

EVALUATION CRITERIA
RFP P-32-19
MLK Sale/Lease Commercial Space

VENDOR NAME: 2 SISTAS BREAD COMPANY

<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1 <u>Business Experience:</u> Clearly demonstrate the experience of the Individual and/or Teams background in managing, operating or developing similar business models or projects.	0-30	<u>20</u>
2 <u>Financial Capabilities:</u> Provide adequate information to verify the business has secured funding and has the financial capacity to fund the project and secure bonding, if necessary for buildout and operations.	0-30	<u>0</u>
3 <u>Design/Development Concept:</u> Floor plan/rendering for operations	0-25	<u>0</u>
4 <u>Fiscal Impact:</u> Provides for highest and best use of the location for sale or lease. Provides new jobs or training opportunities for residents of the NWCRA or City of Pompano Beach and identify the economic impact (i.e. estimated taxable value of the property) to the surrounding area.	0-15	<u>7</u>
TOTAL	0-100	<u>27</u>

Additional 0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS ASKING FOR A GIFT. RENT \$ 801.00. OFFERED TO FUND OWN BUSINESS BUT PROVIDED LITTLE DETAILS. NO FINANCIALS NOR PLAN WERE PROVIDED (SKETCH/LAYOUT).



Signature of Evaluator

7/11/19

Date

Horacio Danovich

Printed Name

EVALUATION CRITERIA
RFP P-32-19
MLK Sale/Lease Commercial Space

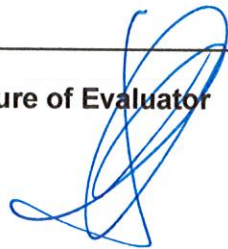
VENDOR NAME: Truher Health & Beauty

	<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1	<u>Business Experience:</u> Clearly demonstrate the experience of the Individual and/or Teams background in managing, operating or developing similar business models or projects.	0-30	<u>21</u>
2	<u>Financial Capabilities:</u> Provide adequate information to verify the business has secured funding and has the financial capacity to fund the project and secure bonding, if necessary for buildout and operations.	0-30	<u>18</u>
3	<u>Design/Development Concept:</u> Floor plan/rendering for operations	0-25	<u>12</u>
4	<u>Fiscal Impact:</u> Provides for highest and best use of the location for sale or lease. Provides new jobs or training opportunities for residents of the NWCRA or City of Pompano Beach and identify the economic impact (i.e. estimated taxable value of the property) to the surrounding area.	0-15	<u>13</u>
	TOTAL	0-100	<u>64</u>

Additional 0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS Business plan is complete but has plenty of flaws.
A good financial projections table. Monthly rent as
proposed \$1,167.00 with no security nor deposit. Non-
refundable option @ \$3,500.00. Purchase price \$70,000.00.
Sketch/Plan, OK. Cash flow projections seem unrealistic.

Signature of Evaluator



Date

7/11/19

Printed Name

HORACIO PINOCH

EVALUATION CRITERIA
RFP P-32-19
MLK Sale/Lease Commercial Space

VENDOR NAME: LIFE SKILLS MANAGEMENT SERVICES

	<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1	<u>Business Experience:</u> Clearly demonstrate the experience of the Individual and/or Teams background in managing, operating or developing similar business models or projects.	0-30	<u>25</u>
2	<u>Financial Capabilities:</u> Provide adequate information to verify the business has secured funding and has the financial capacity to fund the project and secure bonding, if necessary for buildout and operations.	0-30	<u>25</u>
3	<u>Design/Development Concept:</u> Floor plan/rendering for operations	0-25	<u>22</u>
4	<u>Fiscal Impact:</u> Provides for highest and best use of the location for sale or lease. Provides new jobs or training opportunities for residents of the NWCRA or City of Pompano Beach and identify the economic impact (i.e. estimated taxable value of the property) to the surrounding area.	0-15	<u>5</u>
	TOTAL	0-100	<u>77</u>

Additional 0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS ENTRY LEASE @ \$500/MONTH W/OPTION TO BUY AT
(UNSTATED) MARKET RATE. AN EXCELLENT MARKET/BUSINESS PLAN
WITH LOTS OF DETAILS. ACCORDING TO CPA, FINANCIALLY SOUND.
NICE, SIMPLE SKETCH.

Signature of Evaluator

Date

Printed Name

EVALUATION CRITERIA
RFP P-32-19
MLK Sale/Lease Commercial Space

VENDOR NAME: _____

T & G Group Holdings

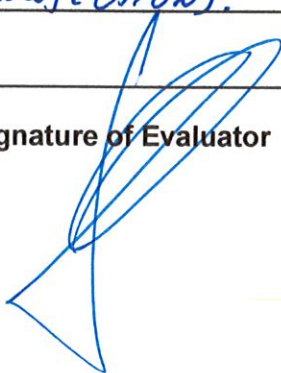
<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1 <u>Business Experience:</u> Clearly demonstrate the experience of the Individual and/or Teams background in managing, operating or developing similar business models or projects.	0-30	<u>12</u>
2 <u>Financial Capabilities:</u> Provide adequate information to verify the business has secured funding and has the financial capacity to fund the project and secure bonding, if necessary for buildout and operations.	0-30	<u>15</u>
3 <u>Design/Development Concept:</u> Floor plan/rendering for operations	0-25	<u>0</u>
4 <u>Fiscal Impact:</u> Provides for highest and best use of the location for sale or lease. Provides new jobs or training opportunities for residents of the NWCRA or City of Pompano Beach and identify the economic impact (i.e. estimated taxable value of the property) to the surrounding area.	0-15	<u>10</u>
TOTAL	0-100	<u>37</u>

Additional 0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS

*NO SKETCH/PLANS, ONLY A GENERIC DESCRIPTION.
UNPROVEN RESUME WITH UNCONFIRMED INFORMATION. OFFER
\$1500/MONTH W/ OPTION TO BUY AT UNSTATED MARKET RATE
AFTER 3 YEARS. INADEQUATE FINANCIAL OPTIONS. UNREALISTIC
PROJECTIONS.*

Signature of Evaluator



Date

7/11/19

Printed Name

Francis Danovich

EVALUATION CRITERIA
RFP P-32-19
MLK Sale/Lease Commercial Space

VENDOR NAME:

West Construction Inc.

<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1 <u>Business Experience:</u> Clearly demonstrate the experience of the Individual and/or Teams background in managing, operating or developing similar business models or projects.	0-30	<u>22</u>
2 <u>Financial Capabilities:</u> Provide adequate information to verify the business has secured funding and has the financial capacity to fund the project and secure bonding, if necessary for buildout and operations.	0-30	<u>30</u>
3 <u>Design/Development Concept:</u> Floor plan/rendering for operations	0-25	<u>23</u>
4 <u>Fiscal Impact:</u> Provides for highest and best use of the location for sale or lease. Provides new jobs or training opportunities for residents of the NWCRA or City of Pompano Beach and identify the economic impact (i.e. estimated taxable value of the property) to the surrounding area.	0-15	<u>15</u>
TOTAL	0-100	<u>90</u>

Additional 0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS

Highest offer @ \$75,000.00. Financially strong. over 50 years of experience. proposed working with local highschool (training classes). business plan was lacking.

Signature of Evaluator

Date

Printed Name



7/11/19

HOMAGO PANOLICH

EVALUATION CRITERIA
RFP P-32-19
MLK Sale/Lease Commercial Space

VENDOR NAME: 2 Sistas Bread Company

<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1 <u>Business Experience:</u> Clearly demonstrate the experience of the Individual and/or Teams background in managing, operating or developing similar business models or projects.	0-30	<u>4</u>
2 <u>Financial Capabilities:</u> Provide adequate information to verify the business has secured funding and has the financial capacity to fund the project and secure bonding, if necessary for buildout and operations.	0-30	<u>0</u>
3 <u>Design/Development Concept:</u> Floor plan/rendering for operations	0-25	<u>0</u>
4 <u>Fiscal Impact:</u> Provides for highest and best use of the location for sale or lease. Provides new jobs or training opportunities for residents of the NWCRA or City of Pompano Beach and identify the economic impact (i.e. estimated taxable value of the property) to the surrounding area.	0-15	<u>3</u>
TOTAL	0-100	<u>7</u>

Additional 0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS Business plan from 2014. No references included and lacks detail in key areas.

None of the required financial information was provided to show ability to pay for rent and purchase.

Floor/site plan not provided. Construction & shopping schedule has \$133,000 in expenses but business plan says they only need \$20,000 to complete the renovation. \$54,000 purchase \$801 monthly rent on year to year lease.

No annual increase or CAM indicated. Not an established business.

Cassandra LeMasurier 7-11-2019

Signature of Evaluator

Date

Cassandra LeMasurier

Printed Name

EVALUATION CRITERIA
RFP P-32-19
MLK Sale/Lease Commercial Space

VENDOR NAME: Jrubee Health and Beauty LLC

	<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1	<u>Business Experience:</u> Clearly demonstrate the experience of the Individual and/or Teams background in managing, operating or developing similar business models or projects.	0-30	<u>3</u>
2	<u>Financial Capabilities:</u> Provide adequate information to verify the business has secured funding and has the financial capacity to fund the project and secure bonding, if necessary for buildout and operations.	0-30	<u>0</u>
3	<u>Design/Development Concept:</u> Floor plan/rendering for operations	0-25	<u>5</u>
4	<u>Fiscal Impact:</u> Provides for highest and best use of the location for sale or lease. Provides new jobs or training opportunities for residents of the NWCRA or City of Pompano Beach and identify the economic impact (i.e. estimated taxable value of the property) to the surrounding area.	0-15	<u>5</u>
	TOTAL	0-100	<u>13</u>

Additional 0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS Business plan for salon and spa. ~~ManoFACE Salon at 731 MLK less than 200 feet from 737 building~~ CL
2 other salons less than a mile away in Old Town. No references included. No detail on owner's experience.
No references included. No detail on owner's experience. Documentation to show ability to secure financing for purchase,
lease or lease to own: financing structure, equity, funding commitment not provided. Provided 3 year P&L projections
but none of the requested financial information provided. Hand drawn floor plan provided. No buildout cost & development schedule provided.
\$70,000 purchase after 5 years lease to own \$1,167 per month rent. No annual increase or CAM indicated.

Cassandra LeMasurier

Signature of Evaluator

7-11-2019

Date

Cassandra LeMasurier

Printed Name

EVALUATION CRITERIA
RFP P-32-19
MLK Sale/Lease Commercial Space

VENDOR NAME: Life Skills Management Services LLC

	<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1	<u>Business Experience:</u> Clearly demonstrate the experience of the Individual and/or Teams background in managing, operating or developing similar business models or projects.	0-30	<u>15</u>
2	<u>Financial Capabilities:</u> Provide adequate information to verify the business has secured funding and has the financial capacity to fund the project and secure bonding, if necessary for buildout and operations.	0-30	<u>0</u>
3	<u>Design/Development Concept:</u> Floor plan/rendering for operations	0-25	<u>20</u>
4	<u>Fiscal Impact:</u> Provides for highest and best use of the location for sale or lease. Provides new jobs or training opportunities for residents of the NWCRA or City of Pompano Beach and identify the economic impact (i.e. estimated taxable value of the property) to the surrounding area.	0-15	<u>7</u>
	TOTAL	0-100	<u>42</u>

Additional 0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS Did provide business plan & staff experience but no references. Plan speaks to mental health services for children but other information is for day care and summer camp. Difficult to determine services offered. No buildout cost & development schedule provided.
Good business qualifications provided. Documentation of ability to secure financing for purchase, lease or lease to own
financing structure, equity, funding commitment not provided. Financial viability letter provided and financial statements for April 2019 to current only.
No audited stms. or P&L and tax returns for past 2 years provided. Purchase \$125,000 no time frame. 5 year lease \$500 per month. No annual increase or CAM indicated

Cassandra LeMasurier

Signature of Evaluator

7-11-2019

Date

Cassandra LeMasurier

Printed Name

**EVALUATION CRITERIA
RFP P-32-19
MLK Sale/Lease Commercial Space**

VENDOR NAME: T&G Group Holdings LLC

	<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1	<u>Business Experience:</u> Clearly demonstrate the experience of the Individual and/or Teams background in managing, operating or developing similar business models or projects.	0-30	<u>2</u>
2	<u>Financial Capabilities:</u> Provide adequate information to verify the business has secured funding and has the financial capacity to fund the project and secure bonding, if necessary for buildout and operations.	0-30	<u>0</u>
3	<u>Design/Development Concept:</u> Floor plan/rendering for operations	0-25	<u>0</u>
4	<u>Fiscal Impact:</u> Provides for highest and best use of the location for sale or lease. Provides new jobs or training opportunities for residents of the NWCRA or City of Pompano Beach and identify the economic impact (i.e. estimated taxable value of the property) to the surrounding area.	0-15	<u>5</u>
	TOTAL	0-100	<u>7</u>

Additional 0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS Business plan restaurant w/ retail prod. utilizing franchises for athletic shoes & apparel & health drinks and clubs.
Location is for a stand alone business so business model is not applicable. No staff experience, references relevant owner exp. provided.
Says County and City is offering \$325,000 in financing. No documentation submitted to support this.
Documentation of ability to secure financing for purchase, lease or lease to own financing structure, equity, funding commitment not provided.
Floor/site plan and buildout cost & development schedule not provided. Purchase after 3 yrs fair market rate. Lease \$1,500 per month 3% annual incr.

Cassandra LeMasurier 7-11-2019

Signature of Evaluator

Date

Cassandra LeMasurier

Printed Name

EVALUATION CRITERIA
RFP P-32-19
MLK Sale/Lease Commercial Space

VENDOR NAME: West Construction, Inc.

	<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1	<u>Business Experience:</u> Clearly demonstrate the experience of the Individual and/or Teams background in managing, operating or developing similar business models or projects.	0-30	<u>30</u>
2	<u>Financial Capabilities:</u> Provide adequate information to verify the business has secured funding and has the financial capacity to fund the project and secure bonding, if necessary for buildout and operations.	0-30	<u>30</u>
3	<u>Design/Development Concept:</u> Floor plan/rendering for operations	0-25	<u>25</u>
4	<u>Fiscal Impact:</u> Provides for highest and best use of the location for sale or lease. Provides new jobs or training opportunities for residents of the NWCRA or City of Pompano Beach and identify the economic impact (i.e. estimated taxable value of the property) to the surrounding area.	0-15	<u>10</u>
	TOTAL	0-100	<u>95</u>

Additional 0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS ⁰¹ ~~Detailed business plan provided.~~ Bank and business references provided. Saturdays will offer intern training of local high school students. Detailed business plan provided with qualifications information.
Letter from bank in excess of purchase price and 2 years audited financials provided. Floor and site plan rendering provided.
\$75,000 purchase. Established business with proof of funds to purchase and intern program to benefit the surrounding community.

Cassandra LeMasurier

Signature of Evaluator

7-11-2019

Date

Cassandra LeMasurier

Printed Name

EVALUATION CRITERIA
RFP P-32-19
MLK Sale/Lease Commercial Space

VENDOR NAME: 2 Sistas

	<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1	<u>Business Experience:</u> Clearly demonstrate the experience of the Individual and/or Teams background in managing, operating or developing similar business models or projects.	0-30	<u>15</u>
2	<u>Financial Capabilities:</u> Provide adequate information to verify the business has secured funding and has the financial capacity to fund the project and secure bonding, if necessary for buildout and operations.	0-30	<u>10</u>
3	<u>Design/Development Concept:</u> Floor plan/rendering for operations	0-25	<u>5</u>
4	<u>Fiscal Impact:</u> Provides for highest and best use of the location for sale or lease. Provides new jobs or training opportunities for residents of the NWCRA or City of Pompano Beach and identify the economic impact (i.e. estimated taxable value of the property) to the surrounding area.	0-15	<u>5</u>
	TOTAL	0-100	<u>35</u>

Additional 0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS

Concern about ability to sustain facility over
years, and financial capability.

Whitney Bauls

Signature of Evaluator

7/11/19

Date

Whitney Bauls

Printed Name

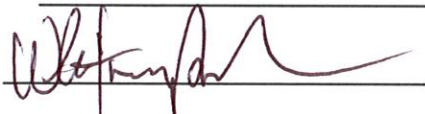
EVALUATION CRITERIA
RFP P-32-19
MLK Sale/Lease Commercial Space

VENDOR NAME: Trubee Health

	<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1	<u>Business Experience:</u> Clearly demonstrate the experience of the Individual and/or Teams background in managing, operating or developing similar business models or projects.	0-30	<u>10</u>
2	<u>Financial Capabilities:</u> Provide adequate information to verify the business has secured funding and has the financial capacity to fund the project and secure bonding, if necessary for buildout and operations.	0-30	<u>15</u>
3	<u>Design/Development Concept:</u> Floor plan/rendering for operations	0-25	<u>10</u>
4	<u>Fiscal Impact:</u> Provides for highest and best use of the location for sale or lease. Provides new jobs or training opportunities for residents of the NWCRA or City of Pompano Beach and identify the economic impact (i.e. estimated taxable value of the property) to the surrounding area.	0-15	<u>5</u>
	TOTAL	0-100	<u>40</u>

Additional 0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS insure about potential use.


Signature of Evaluator

7/11/19
Date

Whitney Rauls
Printed Name

EVALUATION CRITERIA

RFP P-32-19

MLK Sale/Lease Commercial Space

VENDOR NAME: Life Skills

	<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1	<u>Business Experience:</u> Clearly demonstrate the experience of the Individual and/or Teams background in managing, operating or developing similar business models or projects.	0-30	<u>25</u>
2	<u>Financial Capabilities:</u> Provide adequate information to verify the business has secured funding and has the financial capacity to fund the project and secure bonding, if necessary for buildout and operations.	0-30	<u>20</u>
3	<u>Design/Development Concept:</u> Floor plan/rendering for operations	0-25	<u>15</u>
4	<u>Fiscal Impact:</u> Provides for highest and best use of the location for sale or lease. Provides new jobs or training opportunities for residents of the NWCRA or City of Pompano Beach and identify the economic impact (i.e. estimated taxable value of the property) to the surrounding area.	0-15	<u>5</u>
	TOTAL	0-100	<u>60</u>

Additional 0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS

No comment.Whitney Rauls

Signature of Evaluator

2/11/19

Date

Whitney Rauls

Printed Name

EVALUATION CRITERIA
RFP P-32-19
MLK Sale/Lease Commercial Space

VENDOR NAME: T & G

	<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1	<u>Business Experience:</u> Clearly demonstrate the experience of the Individual and/or Teams background in managing, operating or developing similar business models or projects.	0-30	<u>10</u>
2	<u>Financial Capabilities:</u> Provide adequate information to verify the business has secured funding and has the financial capacity to fund the project and secure bonding, if necessary for buildout and operations.	0-30	<u>5</u>
3	<u>Design/Development Concept:</u> Floor plan/rendering for operations	0-25	<u>5</u>
4	<u>Fiscal Impact:</u> Provides for highest and best use of the location for sale or lease. Provides new jobs or training opportunities for residents of the NWCRA or City of Pompano Beach and identify the economic impact (i.e. estimated taxable value of the property) to the surrounding area.	0-15	<u>5</u>
	TOTAL	0-100	<u>25</u>

Additional 0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS No comment.

Whitney Rawls

Signature of Evaluator

7/11/19

Date

Whitney Rawls

Printed Name

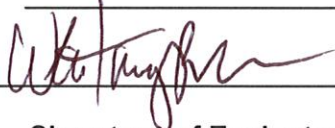
EVALUATION CRITERIA
RFP P-32-19
MLK Sale/Lease Commercial Space

VENDOR NAME: West

	<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1	<u>Business Experience:</u> Clearly demonstrate the experience of the Individual and/or Teams background in managing, operating or developing similar business models or projects.	0-30	<u>30</u>
2	<u>Financial Capabilities:</u> Provide adequate information to verify the business has secured funding and has the financial capacity to fund the project and secure bonding, if necessary for buildout and operations.	0-30	<u>30</u>
3	<u>Design/Development Concept:</u> Floor plan/rendering for operations	0-25	<u>20</u>
4	<u>Fiscal Impact:</u> Provides for highest and best use of the location for sale or lease. Provides new jobs or training opportunities for residents of the NWCRA or City of Pompano Beach and identify the economic impact (i.e. estimated taxable value of the property) to the surrounding area.	0-15	<u>15</u>
	TOTAL	0-100	<u>95</u>

Additional 0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS Presents best possible use and financial
ability.


Signature of Evaluator

7/11/19
Date

Whitney Rawls
Printed Name


EVALUATION CRITERIA
RFP P-32-19
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VENDOR NAME: 2 sistas Bread Company

<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1 <u>Business Experience:</u> Clearly demonstrate the experience of the Individual and/or Teams background in managing, operating or developing similar business models or projects.	0-30	<u>15</u>
2 <u>Financial Capabilities:</u> Provide adequate information to verify the business has secured funding and has the financial capacity to fund the project and secure bonding, if necessary for buildout and operations.	0-30	<u>10</u>
3 <u>Design/Development Concept:</u> Floor plan/rendering for operations	0-25	<u>0</u>
4 <u>Fiscal Impact:</u> Provides for highest and best use of the location for sale or lease. Provides new jobs or training opportunities for residents of the NWCRA or City of Pompano Beach and identify the economic impact (i.e. estimated taxable value of the property) to the surrounding area.	0-15	<u>7</u>
TOTAL	0-100	<u>32</u>

Additional 0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS: • No Financials included
• want to lease, \$801 per month • open afternoon +
evenings • Has costs for ac, which is already installed
• construction shopping / schedule has elements that are already
included in the facility • CRA to gift the space? • Dates
off on some documents (04/2015)? • Lease or buy? Misreading.


Signature of Evaluator

07/11/19
Date

Danielle Sabat
Printed Name

EVALUATION CRITERIA
RFP P-32-19
MLK Sale/Lease Commercial Space

VENDOR NAME: Jrubees Health and Beauty, LLC

<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1 <u>Business Experience:</u> Clearly demonstrate the experience of the Individual and/or Teams background in managing, operating or developing similar business models or projects.	0-30	<u>20</u>
2 <u>Financial Capabilities:</u> Provide adequate information to verify the business has secured funding and has the financial capacity to fund the project and secure bonding, if necessary for buildout and operations.	0-30	<u>20</u>
3 <u>Design/Development Concept:</u> Floor plan/rendering for operations	0-25	<u>25</u>
4 <u>Fiscal Impact:</u> Provides for highest and best use of the location for sale or lease. Provides new jobs or training opportunities for residents of the NWCRA or City of Pompano Beach and identify the economic impact (i.e. estimated taxable value of the property) to the surrounding area.	0-15	<u>7</u>
TOTAL	0-100	<u>72</u>

Additional 0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS: Delayed purchase
Lease to own for 5 years at \$1167 per month +
purchase amount \$70,000 over course of the lease
financials available + put together / formatted
plan - overall, thought proposal was organized + put together
cash flow revenues were unrealistic

Signature of Evaluator

Date

Printed Name



07/11/19

Danielle Sabat

EVALUATION CRITERIA

RFP P-32-19

MLK Sale/Lease Commercial Space

VENDOR NAME:

Life Skills Management Services, LLC

Criteria	Point Range	Score
1 <u>Business Experience:</u> Clearly demonstrate the experience of the Individual and/or Teams background in managing, operating or developing similar business models or projects.	0-30	<u>27</u>
2 <u>Financial Capabilities:</u> Provide adequate information to verify the business has secured funding and has the financial capacity to fund the project and secure bonding, if necessary for buildout and operations.	0-30	<u>20</u>
3 <u>Design/Development Concept:</u> Floor plan/rendering for operations	0-25	<u>10</u>
4 <u>Fiscal Impact:</u> Provides for highest and best use of the location for sale or lease. Provides new jobs or training opportunities for residents of the NWCRA or City of Pompano Beach and identify the economic impact (i.e. estimated taxable value of the property) to the surrounding area.	0-15	<u>5</u>
TOTAL	0-100	<u>62</u>

Additional 0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS

For profit behavioral health company. Youth services/ camp, community workshops, outpatient. Lease for \$500 per month, option to purchase for \$125,000. Business plan seems complete + thorough. site plan only seems for children area? Best Use?

Signature of Evaluator

Date

Printed Name

EVALUATION CRITERIA

RFP P-32-19

MLK Sale/Lease Commercial Space

VENDOR NAME: T+G Group Holdings, LLC

Criteria	Point Range	Score
1 <u>Business Experience:</u> Clearly demonstrate the experience of the Individual and/or Teams background in managing, operating or developing similar business models or projects.	0-30	<u>10</u>
2 <u>Financial Capabilities:</u> Provide adequate information to verify the business has secured funding and has the financial capacity to fund the project and secure bonding, if necessary for buildout and operations.	0-30	<u>10</u>
3 <u>Design/Development Concept:</u> Floor plan/rendering for operations	0-25	<u>0</u>
4 <u>Fiscal Impact:</u> Provides for highest and best use of the location for sale or lease. Provides new jobs or training opportunities for residents of the NWCRA or City of Pompano Beach and identify the economic impact (i.e. estimated taxable value of the property) to the surrounding area.	0-15	<u>5</u>
TOTAL	0-100	<u>25</u>

Additional 0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS: • No Financials
• No renderings, just description
• Lease for \$1500 per month for first year + increase 3% any additional years, After 3 years would like to purchase based on 2 appraisals
• Restaurant or retail for tourism?
• Have to finance all funds
• Package is unorganized in some spots

★
Signature of Evaluator

07/11/19
Date

Danielle Sclat
Printed Name

EVALUATION CRITERIA

RFP P-32-19

MLK Sale/Lease Commercial Space

VENDOR NAME: West Construction, Inc

	<u>Criteria</u>	<u>Point Range</u>	<u>Score</u>
1	<u>Business Experience:</u> Clearly demonstrate the experience of the Individual and/or Teams background in managing, operating or developing similar business models or projects.	0-30	<u>28</u>
2	<u>Financial Capabilities:</u> Provide adequate information to verify the business has secured funding and has the financial capacity to fund the project and secure bonding, if necessary for buildout and operations.	0-30	<u>30</u>
3	<u>Design/Development Concept:</u> Floor plan/rendering for operations	0-25	<u>25</u>
4	<u>Fiscal Impact:</u> Provides for highest and best use of the location for sale or lease. Provides new jobs or training opportunities for residents of the NWCRA or City of Pompano Beach and identify the economic impact (i.e. estimated taxable value of the property) to the surrounding area.	0-15	<u>10</u>
	TOTAL	0-100	<u>93</u>

Additional 0-5% Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS · site plan looks complete + architecturally sound
· Manage regional projects from the facility
· collaborate w/ Blanche Ely High (drafting program)
· purchase for 875,000
· Job creation for the community
· Proposal is complete

[Signature]
Signature of Evaluator

07/11/19
Date

Danielle Sabat
Printed Name