




FY 18	The Amp	PBCC	Total
<i>Personnel</i>			
Salaries (administration)	\$ -	\$ 56,625.00	\$ 56,625.00
Taxes & Benefits	\$ -	\$ 11,325.00	\$ 11,325.00
Total: Personnel	\$ -	\$ 67,950.00	\$ 67,950.00
<i>Programming</i>			
Artist Fees	\$ 42,250.00	\$ 24,000.00	\$ 66,250.00
Marketing	\$ 29,000.00	\$ 38,000.00	\$ 67,000.00
Technical/Production	\$ 90,300.00	\$ 52,096.00	\$ 142,396.00
Staff Production (Wages & Benefits)	\$ -	\$ 164,850.00	\$ 164,850.00
Gallery Exhibitions	\$ -	\$ 21,000.00	\$ 21,000.00
Community Outreach	\$ -	\$ 6,000.00	\$ 6,000.00
Total	\$ 161,550.00	\$ 278,946.00	\$ 467,496.00
<i>PBCC General Operating</i>			
Business Expenses	\$ 1,750.00	\$ 4,550.00	\$ 6,300.00
Facilities	\$ -	\$ 62,495.00	\$ 62,495.00
Operations	\$ 10,750.00	\$ 36,500.00	\$ 47,250.00
Contracted Services	\$ 12,000.00	\$ 120,250.00	\$ 132,250.00
Subtotal PBCC General Operating	\$ 24,500.00	\$ 223,795.00	\$ 248,295.00
Audit (The Amp, PBCC, PB Arts Foundation)	\$ 7,500.00	\$ 7,500.00	\$ 15,000.00
Total Expenses	\$ 193,550.00	\$ 570,691.00	\$ 798,741.00
Total Earned Revenue	\$ 110,000.00	\$ 59,400.00	\$ 169,400.00
City Of Pompano Beach Support	\$ 83,550.00	\$ 511,291.00	\$ 629,341.00

Notes:

October 1, 2017 - March 31, 2018						
Cultural Arts Creatives, Inc.						
Revenue						
PB AMP	# of events	Average Ticket and/or Event	Capacity	Anticipated Attendance	The Amp Revenue	
Headliner	2	\$ 35	2,800	50%	\$ 98,000	
Food & Beverage Revenue	2	\$ 5,000		100%	\$ 10,000	
Merchandise	2	\$ 1,000			\$ 2,000	
Total: Amphitheater					\$ 110,000	
Foundation				\$ 33,600.00		
PBCC	# of events	Average Ticket and/or Event	Capacity 40%	Anticipated Attendance	PBCC Revenue	
Rentals	12	\$ 500			\$ 6,000	
Ticket Sales CAC Programming	6	\$ 35	100	40%	\$ 8,400	600
	# of events	Average Ticket and/or Event	anticipated Attendance	Total Alliance Revenue	Total PBCC Revenue	
Alliance Members	70	\$ 30	75	157,500	\$ 15,750	5250
Concessions					\$ 29,250	
Total	88				\$ 59,400	5850
Foundation				\$ 9,120.00		
Total					\$ 169,400	

October 1, 2017 - March 30, 2018
Cultural Arts Creatives, Inc.



Amp and Cultural Center Expenses

	Amp	PBCC
Artist Fees	\$ 42,250	\$ 24,000
Marketing	\$ 20,000	\$ 20,000
Gallery Exhibitions		\$ 21,000
Community Outreach Programs		\$ 6,000
Social Media Manager	\$ 5,000	\$ 10,000
Publicist	\$ 4,000	\$ 8,000
Technical/Production	\$ 90,300	\$ 52,096
Total:	\$ 161,550	\$ 141,096

Event Detail	Single Event	6 month breakdown
Artist Fee	\$ 60,000	
Technical Director		\$ 24,000
Travel/Hotels	\$ 2,500	
Box Office	\$ 2,000	\$ 9,970
Front of the House	\$ 150	
Light Tower / Barricade	\$ 2,100	
Backline	\$ 4,000	
Runners	\$ 1,500	\$ 3,180
Sound & Light	\$ 12,500	
License Fees	\$ 400	
Life Safety	\$ 800	
Security / Police	\$ 8,000	\$ 12,126
Cleaning	\$ 1,200	
Stage Hands	\$ 6,500	\$ 2,820
Catering/Receptions	\$ 3,500	
Total: Production Cost	\$ 45,150	\$ 52,096
Marketing	\$ 10,000	\$ 20,000
Social Media Manager	\$ 5,000	\$ 10,000
Publicist	\$ 4,000	\$ 8,000

October 1, 2017 - March 30, 2018
Cultural Arts Creatives, Inc.



	Amp	PBCC	Total
General Operating Expenses			
General Operating			
Business Expenses			
Merchant Processing Fees	1,000.00	3,800.00	\$ 4,800.00
License	750.00	750.00	\$ 1,500.00
Subtotal: Business Expenses	1,750.00	4,550.00	\$ 6,300.00
Facilities			
Equipment Rental		3,000.00	\$ 3,000.00
Maintenance			\$ -
Facility Services (labor)	\$	14,300.00	\$ 14,300.00
Facilities maintenance/upkeep	\$	9,000.00	\$ 9,000.00
Facility Supplies	\$	12,000.00	\$ 12,000.00
Concessions	\$	24,195.00	\$ 24,195.00
Subtotal: Facilities	0.00	62,495.00	62,495.00
Operations			
Office Supplies	2,000.00	10,000.00	12,000.00
Software		3,750.00	3,750.00
Telephone, Internet, Web		6,000.00	6,000.00
Website maintenance	2,000.00	4,000.00	6,000.00
Printing & Coping	3,000.00	9,000.00	12,000.00
Insurance -(General Liability, D&O, Other)	3,750.00	3,750.00	7,500.00
Subtotal: Operations	10,750.00	36,500.00	47,250.00
Contracted Services			
IT services	\$	12,000.00	\$ 12,000.00
Outside Contract Services	\$	96,250.00	\$ 96,250.00
Accounting Firm	12,000.00	\$ 12,000.00	\$ 24,000.00
Subtotal: Contracted Services	12,000.00	\$ 120,250.00	\$ 132,250.00
Total Annual Expense	\$ 24,500.00	\$ 223,795.00	\$ 248,295.00

October 1, 2017 - March 30, 2018
Cultural Arts Creatives, Inc.



Staff

Title/Position	Name	Total	10/1/17 - 3/30/18	The Amp		CC		
				Production	Administration	Production	Administration	
		\$ -	\$ -			\$ -	\$ -	\$ -
Director, Cultural Center	Michael Tipton	\$ 90,000.00	\$ 45,000.00			\$ 29,250.00	\$ 15,750.00	\$ 45,000.00
Director of Community Outreach & Business Development	Sharon Stone-Walker	\$ 85,000.00	\$ 42,500.00	\$ -	\$ -	\$ 29,250.00	\$ 15,750.00	\$ 45,000.00
Curator	Byron Swart	\$ 55,000.00	\$ 27,500.00			\$ 20,625.00	\$ 6,875.00	\$ 27,500.00
Event & Operations Manager	vacant	\$ 50,000.00	\$ 25,000.00			\$ 15,000.00	\$ 10,000.00	\$ 25,000.00
Creative Manager	Ary Milligan	\$ 35,000.00	\$ 17,500.00			\$ 17,500.00		\$ 17,500.00
Audio/ Box Office Specialis	Jamal McLamore	\$ 35,000.00	\$ 17,500.00			\$ 17,500.00		\$ 17,500.00
Admin/house manager / Volunteer Coordinator	Lacora Funches	\$ 33,000.00	\$ 16,500.00			\$ 8,250.00	\$ 8,250.00	\$ 16,500.00
<i>Subtotal: Staff</i>		\$ 383,000.00	\$ 191,500.00	\$ -	\$ -	\$ 137,375.00	\$ 56,625.00	\$ 194,000.00
								\$ -
Taxes & Benefits		\$ 76,600.00	\$ 38,300.00	\$ -	\$ -	\$ 27,475.00	\$ 11,325.00	\$ 38,800.00
								\$ -
Total: Staff		\$ 459,600.00	\$ 229,800.00	\$ -	\$ -	\$ 164,850.00	\$ 67,950.00	\$ 232,800.00