

FINAL ORDINAL RANKING

RFP E-35-17

FIXED BASE OPERATIONS AT THE POMPANO BEACH AIRPARK PARCEL Y (Rebid)

FIRM

RANKING

MTT Airpark Holdings LLC

1

United States Construction Corp.

2

List the reasons for this evaluation (justify the rating/scoring):

U.S. Const. Corp. — essentially a maintenance & storage product. Site plan is adaptable — relying on Broward College for large hangars. Waiting list on smaller boxes. Financially sound — self financing portion —

MTT — proposal includes multiple services NEW to Air Park. Self financing significant portion & has large financial backers. Services are specialty and are not currently offered at Air Park. 100+ jobs being created w/ new companies.

 7.6.17
Signature of Evaluator Date

CHRIS CLEMENTS
Printed Name

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List the reasons for this evaluation (justify the rating/scoring):

Greg Spatz, Matt Scotts, Tom Conlin - presenters

- existing tenants need to expand - market research extent

- Tom Conlin → existing tenant - looking to grow - currently 11K ft² space

↳ 30-40 potential clients - based on phone calls only -

.23¢/ft. → market rate

↳ infrastructure / rent abatement - will provide up front costs.
phased construction - (2) front bldgs @ later date based on demand.

creation of hundreds of jobs, beautiful bldgs. (architectural scheme)

- have financial backers, self-cash

↳ 1st phase construction

- Operating business vs. hangar rentals

- MTT will be operating majority of development - remaining will be rented.

Tammy Good 7-6-17

Signature of Evaluator

Date

Tammy Good

Printed Name

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List the reasons for this evaluation (justify the rating/scoring):

• US CONSTRUCTION - HAS 5 EXISTING TENANTS WANTING TO EXPAND THEIR OPERATIONS - SKY AVIATION HOLDINGS - HELICOPTER TRAINING
BUYING/SELLING - NO SPACE AT OTHER LOCAL AIRPARKS. WILLING TO OFFER ABOVE MARKET RATE FOR RENT - MAY BRING IN COLLEGE/UNIVERSITY
HAS PROVEN TRACK RECORD OF DEVELOPING & BUILDING AIRPARKS AND
RUNNING THEM - PAYS RENT ON TIME - PAYS FUEL FLOW FEE @ 5¢/GAL.
MTT AIRPARK HOLDINGS LLC.

VERY GOOD SITE PLAN - HAVE EXISTING BUSINESS ON AIRPARK THAT
WILL RELOCATE TO THIS PARCEL. DID NOT OFFER ENOUGH RENT
FOR LAND OR FUEL FLOW FEE RATE - 17¢ & 4¢ NOT ENOUGH,
NO PROVEN TRACK RECORD.

Steve Rocca

Signature of Evaluator

7/6/17

Date

STEVEN P. ROCCA

Printed Name