio provides Customer-Managed (CMI) and Vendor-Managed (VMI) inventory options, including Vending, Onsite, and Managed MRO.** Solutions range from simple to complex serving varying needs. Many solutions can be fully integrated with a facility’s purchasing system or Grainger.com. Consignment is available across the portfolio of solutions.

Inventory management is not a “one size fits all” solution. We take a customer-centric approach, offering solutions aligned with specific needs. Working with the Member, we help identify inventory challenges, determine where and how inventory is used and develop a solution. Managing inventory effectively is core to Grainger operations,

KeepStock® Customer Managed Inventory (CMI)

KeepStock Customer Managed Inventory (CMI) may be the best solution for you if you want to have control over your inventory, manage it on your own schedule, and ensure you have the critical spares needed to run your business while valuing a simple, flexible process that provides you with information.



KeepStock CMI is a web-based tool that provides flexibility to manage inventory to **support your specific operations** along with seamless functionality across multiple devices. It is an easy-to-use yet very powerful software solution that provides visibility, flexibility and control while managing your products across different inventory locations. Once the Grainger team installs and trains your staff, you get to control the rest. **Grainger offers this program for no additional charge to any customer who is interested in self-managing inventory.**

CMI features include:

- Grainger team installs, organizes and trains staff
- Search online catalog, add and edit products **from your desktop or your phone**
- Create and manage frequently ordered items
- Scan bar code labels to reorder from smart phone to reduce manual errors
- Set approval levels for orders
- View and track orders
- Compare alternate products to select best-value
- Print labels in real-time for your bins or recently added products
- Set min/max levels and restrictions
- Manage user limits and restrictions
- Customize program for specific location needs such as storage areas and product types
- Ability to manage items in a controlled or restricted access area such as union shops or correctional facilities
- Great control and immediate information
- Dedicated KeepStock Technical Team

CMI delivers a seamless experience for customers to manage inventory efficiently themselves, across multiple mobile and desktop devices, and multiple users or locations.

KeepStock® GMI Replenishment (VMI)

Grainger's Replenishment is a Vendor Managed Inventory (VMI) solution and can help Region 4 Members order and stock commonly used items including special order materials for projects. An onsite resource, knowledgeable in inventory management techniques, helps members manage and analyze inventory needs.

The onsite resource ensures the Grainger products are on the shelves at the approved inventory levels and helps members with their spot buy needs on material that is not commonly stocked but needed from time to time. Consignment is available within GMI Replenishment



- Identify Inventory Needing Replenishment
- Manage inventory levels to the established minimum / maximum levels
- Organize inventory and restock products in proper location
- Cross-reference Grainger items from your approved purchase requisitions and orders
- Coordinate Grainger resources to identify the best product solutions.
- Scan managed items and place spot buy orders as needed
- Handle invoice inquiries, process product returns, and expedite orders
- Source hard-to-find products
- Document standard operating procedures at Member locations to provide direction to back-up resources for continuity of service
- Comply with the safety and inspection requirements of the facility
- Understand the Member's Inventory Needs and provide valuable inventory insight
- Document and present customer solution value

KeepStock® GMI OnsiteSM is a Vendor Managed Inventory (VMI) solution and provides onsite support for the replenishment and issuance of Grainger product. Knowledgeable in inventory management techniques, the Grainger resource works on a member's site to develop a deep understanding of inventory needs. Team members will supplement a member's inventory management program and provide valuable insights and recommendations. Consignment is available within GMI Onsite.






- Identify Inventory Needing Replenishment
- Manage inventory levels to the established minimum / maximum levels
- Issue product to member staff to improve productivity and maintain compliance
- Apply product expertise
- Organize inventory and restock products in proper location
- Cross-reference Grainger items from your approved purchase requisitions and orders
- Coordinate Grainger resources to identify the best product solutions
- Scan managed items and place spot buy orders as needed
- Handle invoice inquiries, process product returns, and expedite orders
- Source hard-to-find products
- Document standard operating procedures at Member locations to provide direction to back-up resources for continuity of service
- Comply with the safety and inspection requirements of the facility
- Understand the Member's Inventory Needs and provide valuable inventory insight
- Document and present customer solution value

Vending - KeepStock® SecureSM is an industrial dispensing solution using secure machines to control supplies usage. Grainger's vending solution is the best answer when you need 24/7 access to products at point-of-use. This is an ideal solution for controlled access to consumable inventory, as well as durable items that can be used and returned. This is a valuable option in order to help ensure correct item usage and reduce over-use or shrinkage. **There are no delivery, installation, maintenance, rental or usage fees, as long as you maintain a minimum annual purchase level ("MAPL") of Grainger goods through each individual machine.**

Grainger will provide complete project management of the dispensing machines implementation including planning, transportation, installation, onsite training and replenishment services. Region 4 Members are responsible for providing the necessary electrical and internet connections.

To better serve our customer's various dispensing needs, Grainger offers five machines:

- **Coil** and **Carousel** units are best for customers needing high security and consumption control. The Carousel can also provide check out-check in capability at point of use.
- **Lockers** can deliver medium to high security, depending on the quantity of items placed in each section. This unit is designed for customers who need to manage durable, large consumable, or grouped items.

| Grainger Keepstock Secure Vending Machines | | | | |
|--|---|---|---|---|
|  |  |  |  |  |
| COIL | CAROUSEL | LOCKER | CABINET | DRAWER |
| <ul style="list-style-type: none"> • High security • Easy-to-use familiar style • Dispense up to 60 unique items • Dependable dispensing | <ul style="list-style-type: none"> • High security • Accommodates products of varying sizes • Check-out/check-in option • Dispense up to 560 unique items | <ul style="list-style-type: none"> • High to medium security • Check-out/check-in capability • Good for consumables and durables • Adjustable to accommodate larger items | <ul style="list-style-type: none"> • Medium security • Single door/shelf access • Requires little to no product repackaging • Flexible shelf configurations to accommodate items of various sizes | <ul style="list-style-type: none"> • Medium security • Controllable drawer access • Assemble tools by use for easy access • Various drawer configurations to accommodate items of different sizes |

- **Cabinets** provide a virtual mini-Grainger store, providing access to a variety of products of different sizes and types, while still providing robust reporting on access and usage.
- The **Drawers** deliver a solution in the form of the common tool cabinet configuration, but with the same control and reporting capabilities as the other machines.

Benefits

- **A Grainger Onsite Service Representative (OSR):** These Grainger **non-commissioned employees** provide valuable support by helping to keep inventory levels wherever you set them, only replacing the products that have been used, as well as performing spot buys and product put-away.
- **Security:** Products are secured in a locked cabinet to help control product usage and theft.
- **24/7 Access:** Easy unattended and secure access to consumable and durable items.
- **Flexible Placement:** Located at point-of-use, employees spend more time on the job and less time at the storeroom.
- **Automated Reordering:** Greatly reduce carrying costs by decreasing on-hand inventory, eliminating stock-outs and lowering P.O. processing costs.
- **Detailed Reporting:** Includes department, job and employee data, along with helping you know what items are coming in and going out so you can easily track the value of your inventory and measure purchasing accuracy.

Managed MRO is a fee-based service where our Grainger Inventory Specialists work at a Member's facility to manage all indirect material requirements - both Grainger and non-Grainger product. Members maintain full control of all procurement and purchasing decisions. The focus is on MRO material management and finding ways to reduce product expense, better leverage inventory investment and increase productivity. Managed MRO adds expertise and creates accountability. Managed MRO puts indirect inventory to work to help member's storerooms achieve maximum efficiency saving time and money. Consignment is available within Managed MRO for Grainger product.

- Material management for all indirect MRO
- Highly trained Grainger resource skilled in inventory management best practices
- 90+ job tasks across 6 categories in scope: Source, procure, stock, consume, analyze, & adjust
- Storeroom design & layout, process mapping, and material management systems available
- Document standard operating procedures at Member locations to provide direction to back-up resources for continuity of service
- Data and process standardization for improved compliance and visibility
- Member maintains complete control over supplier decisions and relationships
- Comply with the safety and inspection requirements of the facility
- Understand the Member's Inventory Needs and provide valuable inventory insight
- Customized and documented KPIs

Inventory Management Implementation

Each onsite inventory management solution (Vending, GMI Onsite, Managed MRO, and Integrated) is managed through a dedicated implementation team. The implementation plan is designed with the Member’s team. The Implementation manager works onsite until the implementation is complete and the customer signs off. Once complete the operations is turned over to the local team to operate.

Please note: *Eligibility for Grainger’s KeepStock® solutions is subject to certain qualifying criteria and may require an onsite assessment at customer site to be conducted by Grainger’s Consulting Services group. Mutual agreement on the hours of weekly use of Grainger personnel is a condition of KeepStock® Onsite implementation. Customer acceptance of licensing terms is required regarding software-based solutions and a written service agreement is required for KeepStock® Secure.*

Field Safety Specialist Assessments

Grainger’s Field Safety Specialists bring education, experience and expertise to help Members address a wide range of safety and health questions and issues assisting with injury reduction, compliance improvement, risk assessment, you to understand goals and align best-in-class solutions. Grainger has the depth and structure to deploy, support and track agency-wide initiatives.

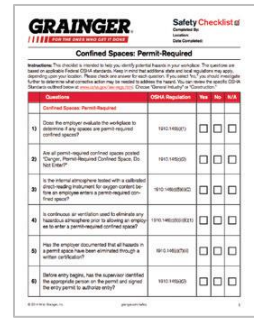
In addition to readily available assessments from Manufacturers, Grainger’s Field Safety Specialists leverage our Grainger Site Assessment Tool (GSAT) to evaluate a broad range of OSHA Regulatory and Compliance needs. The GSAT delivers a customized report highlighting areas of a safety program that are currently in compliance or areas where additional focus may be needed. Please see **Exhibit 8 GSAT Site Assessment Flyer** providing further details regarding the GSAT. The GSAT includes topics like Hazard Communication, PPE, Lockout Tagout, Confined Spaces, Fall Protection, Ladders and Temperature Stress, among others.

| | |
|---|---|
| <p>Our teams’ Primary accreditations conferred by the Board of Certified Safety Professionals include:</p> <ul style="list-style-type: none"> • Certified Safety Professional (CSP) • Associate Safety Professional (ASP) • Safety Trained Supervisor (STS) | <p>Secondary affiliations and designations include:</p> <ul style="list-style-type: none"> • Qualified Safety Sales Professional Certification (QSSP, conferred by the International Safety Equipment Association (ISEA)) • Hazard Analysis & Critical Control Points (HACCP, Food Safety Certification) • OSHA-30 hour and OSHA-10 hour • OSHA 500 and 501 (General Industry and Construction Industry Trainers) • Numerous Supplier and Manufacturer Training |
|---|---|

Online Solution Center

Grainger compiled an online safety center with information and resources that help keep people safe and facilities running. The Solution Center allows your safety specialists to stay on top of the latest safety news, trends and regulatory issues free of charge.

- **Safety Data Sheets (SDS) sheets:** Quickly access the most current SDS for your records to help keep employees informed and your facility in compliance.
- **OSHA checklists:** Easily identify potential hazards at work with our comprehensive list of OSHA checklists. Questions are based on applicable OSHA safety standards to determine corrective measures needed to help eliminate hazards and keep you compliant with critical workplace safety regulations.
- **Safety & Compliance Directory:** Find vital information on hundreds of government, private and nonprofit safety organizations. Use the online version or request a printed copy to keep on hand in emergency situations.
- **Online Safety Catalog:** Instant access to our latest Safety catalog 24/7 in easy-to-navigate format. Search by product name, category or SKU. You can also browse through past catalogs and even request a print copy.



- **Journey to Safety Excellence:** The Journey to Safety Excellence is a program designed to assess not only your safety program strengths, but also where you might have opportunities to improve. That assessment becomes the guide or beginning of your Journey. The program will take those identified opportunities, provide guidance to improve in those areas and implement the plans. You can help improve your safety program in four areas:

- ✓ Leadership and employee engagement
- ✓ Safety management systems
- ✓ Risk reduction
- ✓ Performance measurement

- **OSHA's Law & Regulations:** This page contains links to all current OSHA standards, provides information on the rulemaking process used to develop workplace health and safety standards, and includes links to all Federal Register notices that are currently open for comment. This page also provides links to the Occupational Safety and Health Act of 1970 (OSH Act) and other relevant laws.

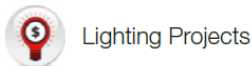
- **Quick Tips:** Quick Tips provide free, fast and easy access to helpful workplace product, compliance and regulatory information. Resources you can use to help make informed decisions about a variety of common workplace issues. Access hundreds of articles written to help keep workers safe, your business in compliance and your facility productive.
- **Ask an Expert:** Safety experts are standing by to help with:
 - ✓ Compliance questions
 - ✓ Product help
 - ✓ Services and solutions to fit your needs, and so much more
- **Grainger's Safety Record:** Customers can review online insights, articles and videos covering safety topics regarding people, facilities and general safety provide by industry experts in Grainger's Safety Record. Examples include but are not limited to OSHA State of the Union, Fall Protection Standards, Footwear, and Heat Stress Illness Prevention. For addition offerings see <https://safety.grainger.com/insights>.

Energy Services

The Grainger North America Energy Services team can identify and implement a wide range of efficient solutions for your agency through its network of qualified, insured and licensed service providers. Our service providers help facilitate the installation of energy-saving and water conservation measures. We can help Members secure applicable incentives and rebates for energy and water-saving projects. Grainger North America also offers Environmentally Preferred Product (EPP) training in collaboration with our key supplier partners.

| Potential Benefits: | Comprehensive Services*: |
|--|--|
| <ul style="list-style-type: none"> • Improved use of energy and water • Reduced operating costs • Upgraded infrastructure • Warranties on new equipment • Lowered operational risk • Avoided maintenance expenses • Reduced facility carbon footprint | <ul style="list-style-type: none"> • Multiple energy- and water-saving solutions • Audit and financial analysis • Material, contractor and project management • Installation by qualified, insured and licensed service partners • Disposal and recycling |

**Provided by third party service providers and subject to Member eligibility.*



Lighting Projects



Compressed Air System Studies and Upgrade Projects



Steam Trap System Studies and Upgrade Projects



HVAC Projects



Dust Collection System Studies and Upgrade Projects



Water Conservation Upgrade Projects



Motor and Pump Projects







Electric Vehicle Charging Station Projects

Safety Services

Grainger works with recognized safety suppliers for product and facility surveys, along with fee-based OSHA certification and training programs. These strong relationships provide hassle-free access to the safety services needed to stay compliant, including Instrument Calibration, iNet™ Gas Detection and Lockout Procedure Services. Through a network of qualified, insured, and licensed service providers, we provide agencies with comprehensive solutions that help:

- Maintain Safety & Building Compliance
- Increase Worker Productivity
- Drive Energy & Facility Efficiency
- Reduce & Conserve Operating Costs

| Assessments | Training | Compliance & Testing | Program & Procedure Development |
|---|--|--|---|
|  |  |  |  |
| <p>Assessments - Specific areas are assessed across the worksite in order to identify potential hazards or high-risk areas that may require further actions be taken to remedy.</p> <ul style="list-style-type: none"> • AED Inspection • Arc Flash/Electrical Safety • Confined Space • Crane/Hoist/Sling • Emergency Eye Wash • Ergonomics • Fire Extinguisher • Firestop: Barrier • Damper & Door • Footwear • Job Hazard Analysis • Lockout/Tagout • Machine Guarding • Noise Survey | <p>Training - We offer a wide range of EHS training courses your employees need to help them effectively perform their jobs safely. Training offerings are available through an online experience or through an on-site instructor.</p> <ul style="list-style-type: none"> • AED Inspection • Active Shooter • Aerial Lift • Competent Person • Confined Space • Fire Extinguisher • First Aid/CPR/AED • Forklift • Lockout/Tagout • Machine Guarding • NFPA 70E • Respirator | <p>Compliance & Testing - Audits or tests are conducted for identification and/or to monitor hazardous work areas so that controls and safe work practices can be implemented.</p> <ul style="list-style-type: none"> • Asbestos • Audiometric Testing • Indoor Air Quality • Industrial Hygiene Sampling • Fit testing • Noise Surveys • Pulmonary Function Testing • Sampling • Silica Testing | <p>Program & Procedure Development - Effective programs and procedures help ensure compliance and create a safe workplace for your employees. These programs are developed so that your business operations can be conducted safely, and are provided through online templates or custom on-site development.</p> <ul style="list-style-type: none"> • Arc Flash/Electrical Safety • Confined Space • Emergency Action Plans • Environmental Safety Hazards • Food Safety • Inspection and Asset Management • Footwear/Benefit Management • Lockout/Tagout • Machine Guarding • Medical First Aid • Online Safety Manager • SDS Management |

Facility Services

Grainger North America has a range of services to provide Members with assistance as to roofing, skill training, electrical and protecting interior services. A summary of our 3rd party relationships follows:

- **Electrical Services:** Electrical system consultations are offered to determine the degree of present arc flash hazards and apply equipment labeling. Studies include maintenance of electrical distribution system components and mitigation solutions to lower arc flash energy or exposure.
- **Technician Skill Training Services:** Members receive safety and industrial skills development to apply on the job immediately. Training can be scheduled on-site at Member locations or off-site at scheduled locations across North America. Topics such as compliance, electrical, HVAC, and mechanical are addressed.
- **Roofing Services:** Roofing and building maintenance solutions designed to prolong structural life, track roof assets, save energy and improve safety.
 - ✓ Patch & Repair Services
 - ✓ Roofing Restoration
 - ✓ Rooftop Safety Installation
 - ✓ Roof Cleaning
 - ✓ Inspection Services
 - ✓ Preventative Maintenance Contracts
 - ✓ Air Barrier Audits
- **Indoor Coating Services:** A comprehensive portfolio of solutions is offered for preparing, priming, coating and protecting interior surfaces.



Consulting Services

Grainger Consulting Services is an industry leading team of experts, dedicated to helping companies solve their most pressing MRO challenges. Grainger Consulting Services analyzes customer's current state and identifies relevant and comprehensive opportunities for improvements, driving measurable efficiencies and cost savings.

Services: Grainger Consulting Services has built its strategy and expertise around three major areas of cost: Process, Supplier and Inventory. Each area may represent a significant opportunity to deliver savings and value back to your organization.

- **Process:** Grainger Consulting Services improves an organization's productivity by simplifying their procurement and inventory processes while lowering the internal cost to procure and manage MRO parts and supplies.

- **Supplier:** Grainger Consulting Services helps companies leverage their suppliers to receive the most value for every dollar spent. The goal is to consolidate spend among fewer suppliers who do more to return value.
- **Inventory:** Grainger Consulting Services assists companies in optimizing their inventory position, improving services levels, minimizing risk of stock-outs, and thereby improving operational performance.



Process

Procure to Pay Baseline
 Inventory Baseline



Supplier

Supplier Consolidation
 Product Standardization



Inventory

Inventory Optimization
 Storeroom Layout
 Data Quality

Approach: Grainger Consulting Services uses a Six Sigma problem solving methodology known as “DMAIC”. This proven continuous improvement approach ensures consistency and quality are delivered with all offered services.



- **Process:** 20-30% savings is typically recognized by those organizations that have implemented Grainger Consulting Services recommendations in Process Improvement*
- **Supplier:** 10-20% savings is typically recognized by those organizations that have implemented Grainger Consulting Services recommendations in Products & Suppliers*
- **Inventory:** 25-35% savings is typically recognized by those organizations that have implemented Grainger Consulting Services recommendations for Inventory Improvement*

Working Together: A clear engagement process is used to drive consistency and results from our first conversation through implementation.

1



1. Offer Selection

Our opportunity for success starts with fixing the right problem first

2



2. Statement of Work

Development of a mutually agreed upon project plan to provide focus and results

3



3. Engagement

GCS follows a LEAN methodology to effectively complete the work scope

4



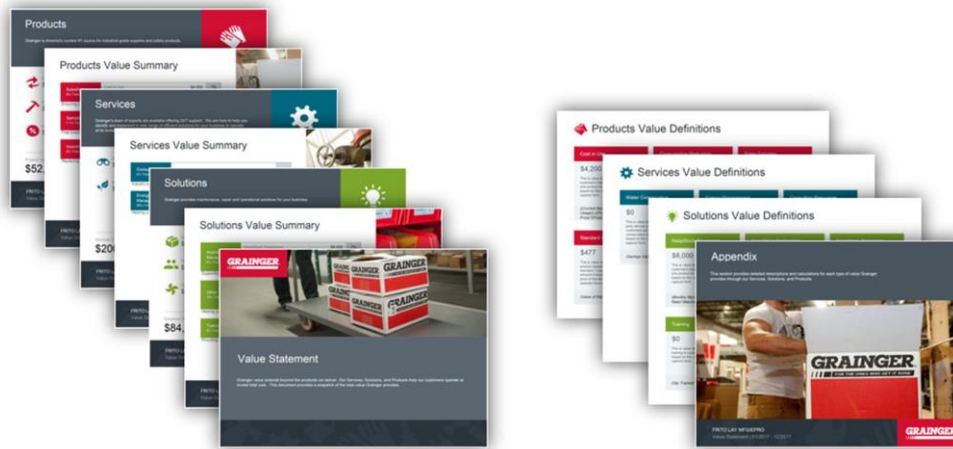
4. Implement Change

Putting your solutions into action to achieve measurable long-term results

Grainger Documented Value Program

Grainger delivers value to help customers control and lower costs through products, services and solutions. Grainger's Documented Value Program is the technology solution developed by Grainger which enables the tracking, visibility and reporting to the value Grainger delivers your organization.

- The Documented Value Program uses technology to track 24+ points of value across Grainger's products, services and solutions
- The Grainger Value ReceiptSM provides documentation of a specific value approved by a location
- The Grainger Value Statement provides a comprehensive summary of the total value Grainger provides in a report customized to you



Grainger's Footwear Program & Shoemobile Solution

Grainger's managed footwear program allows employees to order shoes through four different methods. Whether you're buying shoes through our online tools, at a Grainger Safety Footwear Center, or from a Shoemobile, our Benefit Management System can help manage your footwear program. They're all connected to offer you a consistent shopping experience.

1. **Online Safety Footwear Program:** Administer footwear programs and purchase online with our easy to use web interface programs

2. **Shoemobile:** Grainger Shoemobiles drive to your facility to service employee footwear needs. Shoemobiles display over 100 footwear styles to meet your program needs and stock 2,000 pairs to allow your employees to receive shoes during a visit. Trained footwear professionals ensure correct sizing and comfort.
3. **Grainger Footwear Centers:** Select Grainger branch locations across the U.S. stock the latest footwear comfort technologies.
4. **Onsite Safety Footwear Center:** Company-approved inventory and displays located within your facility make it convenient for your employees to purchase safety footwear. Facilities which meet minimum requirements are serviced onsite by Grainger’s customer service staff who measure your employees for the proper fit.

Our Safety Footwear Selection Includes:

- 500+ styles including a large number of ‘Made in USA’ styles, from office dress to most-rugged slip-on and boots
- Over 100 styles specifically for women – one of the largest selections in the industry, built sized and fit to a woman’s foot
- Over 40 different brands
- Wide price range to accommodate both company and employee budgets
- One-year manufacturer defect warranty on all styles
- **30 days employee satisfaction guarantee**
- Free shipping of any footwear return
- Grainger’s Safety Footwear Buyers Guide (hard copy and online) helps employees navigate to the correct shoe.
- Dedicated 800 Specialized Footwear customer support



Benefit Management System (BenMan): Whether you're buying shoes through our online tools, at a Grainger Safety Footwear Center or from a Shoemobile, our Benefit Management System can help manage your footwear program. They're all connected to offer you a consistent shopping experience.

- The Benefits Management System is a purchasing and tracking system that's integrated into Grainger.com.
- It delivers fast and easy purchasing and custom reports and benefits tracking
- For customers engaged in the safety footwear program this means that they remain in control of their program while BenMan simplifies administration and saves them time and money - reducing the costs associated with implementing and maintaining a program

Features:

1. Set up footwear selection guidelines for your employees based on their work environment.
2. Select from a menu of services to track employee purchases and manage eligibility.
3. Manage and review payroll deductions
4. If you have payroll deductions you can easily view and monitor them for each employee
5. Manage employee eligibility through subsidy reporting.
6. All purchases are tracked and managed so you have complete line of sight to purchase history
7. Leverage two specific reports
8. Purchase history, all purchases made in program
9. Subsidy eligibility—line of sight to who is and isn't eligible based on purchase history
10. Generate custom reports

SHOEMOBILE SOLUTION: Grainger's Shoemobile fleet is unsurpassed in the industry. We operate a growing fleet of 45' tractor-trailers and 26' trucks. Trained service representatives measure customer employee's to help ensure a proper fit and suggest styles that adhere to their company's footwear program guidelines.



Shoemobiles can display over 100 footwear styles to meet your program needs and stock 2,000 pairs to allow your employees to receive shoes during a visit. Trained footwear professionals ensure correct sizing and comfort. **Grainger has a 96% fulfillment rate on our Shoemobile. If a shoe is unable to be provided at time of purchase, Grainger will ship the shoe AT NO CHARGE to the employee's home or work location.**



Point of Sale: Grainger is a leader in Shoemobile Automation Technology. We process transactions in seconds using computer-generated sales tickets & barcode technology, leaving more time for proper fitting and style selection.

Compliance Benefits

Administrators can establish compliance measures with Grainger's Benefit Management System with the following capabilities:

1. Employees can only purchase footwear that meets the requirements of their job task, ensuring they select the right footwear as specified by the employer. This reduces the risk of employees buying the wrong footwear or footwear that does not meet the appropriate ASTM standards.
2. Robust reporting allows an organization to track not only who bought footwear, but also who has not used their subsidy, a potential indicator of old or worn out footwear. Ensuring the footwear is in serviceable condition, reduces the potential for issues due to worn outsoles, etc. In addition, exception reporting allows an organization to ensure everyone has access to the appropriate footwear, again reducing the potential for employees to use unapproved footwear.

Eyewear Program

Grainger partners with a network of eyewear providers that can offer multiple solutions for safety prescription eyewear needs. Service options include onsite kiosks or local eye care service providers. Each program has unique features and may require a minimum number of eyewear users. Further details are presented in the charts below.

Eyelation | Eyelation is a benefit management system enabling employees to order 24/7 and companies to save time and money. Over 250,000 registered users currently use Eyelation's Benefit Management Platform to manage their safety eyewear program. The Eyelation program includes a self-service kiosk with its own internet connectivity and allows for online ordering on customer's desktop and mobile.

Eyelation Benefits

- 24/7 system access for all employees
- Customizable for departments so employees only access approved products
- All orders are reviewed by an optician
- Benefits, eligibility, and renewals are managed by Eyelation
- Productivity savings of approximately 45 minutes per employee vs traditional SRx programs
- Transactional savings
- One cohesive program for all employees

Account information including benefits, eligibility, and product selection are compiled, along with download of employees at the plant. Administrators can access the Administrative Site to export billing details that correspond to the distributor invoice.



Hoya | Hoya's SRx Made Easy provides a simple process for customer's to purchase prescription safety eyewear through a national network of independent eye care professionals. Package pricing saves customers money on a comprehensive range of frame styles and lens treatment options. **SRx Made Easy** turns a logistical challenge into a tangible benefit for your business.

Hoya's SRx Made Easy provides a simple process for customer's to purchase prescription safety eyewear through a national network of independent eye care professionals.

- Program works for any size customer or location
- Simplified SKU Process - Only 4 Price Packages & SKU's
- Each SKU is a complete pair of glasses and includes professional optician fitting services (regular eye exam is not included)
- Access to Hoya's nationwide network of eye care provider

BASIC package: includes Plastic frame by HOYA (20+ styles to choose from, such as new high-wrap foam-lined options)

HOYA has partnered with more than 2,000 independent Eye Care Professionals throughout the United States to provide accurate and timely eyewear fitting and order processing

Emergency Preparedness Services

Grainger is committed to serving our local communities in their greatest time of need. This begins with a pro-active approach that develops preparedness-focused relationships with federal, state and local first-responders and other relevant government agencies. Pro-active relationships are the key in providing support to help our communities prepare, respond and recover from emergency situations.

Each year our supply chain and inventory management teams collaborate to develop forecasts and inventory strategies to fulfill the abnormal spikes in demand that often occur in large scale disasters such as hurricanes, floods, wild fires, winter storms and other emergency events. An incremental inventory investment is made and critical supplies and equipment are strategically pre-positioned within our network of more than 250 Branches and 14 Regional Distribution Centers. This approach enables planning discussions to align customer needs with our emergency inventory plans well before disaster strikes and expedite the delivery of critical supplies to affected areas. Additionally, the products and solutions offered reflect Grainger's all-hazards philosophy as well as guidance from authorities such as FEMA, the CDC, DHH, the American Red Cross, as well as years of company experience supported by historical customer demand data.

Threats

| | | |
|---|---|---|
|  Hurricanes |  Active Shooter |  Power Outages |
|  Floods |  Tornadoes |  Mosquito-borne Diseases |
|  Communicable Diseases |  Earthquakes |  Hazardous Materials |
|  Wildfires & Droughts |  Extreme Heat | |
|  Winter Storm |  Fire Protection | |

Grainger's online emergency preparedness landing page if filed with resources and information on products and services which directly addresses many of the needs for emergency preparedness

In the event disaster strikes or is deemed imminent, Grainger's Corporate Response Team collaborates to identify priorities, assess our inventory position, provide large order support & expedite customer deliveries. Our emergency planning efforts and state of the art order fulfillment systems allow us to provide customers with real-time product availability information that can be counted on.

Ultimately, Grainger's greatest resource is our people, especially those directly supporting the affected communities. During a large-scale disaster Grainger's highly trained and experience employees provide direct support to State, City or County emergency operations centers (EOCs). These employees often work directly with local first responders and responding agency's to quickly field information requests related to product selection, availability, quotes, delivery, invoicing and more. These team members also assist with in the execution of Grainger's prioritization protocol which prioritizes inventory to those agencies directly involved with response efforts.

Grainger offers the following during emergency situation:

- Branch Operational Hours Extended up to 24 Hours a day as required
 - Experienced Customer Service Agents available 24-7 at 1-800-CALL-WWG
 - Emergency preparedness catalogs, capabilities guide, and emergency checklists
 - Internet landing page on grainger.com dedicated to threat-specific solutions, products and resources.
 - In any emergency, large or small, our pricing and services remain as provided in the contract.
3. Competitive Range: It may be necessary to establish a competitive range. Factors from the predetermined criteria will be used to make this determination. Responses not in the competitive range will not receive further award consideration. Region 4 ESC may determine establishing a competitive range is not necessary.

Grainger has read and understands statement 3.

4. Past Performance: An Offeror's past performance and actions are relevant in determining whether or not the Offeror is likely to provide quality goods and services; the administrative aspects of performance; the Offeror's history of reasonable and cooperative behavior and commitment to customer satisfaction; and generally, the Offeror's businesslike concern for the interests of the customer may be taken into consideration when evaluating proposals, although not specifically mentioned in the RFP.

Grainger has read and understands statement 4.

5. Additional Investigations: Region 4 ESC reserves the right to make such additional investigations as it deems necessary to establish the capability of any Offeror.

Grainger has read and understands statement 5.

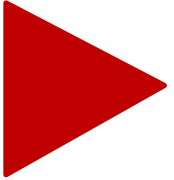
6. Oral Presentations/Interviews: Region 4 ESC reserves the right to conduct interviews with some or all of the offerors at any point during the evaluation process. However, Region 4 ESC may determine that interviews are not necessary. In the event interviews are conducted, information provided during the interview process shall be taken into consideration when evaluating the stated criteria. Region 4 ESC shall not reimburse the offeror(s) for the costs associated with the interview process.

Grainger has read and understands statement 6.

7. Negotiations: Exclusive or concurrent negotiations may be conducted with responsible offeror(s) for the purpose of altering or otherwise changing the conditions, terms and price of the proposed contract unless prohibited. Offeror(s) shall be accorded fair and equal treatment in conducting negotiations and there shall be no disclosure of any information derived from proposals submitted by competing offeror(s).

Grainger has read and understands statement 7.

Tab 6 ♦ Additional Required Documents (Appendix C)



Appendix C
ADDITIONAL REQUIRED DOCUMENTS

- DOC #1 Acknowledgment and Acceptance of Region 4 ESC's Open Records Policy
- DOC #2 Antitrust Certification Statements (Tex. Government Code § 2155.005)
- DOC #3 Implementation of House Bill 1295 Certificate of Interested Parties (Form 1295)
- DOC #4 Texas Government Code 2270 Verification Form

Appendix C, Doc #1

ACKNOWLEDGMENT AND ACCEPTANCE
OF REGION 4 ESC's OPEN RECORDS POLICY

OPEN RECORDS POLICY

All proposals, information and documents submitted are subject to the Public Information Act requirements governed by the State of Texas once a Contract(s) is executed. If an Offeror believes its response, or parts of its response, may be exempted from disclosure, the Offeror must specify page-by-page and line-by-line the parts of the response, which it believes, are exempt and include detailed reasons to substantiate the exemption. Price is not confidential and will not be withheld. Any unmarked information will be considered public information and released, if requested under the Public Information Act.

The determination of whether information is confidential and not subject to disclosure is the duty of the Office of Attorney General (OAG). Region 4 ESC must provide the OAG sufficient information to render an opinion and therefore, vague and general claims to confidentiality by the Offeror are not acceptable. Region 4 ESC must comply with the opinions of the OAG. Region 4 ESC assumes no responsibility for asserting legal arguments on behalf of any Offeror. Offeror is advised to consult with their legal counsel concerning disclosure issues resulting from this procurement process and to take precautions to safeguard trade secrets and other proprietary information.

Signature below certifies complete acceptance of Region 4 ESC's Open Records Policy, except as noted below (additional pages may be attached, if necessary).

Check one of the following responses to the Acknowledgment and Acceptance of Region 4 ESC's Open Records Policy below:

- We acknowledge Region 4 ESC's Open Records Policy and declare that no information submitted with this proposal, or any part of our proposal, is exempt from disclosure under the Public Information Act.
- We declare the following information to be a trade secret or proprietary and exempt from disclosure under the Public Information Act.

(Note: Offeror must specify page-by-page and line-by-line the parts of the response, which it believes, are exempt. In addition, Offeror must include detailed reasons to substantiate the exemption(s). Price is not confident and will not be withheld. All information believed to be a trade secret or proprietary must be listed. It is further understood that failure to identify such information, in strict accordance with the instructions, will result in that information being considered public information and released, if requested under the Public Information Act.)

November 21, 2019

Date



Sr. Government Sales Mgr.

Authorized Signature & Title

Appendix C, Doc #2

ANTITRUST CERTIFICATION STATEMENTS
(Tex. Government Code § 2155.005)
 Attorney General Form

I affirm under penalty of perjury of the laws of the State of Texas that:

1. I am duly authorized to execute this Contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below;
2. In connection with this proposal, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15;
3. In connection with this proposal, neither I nor any representative of the Company has violated any federal antitrust law; and
4. Neither I nor any representative of the Company has directly or indirectly communicated any of the contents of this proposal to a competitor of the Company or any other company, corporation, firm, partnership or individual engaged in the same line of business as the Company.

Company W.W. Grainger, Inc.

Contact Ron Price



Signature

Ron Price

Printed Name

Sr. Government Sales Manager

Address 100 Grainger Parkway
Lake Forest, IL 60045

Position with Company

Ron Price

**Official
 Authorizing
 Proposal**



Signature

Ron Price

Printed Name

Sr. Government Sales Manager

Phone 979-224-6794

Position with Company

Fax NA

*Appendix C, DOC # 3***Implementation of House Bill 1295****Certificate of Interested Parties (Form 1295):**

In 2015, the Texas Legislature adopted House Bill 1295, which added section 2252.908 of the Government Code. The law states that a governmental entity or state agency may not enter into certain contracts with a business entity unless the business entity submits a disclosure of interested parties to the governmental entity or state agency at the time the business entity submits the signed contract to the governmental entity or state agency. The law applies only to a contract of a governmental entity or state agency that either (1) requires an action or vote by the governing body of the entity or agency before the contract may be signed or (2) has a value of at least \$1 million. The disclosure requirement applies to a contract entered into on or after January 1, 2016.

The Texas Ethics Commission was required to adopt rules necessary to implement that law, prescribe the disclosure of interested parties form, and post a copy of the form on the commission's website. The commission adopted the Certificate of Interested Parties form (Form 1295) on October 5, 2015. The commission also adopted new rules (Chapter 46) on November 30, 2015, to implement the law. The commission does not have any additional authority to enforce or interpret House Bill 1295.

Filing Process:

Starting on January 1, 2016, the commission made available on its website a new filing application that must be used to file Form 1295. A business entity must use the application to enter the required information on Form 1295 and print a copy of the completed form, which will include a certification of filing that will contain a unique certification number. An authorized agent of the business entity must sign the printed copy of the form. The completed Form 1295 with the certification of filing must be filed with the governmental body or state agency with which the business entity is entering into the contract.

The governmental entity or state agency must notify the commission, using the commission's filing application, of the receipt of the filed Form 1295 with the certification of filing not later than the 30th day after the date the contract binds all parties to the contract. This process is known as acknowledging the certificate. The commission will post the acknowledged Form 1295 to its website within seven business days after receiving notice from the governmental entity or state agency. The posted acknowledged form does not contain the declaration of signature information provided by the business.

A certificate will stay in the pending state until it is acknowledged by the governmental agency. Only acknowledged certificates are posted to the commission's website.

Electronic Filing Application: https://www.ethics.state.tx.us/whatsnew/elf_info_form1295.htm

Frequently Asked Questions: https://www.ethics.state.tx.us/resources/FAQs/FAQ_Form1295.php

Changes to Form 1295: <https://www.ethics.state.tx.us/data/filinginfo/1295Changes.pdf>

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

OFFICE USE ONLY CERTIFICATION OF FILING

Certificate Number:
2019-561271

Date Filed:
11/13/2019

Date Acknowledged:

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.

W.W. Grainger, Inc.
Austin, TX United States

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.

Region 4 ESC

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.

RFP 19-20
Maintenance, Repair and Operations (MRO) Supplies & Related Services

| 4 | Name of Interested Party | City, State, Country (place of business) | Nature of interest (check applicable) | |
|---|--------------------------|--|---------------------------------------|--------------|
| | | | Controlling | Intermediary |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |

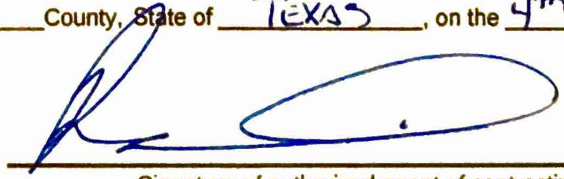
5 Check only if there is NO Interested Party.

6 UNSWORN DECLARATION

My name is Ron Price, and my date of birth is 7-12-1980
 My address is 4446 Woodland Ridge, College Station, TX, 77845, Brazos
(street) (city) (state) (zip code) (country)

I declare under penalty of perjury that the foregoing is true and correct.

Executed in BRAZOS County, State of TEXAS, on the 4th day of DEC, 20 19.
(month) (year)



Signature of authorized agent of contracting business entity (Declarant)

Appendix C, DOC # 4

Texas Government Code 2270 Verification Form

House Bill 89 (85R Legislative Session), which adds Chapter 2270 to the Texas Government Code, provides that a governmental entity may not enter into a contract with a company without verification that the contracting vendor does not and will not boycott Israel during the term of the contract.

Furthermore, Senate Bill 252 (85R Legislative Session), which amends Chapter 2252 of the Texas Government Code to add Subchapter F, prohibits contracting with a company engaged in business with Iran, Sudan or a foreign terrorist organization identified on a list prepared by the Texas Comptroller.

I, Ron Price, as an authorized representative of

Sr. Government Sales Manager, a contractor engaged by


W.W. Grainger, Inc.

Region 4 Education Service Center, 7145 West Tidwell Road, Houston, TX 77092, verify by this writing that the above-named company affirms that it (1) does not boycott Israel; and (2) will not boycott Israel during the term of this contract, or any contract with the above-named Texas governmental entity in the future.

Also, our company is not listed on and we do not do business with companies that are on the Texas Comptroller of Public Accounts list of Designated Foreign Terrorists Organizations found at <https://comptroller.texas.gov/purchasing/docs/foreign-terrorist.pdf>.

I further affirm that if our company's position on this issue is reversed and this affirmation is no longer valid, that the above-named Texas governmental entity will be notified in writing within one (1) business day and we understand that our company's failure to affirm and comply with the requirements of Texas Government Code 2270 et seq. shall be grounds for immediate contract termination without penalty to the above-named Texas governmental entity.

I swear and affirm that the above is true and correct.



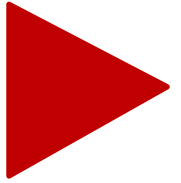
Signature of Named Authorized Company Representative

November 21, 2019

Date

Form Revised 10/27/201

TAB 7 ♦ Response to a National Program - Appendix D, Exhibits A, F & G



3.0 SUPPLIER RESPONSE

Supplier must supply the following information in order for the Principal Procurement Agency to determine Supplier's qualifications to extend the resulting Master Agreement to Participating Public Agencies through OMNIA Partners, Public Sector.

3.1 Company

A. Brief history and description of Supplier.

For over 90 years, Grainger has remained committed to helping professionals keep their operations running and their people safe by staying ahead of customer needs. As North America's leading broad line maintenance, repair and operating (MRO) products distributor, with operations also in Europe, Asia and Latin America, Grainger's advantaged supply chain network supports multichannel offerings including branches, eCommerce channels and comprehensive inventory management. With customers the central focus and continued commitment to innovation, Grainger embraces its responsibilities to its customers, members, shareholders and the communities it serves.



W.W. Grainger, Inc., founded in 1927, was incorporated in the State of Illinois in 1928. Grainger is a publicly held 500 company with shares traded on the New York Stock Exchange (NYSE). Grainger's capabilities include:

- A strategic US distribution network of 250 branches and 14 distribution centers supporting the OMNIA Region 4 Members
- An extensive product line, now more than 1.7 million products and over \$1.3 billion of on-hand inventory to meet agency requirements
- 97% of customers receive next day product delivery; 99.6% of in-stock orders are shipped within 24 hours
- Proven experience in negotiating and implementing multi-state, complex, nationwide contracts.

B. Total number and location of sales persons employed by Supplier.

While Grainger has over 3,800 experienced sales persons, contrary to industry norms, Grainger's 564 Government Inside and Outside Sales Staff are **solely dedicated** to the public sector market. Through all 50 states, the District of Columbia and US Territories, this **government-dedicated sales team** understands specific customer challenges and drives overall savings in procuring products.

The following chart represents the Government sellers' locations per state.

| Government Sellers By State | | | | | |
|------------------------------------|----|----------------|----|----------------------|----|
| State | # | State | # | State | # |
| Alabama | 10 | Louisiana | 8 | Ohio | 14 |
| Alaska | 2 | Maine | 6 | Oklahoma | 7 |
| Arizona | 13 | Maryland | 15 | Oregon | 4 |
| Arkansas | 2 | Massachusetts | 8 | Pennsylvania | 16 |
| California | 71 | Michigan | 10 | Rhode Island | 3 |
| Colorado | 12 | Minnesota | 4 | South Carolina | 7 |
| Connecticut | 6 | Mississippi | 2 | South Dakota | 2 |
| Deleware | 3 | Missouri | 10 | Tennessee | 11 |
| Florida | 32 | Montana | 1 | Texas | 52 |
| Georgia | 19 | Nebraska | 2 | Utah | 7 |
| Hawaii | 11 | Nevada | 4 | Vermont | 1 |
| Idaho | 1 | New Hampshire | 3 | Virginia | 25 |
| Illinois | 34 | New Jersey | 15 | Washington | 15 |
| Indiana | 4 | New Mexico | 5 | West Virginia | 1 |
| Iowa | 6 | New York | 41 | Wisconsin | 13 |
| Kansas | 4 | North Carolina | 15 | Wyoming | 2 |
| Kentucky | 4 | North Dakota | 1 | District of Columbia | 5 |

Grainger's Government Sales Staff per State as of March 2019.

C. Number and location of support centers (if applicable) and location of corporate office.

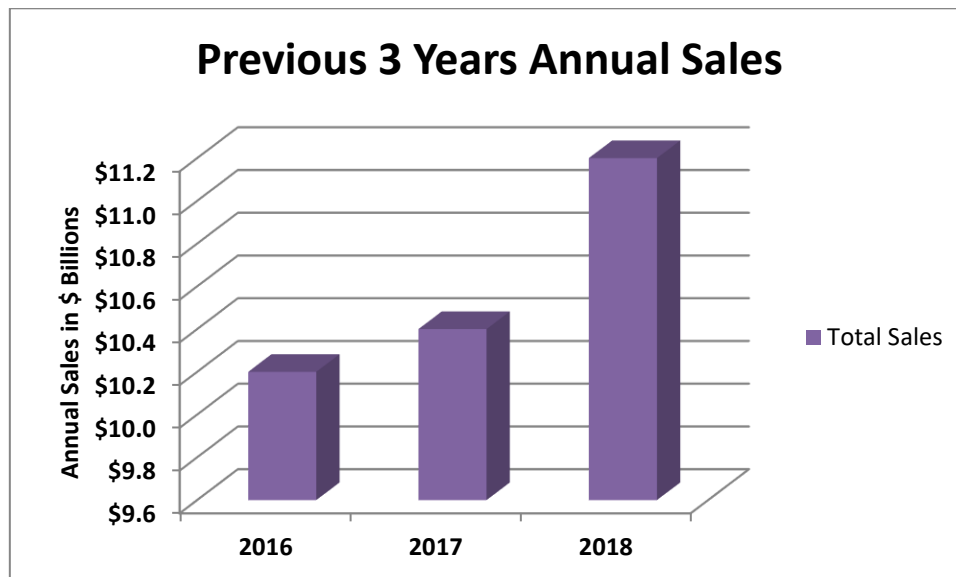
Grainger's corporate headquarters is located in Lake Forest, IL.

Grainger's strategic branch network includes 250 branches geographically located to provide convenient support to our customers. Each branch carries on average \$1 million in inventory within 23,000 square feet and is managed by an average of 13 employees. Please see ***Exhibit 9 Grainger US Branch Locations*** which provides address information.

Additionally, Grainger has three customer contact centers which support over 2,000 Customer Support Associates. **These contact centers are located in Janesville, Wisconsin, Waterloo, Iowa and Phoenix, Arizona.** Grainger contact centers are available 24 hours a day, 7 days a week to assist our customers through phone, chat and email.

D. Annual sales for the three previous fiscal years.

Grainger's annual sales for the previous three fiscal years:
2016: \$10,137,204,000 | **2017:** \$10,424,858,000 | **2018:** \$11,200,000,000



E. Submit FEIN and Dunn & Bradstreet report.

FEIN: 36-1150280
D&B: 005-10-3494

F. Describe any green or environmental initiatives or policies.



Grainger works to improve environmental performance across our suppliers operations and customers. We partner with third party sustainability organizations, such as the CDP (formerly known as the Carbon Disclosure Project), the GreenBiz Executive Network, the U.S. Environmental Protection Agency, SmartWay® Program, UL Inc. and the U.S. Green Building Council to help us align our environmental investments with stakeholder expectations. Our green and environmental initiatives include:

Operations: We focus efforts where we have the most influence. Grainger's Distribution Centers account for 38 percent of our operations and will increase as we expand service offerings. We monitor energy consumption and improve our green-energy-mix sustainable solutions to increase efficiency and utilize renewable energy. We invest in onsite renewable energy, purchase renewable energy credits and green tariffs.



Products: Grainger provides customers with the products they need to keep their businesses running over the long term. We work to understand how these products affect the environment. Customers increasingly request environmentally preferable products (EPP). Our EPP portfolio helps customers maintain sustainable facilities through efficient energy management, water conservation, waste reduction and air-quality improvement. The Grainger EPP portfolio includes more than **114,000 SKUs**, 26 EPP product certifications and 46 EPP product attributes. The portfolio spans more than 600 brands across 672 product categories. More than 15% of Grainger suppliers offer products featured within our EPP portfolio.



For a product to be classified as environmentally preferable it must maintain one or more environmentally preferable attributes or third-party certifications such as WaterSense®, ENERGY STAR® or Green Seal. Our suppliers inform Grainger of the product certifications and attributes the products may carry. An independent 3rd Party, Underwriters Laboratory Inc. (UL Environment), verifies the viability of the certification or attribute claims. Grainger works with UL Inc. to ensure that the most current certification and attribute options are identified.

OMNIA Region 4 Members can easily identify environmentally preferable products on Grainger.com by searching for products with the Green Leaf icon. This indicates that the select product has a UL validated certification and/or attribute. On Grainger.com members can filter any product search results to view environmentally preferable options.



Grainger EPP Portfolio - Product Certifications & Certification Bodies:

| | | | | | | | |
|-------------------|----------------------------------|--|--------------------------------|---|--|--|---------------------------------------|
| CERTIFYING AGENCY | Underwriters Laboratories, Inc. | | | | | | U.S. Department of Energy |
| CERTIFICATION | Ecologo | GreenGuard | Greenguard Gold | ECVP 2799 Zero Waste To Landfill Facility | Environmental Product Declaration | Environmental Claims Validation | Energy Star |
| CERTIFYING AGENCY | Scientific Certification Systems | U.S. Environmental Protection Agency (EPA) | | Green Seal | U.S. Department of Agriculture | Carbonfund | Sustainable Forestry Initiative |
| CERTIFICATION | SCS Indoor Advantage | WaterSense | Safer Choice | Green Seal | Certified Biobased | Carbonfree | Sustainable Forestry Initiative (SFI) |
| CERTIFYING AGENCY | Multiple | Ernst & Young - Redstone | National Sanitation Foundation | Design Lights Consortium | | National Electrical Manufacturers Association (NEMA) | |
| CERTIFICATION | Forest Stewardship Council | SMaRT Certified | NSF Certified | DLC Quality Products Listing | DLC Premium | NEMA Premium | Energy Aware |
| CERTIFYING AGENCY | Home Ventilating Institute | Biodegradable Product Institute | Carpet & Rug Institute | Organic Materials Review Institute | South Coast Air Quality Mgmt. District | | |
| CERTIFICATION | HVI | Biodegradable Product Institute Certified | CRI Green Label | OMRI Listed | VOC Levels Meet SCAQMD Requirements | | |

Grainger’s environmentally preferred product portfolio is featured on the [Green Resources](#) landing page on Grainger.com.

Environmental Services: Grainger Lighting Solutions (GLS) and Grainger Energy Services (GES) provide a network of qualified, insured and licensed service providers to help identify and facilitate energy savings projects.

| | | | |
|---|---|--|---|
|  Lighting Retrofits & Upgrades |  HVAC Maintenance & Upgrades |  Motor & Drive Upgrades |  Water Conservation Upgrades |
|  Steam System Assessments & Upgrades |  Electric Vehicle Charging Station Installations |  Compressed Air System Studies & Upgrades |  Dust Collection System Studies & Upgrades |

Comprehensive Services Include:

- ✓ Multiple Energy and Water Saving solutions
- ✓ Audit and Financial Analysis
- ✓ Material, Contractor and Project Management
- ✓ Installation by Qualified, Insured and Licensed Service Partners
- ✓ Identification of Applicable Incentives and Rebates
- ✓ Disposal and Recycling

For more information visit the [Grainger Energy Services landing page on Grainger.com](#).

Hazardous Recycling Services: Grainger's recycling services solve the disposal of environmentally hazardous bulbs, dry batteries, and ballasts.

1. **Recyclable Kits:** Specialized recycling kits for fluorescent lamps, ballasts or dry batteries, provides a turnkey service for one all-inclusive price. For larger volume needs, Grainger offers bulk pick-up. We will custom design a program that works for you. This service encompasses lamps, ballasts, batteries, electronics, and mercury.

Each kit includes:

- Special UN/DOT approved container
- Pre-printed label with instructions
- Toll-free number for pickup
- Certificate of reclamation

2. **Grainger Branch Programs:** Grainger offers customers opportunity to deposit recyclable items in collection boxes for no additional charge in Grainger branches through our partnership with [EnviroLight](#) specialized recycling services.

3. **Additional Supplier Based Programs:** Grainger works with key suppliers to provide the following no-fee and fee-based programs.

- Grainger offers recycling kits available for purchase on Grainger.com for many items provided by EVERLIGHTS, RECYCLEPAK & SUPPLYPAK. Details and kit specifications can be obtained by entering the search term "recycling kits" on Grainger.com.
- Georgia-Pacific's (GP) Dispenser Refurbish, Recycle, Reuse (RRR) Program provides a no-charge end of life solution for old paper towel and toilet paper dispensers. GP removes old dispensers and reuses components in manufacturing new products. Dispensers are picked up at the end user's location.

- Georgia-Pacific provides a no charge service to reduce the number of batteries in landfills in partnership with [CALL2RECYCLE](#). Through this service, boxes are provided to customers for collection of used batteries. Boxes are picked up at the facility and new boxes provided for continued collection and environmental disposition.
- GOJO will coordinate removal, transport and sustainable disposal of old hand soap and sanitizer dispenser materials when completing a GOJO managed dispenser installation project.
- For Members utilizing LOCTITE® Anerobics or Light Cure Technologies, Henkel offers a solution to help meet recycling goals and recycle items that were previously non-recyclable. Through a partnership with TerraCycle®, boxes can be purchased enabling convenient return shipping and recycling.
- Stanley Black & Decker offers a no-charge end of life solution for [DEWALT](#), [BLACK&DECKER](#), [STANLEY TOOLS](#) & [BOSTITCH](#) brands.
- Tyvek Protective Apparel can be recycled through DuPont's Recycling Program.

Grainger's Mid-Stream Utility Rebate Program: For OMNIA Region 4 Members in eligible zip codes, Grainger identifies utility rebates applicable to LED Lighting and similar projects.

- G. Describe any diversity programs or partners supplier does business with and how Participating Agencies may use diverse partners through the Master Agreement. Indicate how, if at all, pricing changes when using the diversity program.

Grainger has two core programs promoting diversity. In both programs, all pricing is accessible and provided in this Master Agreement.

The programs are:

1. **Tier II: Grainger's Supplier Diversity Program**
2. **Tier I: Distributor Alliance Program**



Grainger's Tier II Supplier Diversity Program | Grainger's Tier II Supplier Diversity Program affords OMNIA Region 4 Members access to diverse manufacturers and suppliers through our catalogs and distribution channels. Started in 1999, Grainger's Supplier Diversity Program is designed to grow this sector of the economy while helping customers get their jobs done with quality products from Diverse Business Enterprises (DBEs).

Grainger's Tier II Supplier Diversity program includes **over 270 DBEs**, and offers **more than 91,000 items** across 1600+ product categories. Grainger also offers products from over 2000 Small Business Enterprises (SBEs), offering more than 300,000 products. The model allows DBEs to concentrate on what they do best and leave the logistics and distribution of their products to Grainger.

Grainger's Tier II Supplier Diversity Program provides Members access to DBE products through all of our ordering methods (Grainger.com, Redbook Catalog, phone, fax, walk-in, etc.), and distribution channels. Grainger's customers benefit from one-stop shopping. Registered suppliers are audited monthly to maintain active supplier diversity certificates. Supplier diversity reporting available upon request.

Products from diverse businesses are featured on Grainger.com:

- Products from diverse manufacturers and suppliers are identified on Grainger's website and within our catalog and index with the diversity symbol to the right.
- Customers can locate the offering from diverse suppliers by searching "Supplier Diversity" on Grainger.com.
- Additionally, customers can filter on the left-sidebar by "Supplier Diversity" while searching on Grainger.com.



Supplier recruitment is continuous at Grainger. Our company website includes a link to the supplier diversity registration portal. Certified businesses that register are available for referrals to purchasing officers when product review, RFP, or spot buying opportunities occur. Grainger includes DBEs in meeting unique product requirements through Grainger's Sourcing program, if products are not currently available in Grainger's general catalog. In 2018, 180 DBEs, and 1700 SBEs participated in Grainger's Sourcing program.

Grainger promotes the number of products acquired from diverse companies in several ways. Grainger is a corporate member of the Women's Business Enterprise National Council (WBENC) and has been a member of the National LGBT Chamber of Commerce (NGLCC) since 2014. Grainger participates in numerous conferences and seminars to assist diverse businesses to further establish or strengthen themselves. Grainger's Portal invites diverse suppliers to consider doing business with Grainger.

Grainger pursues outreach opportunities with diverse organizations to understand their member offerings and to promote opportunities with Grainger. These include the following:

- National Minority Supplier Development Council (NMSDC)
- Women's Business Enterprise National Council (WBENC)
- Small Business Administration (SBA)
- National Gay and Lesbian Chamber of Commerce (NGLCC)
- Veteran Owned Businesses
- Veteran Associations



Grainger's Tier I Distributor Alliance Program | Grainger's Distributor Alliance Program responds to corporate and government regulatory and policy requirements as to buying MRO goods and services from Diverse Business Enterprises (DBEs).

Since 2006, the Distributor Alliance (DA) Program has helped customers support DBEs while consolidating MRO purchases. Over 50 DA DBEs resell the entire 1.7 million products offered by Grainger and provide services to customers with procurement goals to support small businesses and provide employment opportunities to women, minority and veteran-owned businesses.

The DA DBE is one of the many points of contact for the customer, including Grainger business managers who mentor DBEs and act as a liaison among Grainger, the end customer and the DA DBE.

We monitor each DBE's performance with a monthly balanced scorecard. We provide feedback and offer assistance in performance areas where improvement is needed. We seek to provide meaningful focus in pragmatic areas where efficiency can be gained and effectiveness can be improved.

Grainger's Distributor Alliance is also a member of the National Minority Supplier Development Council and supports several NMSDC Regional Councils. We are corporate members of the Woman's Business Enterprise National Council. We recruit diverse suppliers for line review and customer proposal opportunities by participating in M/WBE Business Opportunity Fairs and other events that support M/WBE businesses.

H. Describe any historically underutilized business certifications supplier holds and the certifying agency. This may include business enterprises such as minority and women owned, small or disadvantaged, disabled veterans, etc.

Grainger is a large business.

I. Describe how supplier differentiates itself from its competitors.

In addition to Grainger's product breadth and supply chain strength as previously stated, Grainger understands the challenges public sector agencies face in carrying out responsibilities. We comprehend the appropriations and budget cycles that provide agency funding and the procurement procedures agencies must follow for competitive and transparent purchasing. Our own procedures and systems are designed and implemented to fulfill these requirements. Grainger Sales and Team members receive annual ethics and compliance training focused on the government sector.

Grainger Government Sales Team members are dedicated solely to the public sector. Beyond understanding the challenges noted above, the Government Team has insight to government-oriented products and services and bring greater expertise and availability to the customer. The Government Team has deep understanding of government programs addressing small business opportunities and promoting environmental products.

J. Describe any present or past litigation, bankruptcy or reorganization involving supplier.

W.W. Grainger, Inc. is a publicly held company with over 25,750 employees, numerous locations, involved in international operations, and is party to thousands of contracts and other relationships. From time to time the Company is involved in various other legal and administrative proceedings that are incidental to its business, including claims related to product liability, general negligence, contract disputes, environmental issues, wage and hour laws, intellectual property, employment practices, regulatory compliance or other matters and actions brought by employees, consumers, competitors, suppliers or governmental entities.

As a government contractor selling to federal, state and local governmental entities, the Company is also subject to governmental or regulatory inquiries or audits or other proceedings, including those related to pricing compliance. It is not expected that the ultimate resolution of any of these matters will have, either individually or in the aggregate, a material adverse effect on the Company's consolidated financial position or results of operations. While Grainger cannot provide you with all of the specific information you request with respect to each lawsuit, Grainger can state that, to the best of its knowledge and belief, without conducting exhaustive investigations or inquiries, there are no lawsuits that, if unfavorably concluded against this company would have a material adverse impact on its financial condition or ability to do business.

K. Felony Conviction Notice: Indicate if the supplier

- a. is a publicly held corporation and this reporting requirement is not applicable;
- b. is not owned or operated by anyone who has been convicted of a felony; or
- c. is owned or operated by and individual(s) who has been convicted of a felony and provide the names and convictions.

As a publicly held corporation, this reporting requirement is not applicable.

L. Describe any debarment or suspension actions taken against supplier

Not applicable as no debarment or suspension has been taken against supplier

3.2 Distribution, Logistics

A. Describe the full line of products and services offered by supplier.

Grainger's proposal encompasses its entire catalog of **1.7 million MRO products** and services covering 32 MRO categories and the expertise of Grainger employees. Our offering captures the routine to specialized MRO product or service; it is supplemented by sourcing proficiency. The portfolio is continually enhanced to meet evolving Member needs.

Products cover the following categories: In addition to the requirements listed in this RFP, Grainger is offering its complete catalog which includes: Abrasives, Adhesives, Sealants and Tape, Cleaning and Janitorial, Electrical, Electronics, Appliances and Batteries, Fasteners, Fleet and Vehicle Maintenance, Furniture, Hospitality and Food Service, HVAC and Refrigeration, Hardware, Hydraulics, Lab Supplies, Lighting, Lubrication, Machining, Material Handling, Motors, Office Supplies, Outdoor Equipment, Paint, Equipment and Supplies, Plumbing, Pneumatics, Power Transmission, Pumps, Raw Materials, Reference and Learning Supplies, Safety, Security, Emergency Preparedness, Test Instruments, Tools, and Welding.

Services include: Grainer's proposed services illustrated below will be made available to Region 4 and Participating Agencies, and OMNIA Members include:

1. Sourcing
2. Software Punch-out Capability
3. Installation, Repair, Maintenance & Turnkey Solutions & Services
4. Inventory Solutions
5. Small Business Program
6. Green / Sustainability Programs
7. Training & Education
8. Customer Support Services
9. Safety In-Field Specialist Assessments
10. Online Solution Center
11. KeepStock Inventory Management Solutions
 - i. **Vendor-Managed Solutions**
 - ii. **Customer-Managed Solutions**
12. Consulting Services
13. Grainger's Footwear Program
14. Shoemobile Solution
15. Emergency Preparedness Services
16. KeepStock Fee Based Solutions
 - i. **Managed MRO**
 - ii. **KeepStock Organize**
17. Safety Services and Technical Training
18. Energy Services
19. Lighting Services
20. Facility Services
21. Custom Product Center

As new services become available, Grainger will automatically make them available for all Participating Agencies and OMNIA Members.

- B. Describe how supplier proposes to distribute the products/service nationwide. Include any states where products and services will not be offered under the Master Agreement, including U.S. Territories and Outlying Areas.

Grainger's company owned supply chain makes inventory available to customers on a just-time-time basis. Grainger branches and DCs tailor inventory to Member location demands to ensure product is available for immediate pick-up, same-day shipment or same-day delivery. Products and services are offered throughout the United States, the District of Columbia and US Territories.

Grainger ships in stock items on the same day 97% of the time when the order is received by 4:00 p.m. local time. Using commercial carriers, customers receive most shipments the following business day. Grainger fulfills 95% of orders within 2 service days, and 98% within 3 days. Grainger uses local delivery sources, such as messenger services or common carriers, for emergency deliveries.

As to services, Grainger teams and its suppliers help customers manage inventory, provide safety and onsite training, implement energy efficiencies, sustainable programs and facility improvements by ensuring they are presented the right services to enhance their operations and create efficiencies.

- C. Describe how Participating Agencies are ensure they will receive the Master Agreement pricing; include all distribution channels such as direct ordering, retail or in-store locations, through distributors, etc. Describe how Participating Agencies verify and audit pricing to ensure its compliance with the Master Agreement.

Grainger will ensure all Participating Agencies will receive Master Agreement pricing upon affiliating to the Region 4 Master Agreement. Grainger's pricing team will apply coding to all the Participating Agency's account numbers (locations) within our company wide SAP Business Enterprise System. This coding will include pricing and freight terms, as well as all contract terms and conditions unique to the Master Agreement. No matter what ordering channel is used, your specific contract pricing will be available to all locations.

Grainger's multiple distribution channels approach lets Region 4 Members choose how they want to do business with us. It also gives them the flexibility of ordering in ways that best suit their needs. These sales/distribution channels include:

1. Internet / Online (Grainger.com)
2. Mobile App
3. Email
4. Toll Free Phone 800-GRAINGER
5. Branch Location
6. KeepStock Inventory Management Solutions
7. eProcurement Solution (EDI, Marketplace)
8. FAX
9. Grainger Support Team (Account Manager, Onsite Service Representative)

As a Grainger customer, no matter where you are, what time of day, you can have access to ordering, product information and, in some instances, actual products.

Participating Agencies may verify and audit pricing to ensure its compliance with the Master Agreement by doing a 'hover over' with their mouse to see the Contract Reference Price (CRP).

The screenshot shows a product page for ZINSSER Flat White Acoustical Ceiling Tile Spray Paint, 13 oz. The page includes a navigation bar with 'ALL PRODUCTS', a search bar, and 'SEARCH' and 'BULK ORDER PAD' buttons. The breadcrumb trail is 'Paint, Equipment and Supplies | Spray Paints and Primers | Spray Paints | Flat White Acoustical Ceiling Tile Spray Paint, 13 oz.'. The product name is 'ZINSSER Flat White Acoustical Ceiling Tile Spray Paint, 13 oz.' with item # 4HFE7, Mfr. Model # 3688, Catalog Page # 1459, and UNSPSC # 31211704. A product image shows a can of 'COVERS UP CEILING PAINT & PRIMER IN ONE'. Pricing information shows 'Your Price' at \$5.84 / each and 'Contract Reference Price' at \$6.15 / each. There is an 'ADD TO CART' button with a quantity of 1, and an 'Auto-Reorder' option set to '1 Month'. A shipping weight of 1.09 lbs. is also displayed.

End-users may hover over “Your Price” to see the Contract Reference Price to confirm they have received the appropriate discounted pricing.

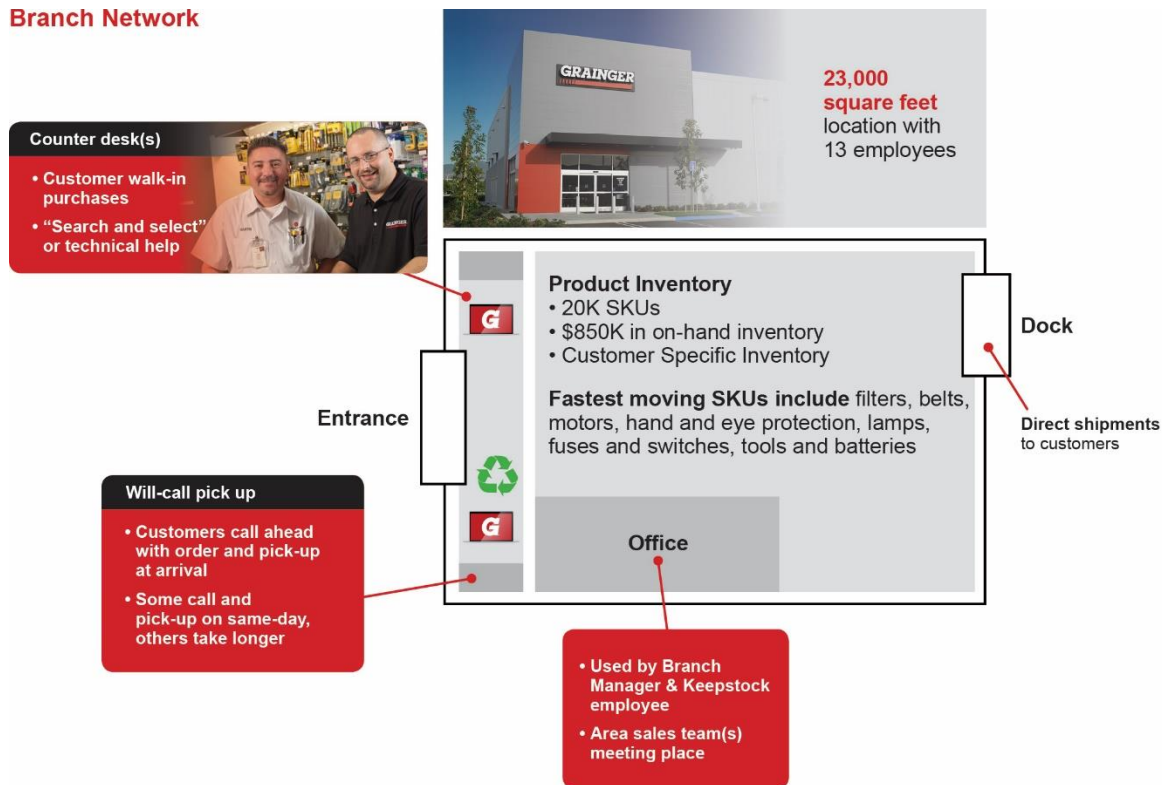
- D. Identify all other companies that will be involved in processing, handling or shipping the products/service to the end user.

Grainger team members process all orders for end users, including assistance provided by our contact centers. Grainger engages third party carrier companies to deliver orders to our customers. Some third-party suppliers or manufacturers may ship product direct to Grainger customers.

- E. Provide the number, size and location of Supplier’s distribution facilities, warehouses and retail network as applicable.

Grainger's logistic network includes **250 branch locations and 14 distribution centers (DCs)**, Grainger’s over **\$1.3 billion** in on-hand inventory is supported by a network of over **5,200 Grainger key suppliers** and manufacturers.

Branch Network



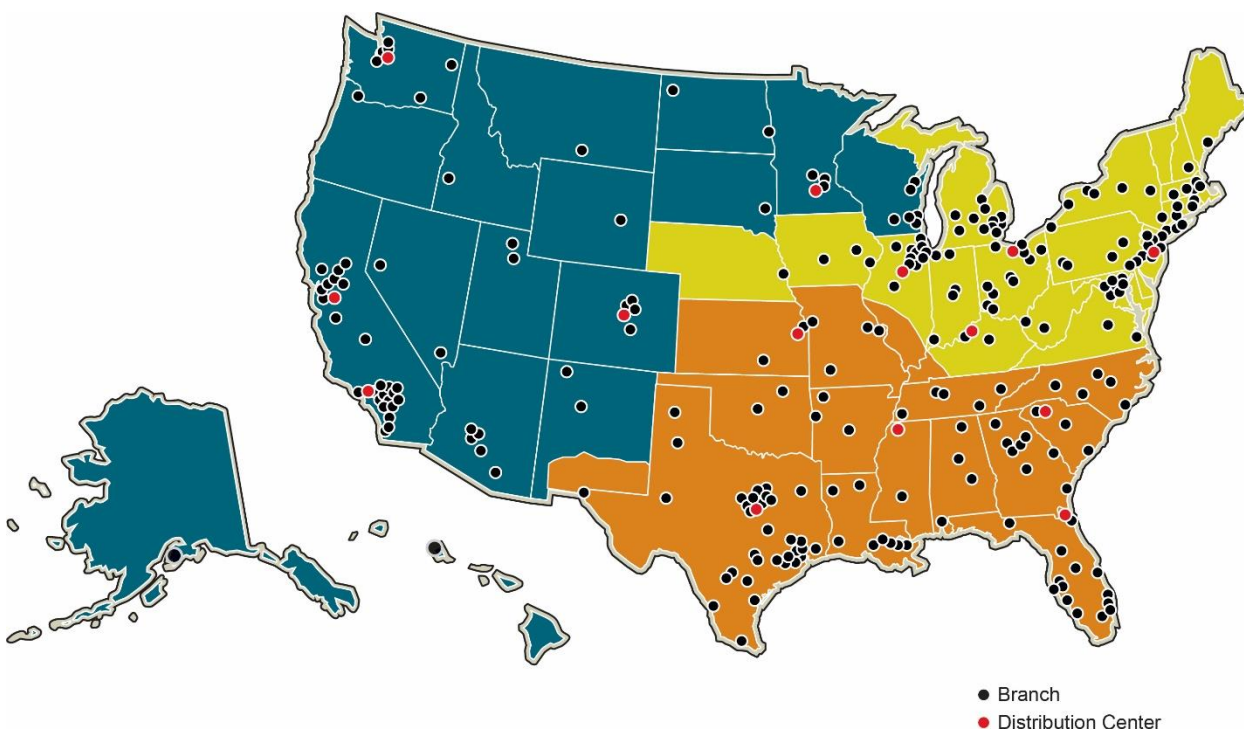
Above is a typical Grainger branch design

Branch Network: Each of the 250 branches carries on average \$1 million in inventory within 23,000 square feet and has an average of 13 employees. All branch locations operate Monday – Friday, 8am – 5pm local time. Opening hours may vary. Branch team members will assist Region 4 and OMNIA Members with the following services:

- Consult and advise with customers based on needs
- Search and select products
- Purchase products to acquire goods same day
- Will-Call services for phone or internet order
- Maintaining customer-specific inventory

Distribution Centers: Grainger DC’s range in size from 35,000 to 1,500,000 million square feet; 5 exceed 1,000,000 square feet. Stocking more than 100,000 of the fastest selling products, Grainger’s technology systems and equipment enable most customer orders and branch inventory replenishment to be met by the DCs. The DCs ship orders directly to the customer or branch location. The following chart provides details as to each DC:

| Grainger US Distribution Centers | | | | |
|---|----------|-------------|---------------------------|-----------|
| Location | SKU's | Square Feet | Inventory Value | Employees |
| Kansas City, MO | 131,000 | 1,300,000 | \$50,100,000 | 265 |
| Greenville, SC | 305,000 | 1,100,000 | \$113,400,000 | 492 |
| Patterson, CA | 269,000 | 820,000 | \$91,100,000 | 358 |
| Minooka, IL | 464,000 | 1,100,000 | \$174,100,000 | 632 |
| Bordentown, NJ | 283,000 | 1,300,000 | \$115,400,000 | 574 |
| Denver, CO | 73,000 | 45,000 | \$6,700,000 | 30 |
| Plymouth, MN | 89,000 | 35,000 | \$8,000,000 | 34 |
| Seattle, WA | 88,000 | 56,000 | \$10,400,000 | 46 |
| Mira Loma, CA | 133,000 | 345,000 | \$46,400,000 | 181 |
| Cleveland, OH | 134,000 | 395,000 | \$44,600,000 | 218 |
| Dallas, TX | 150,000 | 560,000 | \$66,400,000 | 322 |
| Jacksonville, FL | 119,000 | 230,000 | \$35,400,000 | 145 |
| Southaven, MS | 111,000 | 230,000 | \$32,800,000 | 144 |
| Louisville, KY | 750,000+ | 1,500,000 | Fully operational in 2020 | 700 |



Grainger maintains 250 branch and 14 distribution centers strategically located throughout all three Government regions in the US.

3.3 Marketing and Sales

- A. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to immediately implement the Master Agreement as supplier's primary go to market strategy for Public Agencies to supplier's teams nationwide, to include, but not limited to:

Upon award, Grainger will meet with Region 4 Partners to build a comprehensive 90-day plan to meet the objectives of all involved. Grainger's goal is to execute on all initiatives and strategies successful under our current contract and to enhance efforts. The following plans can be customized to meet individual agency needs as we continue our successful partnership. Our efforts will be based on actual purchase histories under the existing Region 4 Agreement with a focus on buying patterns and product demand to target needs. Grainger believes that the unique offering this contract provides will meet or exceed the needs of Region 4 Member customers.

- i. Executive leadership endorsement and sponsorship of the award as the public sector go-to-market strategy within first 10 days

Within the first 10 days, Region 4 and Grainger Executive Leadership will establish initial goals and objectives. Grainger Executive Leadership will circulate e-mail notifications, voice messages and company intranet messages to Grainger team members announcing the new Master Agreement. These messages will endorse the new Master Agreement as a viable option for Participating Public Entities and will highlight its value and benefits. Sellers will be equipped with information to position the new Master Agreement to promote success of our relationship. Scheduling for specific call to actions items will be communicated to the Government team outlining the following next steps.

- ii. Training and education of Supplier's national sales force with participation from the Supplier's executive leadership, along with the OMNIA Partners, Public Sector team within first 90 days

In addition to the Project Schedule detailed below, Grainger's 90-day implementation plan includes educating our national Government Sales force and the Region 4 Partners team on the features and benefits of our new Master Agreement. The training plan includes has two main phases.

Phase 1: Grainger will work with OMNIA Partners team to develop training materials to incorporate the benefits, products and services provided under the new Master Agreement. Online training will be prepared for presentation via delivery through a Web-Ex format on a regional basis to the national audience. The training materials will provide an overview of the new Master Agreement and how the Grainger team members will deliver service and solutions.

Training Materials include:

1. Detailed marketing brochure
2. Co-branded one-page customer-facing marketing flyer
3. Internal Contract Overview PPT Deck for Grainger training
4. Update OMNIA Partners – Public Sector Landing Page with Region 4 award details to educate potential customers
5. Educating Grainger Government Salesforce as to OMNIA Public Sector values

Phase 2: Training will be rolled out regionally, with endorsement from Grainger and OMNIA Partners' Public Sector executive leadership, to all Grainger and OMNIA Partners' Public Sector customer-facing employees and phone associates. Grainger eCommerce customer service representatives will participate in the training to ensure consistency of experience in delivering the e-Commerce solutions. Other teams trained include: Customer Service (Call Centers and Branches), Inventory Management, and others associated with contract launch.

Training will be tracked to ensure that all national sales employees have successfully completed the training.

- B. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to market the Master Agreement to current Participating Public Agencies, existing Public Agency customers of Supplier, as well as to prospective Public Agencies nationwide immediately upon award, to include, but not limited to:

Grainger's 90-day plan consists of three phases:**Phase I: Execute Affiliation Document & Marketing**

Goal: Promote and leverage the value of Region 4 /OMNIA Partners contract, obtain and sign Affiliation documents and activate contract terms.

Through Grainger's dedicated Government Sales force, digital marketing and trade publications, Grainger will target current Region 4 and OMNIA Partners entities to explain the benefits of the new master agreement so each entity can realize the new contract's value. Grainger's Government Sales Manager's will prioritize Grainger's current Region 4 and OMNIA Partners Entities. Grainger will also pursue other entities currently not participating under the Region 4 and OMNIA Partners contract.

Region 4 and OMNIA Partners Implementation Kick-off

Grainger Resources: Grainger Leadership Team, OMNIA Sales Team, Government Sales Managers, Account Managers; Account Relationship Managers, Customer Service, Corporate Communications Team, Marketing Team

Grainger Actions

- **Conduct national and regional conference calls internally with Grainger Executives** providing the details of the Region 4/OMNIA Partners Public Sector agreement and implementation plan. The agenda includes an overview of the products and services Grainger will provide Members, a list of key Member leaders, and specific assignments for the Grainger Executive team.
- **Conduct national and regional conference calls with Grainger Government Sales Force.** Training will be rolled out regionally, with endorsement from Grainger and OMNIA Partners executive leadership, to all Grainger and OMNIA Partner team members. Grainger's participants include all sales and operations personnel.
- **Execute Co-branded Marketing Plan** to educate customers on the benefits of the new Master Agreement through digital marketing and trade publications.
- **Develop and distribute the initial co-branded press release** to targeted demographics, profiling the Agreement's values. Grainger, Region 4 and OMNIA Partners will identify a targeted list and publications for the press release and other communications.
- **Activate Region 4 and OMNIA Partners dedicated online portal** as a tool to educate customers on the benefits of the contract and tools and resources to assist in the Affiliation process.

Execution for Region 4 and OMNIA Partners Existing and New Participating and Prospective Members

- Grainger will leverage its 500+ strong Government sales force to promote and launch the contract through email and face to face meetings with Region 4 customers.
- Continue to engage and market to prospective customers to highlight and explain the benefits of the new Region 4 and OMNIA Partners agreement.
- Co-brand marketing material created and delivered through social media, Grainger website (www.Grainger.com), and other media channels.
- Lead regional calls between Grainger and OMNIA Partners to review affiliation progress, new targets and customer satisfaction.
- Work in coordination with Region 4 and OMNIA Partners to identify trade shows, conferences or publications to market the new agreement.
- Activate pricing for affiliated customers within 48 hours of affiliation to new contract.

Phase II: Identify and Execute Cost Savings Solutions

Goal: Understand individual customer's goals and initiatives to allow Grainger to leverage the full value of the Region 4/OMNIA agreement.

- Grainger will continue to leverage its 500+ strong Government Sales force to understand customer goals and initiatives to align resources to implement cost saving and valued add solutions flowing from the contract.
- Leverage sales tools, resources such as Salesforce (trademark) to ensure Grainger is touching all potential contacts within each customer to explain the benefits of the Master Agreement.
- Begin conducting Quarterly Business Reviews to review cost savings and refine targets to meet objectives.

Phase III: Continuous Implementation Region 4 and OMNIA Partners

Goal: Evaluate initial benchmarks and refine based on newly identified opportunities.

- Maintain program marketing, including participating in OMNIA events, trade shows, conferences and other venues to promote the contract.
- Facilitate monthly regional calls between Grainger and OMNIA Partners field sales to review affiliations, new targets and opportunities for improvement.
- Refine the marketing plan between Grainger and OMNIA Partners targeting customers for relevant solutions driving the value outlined in the Master Agreement.

Marketing and Promotion Plan

- i. Creation and distribution of a co-branded press release to trade publications
Grainger will work with and support Region 4 and OMNIA Partners in refining and distributing the new co-branded press release. Grainger, Region 4 and OMNIA Partners will further identify a targeted list of publications for the press release and other related communications.
- ii. Announcement, Master Agreement details and contact information published on the Supplier's website within first 90 days

Grainger will publish an announcement to our employees on our dedicated internal corporate website highlighting the features and benefits of the new Master Agreement. (Phase I) Grainger will update the dedicated OMNIA Partners page on our internal corporate website to assist in the training of our Sales team on the new features and benefits of the Master Agreement.

- iii. Design, publication and distribution of co-branded marketing materials within first 90 days

Grainger will work with Region 4 and OMNIA Partners marketing team to update and profile the new agreement on the dedicated OMNIA Partners landing page within the first 30 days of award. This dedicated landing page will provide customers with the features, benefits, products and services offered through the new Master Agreement. This portal will allow customers an easy access through the affiliation process.

Grainger will collaborate with the OMNIA Partners to continue and enhance a Go-To-Market plan, including multiple marketing channels encompassing collateral materials, e-mail communications and web content promoting awareness of the new program and usage of the new agreement. (Phase I)

- iv. Commitment to attendance and participation with OMNIA Partners, Public Sector at national (i.e. NIGP Annual Forum, NPI Conference, etc.), regional (i.e. Regional NIGP Chapter Meetings, Regional Cooperative Summits, etc.) and supplier-specific trade shows, conferences and meetings throughout the term of the Master Agreement

Grainger will exhibit and staff a booth at the NIGP Annual Forum and other national and regional trade shows. Grainger will assist and develop a strategy with Region 4/OMNIA Partners marketing efforts at national and regional trade shows.

- v. Commitment to attend, exhibit and participate at the NIGP Annual Forum in an area reserved by OMNIA Partners, Public Sector for partner suppliers. Booth space will be purchased and staffed by Supplier. In addition, Supplier commits to provide reasonable assistance to the overall promotion and marketing efforts for the NIGP Annual Forum, as directed by OMNIA Partners, Public Sector.

Grainger will attend, exhibit, and participate. Grainger will exhibit and staff a booth at the NIGP Annual Forum. Additionally, Grainger will continue to work with OMNIA Partners to participate in additional trade shows and assist the overall promotion and marketing efforts for then NIGP Annual Forum.

- vi. Design and publication of national and regional advertising in trade publications throughout the term of the Master Agreement

A new joint advertising plan will be developed in collaboration with Region 4 and OMNIA Partners and implemented, including the design and publication of national and regional advertising in trade publications as mutually agreed-upon by the parties.

- vii. Ongoing marketing and promotion of the Master Agreement throughout its term (case studies, collateral pieces, presentations, promotions, etc.)

Grainger will work in conjunction with OMNIA Partners on marketing and promotional efforts of the Master Agreement. Grainger is committed to working on developing new co-branded material addressing case studies, collateral pieces and presentations. (Phase III)

- viii. Dedicated OMNIA Partners, Public Sector internet web-based homepage on Supplier's website with:
- OMNIA Partners, Public Sector standard logo;
 - Copy of original Request for Proposal;
 - Copy of Master Agreement and amendments between Principal Procurement Agency and Supplier;
 - Summary of Products and pricing;
 - Marketing Materials
 - Electronic link to OMNIA Partners, Public Sector's website including the online registration page;
 - A dedicated toll-free number and email address for OMNIA Partners, Public Sector

Grainger will continue to house and develop enhancements to the existing OMNIA Public Sector landing page which can be accessed via the following link: www.grainger.com/omnipartnerspublic

This landing page features the OMNIA Partners standard logo, a copy of the original Request for Proposal, a copy of the contract amendments between principal procuring agency and Grainger, a summary of products and pricing, marketing material, an electronic link to OMNIA Partner's online registration page, and a dedicated toll free number and email address for OMNIA Partners.

The landing page will also provide new products, a contract overview and live links to solutions to assist OMNIA and Participating Public Agencies to reduce facilities costs (i.e. Inventory Solutions, Site Audits). (Phase I)

The Region 4/OMNIA Partners contract will be highlighted and marketed. Affiliation information will be provided in the **HOW TO PARTICIPATE** section of the landing page.

- C. Describe how Supplier will transition any existing Public Agency customers' accounts to the Master Agreement available nationally through OMNIA Partners, Public Sector. Include a list of current cooperative contracts (regional and national) Supplier holds and describe how the Master Agreement will be positioned among the other cooperative agreements.

Upon award, existing Grainger customers that are purchasing products under the existing Region 4 contract will be approached to transition to the new Master Agreement from the first day it takes effect.

New public entity customers seeking to use the Region 4 and OMNIA Partners Master agreement will execute an affiliation document. Affiliation declaration can be done electronically through:

1. Dedicated OMNIA Partners landing page
2. Grainger.com
3. Hard copy

Grainger will support all customers who choose to access our broad product line through the Region 4 / OMNIA Partners MRO Supplies contract.

Grainger holds other cooperative contracts. Please see Letter of Clarification.

- D. Acknowledge Supplier agrees to provide its logo(s) to OMNIA Partners, Public Sector and agrees to provide permission for reproduction of such logo in marketing communications and promotions. Acknowledge that use of OMNIA Partners, Public Sector logo will require permission for reproduction, as well.

The current reciprocal Trademark License Agreement, allowing permission for reproduction consistent with Grainger's and OMNIA Partners guidelines, will be continued.

- E. Confirm Supplier will be proactive in direct sales of Supplier's goods and services to Public Agencies nationwide and the timely follow up to leads established by OMNIA Partners, Public Sector. All sales materials are to use the OMNIA Partners, Public Sector logo. At a minimum, the Supplier's sales initiatives should communicate:

Grainger will educate its Sales Team on the key features and benefits of the Region 4 and OMNIA Partners contracting process and the benefits of OMNIA Partners membership. Grainger requires that the Public Sector Sales Team members have knowledge of the following:

- i. Master Agreement was competitively solicited and publicly awarded by a Principal Procurement Agency
- ii. Best government pricing

Competitive Market pricing – Grainger's prices for items sold to Buyer will not exceed the price for the same or similar items sold to other government customers for the same or similar quantities of product in a similar product mix, under the same or similar terms and conditions. Buyer acknowledges, however, that due to the vast number of items sold by Grainger and Grainger's extensive customer base, as well as the different ways customers structure requests for proposals and bids, Grainger cannot assure any buyer that items sold to other customers for products will not be sold at a better price or discount. Even within the Master Agreement, since Grainger will provide Customized Market Baskets as noted above, OMNIA Partners Participating Agencies will receive different pricing and discounts on products. This is also true for other customers.

- iii. No cost to participate

There is no cost to participate in the Region 4 – OMNIA Partners Master Agreement.

- iv. Non-exclusive

Grainger confirms understanding of the above statement.

- F. Confirm Supplier will train its national sales force on the Master Agreement. At a minimum, sales training should include:

- i. Key features of Master Agreement
- ii. Working knowledge of the solicitation process
- iii. Awareness of the range of Public Agencies that can utilize the Master Agreement through OMNIA Partners, Public Sector
- iv. Knowledge of benefits of the use of cooperative contracts

Grainger's Customer Enablement Managers (CEMs) will educate the sales team on key features and the contract requirements for the Region 4 and OMNIA Partners Master Agreement. The Sales Team will embrace a working knowledge of the solicitation process, awareness of the range of Public Agencies that can use Region 4 and OMNIA Partners Master Agreement and it's benefits.

A national kick off call will be held by the CEM to develop and present the sales team training plan. Grainger's national sales force will be trained through local, regional and national webinar sessions where all aspects of the new Region 4 / OMNIA Partners Master Agreement will be reviewed and discussed. In addition, Grainger will work with OMNIA to target specific markets for in-person kick off meetings.

Once implementation training is completed, regularly scheduled status meetings will be held throughout the life of the contract to gauge progress and resolve challenges. New Grainger team members will be provided background on the Master Agreement during these meetings. (Phase II)

- G. Provide the name, title, email and phone number for the person(s), who will be responsible for:

- i. Executive Support
- ii. Marketing
- iii. Sales
- iv. Sales Support
- v. Financial Reporting
- vi. Accounts Payable
- vii. Contracts

Ron Price will manage all Grainger resources to support the Region 4/OMNIA Partners Master Agreement including marketing, sales, sales support, financial reporting and contracts.

Ron Price
Primary POC
Sr. Government Sales Manager
Email: ron.price@grainger.com
Phone: 979-224-6794



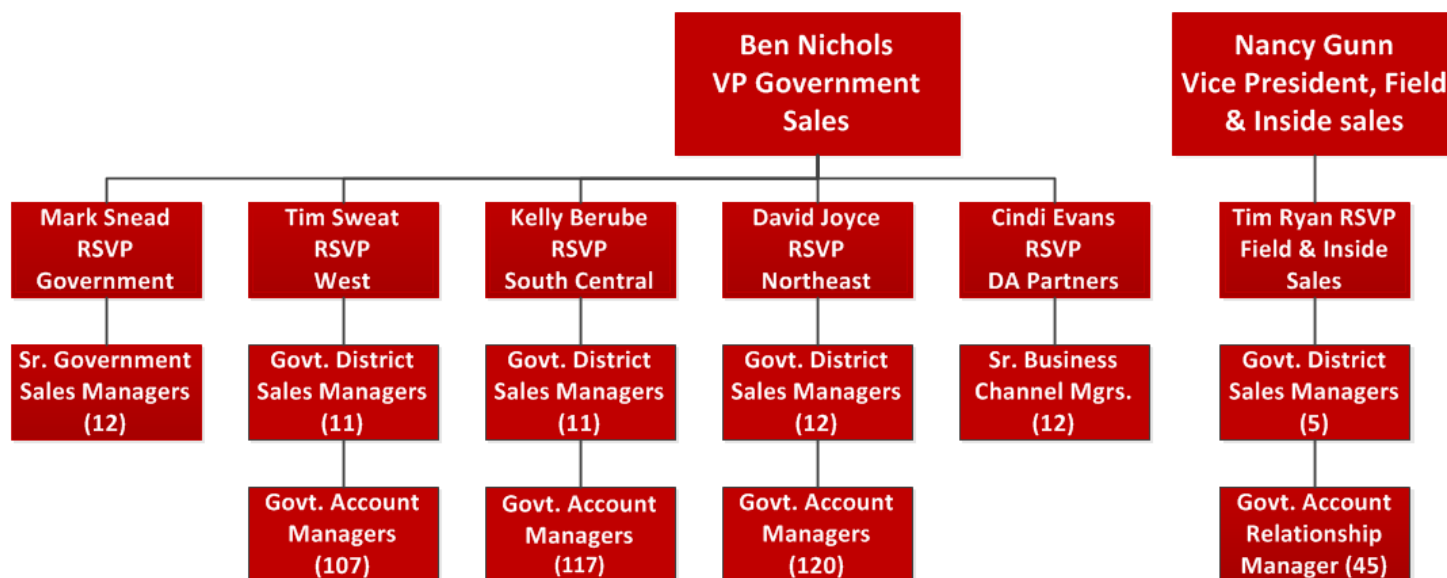
Grainger's Government Leadership Team and resources outlined below will support all aspects and requirements for the Region 4 / OMNIA Master Agreement.

| Name | Title | Email | Phone |
|----------------------------|------------------------------------|--|--------------|
| Executive Support | | | |
| Ben Nichols | VP, Government Sales | Benjamin.Nichols@grainger.com | 847-535-1222 |
| Mark Snead | Regional Sales VP Government Coops | Mark.Snead@grainger.com | 804-332-1924 |
| Kelly Berube | Regional Sales VP South | Kelly.Berube@grainger.com | 281-650-4906 |
| David Joyce | Regional Sales VP North | David.Joyce@grainger.com | 610-383-1264 |
| Tim Sweat | Regional Sales VP West | Tim.Sweat@grainger.com | 214-274-2331 |
| Coleen Marraitt | Director – South Central | Coleen.Marritt@grainger.com | 678-551-4719 |
| Tania Figueroa-Godoy | Director – North | Tania.Figueroa-Godoy@grainger.com | 917-523-4836 |
| Christopher Bader | Director – West | Christopher.Bader@grainger.com | 916-606-8657 |
| Marketing | | | |
| Raquel West | Marketing Program Manager | Raquel.Case@grainger.com | 847-535-5133 |
| Sales | | | |
| Ron Price | Sr. Government Sales Manager | Ron.Price@grainger.com | 979-224-6794 |
| Multiple (584) | Government Sales Team | Ron.Price@grainger.com | 979-224-6794 |
| Sales Support | | | |
| Contact Center | Government Customer Support | Support@grainger.com | 800-GRAINGER |
| Financial Reporting | | | |
| Mark Haubrich | Manager, Reporting & Analytics | Mark.Haubrich@grainger.com | 847-559-6352 |
| John Sanecki | Sr. Reporting Analyst | John.Sanecki@grainger.com | 847-559-6125 |
| Account Payable | | | |
| AP Team | Government Accounts Payable | Support@grainger.com | 800-GRAINGER |
| Contracts | | | |
| Ron Price | Sr. Government Sales Manager | Ron.Price@grainger.com | 979-224-6794 |

H. Describe in detail how Supplier's national sales force is structured, including contact information for the highest-level executive in charge of the sales team.

Part of Grainger's National Sales force includes Grainger's Government-Dedicated Sales Organization divided into 3 regions – West, South Central and Northeast. We have coverage in all time zones including 24/7 online, phone and email support. **Government-dedicated** Grainger sellers manage and service the contract through an **experienced team of over 560 government sellers**, throughout all 50 states, the District of Columbia, US Territories and outlying areas. Grainger provides full geographic coverage to all state, local, and education government Members.

Grainger's Government- Dedicated Team's structure is presented below.



Each Government Regional Sales Vice President leads a team of Government District Sales Managers. These District Sales Managers in turn lead a team of highly trained and experienced Account Managers. Together this Government team engages public sector agencies as how best to meet their MRO needs. Below is the Government Team leadership structure with contact information.

| Key Regional Leadership | | | |
|-------------------------|---|---|---|
| Title | Name | Geography | Email / Phone |
| VP Government Sales | Ben Nichols 21 Years of Experience with Grainger • VP Government Sales • Regional Sales Vice President • Government Sales Manager | National | Benjamin.Nichols@grainger.com (847) 535-1222 |
| Regional VP | Mark Snead 15 Years of Experience with Grainger • Sr. Director of Government Cooperatives • Regional Vice President, North Region • Vice President, Government Contracts | National | Mark.Snead@grainger.com (804) 332-1924 |
| Regional VP | Kelly Berube 13 Years of Experience with Grainger • Director of Healthcare • District Sales Manager | South Central; NC, SC, GA, FL, AL, MS, LA, TX, KS, OK, , MO, TN | Kelly.Berube@grainger.com (281) 650-4906 |
| Regional VP | David Joyce 26 Years of Experience with Grainger • Regional Sales Vice President • Sr. Director of Co-Operatives • Director, SE Government | Northeast; ME, NH, VT, MA, RI, CT, NY, NJ, PA, DE, MD, DC, VA, WV, NE, IA, IL, IN, MI, OH, KY | David.Joyce@grainger.com (610) 382-1264 |
| Regional VP | Tim Sweat 13 Years of Experience with Grainger • Sr. Director of Sales • Director of Government Sales - West • District Sales Manager | West: AZ, NV, UT, MT, ID, WA, OR, CA, HI, AK, WY, CO, NM, ND, SD, MN, WI | Tim.Sweat@grainger.com (214) 274-2331 |
| Regional VP | Tim Ryan 12 Years of Experience with Grainger • Director of Operations for Inside Sales and Territory Sales • Director of Operations for Manufacturing and Commercial • Area Sales Manager | US Field & Inside Govt. Sales | Timothy.1.Ryan@grainger.com (847) 793-5150 |
| Regional VP | Cindi Evans 6 Years of Experience with Grainger • Regional Sales Vice President, Channel Development • Regional Sales Vice President, South Central • Regional Sales Vice President, West | Distributor Alliance Suppliers | Cindi.Evans@grainger.com (214) 395-6278 |

Beyond the Account Manager, any customer can contact the local Branch Manager and the branch staff for assistance. If a situation arises outside of normal business hours, Region 4, participating Public Agencies and OMNIA Members have access to the Grainger emergency line, 800-GRAINGER. This line is answered live 24/7 and a local branch manager will be contacted to immediately address the emergent need.

Grainger's Customer Service Representatives are available 24/7 via a toll-free number; fax and email in each time zone for Region 4 and OMNIA Members.

For Participating Entities with KeepStock® Inventory Management solutions, Grainger Team Members are available during normal business hours at member specific locations to help customers manage their inventory, place orders and provide other assistance as needed.

- I. Explain in detail how the sales teams will work with the OMNIA Partners, Public Sector team to implement, grow and service the national program.

Grainger's primary Sr. Government Sales Manager Ron Price, will manage the following efforts:

1. Conduct regularly scheduled meetings with Region 4 and OMNIA Partners team and our account teams to ensure open communication and effective deployment of the strategy and related plans.
2. Facilitate monthly regional calls between Grainger and OMNIA Partners field sales to review affiliations, new targets and opportunities for improvement. Grainger will work with OMNIA to share enhanced programs specifically benefiting public sector customers.
3. Participate, with other Grainger representatives, in mutually agreed-upon Business Reviews with Region 4 and OMNIA Partners Participating Entities to review reports and align objectives.
4. Continue to enhance joint-marketing plan between Grainger and OMNIA Partners to target prospective customers.
5. Continue program marketing and participation in trade shows, conferences and other events to promote the contract.
6. Continue to collaborate and educate OMNIA Partners team members about all Grainger resources, solutions, and capabilities.
7. Engage Grainger Leadership and team members in fulfilling the responsibilities for the Master Agreement.

- I. Explain in detail how Supplier will manage the overall national program throughout the term of the Master Agreement, including ongoing coordination of marketing and sales efforts, timely new Participating Public Agency account set-up, timely contract administration, etc.

Grainger will continue to support our successful partnership with one point of contact who will manage the overall national program and all marketing and sales efforts for the term of the Master Agreement. This includes managing any and all resources contributing to the success of our new agreement. Grainger will activate pricing for affiliated customers within 48 hours and pursue all efforts for effective contract administration.

Grainger will continue to collaborate with OMNIA Partners and Participating Public Agencies on a comprehensive marketing communication plan, including objectives and target goals. The marketing communication plan will promote high awareness and usage of the Master Agreement by Participating Public Agencies in multiple channels such as collateral materials, e-mail communications, participation in trade shows and web content.

- J. State the amount of Supplier's Public Agency sales for the previous fiscal year. Provide a list of Supplier's top 10 Public Agency customers, the total purchases for each for the previous fiscal year along with a key contact for each.

Grainger's Government and Public Agency business in 2018 totaled \$1.4 billion. Grainger has contracts with 50 States, numerous local governments, as well as in the Federal government.

The Government sales organization, in place since 2005, allows Grainger to focus on the unique needs of the government customer while gaining insight into, and expertise in, government procurement. Grainger's Government team members receive annual compliance training to ensure that they know and understand our customers' requirements and reflect our government sector ethical standards.

Grainger can provide names and addresses of top Government, Healthcare and Education customers upon contract award and permission is received from such customers to release this information, it is proprietary in character, which must be preserved.

- K. Describe Supplier's information systems capabilities and limitations regarding order management through receipt of payment, including description of multiple platforms that may be used for any of these functions.

Customers may choose to order over the Internet through Grainger.com, place an EDI order or order through a procurement solution such as Ariba, SAP, or Oracle.

Grainger.com allows users to find the products they need, compare like items, and purchase products efficiently. Users can access real time availability and track purchase history. This solution is available on a desktop computer and on mobile devices

Advanced Features of Grainger.com provide approval, spend limits, workflow, and reporting features to improve control over spend and enhance contract compliance.

Grainger Mobile App for iPhone and Android devices optimized for use on any smartphone. End-users have access to Grainger.com no matter the location: job site, truck, plant floor, and garage or maintenance shop. Using the mobile website or app, employees can log into their account, view pricing, confirm local product availability, approve pending orders, and check out – with the product ready for pickup at a Grainger branch or shipped directly to their office or job site.

eProcurement offers ability to integrate Grainger’s General Catalog and buying process with customers’ purchasing and ERP systems. Grainger connects to customers through electronic marketplaces, exchanges or enterprise purchasing software systems using universal technology standards such as EDI and cXML. Grainger also offers a shopping solution comprised of Grainger specific data deployed behind the customer's firewall.

Grainger.com: The benefits Grainger.com provides include:

- | | | |
|--|--|--|
| <ul style="list-style-type: none"> • Access to over 1.7 million products for each of your USA sites • Your specific Grainger Agreement pricing • Ordering 24 hours per • Up-to-date pricing • Item Comparison • Product Availability • Easy and Secure Ordering • Order Status | <ul style="list-style-type: none"> • Order Confirmation and Shipment Notification Emails • Order History • Click to Call/Chat • Budgeting per user • Auto Reorder • Product Reviews and Ask & Answer • eQuotes – • Product technical support | <ul style="list-style-type: none"> • Product search capabilities and Matchmaker selection guidelines – • Grainger branch locator – • Supplier Diversity Products • Custom Product Center • Global Safety Data Sheets (GSDS) and Catalog requests – • Multiple users per customer account |
|--|--|--|

Enhanced Features: Grainger.com offers enhanced features for greater purchasing control and a customized experience. Customized spend management and order visibility functionality helps customers manage expenses more efficiently allowing particular order approval workflows and spend limits per user.

Grainger’s SAP Enterprise Resource Planning (ERP) platform provides customer driven requirements, assisting internal oversight and supervision. Reporting and compliance structures are described below:

Workflow Management Controls: Customers can control and manage workflow and spend management when registered and logged into Grainger.com. Grainger’s order management system allows greater purchasing control and visibility through customized spend management authorizations. Workflow controls are administered by the individual Purchasing Entity.

Grainger works during the implementation phase to determine the best way to create the user ids, approvers and workflow that meet your needs including:

- Establish an approval process for orders that exceed Member-specified dollar limits
- Set a budget for individual users on a per week, month or year and then track their spend with reporting
- Designate a specific users as default approvals
- Apply spend limits & default approvers across multiple users or groups of users
- Add notes to the order as it is sent for approval
- Modify delivery and payment information on orders submitted for approval
- Add, remove or change item quantities on orders submitted for approval
- Apply a payment method from your profile to a pending order
- Set order approval rules based on Market Basket items

Order Management Dashboard

Final Review
Manage Setting

Click edit to manage individual user settings and view the workflow relationships of that user. You can access other features using links at the top of the page.

Define spend limits per order, month, quarter or year. Add new spend limit amounts [here](#) or [apply existing limits to all users](#) on this account.

Filter By
Show All Users

[View Workflow](#) | [Manage & Apply Spend / Approval Limits](#)

| Name | Spend Limit | Total Amount Spent to Date | Item Approval | Approval Limit | Approvers | |
|-------------------------------------|-----------------------------|----------------------------|------------------------|----------------|-------------|------|
| Aaron, Hank LONGMONT, CO | \$1,000.00 per month | \$0.00 | Requires Item Approval | \$1,000.00 | Brees, Drew | Edit |
| Baez, Javy LINCOLNSHIRE, IL | \$1,000.00 per month | | | | | Edit |
| Belichick, Bill LINCOLNSHIRE, IL | \$250.00 per month | | | | | Edit |
| Bennett, Philip LINCOLNSHIRE, IL | \$250.00 per month | | | | | Edit |
| Bortles, Blake Lincolnshire, IL | All Orders Require Approval | | | | | Edit |

Add & Apply Spend / Approval Limits To Multiple Users

Add Spend Limits

per

Orders for more than this amount will require approval.

Current Limits

All orders require approval

Does not require approval

- \$100.00 / quarter [edit](#) | [delete](#)
- \$250.00 / order [edit](#) | [delete](#)
- \$500.00 / month [edit](#) | [delete](#)
- \$500.00 / year [edit](#) | [delete](#)
- \$999.00 / order [edit](#) | [delete](#)
- \$1,000.00 / month [edit](#) | [delete](#)
- \$1,200.00 / month [edit](#) | [delete](#)
- \$2,500.00 / quarter [edit](#) | [delete](#)
- \$5,000.00 / month [edit](#) | [delete](#)

Add Approval Limits

Orders for more than this amount will require additional approval.

Current Limits

No approval rights

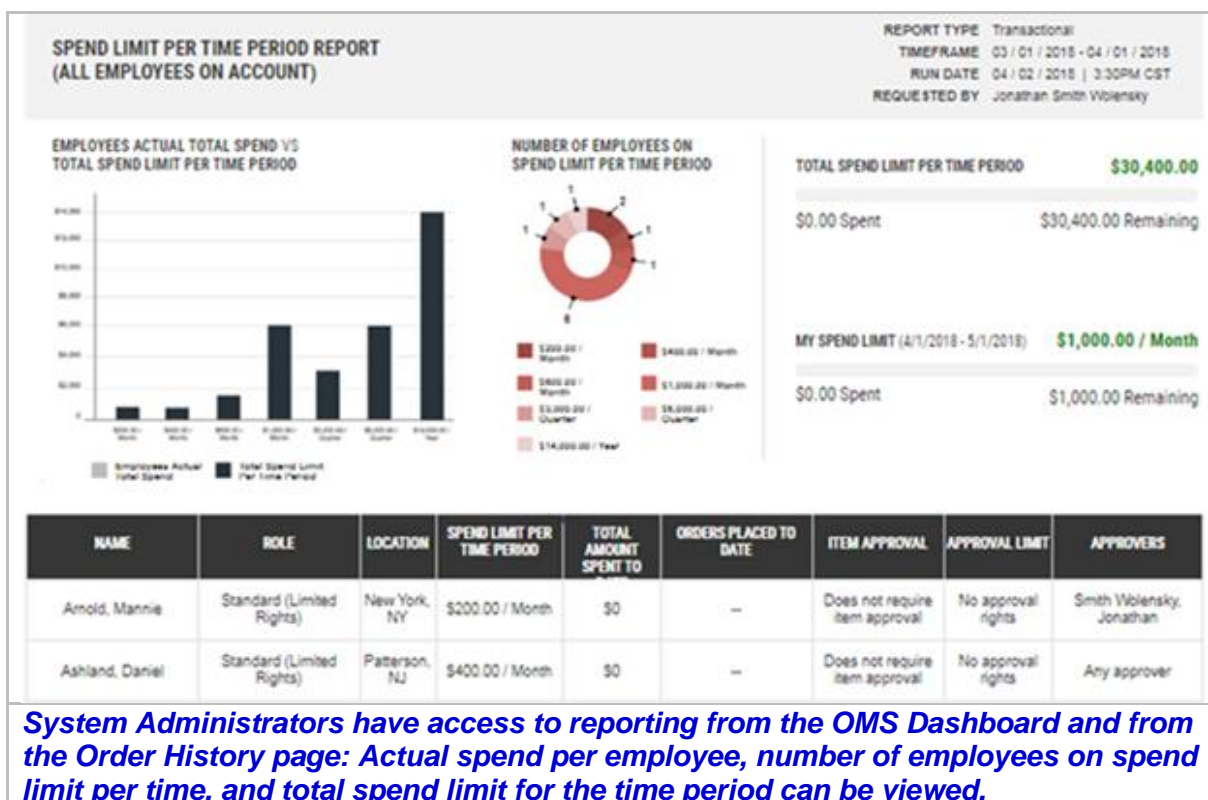
Can approve any order

- \$0.01 / order [edit](#) | [delete](#)
- \$500.00 / order [edit](#) | [delete](#)
- \$1,000.00 / order [edit](#) | [delete](#)
- \$1,500.00 / order [edit](#) | [delete](#)

CLOSE
Update

Administrators can assign spend limits per individual users with Grainger's Order Management Budgeting Feature.

Requirements for National Cooperative Contract
Page 122



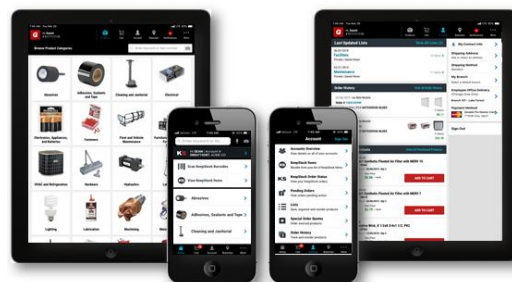
Other enhanced features include:

- **Custom Home Page and landing pages:** Grainger can customize the user experience by enabling customer specific content on the home page of Grainger.com. Grainger can set pages as the default landing page.
- **Personal & Shared Lists:** Grainger.com offers customers opportunity to create personalized lists of frequently purchased items and share with others on the account for simple repeat ordering.
- **Reporting (Order History Download):** Detailed order history information such as Order, Shipping, Payment, Product, Price/Quantity, Account Defaults is readily accessible.

Work Order Integration: Grainger.com can integrate Computerized Maintenance Management Systems (CMMS)/ Work Order systems with the purchasing process for reconciliation of purchases to work orders. This integration aligns work order data to product orders and packing slips for streamlined receiving and assigns product cost to the work order for a full view of project costs.

Integrations in several CMMS/work order systems allow users to click out to a Grainger site for shopping. Other integrations enable flat file transfers to automate reconciliation of work orders and purchases. Grainger's eCommerce Solutions Managers will assess current work order and purchasing processes to streamline the process.

Mobile Apps: The Grainger mobile app includes many capabilities of Grainger.com and several unique features for a mobile workforce. Customers can use the Grainger app to find product, view and share product details, purchase product, approve requisitions, check order status and history, chat with an agent for help and much more. Grainger has apps for iPhone, iPad and Android devices and a mobile optimized web page.



In addition to the advanced search features of Grainger.com, the Grainger mobile app includes barcode scanning, item number scanning, voice search and location-based lists to streamline purchasing of commonly used items. Users can establish KeepStock CMI programs and scan KS barcodes.

eProcurement solutions automate the purchase and invoicing of MRO purchases, eliminating many manual steps involved in processing transactions, and increasing data accuracy. With eProcurement, agencies control spend more effectively, increase the spend being managed, reduce purchasing agent overhead and improve requisition-to-order cost and cycle time. Grainger offers the following eProcurement solutions and services:

Electronic marketplaces: Grainger connects to customers through electronic marketplaces, exchanges, or enterprise purchasing software systems using universal technology standards, such as cXML. Customers can “Punch-Out” to Grainger’s online catalog, create a requisition and return the shopping cart back to the marketplace for review and approval.

Direct connections to customers’ Enterprise Resource Planning (ERP) systems: Grainger offers ability to integrate its General Catalog and buying process with customers’ purchasing and ERP systems. Customers seeking to “Punch-Out” directly from their ERP can access Grainger’s online catalog and return the shopping cart back to their purchasing system to manage the order workflow.

Grainger can provide Oracle R12. A scoping call with the Grainger e-business integration team can determine specific need and customization. Our experience with numerous customer platforms provides end-to-end integration capability to drive streamlined processes to achieve cost savings through productivity enhancements and reducing direct ordering cost.

Some of Grainger’s supported ERP and Supply Chain/Procurement Networks include:



Supported eProcurement Transactions: Grainger supports custom non-standard transactions on a per request basis, in addition to the following

standard transaction sets:

- Invoice - 810 ANSIX12, cXML, xCBL
- Payment (CTX Format ONLY) - 820 ANSIX12
- Remittance Advice - 824 ANSIX12
- Purchase Order - 850 ANSIX12, cXML, xCBL
- Purchase Order Acknowledgement - 855 ANSIX12, cXML, xCBL
- Ship/Bill Notice - 856 ANSIX12
- Functional Acknowledgement - 997 ANSIX12

M. Provide the Contract Sales (as defined in Section 10 of the OMNIA Partners, Public Sector Administration Agreement) that Supplier will guarantee each year under the Master Agreement for the initial three years of the Master Agreement (“Guaranteed Contract Sales”).

\$ _____ .00 in year one
\$ _____ .00 in year two
\$ _____ .00 in year three

To the extent Supplier guarantees minimum Contract Sales, the administration fee shall be calculated based on the greater of the actual Contract Sales and the Guaranteed Contract Sales.

Please see Letter of Clarification.

M. Even though it is anticipated many Public Agencies will be able to utilize the Master Agreement without further formal solicitation, there may be circumstances where Public Agencies will issue their own solicitations. The following options are available when responding to a solicitation for Products covered under the Master Agreement.

- i. Respond with Master Agreement pricing (Contract Sales reported to OMNIA Partners, Public Sector).
- ii. If competitive conditions require pricing lower than the standard Master Agreement not-to-exceed pricing, Supplier may respond with lower pricing through the Master Agreement. If Supplier is awarded the contract, the sales are reported as Contract Sales to OMNIA Partners, Public Sector under the Master Agreement.
- iii. Respond with pricing higher than Master Agreement only in the unlikely event that the Public Agency refuses to utilize Master Agreement (Contract Sales are not reported to OMNIA Partners, Public Sector).
- iv. If alternative or multiple proposals are permitted, respond with pricing higher than Master Agreement, and include Master Agreement as the alternate or additional proposal.

Please see Letter of Clarification.

Detail Supplier’s strategies under these options when responding to a solicitation.

EXHIBIT F
FEDERAL FUNDS CERTIFICATIONS

FEDERAL CERTIFICATIONS
ADDENDUM FOR AGREEMENT FUNDED BY U.S. FEDERAL GRANT

TO WHOM IT MAY CONCERN:

Participating Agencies may elect to use federal funds to purchase under the Master Agreement. This form should be completed and returned.

DEFINITIONS

Contract means a legal instrument by which a non-Federal entity purchases property or services needed to carry out the project or program under a Federal award. The term as used in this part does not include a legal instrument, even if the non-Federal entity considers it a contract, when the substance of the transaction meets the definition of a Federal award or subaward

Contractor means an entity that receives a contract as defined in Contract.

Cooperative agreement means a legal instrument of financial assistance between a Federal awarding agency or pass-through entity and a non-Federal entity that, consistent with 31 U.S.C. 6302-6305:

- (a) Is used to enter into a relationship the principal purpose of which is to transfer anything of value from the Federal awarding agency or pass-through entity to the non-Federal entity to carry out a public purpose authorized by a law of the United States (see 31 U.S.C. 6101(3)); and not to acquire property or services for the Federal government or pass-through entity's direct benefit or use;
- (b) Is distinguished from a grant in that it provides for substantial involvement between the Federal awarding agency or pass-through entity and the non-Federal entity in carrying out the activity contemplated by the Federal award.
- (c) The term does not include:
 - (1) A cooperative research and development agreement as defined in 15 U.S.C. 3710a; or
 - (2) An agreement that provides only:
 - (i) Direct United States Government cash assistance to an individual;
 - (ii) A subsidy;
 - (iii) A loan;
 - (iv) A loan guarantee; or
 - (v) Insurance.

Federal awarding agency means the Federal agency that provides a Federal award directly to a non-Federal entity

Federal award has the meaning, depending on the context, in either paragraph (a) or (b) of this section:

- (a)(1) The Federal financial assistance that a non-Federal entity receives directly from a Federal awarding agency or indirectly from a pass-through entity, as described in § 200.101 Applicability; or
- (2) The cost-reimbursement contract under the Federal Acquisition Regulations that a non-Federal entity receives directly from a Federal awarding agency or indirectly from a pass-through entity, as described in § 200.101 Applicability.
- (b) The instrument setting forth the terms and conditions. The instrument is the grant agreement, cooperative agreement, other agreement for assistance covered in paragraph (b) of § 200.40 Federal financial assistance, or the cost-reimbursement contract awarded under the Federal Acquisition Regulations.
- (c) Federal award does not include other contracts that a Federal agency uses to buy goods or services from a contractor or a contract to operate Federal government owned, contractor operated facilities (GOCOs).
- (d) See also definitions of Federal financial assistance, grant agreement, and cooperative agreement.

Non-Federal entity means a state, local government, Indian tribe, institution of higher education (IHE), or nonprofit organization that carries out a Federal award as a recipient or subrecipient.

Nonprofit organization means any corporation, trust, association, cooperative, or other organization, not including IHEs, that:

Requirements for National Cooperative Contract

- (a) Is operated primarily for scientific, educational, service, charitable, or similar purposes in the public interest;
- (b) Is not organized primarily for profit; and
- (c) Uses net proceeds to maintain, improve, or expand the operations of the organization.

Obligations means, when used in connection with a non-Federal entity's utilization of funds under a Federal award, orders placed for property and services, contracts and subawards made, and similar transactions during a given period that require payment by the non-Federal entity during the same or a future period.

Pass-through entity means a non-Federal entity that provides a subaward to a subrecipient to carry out part of a Federal program.

Recipient means a non-Federal entity that receives a Federal award directly from a Federal awarding agency to carry out an activity under a Federal program. The term recipient does not include subrecipients.

Simplified acquisition threshold means the dollar amount below which a non-Federal entity may purchase property or services using small purchase methods. Non-Federal entities adopt small purchase procedures in order to expedite the purchase of items costing less than the simplified acquisition threshold. The simplified acquisition threshold is set by the Federal Acquisition Regulation at 48 CFR Subpart 2.1 (Definitions) and in accordance with 41 U.S.C. 1908. As of the publication of this part, the simplified acquisition threshold is \$150,000, but this threshold is periodically adjusted for inflation. (Also see definition of § 200.67 Micro-purchase.)

Subaward means an award provided by a pass-through entity to a subrecipient for the subrecipient to carry out part of a Federal award received by the pass-through entity. It does not include payments to a contractor or payments to an individual that is a beneficiary of a Federal program. A subaward may be provided through any form of legal agreement, including an agreement that the pass-through entity considers a contract.

Subrecipient means a non-Federal entity that receives a subaward from a pass-through entity to carry out part of a Federal program; but does not include an individual that is a beneficiary of such program. A subrecipient may also be a recipient of other Federal awards directly from a Federal awarding agency.

Termination means the ending of a Federal award, in whole or in part at any time prior to the planned end of period of performance.

The following certifications and provisions may be required and apply when Participating Agency expends federal funds for any purchase resulting from this procurement process. Pursuant to 2 C.F.R. § 200.326, all contracts, including small purchases, awarded by the Participating Agency and the Participating Agency's subcontractors shall contain the procurement provisions of Appendix II to Part 200, as applicable.

APPENDIX II TO 2 CFR PART 200

(A) Contracts for more than the simplified acquisition threshold currently set at \$150,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Pursuant to Federal Rule (A) above, when a Participating Agency expends federal funds, the Participating Agency reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party.

Does offeror agree? **YES** RP Initials of Authorized Representative of offeror

(B) Termination for cause and for convenience by the grantee or subgrantee including the manner by which it will be effected and the basis for settlement. (All contracts in excess of \$10,000)

Pursuant to Federal Rule (B) above, when a Participating Agency expends federal funds, the Participating Agency reserves the right to immediately terminate any agreement in excess of \$10,000 resulting from this procurement process in the event of a breach or default of the agreement by Offeror as detailed in the terms of the contract.

Does offeror agree? **YES** RP Initials of Authorized Representative of offeror

(C) Equal Employment Opportunity. Except as otherwise provided under 41 CFR Part 60, all contracts that meet the definition of “federally assisted construction contract” in 41 CFR Part 60-1.3 must include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, “Equal Employment Opportunity” (30 CFR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, “Amending Executive Order 11246 Relating to Equal Employment Opportunity,” and implementing regulations at 41 CFR part 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.”

Pursuant to Federal Rule (C) above, when a Participating Agency expends federal funds on any federally assisted construction contract, the equal opportunity clause is incorporated by reference herein.

Does offeror agree to abide by the above? **YES** RP Initials of Authorized Representative of offeror

(D) Davis-Bacon Act, as amended (40 U.S.C. 3141-3148). When required by Federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency. The contracts must also include a provision for compliance with the Copeland “Anti-Kickback” Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

Pursuant to Federal Rule (D) above, when a Participating Agency expends federal funds during the term of an award for all contracts and subgrants for construction or repair, offeror will be in compliance with all applicable Davis-Bacon Act provisions.

Does offeror agree? **Yes it does** RP Initials of Authorized Representative of offeror

(E) Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708). Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

Pursuant to Federal Rule (E) above, when a Participating Agency expends federal funds, offeror certifies that offeror will be in compliance with all applicable provisions of the Contract Work Hours and Safety Standards Act during the term of an award for all contracts by Participating Agency resulting from this procurement process.

Does offeror agree? **Yes it does** RP Initials of Authorized Representative of offeror

(F) Rights to Inventions Made Under a Contract or Agreement. If the Federal award meets the definition of “funding agreement” under 37 CFR §401.2 (a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that “funding agreement,” the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency.

Pursuant to Federal Rule (F) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror agrees to comply

Requirements for National Cooperative Contract

with all applicable requirements as referenced in Federal Rule (F) above.

Does offeror agree? **Yes it does** RP Initials of Authorized Representative of offeror

(G) Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended—Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA)

Pursuant to Federal Rule (G) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency member resulting from this procurement process, the offeror agrees to comply with all applicable requirements as referenced in Federal Rule (G) above.

Does offeror agree? **Yes it does** RP Initials of Authorized Representative of offeror

(H) Debarment and Suspension (Executive Orders 12549 and 12689)—A contract award (see 2 CFR 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the Executive Office of the President Office of Management and Budget (OMB) guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), “Debarment and Suspension.” SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Pursuant to Federal Rule (H) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror certifies that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency. If at any time during the term of an award the offeror or its principals becomes debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency, the offeror will notify the Participating Agency.

Does offeror agree? **Yes it does** RP Initials of Authorized Representative of offeror

(I) Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)—Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

Pursuant to Federal Rule (I) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term and after the awarded term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror certifies that it is in compliance with all applicable provisions of the Byrd Anti-Lobbying Amendment (31 U.S.C. 1352). The undersigned further certifies that:

- (1) No Federal appropriated funds have been paid or will be paid for on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.
- (2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, “Disclosure Form to Report Lobbying”, in accordance with its instructions.
- (3) The undersigned shall require that the language of this certification be included in the award documents for all covered sub-awards exceeding \$100,000 in Federal funds at all appropriate tiers and that all subrecipients shall certify and disclose accordingly.

Does offeror agree? **Yes it does** RP Initials of Authorized Representative of offeror

RECORD RETENTION REQUIREMENTS FOR CONTRACTS INVOLVING FEDERAL FUNDS

When federal funds are expended by Participating Agency for any contract resulting from this procurement process, offeror certifies that it will comply with the record retention requirements detailed in 2 CFR § 200.333. The offeror further certifies that offeror will retain all records as required by 2 CFR § 200.333 for a period of three years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

Does offeror agree? **Yes it does** RP Initials of Authorized Representative of offeror

CERTIFICATION OF COMPLIANCE WITH THE ENERGY POLICY AND CONSERVATION ACT

When Participating Agency expends federal funds for any contract resulting from this procurement process, offeror certifies that it will comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (42 U.S.C. 6321 et seq.; 49 C.F.R. Part 18).

Does offeror agree? **Yes it does** RP Initials of Authorized Representative of offeror

CERTIFICATION OF COMPLIANCE WITH BUY AMERICA PROVISIONS

To the extent purchases are made with Federal Highway Administration, Federal Railroad Administration, or Federal Transit Administration funds, offeror certifies that its products comply with all applicable provisions of the Buy America Act and agrees to provide such certification or applicable waiver with respect to specific products to any Participating Agency upon request. Purchases made in accordance with the Buy America Act must still follow the applicable procurement rules calling for free and open competition.

Does offeror agree? **No it does not. Products can only be certified on an individual basis if applicable once inquiry is made to manufacturer for verification** RP Initials of Authorized Representative of offeror

CERTIFICATION OF ACCESS TO RECORDS – 2 C.F.R. § 200.336

Offeror agrees that the Inspector General of the Agency or any of their duly authorized representatives shall have access to any documents, papers, or other records of offeror that are pertinent to offeror's discharge of its obligations under the Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to offeror's personnel for the purpose of interview and discussion relating to such documents.

Does offeror agree? **Yes it does** RP Initials of Authorized Representative of offeror

CERTIFICATION OF APPLICABILITY TO SUBCONTRACTORS

Offeror agrees that all contracts it awards pursuant to the Contract shall be bound by the foregoing terms and conditions.

Does offeror agree? **No, Contractor only agrees to those clauses to which it has affirmatively responded** RP Initials of Authorized Representative of offeror

Offeror agrees to comply with all federal, state, and local laws, rules, regulations and ordinances, as applicable. It is further acknowledged that offeror certifies compliance with all provisions, laws, acts, regulations, etc. as specifically noted above.

Offeror's Name: W.W. Grainger, Inc.

Address, City, State, and Zip Code: 100 Grainger Parkway, Lake Forest, IL 60045

Phone Number: 979-224-6794 Fax Number: NA

Printed Name and Title of Authorized Representative: Ron Price

Email Address: Ron.Price@grainger.com

Signature of Authorized Representative:  Date: November 21, 2019

EXHIBIT G
NEW JERSEY BUSINESS COMPLIANCE

NEW JERSEY BUSINESS COMPLIANCE

Suppliers intending to do business in the State of New Jersey must comply with policies and procedures required under New Jersey statutes. All offerors submitting proposals must complete the following forms specific to the State of New Jersey. Completed forms should be submitted with the offeror's response to the RFP. Failure to complete the New Jersey packet will impact OMNIA Partners, Public Sector's ability to promote the Master Agreement in the State of New Jersey.

- DOC #1 Ownership Disclosure Form
- DOC #2 Non-Collusion Affidavit
- DOC #3 Affirmative Action Affidavit
- DOC #4 Political Contribution Disclosure Form
- DOC #5 Stockholder Disclosure Certification
- DOC #6 Certification of Non-Involvement in Prohibited Activities in Iran
- DOC #7 New Jersey Business Registration Certificate

New Jersey suppliers are required to comply with the following New Jersey statutes when applicable:

- all anti-discrimination laws, including those contained in N.J.S.A. 10:2-1 through N.J.S.A. 10:2-14, N.J.S.A. 10:5-1, and N.J.S.A. 10:5-31 through 10:5-38;
- Prevailing Wage Act, N.J.S.A. 34:11-56.26, for all contracts within the contemplation of the Act;
- Public Works Contractor Registration Act, N.J.S.A. 34:11-56.26; and
- Bid and Performance Security, as required by the applicable municipal or state statutes.

DOC #1

**OWNERSHIP DISCLOSURE FORM
 (N.J.S. 52:25-24.2)**

Pursuant to the requirements of P.L. 1999, Chapter 440 effective April 17, 2000 (Local Public Contracts Law), the offeror shall complete the form attached to these specifications listing the persons owning 10 percent (10%) or more of the firm presenting the proposal.

Company Name: W.W. Grainger, Inc.

Street: 100 Grainger Parkway

City, State, Zip Code: Lake Forest, IL 60045

Complete as appropriate:

I _____, certify that I am the sole owner of _____, that there are no partners and the business is not incorporated, and the provisions of N.J.S. 52:25-24.2 do not apply.

OR:

I _____, a partner in _____, do hereby certify that the following is a list of all individual partners who own a 10% or greater interest therein. I further certify that if one (1) or more of the partners is itself a corporation or partnership, there is also set forth the names and addresses of the stockholders holding 10% or more of that corporation's stock or the individual partners owning 10% or greater interest in that partnership.

OR:

I Ron Price, an authorized representative of W.W. Grainger, Inc., a corporation, do hereby certify that the following is a list of the names and addresses of all stockholders in the corporation who own 10% or more of its stock of any class. I further certify that if one (1) or more of such stockholders is itself a corporation or partnership, that there is also set forth the names and addresses of the stockholders holding 10% or more of the corporation's stock or the individual partners owning a 10% or greater interest in that partnership.

(Note: If there are no partners or stockholders owning 10% or more interest, indicate none.)

| Name | Address | Interest |
|------|---------|----------|
| | | |
| | | |
| | | |
| | | |
| | | |

I further certify that the statements and information contained herein, are complete and correct to the best of my knowledge and belief.

November 21, 2019
 Date



Sr. Government Sales Manager
 Authorized Signature and Title

DOC #2

NON-COLLUSION AFFIDAVIT

Company Name: W.W. Grainger, Inc.

Street: 100 Grainger Parkway

City, State, Zip Code: Lake Forest, IL 60045

State of Illinois

County of Lake Forest

I, Ron Price of
The W.W. Grainger, Inc., Lake Forest
Name City

in the County of Lake Forest, State of
Illinois

of full age, being duly sworn according to law on my oath depose and say that:

I am the Sr. Government Sales Manager of the firm of W.W. Grainger, Inc.
Title Company Name

the Offeror making the Proposal for the goods, services or public work specified under the attached proposal, and that I executed the said proposal with full authority to do so; that said Offeror has not directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free, competitive bidding in connection with the above proposal, and that all statements contained in said proposal and in this affidavit are true and correct, and made with full knowledge that relies upon the truth of the statements contained in said proposal and in the statements contained in this affidavit in awarding the contract for the said goods, services or public work.

I further warrant that no person or selling agency has been employed or retained to solicit or secure such contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, except bona fide employees or bona fide established commercial or selling agencies maintained by

W.W. Grainger, Inc.
Company Name

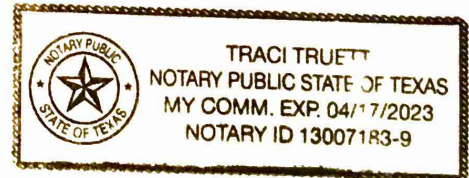

Sr. Government Sales Manager
Authorized Signature & Title

Subscribed and sworn before me

this 4th day of Dec, 2019

Traci Truett
Notary Public of TEXAS

My commission expires 4/17/2023, 2023



SEAL

DOC #3

**AFFIRMATIVE ACTION AFFIDAVIT
(P.L. 1975, C.127)**

Company Name: W.W. Grainger, Inc.

Street: 100 Grainger Parkway

City, State, Zip Code: Lake Forest, IL 60045

Proposal Certification:

Indicate below company's compliance with New Jersey Affirmative Action regulations. Company's proposal will be accepted even if company is not in compliance at this time. No contract and/or purchase order may be issued, however, until all Affirmative Action requirements are met.

Required Affirmative Action Evidence:

Procurement, Professional & Service Contracts (Exhibit A)

Vendors must submit with proposal:

1. A photo copy of their Federal Letter of Affirmative Action Plan Approval

OR

2. A photo copy of their Certificate of Employee Information Report

OR

3. A complete Affirmative Action Employee Information Report (AA302)

Public Work – Over \$50,000 Total Project Cost:

- A. No approved Federal or New Jersey Affirmative Action Plan. We will complete Report Form AA201-A upon receipt from the
- B. Approved Federal or New Jersey Plan – certificate enclosed

I further certify that the statements and information contained herein, are complete and correct to the best of my knowledge and belief.

November 21, 2019

Date



Sr. Government Sales Manager

Authorized Signature and Title

DOC #3, continued

P.L. 1995, c. 127 (N.J.A.C. 17:27)
MANDATORY AFFIRMATIVE ACTION LANGUAGE
PROCUREMENT, PROFESSIONAL AND SERVICE
CONTRACTS

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. The contractor will take affirmative action to ensure that such applicants are recruited and employed, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. Such action shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this non-discrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisement for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation.

The contractor or subcontractor, where applicable, will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice, to be provided by the agency contracting officer advising the labor union or workers' representative of the contractor's commitments under this act and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to P.L. 1975, c. 127, as amended and supplemented from time to time and the Americans with Disabilities Act.

The contractor or subcontractor agrees to attempt in good faith to employ minority and female workers trade consistent with the applicable county employment goal prescribed by N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time or in accordance with a binding determination of the applicable county employment goals determined by the Affirmative Action Office pursuant to N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time.

The contractor or subcontractor agrees to inform in writing appropriate recruitment agencies in the area, including employment agencies, placement bureaus, colleges, universities, labor unions, that it does not discriminate on the basis of age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The contractor or subcontractor agrees to revise any of its testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job-related testing, as established by the statutes and court decisions of the state of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

The contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and lay-off to ensure that all such actions are taken without regard to age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and conform with the applicable employment goals, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The contractor and its subcontractors shall furnish such reports or other documents to the Affirmative Action

Requirements for National Cooperative Contract

Office as may be requested by the office from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Affirmative Action Office for conducting a compliance investigation pursuant to Subchapter 10 of the Administrative Code (NJAC 17:27).



Signature of Procurement Agent

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM**Public Agency Instructions**

This page provides guidance to public agencies entering into contracts with business entities that are required to file Political Contribution Disclosure forms with the agency. **It is not intended to be provided to contractors.** What follows are instructions on the use of form local units can provide to contractors that are required to disclose political contributions pursuant to N.J.S.A. 19:44A-20.26 (P.L. 2005, c. 271, s.2). Additional information on the process is available in Local Finance Notice 2006-1 (http://www.nj.gov/dca/divisions/dlgs/resources/lfns_2006.html). Please refer back to these instructions for the appropriate links, as the Local Finance Notices include links that are no longer operational.

1. The disclosure is required for all contracts in excess of \$17,500 that are **not awarded** pursuant to a “fair and open” process (N.J.S.A. 19:44A-20.7).
2. Due to the potential length of some contractor submissions, the public agency should consider allowing data to be submitted in electronic form (i.e., spreadsheet, pdf file, etc.). Submissions must be kept with the contract documents or in an appropriate computer file and be available for public access. **The form is worded to accept this alternate submission.** The text should be amended if electronic submission will not be allowed.
3. The submission must be **received from the contractor and** on file at least 10 days prior to award of the contract. Resolutions of award should reflect that the disclosure has been received and is on file.
4. The contractor must disclose contributions made to candidate and party committees covering a wide range of public agencies, including all public agencies that have elected officials in the county of the public agency, state legislative positions, and various state entities. The Division of Local Government Services recommends that contractors be provided a list of the affected agencies. This will assist contractors in determining the campaign and political committees of the officials and candidates affected by the disclosure.
 - a. The Division has prepared model disclosure forms for each county. They can be downloaded from the “County PCD Forms” link on the Pay-to-Play web site at <http://www.nj.gov/dca/divisions/dlgs/programs/lpcl.html#12>. They will be updated from time-to-time as necessary.
 - b. A public agency using these forms **should edit them to properly reflect the correct legislative district(s)**. As the forms are county-based, **they list all legislative districts** in each county. **Districts that do not represent the public agency should be removed from the lists.**
 - c. Some contractors may find it easier to provide a single list that covers all contributions, regardless of the county. These submissions are appropriate and should be accepted.
 - d. The form may be used “as-is”, subject to edits as described herein.
 - e. The “Contractor Instructions” sheet is intended to be provided with the form. It is recommended that the Instructions and the form be printed on the same piece of paper. The form notes that the Instructions are printed on the back of the form; where that is not the case, the text should be edited accordingly.
 - f. The form is a Word document and can be edited to meet local needs, and posted for download on web sites, used as an e-mail attachment, or provided as a printed document.
5. It is recommended that the contractor also complete a “Stockholder Disclosure Certification.” This will assist the local unit in its obligation to ensure that contractor did not make any prohibited contributions to the committees listed on the Business Entity Disclosure Certification in the 12 months prior to the contract (See Local Finance Notice 2006-7 for additional information on this obligation at http://www.nj.gov/dca/divisions/dlgs/resources/lfns_2006.html). A sample Certification form is part of this package and the instruction to complete it is included in the Contractor Instructions. NOTE: This section is not applicable to Boards of Education.

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Contractor Instructions

Business entities (contractors) receiving contracts from a public agency that are NOT awarded pursuant to a “fair and open” process (defined at N.J.S.A. 19:44A-20.7) are subject to the provisions of P.L. 2005, c. 271, s.2 (N.J.S.A. 19:44A-20.26). This law provides that 10 days prior to the award of such a contract, the contractor shall disclose contributions to:

- any State, county, or municipal committee of a political party
- any legislative leadership committee*
- any continuing political committee (a.k.a., political action committee)
- any candidate committee of a candidate for, or holder of, an elective office:
 - of the public entity awarding the contract
 - of that county in which that public entity is located
 - of another public entity within that county
 - or of a legislative district in which that public entity is located or, when the public entity is a county, of any legislative district which includes all or part of the county

The disclosure must list reportable contributions to any of the committees that exceed \$300 per election cycle that were made during the 12 months prior to award of the contract. See N.J.S.A. 19:44A-8 and 19:44A-16 for more details on reportable contributions.

N.J.S.A. 19:44A-20.26 itemizes the parties from whom contributions must be disclosed when a business entity is not a natural person. This includes the following:

- individuals with an “interest” ownership or control of more than 10% of the profits or assets of a business entity or 10% of the stock in the case of a business entity that is a corporation for profit
- all principals, partners, officers, or directors of the business entity or their spouses
- any subsidiaries directly or indirectly controlled by the business entity
- IRS Code Section 527 New Jersey based organizations, directly or indirectly controlled by the business entity and filing as continuing political committees, (PACs).

When the business entity is a natural person, “a contribution by that person’s spouse or child, residing therewith, shall be deemed to be a contribution by the business entity.” [N.J.S.A. 19:44A-20.26(b)] The contributor must be listed on the disclosure.

Any business entity that fails to comply with the disclosure provisions shall be subject to a fine imposed by ELEC in an amount to be determined by the Commission which may be based upon the amount that the business entity failed to report.

The enclosed list of agencies is provided to assist the contractor in identifying those public agencies whose elected official and/or candidate campaign committees are affected by the disclosure requirement. It is the contractor’s responsibility to identify the specific committees to which contributions may have been made and need to be disclosed. The disclosed information may exceed the minimum requirement.

The enclosed form, a content-consistent facsimile, or an electronic data file containing the required details (along with a signed cover sheet) may be used as the contractor’s submission and is disclosable to the public under the Open Public Records Act.

The contractor must also complete the attached Stockholder Disclosure Certification. This will assist the agency in meeting its obligations under the law. **NOTE: This section does not apply to Board of Education contracts.**

* N.J.S.A. 19:44A-3(s): "The term "legislative leadership committee" means a committee established, authorized to be established, or designated by the President of the Senate, the Minority Leader of the Senate, the Speaker of the General Assembly or the Minority Leader of the General Assembly pursuant to section 16 of P.L.1993, c.65 (C.19:44A-10.1) for the purpose of receiving contributions and making expenditures."

DOC #4, continued

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

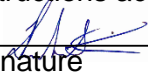
Required Pursuant to N.J.S.A. 19:44A-20.26

**This form or its permitted facsimile must be submitted to the local unit
no later than 10 days prior to the award of the contract.**

Part I – Vendor Information

| | | | |
|--------------|----------------------|--------|-------|
| Vendor Name: | W.W. Grainger, Inc. | | |
| Address: | 100 Grainger Parkway | | |
| City: | Lake Forest | State: | IL |
| | | Zip: | 60045 |

The undersigned being authorized to certify, hereby certifies that the submission provided herein represents compliance with the provisions of N.J.S.A. 19:44A-20.26 and as represented by the Instructions accompanying this form.

 _____ Printed Name Ron Price Title Sr. Government Sales Manager

Part II – Contribution Disclosure

Disclosure requirement: Pursuant to N.J.S.A. 19:44A-20.26 this disclosure must include all reportable political contributions (more than \$300 per election cycle) over the 12 months prior to submission to the committees of the government entities listed on the form provided by the local unit.

Check here if disclosure is provided in electronic form

| Contributor Name | Recipient Name | Date | Dollar Amount |
|------------------|----------------|------|---------------|
| | | | \$ |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |

Check here if the information is continued on subsequent page(s)

DOC #4, continued

List of Agencies with Elected Officials Required for Political Contribution Disclosure
N.J.S.A. 19:44A-20.26

County Name:

State: Governor, and Legislative Leadership Committees

Legislative District #s:

State Senator and two members of the General Assembly per district.

County:

Freeholders

{County Executive}

County Clerk

Surrogate

Sheriff

Municipalities (Mayor and members of governing body, regardless of title):

**USERS SHOULD CREATE THEIR OWN FORM, OR DOWNLOAD FROM
THE PAY TO PLAY SECTION OF THE DLGS WEBSITE A COUNTY-
BASED, CUSTOMIZABLE FORM.**

DOC #5

STOCKHOLDER DISCLOSURE CERTIFICATION

Name of Business:

I certify that the list below contains the names and home addresses of all stockholders holding 10% or more of the issued and outstanding stock of the undersigned.

OR

I certify that no one stockholder owns 10% or more of the issued and outstanding stock of the undersigned.

Check the box that represents the type of business organization:

Partnership Corporation Sole Proprietorship

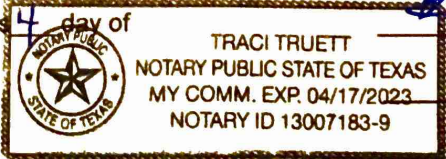

Limited Partnership Limited Liability Corporation Limited Liability Partnership

Subchapter S Corporation

Sign and notarize the form below, and, if necessary, complete the stockholder list below.

Stockholders:

| | |
|---------------|---------------|
| Name: | Name: |
| Home Address: | Home Address: |
| Name: | Name: |
| Home Address: | Home Address: |
| Name: | Name: |
| Home Address: | Home Address: |

| | | |
|--|---|--|
| Subscribed and sworn before me this <u>4</u> day of <u>DECEMBER</u> , 20 <u>19</u> (Notary Public) <u>TRACI TRUETT</u> My Commission expires: <u>4/17/23</u> |  |  (Affiant) <u>Ron Price Sr. GSM</u> (Print name & title of affiant) (Corporate Seal) |
|--|---|--|

DOC #6

Certification of Non-Involvement in Prohibited Activities in Iran

Pursuant to N.J.S.A. 52:32-58, Offerors must certify that neither the Offeror, nor any of its parents, subsidiaries, and/or affiliates (as defined in N.J.S.A. 52:32 – 56(e) (3)), is listed on the Department of the Treasury's List of Persons or Entities Engaging in Prohibited Investment Activities in Iran and that neither is involved in any of the investment activities set forth in N.J.S.A. 52:32 – 56(f).

Offerors wishing to do business in New Jersey through this contract must fill out the Certification of Non-Involvement in Prohibited Activities in Iran here:

http://www.state.nj.us/humanservices/dfd/info/standard/fdc/disclosure_investmentact.pdf.

Offerors should submit the above form completed with their proposal.

STATE OF NEW JERSEY – DIVISION OF PURCHASE AND PROPERTY
DISCLOSURE OF INVESTMENT ACTIVITIES IN IRAN

Quote Number: RFP 19-20

Bidder/Offeror: _____

PART 1: CERTIFICATION

BIDDERS MUST COMPLETE PART 1 BY CHECKING EITHER BOX.

FAILURE TO CHECK ONE OF THE BOXES WILL RENDER THE PROPOSAL NON-RESPONSIVE.

Pursuant to Public Law 2012, c. 25, any person or entity that submits a bid or proposal or otherwise proposes to enter into or renew a contract must complete the certification below to attest, under penalty of perjury, that neither the person or entity, nor any of its parents, subsidiaries, or affiliates, is identified on the Department of Treasury's Chapter 25 list as a person or entity engaging in investment activities in Iran. The Chapter 25 list is found on the Division's website at <http://www.state.nj.us/treasury/purchase/pdf/Chapter25List.pdf>. Bidders must review this list prior to completing the below certification. **Failure to complete the certification will render a bidder's proposal non-responsive.** If the Director finds a person or entity to be in violation of law, s/he shall take action as may be appropriate and provided by law, rule or contract, including but not limited to, imposing sanctions, seeking compliance, recovering damages, declaring the party in default and seeking debarment or suspension of the party

PLEASE CHECK THE APPROPRIATE BOX:



I certify, pursuant to Public Law 2012, c. 25, that neither the bidder listed above nor any of the bidder's parents, subsidiaries, or affiliates is listed on the N.J. Department of the Treasury's list of entities determined to be engaged in prohibited activities in Iran pursuant to P.L. 2012, c. 25 ("Chapter 25 List"). I further certify that I am the person listed above, or I am an officer or representative of the entity listed above and am authorized to make this certification on its behalf. I will skip Part 2 and sign and complete the Certification below.

OR



I am unable to certify as above because the bidder and/or one or more of its parents, subsidiaries, or affiliates is listed on the Department's Chapter 25 list. I will provide a detailed, accurate and precise description of the activities in Part 2 below and sign and complete the Certification below. Failure to provide such will result in the proposal being rendered as non-responsive and appropriate penalties, fines and/or sanctions will be assessed as provided by law.

PART 2: PLEASE PROVIDE FURTHER INFORMATION RELATED TO INVESTMENT ACTIVITIES IN IRAN

You must provide a detailed, accurate and precise description of the activities of the bidding person/entity, or one of its parents, subsidiaries or affiliates, engaging in the investment activities in Iran outlined above by completing the boxes below.

EACH BOX WILL PROMPT YOU TO PROVIDE INFORMATION RELATIVE TO THE ABOVE QUESTIONS. PLEASE PROVIDE THOROUGH ANSWERS TO EACH QUESTION. IF YOU NEED TO MAKE ADDITIONAL ENTRIES, CLICK THE "ADD AN ADDITIONAL ACTIVITIES ENTRY" BUTTON.

Name _____ Relationship to Bidder/Offeror _____

Description of Activities _____

Duration of Engagement _____ Anticipated Cessation Date _____

Bidder/Offeror Contact Name _____ Contact Phone Number _____

ADD AN ADDITIONAL ACTIVITIES ENTRY

Certification: I, being duly sworn upon my oath, hereby represent and state that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I attest that I am authorized to execute this certification on behalf of the above-referenced person or entity. I acknowledge that the State of New Jersey is relying on the information contained herein and thereby acknowledge that I am under a continuing obligation from the date of this certification through the completion of any contracts with the State to notify the State in writing of any changes to the answers of information contained herein. I acknowledge that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I recognize that I am subject to criminal prosecution under the law and that it will also constitute a material breach of my agreement(s) with the State of New Jersey and that the State at its option may declare any contract(s) resulting from this certification void and unenforceable.

Full Name (Print): Ron Price

Signature: 

Title: Sr. Government Sales Manager

Date: 12-4-2019

DOC #7

**NEW JERSEY BUSINESS REGISTRATION CERTIFICATE
(N.J.S.A. 52:32-44)**

Offerors wishing to do business in New Jersey must submit their State Division of Revenue issued Business Registration Certificate with their proposal here. Failure to do so will disqualify the Offeror from offering products or services in New Jersey through any resulting contract.

<http://www.state.nj.us/treasury/revenue/forms/njreg.pdf>



STATE OF NEW JERSEY BUSINESS REGISTRATION CERTIFICATE

Taxpayer Name: W, W. GRAINGER, INC.
Trade Name:
Address: 100 GRAINGER PKWY
LAKE FOREST, IL 60045-5201
Certificate Number: 0092081
Effective Date: August 08, 1946
Date of Issuance: August 14, 2008

For Office Use Only:
20080814162754681

CERTIFICATE OF EMPLOYEE INFORMATION REPORT

RENEWAL

This is to certify that the contractor listed below has submitted an Employee Information Report pursuant to N.J.A.C. 17:27-1.1 et. seq. and the State Treasurer has approved said report. This approval will remain in effect for the period of **15-DEC-2018** to **15-DEC-2021**

W. W. GRAINGER, INC.
100 GRAINGER PARKWAY
LAKE FOREST IL 60045 5201



A handwritten signature in cursive script, reading "Elizabeth Maher Muoio".

ELIZABETH MAHER MUOIO
State Treasurer

EXHIBIT H

ADVERTISING COMPLIANCE REQUIREMENT

Pursuant to certain state notice provisions, including but not limited to Oregon Revised Statutes Chapter 279A.220, the following public agencies and political subdivisions of the referenced public agencies are eligible to register with OMNIA Partners, Public Sector and access the Master Agreement contract award made pursuant to this solicitation, and are hereby given notice of the foregoing request for proposals for purposes of complying with the procedural requirements of said statutes:

Nationwide:

| | | | | |
|----------------------|--------------------|------------------------|-------------------------|------------------------|
| State of Alabama | State of Hawaii | State of Massachusetts | State of New Mexico | State of South Dakota |
| State of Alaska | State of Idaho | State of Michigan | State of New York | State of Tennessee |
| State of Arizona | State of Illinois | State of Minnesota | State of North Carolina | State of Texas |
| State of Arkansas | State of Indiana | State of Mississippi | State of North Dakota | State of Utah |
| State of California | State of Iowa | State of Missouri | State of Ohio | State of Vermont |
| State of Colorado | State of Kansas | State of Montana | State of Oklahoma | State of Virginia |
| State of Connecticut | State of Kentucky | State of Nebraska | State of Oregon | State of Washington |
| State of Delaware | State of Louisiana | State of Nevada | State of Pennsylvania | State of West Virginia |
| State of Florida | State of Maine | State of New Hampshire | State of Rhode Island | State of Wisconsin |
| State of Georgia | State of Maryland | State of New Jersey | State of South Carolina | State of Wyoming |
| District of Columbia | | | | |

Lists of political subdivisions and local governments in the above referenced states / districts may be found at http://www.usa.gov/Agencies/State_and_Territories.shtml and <https://www.usa.gov/local-governments>.

Certain Public Agencies and Political Subdivisions:

CITIES, TOWNS, VILLAGES AND BOROUGHS INCLUDING BUT NOT LIMITED TO:

BAKER CITY GOLF COURSE, OR
 CITY OF ADAIR VILLAGE, OR
 CITY OF ASHLAND, OR
 CITY OF AUMSVILLE, OR
 CITY OF AURORA, OR
 CITY OF BAKER, OR
 CITY OF BATON ROUGE, LA
 CITY OF BEAVERTON, OR
 CITY OF BEND, OR
 CITY OF BOARDMAN, OR
 CITY OF BONANAZA, OR
 CITY OF BOSSIER CITY, LA
 CITY OF BROOKINGS, OR
 CITY OF BURNS, OR
 CITY OF CANBY, OR
 CITY OF CANYONVILLE, OR
 CITY OF CLATSKANIE, OR
 CITY OF COBURG, OR
 CITY OF CONDON, OR
 CITY OF COQUILLE, OR
 CITY OF CORVALLI, OR
 CITY OF CORVALLIS PARKS AND RECREATION DEPARTMENT, OR
 CITY OF COTTAGE GROVE, OR
 CITY OF DONALD, OR
 CITY OF FOREST GROVE, OR

CITY OF GOLD HILL, OR
CITY OF GRANTS PASS, OR
CITY OF GRESHAM, OR
CITY OF HILLSBORO, OR
CITY OF INDEPENDENCE, OR
CITY AND COUNTY OF HONOLULU, HI
CITY OF KENNER, LA
CITY OF LA GRANDE, OR
CITY OF LAFAYETTE, LA
CITY OF LAKE CHARLES, OR
CITY OF LEBANON, OR
CITY OF MCMINNVILLE, OR
CITY OF MEDFORD, OR
CITY OF METAIRIE, LA
CITY OF MILL CITY, OR
CITY OF MILWAUKIE, OR
CITY OF MONROE, LA
CITY OF MOSIER, OR
CITY OF NEW ORLEANS, LA
CITY OF NORTH PLAINS, OR
CITY OF OREGON CITY, OR
CITY OF PILOT ROCK, OR
CITY OF PORTLAND, OR
CITY OF POWERS, OR
CITY OF PRINEVILLE, OR
CITY OF REDMOND, OR
CITY OF REEDSPORT, OR
CITY OF RIDDLE, OR
CITY OF ROGUE RIVER, OR
CITY OF ROSEBURG, OR
CITY OF SALEM, OR
CITY OF SANDY, OR
CITY OF SCAPPOOSE, OR
CITY OF SHADY COVE, OR
CITY OF SHERWOOD, OR
CITY OF SHREVEPORT, LA
CITY OF SILVERTON, OR
CITY OF SPRINGFIELD, OR
CITY OF ST. HELENS, OR
CITY OF ST. PAUL, OR
CITY OF SULPHUR, LA
CITY OF TIGARD, OR
CITY OF TROUTDALE, OR
CITY OF TUALATIN, OR
CITY OF WALKER, LA
CITY OF WARRENTON, OR
CITY OF WEST LINN, OR
CITY OF WILSONVILLE, OR
CITY OF WINSTON, OR
CITY OF WOODBURN, OR
LEAGUE OF OREGON CITIES
THE CITY OF HAPPY VALLEY OREGON
ALPINE, UT
ALTA, UT
ALTAMONT, UT
ALTON, UT
AMALGA, UT
AMERICAN FORK CITY, UT
ANNABELLA, UT
ANTIMONY, UT
APPLE VALLEY, UT
AURORA, UT
BALLARD, UT
BEAR RIVER CITY, UT

BEAVER, UT
BICKNELL, UT
BIG WATER, UT
BLANDING, UT
BLUFFDALE, UT
BOULDER, UT
CITY OF BOUNTIFUL, UT
BRIAN HEAD, UT
BRIGHAM CITY CORPORATION, UT
BRYCE CANYON CITY, UT
CANNONVILLE, UT
CASTLE DALE, UT
CASTLE VALLEY, UT
CITY OF CEDAR CITY, UT
CEDAR FORT, UT
CITY OF CEDAR HILLS, UT
CENTERFIELD, UT
CENTERVILLE CITY CORPORATION, UT
CENTRAL VALLEY, UT
CHARLESTON, UT
CIRCLEVILLE, UT
CLARKSTON, UT
CLAWSON, UT
CLEARFIELD, UT
CLEVELAND, UT
CLINTON CITY CORPORATION, UT
COALVILLE, UT
CORINNE, UT
CORNISH, UT
COTTONWOOD HEIGHTS, UT
DANIEL, UT
DELTA, UT
DEWEYVILLE, UT
DRAPER CITY, UT
DUCHESNE, UT
EAGLE MOUNTAIN, UT
EAST CARBON, UT
ELK RIDGE, UT
ELMO, UT
ELSINORE, UT
ELWOOD, UT
EMERY, UT
ENOCH, UT
ENTERPRISE, UT
EPHRAIM, UT
ESCALANTE, UT
EUREKA, UT
FAIRFIELD, UT
FAIRVIEW, UT
FARMINGTON, UT
FARR WEST, UT
FAYETTE, UT
FERRON, UT
FIELDING, UT
FILLMORE, UT
FOUNTAIN GREEN, UT
FRANCIS, UT
FRUIT HEIGHTS, UT
GARDEN CITY, UT
GARLAND, UT
GENOLA, UT
GLENDALE, UT
GLENWOOD, UT
GOSHEN, UT

GRANTSVILLE, UT
GREEN RIVER, UT
GUNNISON, UT
HANKSVILLE, UT
HARRISVILLE, UT
HATCH, UT
HEBER CITY CORPORATION, UT
HELPER, UT
HENEFER, UT
HENRIEVILLE, UT
HERRIMAN, UT
HIDEOUT, UT
HIGHLAND, UT
HILDALE, UT
HINCKLEY, UT
HOLDEN, UT
HOLLADAY, UT
HONEYVILLE, UT
HOOPER, UT
HOWELL, UT
HUNTINGTON, UT
HUNTSVILLE, UT
CITY OF HURRICANE, UT
HYDE PARK, UT
HYRUM, UT
INDEPENDENCE, UT
IVINS, UT
JOSEPH, UT
JUNCTION, UT
KAMAS, UT
KANAB, UT
KANARRAVILLE, UT
KANOSH, UT
KAYSVILLE, UT
KINGSTON, UT
KOOSHAREM, UT
LAKETOWN, UT
LA VERKIN, UT
LAYTON, UT
LEAMINGTON, UT
LEEDS, UT
LEHI CITY CORPORATION, UT
LEVAN, UT
LEWISTON, UT
LINDON, UT
LOA, UT
LOGAN CITY, UT
LYMAN, UT
LYNNDYL, UT
MANILA, UT
MANTI, UT
MANTUA, UT
MAPLETON, UT
MARRIOTT-SLATERVILLE, UT
MARYSVALE, UT
MAYFIELD, UT
MEADOW, UT
MENDON, UT
MIDVALE CITY INC., UT
MIDWAY, UT
MILFORD, UT
MILLVILLE, UT
MINERSVILLE, UT
MOAB, UT

MONA, UT
MONROE, UT
CITY OF MONTICELLO, UT
MORGAN, UT
MORONI, UT
MOUNT PLEASANT, UT
MURRAY CITY CORPORATION, UT
MYTON, UT
NAPLES, UT
NEPHI, UT
NEW HARMONY, UT
NEWTON, UT
NIBLEY, UT
NORTH LOGAN, UT
NORTH OGDEN, UT
NORTH SALT LAKE CITY, UT
OAK CITY, UT
OAKLEY, UT
OGDEN CITY CORPORATION, UT
OPHIR, UT
ORANGEVILLE, UT
ORDERVILLE, UT
OREM, UT
PANGUITCH, UT
PARADISE, UT
PARAGONAH, UT
PARK CITY, UT
PAROWAN, UT
PAYSON, UT
PERRY, UT
PLAIN CITY, UT
PLEASANT GROVE CITY, UT
PLEASANT VIEW, UT
PLYMOUTH, UT
PORTAGE, UT
PRICE, UT
PROVIDENCE, UT
PROVO, UT
RANDOLPH, UT
REDMOND, UT
RICHFIELD, UT
RICHMOND, UT
RIVERDALE, UT
RIVER HEIGHTS, UT
RIVERTON CITY, UT
ROCKVILLE, UT
ROCKY RIDGE, UT
ROOSEVELT CITY CORPORATION, UT
ROY, UT
RUSH VALLEY, UT
CITY OF ST. GEORGE, UT
SALEM, UT
SALINA, UT
SALT LAKE CITY CORPORATION, UT
SANDY, UT
SANTA CLARA, UT
SANTAQUIN, UT
SARATOGA SPRINGS, UT
SCIPIO, UT
SCOFIELD, UT
SIGURD, UT
SMITHFIELD, UT
SNOWVILLE, UT
CITY OF SOUTH JORDAN, UT

SOUTH OGDEN, UT
CITY OF SOUTH SALT LAKE, UT
SOUTH WEBER, UT
SPANISH FORK, UT
SPRING CITY, UT
SPRINGDALE, UT
SPRINGVILLE, UT
STERLING, UT
STOCKTON, UT
SUNNYSIDE, UT
SUNSET CITY CORP, UT
SYRACUSE, UT
TABIONA, UT
CITY OF TAYLORSVILLE, UT
TOOELE CITY CORPORATION, UT
TOQUERVILLE, UT
TORREY, UT
TREMONTON CITY, UT
TRENTON, UT
TROPIC, UT
UINTAH, UT
VERNAL CITY, UT
VERNON, UT
VINEYARD, UT
VIRGIN, UT
WALES, UT
WALLSBURG, UT
WASHINGTON CITY, UT
WASHINGTON TERRACE, UT
WELLINGTON, UT
WELLSVILLE, UT
WENDOVER, UT
WEST BOUNTIFUL, UT
WEST HAVEN, UT
WEST JORDAN, UT
WEST POINT, UT
WEST VALLEY CITY, UT
WILLARD, UT
WOODLAND HILLS, UT
WOODRUFF, UT
WOODS CROSS, UT

COUNTIES AND PARISHES INCLUDING BUT NOT LIMITED TO:

ASCENSION PARISH, LA
ASCENSION PARISH, LA, CLEAR OF COURT
CADDO PARISH, LA
CALCASIEU PARISH, LA
CALCASIEU PARISH SHERIFF'S OFFICE, LA
CITY AND COUNTY OF HONOLULU, HI
CLACKAMAS COUNTY, OR
CLACKAMAS COUNTY DEPT OF TRANSPORTATION, OR
CLATSOP COUNTY, OR
COLUMBIA COUNTY, OR
COOS COUNTY, OR
COOS COUNTY HIGHWAY DEPARTMENT, OR
COUNTY OF HAWAII, OR
CROOK COUNTY, OR
CROOK COUNTY ROAD DEPARTMENT, OR
CURRY COUNTY, OR
DESCHUTES COUNTY, OR
DOUGLAS COUNTY, OR
EAST BATON ROUGE PARISH, LA
GILLIAM COUNTY, OR
GRANT COUNTY, OR

HARNEY COUNTY, OR
HARNEY COUNTY SHERIFFS OFFICE, OR
HAWAII COUNTY, HI
HOOD RIVER COUNTY, OR
JACKSON COUNTY, OR
JEFFERSON COUNTY, OR
JEFFERSON PARISH, LA
JOSEPHINE COUNTY GOVERNMENT, OR
LAFAYETTE CONSOLIDATED GOVERNMENT, LA
LAFAYETTE PARISH, LA
LAFAYETTE PARISH CONVENTION & VISITORS COMMISSION
LAFOURCHE PARISH, LA
KAUAI COUNTY, HI
KLAMATH COUNTY, OR
LAKE COUNTY, OR
LANE COUNTY, OR
LINCOLN COUNTY, OR
LINN COUNTY, OR
LIVINGSTON PARISH, LA
MALHEUR COUNTY, OR
MAUI COUNTY, HI
MARION COUNTY, SALEM, OR
MORROW COUNTY, OR
MULTNOMAH COUNTY, OR
MULTNOMAH COUNTY BUSINESS AND COMMUNITY SERVICES, OR
MULTNOMAH COUNTY SHERIFFS OFFICE, OR
MULTNOMAH LAW LIBRARY, OR
ORLEANS PARISH, LA
PLAQUEMINES PARISH, LA
POLK COUNTY, OR
RAPIDES PARISH, LA
SAINT CHARLES PARISH, LA
SAINT CHARLES PARISH PUBLIC SCHOOLS, LA
SAINT LANDRY PARISH, LA
SAINT TAMMANY PARISH, LA
SHERMAN COUNTY, OR
TERREBONNE PARISH, LA
TILLAMOOK COUNTY, OR
TILLAMOOK COUNTY SHERIFF'S OFFICE, OR
TILLAMOOK COUNTY GENERAL HOSPITAL, OR
UMATILLA COUNTY, OR
UNION COUNTY, OR
WALLOWA COUNTY, OR
WASCO COUNTY, OR
WASHINGTON COUNTY, OR
WEST BATON ROUGE PARISH, LA
WHEELER COUNTY, OR
YAMHILL COUNTY, OR
COUNTY OF BOX ELDER, UT
COUNTY OF CACHE, UT
COUNTY OF RICH, UT
COUNTY OF WEBER, UT
COUNTY OF MORGAN, UT
COUNTY OF DAVIS, UT
COUNTY OF SUMMIT, UT
COUNTY OF DAGGETT, UT
COUNTY OF SALT LAKE, UT
COUNTY OF TOOELE, UT
COUNTY OF UTAH, UT
COUNTY OF WASATCH, UT
COUNTY OF DUCHESNE, UT
COUNTY OF UINTAH, UT
COUNTY OF CARBON, UT
COUNTY OF SANPETE, UT

COUNTY OF JUAB, UT
COUNTY OF MILLARD, UT
COUNTY OF SEVIER, UT
COUNTY OF EMERY, UT
COUNTY OF GRAND, UT

COUNTY OF BEVER, UT
COUNTY OF PIUTE, UT
COUNTY OF WAYNE, UT
COUNTY OF SAN JUAN, UT
COUNTY OF GARFIELD, UT
COUNTY OF KANE, UT
COUNTY OF IRON, UT
COUNTY OF WASHINGTON, UT

OTHER AGENCIES INCLUDING ASSOCIATIONS, BOARDS, DISTRICTS, COMMISSIONS, COUNCILS, PUBLIC CORPORATIONS, PUBLIC DEVELOPMENT AUTHORITIES, RESERVATIONS AND UTILITIES INCLUDING BUT NOT LIMITED TO:

ADAIR R.F.P.D., OR
ADEL WATER IMPROVEMENT DISTRICT, OR
ADRIAN R.F.P.D., OR
AGNESS COMMUNITY LIBRARY, OR
AGNESS-ILLAHE R.F.P.D., OR
AGRICULTURE EDUCATION SERVICE EXTENSION DISTRICT, OR
ALDER CREEK-BARLOW WATER DISTRICT NO. 29, OR
ALFALFA FIRE DISTRICT, OR
ALSEA R.F.P.D., OR
ALSEA RIVIERA WATER IMPROVEMENT DISTRICT, OR
AMITY FIRE DISTRICT, OR
ANTELOPE MEADOWS SPECIAL ROAD DISTRICT, OR
APPLE ROGUE DISTRICT IMPROVEMENT COMPANY, OR
APPLEGATE VALLEY R.F.P.D. #9, OR
ARCH CAPE DOMESTIC WATER SUPPLY DISTRICT, OR
ARCH CAPE SANITARY DISTRICT, OR
ARNOLD IRRIGATION DISTRICT, OR
ASH CREEK WATER CONTROL DISTRICT, OR
ATHENA CEMETERY MAINTENANCE DISTRICT, OR
AUMSVILLE R.F.P.D., OR
AURORA R.F.P.D., OR
AZALEA R.F.P.D., OR
BADGER IMPROVEMENT DISTRICT, OR
BAILEY-SPENCER R.F.P.D., OR
BAKER COUNTY LIBRARY DISTRICT, OR
BAKER R.F.P.D., OR
BAKER RIVERTON ROAD DISTRICT, OR
BAKER VALLEY IRRIGATION DISTRICT, OR
BAKER VALLEY S.W.C.D., OR
BAKER VALLEY VECTOR CONTROL DISTRICT, OR
BANDON CRANBERRY WATER CONTROL DISTRICT, OR
BANDON R.F.P.D., OR
BANKS FIRE DISTRICT, OR
BANKS FIRE DISTRICT #13, OR
BAR L RANCH ROAD DISTRICT, OR
BARLOW WATER IMPROVEMENT DISTRICT, OR
BASIN AMBULANCE SERVICE DISTRICT, OR
BASIN TRANSIT SERVICE TRANSPORTATION DISTRICT, OR
BATON ROUGE WATER COMPANY
BAY AREA HEALTH DISTRICT, OR
BAYSHORE SPECIAL ROAD DISTRICT, OR
BEAR VALLEY SPECIAL ROAD DISTRICT, OR
BEAVER CREEK WATER CONTROL DISTRICT, OR
BEAVER DRAINAGE IMPROVEMENT COMPANY, INC., OR
BEAVER SLOUGH DRAINAGE DISTRICT, OR
BEAVER SPECIAL ROAD DISTRICT, OR
BEAVER WATER DISTRICT, OR

BELLE MER S.I.G.L. TRACTS SPECIAL ROAD DISTRICT, OR
BEND METRO PARK AND RECREATION DISTRICT
BENTON S.W.C.D., OR
BERNDT SUBDIVISION WATER IMPROVEMENT DISTRICT, OR
BEVERLY BEACH WATER DISTRICT, OR
BIENVILLE PARISH FIRE PROTECTION DISTRICT 6, LA
BIG BEND IRRIGATION DISTRICT, OR
BIGGS SERVICE DISTRICT, OR
BLACK BUTTE RANCH DEPARTMENT OF POLICE SERVICES, OR
BLACK BUTTE RANCH R.F.P.D., OR
BLACK MOUNTAIN WATER DISTRICT, OR
BLODGETT-SUMMIT R.F.P.D., OR
BLUE MOUNTAIN HOSPITAL DISTRICT, OR
BLUE MOUNTAIN TRANSLATOR DISTRICT, OR
BLUE RIVER PARK & RECREATION DISTRICT, OR
BLUE RIVER WATER DISTRICT, OR
BLY R.F.P.D., OR
BLY VECTOR CONTROL DISTRICT, OR
BLY WATER AND SANITARY DISTRICT, OR
BOARDMAN CEMETERY MAINTENANCE DISTRICT, OR
BOARDMAN PARK AND RECREATION DISTRICT
BOARDMAN R.F.P.D., OR
BONANZA BIG SPRINGS PARK & RECREATION DISTRICT, OR
BONANZA MEMORIAL PARK CEMETERY DISTRICT, OR
BONANZA R.F.P.D., OR
BONANZA-LANGELL VALLEY VECTOR CONTROL DISTRICT, OR
BORING WATER DISTRICT #24, OR
BOULDER CREEK RETREAT SPECIAL ROAD DISTRICT, OR
BRIDGE R.F.P.D., OR
BROOKS COMMUNITY SERVICE DISTRICT, OR
BROWNSVILLE R.F.P.D., OR
BUELL-RED PRAIRIE WATER DISTRICT, OR
BUNKER HILL R.F.P.D. #1, OR
BUNKER HILL SANITARY DISTRICT, OR
BURLINGTON WATER DISTRICT, OR
BURNT RIVER IRRIGATION DISTRICT, OR
BURNT RIVER S.W.C.D., OR
CALAPOOIA R.F.P.D., OR
CAMAS VALLEY R.F.P.D., OR
CAMELLIA PARK SANITARY DISTRICT, OR
CAMMANN ROAD DISTRICT, OR
CAMP SHERMAN ROAD DISTRICT, OR
CANBY AREA TRANSIT, OR
CANBY R.F.P.D. #62, OR
CANBY UTILITY BOARD, OR
CANNON BEACH R.F.P.D., OR
CANYONVILLE SOUTH UMPQUA FIRE DISTRICT, OR
CAPE FERRELO R.F.P.D., OR
CAPE FOULWEATHER SANITARY DISTRICT, OR
CARLSON PRIMROSE SPECIAL ROAD DISTRICT, OR
CARMEL BEACH WATER DISTRICT, OR
CASCADE VIEW ESTATES TRACT 2, OR
CEDAR CREST SPECIAL ROAD DISTRICT, OR
CEDAR TRAILS SPECIAL ROAD DISTRICT, OR
CEDAR VALLEY - NORTH BANK R.F.P.D., OR
CENTRAL CASCADES FIRE AND EMS, OR
CENTRAL CITY ECONOMIC OPPORTUNITY CORP, LA
CENTRAL LINCOLN P.U.D., OR
CENTRAL OREGON COAST FIRE & RESCUE DISTRICT, OR
CENTRAL OREGON INTERGOVERNMENTAL COUNCIL
CENTRAL OREGON IRRIGATION DISTRICT, OR
CHAPARRAL WATER CONTROL DISTRICT, OR
CHARLESTON FIRE DISTRICT, OR
CHARLESTON SANITARY DISTRICT, OR

CHARLOTTE ANN WATER DISTRICT, OR
CHEHALEM PARK & RECREATION DISTRICT, OR
CHEHALEM PARK AND RECREATION DISTRICT
CHEMULT R.F.P.D., OR
CHENOWITH WATER P.U.D., OR
CHERRIOTS, OR
CHETCO COMMUNITY PUBLIC LIBRARY DISTRICT, OR
CHILOQUIN VECTOR CONTROL DISTRICT, OR
CHILOQUIN-AGENCY LAKE R.F.P.D., OR
CHINOOK DRIVE SPECIAL ROAD DISTRICT, OR
CHR DISTRICT IMPROVEMENT COMPANY, OR
CHRISTMAS VALLEY DOMESTIC WATER DISTRICT, OR
CHRISTMAS VALLEY PARK & RECREATION DISTRICT, OR
CHRISTMAS VALLEY R.F.P.D., OR
CITY OF BOGALUSA SCHOOL BOARD, LA
CLACKAMAS COUNTY FIRE DISTRICT #1, OR
CLACKAMAS COUNTY SERVICE DISTRICT #1, OR
CLACKAMAS COUNTY VECTOR CONTROL DISTRICT, OR
CLACKAMAS RIVER WATER
CLACKAMAS RIVER WATER, OR
CLACKAMAS S.W.C.D., OR
CLATSKANIE DRAINAGE IMPROVEMENT COMPANY, OR
CLATSKANIE LIBRARY DISTRICT, OR
CLATSKANIE P.U.D., OR
CLATSKANIE PARK & RECREATION DISTRICT, OR
CLATSKANIE PEOPLE'S UTILITY DISTRICT
CLATSKANIE R.F.P.D., OR
CLATSOP CARE CENTER HEALTH DISTRICT, OR
CLATSOP COUNTY S.W.C.D., OR
CLATSOP DRAINAGE IMPROVEMENT COMPANY #15, INC., OR
CLEAN WATER SERVICES
CLEAN WATER SERVICES, OR
CLOVERDALE R.F.P.D., OR
CLOVERDALE SANITARY DISTRICT, OR
CLOVERDALE WATER DISTRICT, OR
COALEDO DRAINAGE DISTRICT, OR
COBURG FIRE DISTRICT, OR
COLESTIN RURAL FIRE DISTRICT, OR
COLTON R.F.P.D., OR
COLTON WATER DISTRICT #11, OR
COLUMBIA 911 COMMUNICATIONS DISTRICT, OR
COLUMBIA COUNTY 4-H & EXTENSION SERVICE DISTRICT, OR
COLUMBIA DRAINAGE VECTOR CONTROL, OR
COLUMBIA IMPROVEMENT DISTRICT, OR
COLUMBIA R.F.P.D., OR
COLUMBIA RIVER FIRE & RESCUE, OR
COLUMBIA RIVER PUD, OR
COLUMBIA S.W.C.D., OR
COLUMBIA S.W.C.D., OR
CONFEDERATED TRIBES OF THE UMATILLA INDIAN RESERVATION
COOS COUNTY AIRPORT DISTRICT, OR
COOS COUNTY AIRPORT DISTRICT, OR
COOS COUNTY AREA TRANSIT SERVICE DISTRICT, OR
COOS COUNTY AREA TRANSIT SERVICE DISTRICT, OR
COOS FOREST PROTECTIVE ASSOCIATION
COOS S.W.C.D., OR
COQUILLE R.F.P.D., OR
COQUILLE VALLEY HOSPITAL DISTRICT, OR
CORBETT WATER DISTRICT, OR
CORNELIUS R.F.P.D., OR
CORP RANCH ROAD WATER IMPROVEMENT, OR
CORVALLIS R.F.P.D., OR
COUNTRY CLUB ESTATES SPECIAL WATER DISTRICT, OR
COUNTRY CLUB WATER DISTRICT, OR

COUNTRY ESTATES ROAD DISTRICT, OR
COVE CEMETERY MAINTENANCE DISTRICT, OR
COVE ORCHARD SEWER SERVICE DISTRICT, OR
COVE R.F.P.D., OR
CRESCENT R.F.P.D., OR
CRESCENT SANITARY DISTRICT, OR
CRESCENT WATER SUPPLY AND IMPROVEMENT DISTRICT, OR
CROOK COUNTY AGRICULTURE EXTENSION SERVICE DISTRICT, OR

CROOK COUNTY CEMETERY DISTRICT, OR
CROOK COUNTY FIRE AND RESCUE, OR
CROOK COUNTY PARKS & RECREATION DISTRICT, OR
CROOK COUNTY S.W.C.D., OR
CROOK COUNTY VECTOR CONTROL DISTRICT, OR
CROOKED RIVER RANCH R.F.P.D., OR
CROOKED RIVER RANCH SPECIAL ROAD DISTRICT, OR
CRYSTAL SPRINGS WATER DISTRICT, OR
CURRY COUNTY 4-H & EXTENSION SERVICE DISTRICT, OR
CURRY COUNTY PUBLIC TRANSIT SERVICE DISTRICT, OR
CURRY COUNTY S.W.C.D., OR
CURRY HEALTH DISTRICT, OR
CURRY PUBLIC LIBRARY DISTRICT, OR
DALLAS CEMETERY DISTRICT #4, OR
DARLEY DRIVE SPECIAL ROAD DISTRICT, OR
DAVID CROCKETT STEAM FIRE COMPANY #1, LA
DAYS CREEK R.F.P.D., OR
DAYTON FIRE DISTRICT, OR
DEAN MINARD WATER DISTRICT, OR
DEE IRRIGATION DISTRICT, OR
DEER ISLAND DRAINAGE IMPROVEMENT COMPANY, OR
DELL BROGAN CEMETERY MAINTENANCE DISTRICT, OR
DEPOE BAY R.F.P.D., OR
DESCHUTES COUNTY 911 SERVICE DISTRICT, OR
DESCHUTES COUNTY R.F.P.D. #2, OR
DESCHUTES PUBLIC LIBRARY DISTRICT, OR
DESCHUTES S.W.C.D., OR
DESCHUTES VALLEY WATER DISTRICT, OR
DEVILS LAKE WATER IMPROVEMENT DISTRICT, OR
DEXTER R.F.P.D., OR
DEXTER SANITARY DISTRICT, OR
DORA-SITKUM R.F.P.D., OR
DOUGLAS COUNTY FIRE DISTRICT #2, OR
DOUGLAS S.W.C.D., OR
DRAKES CROSSING R.F.P.D., OR
DRRH SPECIAL ROAD DISTRICT #6, OR
DRY GULCH DITCH DISTRICT IMPROVEMENT COMPANY, OR
DUFUR RECREATION DISTRICT, OR
DUMBECK LANE DOMESTIC WATER SUPPLY, OR
DUNDEE R.F.P.D., OR
DURKEE COMMUNITY BUILDING PRESERVATION DISTRICT, OR
EAGLE POINT IRRIGATION DISTRICT, OR
EAGLE VALLEY CEMETERY MAINTENANCE DISTRICT, OR
EAGLE VALLEY R.F.P.D., OR
EAGLE VALLEY S.W.C.D., OR
EAST FORK IRRIGATION DISTRICT, OR
EAST MULTNOMAH S.W.C.D., OR
EAST SALEM SERVICE DISTRICT, OR
EAST UMATILLA CHEMICAL CONTROL DISTRICT, OR
EAST UMATILLA COUNTY AMBULANCE AREA HEALTH DISTRICT, OR
EAST UMATILLA COUNTY R.F.P.D., OR
EAST VALLEY WATER DISTRICT, OR
ELGIN COMMUNITY PARKS & RECREATION DISTRICT, OR
ELGIN HEALTH DISTRICT, OR
ELGIN R.F.P.D., OR
ELKTON ESTATES PHASE II SPECIAL ROAD DISTRICT, OR

ELKTON R.F.P.D., OR
EMERALD P.U.D., OR
ENTERPRISE IRRIGATION DISTRICT, OR
ESTACADA CEMETERY MAINTENANCE DISTRICT, OR
ESTACADA R.F.P.D. #69, OR
EUGENE R.F.P.D. # 1, OR
EUGENE WATER AND ELECTRIC BOARD
EVANS VALLEY FIRE DISTRICT #6, OR
FAIR OAKS R.F.P.D., OR
FAIRVIEW R.F.P.D., OR
FAIRVIEW WATER DISTRICT, OR
FALCON HEIGHTS WATER AND SEWER, OR
FALCON-COVE BEACH WATER DISTRICT, OR
FALL RIVER ESTATES SPECIAL ROAD DISTRICT, OR
FARGO INTERCHANGE SERVICE DISTRICT, OR
FARMERS IRRIGATION DISTRICT, OR
FAT ELK DRAINAGE DISTRICT, OR
FERN RIDGE PUBLIC LIBRARY DISTRICT, OR
FERN VALLEY ESTATES IMPROVEMENT DISTRICT, OR
FOR FAR ROAD DISTRICT, OR
FOREST GROVE R.F.P.D., OR
FOREST VIEW SPECIAL ROAD DISTRICT, OR
FORT ROCK-SILVER LAKE S.W.C.D., OR
FOUR RIVERS VECTOR CONTROL DISTRICT, OR
FOX CEMETERY MAINTENANCE DISTRICT, OR
GARDINER R.F.P.D., OR
GARDINER SANITARY DISTRICT, OR
GARIBALDI R.F.P.D., OR
GASTON R.F.P.D., OR
GATES R.F.P.D., OR
GEARHART R.F.P.D., OR
GILLIAM S.W.C.D., OR
GLENDALE AMBULANCE DISTRICT, OR
GLENDALE R.F.P.D., OR
GLENEDEN BEACH SPECIAL ROAD DISTRICT, OR
GLENEDEN SANITARY DISTRICT, OR
GLENWOOD WATER DISTRICT, OR
GLIDE - IDLEYLD SANITARY DISTRICT, OR
GLIDE R.F.P.D., OR
GOLD BEACH - WEDDERBURN R.F.P.D., OR
GOLD HILL IRRIGATION DISTRICT, OR
GOLDFINCH ROAD DISTRICT, OR
GOSHEN R.F.P.D., OR
GOVERNMENT CAMP ROAD DISTRICT, OR
GOVERNMENT CAMP SANITARY DISTRICT, OR
GRAND PRAIRIE WATER CONTROL DISTRICT, OR
GRAND RONDE SANITARY DISTRICT, OR
GRANT COUNTY TRANSPORTATION DISTRICT, OR
GRANT S.W.C.D., OR
GRANTS PASS IRRIGATION DISTRICT, OR
GREATER BOWEN VALLEY R.F.P.D., OR
GREATER ST. HELENS PARK & RECREATION DISTRICT, OR
GREATER TOLEDO POOL RECREATION DISTRICT, OR
GREEN KNOLLS SPECIAL ROAD DISTRICT, OR
GREEN SANITARY DISTRICT, OR
GREENACRES R.F.P.D., OR
GREENBERRY IRRIGATION DISTRICT, OR
GREENSPRINGS RURAL FIRE DISTRICT, OR
HAHLEN ROAD SPECIAL DISTRICT, OR
HAINES CEMETERY MAINTENANCE DISTRICT, OR
HAINES FIRE PROTECTION DISTRICT, OR
HALSEY-SHEDD R.F.P.D., OR
HAMLET R.F.P.D., OR
HARBOR R.F.P.D., OR

HARBOR SANITARY DISTRICT, OR
HARBOR WATER P.U.D., OR
HARNEY COUNTY HEALTH DISTRICT, OR
HARNEY S.W.C.D., OR
HARPER SOUTH SIDE IRRIGATION DISTRICT, OR
HARRISBURG FIRE AND RESCUE, OR
HAUSER R.F.P.D., OR
HAZELDELL RURAL FIRE DISTRICT, OR
HEBO JOINT WATER-SANITARY AUTHORITY, OR
HECETA WATER P.U.D., OR

HELIX CEMETERY MAINTENANCE DISTRICT #4, OR
HELIX PARK & RECREATION DISTRICT, OR
HELIX R.F.P.D. #7-411, OR
HEPPNER CEMETERY MAINTENANCE DISTRICT, OR
HEPPNER R.F.P.D., OR
HEPPNER WATER CONTROL DISTRICT, OR
HEREFORD COMMUNITY HALL RECREATION DISTRICT, OR
HERMISTON CEMETERY DISTRICT, OR
HERMISTON IRRIGATION DISTRICT, OR
HIDDEN VALLEY MOBILE ESTATES IMPROVEMENT DISTRICT, OR
HIGH DESERT PARK & RECREATION DISTRICT, OR
HIGHLAND SUBDIVISION WATER DISTRICT, OR
HONOLULU INTERNATIONAL AIRPORT
HOOD RIVER COUNTY LIBRARY DISTRICT, OR
HOOD RIVER COUNTY TRANSPORTATION DISTRICT, OR
HOOD RIVER S.W.C.D., OR
HOOD RIVER VALLEY PARKS & RECREATION DISTRICT, OR
HOODLAND FIRE DISTRICT #74
HOODLAND FIRE DISTRICT #74, OR
HORSEFLY IRRIGATION DISTRICT, OR
HOSKINS-KINGS VALLEY R.F.P.D., OR
HOUSING AUTHORITY OF PORTLAND
HUBBARD R.F.P.D., OR
HUDSON BAY DISTRICT IMPROVEMENT COMPANY, OR
I N (KAY) YOUNG DITCH DISTRICT IMPROVEMENT COMPANY, OR
ICE FOUNTAIN WATER DISTRICT, OR
IDAHO POINT SPECIAL ROAD DISTRICT, OR
IDANHA-DETROIT RURAL FIRE PROTECTION DISTRICT, OR
ILLINOIS VALLEY FIRE DISTRICT
ILLINOIS VALLEY R.F.P.D., OR
ILLINOIS VALLEY S.W.C.D., OR
IMBLER R.F.P.D., OR
INTERLACHEN WATER P.U.D., OR
IONE LIBRARY DISTRICT, OR
IONE R.F.P.D. #6-604, OR
IRONSIDE CEMETERY MAINTENANCE DISTRICT, OR
IRONSIDE RURAL ROAD DISTRICT #5, OR
IRRIGON PARK & RECREATION DISTRICT, OR
IRRIGON R.F.P.D., OR
ISLAND CITY AREA SANITATION DISTRICT, OR
ISLAND CITY CEMETERY MAINTENANCE DISTRICT, OR
JACK PINE VILLAGE SPECIAL ROAD DISTRICT, OR
JACKSON COUNTY FIRE DISTRICT #3, OR
JACKSON COUNTY FIRE DISTRICT #4, OR
JACKSON COUNTY FIRE DISTRICT #5, OR
JACKSON COUNTY LIBRARY DISTRICT, OR
JACKSON COUNTY VECTOR CONTROL DISTRICT, OR
JACKSON S.W.C.D., OR
JASPER KNOLLS WATER DISTRICT, OR
JEFFERSON COUNTY EMERGENCY MEDICAL SERVICE DISTRICT, OR
JEFFERSON COUNTY FIRE DISTRICT #1, OR
JEFFERSON COUNTY LIBRARY DISTRICT, OR
JEFFERSON COUNTY S.W.C.D., OR
JEFFERSON PARK & RECREATION DISTRICT, OR

JEFFERSON R.F.P.D., OR
JOB'S DRAINAGE DISTRICT, OR
JOHN DAY WATER DISTRICT, OR
JOHN DAY-CANYON CITY PARKS & RECREATION DISTRICT, OR
JOHN DAY-FERNHILL R.F.P.D. #5-108, OR
JORDAN VALLEY CEMETERY DISTRICT, OR
JORDAN VALLEY IRRIGATION DISTRICT, OR
JOSEPHINE COMMUNITY LIBRARY DISTRICT, OR
JOSEPHINE COUNTY 4-H & EXTENSION SERVICE DISTRICT, OR
JOSEPHINE COUNTY 911 AGENCY, OR
JUNCTION CITY R.F.P.D., OR
JUNCTION CITY WATER CONTROL DISTRICT, OR
JUNIPER BUTTE ROAD DISTRICT, OR
JUNIPER CANYON WATER CONTROL DISTRICT, OR
JUNIPER FLAT DISTRICT IMPROVEMENT COMPANY, OR
JUNIPER FLAT R.F.P.D., OR
JUNO NONPROFIT WATER IMPROVEMENT DISTRICT, OR
KEATING R.F.P.D., OR
KEATING S.W.C.D., OR
KEIZER R.F.P.D., OR
KELLOGG RURAL FIRE DISTRICT, OR
KENO IRRIGATION DISTRICT, OR
KENO PINES ROAD DISTRICT, OR
KENO R.F.P.D., OR
KENT WATER DISTRICT, OR
KERBY WATER DISTRICT, OR
K-GB-LB WATER DISTRICT, OR
KILCHIS WATER DISTRICT, OR
KLAMATH 9-1-1 COMMUNICATIONS DISTRICT, OR
KLAMATH BASIN IMPROVEMENT DISTRICT, OR
KLAMATH COUNTY DRAINAGE SERVICE DISTRICT, OR
KLAMATH COUNTY EXTENSION SERVICE DISTRICT, OR
KLAMATH COUNTY FIRE DISTRICT #1, OR
KLAMATH COUNTY FIRE DISTRICT #3, OR
KLAMATH COUNTY FIRE DISTRICT #4, OR
KLAMATH COUNTY FIRE DISTRICT #5, OR
KLAMATH COUNTY LIBRARY SERVICE DISTRICT, OR
KLAMATH COUNTY PREDATORY ANIMAL CONTROL DISTRICT, OR
KLAMATH DRAINAGE DISTRICT, OR
KLAMATH FALLS FOREST ESTATES SPECIAL ROAD DISTRICT UNIT #2, OR
KLAMATH INTEROPERABILITY RADIO GROUP, OR
KLAMATH IRRIGATION DISTRICT, OR
KLAMATH RIVER ACRES SPECIAL ROAD DISTRICT, OR
KLAMATH S.W.C.D., OR
KLAMATH VECTOR CONTROL DISTRICT, OR
KNAPPA-SVENSEN-BURNSIDE R.F.P.D., OR
LA GRANDE CEMETERY MAINTENANCE DISTRICT, OR
LA GRANDE R.F.P.D., OR
LA PINE PARK & RECREATION DISTRICT, OR
LA PINE R.F.P.D., OR
LABISH VILLAGE SEWAGE & DRAINAGE, OR
LACOMB IRRIGATION DISTRICT, OR
LAFAYETTE AIRPORT COMMISSION, LA
LAFOURCHE PARISH HEALTH UNIT – DHH-OPH REGION 3
LAIDLAW WATER DISTRICT, OR
LAKE CHINOOK FIRE & RESCUE, OR
LAKE COUNTY 4-H & EXTENSION SERVICE DISTRICT, OR
LAKE COUNTY LIBRARY DISTRICT, OR
LAKE CREEK R.F.P.D. - JACKSON, OR
LAKE CREEK R.F.P.D. - LANE COUNTY, OR
LAKE DISTRICT HOSPITAL, OR
LAKE GROVE R.F.P.D. NO. 57, OR
LAKE GROVE WATER DISTRICT, OR
LAKE LABISH WATER CONTROL DISTRICT, OR

LAKE POINT SPECIAL ROAD DISTRICT, OR
LAKESIDE R.F.P.D. #4, OR
LAKESIDE WATER DISTRICT, OR
LAKEVIEW R.F.P.D., OR
LAKEVIEW S.W.C.D., OR
LAMONTAI IMPROVEMENT DISTRICT, OR
LANE FIRE AUTHORITY, OR
LANE LIBRARY DISTRICT, OR
LANE TRANSIT DISTRICT, OR
LANGELL VALLEY IRRIGATION DISTRICT, OR
LANGLOIS PUBLIC LIBRARY, OR
LANGLOIS R.F.P.D., OR
LANGLOIS WATER DISTRICT, OR
LAZY RIVER SPECIAL ROAD DISTRICT, OR
LEBANON AQUATIC DISTRICT, OR
LEBANON R.F.P.D., OR
LEWIS & CLARK R.F.P.D., OR
LINCOLN COUNTY LIBRARY DISTRICT, OR
LINCOLN S.W.C.D., OR
LINN COUNTY EMERGENCY TELEPHONE AGENCY, OR
LINN S.W.C.D., OR
LITTLE MUDDY CREEK WATER CONTROL, OR
LITTLE NESTUCCA DRAINAGE DISTRICT, OR
LITTLE SWITZERLAND SPECIAL ROAD DISTRICT, OR
LONE PINE IRRIGATION DISTRICT, OR
LONG PRAIRIE WATER DISTRICT, OR
LOOKINGGLASS OLALLA WATER CONTROL DISTRICT, OR
LOOKINGGLASS RURAL FIRE DISTRICT, OR
LORANE R.F.P.D., OR
LOST & BOULDER DITCH IMPROVEMENT DISTRICT, OR
LOST CREEK PARK SPECIAL ROAD DISTRICT, OR
LOUISIANA PUBLIC SERVICE COMMISSION, LA
LOUISIANA WATER WORKS
LOWELL R.F.P.D., OR
LOWER MCKAY CREEK R.F.P.D., OR
LOWER MCKAY CREEK WATER CONTROL DISTRICT, OR
LOWER POWDER RIVER IRRIGATION DISTRICT, OR
LOWER SILETZ WATER DISTRICT, OR
LOWER UMPQUA HOSPITAL DISTRICT, OR
LOWER UMPQUA PARK & RECREATION DISTRICT, OR
LOWER VALLEY WATER IMPROVEMENT DISTRICT, OR
LUCE LONG DITCH DISTRICT IMPROVEMENT CO., OR
LUSTED WATER DISTRICT, OR
LYONS R.F.P.D., OR
LYONS-MEHAMA WATER DISTRICT, OR
MADRAS AQUATIC CENTER DISTRICT, OR
MAKAI SPECIAL ROAD DISTRICT, OR
MALHEUR COUNTY S.W.C.D., OR
MALHEUR COUNTY VECTOR CONTROL DISTRICT, OR
MALHEUR DISTRICT IMPROVEMENT COMPANY, OR
MALHEUR DRAINAGE DISTRICT, OR
MALHEUR MEMORIAL HEALTH DISTRICT, OR
MALIN COMMUNITY CEMETERY MAINTENANCE DISTRICT, OR
MALIN COMMUNITY PARK & RECREATION DISTRICT, OR
MALIN IRRIGATION DISTRICT, OR
MALIN R.F.P.D., OR
MAPLETON FIRE DEPARTMENT, OR
MAPLETON WATER DISTRICT, OR
MARCOLA WATER DISTRICT, OR
MARION COUNTY EXTENSION & 4H SERVICE DISTRICT, OR
MARION COUNTY FIRE DISTRICT #1, OR
MARION JACK IMPROVEMENT DISTRICT, OR
MARION S.W.C.D., OR
MARY'S RIVER ESTATES ROAD DISTRICT, OR

MCDONALD FOREST ESTATES SPECIAL ROAD DISTRICT, OR
MCKAY ACRES IMPROVEMENT DISTRICT, OR
MCKAY DAM R.F.P.D. # 7-410, OR
MCKENZIE FIRE & RESCUE, OR
MCKENZIE PALISADES WATER SUPPLY CORPORATION, OR
MCMINNVILLE R.F.P.D., OR
MCNULTY WATER P.U.D., OR
MEADOWS DRAINAGE DISTRICT, OR
MEDFORD IRRIGATION DISTRICT, OR
MEDFORD R.F.P.D. #2, OR
MEDFORD WATER COMMISSION
MEDICAL SPRINGS R.F.P.D., OR
MELHEUR COUNTY JAIL, OR

MERLIN COMMUNITY PARK DISTRICT, OR
MERRILL CEMETERY MAINTENANCE DISTRICT, OR
MERRILL PARK DISTRICT, OR
MERRILL R.F.P.D., OR
METRO REGIONAL GOVERNMENT
METRO REGIONAL PARKS
METROPOLITAN EXPOSITION RECREATION COMMISSION
METROPOLITAN SERVICE DISTRICT (METRO)
MID COUNTY CEMETERY MAINTENANCE DISTRICT, OR
MID-COLUMBIA FIRE AND RESCUE, OR
MIDDLE FORK IRRIGATION DISTRICT, OR
MIDLAND COMMUNITY PARK, OR
MIDLAND DRAINAGE IMPROVEMENT DISTRICT, OR
MILES CROSSING SANITARY SEWER DISTRICT, OR
MILL CITY R.F.P.D. #2-303, OR
MILL FOUR DRAINAGE DISTRICT, OR
MILLICOMA RIVER PARK & RECREATION DISTRICT, OR
MILLINGTON R.F.P.D. #5, OR
MILO VOLUNTEER FIRE DEPARTMENT, OR
MILTON-FREEWATER AMBULANCE SERVICE AREA HEALTH DISTRICT, OR
MILTON-FREEWATER WATER CONTROL DISTRICT, OR
MIROCO SPECIAL ROAD DISTRICT, OR
MIST-BIRKENFELD R.F.P.D., OR
MODOC POINT IRRIGATION DISTRICT, OR
MODOC POINT SANITARY DISTRICT, OR
MOHAWK VALLEY R.F.P.D., OR
MOLALLA AQUATIC DISTRICT, OR
MOLALLA R.F.P.D. #73, OR
MONITOR R.F.P.D., OR
MONROE R.F.P.D., OR
MONUMENT CEMETERY MAINTENANCE DISTRICT, OR
MONUMENT S.W.C.D., OR
MOOREA DRIVE SPECIAL ROAD DISTRICT, OR
MORO R.F.P.D., OR
MORROW COUNTY HEALTH DISTRICT, OR
MORROW COUNTY UNIFIED RECREATION DISTRICT, OR
MORROW S.W.C.D., OR
MOSIER FIRE DISTRICT, OR
MOUNTAIN DRIVE SPECIAL ROAD DISTRICT, OR
MT. ANGEL R.F.P.D., OR
MT. HOOD IRRIGATION DISTRICT, OR
MT. LAKI CEMETERY DISTRICT, OR
MT. VERNON R.F.P.D., OR
MULINO WATER DISTRICT #1, OR
MULTNOMAH COUNTY DRAINAGE DISTRICT #1, OR
MULTNOMAH COUNTY R.F.P.D. #10, OR
MULTNOMAH COUNTY R.F.P.D. #14, OR
MULTNOMAH EDUCATION SERVICE DISTRICT
MYRTLE CREEK R.F.P.D., OR
NEAH-KAH-NIE WATER DISTRICT, OR
NEDONNA R.F.P.D., OR

NEHALEM BAY FIRE AND RESCUE, OR
NEHALEM BAY HEALTH DISTRICT, OR
NEHALEM BAY WASTEWATER AGENCY, OR
NESIKA BEACH-OPHIR WATER DISTRICT, OR
NESKOWIN REGIONAL SANITARY AUTHORITY, OR
NESKOWIN REGIONAL WATER DISTRICT, OR
NESTUCCA R.F.P.D., OR
NETARTS WATER DISTRICT, OR
NETARTS-OCEANSIDE R.F.P.D., OR
NETARTS-OCEANSIDE SANITARY DISTRICT, OR
NEW BRIDGE WATER SUPPLY DISTRICT, OR
NEW CARLTON FIRE DISTRICT, OR
NEW ORLEANS REDEVELOPMENT AUTHORITY, LA
NEW PINE CREEK R.F.P.D., OR

NEWBERG R.F.P.D., OR
NEWBERRY ESTATES SPECIAL ROAD DISTRICT, OR
NEWPORT R.F.P.D., OR
NEWT YOUNG DITCH DISTRICT IMPROVEMENT COMPANY, OR
NORTH ALBANY R.F.P.D., OR
NORTH BAY R.F.P.D. #9, OR
NORTH CLACKAMAS PARKS & RECREATION DISTRICT, OR
NORTH COUNTY RECREATION DISTRICT, OR
NORTH DOUGLAS COUNTY FIRE & EMS, OR
NORTH DOUGLAS PARK & RECREATION DISTRICT, OR
NORTH GILLIAM COUNTY HEALTH DISTRICT, OR
NORTH GILLIAM COUNTY R.F.P.D., OR
NORTH LAKE HEALTH DISTRICT, OR
NORTH LEBANON WATER CONTROL DISTRICT, OR
NORTH LINCOLN FIRE & RESCUE DISTRICT #1, OR
NORTH LINCOLN HEALTH DISTRICT, OR
NORTH MORROW VECTOR CONTROL DISTRICT, OR
NORTH SHERMAN COUNTY R.F.P.D, OR
NORTH UNIT IRRIGATION DISTRICT, OR
NORTHEAST OREGON HOUSING AUTHORITY, OR
NORTHEAST WHEELER COUNTY HEALTH DISTRICT, OR
NORTHERN WASCO COUNTY P.U.D., OR
NORTHERN WASCO COUNTY PARK & RECREATION DISTRICT, OR
NYE DITCH USERS DISTRICT IMPROVEMENT, OR
NYSSA ROAD ASSESSMENT DISTRICT #2, OR
NYSSA RURAL FIRE DISTRICT, OR
NYSSA-ARCADIA DRAINAGE DISTRICT, OR
OAK LODGE WATER SERVICES, OR
OAKLAND R.F.P.D., OR
OAKVILLE COMMUNITY CENTER, OR
OCEANSIDE WATER DISTRICT, OR
OCHOCO IRRIGATION DISTRICT, OR
OCHOCO WEST WATER AND SANITARY AUTHORITY, OR
ODELL SANITARY DISTRICT, OR
OLD OWYHEE DITCH IMPROVEMENT DISTRICT, OR
OLNEY-WALLUSKI FIRE & RESCUE DISTRICT, OR
ONTARIO LIBRARY DISTRICT, OR
ONTARIO R.F.P.D., OR
OPHIR R.F.P.D., OR
OREGON COAST COMMUNITY ACTION
OREGON HOUSING AND COMMUNITY SERVICES
OREGON INTERNATIONAL PORT OF COOS BAY, OR
OREGON LEGISLATIVE ADMINISTRATION
OREGON OUTBACK R.F.P.D., OR
OREGON POINT, OR
OREGON TRAIL LIBRARY DISTRICT, OR
OTTER ROCK WATER DISTRICT, OR
OWW UNIT #2 SANITARY DISTRICT, OR
OWYHEE CEMETERY MAINTENANCE DISTRICT, OR
OWYHEE IRRIGATION DISTRICT, OR

PACIFIC CITY JOINT WATER-SANITARY AUTHORITY, OR
PACIFIC COMMUNITIES HEALTH DISTRICT, OR
PACIFIC RIVIERA #3 SPECIAL ROAD DISTRICT, OR
PALATINE HILL WATER DISTRICT, OR
PALMER CREEK WATER DISTRICT IMPROVEMENT COMPANY, OR
PANORAMIC ACCESS SPECIAL ROAD DISTRICT, OR
PANTHER CREEK ROAD DISTRICT, OR
PANTHER CREEK WATER DISTRICT, OR
PARKDALE R.F.P.D., OR
PARKDALE SANITARY DISTRICT, OR
PENINSULA DRAINAGE DISTRICT #1, OR
PENINSULA DRAINAGE DISTRICT #2, OR
PHILOMATH FIRE AND RESCUE, OR
PILOT ROCK CEMETERY MAINTENANCE DISTRICT #5, OR
PILOT ROCK PARK & RECREATION DISTRICT, OR

PILOT ROCK R.F.P.D., OR
PINE EAGLE HEALTH DISTRICT, OR
PINE FLAT DISTRICT IMPROVEMENT COMPANY, OR
PINE GROVE IRRIGATION DISTRICT, OR
PINE GROVE WATER DISTRICT-KLAMATH FALLS, OR
PINE GROVE WATER DISTRICT-MAUPIN, OR
PINE VALLEY CEMETERY DISTRICT, OR
PINE VALLEY R.F.P.D., OR
PINWOOD COUNTRY ESTATES SPECIAL ROAD DISTRICT, OR
PIONEER DISTRICT IMPROVEMENT COMPANY, OR
PISTOL RIVER CEMETERY MAINTENANCE DISTRICT, OR
PISTOL RIVER FIRE DISTRICT, OR
PLEASANT HILL R.F.P.D., OR
PLEASANT HOME WATER DISTRICT, OR
POCAHONTAS MINING AND IRRIGATION DISTRICT, OR
POE VALLEY IMPROVEMENT DISTRICT, OR
POE VALLEY PARK & RECREATION DISTRICT, OR
POE VALLEY VECTOR CONTROL DISTRICT, OR
POLK COUNTY FIRE DISTRICT #1, OR
POLK S.W.C.D., OR
POMPADOUR WATER IMPROVEMENT DISTRICT, OR
PONDEROSA PINES EAST SPECIAL ROAD DISTRICT, OR
PORT OF ALSEA, OR
PORT OF ARLINGTON, OR
PORT OF ASTORIA, OR
PORT OF BANDON, OR
PORT OF BRANDON, OR
PORT OF BROOKINGS HARBOR, OR
PORT OF CASCADE LOCKS, OR
PORT OF COQUILLE RIVER, OR
PORT OF GARIBALDI, OR
PORT OF GOLD BEACH, OR
PORT OF HOOD RIVER, OR
PORT OF MORGAN CITY, LA
PORT OF MORROW, OR
PORT OF NEHALEM, OR
PORT OF NEWPORT, OR
PORT OF PORT ORFORD, OR
PORT OF PORTLAND, OR
PORT OF SIUSLAW, OR
PORT OF ST. HELENS, OR
PORT OF THE DALLES, OR
PORT OF TILLAMOOK BAY, OR
PORT OF TOLEDO, OR
PORT OF UMATILLA, OR
PORT OF UMPQUA, OR
PORT ORFORD CEMETERY MAINTENANCE DISTRICT, OR
PORT ORFORD PUBLIC LIBRARY DISTRICT, OR
PORT ORFORD R.F.P.D., OR

PORTLAND DEVELOPMENT COMMISSION, OR
PORTLAND FIRE AND RESCUE
PORTLAND HOUSING CENTER, OR
POWDER R.F.P.D., OR
POWDER RIVER R.F.P.D., OR
POWDER VALLEY WATER CONTROL DISTRICT, OR
POWERS HEALTH DISTRICT, OR
PRAIRIE CEMETERY MAINTENANCE DISTRICT, OR
PRINEVILLE LAKE ACRES SPECIAL ROAD DISTRICT #1, OR
PROSPECT R.F.P.D., OR
QUAIL VALLEY PARK IMPROVEMENT DISTRICT, OR
QUEENER IRRIGATION IMPROVEMENT DISTRICT, OR
RAINBOW WATER DISTRICT, OR
RAINIER CEMETERY DISTRICT, OR
RAINIER DRAINAGE IMPROVEMENT COMPANY, OR
RALEIGH WATER DISTRICT, OR

REDMOND AREA PARK & RECREATION DISTRICT, OR
REDMOND FIRE AND RESCUE, OR
RIDDLE FIRE PROTECTION DISTRICT, OR
RIDGWOOD DISTRICT IMPROVEMENT COMPANY, OR
RIDGWOOD ROAD DISTRICT, OR
RIETH SANITARY DISTRICT, OR
RIETH WATER DISTRICT, OR
RIMROCK WEST IMPROVEMENT DISTRICT, OR
RINK CREEK WATER DISTRICT, OR
RIVER BEND ESTATES SPECIAL ROAD DISTRICT, OR
RIVER FOREST ACRES SPECIAL ROAD DISTRICT, OR
RIVER MEADOWS IMPROVEMENT DISTRICT, OR
RIVER PINES ESTATES SPECIAL ROAD DISTRICT, OR
RIVER ROAD PARK & RECREATION DISTRICT, OR
RIVER ROAD WATER DISTRICT, OR
RIVERBEND RIVERBANK WATER IMPROVEMENT DISTRICT, OR
RIVERDALE R.F.P.D. 11-JT, OR
RIVERGROVE WATER DISTRICT, OR
RIVERSIDE MISSION WATER CONTROL DISTRICT, OR
RIVERSIDE R.F.P.D. #7-406, OR
RIVERSIDE WATER DISTRICT, OR
ROBERTS CREEK WATER DISTRICT, OR
ROCK CREEK DISTRICT IMPROVEMENT, OR
ROCK CREEK WATER DISTRICT, OR
ROCKWOOD WATER P.U.D., OR
ROCKY POINT FIRE & EMS, OR
ROGUE RIVER R.F.P.D., OR
ROGUE RIVER VALLEY IRRIGATION DISTRICT, OR
ROGUE VALLEY SEWER SERVICES, OR
ROGUE VALLEY SEWER, OR
ROGUE VALLEY TRANSPORTATION DISTRICT, OR
ROSEBURG URBAN SANITARY AUTHORITY, OR
ROSEWOOD ESTATES ROAD DISTRICT, OR
ROW RIVER VALLEY WATER DISTRICT, OR
RURAL ROAD ASSESSMENT DISTRICT #3, OR
RURAL ROAD ASSESSMENT DISTRICT #4, OR
SAINT LANDRY PARISH TOURIST COMMISSION
SAINT MARY PARISH REC DISTRICT 2
SAINT MARY PARISH REC DISTRICT 3
SAINT TAMMANY FIRE DISTRICT 4, LA
SALEM AREA MASS TRANSIT DISTRICT, OR
SALEM MASS TRANSIT DISTRICT
SALEM SUBURBAN R.F.P.D., OR
SALISHAN SANITARY DISTRICT, OR
SALMON RIVER PARK SPECIAL ROAD DISTRICT, OR
SALMON RIVER PARK WATER IMPROVEMENT DISTRICT, OR
SALMONBERRY TRAIL INTERGOVERNMENTAL AGENCY, OR
SANDPIPER VILLAGE SPECIAL ROAD DISTRICT, OR

SANDY DRAINAGE IMPROVEMENT COMPANY, OR
SANDY R.F.P.D. #72, OR
SANTA CLARA R.F.P.D., OR
SANTA CLARA WATER DISTRICT, OR
SANTIAM WATER CONTROL DISTRICT, OR
SAUVIE ISLAND DRAINAGE IMPROVEMENT COMPANY, OR
SAUVIE ISLAND VOLUNTEER FIRE DISTRICT #30J, OR
SCAPPOOSE DRAINAGE IMPROVEMENT COMPANY, OR
SCAPPOOSE PUBLIC LIBRARY DISTRICT, OR
SCAPPOOSE R.F.P.D., OR
SCIO R.F.P.D., OR
SCOTTSBURG R.F.P.D., OR
SEAL ROCK R.F.P.D., OR
SEAL ROCK WATER DISTRICT, OR
SEWERAGE AND WATER BOARD OF NEW ORLEANS, LA
SHANGRI-LA WATER DISTRICT, OR
SHASTA VIEW IRRIGATION DISTRICT, OR

SHELLEY ROAD CREST ACRES WATER DISTRICT, OR
SHERIDAN FIRE DISTRICT, OR
SHERMAN COUNTY HEALTH DISTRICT, OR
SHERMAN COUNTY S.W.C.D., OR
SHORELINE SANITARY DISTRICT, OR
SILETZ KEYS SANITARY DISTRICT, OR
SILETZ R.F.P.D., OR
SILVER FALLS LIBRARY DISTRICT, OR
SILVER LAKE IRRIGATION DISTRICT, OR
SILVER LAKE R.F.P.D., OR
SILVER SANDS SPECIAL ROAD DISTRICT, OR
SILVERTON R.F.P.D. NO. 2, OR
SISTERS PARKS & RECREATION DISTRICT, OR
SISTERS-CAMP SHERMAN R.F.P.D., OR
SIUSLAW PUBLIC LIBRARY DISTRICT, OR
SIUSLAW S.W.C.D., OR
SIUSLAW VALLEY FIRE AND RESCUE, OR
SIXES R.F.P.D., OR
SKIPANON WATER CONTROL DISTRICT, OR
SKYLINE VIEW DISTRICT IMPROVEMENT COMPANY, OR
SLEEPY HOLLOW WATER DISTRICT, OR
SMITH DITCH DISTRICT IMPROVEMENT COMPANY, OR
SOUTH CLACKAMAS TRANSPORTATION DISTRICT, OR
SOUTH COUNTY HEALTH DISTRICT, OR
SOUTH FORK WATER BOARD, OR
SOUTH GILLIAM COUNTY CEMETERY DISTRICT, OR
SOUTH GILLIAM COUNTY HEALTH DISTRICT, OR
SOUTH GILLIAM COUNTY R.F.P.D. VI-301, OR
SOUTH LAFOURCHE LEVEE DISTRICT, LA
SOUTH LANE COUNTY FIRE & RESCUE, OR
SOUTH SANTIAM RIVER WATER CONTROL DISTRICT, OR
SOUTH SHERMAN FIRE DISTRICT, OR
SOUTH SUBURBAN SANITARY DISTRICT, OR
SOUTH WASCO PARK & RECREATION DISTRICT, OR
SOUTHERN COOS HEALTH DISTRICT, OR
SOUTHERN CURRY CEMETERY MAINTENANCE DISTRICT, OR
SOUTHVIEW IMPROVEMENT DISTRICT, OR
SOUTHWEST LINCOLN COUNTY WATER DISTRICT, OR
SOUTHWESTERN POLK COUNTY R.F.P.D., OR
SOUTHWOOD PARK WATER DISTRICT, OR
SPECIAL ROAD DISTRICT #1, OR
SPECIAL ROAD DISTRICT #8, OR
SPRING RIVER SPECIAL ROAD DISTRICT, OR
SPRINGFIELD UTILITY BOARD, OR
ST. PAUL R.F.P.D., OR
STANFIELD CEMETERY DISTRICT #6, OR
STANFIELD IRRIGATION DISTRICT, OR

STARR CREEK ROAD DISTRICT, OR
STARWOOD SANITARY DISTRICT, OR
STAYTON FIRE DISTRICT, OR
SUBLIMITY FIRE DISTRICT, OR
SUBURBAN EAST SALEM WATER DISTRICT, OR
SUBURBAN LIGHTING DISTRICT, OR
SUCCOR CREEK DISTRICT IMPROVEMENT COMPANY, OR
SUMMER LAKE IRRIGATION DISTRICT, OR
SUMMERVILLE CEMETERY MAINTENANCE DISTRICT, OR
SUMNER R.F.P.D., OR
SUN MOUNTAIN SPECIAL ROAD DISTRICT, OR
SUNDOWN SANITATION DISTRICT, OR
SUNFOREST ESTATES SPECIAL ROAD DISTRICT, OR
SUNNYSIDE IRRIGATION DISTRICT, OR
SUNRISE WATER AUTHORITY, OR
SUNRIVER SERVICE DISTRICT, OR
SUNSET EMPIRE PARK & RECREATION DISTRICT, OR
SUNSET EMPIRE TRANSPORTATION DISTRICT, OR
SURFLAND ROAD DISTRICT, OR
SUTHERLIN VALLEY RECREATION DISTRICT, OR
SUTHERLIN WATER CONTROL DISTRICT, OR
SWALLEY IRRIGATION DISTRICT, OR
SWEET HOME CEMETERY MAINTENANCE DISTRICT, OR
SWEET HOME FIRE & AMBULANCE DISTRICT, OR
SWISSHOME-DEADWOOD R.F.P.D., OR
TABLE ROCK DISTRICT IMPROVEMENT COMPANY, OR
TALENT IRRIGATION DISTRICT, OR
TANGENT R.F.P.D., OR
TENMILE R.F.P.D., OR
TERREBONNE DOMESTIC WATER DISTRICT, OR
THE DALLES IRRIGATION DISTRICT, OR
THOMAS CREEK-WESTSIDE R.F.P.D., OR
THREE RIVERS RANCH ROAD DISTRICT, OR
THREE SISTERS IRRIGATION DISTRICT, OR
TIGARD TUALATIN AQUATIC DISTRICT, OR
TIGARD WATER DISTRICT, OR
TILLAMOOK BAY FLOOD IMPROVEMENT DISTRICT, OR
TILLAMOOK COUNTY EMERGENCY COMMUNICATIONS DISTRICT, OR
TILLAMOOK COUNTY S.W.C.D., OR
TILLAMOOK COUNTY TRANSPORTATION DISTRICT, OR
TILLAMOOK FIRE DISTRICT, OR
TILLAMOOK P.U.D., OR
TILLER R.F.P.D., OR
TOBIN DITCH DISTRICT IMPROVEMENT COMPANY, OR
TOLEDO R.F.P.D., OR
TONE WATER DISTRICT, OR
TOOLEY WATER DISTRICT, OR
TRASK DRAINAGE DISTRICT, OR
TRI CITY R.F.P.D. #4, OR
TRI-CITY WATER & SANITARY AUTHORITY, OR
TRI-COUNTY METROPOLITAN TRANSPORTATION DISTRICT OF OREGON
TRIMET, OR
TUALATIN HILLS PARK & RECREATION DISTRICT
TUALATIN HILLS PARK & RECREATION DISTRICT, OR
TUALATIN S.W.C.D., OR
TUALATIN VALLEY FIRE & RESCUE
TUALATIN VALLEY FIRE & RESCUE, OR
TUALATIN VALLEY IRRIGATION DISTRICT, OR
TUALATIN VALLEY WATER DISTRICT
TUALATIN VALLEY WATER DISTRICT, OR
TUMALO IRRIGATION DISTRICT, OR
TURNER FIRE DISTRICT, OR
TWIN ROCKS SANITARY DISTRICT, OR
TWO RIVERS NORTH SPECIAL ROAD DISTRICT, OR

TWO RIVERS S.W.C.D., OR
TWO RIVERS SPECIAL ROAD DISTRICT, OR
TYGH VALLEY R.F.P.D., OR
TYGH VALLEY WATER DISTRICT, OR
UMATILLA COUNTY FIRE DISTRICT #1, OR
UMATILLA COUNTY S.W.C.D., OR
UMATILLA COUNTY SPECIAL LIBRARY DISTRICT, OR
UMATILLA HOSPITAL DISTRICT, OR
UMATILLA R.F.P.D. #7-405, OR
UMATILLA-MORROW RADIO AND DATA DISTRICT, OR
UMPQUA S.W.C.D., OR
UNION CEMETERY MAINTENANCE DISTRICT, OR
UNION COUNTY SOLID WASTE DISPOSAL DISTRICT, OR
UNION COUNTY VECTOR CONTROL DISTRICT, OR
UNION GAP SANITARY DISTRICT, OR
UNION GAP WATER DISTRICT, OR
UNION HEALTH DISTRICT, OR
UNION R.F.P.D., OR
UNION S.W.C.D., OR

UNITY COMMUNITY PARK & RECREATION DISTRICT, OR
UPPER CLEVELAND RAPIDS ROAD DISTRICT, OR
UPPER MCKENZIE R.F.P.D., OR
UPPER WILLAMETTE S.W.C.D., OR
VALE OREGON IRRIGATION DISTRICT, OR
VALE RURAL FIRE PROTECTION DISTRICT, OR
VALLEY ACRES SPECIAL ROAD DISTRICT, OR
VALLEY VIEW CEMETERY MAINTENANCE DISTRICT, OR
VALLEY VIEW WATER DISTRICT, OR
VANDEVERT ACRES SPECIAL ROAD DISTRICT, OR
VERNONIA R.F.P.D., OR
VINEYARD MOUNTAIN PARK & RECREATION DISTRICT, OR
VINEYARD MOUNTAIN SPECIAL ROAD DISTRICT, OR
WALLA WALLA RIVER IRRIGATION DISTRICT, OR
WALLOWA COUNTY HEALTH CARE DISTRICT, OR
WALLOWA LAKE COUNTY SERVICE DISTRICT, OR
WALLOWA LAKE IRRIGATION DISTRICT, OR
WALLOWA LAKE R.F.P.D., OR
WALLOWA S.W.C.D., OR
WALLOWA VALLEY IMPROVEMENT DISTRICT #1, OR
WAMIC R.F.P.D., OR
WAMIC WATER & SANITARY AUTHORITY, OR
WARMSPRINGS IRRIGATION DISTRICT, OR
WASCO COUNTY S.W.C.D., OR
WATER ENVIRONMENT SERVICES, OR
WATER WONDERLAND IMPROVEMENT DISTRICT, OR
WATERBURY & ALLEN DITCH IMPROVEMENT DISTRICT, OR
WATSECO-BARVIEW WATER DISTRICT, OR
WAUNA WATER DISTRICT, OR
WEDDERBURN SANITARY DISTRICT, OR
WEST EAGLE VALLEY WATER CONTROL DISTRICT, OR
WEST EXTENSION IRRIGATION DISTRICT, OR
WEST LABISH DRAINAGE & WATER CONTROL IMPROVEMENT DISTRICT, OR
WEST MULTNOMAH S.W.C.D., OR
WEST SIDE R.F.P.D., OR
WEST SLOPE WATER DISTRICT, OR
WEST UMATILLA MOSQUITO CONTROL DISTRICT, OR
WEST VALLEY FIRE DISTRICT, OR
WESTERN HEIGHTS SPECIAL ROAD DISTRICT, OR
WESTERN LANE AMBULANCE DISTRICT, OR
WESTLAND IRRIGATION DISTRICT, OR
WESTON ATHENA MEMORIAL HALL PARK & RECREATION DISTRICT, OR
WESTON CEMETERY DISTRICT #2, OR
WESTPORT FIRE AND RESCUE, OR
WESTRIDGE WATER SUPPLY CORPORATION, OR

WESTWOOD HILLS ROAD DISTRICT, OR
WESTWOOD VILLAGE ROAD DISTRICT, OR
WHEELER S.W.C.D., OR
WHITE RIVER HEALTH DISTRICT, OR
WIARD MEMORIAL PARK DISTRICT, OR
WICKIUP WATER DISTRICT, OR
WILLAKENZIE R.F.P.D., OR
WILLAMALANE PARK & RECREATION DISTRICT, OR
WILLAMALANE PARK AND RECREATION DISTRICT
WILLAMETTE HUMANE SOCIETY
WILLAMETTE RIVER WATER COALITION, OR
WILLIAMS R.F.P.D., OR
WILLOW CREEK PARK DISTRICT, OR
WILLOW DALE WATER DISTRICT, OR
WILSON RIVER WATER DISTRICT, OR
WINCHESTER BAY R.F.P.D., OR
WINCHESTER BAY SANITARY DISTRICT, OR
WINCHUCK R.F.P.D., OR
WINSTON-DILLARD R.F.P.D., OR
WINSTON-DILLARD WATER DISTRICT, OR
WOLF CREEK R.F.P.D., OR
WOOD RIVER DISTRICT IMPROVEMENT COMPANY, OR
WOODBURN R.F.P.D. NO. 6, OR
WOODLAND PARK SPECIAL ROAD DISTRICT, OR
WOODS ROAD DISTRICT, OR
WRIGHT CREEK ROAD WATER IMPROVEMENT DISTRICT, OR
WY'EAST FIRE DISTRICT, OR
YACHATS R.F.P.D., OR
YAMHILL COUNTY TRANSIT AREA, OR
YAMHILL FIRE PROTECTION DISTRICT, OR
YAMHILL SWCD, OR
YONCALLA PARK & RECREATION DISTRICT, OR
YOUNGS RIVER-LEWIS & CLARK WATER DISTRICT, OR
ZUMWALT R.F.P.D., OR

K-12 INCLUDING BUT NOT LIMITED TO:

ACADIA PARISH SCHOOL BOARD
BEAVERTON SCHOOL DISTRICT
BEND-LA PINE SCHOOL DISTRICT
BOGALUSA HIGH SCHOOL, LA
BOSSIER PARISH SCHOOL BOARD
BROOKING HARBOR SCHOOL DISTRICT
CADDO PARISH SCHOOL DISTRICT
CALCASIEU PARISH SCHOOL DISTRICT
CANBY SCHOOL DISTRICT
CANYONVILLE CHRISTIAN ACADEMY
CASCADE SCHOOL DISTRICT
CASCADES ACADEMY OF CENTRAL OREGON
CENTENNIAL SCHOOL DISTRICT
CENTRAL CATHOLIC HIGH SCHOOL
CENTRAL POINT SCHOOL DISTRICT NO.6
CENTRAL SCHOOL DISTRICT 13J
COOS BAY SCHOOL DISTRICT NO.9
CORVALLIS SCHOOL DISTRICT 509J
COUNTY OF YAMHILL SCHOOL DISTRICT 29
CULVER SCHOOL DISTRICT
DALLAS SCHOOL DISTRICT NO.2
DAVID DOUGLAS SCHOOL DISTRICT
DAYTON SCHOOL DISTRICT NO.8
DE LA SALLE N CATHOLIC HS
DESCHUTES COUNTY SCHOOL DISTRICT NO.6
DOUGLAS EDUCATIONAL DISTRICT SERVICE

DUFUR SCHOOL DISTRICT NO.29
EAST BATON ROUGE PARISH SCHOOL DISTRICT
ESTACADA SCHOOL DISTRICT NO.10B
FOREST GROVE SCHOOL DISTRICT
GEORGE MIDDLE SCHOOL
GLADSTONE SCHOOL DISTRICT
GRANTS PASS SCHOOL DISTRICT 7
GREATER ALBANY PUBLIC SCHOOL DISTRICT
GRESHAM BARLOW JOINT SCHOOL DISTRICT
HEAD START OF LANE COUNTY
HIGH DESERT EDUCATION SERVICE DISTRICT
HILLSBORO SCHOOL DISTRICT
HOOD RIVER COUNTY SCHOOL DISTRICT
JACKSON CO SCHOOL DIST NO.9
JEFFERSON COUNTY SCHOOL DISTRICT 509-J
JEFFERSON PARISH SCHOOL DISTRICT
JEFFERSON SCHOOL DISTRICT
JUNCTION CITY SCHOOLS, OR
KLAMATH COUNTY SCHOOL DISTRICT
KLAMATH FALLS CITY SCHOOLS
LAFAYETTE PARISH SCHOOL DISTRICT
LAKE OSWEGO SCHOOL DISTRICT 7J

LANE COUNTY SCHOOL DISTRICT 4J
LINCOLN COUNTY SCHOOL DISTRICT
LINN CO. SCHOOL DIST. 95C
LIVINGSTON PARISH SCHOOL DISTRICT
LOST RIVER JR/SR HIGH SCHOOL
LOWELL SCHOOL DISTRICT NO.71
MARION COUNTY SCHOOL DISTRICT
MARION COUNTY SCHOOL DISTRICT 103
MARIST HIGH SCHOOL, OR
MCMINNVILLE SCHOOL DISTRICT NOAO
MEDFORD SCHOOL DISTRICT 549C
MITCH CHARTER SCHOOL
MONROE SCHOOL DISTRICT NO.1J
MORROW COUNTY SCHOOL DIST, OR
MULTNOMAH EDUCATION SERVICE DISTRICT
MULTISENSORY LEARNING ACADEMY
MYRTLE PINT SCHOOL DISTRICT 41
NEAH-KAH-NIE DISTRICT NO.56
NEWBERG PUBLIC SCHOOLS
NESTUCCA VALLEY SCHOOL DISTRICT NO.101
NOBEL LEARNING COMMUNITIES
NORTH BEND SCHOOL DISTRICT 13
NORTH CLACKAMAS SCHOOL DISTRICT
NORTH DOUGLAS SCHOOL DISTRICT
NORTH WASCO CITY SCHOOL DISTRICT 21
NORTHWEST REGIONAL EDUCATION SERVICE DISTRICT
ONTARIO MIDDLE SCHOOL
OREGON TRAIL SCHOOL DISTRICT NOA6
ORLEANS PARISH SCHOOL DISTRICT
PHOENIX-TALENT SCHOOL DISTRICT NOA
PLEASANT HILL SCHOOL DISTRICT
PORTLAND JEWISH ACADEMY
PORTLAND PUBLIC SCHOOLS
RAPIDES PARISH SCHOOL DISTRICT
REDMOND SCHOOL DISTRICT
REYNOLDS SCHOOL DISTRICT
ROGUE RIVER SCHOOL DISTRICT
ROSEBURG PUBLIC SCHOOLS
SCAPPOOSE SCHOOL DISTRICT 1J
SAINT TAMMANY PARISH SCHOOL BOARD, LA
SEASIDE SCHOOL DISTRICT 10
SHERWOOD SCHOOL DISTRICT 88J

SILVER FALLS SCHOOL DISTRICT 4J
SOUTH LANE SCHOOL DISTRICT 45J3
SOUTHERN OREGON EDUCATION SERVICE DISTRICT
SPRINGFIELD PUBLIC SCHOOLS
SUTHERLIN SCHOOL DISTRICT
SWEET HOME SCHOOL DISTRICT NO.55
TERREBONNE PARISH SCHOOL DISTRICT
THE CATLIN GABEL SCHOOL
TIGARD-TUALATIN SCHOOL DISTRICT
UMATILLA MORROW ESD
WEST LINN WILSONVILLE SCHOOL DISTRICT
WILLAMETTE EDUCATION SERVICE DISTRICT
WOODBURN SCHOOL DISTRICT
YONCALLA SCHOOL DISTRICT
ACADEMY FOR MATH ENGINEERING & SCIENCE (AMES), UT
ALIANZA ACADEMY, UT
ALPINE DISTRICT, UT
AMERICAN LEADERSHIP ACADEMY, UT
AMERICAN PREPARATORY ACADEMY, UT
BAER CANYON HIGH SCHOOL FOR SPORTS & MEDICAL SCIENCES, UT
BEAR RIVER CHARTER SCHOOL, UT
BEAVER SCHOOL DISTRICT, UT
BEEHIVE SCIENCE & TECHNOLOGY ACADEMY (BSTA) , UT
BOX ELDER SCHOOL DISTRICT, UT
CBA CENTER, UT
CACHE SCHOOL DISTRICT, UT
CANYON RIM ACADEMY, UT
CANYONS DISTRICT, UT
CARBON SCHOOL DISTRICT, UT
CHANNING HALL, UT
CHARTER SCHOOL LEWIS ACADEMY, UT
CITY ACADEMY, UT
DAGGETT SCHOOL DISTRICT, UT
DAVINCI ACADEMY, UT
DAVIS DISTRICT, UT
DUAL IMMERSION ACADEMY, UT
DUCHESNE SCHOOL DISTRICT, UT
EARLY LIGHT ACADEMY AT DAYBREAK, UT
EAST HOLLYWOOD HIGH, UT
EDITH BOWEN LABORATORY SCHOOL, UT
EMERSON ALCOTT ACADEMY, UT
EMERY SCHOOL DISTRICT, UT
ENTHEOS ACADEMY, UT
EXCELSIOR ACADEMY, UT
FAST FORWARD HIGH, UT
FREEDOM ACADEMY, UT
GARFIELD SCHOOL DISTRICT, UT
GATEWAY PREPARATORY ACADEMY, UT
GEORGE WASHINGTON ACADEMY, UT
GOOD FOUNDATION ACADEMY, UT
GRAND SCHOOL DISTRICT, UT
GRANITE DISTRICT, UT
GUADALUPE SCHOOL, UT
HAWTHORN ACADEMY, UT
INTECH COLLEGIATE HIGH SCHOOL, UT
IRON SCHOOL DISTRICT, UT
ITINERIS EARLY COLLEGE HIGH, UT
JOHN HANCOCK CHARTER SCHOOL, UT
JORDAN DISTRICT, UT
JUAB SCHOOL DISTRICT, UT
KANE SCHOOL DISTRICT, UT
KARL G MAESER PREPARATORY ACADEMY, UT
LAKEVIEW ACADEMY, UT
LEGACY PREPARATORY ACADEMY, UT

LIBERTY ACADEMY, UT
LINCOLN ACADEMY, UT
LOGAN SCHOOL DISTRICT, UT
MARIA MONTESSORI ACADEMY, UT
MERIT COLLEGE PREPARATORY ACADEMY, UT
MILLARD SCHOOL DISTRICT, UT
MOAB CHARTER SCHOOL, UT
MONTICELLO ACADEMY, UT
MORGAN SCHOOL DISTRICT, UT
MOUNTAINVILLE ACADEMY, UT
MURRAY SCHOOL DISTRICT, UT
NAVIGATOR POINTE ACADEMY, UT
NEBO SCHOOL DISTRICT, UT
NO UT ACAD FOR MATH ENGINEERING & SCIENCE (NUAMES), UT
NOAH WEBSTER ACADEMY, UT
NORTH DAVIS PREPARATORY ACADEMY, UT
NORTH SANPETE SCHOOL DISTRICT, UT
NORTH STAR ACADEMY, UT
NORTH SUMMIT SCHOOL DISTRICT, UT
ODYSSEY CHARTER SCHOOL, UT
OGDEN PREPARATORY ACADEMY, UT
OGDEN SCHOOL DISTRICT, UT
OPEN CLASSROOM, UT
OPEN HIGH SCHOOL OF UTAH, UT
OQUIRRH MOUNTAIN CHARTER SCHOOL, UT
PARADIGM HIGH SCHOOL, UT
PARK CITY SCHOOL DISTRICT, UT
PINNACLE CANYON ACADEMY, UT
PIUTE SCHOOL DISTRICT, UT
PROVIDENCE HALL, UT
PROVO SCHOOL DISTRICT, UT
QUAIL RUN PRIMARY SCHOOL, UT
QUEST ACADEMY, UT
RANCHES ACADEMY, UT
REAGAN ACADEMY, UT
RENAISSANCE ACADEMY, UT
RICH SCHOOL DISTRICT, UT
ROCKWELL CHARTER HIGH SCHOOL, UT
SALT LAKE ARTS ACADEMY, UT
SALT LAKE CENTER FOR SCIENCE EDUCATION, UT
SALT LAKE SCHOOL DISTRICT, UT
SALT LAKE SCHOOL FOR THE PERFORMING ARTS, UT
SAN JUAN SCHOOL DISTRICT, UT
SEVIER SCHOOL DISTRICT, UT
SOLDIER HOLLOW CHARTER SCHOOL, UT
SOUTH SANPETE SCHOOL DISTRICT, UT
SOUTH SUMMIT SCHOOL DISTRICT, UT
SPECTRUM ACADEMY, UT
SUCCESS ACADEMY, UT
SUCCESS SCHOOL, UT
SUMMIT ACADEMY, UT
SUMMIT ACADEMY HIGH SCHOOL, UT
SYRACUSE ARTS ACADEMY, UT
THOMAS EDISON - NORTH, UT
TIMPANOGOS ACADEMY, UT
TINTIC SCHOOL DISTRICT, UT
TOOELE SCHOOL DISTRICT, UT
TUACAHN HIGH SCHOOL FOR THE PERFORMING ARTS, UT
UINTAH RIVER HIGH, UT
UINTAH SCHOOL DISTRICT, UT
UTAH CONNECTIONS ACADEMY, UT
UTAH COUNTY ACADEMY OF SCIENCE, UT
UTAH ELECTRONIC HIGH SCHOOL, UT
UTAH SCHOOLS FOR DEAF & BLIND, UT

UTAH STATE OFFICE OF EDUCATION, UT
UTAH VIRTUAL ACADEMY, UT
VENTURE ACADEMY, UT
VISTA AT ENTRADA SCHOOL OF PERFORMING ARTS AND TECHNOLOGY, UT
WALDEN SCHOOL OF LIBERAL ARTS, UT
WASATCH PEAK ACADEMY, UT
WASATCH SCHOOL DISTRICT, UT
WASHINGTON SCHOOL DISTRICT, UT
WAYNE SCHOOL DISTRICT, UT
WEBER SCHOOL DISTRICT, UT
WEILENMANN SCHOOL OF DISCOVERY, UT

HIGHER EDUCATION

ARGOSY UNIVERSITY
BATON ROUGE COMMUNITY COLLEGE, LA
BIRTHINGWAY COLLEGE OF MIDWIFERY
BLUE MOUNTAIN COMMUNITY COLLEGE
BRIGHAM YOUNG UNIVERSITY - HAWAII
CENTRAL OREGON COMMUNITY COLLEGE
CENTENARY COLLEGE OF LOUISIANA
CHEMEKETA COMMUNITY COLLEGE
CLACKAMAS COMMUNITY COLLEGE
COLLEGE OF THE MARSHALL ISLANDS
COLUMBIA GORGE COMMUNITY COLLEGE
CONCORDIA UNIVERSITY
GEORGE FOX UNIVERSITY
KLAMATH COMMUNITY COLLEGE DISTRICT
LANE COMMUNITY COLLEGE
LEWIS AND CLARK COLLEGE
LINFIELD COLLEGE
LINN-BENTON COMMUNITY COLLEGE
LOUISIANA COLLEGE, LA
LOUISIANA STATE UNIVERSITY
LOUISIANA STATE UNIVERSITY HEALTH SERVICES
MARYLHURST UNIVERSITY
MT. HOOD COMMUNITY COLLEGE
MULTNOMAH BIBLE COLLEGE
NATIONAL COLLEGE OF NATURAL MEDICINE
NORTHWEST CHRISTIAN COLLEGE
OREGON HEALTH AND SCIENCE UNIVERSITY
OREGON INSTITUTE OF TECHNOLOGY
OREGON STATE UNIVERSITY
OREGON UNIVERSITY SYSTEM
PACIFIC UNIVERSITY
PIONEER PACIFIC COLLEGE
PORTLAND COMMUNITY COLLEGE
PORTLAND STATE UNIVERSITY
REED COLLEGE
RESEARCH CORPORATION OF THE UNIVERSITY OF HAWAII
ROGUE COMMUNITY COLLEGE
SOUTHEASTERN LOUISIANA UNIVERSITY
SOUTHERN OREGON UNIVERSITY (OREGON UNIVERSITY SYSTEM)
SOUTHWESTERN OREGON COMMUNITY COLLEGE
TULANE UNIVERSITY
TILLAMOOK BAY COMMUNITY COLLEGE
UMPQUA COMMUNITY COLLEGE
UNIVERSITY OF HAWAII BOARD OF REGENTS
UNIVERSITY OF HAWAII-HONOLULU COMMUNITY COLLEGE
UNIVERSITY OF OREGON-GRADUATE SCHOOL
UNIVERSITY OF PORTLAND
UNIVERSITY OF NEW ORLEANS
WESTERN OREGON UNIVERSITY
WESTERN STATES CHIROPRACTIC COLLEGE
WILLAMETTE UNIVERSITY

XAVIER UNIVERSITY
UTAH SYSTEM OF HIGHER EDUCATION, UT
UNIVERSITY OF UTAH, UT
UTAH STATE UNIVERSITY, UT
WEBER STATE UNIVERSITY, UT
SOUTHERN UTAH UNIVERSITY, UT
SNOW COLLEGE, UT
DIXIE STATE COLLEGE, UT
COLLEGE OF EASTERN UTAH, UT
UTAH VALLEY UNIVERSITY, UT
SALT LAKE COMMUNITY COLLEGE, UT
UTAH COLLEGE OF APPLIED TECHNOLOGY, UT

STATE AGENCIES

ADMIN. SERVICES OFFICE
BOARD OF MEDICAL EXAMINERS
HAWAII CHILD SUPPORT ENFORCEMENT AGENCY
HAWAII DEPARTMENT OF TRANSPORTATION
HAWAII HEALTH SYSTEMS CORPORATION
OFFICE OF MEDICAL ASSISTANCE PROGRAMS
OFFICE OF THE STATE TREASURER
OREGON BOARD OF ARCHITECTS
OREGON CHILD DEVELOPMENT COALITION
OREGON DEPARTMENT OF EDUCATION
OREGON DEPARTMENT OF FORESTRY
OREGON DEPT OF TRANSPORTATION

OREGON DEPT. OF EDUCATION
OREGON LOTTERY
OREGON OFFICE OF ENERGY
OREGON STATE BOARD OF NURSING
OREGON STATE DEPT OF CORRECTIONS
OREGON STATE POLICE
OREGON TOURISM COMMISSION
OREGON TRAVEL INFORMATION COUNCIL
SANTIAM CANYON COMMUNICATION CENTER
SEIU LOCAL 503, OPEU
SOH- JUDICIARY CONTRACTS AND PURCH
STATE DEPARTMENT OF DEFENSE, STATE OF HAWAII
STATE OF HAWAII
STATE OF HAWAII, DEPT. OF EDUCATION
STATE OF LOUISIANA
STATE OF LOUISIANA DEPT. OF EDUCATION
STATE OF LOUISIANA, 26TH JUDICIAL DISTRICT ATTORNEY
STATE OF UTAH


Appendix

Please see the following documents in the Appendix:

| Exhibit # | Name | Page Referenced |
|------------------|---|------------------------|
| 1 | Grainger's Fee and Non-Fee Based Services | 16 |
| 2 | Technical Skill and Safety Training | 17 |
| 3 | Medical Emergency Response Training | 20 |
| 4 | Campus Security Brochure | 52 |
| 5 | Primary Ed School Safety and Security | 52 |
| 6 | Tools for Tomorrow | 52 |
| 7 | Career Technical Education Equipment | 52 |
| 8 | GSAT Site Assessment Flyer | 62 |
| 9 | Grainger US Branch Locations | 96 |

Grainger Value Added Services

| Service Description | Value Add | Fee-Based |
|--|-----------|-----------|
| Consulting Services | • | |
| KeepStock Inventory Management Solutions | | |
| KeepStock Customer Managed Inventory (CMI) Solution | • | |
| KeepStock Onsite Inventory Solution (VMI) | • | |
| KeepStock Secure Vending Solutions | • | |
| Managed MRO Solution | | • |
| KeepStock Organize | | • |
| Layout | | • |
| Cleanup | | • |
| Content | | • |
| KeepStock Crimper | • | |
| Lighting Services | | • |
| eCommerce & eProcurement Solutions | | |
| Punch Out Catalog | • | |
| Integration to Market Place or ERP | • | |
| Landing Page or Custom Home Page | • | |
| Training (Onsite – Webinar – Materials) | • | |
| Order Management System | • | |
| Safety Services, Solutions & Assessments | | |
| Field Safety Specialist Support & Assessments | • | |
| Online Safety Solution Center | • | |
| Grainger Online Safety Solution Center | • | |
| Ask an Expert | • | |
| Safety Record | • | |
| Managed Footwear Program | | |
| Online Footwear Program | • | |
| Shoemobile Solution♦ | • | |
| Onsite Footwear Store♦ | • | |
| Eyewear Solution | | |
| Eyelation♦ | • | |
| Hoya♦ | • | |
| Safety Assessments, Testing & Audits | | |
| Arc Flash Analysis | | • |
| AED Inspection Services | | • |
| Audiometric Testing/Re-Testing | | • |
| Behavioral Health Safety Risk Assessment | | • |
| Bio Safety Solutions | | • |
| Combustible Dust Surveys | | • |
| Confined Space Identification/Audits | | • |
| Crane & Hoist Inspections | | • |
| Electrical Safety Assessments | | • |
| Emergency Eye Wash Station Assessments & Inspections | | • |
| Employee Exposure Monitoring | | • |

♦No charge solutions with qualifying purchases

Services list is accurate as of 0819 – Services are continually added, and fee status may change.

Note: This document is for use in proposal responses only.

| Service Description | Value Add | Fee-Based |
|--|-----------|-----------|
| Environmental Compliance Audits | | • |
| Fall Protection Training (Basic) | • | |
| Safety Paint Assessment | • | |
| Hand Protection & Glove Program | • | |
| Ergonomic Matting Assessment | • | |
| Slips Trips and Falls Assessment | • | |
| Hearing Protection & Conservation Training | • | |
| Ergonomics Assessments | | • |
| Fall Protection Assessments/Audits | | • |
| Fire and smoke damper inspection & repairs | | • |
| Fire and smoke door inspection & repairs | | • |
| Fire Extinguisher Inspections & Service | | • |
| Fire Protection Assessment & Testing (sprinkler systems) | | • |
| Fire: Sprinkler Line Compliance Management & repairs | | • |
| Firestop and fire barrier inspection & repairs | | • |
| Fleet Safety Assessments | | • |
| Food Safety Compliance/Certification Assessments (FDA/FSMA, HACCP, GFSI) | | • |
| Heat Stress Assessment (Hot & Cold) | | • |
| Hearing - Ear Fit Test | | • |
| Hearing Loss Determinations (Work Related) - Audiologist reviewed | | • |
| Hose Washdown Station - Inspection & Repair Services | | • |
| Indoor Air Quality Assessments | | • |
| Industrial Hygiene Assessments | | • |
| Job Hazard Analysis | | • |
| Lifting & Rigging Site Assessments | | • |
| Ladder Inspection Services | | • |
| Lockout/Tagout Assessments | | • |
| Machine Guarding Audits | | • |
| Management System Assessments, Integration & Certification Preparation (ISO9001/14001/22001/45001, OHSAS18001) | | • |
| Mock CARF Audits | | • |
| Mock MSHA Audits | | • |
| Mock OSHA Audits | | • |
| Mock TJC Audits | | • |
| Noise Surveys (Sound Survey) | | • |
| Online Respirator Medical Clearance Testing | | • |
| OSHA RecordKeeping Assessments | | • |
| OSHA Violation Counseling | | • |
| Photo luminescent markings inspection & installation | | • |
| PPE Assessments | | • |
| Pulmonary Function Testing | | • |
| Rigging & Sling Inspections | | • |
| Respirator Fit Testing | | • |

◆No charge solutions with qualifying purchases

Services list is accurate as of 08-19 – Services are continually added, and fee status may change.

Note: This document is for use in proposal responses only.

| Service Description | Value Add | Fee-Based |
|---|-----------|-----------|
| Respirator Fit Testing (Medical Health Questionnaire) - Physician reviewed | | • |
| Silica Dust Exposure Compliance | | • |
| Sustainability Assessments | | • |
| Survey & Analysis of Building Water Systems | | • |
| Ventilation System Testing | | • |
| Vision Screening | | • |
| Business Continuation Plan | | • |
| Emergency Evacuation Plans | | • |
| Equipment Specific Procedure Development (Confined Space) | | • |
| Equipment Specific Procedure Development (Electrical Safety) | | • |
| Equipment Specific Procedure Development (Environmental Safety Hazards) | | • |
| Equipment Specific Procedure Development (Fall Protection) | | • |
| Equipment Specific Procedure Development (Lockout/Tagout) | | • |
| Equipment Specific Procedure Development (Medical & First Aid) | | • |
| Equipment Specific Procedure Development (Occupational Health Hazards) | | • |
| EHS Management System Program Development (ISO9001/14001/22001/45001, OHSAS18001) | | • |
| Food Safety Program Development & Qualification | | • |
| LINK360 - Safety Compliance Software (Brady) | | • |
| eLOTO Procedure Writing Software (Master Lock) | | • |
| Process Safety Management | | • |
| Speaking Engagements | | • |
| VPP Management Solutions Assistance | | • |
| Written Safety Program Development | | • |
| Aerial Lift Training | | • |
| Asbestos Awareness Training | | • |
| Arc Flash (NFPA 70E) Training | | • |
| Bloodborne Pathogens Training | | • |
| CFR 49 Hazmat Transportation Training | | • |
| Class 3b and Class 4 Laser Safety Training | | • |
| Radiation Safety Officer (RSO) training | | • |
| Compressed Gas Cylinder Safety Training | | • |
| Confined Space Entry & Rescue Training | | • |
| Crane Operator Safety Training | | • |
| Crane, Sling & Rigging Training | | • |
| Driver /Fleet Safety Training | | • |
| Electrical Safety Training | | • |
| Ergonomics Awareness Training | | • |
| Excavation/Trenching Training | | • |
| Fall Protection Training | | • |
| Fire Barrier Management Training | | • |
| Fire Extinguisher Training | | • |

◆No charge solutions with qualifying purchases

Services list is accurate as of 08-19– Services are continually added, and fee status may change.

Note: This document is for use in proposal responses only.

| Service Description | Value Add | Fee-Based |
|---|-----------|-----------|
| First Aid/CPR/AED Training | | • |
| Mock TJC Audits | | • |
| Noise Surveys (Sound Survey) | | • |
| Online Respirator Medical Clearance Testing | | • |
| OSHA Record Keeping Assessments | | • |
| OSHA Violation Counseling | | • |
| Photo luminescent markings inspection & installation | | • |
| PPE Assessments | | • |
| Pulmonary Function Testing | | • |
| Rigging & Sling Inspections | | • |
| Respirator Fit Testing | | • |
| Respirator Fit Testing (Medical Health Questionnaire) - Physician reviewed | | • |
| Silica Dust Exposure Compliance | | • |
| Sustainability Assessments | | • |
| Survey & Analysis of Building Water Systems | | • |
| Ventilation System Testing | | • |
| Vision Screening | | • |
| Business Continuation Plan | | • |
| Emergency Evacuation Plans | | • |
| Equipment Specific Procedure Development (Confined Space) | | • |
| Equipment Specific Procedure Development (Electrical Safety) | | • |
| Equipment Specific Procedure Development (Environmental Safety Hazards) | | • |
| Equipment Specific Procedure Development (Fall Protection) | | • |
| Equipment Specific Procedure Development (Lockout/Tagout) | | • |
| Equipment Specific Procedure Development (Medical & First Aid) | | • |
| Equipment Specific Procedure Development (Occupational Health Hazards) | | • |
| EHS Management System Program Development (ISO9001/14001/22001/45001, OHSAS18001) | | • |
| Food Safety Program Development & Qualification | | • |
| LINK360 - Safety Compliance Software (Brady) | | • |
| eLOTO Procedure Writing Software (Master Lock) | | • |
| Process Safety Management | | • |
| Speaking Engagements | | • |
| VPP Management Solutions Assistance | | • |
| Written Safety Program Development | | • |
| Aerial Lift Training | | • |
| Asbestos Awareness Training | | • |
| Arc Flash (NFPA 70E) Training | | • |
| Bloodborne Pathogens Training | | • |
| CFR 49 Hazmat Transportation Training | | • |
| Class 3b and Class 4 Laser Safety Training | | • |
| Radiation Safety Officer (RSO) training | | • |

◆ No charge solutions with qualifying purchases

Services list is accurate as of 08-19 – Services are continually added, and fee status may change.

Note: This document is for use in proposal responses only.

| Service Description | Value Add | Fee-Based |
|--|-----------|-----------|
| Compressed Gas Cylinder Safety Training | | • |
| Confined Space Entry & Rescue Training | | • |
| Crane Operator Safety Training | | • |
| Crane, Sling & Rigging Training | | • |
| Driver /Fleet Safety Training | | • |
| Electrical Safety Training | | • |
| Ergonomics Awareness Training | | • |
| Excavation/Trenching Training | | • |
| Fall Protection Training | | • |
| Fire Barrier Management Training | | • |
| Fire Extinguisher Training | | • |
| First Aid/CPR/AED Training | | • |
| Food Program Training (FDA/FSMA, FSSC22000, GFSI, GMPs, SQF) | | • |
| Forklift Lift Training | | • |
| HACCP/Preventive Controls Training | | • |
| HAZWOPER 40/24/8/ Training | | • |
| Hearing Protection Training | | • |
| Hot Work Training (Welding, Oil & Gas) | | • |
| Lockout/Tagout Training | | • |
| Machine Guarding Training | | • |
| Manual Material Handling (MMH) | | • |
| Medical Gas Maintenance Personnel Certification Training (ASSE 6040) | | • |
| OSHA 10/30 Training | | • |
| OSHA Hazard Communication (HAZCOM/GHS) Training | | • |
| RCRA training - Solid and hazardous waste disposal | | • |
| Respirator Training | | • |
| Safety Culture Training | | • |
| Scaffolding Training | | • |
| Toolbox Talks | | • |
| Fall Protection Assessments/Audits | | • |
| Fall Protection Inspections - Harnesses, etc. | | • |
| | | • |
| Fall Protection – Install 3M Flexiguard | | • |
| Engineered Fall Protection (Use 3M Product) | | • |
| Engineered Fall Protection (Use FallTech Product) | | • |
| Engineered Fall Protection (Use Honeywell Product) | | • |
| Engineered Fall Protection (Use MSA Product) | | • |
| Engineered Fall Protection (Use Any Product Supplier) | | • |
| Emergency Preparedness Services | | |
| Open Branch for emergency requirements | • | |
| Aggression Management Training | | • |
| Behavioral Health Product Installation | | • |
| Emergency Management Program Assessment (accreditation audit) | | • |
| Hazardous Materials Awareness Level Training | | • |

◆No charge solutions with qualifying purchases

Services list is accurate as of 08-19 – Services are continually added, and fee status may change.

Note: This document is for use in proposal responses only.

| Service Description | Value Add | Fee-Based |
|---|-----------|-----------|
| Healthcare All-Hazards Evacuation Plan | | • |
| Healthcare All-Hazards Evacuation Training | | • |
| Healthcare Business Continuity Planning (Continuity of Operations Plan) | | • |
| Healthcare Evacuation Exercise | | • |
| Healthcare Security Assmt (Focused-Full) | | • |
| Hospital Command Center (HCC) Workshop | | • |
| Hospital Decontamination Practical Exercise | | • |
| Hospital First Receiver Decontamination Training | | • |
| Hospital Incident Command System (HICS) Essentials Training | | • |
| Hospital Incident Command System (HICS) Workshop | | • |
| Loss of Community Support (96 Hour) Plan | | • |
| Active Shooter Practical Exercise | | • |
| Active Shooter Training | | • |
| Business Continuity Planning Workshop | | • |
| Emergency Operations Plan | | • |
| Homeland Security Exercise Evaluation Program (HSEEP) Exercises | | • |
| Incident Command System (ICS) Training | | • |
| Incident & Inspection Management (iCertainty) | | • |
| Pandemic Response/Personal Protective Equipment Training | | • |
| VersaTrak system installation, training and technical support services | | • |
| EnviroTrak system installation, training and technical support services | | • |
| Technical Services Training | | |
| Electrical Engineering Services - Arc Flash Analysis | | • |
| Electrical Maintenance & Testing - Spare Parts | | • |
| Compliance – Electrical: 1910.269 Electrical Safety for Power Generation, Transmission & Distribution | | • |
| Compliance – Electrical: 2015 NFPA 70E/Arc Flash Electrical Safety | | • |
| Compliance – Electrical: 2018 NFPA 70E/Arc Flash Electrical Safety | | • |
| Compliance – Electrical: 2017 National Electrical Code | | • |
| Compliance - Electrical: Electrical Safety: Practical Skills for Switchgear | | • |
| Compliance – Electrical: Electrical Systems in Hazardous Locations | | • |
| Compliance – Electrical: Grounding & Bonding of Electrical Systems | | • |
| Compliance – Electrical: Grounding & Bonding for Vacuum Trucks | | • |
| Compliance – Electrical: NFPA 101: Life Safety Code® 2012 Edition | | • |
| Compliance – Electrical: NFPA 99: Standard for Health Care Facilities 2012 Edition | | • |
| Compliance – Electrical: National Electric Safety Code | | • |
| Compliance – Electrical: NFPA 99: Standard for Health Care Facilities 2012 Edition | | • |
| Compliance – Electrical: NFPA 101: Life Safety Code® 2012 Edition | | • |
| Compliance – Electrical: NFPA 110: Emergency and Standby Power Systems | | • |
| Compliance – Electrical: NFPA 70B: Electrical Equipment Maintenance | | • |
| Compliance – Electrical: NFPA 72: National Fire Alarm & Signaling | | • |

◆ **No charge solutions with qualifying purchases**

Services list is accurate as of 08-19 – Services are continually added, and fee status may change.

Note: This document is for use in proposal responses only.

| Service Description | Value Add | Fee-Based |
|---|-----------|-----------|
| Code 2019 Edition | | |
| Compliance – Electrical: NFPA 79: Electrical Standard for Industrial Machinery 2018 Edition | | • |
| Compliance – Electrical: NICET Levels I & II | | • |
| Compliance – Mechanical: Confined Space Entry | | • |
| Compliance – Mechanical: DOT Hazardous Materials | | • |
| Compliance – Mechanical: Hazardous Waste Operations (HAZWOPER) | | • |
| Compliance – Mechanical: Hoisting and Rigging | | • |
| Compliance – Mechanical: Uniform Plumbing Code | | • |
| Electrical - Advanced Transformers Maintenance & Testing | | • |
| Electrical - Battery Maintenance & Testing | | • |
| Electrical - Cable Fault Location & Tracing | | • |
| Electrical - Cable Splicing & Termination Medium Voltage | | • |
| Electrical - Cable Testing & Diagnostics | | • |
| Electrical - Circuit Breaker Maintenance Low & Medium Voltage | | • |
| Electrical - Electric Motors: Understanding & Troubleshooting | | • |
| Electrical - Electrical Maintenance & Testing Training | | • |
| Electrical - Electrical Print Reading | | • |
| Electrical - Fiber Optic Training | | • |
| Electrical - Industrial Electricity Basics | | • |
| Electrical - Industrial Electronics & Circuits | | • |
| Electrical - Infrared Thermography | | • |
| Electrical - Instrumentation & Process Control | | • |
| Electrical - Microprocessor Based Protective Device Distribution/Industrial | | • |
| Electrical - Microprocessor Based Protective Device Generation | | • |
| Electrical - PLC: Siemens Step 7 | | • |
| Electrical - PLC: Allen-Bradley ControlLogix | | • |
| Electrical - PLC: Automation Systems | | • |
| Electrical - PLC: Programmable Logic Controllers | | • |
| Electrical - Power Factor Testing | | • |
| Electrical - Power Quality Harmonics | | • |
| Electrical - Protective Relay Maintenance Basic & Advanced (mechanical) | | • |
| Electrical - Protective Relay Maintenance Generator | | • |
| Electrical - Protective Relay Maintenance Solid State | | • |
| Electrical - Substation Maintenance 1 & 2 | | • |
| Electrical - Transformer Maintenance & Testing | | • |
| Electrical - Troubleshooting Electrical Control Circuits | | • |
| Electrical - Tuning DDC/Process Control Loops | | • |
| Electrical - Variable Frequency Drives | | • |
| HVAC - Advanced Air Conditioning & Refrigeration | | • |
| HVAC - Air Conditioning & Refrigeration | | • |
| HVAC - Balancing of Water and Air Systems | | • |
| HVAC - Boilers: A Technical and Operational Workshop | | • |

◆No charge solutions with qualifying purchases

Services list is accurate as of 08-19 – Services are continually added, and fee status may change.

Note: This document is for use in proposal responses only.

| Service Description | Value Add | Fee-Based |
|--|-----------|-----------|
| HVAC - Brazing for HVAC Basic/Advanced | | • |
| HVAC - Heating and Ventilation | | • |
| Mechanical - Ball Screw Applications and Techniques | | • |
| Mechanical - Bearings and Lubrication Principles | | • |
| Mechanical - Centrifugal Pumps | | • |
| Mechanical - CNC: Computer Numeric Controls – Troubleshooting | | • |
| Mechanical - Hydraulics Training & System Troubleshooting | | • |
| Mechanical - Machine Tool Alignment: 3-Axis Alignment | | • |
| Mechanical - Machine Tool Alignment: 5-Axis Alignment | | • |
| Mechanical - Machine Tool Alignment: Concepts | | • |
| Mechanical - Machine Tool Alignment: Positioning and Accuracy | | • |
| Mechanical - Mechanical Drives/Power Transmission | | • |
| Mechanical - Pneumatic - Electro-Pneumatics Training | | • |
| Mechanical - Shaft Alignment w/ Laser Alignment | | • |
| Mechanical - Welding Certification, Principles and Procedures | | • |
| Compliance - Mechanical: Occupational Exposure Hazardous Chemicals in Labs | | • |
| Mechanical - Vibration Analysis | | • |
| Facility Roofing Services | | |
| Air Barrier Audits | | • |
| Infrared Scan | | • |
| OLI Services | | • |
| Patch & Repair | | • |
| Roof Cleaning | | • |
| Roof Restoration | | • |
| Rooftop Safety Installation | | • |
| Tremcare Warranty | | • |
| Ceiling Tile Installation/Replacement | | • |
| Lab Services | | |
| Lab Furniture Assembly and Installation | | • |
| TV Furniture Assembly and Installation | | • |
| Energy Services | | |
| Water Conservation | | • |
| Midstream Utility Rebate Incentives | | • |
| System Studies | | • |
| Compressed Air Ssystem | | |
| Dust Collection System | | |
| Steam Trap Assessments | | • |
| Environmentally Preferred Product Services and Training | | |
| Diversey / Greenguard Certification | • | |
| Diversey / Floor Care Productivity Survey | • | |
| Georgia-Pacific / Dispenser Refurbish, Recycle, Reuse (RRR) Program | • | |
| Georgia-Pacific / LEED® Calculator & LEED® Reporting | • | |
| Georgia-Pacific /Battery Recycling Program | • | |
| GOJO / Dispenser Disposal & Recovery | • | |

◆No charge solutions with qualifying purchases

Services list is accurate as of 08-19 – Services are continually added, and fee status may change.

Note: This document is for use in proposal responses only.

| Service Description | Value Add | Fee-Based |
|---|-----------|-----------|
| GOJO / Pre-Installation Site Survey | ● | |
| Rubbermaid / Innovative Solutions Mobile Showroom | ● | |
| Rubbermaid / Recycling Solutions | ● | |
| Rubbermaid / Waste Audits | ● | |
| Rubbermaid / Site Assessments & ROI Calculators | ● | |
| Rubbermaid / LEED® Certification Support | ● | |
| New Pig Spill Preparedness Program | ● | |
| Diversey / Greenguard Certification | ● | |
| Diversey / Floor Care Productivity Survey | ● | |
| Georgia-Pacific / Dispenser Refurbish, Recycle, Reuse (RRR) Program | ● | |
| Georgia-Pacific / LEED® Calculator & LEED® Reporting | ● | |
| Georgia-Pacific / Battery Recycling Program | ● | |
| GOJO / Dispenser Disposal & Recovery | ● | |
| GOJO / Pre-Installation Site Survey | ● | |
| Rubbermaid / Innovative Solutions Mobile Showroom | ● | |
| Rubbermaid / Recycling Solutions | ● | |
| Rubbermaid / Waste Audits | ● | |
| Rubbermaid / Site Assessments & ROI Calculators | ● | |
| Rubbermaid / LEED® Certification Support | ● | |
| New Pig Spill Preparedness Program | ● | |
| Diversey / Greenguard Certification | ● | |
| Diversey / Floor Care Productivity Survey | ● | |
| Georgia-Pacific / Dispenser Refurbish, Recycle, Reuse (RRR) Program | ● | |
| Georgia-Pacific / LEED® Calculator & LEED® Reporting | ● | |
| | | |

◆No charge solutions with qualifying purchases

Services list is accurate as of 08-19 – Services are continually added, and fee status may change.

Note: This document is for use in proposal responses only.

GRAINGER SERVICES NETWORK

TECHNICIAN SKILL & SAFETY TRAINING

Take advantage of quality training seminars led by an industry-experienced, certified team of third-party instructors. Participants receive hands-on safety and industrial skills development that can be applied on the job immediately. Training can be scheduled on-site at customer locations or off-site at scheduled locations across the U.S.

COMPLIANCE – ELECTRICAL

1910.269 Electrical Safety for Power Generation, Transmission & Distribution
2015 NFPA 70E/Arc Flash Electrical Safety
2017 National Electrical Code (NEC)
2017 NEC: Changes & Updates
2018 NFPA 70E/Arc Flash Electrical Safety: Awareness
2018 NFPA 70E/Arc Flash Electrical Safety: Changes
2018 NFPA 70E/Arc Flash Electrical Safety: Qualified Worker
Electrical Safety: Practical Skills for Switchgear
Electrical Systems in Hazardous Locations
Grounding & Bonding for Vacuum Trucks
Grounding & Bonding of Electrical Systems
National Electric Safety Code
NFPA 101: Life Safety Code®: 2012 Edition
NFPA 110: Emergency & Standby Power Systems
NFPA 70B: Electrical Equipment Maintenance
NFPA 72: National Fire Alarm & Signaling Code: 2019 Edition
NFPA 79: Electrical Standard for Industrial Machinery: 2018 Edition
NFPA 99: Standard for Healthcare Facilities: 2012 Edition
NICET Levels I & II

COMPLIANCE – MECHANICAL

Confined Space Entry
DOT Hazardous Materials
HAZWOPER: Operations (8 hr.)
HAZWOPER: Refresher (8 hr.)
HAZWOPER: Site Worker (40 hr.)
HAZWOPER: Technician & Specialist (24 hr.)
Hoisting & Rigging
Occupational Exposure to Hazardous Chemicals in Laboratories
OSHA 10-Hr. Training
OSHA 30-Hr. Training
Uniform Plumbing Code

ELECTRICAL

Advanced Transformers Maintenance & Testing
Battery Maintenance & Testing
Cable Fault Location & Tracing
Cable Splicing & Termination Medium Voltage
Cable Testing & Diagnostics
Circuit Breaker Maintenance Low & Medium Voltage
Electric Motors: Understanding & Troubleshooting
Electrical Maintenance & Testing Training
Electrical Print Reading
Fiber Optic Training
Industrial Electricity Basics
Industrial Electronics & Circuits
Infrared Thermography
Instrumentation & Process Control
Microprocessor-Based Protective Device Distribution/Industrial
Microprocessor-Based Protective Device Generation
PLC: Siemens Step 7
PLC: Allen-Bradley ControlLogix®
PLC: Automation Systems
PLC: Programmable Logic Controllers
Power Factor Testing
Power Quality Harmonics
Protective Relay Maintenance Basic & Advanced (Mechanical)
Protective Relay Maintenance Generator
Protective Relay Maintenance Solid State
Substation Maintenance 1 & 2
Transformer Maintenance & Testing
Troubleshooting Electrical Control Circuits
Tuning DDC/Process Control Loops
Variable Frequency Drives



HVAC

Advanced Air Conditioning & Refrigeration
Air Conditioning & Refrigeration
Balancing of Water & Air Systems
Boilers: A Technical & Operational Workshop
Braze for HVAC: Basic & Advanced
Heating & Ventilation

MECHANICAL

Ball Screw Applications & Techniques
Bearings & Lubrication Principles
Centrifugal Pumps
CNC: Computer Numeric Controls – Troubleshooting
Hydraulics Training & System Troubleshooting
Machine Tool Alignment: 3-Axis Alignment
Machine Tool Alignment: 5-Axis Alignment
Machine Tool Alignment: Concepts
Machine Tool Alignment: Positioning & Accuracy
Mechanical Drives/Power Transmission
Pneumatic: Electro-Pneumatics Training
Shaft Alignment with Laser Alignment
Vibration Analysis
Welding Certification, Principles & Procedures



CONTACT YOUR GRAINGER REP FOR DETAILS, AVAILABILITY & ELIGIBILITY

AVAILABLE THROUGH

GRAINGER

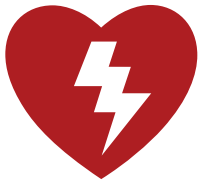
FOR THE ONES WHO GET IT DONE

GRAINGER.COM® | 1.800.GRAINGER

Medical Emergency Response Education

Put your medical emergency response education in good hands. Our instructors are experienced industry professionals, including EMTs, paramedics and nurses, with extensive field knowledge to pass on to students. Through an instructor add-on course or online training portal, users will gain access to the training course with the ability to take the course on ANY mobile device, tablet, or pc with internet connection. These training courses are designed for those needing to complete a yearly refresher course or new certification.

AED Training



The Red Cross AED (Automated External Defibrillator) training course is designed to prepare you to recognize and take action during a variety of AED use situations including unconscious persons or heart attack/sudden cardiac arrest or other non-breathing emergencies that need CPR and AED use. OSHA compliant with 2-year completion certificate.

Bloodborne Pathogen Training



This standard Universal Precautions and Bloodborne Pathogen (BBP) training course is designed to prepare you to recognize and take action and protect yourself and others during a variety of potential BBP Exposure situations. OSHA compliant with 2-year completion certificate.

CPR Training



The Red Cross CPR Course is designed to provide Sudden Cardiac Arrest, Heart Emergencies, Choking, & AED use training and skills. This OSHA and NFPA70E training course is designed for those needing to complete a yearly refresher course or new certification. ECC Guidelines compliant with 2-year completion certificate.

First Aid Training



The Red Cross First Aid Course will prepare you to recognize and take action during a variety of First aid Injury, Trauma, Medical & Environmental or Exposure situations. This OSHA compliant course includes stroke, diabetes, bites/stings, seizures, lifesaving trauma basic life support tips and treatment, shock management, and more.

| Courses Available | Onsite | Online | Blended* |
|-----------------------|--------|--------|----------|
| BBP | | X | |
| BBP/First Aid | X | X | |
| BBP/FIRST AID/CPR/AED | X | X | X |
| CPR/AED | X | X | X |

**Online training followed by onsite skills & drill training*

For more information, contact Grainger rep or call 1-800-GRAINGER



American Red Cross



ThinkSafe
Making Minutes Matter.

IS YOUR SCHOOL SECURE?

Keeping your school safe is no easy task. Let Grainger help. We carry a variety of safety solutions to help create a safer learning environment for your students and staff.



PUBLIC ADDRESS SYSTEMS



SAFETY ALARMS & WARNINGS



ELECTRONIC SIGN BOARDS



TWO-WAY RADIOS



METAL DETECTORS



SECURITY



SAFETY



PUBLIC SAFETY



EXIT SIGNS

Contracts and Partnership

As one of the national suppliers of safety products, Grainger also partners with the industry's top manufacturers and suppliers

Control Your Inventory **KeepStock**

Keeping your school safe means you need the right safety products, in the right place, at the right time. Let Grainger KeepStock® solutions help you save time and money managing your department's safety inventory.

Visit grainger.com/keepstock to learn more.

Visit grainger.com/primaryeducation today for a complete list of primary education products.

IS YOUR SCHOOL SECURE?

55%

OF RESPONDENTS

from higher ed and K-12 schools in a recent Campus Safety Magazine survey say they are "somewhat unsatisfied" or "very unsatisfied" with the amount of safety and security training their campus/district administrators, teachers, faculty and staff receive.

UNAUTHORIZED ENTRANCE

was achieved through access points other than a designated main entrance in 96% of the facilities inspected during a recent study of schools in Idaho.



VIOLENT INCIDENTS

One or more were recorded annually in 74% of the schools from the Idaho study and 44% experienced one or more thefts.

NONFATAL VICTIMIZATIONS

The same Idaho study reported 29% of students (ages 12-18) reported 29% more nonfatal victimizations at school than away from school.

ACTIVE SHOOTER EVENTS

The FBI reports that from 2000 to 2012, the rate of active shooter incidents in the United States increased with schools being the second most common location of attacks.



TRENDING TOWARD SECURITY



The National Center for Education Statistics reports:

- In U.S. public schools, between 2000 and 2010, controlled access to buildings during school hours increased from 75% to 92%.
- Controlled access to school grounds rose from 34% to 46%. Schools requiring faculty to wear badges or picture ID's increased from 25% to 63%.
- And the use of one or more security cameras to monitor schools jumped from 19% to 61%.

GRAINGER
FOR THE ONES WHO GET IT DONE

SOURCES: The National Center for Education Statistics, Federal Bureau of Investigation, Campus Safety Magazine

IS YOUR CAMPUS SECURE?



Keeping your campus safe is no easy task. Let Grainger help. We carry a variety of safety solutions to help create a safer learning environment for your students and staff.



PUBLIC ADDRESS SYSTEMS



SAFETY ALARMS & WARNINGS



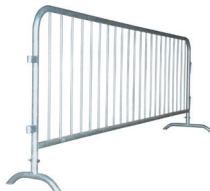
ELECTRONIC SIGN BOARDS



TWO-WAY RADIOS



METAL DETECTORS



SECURITY



SAFETY



PUBLIC SAFETY



EXIT SIGNS

Contracts and Partnership

As one of the national suppliers of safety products, Grainger also partners with the industry's top manufacturers and suppliers

Control Your Inventory **KeepStock** A Managed Inventory Solution

Keeping your campus safe means you need the right safety products, in the right place, at the right time. Let Grainger KeepStock® solutions help you save time and money managing your department's safety inventory.

Visit grainger.com/keepstock to learn more.

Visit grainger.com/highereducation today for a complete list of higher education products.

IS YOUR SCHOOL SECURE?

55%

OF RESPONDENTS

from higher ed and K-12 schools in a recent Campus Safety Magazine survey say they are "somewhat unsatisfied" or "very unsatisfied" with the amount of safety and security training their campus/district administrators, teachers, faculty and staff receive.

UNAUTHORIZED ENTRANCE

was achieved through access points other than a designated main entrance in 96% of the facilities inspected during a recent study of schools in Idaho.



VIOLENT INCIDENTS

One or more were recorded annually in 74% of the schools from the Idaho study and 44% experienced one or more thefts.

NONFATAL VICTIMIZATIONS

The same Idaho study reported 29% of students (ages 12-18) reported 29% more nonfatal victimizations at school than away from school.

ACTIVE SHOOTER EVENTS

The FBI reports that from 2000 to 2012, the rate of active shooter incidents in the United States increased with schools being the second most common location of attacks.



TRENDING TOWARD SECURITY



The National Center for Education Statistics reports:

- In U.S. public schools, between 2000 and 2010, controlled access to buildings during school hours increased from 75% to 92%.
- Controlled access to school grounds rose from 34% to 46%. Schools requiring faculty to wear badges or picture ID's increased from 25% to 63%.
- And the use of one or more security cameras to monitor schools jumped from 19% to 61%.



Serving Our Communities

DISASTER PREPAREDNESS AND RESPONSE

American Red Cross
Team Member Activation

EDUCATION AND WORKFORCE DEVELOPMENT

Giving
Team Member Activation

LOCAL CIVIC AND COMMUNITY ENGAGEMENT

Matching Gifts Program
Community Grant Program
Serving Our Communities Survey
Grainger Around the Globe

EDUCATION AND WORKFORCE DEVELOPMENT

Since 2001, Grainger has leveraged its passion for education and job training to create positive changes and new opportunities in our communities. We work with several non-profit organizations to build a foundation of new possibilities for highly motivated students based on need. We leverage the strength and support of our BRGs to partner with several organizations to provide guidance, funding and tools to students in our communities.

154

Grainger Tools For Tomorrow® Scholarships Provided in 2017



85

Participating Colleges

Giving

We invest in the future of the skilled trade workforce through our Grainger Tools for Tomorrow® scholarship program. Each year, Grainger works with the American Association of Community Colleges to offer two scholarships of \$2,000 each at participating community colleges in the U.S. The scholarships are awarded to students in skilled trade, public safety and supply chain programs. Half of the scholarships offered are earmarked for veterans of the U.S. Armed Forces. In addition to the scholarship, Grainger provides tools to students after they graduate to help them launch a successful career. Since 2006, Grainger has donated more than \$4.5 million to support technical education. In 2017, 85 schools participated and we provided 154 scholarships. This represents a 74 percent participation rate, which since 2006 has exceeded the national average of 60 percent.



\$4.5M+

Total support to Education and Workforce Development partners since 2006

Grainger Tools for Tomorrow®

On October 4, 2017, Grainger celebrated the success of the Grainger Tools for Tomorrow® scholarship program graduates at an event hosted by the Latino Business Resource Group in honor of the close of Hispanic Heritage Month at our Los Angeles DC in Mira Loma, CA. During the event, we presented scholarship recipients with certificates and celebrated our workforce development partnerships with local community colleges. Arcadio Ochoa, Director of the LADC, presented certificates to students from Chaffey College and Saddleback College. >>[Click here for a complete list of participating schools.](#)



PHOTO (FROM LEFT): Art Ochoa (Grainger), Kevin Kiner (Chaffey), Haven Griffin (Chaffey), Kyle Moeller (Saddleback), Raj Dhillon (Saddleback, Instructor), Rudy Juarez (Grainger) CREDIT: RENEE YOUNG

“I would like to extend to you my sincere gratitude to all at Grainger in presenting this award to Kyle Moller from Saddleback College. Your scholarship program is another great reason why our students continue their education. With Grainger’s kind generosity, the journey is made possible. This award has brought motivation and gratification, reminding our students that hard work does pay off. Thank you for recognizing the importance of education and for recognizing our students past and present as recipients of this award.”

RAJANPAL (RAJ) DHILLON
SR. TECHNICIAN, SADDLEBACK COMMUNITY COLLEGE



CAREER & TECHNICAL EDUCATION EQUIPMENT

Keeping your classroom equipt is no easy task. Let Grainger help. We carry a variety of supplies and equipment to help create a real-world learning environment for your students and staff.



AUTOMOTIVE



CONSTRUCTION



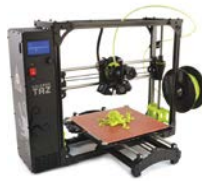
ELECTRONICS



HEALTHCARE



HVAC



MAKERSPACES



MANUFACTURING



PLUMBING



PUBLIC SAFETY

One-Stop Source for All Your Classroom Needs

Make Grainger your one-stop shop for equipment and supplies that will support your curriculum and fit your budget. From skilled trades like metalworking and manufacturing to public safety and healthcare, we support a variety of career clusters, helping you create exciting, real-world learning opportunities. With over 1.5 million products, we have what you need to help keep your students engaged and inspired all school year long.

Maximize Your Contract Benefits

Grainger has been awarded many competitively bid state, local and cooperative contracts for the items you need. Count on us to help you spend less time shopping for products and more time on your organization's priorities.

Tooling Up Tomorrow's Workforce for Success

Since 2006, Grainger has awarded over \$4 million through the Tools for Tomorrow® scholarship program. The scholarship recognizes outstanding students with a \$2,000 scholarship and a customized Westward® toolkit upon successful completion of the student's technical education program. Visit graingercsr.com to learn more.

ONE-STOP SOURCE FOR ALL YOUR CAREER & TECHNICAL EDUCATION NEEDS

With over 1.5 million items to choose from, you can count on Grainger for the products, technical supplies and equipment you need to help prepare your students for successful careers through exciting, hands-on learning.

| CATEGORY | RANGE OF PRODUCTS | |
|----------------------|--|--|
| Automotive | Grease Guns, Hydraulic Service Jacks, Mechanics Gloves, Metric Socket Sets, Multimeter Kits, Oil Filters, Parts Washers, Pocket Code Readers, Tool Chests and Cabinets, Vehicle Stands |  |
| Construction | Cabinets, Circular Saws, Cordless Drill/Driver Kits, Curved Claw Hammers, Hand Saws, High-Visibility Vests, Jobsite Storage, Layout Laser Kits, NFL Hard Hats, Table Saws, Tool Rigs |  |
| Electronics | Arc Flash Protection Clothing Kits, Circuit Breaker Finders, Classroom Training Sets, Digital Multimeters, Electrical Motor Controls Training Systems, Electricians Tool Kits, Insulated Screwdriver Sets, Lockout Stations, Tool and Accessory Kits, Wire Strippers |  |
| Food Service | Beverage Pitchers and Servers, Commercial Cutlery, Cookware, Dishwasher Racks, Flatware, Food Service Carts, Food Storage Shelving, Fryers, Hand and Bowl Scoops, Hot Dog Rollers and Broilers, Kitchen Aprons, Kitchen Coats, Mixing Bowls, Slicers |  |
| Healthcare | Collared Lab Coats, Disposable Gloves, Disposable Respirators, Disposable Smocks, Emergency CPR Pocket Masks, Medical Scissors, Safety Glasses, Scrub Shirts, Sink Cabinets, Stethoscopes |  |
| HVAC | Aviation Snip Sets, Digital Multimeters, HVAC Tool Kits, Leather Gloves, Mechanical Manifold Gauge Sets, Oil Leak Detection Kits, Portable Leak Detectors, Refrigerant, Self-Igniting Heat Tool Kits, Vocational Training Panels |  |
| Makerspaces | 3D Printers, All-Purpose Accessory Sets, Bin Cabinets, Cordless Rotary Tools, Desktop 3D Printers, Master Tool Sets, Portable PLC, Solder Iron Kits, Syncing and Charging Carts, Training Systems, Workbenches |  |
| Manufacturing | Bench Grinders, Brake Benches, Flammable Cabinets, Floor Drill Presses, Horizontal Band Saws, Leather Work Gloves, Modular Drawer Cabinets, Quick Squares, Safety Glasses, Workbenches |  |
| Plumbing | Constant Swing Tubing Cutters, Double Flaring Tools, Drain Cleaning Machines, Drain Cleaning Tool Sets, Flaring/Reaming Kits, Pipe Cutters, Pressing Tools, Swaging Tool Sets, VideoScope Plumbing Kits, Water Jetters |  |
| Public Safety | Firefighting Boots, First Responder Bags, Infrared Cameras, Nylon Pouches, Pin Rack Fire Hoses, Serpa Duty Holsters, Serpa CQC Holster and Paddle, Tactical Boots, Tactical Flashlights, Turnout Coats |  |
| Welding | Angle Grinders, Flux Core Welders, MIG Welding Wire, Portable Fume Extractors, Stick Electrodes, Welding Helmets, Wire Feeders, Welding Gloves, Welding Safety Glasses, Welding Training Systems |  |

©2017 W.W.Grainger, Inc W-ZLG3565

GRAINGER'S SAFETY ASSESSMENT PROCESS

Grainger's safety assessment process utilizes specialists with specific qualifications to work with you to determine your safety needs. Our Safety Specialists use the **Grainger Site Assessment Tool**SM to conduct detailed and personalized safety assessments to help improve your safety program*.

Intuitive forms are designed to take the hassle out of compliance checks. Our Safety Specialists utilize a mobile app that allows the right questions to get asked. Simply answer compliance questions with the Grainger Safety Specialist and the Grainger Site Assessment Tool compiles them immediately.

When the inspection is finished, you'll get an instant look at facility strengths, weaknesses and high-priority issues through reports generated by the Grainger Site Assessment Tool. The reports will help you identify actions to be taken to address specific safety program needs within your facility.



The screenshot shows a mobile application interface for an 'Eyewash & Shower' assessment. The top bar is green and contains the title 'Eyewash & Shower - 586095' along with 'Auto Complete', 'Mark Complete', and 'Download' options. A search bar and 'Form Details' link are visible on the left. The main content area displays the assessment questions and options:

- Question 1: 'Have you ever performed an assessment of the facility to determine the need for and location of emergency flushing equipment?' with options (Y) Yes (selected), (N) No, and (U) Unsure.
- Question 2: 'Was the assessment done recently to account for all hazards that may be present?'
- Question 3: 'Do you currently have equipment that provides for quick drenching or flushing of the eyes and/or body at this facility?'

Below the questions, there is a text input field for 'Enter any additional comments...', a 'Comments & Resources (1)' section, a 'Priority' selector with options NA, Good, Low, Med, and High, and a 'Photos: (0)' section with an 'Add Photos' button.

PERSONALIZED: Interactive form allows the Grainger Safety Specialist to add comments and take photos on site, providing a quick and comprehensive reference of the inspection findings.



DYNAMIC: Questions change based on your specific answers, allowing our Grainger Safety Specialist to quickly recommend and deliver an appropriate Grainger safety solution.

Hazard Communication (GHS)

FolderID: G-SAT0000
FormID: 633247

Priorities Found: ● 1 - High ● 12 - Good

| Written Program | |
|--|---------|
| ● 1. Are employees exposed to hazardous chemicals under normal or emergency situations? 1910.1200 (b)(2) | Yes |
| ● 2. Do you have a current list of hazardous chemicals? 1910.1200(e)(1)(i) | (Y) Yes |
| ● 3. Does your organization have a written hazard communication program? 1910.1200(e)(1) | (Y) Yes |
| ● 4. Does your hazard communication written program cover the following topics: 1910.1200(e)(1), 1910.1200(e)(2), 1910.1200(e)(1)(ii) | |
| Non-routine tasks Unlabeled piping | |

ORGANIZED: Forms are customized for all locations within your facility. Easy-to-read results help you quickly identify safety issues/ immediate needs and work with the Grainger Safety Specialist to resolve them.



Contact a Grainger Rep today for your free compliance check and get instant results!

**Please Note: The content in this flyer is intended for general information purposes only. This publication is not a substitute for review of the applicable government regulations and standards, and should not be construed as legal advice or opinion. Readers with specific compliance questions should refer to the cited regulation or consult with an attorney.*



Grainger Branch and Distribution Center Locations

| Location | Address | State | City | Zip Code |
|-----------------|-------------------------------|-------|------------------|------------|
| Grainger DC | 4700 Hammer Ave. | CA | MIRA LOMA | 91752 |
| Grainger DC | 8001 Forshee Dr. | FL | JACKSONVILLE | 32219 |
| Grainger DC | 701 Grainger Way | IL | MINOOKA | 60447 |
| Grainger DC | 11200 E. 210 Hwy. | MO | KANSAS CITY | 64161 |
| Grainger DC | 4300 Old Airways Rd. | MS | SOUTHAVEN | 38671 |
| Grainger DC | 18 Applegate Dr. North | NJ | ROBBINSVILLE | 08691 |
| Grainger DC | 8211 Bavaria Dr E | OH | MACEDONIA | 44056 |
| Grainger DC | 101 Southchase Blvd. | SC | FOUNTAIN INN | 29644 |
| Grainger DC | 201 Freedom Dr. | TX | ROANOKE | 76262 |
| Grainger DC | 95 S. Tejon St. | CO | DENVER | 80223 |
| Grainger DC | 2450 Annapolis Lane N. | MN | PLYMOUTH | 55441 |
| Grainger DC | 6725 S. Todd Blvd. | WA | TUKWILA | 98188 |
| Grainger DC | 2710 Keystone Pacific Parkway | CA | PATTERSON | 95363 |
| Grainger DC | 8701 Minor Lane | KY | LOUISVILLE | 40219 |
| Grainger Branch | 1241 Montlimar Dr. | AL | MOBILE | 36609-1712 |
| Grainger Branch | 1912 Jordan Lane NW | AL | HUNTSVILLE | 35816-1542 |
| Grainger Branch | 541 George Todd Dr. | AL | MONTGOMERY | 36117-2233 |
| Grainger Branch | 3735 First Ave. N. | AL | BIRMINGHAM | 35222-1301 |
| Grainger Branch | 3807 Planters Rd. | AR | FT. SMITH | 72908-8461 |
| Grainger Branch | 1205 S. Old Missouri Rd. | AR | SPRINGDALE | 72764-1152 |
| Grainger Branch | 6100 Murray St. | AR | LITTLE ROCK | 72209-8528 |
| Grainger Branch | 6240 B St. | AK | Anchorage | 99518-1727 |
| Grainger Branch | 775 E Baseline Rd | AZ | GILBERT | 85233-1203 |
| Grainger Branch | 4465 E. Broadway Rd. | AZ | PHOENIX | 85040-8892 |
| Grainger Branch | 3415 S. Dodge Blvd. | AZ | TUCSON | 85713-5434 |
| Grainger Branch | 960 N. 51st Ave | AZ | PHOENIX | 85043-2625 |
| Grainger Branch | 2002 W. Rose Garden Lane | AZ | PHOENIX | 85027-2620 |
| Grainger Branch | 2501 Stagecoach Rd. | CA | STOCKTON | 95215-7909 |
| Grainger Branch | 2261 Ringwood Ave. | CA | SAN JOSE | 95131-1717 |
| Grainger Branch | 444 Doolittle Dr. | CA | SAN LEANDRO | 94577-1016 |
| Grainger Branch | 1335 Tuolumne St. | CA | FRESNO | 93706-2017 |
| Grainger Branch | 10137 S. Norwalk Blvd.. | CA | SANTA FE SPRINGS | 90670-3325 |
| Grainger Branch | 1150 Bay Blvd. | CA | CHULA VISTA | 91911-2601 |
| Grainger Branch | 3900 Easton Dr. | CA | BAKERSFIELD | 93309-1083 |
| Grainger Branch | 5760 Commerce Blvd. | CA | ROHNERT PARK | 94928-1630 |
| Grainger Branch | 1360 Rollins Rd | CA | Burlingame | 94010 |
| Grainger Branch | 310 E. Ball Rd. | CA | ANAHEIM | 92805-6312 |
| Grainger Branch | 1321 Linda Vista Dr. | CA | SAN MARCOS | 92078-3804 |
| Grainger Branch | 101 S. Rice Ave. | CA | OXNARD | 93030-7235 |

| Location | Address | State | City | Zip Code |
|-----------------|--------------------------------|-------|------------------|------------|
| Grainger Branch | 8930 Winnetka Ave. | CA | NORTHRIDGE | 91324-3200 |
| Grainger Branch | 1334 Dayton St. | CA | SALINAS | 93901-4416 |
| Grainger Branch | 8001 Raytheon Rd. | CA | SAN DIEGO | 92111-1608 |
| Grainger Branch | 1050 W. Walnut St. | CA | COMPTON | 90220-5112 |
| Grainger Branch | 10804 S. La Cienega Blvd. | CA | INGLEWOOD | 90304-1113 |
| Grainger Branch | 570 S. Alameda St. | CA | LOS ANGELES | 90013-1726 |
| Grainger Branch | 9220 Hyssop Dr. | CA | RANCHO CUCAMONGA | 91730-6108 |
| Grainger Branch | 3691 Industrial Blvd. | CA | WEST SACRAMENTO | 95691-3456 |
| Grainger Branch | 2288 Pike Ct. | CA | CONCORD | 94520-1251 |
| Grainger Branch | 1554 BROOKHOLLOW DR SUITE A | CA | SANTA ANA | 92705-5508 |
| Grainger Branch | 1151 E. Columbia Ave. | CA | RIVERSIDE | 92507-2113 |
| Grainger Branch | 4885 Paris St. | CO | DENVER | 80239-2811 |
| Grainger Branch | 95 S. Tejon St. | CO | DENVER | 80223-1251 |
| Grainger Branch | 6935 Broadway | CO | DENVER | 80221-2841 |
| Grainger Branch | 610 Popes Bluff Trail | CO | COLORADO SPRINGS | 80907-3512 |
| Grainger Branch | 4531 Innovation Dr. | CO | FORT COLLINS | 80525-3406 |
| Grainger Branch | 124 Universal Dr. | CT | NORTH HAVEN | 06473-3630 |
| Grainger Branch | 75 Maxim Rd. | CT | HARTFORD | 06114-1605 |
| Grainger Branch | 117 Quigley Blvd. | DE | NEW CASTLE | 19720-4103 |
| Grainger Branch | 12431 Metro Pkwy. | FL | FT. MYERS | 33966-1316 |
| Grainger Branch | 2255 NW 89TH Place | FL | DORAL | 33172-2428 |
| Grainger Branch | 7200 NW 37TH Ave. | FL | MIAMI | 33147-5838 |
| Grainger Branch | 101 S. Wickham Rd. | FL | WEST MELBOURNE | 32904-1131 |
| Grainger Branch | 2620 SW 17th Rd., Ste 300 | FL | OCALA | 34471-2096 |
| Grainger Branch | 4180 L B Mcleod Rd. | FL | ORLANDO | 32811-5695 |
| Grainger Branch | 1800 N. Florida Mango Rd. | FL | WEST PALM BEACH | 33409-6406 |
| Grainger Branch | 12579 49TH St. N. | FL | CLEARWATER | 33762-4313 |
| Grainger Branch | 4505 W. Hillsborough Ave | FL | TAMPA | 33614-5441 |
| Grainger Branch | 1820 Tampa East Blvd. | FL | TAMPA | 33619-3052 |
| Grainger Branch | 3924 W. Pensacola St. | FL | TALLAHASSEE | 32304-2838 |
| Grainger Branch | 8450 Phillips Hwy. | FL | JACKSONVILLE | 32256-8206 |
| Grainger Branch | 6685 Whitfield Industrial Ave. | FL | SARASOTA | 34243-4012 |
| Grainger Branch | 2131 SW 2nd St. Bldg 8 | FL | POMPANO BEACH | 33069-3100 |
| Grainger Branch | 2048 Paul Walsh Dr. | GA | MACON | 31206-3168 |
| Grainger Branch | 708 Rustwood Street | GA | DALTON | 30721-3323 |
| Grainger Branch | 1205 Commerce Rd. | GA | ATHENS | 30607-1101 |
| Grainger Branch | 1516 Gordon Hwy. | GA | AUGUSTA | 30906-2006 |

Grainger Branch and Distribution Center Locations

| Location | Address | State | City | Zip Code |
|-----------------|---------------------------|-------|-------------------|------------|
| Grainger Branch | 1721 Marietta Blvd. NW | GA | ATLANTA | 30318-3646 |
| Grainger Branch | 5300 Frontage Rd. | GA | FOREST PARK | 30297-2516 |
| Grainger Branch | 631 S. Marietta Pkwy SE | GA | MARIETTA | 30060-2748 |
| Grainger Branch | 6655 Crescent Dr | GA | NORCROSS | 30071-2934 |
| Grainger Branch | 1324 US Highway 80 W | GA | GARDEN CITY | 31408-2547 |
| Grainger Branch | 2833 Paa Street | HI | HONOLULU | 96819-4406 |
| Grainger Branch | 715 33RD Ave. SW | IA | CEDAR RAPIDS | 52404-3924 |
| Grainger Branch | 1811 E. Sheridan Ave. | IA | DES MOINES | 50316-1803 |
| Grainger Branch | 961 E. 53RD St. | IA | DAVENPORT | 52807-2633 |
| Grainger Branch | 5576 Irving St. | ID | BOISE | 83706-1216 |
| Grainger Branch | 1017 SW Jefferson Ave. | IL | PEORIA | 61605-3948 |
| Grainger Branch | 2701 Ogden Ave. | IL | DOWNERS GROVE | 60515-1704 |
| Grainger Branch | 6001 W. 115TH St. | IL | ALSIP | 60803-5152 |
| Grainger Branch | 2356 S Ashland Ave | IL | CHICAGO | 60608-5304 |
| Grainger Branch | 2221 N. Elston Ave. | IL | CHICAGO | 60614-2905 |
| Grainger Branch | 6450 S. Austin Ave. | IL | CHICAGO | 60638-5394 |
| Grainger Branch | 5862 Harrison Ave | IL | ROCKFORD | 61108-8127 |
| Grainger Branch | 3585 Sunset Ave. | IL | WAUKEGAN | 60087-3217 |
| Grainger Branch | 3240 Mannheim Rd. | IL | FRANKLIN PARK | 60131-1532 |
| Grainger Branch | 475 E. Algonquin Rd. | IL | ARLINGTON HEIGHTS | 60005-4620 |
| Grainger Branch | 8045 River Dr. | IL | MORTON GROVE | 60053-2651 |
| Grainger Branch | 1701 Cline Ave. | IN | GARY | 46406-2225 |
| Grainger Branch | 1819 W. 16TH St. | IN | INDIANAPOLIS | 46202-2032 |
| Grainger Branch | 9210 Corporation Dr. | IN | INDIANAPOLIS | 46256-1017 |
| Grainger Branch | 1750 Commerce Dr. | IN | SOUTH BEND | 46628-1565 |
| Grainger Branch | 837 N. Congress Ave. | IN | EVANSVILLE | 47715-2452 |
| Grainger Branch | 1920 S. West St. | KS | WICHITA | 67213-1108 |
| Grainger Branch | 14790 W. 99TH St. | KS | LENEXA | 66215-1109 |
| Grainger Branch | 1901 Plantside Dr. | KY | LOUISVILLE | 40299-1919 |
| Grainger Branch | 1351 Georgetown Rd. | KY | LEXINGTON | 40511-2503 |
| Grainger Branch | 9506 Ashland Rd | LA | GONZALES | 70737-8097 |
| Grainger Branch | 12455 Airline Highway | LA | BATON ROUGE | 70817 |
| Grainger Branch | 500 Thomas Rd. | LA | WEST MONROE | 71292-9454 |
| Grainger Branch | 5126 Hollywood Ave. | LA | SHREVEPORT | 71109-7716 |
| Grainger Branch | 1508 Eraste Landry Rd. | LA | LAFAYETTE | 70506-1989 |
| Grainger Branch | 2502 S Cities Service Hwy | LA | SULPHUR | 70663-6405 |
| Grainger Branch | 825 Distributors Row | LA | NEW ORLEANS | 70123-3209 |
| Grainger Branch | 601 S. Galvez St. | LA | NEW ORLEANS | 70119-7517 |

| Location | Address | State | City | Zip Code |
|-----------------|--------------------------|-------|--------------------|------------|
| Grainger Branch | 790 Cottage St. | MA | SPRINGFIELD | 01104-3221 |
| Grainger Branch | 160 Broadway | MA | EVERETT | 02149-2460 |
| Grainger Branch | 400 Arsenal St. | MA | WATERTOWN | 02472-2805 |
| Grainger Branch | 428 University Ave. | MA | NORWOOD | 02062-2638 |
| Grainger Branch | 31 Cabot Rd. | MA | WOBURN | 01801-1003 |
| Grainger Branch | 4748 Forbes Blvd. | MD | LANHAM | 20706-4302 |
| Grainger Branch | 10981 Guilford Rd. | MD | ANNAPOLIS JUNCTION | 20701-1125 |
| Grainger Branch | 701 Dover Road | MD | ROCKVILLE | 20850-1392 |
| Grainger Branch | 2100 Haines St. | MD | BALTIMORE | 21230-3206 |
| Grainger Branch | 8820 Citation Road | MD | BALTIMORE | 21221-3101 |
| Grainger Branch | 425 Warren Ave. | ME | PORTLAND | 04103-1287 |
| Grainger Branch | 23800 Haggerty Rd. | MI | FARMINGTON HILLS | 48335-2617 |
| Grainger Branch | 1587 E. Whitcomb Ave. | MI | MADISON HEIGHTS | 48071-1415 |
| Grainger Branch | 2476 Azo Dr. | MI | KALAMAZOO | 49048-9540 |
| Grainger Branch | 1201 W. Lafayette Blvd. | MI | DETROIT | 48226-3008 |
| Grainger Branch | 5617 Enterprise Dr. | MI | LANSING | 48911-4194 |
| Grainger Branch | 25940 Groesbeck Hwy. | MI | WARREN | 48089-4144 |
| Grainger Branch | 3803 Roger B Chaffee SE | MI | GRAND RAPIDS | 49548-3437 |
| Grainger Branch | 2915 Boardwalk St. | MI | ANN ARBOR | 48104-6765 |
| Grainger Branch | 6874 Middlebelt Rd. | MI | ROMULUS | 48174-2041 |
| Grainger Branch | 2711 Lapeer Rd. | MI | FLINT | 48503-4354 |
| Grainger Branch | 220 W. Morley Dr. | MI | SAGINAW | 48601-9464 |
| Grainger Branch | 345 Plato Blvd E Ste 120 | MN | ST. PAUL | 55107-1228 |
| Grainger Branch | 201 E. 78TH St. | MN | BLOOMINGTON | 55420-1249 |
| Grainger Branch | 2227 Clark Ave. | MO | ST. LOUIS | 63103-2539 |
| Grainger Branch | 2535 Metro Blvd. | MO | MARYLAND HEIGHTS | 63043-2409 |
| Grainger Branch | 808 N. Cedarbrook Ave. | MO | SPRINGFIELD | 65802-2522 |
| Grainger Branch | 2300 E. 18TH St. | MO | KANSAS CITY | 64127-2543 |
| Grainger Branch | 3551 I-55 S. | MS | JACKSON | 39212-4963 |
| Grainger Branch | 221 Moore Lane | MT | BILLINGS | 59101-3418 |
| Grainger Branch | 2506 Greengate Dr. | NC | GREENSBORO | 27406-5241 |
| Grainger Branch | 1401 S. Mint St. | NC | CHARLOTTE | 28203-4135 |
| Grainger Branch | 834 Riverside Dr. | NC | ASHEVILLE | 28804-3222 |
| Grainger Branch | 505 Covil Ave. | NC | WILMINGTON | 28403-2652 |
| Grainger Branch | 2915 Gillespie St. | NC | FAYETTEVILLE | 28306-3323 |
| Grainger Branch | 4820 Signett Dr. | NC | RALEIGH | 27616-2824 |
| Grainger Branch | 3825 12TH Ave. N. | ND | FARGO | 58102-2906 |
| Grainger Branch | 3221 Hwy 22 | ND | DICKINSON | 58601 |

Grainger Branch and Distribution Center Locations

| Location | Address | State | City | Zip Code |
|-----------------|----------------------------|-------|------------------|------------|
| Grainger Branch | 15 ENERGY STREET SUITE 500 | ND | WILLISTON | 58801 |
| Grainger Branch | 9345 J St. | NE | OMAHA | 68127-1206 |
| Grainger Branch | 370 E. Industrial Park Dr. | NH | MANCHESTER | 03109-5310 |
| Grainger Branch | 212 Industrial Way W. | NJ | EATONTOWN | 07724-2206 |
| Grainger Branch | 819 E Gate Dr. | NJ | MT. LAUREL | 08054-1208 |
| Grainger Branch | 1001 Hadley Rd. | NJ | SOUTH PLAINFIELD | 07080-1102 |
| Grainger Branch | 560-596 Bercik St. Suite 1 | NJ | ELIZABETH | 7201 |
| Grainger Branch | 308 Allwood Rd. | NJ | CLIFTON | 07012-1701 |
| Grainger Branch | 1201 San Juan Blvd. | NM | FARMINGTON | 87401-2723 |
| Grainger Branch | 3901 Osuna Rd. NE | NM | ALBUQUERQUE | 87109-4431 |
| Grainger Branch | 2401 Western Ave. | NV | LAS VEGAS | 89102-4815 |
| Grainger Branch | 900 Packer Way | NV | SPARKS | 89431-6441 |
| Grainger Branch | 6285 E. Molloy Rd. | NY | EAST SYRACUSE | 13057-1037 |
| Grainger Branch | 35 Corporate Circle | NY | ALBANY | 12203-5154 |
| Grainger Branch | 1999 Mt. Read Blvd. | NY | ROCHESTER | 14615-3700 |
| Grainger Branch | 430 W. Metro Park | NY | ROCHESTER | 14623-2619 |
| Grainger Branch | 1 Park Dr. | NY | MELVILLE | 11747-3035 |
| Grainger Branch | 199 Orville Dr. | NY | BOHEMIA | 11716-2515 |
| Grainger Branch | 50 McKesson Pkwy. | NY | BUFFALO | 14225-5116 |
| Grainger Branch | 58-45 Grand Ave. | NY | MASPETH | 11378-3230 |
| Grainger Branch | 815 3rd Ave. | NY | BROOKLYN | 11232-1511 |
| Grainger Branch | 505 Saw Mill River Rd. | NY | ELMSFORD | 10523-1009 |
| Grainger Branch | 1721 6TH St. SW | OH | CANTON | 44706-1203 |
| Grainger Branch | 420 Kennedy Rd. | OH | AKRON | 44305-4424 |
| Grainger Branch | 360 Victoria Rd. | OH | YOUNGSTOWN | 44515-2026 |
| Grainger Branch | 1300 Third St. | OH | PERRYSBURG | 43551-4349 |
| Grainger Branch | 8700 Le Saint Drive | OH | HAMILTON | 45014-2260 |
| Grainger Branch | 4420 Glendale Milford Rd. | OH | CINCINNATI | 45242-3708 |
| Grainger Branch | 939 W. 8th St. | OH | CINCINNATI | 45203-1131 |
| Grainger Branch | 3640 Interchange Rd. | OH | COLUMBUS | 43204-1434 |
| Grainger Branch | 6999 Huntley Rd. Suite A | OH | WORTHINGTON | 43229-1031 |
| Grainger Branch | 1035 Valley Belt Rd. | OH | BROOKLYN HEIGHTS | 44131-1432 |
| Grainger Branch | 2321 Needmore Road | OH | DAYTON | 45414-4147 |
| Grainger Branch | 1455 E. 2nd St. | OH | FRANKLIN | 45005-1838 |
| Grainger Branch | 4314 Will Rogers Pkwy. | OK | OKLAHOMA CITY | 73108-1864 |
| Grainger Branch | 10707 E. Pine St. | OK | TULSA | 74116-1547 |
| Grainger Branch | 6335 N. Basin Ave. | OR | PORTLAND | 97217-3915 |

| Location | Address | State | City | Zip Code |
|-----------------|---|-------|------------------|------------|
| Grainger Branch | 401 N. 8TH St. | PA | PHILADELPHIA | 19123-3902 |
| Grainger Branch | 10401 Drummond Rd. | PA | PHILADELPHIA | 19154-3805 |
| Grainger Branch | 3150 Liberty Ave. | PA | PITTSBURGH | 15201-1416 |
| Grainger Branch | 201 RIDC Park West Dr. AIRPORT LOCATION | PA | PITTSBURGH | 15275-1003 |
| Grainger Branch | 2011 Avenue C | PA | BETHLEHEM | 18017-2117 |
| Grainger Branch | 1530 Delmar Dr. | PA | FOLCROFT | 19032-2102 |
| Grainger Branch | 2560 Blvd. Of The Generals | PA | NORRISTOWN | 19403-5228 |
| Grainger Branch | 4320 Lewis Rd. | PA | HARRISBURG | 17111-2538 |
| Grainger Branch | 415 W. 12TH St. #2 | PA | ERIE | 16501-1505 |
| Grainger Branch | Calle E - Solares 4 y 5 Urbanización Villa Blanca Industria | PR | CAGUAS | 725 |
| Grainger Branch | 105 Ave Conquistadores | PR | CATANO | 00962-6774 |
| Grainger Branch | Centro Reg Dist Mayagu Ave Algarrobo, Bldg 4 | PR | MAYAGUEZ | 680 |
| Grainger Branch | 1642 San Rafael Ind Park, Suite 102 Urb Industrial San Rafael | PR | Ponce | 717 |
| Grainger Branch | 78 Jefferson Blvd. | RI | WARWICK | 02888-1064 |
| Grainger Branch | 550 Chris Dr. | SC | WEST COLUMBIA | 29169-4669 |
| Grainger Branch | 7401 Pepperdam Ave. | SC | NORTH CHARLESTON | 29418-8434 |
| Grainger Branch | 730 Congaree Rd. | SC | GREENVILLE | 29607-3598 |
| Grainger Branch | 500 E. 50TH St. N. | SD | SIOUX FALLS | 57104-0631 |
| Grainger Branch | 902 Creekside Rd. | TN | CHATTANOOGA | 37406-1053 |
| Grainger Branch | 1021 Charlotte Ave. | TN | NASHVILLE | 37203-3405 |
| Grainger Branch | 1938 Elm Tree Dr. | TN | NASHVILLE | 37210-3718 |
| Grainger Branch | 6500 Baum Dr. | TN | KNOXVILLE | 37919-7309 |
| Grainger Branch | 1901 Nonconnah Blvd. | TN | MEMPHIS | 38132-2106 |
| Grainger Branch | 4924 NW Loop 410 | TX | SAN ANTONIO | 78229-5312 |
| Grainger Branch | 5011 Rittiman Rd. | TX | SAN ANTONIO | 78218-4638 |
| Grainger Branch | 3900 Greenbriar Dr. | TX | STAFFORD | 77477-3919 |
| Grainger Branch | 1251 Hall Court | TX | DEER PARK | 77536-6558 |
| Grainger Branch | 16741 North Freeway | TX | HOUSTON | 77090-5105 |
| Grainger Branch | 322 West Main Suites 120 & 140 | TX | KENEDY | 78119 |
| Grainger Branch | 430 Sun Belt Dr. | TX | CORPUS CHRISTI | 78408-2411 |
| Grainger Branch | 125 Sawyer St. | TX | BEAUMONT | 77702-2216 |
| Grainger Branch | 6006 E. Ben White Blvd., Suite 500 | TX | AUSTIN | 78741-7504 |
| Grainger Branch | 7950 Research Blvd. Ste 101 | TX | AUSTIN | 78758-8425 |

Grainger Branch and Distribution Center Locations

| Location | Address | State | City | Zip Code |
|-----------------|--|-------|---------------|------------|
| Grainger Branch | 3232 Harrisburg Blvd. | TX | HOUSTON | 77003-2436 |
| Grainger Branch | 8200 Pinemont Dr. | TX | HOUSTON | 77040-6500 |
| Grainger Branch | 4545 Darien St. | TX | HOUSTON | 77028-5911 |
| Grainger Branch | 1222 S Loop W | TX | HOUSTON | 77054-4012 |
| Grainger Branch | 6050 Southwest Freeway | TX | HOUSTON | 77057-7514 |
| Grainger Branch | iSupply / Houston Area Safety Council 7730 Spencer Hwy, Ste. 170 | TX | PASADENA | 77505 |
| Grainger Branch | 5807 Canyon Dr. | TX | AMARILLO | 79110-3026 |
| Grainger Branch | 2251 E. Division St. Ste A | TX | ARLINGTON | 76011-6619 |
| Grainger Branch | 1305 N. Interstate 35E | TX | CARROLLTON | 75006-8628 |
| Grainger Branch | 4242 Platinum Way | TX | DALLAS | 75237-1618 |
| Grainger Branch | 8321 John W Carpenter Fwy | TX | DALLAS | 75247 |
| Grainger Branch | 300 W. Vickery Blvd | TX | FT. WORTH | 76104-1201 |
| Grainger Branch | 5000 Northeast Pkwy. | TX | FT. WORTH | 76106-1819 |
| Grainger Branch | 2701 W. Kingsley Rd. | TX | GARLAND | 75041-2406 |
| Grainger Branch | 1507 W. Cotton St. | TX | LONGVIEW | 75604-5522 |
| Grainger Branch | 502 E. 40TH St. | TX | LUBBOCK | 79404-2816 |
| Grainger Branch | 4110 S. County Rd. 1276 | TX | MIDLAND | 79706-3042 |
| Grainger Branch | 2601 E. Plano Pkwy. | TX | PLANO | 75074-7416 |
| Grainger Branch | 6901 Imperial Dr. | TX | WACO | 76712-6813 |
| Grainger Branch | 110 Indiana Ave. | TX | WICHITA FALLS | 76301 |
| Grainger Branch | 17010 Katy Fwy. | TX | HOUSTON | 77094-1410 |
| Grainger Branch | 1400 Lomaland Dr. | TX | EL PASO | 79935-5207 |

| Location | Address | State | City | Zip Code |
|-----------------|--------------------------|-------|------------------|------------|
| Grainger Branch | 2323 N. Frazier St | TX | CONROE | 77303-1754 |
| Grainger Branch | 921 E. Pecan Blvd. | TX | MCALLEN | 78501-5710 |
| Grainger Branch | 610 Gale St. | TX | LAREDO | 78041-6005 |
| Grainger Branch | 1408 W. Villa Maria Rd | TX | BRYAN | 77801-4213 |
| Grainger Branch | 2958 South 1900 W. | UT | OGDEN | 84401-3228 |
| Grainger Branch | 2775 S. 900 W. | UT | SALT LAKE CITY | 84119-2447 |
| Grainger Branch | 101 International Dr. | VA | DULLES | 20166-9442 |
| Grainger Branch | 2947 Gallows Rd. | VA | FALLS CHURCH | 22042-1024 |
| Grainger Branch | 1401 Sewells Point Rd. | VA | NORFOLK | 23502-2057 |
| Grainger Branch | 2424 Magnolia Court | VA | RICHMOND | 23223-2332 |
| Grainger Branch | 20 Gregory Dr. | VT | SOUTH BURLINGTON | 05403-6046 |
| Grainger Branch | 4930 3RD Ave. S. | WA | SEATTLE | 98134-2308 |
| Grainger Branch | 2802 Pacific Hwy. E. | WA | FIFE | 98424-1021 |
| Grainger Branch | 3013 Walnut St. | WA | EVERETT | 98201-3846 |
| Grainger Branch | 5706 E. Broadway Ave. | WA | SPOKANE VALLEY | 99212-0912 |
| Grainger Branch | 3306 W. Marie St. | WA | PASCO | 99301-3899 |
| Grainger Branch | N21 W23020 Watertown Rd. | WI | WAUKESHA | 53188-1001 |
| Grainger Branch | 202 N. Jackson St. | WI | MILWAUKEE | 53202-5903 |
| Grainger Branch | 5819 N. 117TH St. | WI | MILWAUKEE | 53225-2245 |
| Grainger Branch | 501 Atlas Ave. | WI | MADISON | 53714-3107 |
| Grainger Branch | 751 Morris Ave. | WI | GREEN BAY | 54304-4558 |
| Grainger Branch | 600 N. Lynndale Dr. | WI | APPLETON | 54914-3021 |
| Grainger Branch | 3000 7TH Ave. W. | WV | CHARLESTON | 25387-1731 |
| Grainger Branch | 1110 Wilkins Circle | WY | CASPER | 82601-1331 |