	Total Potential Points	Blue Cross Blue Shield	Deer Oaks EAP Services
Committee Member	Potential Points		
Eddie Beecher			
Prior Experience/Reference	0-10	10	5
Benefits ≥ Current Plan	0-15	15	5
Provider Network	0-15	14	10
Qualifications of Personnel	0-15	15	10
Availability of personnel	0-15	15	10
System for paying claims	0-10	10	8
Referal System	0-5	5	2
Premium cost PPO	0-7.5	7	0
Premium cost HMO	0-7.5	7	0
	Total =	98	50

Committee Member	Potential Points		
Allison Feurtado			
Prior Experience/Reference	0-10	10	7
Benefits ≥ Current Plan	0-15	15	5
Provider Network	0-15	15	0
Qualifications of Personnel	0-15	15	15
Availability of personnel	0-15	15	8
System for paying claims	0-10	10	10
Referal System	0-5	5	0
Premium cost PPO	0-7.5	7	0
Premium cost HMO	0-7.5	7	0
	Total =	99	45

Committee Member	Potential Points		
Cindy Lawrence			
Prior Experience/Reference	0-10	10	5
Benefits ≥ Current Plan	0-15	15	7
Provider Network	0-15	15	9
Qualifications of Personnel	0-15	13	9
Availability of personnel	0-15	14	5
System for paying claims	0-10	10	4
Referal System	0-5	5	0
Premium cost PPO	0-7.5	7	0
Premium cost HMO	0-7.5	7	0
	Total =	96	39

Total Potential Points	Deer Oaks EAP Services
POINTS	Services

Committee Member	Potential Points		
Robert McCaughan			
Prior Experience/Reference	0-10	10	8
Benefits ≥ Current Plan	0-15	15	0
Provider Network	0-15	10	10
Qualifications of Personnel	0-15	15	15
Availability of personnel	0-15	15	10
System for paying claims	0-10	8	5
Referal System	0-5	5	5
Premium cost PPO	0-7.5	7	0
Premium cost HMO	0-7.5	7	0
	Total =	92	53

Committee Members (Average)			
Prior Experience/Reference	0-10	10	6
Benefits ≥ Current Plan	0-15	15	4
Provider Network	0-15	14	7
Qualifications of Personnel	0-15	15	12
Availability of personnel	0-15	15	8
System for paying claims	0-10	10	7
Referal System	0-5	5	2
Premium cost PPO	0-7.5	7	0
Premium cost HMO	0-7.5	7	0
	96	47	

Committee Members (Total)			
Prior Experience/Reference	0-40	40	25
Benefits ≥ Current Plan	0-60	60	17
Provider Network	0-60	54	29
Qualifications of Personnel	0-60	58	49
Availability of personnel	0-60	59	33
System for paying claims	0-40	38	27
Referal System	0-20	20	7
Premium cost PPO	0-30	28	0
Premium cost HMO	0-30	28	0
	Grand Total=	385	187