## Exhibit "C" - Subsidies Breakdown

|                                      | Year 1           | Year 2                  | Year 3                     | Year 4                     | Year 5                     |
|--------------------------------------|------------------|-------------------------|----------------------------|----------------------------|----------------------------|
| Water Taxi Annual Expenses           | \$526,244        | \$526,244               | \$526,244                  | \$526,244                  | \$526,244                  |
|                                      |                  |                         |                            |                            |                            |
| Iteamized Revenues                   | Year 1           | Year 2                  | Year 3                     | Year 4                     | Year 5                     |
| Ticket Sales                         | \$163,800        | \$207,480               | \$218,400                  | \$245,700                  | \$273,000                  |
| Water Bottles                        | \$2,184          | \$2,912                 | \$2,912                    | \$3,500                    | \$3,640                    |
| City Subsidy                         | \$142,403        | \$98,723                | \$87,803                   | \$60,503                   | \$33,203                   |
| Special Promotions                   | \$0              | \$0                     | \$48,000                   | \$48,000                   | \$96,000                   |
| Subtotal                             | \$308,387        | \$309,115               | \$357,115                  | \$357,703                  | \$405,843                  |
|                                      |                  |                         |                            |                            |                            |
|                                      | Year 1           | Year 2                  | Year 3                     | Year 4                     | Year 5                     |
| Shortage                             | \$217,857        | \$217,129               | \$169,129                  | \$168,541                  | \$120,401                  |
| Estimated Profit                     | \$55,143         | \$55,871                | \$103,871                  | \$104,459                  | \$152,599                  |
| Subtotal                             | \$273,000        | \$273,000               | \$273,000                  | \$273,000                  | \$273,000                  |
|                                      |                  |                         |                            |                            |                            |
|                                      |                  |                         |                            |                            |                            |
| Other Sources of Revenue             | Year 1           | Year 2                  | Year 3                     | Year 4                     | Year 5                     |
| Other Sources of Revenue Advertising | Year 1 \$273,000 | <b>Year 2</b> \$273,000 | <b>Year 3</b><br>\$273,000 | <b>Year 4</b><br>\$273,000 |                            |
|                                      |                  |                         |                            |                            | <b>Year 5</b><br>\$273,000 |

Note: Year 5 requested subsidy is the <u>last</u> subsidy required.

Notwithstanding the above described expenses and allocations, PBWT reserves the right to use requested subsidy to offset any and all expenses.