FLUIDRA

Fluidra USA
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February 24, 2020

To Whom It May Concern:

The purpose of this letter is to confirm the Distribution agreement between Fluidra USA and Commercial Energy Specialists Inc. (CES) of Jupiter, Florida for the year 2020.

Fluidra is the largest manufacturer of commercial high rate sand filtration systems on a global basis with 7 fiberglass manufacturing plants strategically located around the world. Fluidra USA is unique compared to other filter manufacturers in the commercial aquatics industry, based on our manufacturing processes and capability. Our filter tanks are manufactured with four axis, CNC controlled, winding equipment that produces a seamless exterior tank construction with tightly controlled quality control executed through process automation.

Our company has been manufacturing filtration system products in the United States for over 20 years. Many of the brands are well known and include Poltank End Piped Horizontal/ Vertical and Eko3 Top Piped Horizontal Filter Systems. While the brands differ in port orientation and configuration, the product designs, manufacturing processes, filter components and exacting quality control procedures are the same across all filter brands manufactured by Fluidra USA.

CES is our sole source exclusive distributor in the state of Florida and the Caribbean for both the Poltank and Eko3 brands of filters. As part of this arrangement, CES also agrees to promote and sell Jandy Pool Products in projects where the product meets application requirements. Our companies have enjoyed a long-term relationship in which CES provides customers with our products and service while working closely with Fluidra USA marketing these products within their sole source exclusive territory.

Should you have further questions regarding this agreement please feel free to contact me directly at (904) 378-0999 or ccastro@fluidra.us.

Sincerely,

Carlos Castro
Commercial Sales Manager
FLUIDRA North America