

Analysis Comparison, Ranking 07/12/17, E-33-17 OPERATIONS, MANAGEMENT, AND DEVELOPMENT OF
THE POMPANO BEACH AMPHITHEATER

	Total Potential Points	AEG Live SE, LLC	Bill Blumenreich Presents, Inc.	Broward Center for the Performing Arts	L&R Investments Group, LLC	PFM, LLC
Committee Member	Potential Points					
<u>Mark Beaudreau</u>						
Expertise, Relevant Experience and Corporate Resources	0-25	25	5	20	5	2
Responsiveness to City Objectives	0-25	25	10	20	10	5
Operating Vision, Approach and Plan	0-25	25	10	15	10	5
Financial Proposal, including Capital Improvement Plan	0-25	25	10	15	5	5
	Total =	100	35	70	30	17

Committee Member	Potential Points					
<u>Brian Donovan</u>						
Expertise, Relevant Experience and Corporate Resources	0-25	22	15	20	15	15
Responsiveness to City Objectives	0-25	22	10	17	5	15
Operating Vision, Approach and Plan	0-25	20	15	18	5	15
Financial Proposal, including Capital Improvement Plan	0-25	25	18	10	5	10
	Total =	89	58	65	30	55

Committee Member	Potential Points					
<u>Phyllis Korab</u>						
Expertise, Relevant Experience and Corporate Resources	0-25	25	20	20	10	20
Responsiveness to City Objectives	0-25	25	15	15	0	10
Operating Vision, Approach and Plan	0-25	25	10	15	0	10
Financial Proposal, including Capital Improvement Plan	0-25	25	5	10	0	5
	Total =	100	50	60	10	45

	Total Potential Points	AEG Live SE, LLC	Bill Blumenreich Presents, Inc.	Broward Center for the Performing Arts	L&R Investments Group, LLC	PFM, LLC
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Committee Member	Potential Points					
John Sfiropoulos						
Expertise, Relevant Experience and Corporate Resources	0-25	25	20	25	15	20
Responsiveness to City Objectives	0-25	25	18	20	15	18
Operating Vision, Approach and Plan	0-25	25	16	20	15	18
Financial Proposal, including Capital Improvement Plan	0-25	25	16	20	15	18
	Total =	100	70	85	60	74

Committee Members (Average)	Potential Points					
Expertise, Relevant Experience and Corporate Resources	0-25	24	15	21	11	14
Responsiveness to City Objectives	0-25	24	13	18	8	12
Operating Vision, Approach and Plan	0-25	24	13	17	8	12
Financial Proposal, including Capital Improvement Plan	0-25	25	12	14	6	10
	Average Score =	97	53	70	33	48

Committee Members (Total)	Potential Points					
Expertise, Relevant Experience and Corporate Resources	0-100	97	60	85	45	57
Responsiveness to City Objectives	0-100	97	53	72	30	48
Operating Vision, Approach and Plan	0-100	95	51	68	30	48
Financial Proposal, including Capital Improvement Plan	0-100	100	49	55	25	38
	Grand Total=	389	213	280	130	191