

MEMORANDUM

Purchasing #19-053
August 20, 2019

To: Gregory P. Harrison, City Manager

Through: Otis J. Thomas, General Services Director

From: Jill Klaskin Press, Purchasing Supervisor

Subject: Award Co-op Bid, "Barricade and Flasher Rental" City of Fort Lauderdale Bid #12265-393

Contract Need/Background

The City of Pompano Beach rents barricades and flashers for various capital projects, events and repairs throughout the year, on an as needed basis. The City of Fort Lauderdale issued Bid #12265-393 for "Barricade and Flasher Rental" as the lead agency for the Southeast Governmental Purchasing Cooperative, on behalf of (45) forty-five participating governmental agencies. This bid contains the combined estimated annual purchase requirements from all of the participating entities. The City of Fort Lauderdale awarded the contract to the lowest bidders MOTPlans.com LLC, Pedrail Systems, LLC and All American Barricades, Corp. The contract is valid until August 1, 2021 with (2) one-year renewals available.

Attached you will find copies of the bid documents from the City of Fort Lauderdale.

Funding

Barricades and flashers will be rented as needed, to be paid for from various Public Works and Utilities accounts. Based upon the FY2018 expenditure and year to date FY2019 expenditures for barricade and flasher rentals it is estimated the City will spend \$24,500.00 per fiscal year on barricade and flasher rentals. The estimated total expenditure over the life of the contract is \$98,000.00.

Market Research

Purchasing was not able to identify similar businesses within the City of Pompano Beach city limits. It was therefore determined it was in the City's best interest to participate in the pricing of the vendors awarded the Fort Lauderdale Cooperative contract.

Award Recommendation

After a review of the City of Fort Lauderdale bid results with the Public Works and Utilities Departments, it is recommended that MOTPlans.com LLC, Pedrail Systems, LLC and All American Barricades, Corp., Inc. be awarded a contract for the rental of barricades and flashers, as needed, based upon the City of Fort Lauderdale Bid #12265-393, through August 1, 2021, with possible renewals, as stated in the bid specifications.

Enclosures
cc: file