

EVALUATION CRITERIA
RFP E-49-19 – Utility Rate Consultant Water, Wastewater, Reuse and Stormwater

VENDOR NAME: Raftelis

	<u>Criteria</u>	<u>Point Range</u>	
1	Experience and Expertise <ul style="list-style-type: none">• Previous related work experience and qualifications in the subject area of personnel assigned.• Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project.	0-25	<u>25</u>
2	References <ul style="list-style-type: none">• History and performance of firm/project team on similar projects.• References and recommendations from previous clients.	0-20	<u>20</u>
3	Resources and Methodology <ul style="list-style-type: none">• Adequacy of amount of quality resources assigned to the project.• Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines.• Financial resources.	0-25	<u>25</u>
4	Cost <ul style="list-style-type: none">• Including the overall project-task budget and itemized cost breakdowns.	0-30	<u>25</u>
	Total	0-100	<u>95</u>

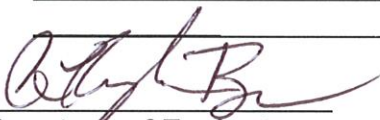
Additional 0-5% for Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS The Raftelis proposal was very detailed and very knowledgeable.

On cost they were less expensive annually and provide a separate fee for cost of service study.

They offer management services that will service us well in the near future.

Raftelis is a leading rate and management firm and participates in the AWWA financial publications.


Signature of Evaluator

November 18, 2019
Date

A. Randolph Brown
Printed Name

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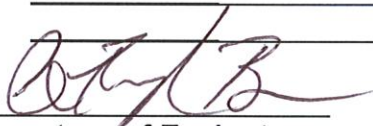
VENDOR NAME: Willdan

	<u>Criteria</u>	<u>Point Range</u>	
1	Experience and Expertise <ul style="list-style-type: none">• Previous related work experience and qualifications in the subject area of personnel assigned.• Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project.	0-25	20
2	References <ul style="list-style-type: none">• History and performance of firm/project team on similar projects.• References and recommendations from previous clients.	0-20	15
3	Resources and Methodology <ul style="list-style-type: none">• Adequacy of amount of quality resources assigned to the project.• Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines.• Financial resources.	0-25	15
4	Cost <ul style="list-style-type: none">• Including the overall project-task budget and itemized cost breakdowns.	0-30	20
	Total	0-100	70

Additional 0-5% for Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS

*Good firm NATIONAL, NICE Presentation
Not As Detailed, high COST*


Signature of Evaluator

November 18, 2019
Date

A. Randolph Brown
Printed Name

EVALUATION CRITERIA

RFP E-49-19 – Utility Rate Consultant Water, Wastewater, Reuse and Stormwater

VENDOR NAME: Raffetis

<u>Criteria</u>	<u>Point Range</u>	
1 Experience and Expertise <ul style="list-style-type: none">• Previous related work experience and qualifications in the subject area of personnel assigned.• Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project.	0-25	<u>25</u>
2 References <ul style="list-style-type: none">• History and performance of firm/project team on similar projects.• References and recommendations from previous clients.	0-20	<u>17</u>
3 Resources and Methodology <ul style="list-style-type: none">• Adequacy of amount of quality resources assigned to the project.• Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines.• Financial resources.	0-25	<u>22</u>
4 Cost <ul style="list-style-type: none">• Including the overall project-task budget and itemized cost breakdowns.	0-30	<u>30</u>
Total	0-100	<u>94</u>

Additional 0-5% for Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS

Exp w/ the city
Good details → large users Agent.

\$157K
[Signature]
Signature of Evaluator

11/15/19
Date

Brian Donovan
Printed Name

EVALUATION CRITERIA

RFP E-49-19 – Utility Rate Consultant Water, Wastewater, Reuse and Stormwater

VENDOR NAME: Wildan

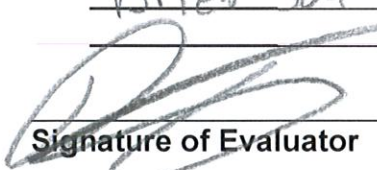
<u>Criteria</u>	<u>Point Range</u>	
1 Experience and Expertise	0-25	<u>24</u>
<ul style="list-style-type: none">• Previous related work experience and qualifications in the subject area of personnel assigned.• Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project.		
2 References	0-20	<u>17</u>
<ul style="list-style-type: none">• History and performance of firm/project team on similar projects.• References and recommendations from previous clients.		
3 Resources and Methodology	0-25	<u>20</u>
<ul style="list-style-type: none">• Adequacy of amount of quality resources assigned to the project.• Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines.• Financial resources.		
4 Cost	0-30	<u>26</u>
<ul style="list-style-type: none">• Including the overall project-task budget and itemized cost breakdowns.		
Total	0-100	<u>87</u>

Additional 0-5% for Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS

-good proposal

-Brian sat good analysis of fees


Signature of Evaluator

11/18/19
Date

Brian Donovan
Printed Name

EVALUATION CRITERIA

RFP E-49-19 – Utility Rate Consultant Water, Wastewater, Reuse and Stormwater

VENDOR NAME: Raftelis Financial Consultant

Criteria	Point Range	
1 Experience and Expertise	0-25	<u>24</u>
<ul style="list-style-type: none"> • Previous related work experience and qualifications in the subject area of personnel assigned. • Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. 		
2 References	0-20	<u>19</u>
<ul style="list-style-type: none"> • History and performance of firm/project team on similar projects. • References and recommendations from previous clients. 		
3 Resources and Methodology	0-25	<u>25</u>
<ul style="list-style-type: none"> • Adequacy of amount of quality resources assigned to the project. • Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. • Financial resources. 		
4 Cost	0-30	<u>30</u>
<ul style="list-style-type: none"> • Including the overall project-task budget and itemized cost breakdowns. 		
Total	0-100	<u>98</u>

Additional 0-5% for Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS Very detailed, lower cost. worked with us for many years.


Signature of Evaluator

11/18/19
Date

Kerone Grant
Printed Name

EVALUATION CRITERIA

RFP E-49-19 – Utility Rate Consultant Water, Wastewater, Reuse and Stormwater

VENDOR NAME: Wildan Financial Services

<u>Criteria</u>		<u>Point Range</u>	
1 Experience and Expertise	<ul style="list-style-type: none"> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. 	0-25	<u>23</u>
2 References	<ul style="list-style-type: none"> History and performance of firm/project team on similar projects. References and recommendations from previous clients. 	0-20	<u>19</u>
3 Resources and Methodology	<ul style="list-style-type: none"> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources. 	0-25	<u>22</u>
4 Cost	<ul style="list-style-type: none"> Including the overall project-task budget and itemized cost breakdowns. 	0-30	<u>25</u>
Total		0-100	<u>89</u>

Additional 0-5% for Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS professionalism in presentation was
very good - High cost!


 Signature of Evaluator

11/18/19
 Date

Kerone Grant
 Printed Name

EVALUATION CRITERIA

RFP E-49-19 – Utility Rate Consultant Water, Wastewater, Reuse and Stormwater

VENDOR NAME: Raftelis Financial consultants

Criteria	Point Range	
1 Experience and Expertise	0-25	<u>25</u>
<ul style="list-style-type: none"> • Previous related work experience and qualifications in the subject area of personnel assigned. • Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. 		
2 References	0-20	<u>20</u>
<ul style="list-style-type: none"> • History and performance of firm/project team on similar projects. • References and recommendations from previous clients. 		
3 Resources and Methodology	0-25	<u>25</u>
<ul style="list-style-type: none"> • Adequacy of amount of quality resources assigned to the project. • Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. • Financial resources. 		
4 Cost	0-30	<u>30</u>
<ul style="list-style-type: none"> • Including the overall project-task budget and itemized cost breakdowns. 		
Total	0-100	<u>100</u>

Additional 0-5% for Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS very impressive list of clients (nationally and in Florida). over 10 years experience with our utility operations. ~~There~~ Their response for resources to methodology reflect the city's experience with them. The costs they proposed were the lowest

A. Jean-pierre
Signature of Evaluator

11/18/2019
Date

Andrew Jean-pierre
Printed Name

EVALUATION CRITERIA

RFP E-49-19 – Utility Rate Consultant Water, Wastewater, Reuse and Stormwater

VENDOR NAME: Willdan Financial Services

<u>Criteria</u>	<u>Point Range</u>	
1 Experience and Expertise <ul style="list-style-type: none"> Previous related work experience and qualifications in the subject area of personnel assigned. Demonstrates a clear understanding of scope of work and other technical or legal issues related to the project. 	0-25	<u>25</u>
2 References <ul style="list-style-type: none"> History and performance of firm/project team on similar projects. References and recommendations from previous clients. 	0-20	<u>20</u>
3 Resources and Methodology <ul style="list-style-type: none"> Adequacy of amount of quality resources assigned to the project. Overall approach to project. Consideration of services provided and approach to meeting goals and deadlines. Financial resources. 	0-25	<u>24</u>
4 Cost <ul style="list-style-type: none"> Including the overall project-task budget and itemized cost breakdowns. 	0-30	<u>26</u>
Total	0-100	<u>95</u>

Additional 0-5% for Tier1/Tier2 Local Business will be calculated on combined scoring totals of each company.

COMMENTS Very impressive list of clients (nationally and in Florida). Cited our ordinance and CAFR to show they understood our utility, very good presentation on their approach & methodology, costs were higher than Raffetis

A. Jean-Pierre
Signature of Evaluator

11/18/2019
Date

Andrew Jean-pierre
Printed Name