

MEMORANDUM

Purchasing #17-062
February 13, 2017

To: Dennis W. Beach, City Manager
Through: Otis J. Thomas, General Services Director
From: Cassandra LeMasurier, Purchasing Supervisor
Subject: Award Bid L-15-17, Concrete Ready-Mix Delivered

Contract Need/Background

Bid L-15-17 was issued to establish an annual, open-end contract for the purchase of ready-mix concrete, delivered, as needed by the Public Works Department. This bid solicitation was structured to evaluate the total cost to the City for concrete from the various bidders, including the direct product cost as priced in the bid proposal, and the cost to the City to wait for the arrival of additional loads of concrete during a large concrete pour.

Based on the estimated quantity of concrete required during a twelve-month period, plus vendors' environmental charges, plus the cost of waiting time, which was directly related to the location of the vendors' concrete production facility, the total costs to the City would be:

Cemex Construction Materials FL, LLC.....	\$227,488.00
Banaszak Concrete Corporation.....	\$258,204.00

Therefore, the lowest responsive bidder is Cemex Construction Materials FL, LLC, with Banaszak Concrete Corporation the second-lowest bidder.

Attached you will find copies of a memorandum and the bid award recommendation form submitted by the Public Works Director, and copies of the bid tabulation, and bid solicitation document. The primary bid award is recommended to the low responsive bidder, Cemex Construction Materials FL, LLC, with Banaszak Concrete Corporation designated as the alternate contractor to provide the City a source of supply should the primary contractor be unable to supply product when required.

Bidders List

The Bidders List was created by using companies suggested by the requesting department, companies that have responded to prior bids, companies that have requested their names be placed on the Bid List, and companies from appropriate listings in other source books.

Number of firms responding with complete bids.....3

Advertising

The Bid package was also posted on the City's web page for download by interested firms

Funding

The total value of this contract, based on the unit prices from the recommended primary contractor, and the estimated quantity of various types of concrete to be purchased, is \$227,488.00. Purchases will be made, as needed, from budgeted funds account 302-7304-530.65-12, City Sidewalk Repair Project.

Market Research

The General Services Department conducted outreach to two (2) local Pompano Beach firms to inform them of the solicitation.

Award Recommendation

It is recommended that a contract award be made to the low responsive bidder, Cemex Construction Materials FL, LLC, as the primary contractor, at the unit prices bid. Banaszak Concrete Corporation will be designated as the alternate contractor, at the unit prices bid. The contract period will be one year, commencing upon award by the Commission. The contract may be renewed for two additional one year periods, subject to the terms and conditions contained in the bid specifications. This solicitation was assigned a voluntary 15% Local Business participation goal, and a 15% Small Business Enterprise participation goal; the recommended bidder Cemex is a Local Business, but did not indicate SBE participation.

Enclosures

cc: file