

RFP26-040 – Utilities Rate, Financial Planning, and Organizational Services

Proposer Willdan

SECTION NUMBER AND DESCRIPTION	POINTS	SCORE
Experience and Qualifications	0-30	29
Project Approach and Methodology	0-25	22
Project Team and Key Personnel	0-15	13
Relevant Project Experience / References	0-15	13
Fees	0-10	10
Local Business Program	0-5	Completed by Procurement
TOTAL	100	87

COMMENTS: Fifty offices nationwide with 1800 employees, ninety dedicated to this project most located in Orlando Florida. Highly qualified staff with some serving on the AWWA Rates and Charges Committee setting policies and guidelines for the Water Industry. Resources, experience and qualifications are sufficient for City's needs. This firm has performed 350+ rate studies in last five years and similar projects in Florida for Seminole County, City of Oviedo, and City of South Daytona Beach among others. Firm presented a good approach - review current policies and procedures, identify gaps benchmark against other similar Utilities and best practices and formulate recommendations. No Litigation in last five years.


Signature of Evaluator

5/27/26
Date

PHIL HYER
Printed Name

RFP26-040 – Utilities Rate, Financial Planning, and Organizational Services

Proposer Stantec

SECTION NUMBER AND DESCRIPTION	POINTS	SCORE
Experience and Qualifications	0-30	30
Project Approach and Methodology	0-25	24
Project Team and Key Personnel	0-15	14
Relevant Project Experience / References	0-15	14
Fees	0-10	87 7 CH
Local Business Program	0-5	Completed by Procurement
TOTAL	100	87 89 CH

COMMENTS: Stantec is a large firm with many resources and qualified personnel able to perform this work. They also have contributed to AWWA policy making and have performed similar projects in Florida as shown in their Client Matrix of projects. Stantec has already performed work for our Utilities Department and has knowledge of our past, current and future projects, our CIP needs and gaps in funding, policies and organizational structure. They are in a unique position to quickly begin the work needed to address these gaps. While their fees are higher, the cost of fees may be offset in the the shorter time to achieve results due to their previous knowledge of these gaps and issues within the Utilities Department.

-  5/27/26 

 Signature of Evaluator Date Printed Name

RFP26-040 – Utilities Rate, Financial Planning, and Organizational Services

Proposer Willdan Financial Svcs

SECTION NUMBER AND DESCRIPTION	POINTS	SCORE
Experience and Qualifications	0-30	25
Project Approach and Methodology	0-25	20
Project Team and Key Personnel	0-15	12
Relevant Project Experience / References	0-15	11
Fees	0-10	10
Local Business Program	0-5	Completed by Procurement
TOTAL	100	78

COMMENTS:

Verified approach - Provided some relevant case studies w/in FL -
 2021 Seminole Ct, 2013 Oviedo, 2019 S. Daytona. No. S. FL or BC Clients; Project Approach -
 Financial Policy, Development Svcs, Organizational Ass., Rate-Forecasting,
 Local Business (dashboard, alternative scenarios) but not necessarily task + time
 specific details. No information on low income assistance programs,
 grant progress. Good overall experience / knowledge. Fees very
 comparable to market rates.

Franker
Signature of Evaluator

5-27-26
Date

Renuka Mohammed
Printed Name

RFP26-040 – Utilities Rate, Financial Planning, and Organizational Services

Proposer Stantec Consulting

SECTION NUMBER AND DESCRIPTION	POINTS	SCORE
Experience and Qualifications	0-30	28
Project Approach and Methodology	0-25	23
Project Team and Key Personnel	0-15	15
Relevant Project Experience / References	0-15	13
Fees	0-10	8
Local Business Program	0-5	Completed by Procurement
TOTAL	100	87

COMMENTS:

Verified approach. Significant relevant experience in FL, 13 cities in BC - Coconut Creek, Coral Springs, Tamarac, LBS, Wilton Manors, Ft. Lauderdale, Dade, Hollywood, Cooper City, Pembroke Park, Mirar. Project Approach - revenue sufficiency, Financial Admin Dev., Rate Structure Analysis, Billing Data, Miss Changes, Development Service, Grant Assisted. Good experience / knowledge. esp. w/in JL; Publications w/in Industry, Fee a bit higher than anticipated for PM; other positions comparable.

Renuka Mohammed
Signature of Evaluator

5-27-26
Date

Renuka Mohammed
Printed Name

RFP26-040 – Utilities Rate, Financial Planning, and Organizational Services

Proposer Stantec

SECTION NUMBER AND DESCRIPTION	POINTS	SCORE
Experience and Qualifications	0-30	25
Project Approach and Methodology	0-25	25
Project Team and Key Personnel	0-15	15
Relevant Project Experience / References	0-15	14
Fees	0-10	7
Local Business Program	0-5	Completed by Procurement
TOTAL	100	80

COMMENTS:

Deep experience nationwide and particularly in FL. see pp 10-11 for projects. Multiple case studies provided relevant to Scope of work showing success in other jurisdictions. Clear & efficient project mgmt approach (p. 25) Methodology & Tech approach laid out in detail (starting p. 27). Broad team with significant & impressive exp. - 15 Key personnel assigned. (p. 5). Availability significant for personnel. (p. 45) Fees (p. 84) slightly higher than other vendor, but not unreasonable. Focus on Innovation (40)

Significant Grant Exp.

John Walker
Signature of Evaluator

5/27/2020
Date

JOSHUA WATERS
Printed Name

RFP26-040 – Utilities Rate, Financial Planning, and Organizational Services

Proposer Willdan

SECTION NUMBER AND DESCRIPTION	POINTS	SCORE
Experience and Qualifications	0-30	20
Project Approach and Methodology	0-25	18
Project Team and Key Personnel	0-15	10
Relevant Project Experience / References	0-15	11
Fees	0-10	10
Local Business Program	0-5	Completed by Procurement
TOTAL	100	69

COMMENTS:

Deep experience nationwide, experience in Florida. Fl exp not as significant as
 starter. (p 6-10). Case studies show capacity + experience doing the work -
 outcomes/metrics of success are not as clear (more qualitative). (p. 12-18).

Project management approach laid out in detail (p 19-20 + 31). Methodology +
 technical approach laid out but limited mostly to utility rates approach. (24-29)

Assigned team has significant experience, but small - 5 employees assigned (p 33-35.)
 Lower cost vendor. (p. 41). Did not address grant assistance experience.



 Signature of Evaluator

5/27/2026

 Date

JOSHUA WATTERS

 Printed Name

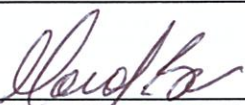
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Proposer Wildan

SECTION NUMBER AND DESCRIPTION	POINTS	SCORE
Experience and Qualifications	0-30	28
Project Approach and Methodology	0-25	23
Project Team and Key Personnel	0-15	14
Relevant Project Experience / References	0-15	14
Fees	0-10	9
Local Business Program	0-5	Completed by Procurement
TOTAL	100	88

COMMENTS:

Very experienced with more than 100 years of
proposed team experience. Rates are lower due to smaller
scale presence. Seems qualified and provided
competitive pricing.


Signature of Evaluator

05/27/26
Date

Mondy Claude
Printed Name

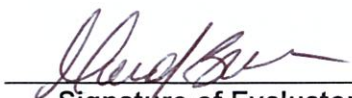
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Experience and Qualifications	0-30	29
Project Approach and Methodology	0-25	24
Project Team and Key Personnel	0-15	15
Relevant Project Experience / References	0-15	14
Fees	0-10	7
Local Business Program	0-5	Completed by Procurement
TOTAL	100	89

COMMENTS:

Strongest overall technical fit due to day-one readiness and prior work with Pompano Beach. Aware of CIP funding gap. Fees are higher. However Bigger company and more technology.


Signature of Evaluator

05/27/26
Date

Mondy Claude
Printed Name