


MEMORANDUM

Parks, Recreation & Cultural Arts

MEMORANDUM 19-A031

DATE: January 15, 2019

TO: Greg Harrison, City Manager

FROM: Mark A. Beaudreau, Recreation Programs Administrator 

SUBJECT: Agenda Item Ordinance- License Agreement Proserve
Concepts, Inc. Head Tennis Professional Services Agreement

Please place the attached ordinance on the February, 12, City Commission Agenda. The ordinance was advertised for first reading in the Sun Sentinel. The license agreement is between the City and Proserve Concepts, Inc. to provide Head Tennis Professional services at the Pompano Beach Tennis Center. The license agreement is for a term of five years, with the option to renew the agreement for an additional two periods of one year. Proserve Concepts, Inc. responded to RFP P-38-18 Head Tennis Professional at Pompano Beach Tennis Center.

The City shall receive twenty percent (20%) and the licensee shall receive eighty percent of the gross revenues generated from all tennis leagues, tournaments, lessons, socials, member relations and junior camps. The City shall receive ten percent (10%) and licensee shall receive ninety percent (90%) of the gross revenues generated from Pro Shop goods and merchandise. The City will retain all of the revenue from facility memberships, daily fees for non-members to use the facility and vending income of beverages and food items available at the facility.

If you have any questions regarding the license agreement please call me at 954-786-4191.

afh

Attachment

cc: Antonio Pucci, Contract Manager
Kate Belcher, Interim Recreation Manager
Scott Moore, Recreation Manager
Kaitlyn Kerr, Recreation Manager