

	Total Potential Points	First Southwest, a Div. of Hilltop Securities, Inc.	PFM Financial Advisors LLC
Committee Member	Potential Points		
<u>Erieta Diamanti</u>			
Experience and Expertise of firm	0-20	18	20
Qualifications of Individuals assigned to the City	0-30	27	30
Resources and Methodology	0-20	18	20
References	0-10	10	10
Cost	0-20	20	10
	Total =	93	90

Committee Member	Potential Points		
<u>Andrew Jean-Pierre</u>			
Experience and Expertise of firm	0-20	15	20
Qualifications of Individuals assigned to the City	0-30	27	30
Resources and Methodology	0-20	20	20
References	0-10	8	8
Cost	0-20	20	10
	Total =	90	88

Committee Member	Potential Points		
<u>Suzette Sibble</u>			
Experience and Expertise of firm	0-20	17	20
Qualifications of Individuals assigned to the City	0-30	25	30
Resources and Methodology	0-20	17	20
References	0-10	10	10
Cost	0-20	20	10
	Total =	89	90

	Total Potential Points	First Southwest, a Div. of Hilltop Securities, Inc.	PFM Financial Advisors LLC
<u>Committee Members (Average)</u>			
Experience and Expertise of firm	0-20	17	20
Qualifications of Individuals assigned to the City	0-30	26	30
Resources and Methodology	0-20	18	20
References	0-10	9	9
Cost	0-20	20	10
Average Score =		91	89

<u>Committee Members (Total)</u>			
Experience and Expertise of firm	0-60	50	60
Qualifications of Individuals assigned to the City	0-90	79	90
Resources and Methodology	0-60	55	60
References	0-30	28	28
Cost	0-60	60	30
Grand Total=		272	268