



YAMAHA

Revs Your Heart™

Proposal Details and Acceptance

Golf Car Pricing: Municipal PO (Lead Acid golf cars with options: Custom seat, black roof upgrade, oversized steering wheel, DR sand bucket, Bluestone metallic upgraded color) , bag cover.

Unit	Qty	Term	Car Price	Total	Roll Out
2023 Drive 2 Lead Acid Fleet Car	144	Cash Municipal PO	\$5290	\$761,760	N/A
2023 Umax 1 EFI Range Unit	1	Cash Municipal PO	\$9950	\$771,710	
TRADES 2018 Club Car	139	Trade Variance	\$2950 Per Car	\$410,050.00	
Precedent					
				Total Due at Delivery	\$361,660

Delivery: 12/15/22 (Estimated)

Early Roll Option : N/A

Upon entering into the last year of the lease with YMFUS , if all terms and conditions of the lease have been satisfactorily met, YMFUS will grant customer the option of rolling into a new fleet of Yamaha golf cars. The new agreement must be with YMFUS and will be subject to their credit approval process. The new payment will be based upon current fleet condition, product pricing, and interest rates at that time.

The preceding quotation does not include any applicable taxes or insurance and is subject to the final approval of YMFUS and Yamaha Golf-Car Company; additional documentation to follow. This quotation is valid for fourteen (14) days and is subject to change beyond that date. Furthermore, this proposal constitutes the entire understanding and agreement amongst the parties, whether oral or in writing. Neither party has made any further representations or promises to the other with respect to the subject matter of this agreement, except as set forth in this agreement. This agreement supersedes any previous agreements made between parties and is confidential in nature.

If this proposal is acceptable under the above terms, please sign and date below:

Accepted by: Yamaha Golf-Car Company Date: _____ Accepted by:  Date: 2/3/22