

	Total Potential Points	Kool Water & Ice PB, LLC	Southern Cross Ice and Water LLC
<b>Committee Member</b>	Potential Points		
<b><u>Kate Belcher</u></b>			
Revenue Sharing Percentage Guarantee to City	40	32	40
Project Approach, Experience and Expertise	30	30	10
Vending Options	30	30	30
	Total =	92	80

<b>Committee Member</b>	Potential Points		
<b><u>Brian Donovan</u></b>			
Revenue Sharing Percentage Guarantee to City	40	40	32
Project Approach, Experience and Expertise	30	29	27
Vending Options	30	26	23
	Total =	95	82

<b>Committee Member</b>	Potential Points		
<b><u>Tammy Good</u></b>			
Revenue Sharing Percentage Guarantee to City	40	32	40
Project Approach, Experience and Expertise	30	30	15
Vending Options	30	28	30
	Total =	90	85

	Total Potential Points	Kool Water & Ice PB, LLC	Southern Cross Ice and Water LLC
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<b>Committee Member</b>	Potential Points		
<b><u>Scott Moore</u></b>			
Revenue Sharing Percentage Guarantee to City	40	32	40
Project Approach, Experience and Expertise	30	30	15
Vending Options	30	25	25
	Total =	87	80

<b><u>Committee Members (Average)</u></b>			
Revenue Sharing Percentage Guarantee to City	40	34	38
Project Approach, Experience and Expertise	30	30	17
Vending Options	30	27	27
	<b>Average Score =</b>	91	82

<b><u>Committee Members (Total)</u></b>			
Revenue Sharing Percentage Guarantee to City	0-160	136	152
Project Approach, Experience and Expertise	0-120	119	67
Vending Options	0-120	109	108
	<b>Sub-Total</b>	364	327
Tier-1 / Tier-2 Local Business %		0.0	0.0
	<b>Grand Total</b>	364.000	327.000