

December 28, 2018

Andrew Jean-Pierre
Finance Director
City of Pompano Beach
100 West Atlantic Blvd.
Pompano Beach, FL 33060

RE: Banking Services Contract Renewal

Dear Mr. Jean-Pierre:

The City of Pompano Beach (the "City") and JPMorgan Chase Bank, N.A. ("J.P. Morgan") entered into a five (5) years banking services contract (the "Contract") effective April 25, 2014. The Contract may, by mutual agreement, be renewed for an additional five (5) year period. The purpose of this letter is to propose the extension of the Contract for the additional five (5) year term, through April 24, 2024.

In order to demonstrate our continued commitment to this relationship, we are pleased to offer the City the following upon Contract renewal:

- **Loyalty Fee Waiver** – A waiver of banking services related fees for six (6) months based on current transaction volumes and effective on the Contract renewal date.
- **Earnings Credit Rate (ECR) & Interest Rate** – An aggressive ECR of 1.70% and an Interest Rate of 1.90% on balances in excess of those required to offset banking services fees. These rates are net of Balance Based Charges (commonly known as FDIC).
- **Hybrid Demand Deposit Account (DDA)** – The opportunity to optimize earnings on your account balances by converting your existing main checking account to a Hybrid DDA. The Hybrid DDA is simple in its structure but comprehensive in its capabilities, as it allows you to take advantage of the proposed higher ECR to offset service charges and earn a hard dollar interest rate on excess funds without spending time managing alternative short-term investments. All deposits will remain fully collateralized under the same account number.
- **Money Market Deposit Account (MMDA)** – A premium rate of 2.10% for balances that are stable and not immediately needed to cover operating cash needs. MMDAs are fully collateralized and allow up to six (6) electronic withdrawals per calendar month, in accordance with Federal Reserve Regulation D. There are no fees to open or maintain this account.

In addition to the financial enhancements referenced above, the City's relationship will continue to be supported by the same experienced and accessible relationship management team that has provided you with exemplary service over the years. Our team has enjoyed working with the City staff and appreciates the opportunity to remain your primary banking services provider.

Yours sincerely,

JPMORGAN CHASE BANK, N.A.

By:  _____